

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2008- June 30, 2009**

		2008-2009 TOTAL
<u>REVENUE:</u>	Line#	
Property Assessments-CBID	1	\$1,162,738
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
<u>EXPENSES:</u>	8	
Public Space Management	9	\$658,094
Business Development	10	\$127,680
Residential Development	11	\$88,152
Retail Development	12	\$103,572
Image & Communications	13	\$71,724
General & Administration	14	\$113,516
Special Projects/Contingency	15	
Total Expense	16	\$1,162,738
	17	
	18	
NET REVENUE / (EXPENSES)	19	\$0

NASHVILLE DISTRICT MANAGEMENT CORPORATION**REVENUES & EXPENDITURES****July 1, 2008- June 30, 2009****SUPPLEMENTAL****Public Space Management --**

Staff Costs	20	
Cleaning	21	\$89,972
Cleaning Supplies	22	\$240,296
Safety	23	\$14,000
Safety Supplies	24	\$300,026
"Please Help.Don't Give" Initiative	25	\$9,800
	26	\$4,000
Total	27	\$658,094

Business Development--

Staff Costs	28	
Business Retention/Recruitment	29	
Business Census-Survey	30	\$93,980
Development Ctr Enhancements & Mat'l	31	\$17,500
Business Development Support Expenses	32	\$5,000
	33	\$8,000
	34	\$3,200
Total	35	\$127,680

Residential Development--

Staff Costs	36	
Concept Project Development	37	
Residential Development Materials	38	\$81,952
Residential Development Support Expense	39	\$0
	40	\$5,000
	41	\$1,200
Total	42	\$88,152

Retail Development--

Staff Costs	43	
Retail Development Materials	44	
Retail Recruitment Expenses	45	\$91,372
	46	\$4,000
	47	\$8,200
Total	48	\$103,572

Image & Communications --

Staff Costs	49	
Website	50	
Constituent communications	51	\$61,224
Committee support	52	\$3,500
Board/Exec. Committee support	53	\$2,500
Image/Communications/Marketing	54	\$1,500
Other	55	\$2,000
	56	\$1,000
	57	\$0
Total	58	\$71,724

General & Admin.-

Staff Costs	59	
Office Rent	60	\$25,836
Back Office Service Charges	61	\$49,280
Professional Fees - Legal/Audit	62	\$12,000
Insurance	63	\$7,000
Maintenance	64	\$9,400
Technology Expenses	65	\$0
Capital Equipment	66	\$10,000
	67	\$0
Total	68	\$113,516

Special Projects/Contingency-

	69	\$0
Total Expense	70	\$1,162,738

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2009- June 30, 2010**

		2009-2010 TOTAL	
<u>REVENUE:</u>	Line#		
Property Assessments-CBID	1	\$1,376,161	
Total Revenue	2		
	3		
	4		
	5		
	6		
	7		
<u>EXPENSES:</u>	8		
Public Space Management	9	\$775,465	56.3%
Business Development	10	\$139,621	10.1%
Residential Development	11	\$112,913	8.2%
Retail Development	12	\$120,730	8.8%
Image & Communications	13	\$79,532	5.8%
General & Administration	14	\$122,900	8.9%
Special Projects/Contingency	15	\$25,000	1.8%
Total Expense	16	\$1,376,161	
	17		
	18		
NET REVENUE / (EXPENSES)	19	\$0	

NASHVILLE DISTRICT MANAGEMENT CORPORATION**REVENUES & EXPENDITURES****July 1, 2009- June 30, 2010****SUPPLEMENTAL****Public Space Management --**

Staff Costs	20	
Cleaning	21	\$96,002
Cleaning Supplies	22	\$281,899
Safety	23	\$23,077
Safety Supplies	24	\$331,610
Quality of Life initiatives	25	\$17,877
	26	\$25,000
Total	27	\$775,465

Business Development--

Staff Costs	28	
Business Retention/Recruitment	29	
Business Census-Survey	30	\$101,771
Development Ctr Enhancements & Mat'l	31	\$20,250
Business Development Support Expenses	32	\$8,400
	33	\$6,000
	34	\$3,200
Total	35	\$139,621

Residential Development--

Staff Costs	36	
Residential Retention/Recruitment	37	
Residential Development Materials	38	\$96,263
Residential Development Support Expenses	39	\$11,250
	40	\$4,200
	41	\$1,200
Total	42	\$112,913

Retail Development--

Staff Costs	43	
Retail Development Materials	44	
Retail Recruitment Expenses	45	\$104,230
	46	\$6,000
	47	\$10,500
Total	48	\$120,730

Image & Communications --

Staff Costs	49	
Website	50	
Constituent communications	51	\$63,532
Committee support	52	\$4,200
Board/Exec. Committee support	53	\$2,000
Image/Communications/Marketing	54	\$1,800
Other-Annual Report Distribution	55	\$1,800
	56	\$1,200
	57	\$5,000
Total	58	\$79,532

General & Admin.-

Staff Costs	59	
Office Rent	60	\$26,869
Back Office Service Charges	61	\$54,331
Professional Fees - Legal/Audit	62	\$12,000
Insurance	63	\$7,500
Maintenance	64	\$10,200
Technology Expenses	65	\$0
Capital Equipment	66	\$12,000
	67	\$0
Total	68	\$122,900

Special Projects/Contingency-

Beautification	69	
	70	\$25,000

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES**

July 1, 2009- June 30, 2010

<i>Total Expense</i>	<table border="1"><tr><td>72</td></tr></table>	72	\$1,376,161
72			

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2009- June 30, 2010**

		2009-2010	
		TOTAL	
<u>REVENUE:</u>	Line#		
Property Assessments-CBID	1	\$1,376,161	
Total Revenue	2		
	3		
	4		
	5		
	6		
	7		
<u>EXPENSES:</u>	8		
Public Space Management	9	\$775,465	56.3%
Business Development	10	\$139,621	10.1%
Residential Development	11	\$112,913	8.2%
Retail Development	12	\$120,730	8.8%
Image & Communications	13	\$79,532	5.8%
General & Administration	14	\$122,900	8.9%
Special Projects/Contingency	15	\$25,000	1.8%
Total Expense	16	\$1,376,161	
	17		
	18		
NET REVENUE / (EXPENSES)	19	\$0	

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2009- June 30, 2010**

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$96,002
Cleaning	22	\$281,899
Cleaning Supplies	23	\$23,077
Safety	24	\$331,610
Safety Supplies	25	\$17,877
Quality of Life initiatives	26	\$25,000
Total	27	\$775,465
	28	
<u>Business Development--</u>	29	
Staff Costs	30	\$101,771
Business Retention/Recruitment	31	\$20,250
Business Census-Survey	32	\$8,400
Development Ctr Enhancements & Mat'l	33	\$6,000
Business Development Support Expenses	34	\$3,200
Total	35	\$139,621
	36	
<u>Residential Development--</u>	37	
Staff Costs	38	\$96,263
Residential Retention/Recruitment	39	\$11,250
Residential Development Materials	40	\$4,200
Residential Development Support Expense	41	\$1,200
Total	42	\$112,913
	43	
<u>Retail Development--</u>	44	
Staff Costs	45	\$104,230
Retail Development Materials	46	\$6,000
Retail Recruitment Expenses	47	\$10,500
Total	48	\$120,730
	49	
<u>Image & Communications --</u>	50	
Staff Costs	51	\$63,532
Website	52	\$4,200
Constituent communications	53	\$2,000
Committee support	54	\$1,800
Board/Exec. Committee support	55	\$1,800
Image/Communications/Marketing	56	\$1,200
Other-Annual Report Distribution	57	\$5,000
Total	58	\$79,532
	59	
<u>General & Admin.-</u>		
Staff Costs	60	\$26,869
Office Rent	61	\$54,331
Back Office Service Charges	62	\$12,000
Professional Fees - Legal/Audit	63	\$7,500
Insurance	64	\$10,200
Maintenance	65	\$0
Technology Expenses	66	\$12,000
Capital Equipment	67	\$0
Total	68	\$122,900
<u>Special Projects/Contingency-</u>	69	
Beautification	70	\$25,000
	71	
Total Expense	72	\$1,376,161

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2010- June 30, 2011**

		2010-2011 TOTAL
<u>REVENUE:</u>	Line#	
Property Assessments-CBID	1	\$1,497,161
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
	8	
<u>EXPENSES:</u>		
Public Space Management	9	\$822,148
Business Development	10	\$151,897
Residential Development	11	\$122,841
Retail Development	12	\$131,345
Image & Communications	13	\$86,525
General & Administration	14	\$140,905
Special Projects/Contingency	15	\$41,500
Total Expense	16	\$1,497,161
	17	
	18	
NET REVENUE / (EXPENSES)	19	\$0

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2010- June 30, 2011**

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$96,809
Cleaning	22	\$312,143
Cleaning Supplies	23	\$18,000
Safety	24	\$352,155
Safety Supplies	25	\$16,756
Quality of Life initiatives	26	\$26,285
Total	27	\$822,148
	28	
	28	
<u>Business Development--</u>	29	
Staff Costs	30	\$103,174
Business Retention/Recruitment	31	\$14,723
Business Census-Survey	32	\$4,000
Development Ctr Enhancements & Mat'l	33	\$12,000
Business Development Support Expenses	34	\$18,000
Total	35	\$151,897
	36	
<u>Residential Development--</u>	37	
Staff Costs	38	\$97,408
Residential Retention/Recruitment	39	\$11,933
Residential Development Materials	40	\$7,500
Residential Development Support Expense	41	\$6,000
Total	42	\$122,841
	43	
<u>Retail Development--</u>	44	
Staff Costs	45	\$109,053
Retail Development Materials	46	\$2,800
Retail Recruitment Expenses	47	\$19,492
Total	48	\$131,345
	49	
<u>Image & Communications --</u>	50	
Staff Costs	51	\$64,417
Website	52	\$11,108
Constituent communications	53	\$4,000
Committee support	54	\$2,000
Board/Exec. Committee support	55	\$4,000
Image/Communications/Marketing	56	\$1,000
Other-Annual Report Distribution	57	
Total	58	\$86,525
<u>General & Admin.-</u>	59	
Staff Costs	60	\$44,874
Office Rent	61	\$54,331
Back Office Service Charges	62	\$12,000
Professional Fees - Legal/Audit	63	\$7,500
Insurance	64	\$10,200
Maintenance	65	\$0
Technology Expenses	66	\$12,000
Capital Equipment	67	\$0
Total	68	\$140,905
<u>Special Projects/Contingency-</u>	69	
Beautification	70	\$41,500
	71	
Total Expense	72	\$1,497,161

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2011- June 30, 2012**

		2011-2012 TOTAL	
<u>REVENUE:</u>	Line#		
Property Assessments-CBID	1	\$1,483,843	
Total Revenue	2		
	3		
	4		
	5		
	6		
	7		
<u>EXPENSES:</u>	8		
Public Space Management	9	\$826,381	56%
Business Development	10	\$144,182	27%
Residential Development	11	\$113,162	
Retail Development	12	\$144,903	
Image & Communications	13	\$102,685	7%
General & Administration	14	\$140,530	9%
Special Projects/Contingency	15	\$12,000	1%
Total Expense	16	\$1,483,843	100%
	17		
	18		
NET REVENUE / (EXPENSES)	19	\$0	

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES
July 1, 2011- June 30, 2012

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$ 124,523
Cleaning	22	311,697
Cleaning Supplies	23	21,000
Safety	24	321,161
Safety Supplies	25	12,000
Quality of Life initiatives	26	36,000
Total	27	\$ 826,381
	28	
	28	
<u>Business Development--</u>	29	
Staff Costs	30	\$ 88,532
Business Retention/Recruitment	31	28,500
Business Census-Survey	32	2,500
Development Ctr Enhancements & Mat'l	33	5,000
Business Development Support Expenses	34	19,650
Total	35	\$ 144,182
	36	
<u>Residential Development--</u>	37	
Staff Costs	38	\$ 82,412
Residential Retention/Recruitment	39	17,250
Residential Development Materials	40	7,500
Residential Development Support Expense	41	6,000
Total	42	\$ 113,162
	43	
<u>Retail Development--</u>	44	
Staff Costs	45	\$ 99,603
Retail Development	46	31,500
Retail Recruitment Expenses	47	13,800
Total	48	\$ 144,903
	49	
<u>Image & Communications --</u>	50	
Staff Costs	51	\$ 66,885
Website	52	11,000
Constituent communications	53	8,000
Committee support	54	2,000
Board/Exec. Committee support	55	4,800
Image/Communications/Marketing	56	10,000
Total	57	\$ 102,685
	58	
<u>General & Admin.-</u>	59	
Staff Costs	60	\$ 41,080
Office Rent	61	57,750
Back Office Service Charges	62	12,000
Professional Fees - Legal/Audit	63	7,500
Insurance	64	10,200
Maintenance	65	-
Technology Expenses	66	12,000
Capital Equipment	67	-
Total	68	\$ 140,530
<u>Special Projects/Contingency-</u>	69	
Beautification	70	\$ 12,000
	71	
Total Expense	72	\$1,483,843

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2012- June 30, 2013

		2012-2013 TOTAL	
REVENUE:	Line#		
Property Assessments-CBID	1	\$1,473,192	
Total Revenue	2		
	3		
	4		
	5		
	6		
	7		
EXPENSES:	8		
Public Space Management	9	\$845,859	57%
Business Development	10	\$127,130	9%
Residential Development	11	\$90,630	6%
Retail Development	12	\$126,738	9%
Image & Communications	13	\$109,953	7%
General & Administration	14	\$160,602	11%
Special Projects/Contingency	15	\$12,280	1%
Total Expense	16	\$1,473,192	
	17		
	18		
NET REVENUE / (EXPENSES)	19	\$0	

100%

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2012- June 30, 2013

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$ 128,447
Cleaning	22	309,860
Cleaning Supplies	23	33,153
Safety	24	329,646
Safety Supplies	25	21,153
Quality of Life initiatives	26	23,600
Total	27	\$ 845,859
	28	
	29	
<u>Business Development--</u>	30	
Staff Costs	31	\$ 75,630
Business Retention/Recruitment	32	32,000
Business Census-Survey	33	2,500
Development Ctr Enhancements & Mat'l	34	5,000
Business Development Support Expenses	35	12,000
Total	36	\$ 127,130
	37	
<u>Residential Development--</u>	38	
Staff Costs	39	\$ 75,630
Residential Retention/Recruitment	40	9,600
Residential Development Materials	41	3,000
Residential Development Support Expense	42	2,400
Total	43	\$ 90,630
	44	
<u>Retail Development--</u>	45	
Staff Costs	46	\$ 79,218
Retail Development	47	27,600
Retail Recruitment Expenses	48	19,920
Total	49	\$ 126,738
	50	
<u>Image & Communications --</u>	51	
Staff Costs	52	\$ 71,453
Website	53	9,000
Constituent communications	54	8,500
Committee support	55	2,000
Board/Exec. Committee support	56	6,000
Image/Communications/Marketing	57	13,000
Total	58	\$ 109,953
<u>General & Admin.-</u>	59	
Staff Costs	60	\$ 61,146
Office Rent	61	63,662
Professional Fees - Legal/Audit	62	8,500
Insurance	63	11,094
Maintenance	64	1,200
Technology Expenses	65	15,000
Capital Equipment	66	-
Back Office Servie Charges	67	-
Total	68	\$ 160,602
<u>Special Projects/Contingency-</u>	69	
Beautification	70	\$ 12,280
	71	
Total Expense	72	\$1,473,192

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2013- June 30, 2014

		2013-2014	
		TOTAL	
<u>REVENUE:</u>	Line#		
Property Assessments-CBID	1	\$1,494,719	
Total Revenue	2		
	3		
	4		
	5		
	6		
	7		
	8		
<u>EXPENSES:</u>			
Public Space Management	9	\$838,683	56% \$334,738
Business Development	10	\$120,405	22%
Residential Development	11	\$86,905	
Retail Development	12	\$127,428	
Image & Communications	13	\$132,396	9%
General & Administration	14	\$176,622	12%
Special Projects/Contingency	15	\$12,280	
Total Expense	16	\$1,494,719	99%
	17		
	18		
NET REVENUE / (EXPENSES)	19	\$0	

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$ 116,386
Cleaning	22	309,065
Cleaning Supplies	23	24,010
Safety	24	346,412
Safety Supplies	25	19,210
Quality of Life initiatives	26	23,600
Total	27	\$ 838,683
	28	
	29	
<u>Business Development--</u>	30	
Staff Costs	31	\$ 75,705
Business Retention/Recruitment	32	29,000
Business Census-Survey	33	2,500

Development Ctr Enhancements & Mat'l	34	5,000
Business Development Support Expenses	35	8,200
Total	36	\$ 120,405
	37	
<u>Residential Development--</u>	38	
Staff Costs	39	\$ 75,705
Residential Retention/Recruitment	40	5,800
Residential Development Materials	41	3,000
Residential Development Support Expenses	42	2,400
Total	43	\$ 86,905
	44	
<u>Retail Development--</u>	45	
Staff Costs	46	\$ 84,108
Retail Development	47	23,500
Retail Recruitment Expenses	48	19,820
Total	49	\$ 127,428
	50	
<u>Image & Communications --</u>	51	
Staff Costs	52	\$ 95,396
Website	53	10,000
Constituent communications	54	9,000
Committee support	55	2,000
Board/Exec. Committee support	56	7,000
Image/Communications/Marketing	57	9,000
Total	58	\$ 132,396
	59	
<u>General & Admin.-</u>	60	\$ 65,538
Staff Costs	61	74,000
Office Rent	62	8,790
Professional Fees - Legal/Audit	63	11,094
Insurance	64	1,200
Maintenance	65	16,000
Technology Expenses	66	-
Capital Equipment	67	-
Back Office Service Charges	68	\$ 176,622
Total	69	
<u>Special Projects/Contingency-</u>	70	\$ 12,280
Beautification	71	
Total Expense	72	\$1,494,719

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2014- June 30, 2015

		2014-2015	
	Line#	TOTAL	
<u>REVENUE:</u>			
Property Assessments-CBID	1	\$1,837,135	
Total Revenue	2		
	3		
	4		
	5		
	6		
<u>EXPENSES:</u>			
Public Space Management	7	\$1,047,859	57%
Business Development	8	\$138,589	
Residential Development	9	\$112,689	
Retail Development	10	\$154,440	
Image & Communications	11	\$130,120	
General & Administration	12	\$196,398	11%
Special Projects/Contingency	13	\$57,040	
Total Expense	14	\$1,837,135	
	15		
	16		
NET REVENUE / (EXPENSES)	17	\$0	

SUPPLEMENTAL

<u>Public Space Management --</u>	18		
Staff Costs	19	\$ 121,428	
Cleaning	20	363,717	
Cleaning Supplies	21	27,305	
Safety	22	516,677	
Safety Supplies	23	18,732	
Total	24	\$ 1,047,859	
	25		
	26		
<u>Business Development--</u>	27		
Staff Costs	28	\$ 73,181	
Business Retention/Recruitment	29	49,009	
Business Census-Survey	30	2,500	
Development Ctr Enhancements & Mat'l	31	5,000	
Business Development Support Expenses	32	8,900	
Total	33	\$ 138,589	

	34	
<u>Residential Development--</u>	35	
Staff Costs	36	\$ 73,181
Residential Retention/Recruitment	37	26,509
Residential Development Materials	38	10,500
Residential Development Support Expenses	39	2,500
Total	40	\$ 112,689
	41	
<u>Retail Development--</u>	42	
Staff Costs	43	\$ 76,800
Retail Development	44	47,740
Retail Recruitment Expenses	45	29,900
Total	46	\$ 154,440
	47	
<u>Image & Communications --</u>	48	
Staff Costs	49	\$ 86,620
Website	50	9,000
Constituent communications	51	2,000
Committee support	52	2,000
Board/Exec. Committee support	53	8,000
Image/Communications/Marketing	54	22,500
Total	55	\$ 130,120
	56	
<u>General & Admin.-</u>	57	
Staff Costs	57	\$ 96,998
Office Rent	58	68,100
Professional Fees - Legal/Audit	59	9,000
Insurance	60	3,100
Maintenance	61	1,200
Technology Expenses	62	18,000
Capital Equipment	63	-
Back Office Service Charges	64	-
Total	65	\$ 196,398
	66	
<u>Special Projects/Contingency-</u>	67	
Beautification	67	\$ 17,240
Quality of Life Initiatives	68	39,800
	69	\$ 57,040
	70	
Total Expense	71	\$1,837,135

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2015- June 30, 2016**

	Line#	2015-2016 TOTAL
<u>REVENUE:</u>		
Property Assessments-CBID	1	\$1,814,194
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
<u>EXPENSES:</u>	8	
Public Space Management	9	\$1,005,576
Business Development	10	\$141,414
Residential Development	11	\$99,214
Retail Development	12	\$131,655
Image & Communications	13	\$151,124
General & Administration	14	\$198,430
Special Projects/Contingency	15	\$86,782
Total Expense	16	\$1,814,194
	17	
	18	
NET REVENUE / (EXPENSES)	19	\$0

SUPPLEMENTAL

Public Space Management --

Staff Costs	20	
Cleaning	21	\$ 128,122
Cleaning Supplies	22	386,595
Safety	23	30,461
Safety Supplies	24	438,937
Total	25	21,461
	27	\$ 1,005,576

Business Development--

Staff Costs	28	
Business Retention/Recruitment	29	
Business Census-Survey	30	
Development Ctr Enhancements & Mat'l	31	\$ 79,214
Business Development Support Expenses	32	43,000
Total	33	2,000
	34	10,000
	35	7,200
	36	\$ 141,414

Residential Development--

Staff Costs	37	
Residential Retention/Recruitment	38	
Residential Development Materials	39	\$ 76,514
Residential Development Support Expense	40	6,000
Total	41	15,500
	42	1,200
	43	\$ 99,214

Retail Development--

Staff Costs	44	
Retail Development	45	
Retail Recruitment Expenses	46	\$ 78,005
Total	47	26,950
	48	26,700
	49	\$ 131,655

Image & Communications --

Staff Costs	50	
Website	51	
Constituent communications	52	\$ 116,624
Committee support	53	9,000
Board/Exec. Committee support	54	2,000
Image/Communications/Marketing	55	2,000
Total	56	9,000
	57	12,500
	58	\$ 151,124

General & Admin.-

Staff Costs	59	
Office Rent	60	\$ 100,190
Professional Fees - Legal/Audit	61	71,710
Insurance	62	9,400
Maintenance	63	3,330
Technology Expenses	64	1,200
Capital Equipment	65	12,600
Back Office Service Charges	66	-
Total	67	-
	68	\$ 198,430

Special Projects/Contingency-

Beautification	69	
Quality of Life Initiatives	70	\$ 43,982
	71	42,800
	72	\$ 86,782
	73	
Total Expense	74	\$1,814,194

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2017- June 30, 2018**

	Line#	2017-2018 TOTAL
<u>REVENUE:</u>		
Property Assessments-CBID	1	\$2,474,943
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
	8	
<u>EXPENSES:</u>		
Public Space Management	9	\$1,658,729
Business Development	10	\$149,052
Residential Development	11	\$113,132
Retail Development	12	\$148,182
Image & Communications	13	\$175,958
General & Administration	14	\$229,891
Total Expense	15	\$2,474,943
	16	
	17	
NET REVENUE / (EXPENSES)	18	\$0

SUPPLEMENTAL

Public Space Management --

	20		
Staff Costs	21	\$	136,069
Cleaning	22		714,674
Cleaning Supplies	23		48,189
Safety	24		372,437
Safety Supplies	25		12,000
Streetscape/Landscaping	26		302,960
Quality of Life Initiatives	27		72,400
Total	28	\$	1,658,729

Business Development--

	29		
Staff Costs	31	\$	85,739
Business Retention/Recruitment	32		56,113
Business Census-Survey	33		1,000
Development Ctr Enhancements & Mat'l	34		5,000
Business Development Support Expenses	35		1,200
Total	36	\$	149,052

Residential Development--

	37		
Staff Costs	39	\$	85,739
Residential Retention/Recruitment	40		10,693
Residential Development Materials	41		15,500
Residential Development Support Expenses	42		1,200
Total	43	\$	113,132

Retail Development--

	44		
Staff Costs	46	\$	85,778
Retail Development	47		38,293
Retail Recruitment Expenses	48		24,111
Total	49	\$	148,182

Image & Communications --

	50		
Staff Costs	52	\$	128,933
Website	53		17,925
Constituent communications	54		5,900
Committee support	55		1,500
Board/Exec. Committee support	56		6,000
Image/Communications/Marketing	57		15,700
Total	58	\$	175,958

General & Admin.-

	59		
Staff Costs	60	\$	119,751
Office Rent	61		76,920
Professional Fees - Legal/Audit	62		9,900
Insurance	63		3,520
Maintenance	64		1,200
Technology Expenses	65		18,600
Capital Equipment	66		-
Back Office Service Charges	67		-
Total	68	\$	229,891

Total Expense

\$2,474,943

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2018- June 30, 2019

		2018-2019 TOTAL
<u>REVENUE:</u>	Line#	
Property Assessments-CBID	1	\$2,582,119
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
<u>EXPENSES:</u>	8	
Public Space Management	9	\$1,707,872
Business Development	10	\$154,324
Residential Development	11	\$129,724
Retail Development	12	\$150,295
Image & Communications	13	\$169,409
General & Administration	14	\$270,494
Total Expense	15	\$2,582,119
	16	
	17	
NET REVENUE / (EXPENSES)	18	\$0

SUPPLEMENTAL

Public Space Management --

	20		
Staff Costs	21	\$	174,264
Cleaning	22		750,186
Cleaning Supplies	23		60,312
Safety	24		620,180
Safety Supplies	25		12,000
Streetscape/Landscaping	26		17,530
Quality of Life Initiatives	27		73,400
Total	28	\$	1,707,872

Business Development--

	31		
Staff Costs	32	\$	91,374
Business Retention/Recruitment	33		56,200
Business Census-Survey	34		4,750
Development Ctr Enhancements & Mat'l	35		-
Business Development Support Expense	36		2,000
Total	37	\$	154,324

Residential Development--

	39		
Staff Costs	40	\$	91,374
Residential Retention/Recruitment	41		-
Residential Development Materials	42		36,350
Residential Development Support Expense	43		2,000
Total	44	\$	129,724

Retail Development--

	46		
Staff Costs	47	\$	91,484
Retail Development	48		27,600
Retail Recruitment Expenses	49		31,211
Total	50	\$	150,295

Image & Communications --

	52		
Staff Costs	53	\$	127,909
Website	54		4,500
Constituent communications	55		13,500
Committee support	56		1,500
Board/Exec. Committee support	57		6,000
Image/Communications/Marketing	58		16,000
Total	59	\$	169,409

General & Admin.-

	60		
Staff Costs	61	\$	116,414
Office Rent	62		115,400
Professional Fees - Legal/Audit	63		10,200
Insurance	64		3,520
Maintenance	65		1,200
Technology Expenses	66		23,760
Capital Equipment	67		-
Back Office Service Charges	68		-
Total	69	\$	270,494

Total Expense	71		\$2,582,119
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NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2019- June 30, 2020

	Line#	2019-2020 TOTAL
<u>REVENUE:</u>		
Property Assessments-CBID	1	\$2,858,882
Total Revenue	2	
	3	
	4	
	5	
	6	
	7	
<u>EXPENSES:</u>	8	
Public Space Management	9	\$1,991,727
Business Development	10	\$106,125
Residential Development	11	\$111,085
Retail Development	12	\$158,614
Image & Communications	13	\$245,031
General & Administration	14	\$246,299
Total Expense	15	\$2,858,882
	16	
	17	
NET REVENUE / (EXPENSES)	18	\$0.00
	19	

SUPPLEMENTAL

<u>Public Space Management --</u>	20	
Staff Costs	21	\$ 194,092
Cleaning	22	932,917
Cleaning Supplies	23	97,967
Safety	24	526,192
Safety Supplies	25	24,265
Streetscape/Landscaping	26	14,250
Quality of Life Initiatives	27	202,045
Total	28	\$ 1,991,727
	29	
<u>Business Development--</u>	30	
Staff Costs	31	\$ 98,965
Business Retention/Recruitment	32	3,600
Business Census-Survey	33	1,500
Business Development Support Expenses	34	2,060
Total	35	\$ 106,125
	36	
<u>Residential Development--</u>	37	
Staff Costs	38	\$ 98,965
Residential Development Materials	39	5,000
Residential Development Projects	40	5,000
Residential Development Support Expenses	41	2,120
Total	42	\$ 111,085
	43	
<u>Retail Development--</u>	44	
Staff Costs	45	\$ 98,965
Retail Development Materials	46	10,300
Gallery Initiatives	47	32,147
Retail Development Support Expenses	48	3,090
Strategy Development	49	14,111
Total	50	\$ 158,614

	51		
<u>Image & Communications --</u>	52		
Staff Costs	53	\$	136,411
Website	54		9,000
Constituent Communications	55		24,720
Committee Support	56		1,500
Board/Exec. Committee	57		6,000
Downtown Guidebook	58		32,300
Image/Communications/Marketing	59		35,100
Total	60	\$	245,031
<u>General & Admin. -</u>	61		
Staff Costs	62	\$	86,489
Office Rent	63		70,856
Professional Fees - Legal/Audit	64		32,580
Insurance	65		14,374
Maintenance	66		1,200
Technology Expenses	67		40,800
Total	68	\$	246,299
	69		
Total Expense	70		\$2,858,882

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2020- June 30, 2021**

	Line#	2020-2021 TOTAL
REVENUE:		
Property Assessments-CBID	1	\$3,207,008
Total Revenue	2	
	3	
	4	
	5	
EXPENSES:		
Public Space Management	6	\$2,234,264
Business Development	7	\$119,048
Residential Development	8	\$117,260
Retail Development	9	\$124,600
Placemaking Development	10	\$117,356
Image & Communications	11	\$218,190
General & Administration	12	\$276,291
Total Expense	13	\$3,207,008
	14	
	15	
NET REVENUE / (EXPENSES)	16	\$0.00
	17	

SUPPLEMENTAL

<u>Public Space Management --</u>	18	
Staff Costs	19	\$ 226,098
Cleaning	20	1,061,167
Cleaning Supplies	21	111,041
Safety	22	526,605
Safety Supplies	23	36,078
Streetscape/Landscaping	24	27,650
Quality of Life Initiatives	25	245,626
Total	26	\$ 2,234,264
	27	
<u>Business Development--</u>	28	
Staff Costs	29	\$ 87,428
Business Retention/Recruitment	30	27,537
Business Census-Survey	31	2,374
Business Development Support Expenses	32	1,709
Total	33	\$ 119,048
	34	
<u>Residential Development--</u>	35	
Staff Costs	36	\$ 97,597
Residential Development Materials	37	12,455
Residential Development Projects	38	5,300
Residential Development Support Expenses	39	1,908
Total	40	\$ 117,260
	41	
<u>Retail Development--</u>	42	
Staff Costs	43	\$ 103,683
Retail Development Materials	44	4,770
Retail Development Support Expenses	45	1,717
Strategy Development	46	14,429
Total	47	\$ 124,600
	48	
<u>Placemaking Development:</u>	49	
Staffing Costs	50	\$ 52,166
Placemaking Initiatives	51	63,282
Support Expenses	52	1,908
Total	53	\$ 117,356
	54	
<u>Strategic Dev & Communications:</u>	55	
Staff Costs	56	\$ 112,106
Website	57	11,618
Constituent Communications	58	20,824
Committee Support	59	2,145
Board/Exec. Committee	60	5,362
Downtown Guidebook	61	30,833
Image/Communications/Marketing	62	35,100
Total	63	\$ 217,988
	64	
<u>General & Admin.-</u>		
Staff Costs	65	\$ 108,289
Office Rent	66	85,328
Professional Fees - Legal/Audit	67	6,135
Insurance	68	25,767
Maintenance	69	1,410
Technology Expenses	70	49,362
Total	71	\$ 276,291
	72	
Total Expense	73	\$3,206,806

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2021- June 30, 2022

	Line#	2021-2022 TOTAL
REVENUE:		
Property Assessments-CBID	1	\$3,672,240
Total Revenue	2	
	3	
	4	
	5	
EXPENSES:		
Public Space Management	6	\$2,568,648
Business Development	7	\$122,975
Residential Development	8	\$120,066
Retail Development	9	\$141,090
Placemaking Development	10	\$144,261
Image & Communications	11	\$288,610
General & Administration	12	\$288,589
Total Expense	13	\$3,672,240
	14	
	15	
NET REVENUE / (EXPENSES)	16	\$0.00
	17	

SUPPLEMENTAL

<u>Public Space Management --</u>	18	
Staff Costs	19	\$ 267,661
Cleaning	20	1,095,336
Cleaning Supplies	21	145,896
Safety	22	532,387
Safety Supplies	23	42,832
Streetscape/Landscaping	24	159,281
Quality of Life Initiatives	25	325,255
Total	26	\$ 2,568,648
	27	
<u>Business Development--</u>	28	
Staff Costs	29	\$ 81,705
Business Retention/Recruitment	30	31,232
Business Census-Survey	31	6,692
Business Development Support Expenses	32	3,346
Total	33	\$ 122,975
	34	
<u>Residential Development--</u>	35	
Staff Costs	36	\$ 81,696
Residential Development Materials	37	25,208
Residential Development Projects	38	9,816
Residential Development Support Expenses	39	3,346
Total	40	\$ 120,066
	41	
<u>Retail Development--</u>	42	
Staff Costs	43	\$ 90,338
Retail Development Materials	44	11,154
Retail Development Support Expenses	45	2,789
Strategy Development	46	36,809
Total	47	\$ 141,090
	48	
<u>Placemaking Development:</u>	49	
Staffing Costs	50	\$ 83,025
Placemaking Initiatives	51	59,117
Support Expenses	52	2,119
Total	53	\$ 144,261
	54	
<u>Strategic Dev & Communications:</u>	55	
Staff Costs	56	\$ 127,106
Website	57	26,770
Constituent Communications	58	18,962
Committee Support	59	892
Board/Exec. Committee	60	1,785
Downtown Guidebook	61	57,555
Image/Communications/Marketing	62	53,540
Total	63	\$ 288,610
	64	
<u>General & Admin.-</u>	65	
Staff Costs	66	\$ 105,439
Office Rent	67	78,079
Professional Fees - Legal/Audit	68	33,462
Insurance	69	24,539
Maintenance	70	1,338
Technology Expenses	71	45,732
Total	72	\$ 288,589
	73	
Total Expense		\$3,672,240

**NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2022- June 30, 2023**

		2022-2023 TOTAL
<u>REVENUE:</u>	Line#	
Property Assessments-CBID	1	\$ 4,328,562
Sales Tax-CBID	1	3,800,000
Total Revenue	2	\$ 8,128,562
	3	
<u>EXPENSES:</u>	4	
Public Space Management	5	\$ 6,799,733
Business Development	6	157,748
Residential Development	7	154,376
Retail Development	8	156,359
Placemaking Development	9	246,989
Strategic Dev & Communications:	10	306,139
General & Administration	11	307,218
Total Expense	12	\$ 8,128,562
	13	
NET REVENUE / (EXPENSES)	14	\$ (0.00)
	15	
<u>SUPPLEMENTAL</u>	16	
	17	
<u>Public Space Management --</u>	18	
Staff Costs	19	\$ 406,436
Cleaning - Sales Tax	20	1,195,155
Safety - Sales Tax	21	2,604,845
Cleaning	22	1,213,585
Cleaning Supplies	23	157,342
Safety	24	710,648
Safety Supplies	25	50,184
Streetscape/Landscaping	26	126,582
Quality of Life Initiatives	27	334,956
Total	28	\$ 6,799,733
	29	
<u>Business Development--</u>	30	
Staff Costs	31	\$ 105,923
Business Retention/Recruitment	32	33,725
Business Census-Survey	33	2,700
City Biz/New Business	34	12,000
Business Development Support Expenses	35	3,400
Total	36	\$ 157,748
	37	
<u>Residential Development--</u>	38	
Staff Costs	39	\$ 105,616
Residential Development Materials	40	30,000
Residential Development Projects	41	15,000
Residential Development Support Expenses	42	3,760
Total	43	\$ 154,376
	44	
<u>Retail Development--</u>	45	
Staff Costs	46	\$ 115,235
Retail Development Materials	47	9,185
Retail Development Support Expenses	48	3,340
Strategy Development	49	28,599
Total	50	\$ 156,359
	51	
<u>Placemaking Development:</u>	52	
Staffing Costs	53	\$ 176,789
Strategic Initiatives	54	14,040
Civic Engagement	55	51,480
Support Expenses	56	4,680
Total	57	\$ 246,989
	58	
<u>Strategic Dev & Communications:</u>	59	
Staffing Costs	60	\$ 148,939
Website	61	16,800
Committee Support	62	1,200
Board/Exec. Committee	63	2,400
Downtown Guidebook	64	64,000
Image/Communications/Marketing	65	66,400
Support Expenses	66	6,400
Total	67	\$ 306,139
	68	
<u>General & Admin.-</u>	69	
Staff Costs	69	\$ 118,413
Office Rent	70	79,855
Professional Fees - Legal/Audit	71	34,791
Insurance	72	25,509
Maintenance	73	1,400
Technology Expenses	74	47,250
Total	75	\$ 307,218
	76	
Total Expense	77	\$ 8,128,562

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2023 - June 30, 2024

	Line#	"Fund 30005" 2023-2024 CBID	"Fund 30195" 2023-2024 CBID/BDF
REVENUE:			
Property Assessments-CBID	1	\$ 4,379,183	
Sales Tax-CBID	2		3,900,000
Total Revenue	3	\$ 4,379,183	\$ 3,900,000
	4		
	5		
EXPENSES:			
Safety Services	6	\$ 1,295,522	\$ 2,877,758
Cleaning Services	7	1,774,204	1,022,242
Business Development	8	158,680	-
Residential Development	9	126,978	-
Retail Development	10	158,184	-
Placemaking Development	11	247,872	-
Strategic Dev & Communications:	12	304,212	-
General & Administration	13	313,531	-
Total Expense	14	\$ 4,379,183	\$ 3,900,000
	15		
NET REVENUE / (EXPENSES)	16	\$ -	\$ -
	17		
SUPPLEMENTAL	18		
	19		
<u>Safety Services</u>	20		
Staff Costs	21	\$ 287,571	
Safety Services	22	964,792	\$ 2,877,758
Safety Supplies	23	43,159	
Total	24	\$ 1,295,522	\$ 2,877,758
<u>Cleaning Services</u>	25		
Staff Costs	26	\$ 235,088	
Cleaning Services	27	1,312,127	\$ 1,022,242
Cleaning Supplies	28	226,989	
Total	29	\$ 1,774,204	\$ 1,022,242
<u>Business Development--</u>	30		
Staff Costs	31	\$ 107,159	
Business Retention/Recruitment	32	51,521	
Total	33	\$ 158,680	\$ -
<u>Residential Development--</u>	34		
Staff Costs	35	\$ 106,849	
Residential Development Projects	36	20,129	
Total	37	\$ 126,978	\$ -
<u>Retail Development--</u>	38		
Staff Costs	39	\$ 116,580	
Strategy Development	40	41,604	
Total	41	\$ 158,184	\$ -
<u>Placemaking Development:</u>	42		
Staffing Costs	43	\$ 178,852	
Strategic Initiatives	44	12,204	
Placemaking Expenses	45	56,816	
Total	46	\$ 247,872	\$ -
<u>Strategic Dev & Communications:</u>	47		
Staffing Costs	48	\$ 150,677	
Downtown Guidebook	49	64,747	
Image/Communications/Marketing	50	88,788	
Total	51	\$ 304,212	\$ -
<u>General & Admin.-</u>	52		
Staff Costs	53	\$ 121,193	
Office Rent	54	81,730	
Professional Fees - Legal/Audit	55	35,608	
Office Expenses	56	75,000	
Total	57	\$ 313,531	\$ -
	58		
Total Expense	59	\$ 4,379,183	\$ 3,900,000

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2024 - June 30, 2025

		Fund 30005	Fund 30195
		2024-2025	2024-2025
		CBID	BDF
<u>REVENUE:</u>	Line#		
Property Assessments-CBID	1	\$ 4,400,529	
Sales Tax-CBID	2		4,100,000
Total Revenue	3	\$ 4,400,529	\$ 4,100,000
	4		
	5		
<u>EXPENSES:</u>			
Safety Services	6	\$ 1,301,837	\$ 2,665,554
Cleaning Services	7	1,782,852	1,434,446
Business Development	8	159,453	-
Residential Development	9	127,597	-
Retail Development	10	158,955	-
Placemaking Development	11	249,080	-
Strategic Dev & Communications:	12	305,695	-
General & Administration	13	315,059	-
Total Expense	14	\$ 4,400,529	\$ 4,100,000
	15		
NET REVENUE / (EXPENSES)	16	\$ -	\$ -
	17		
<u>SUPPLEMENTAL</u>	18		
	19		
<u>Safety Services</u>	20		
Staff Costs	21	\$ 288,973	
Safety Services	22	969,495	\$ 2,665,554
Safety Supplies	23	43,369	
Total	24	\$ 1,301,837	\$ 2,665,554
	25		
<u>Cleaning Services</u>	26		
Staff Costs	26	\$ 236,234	
Cleaning Services	27	1,318,523	\$ 1,434,446
Cleaning Supplies	28	228,095	
Total	29	\$ 1,782,852	\$ 1,434,446
	30		
<u>Business Development</u>	31		
Staff Costs	31	\$ 107,681	
Business Retention/Recruitment	32	51,772	
Total	33	\$ 159,453	\$ -
	34		
<u>Residential Development</u>	35		
Staff Costs	35	\$ 107,370	
Residential Development Projects	36	20,227	
Total	37	\$ 127,597	\$ -
	38		
<u>Retail Development</u>	39		
Staff Costs	39	\$ 117,148	
Strategy Development	40	41,807	
Total	41	\$ 158,955	\$ -
	42		
<u>Placemaking Development:</u>	43		
Staffing Costs	43	\$ 179,724	
Strategic Initiatives	44	12,263	
Placemaking Expenss	45	57,093	
Total	46	\$ 249,080	\$ -

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2024 - June 30, 2025

		Fund 30005 2024-2025 CBID	Fund 30195 2024-2025 BDF
<u>Strategic Dev & Communications:</u>	47		
Staffing Costs	48	\$ 151,411	
Downtown Guidebook	49	65,063	
Image/Communications/Marketing	50	89,221	
Total	51	\$ 305,695	\$ -
<u>General & Admin.-</u>	52		
Staff Costs	53	\$ 121,784	
Office Rent	54	82,128	
Professional Fees - Legal/Audit	55	35,782	
Office Expenses	56	75,366	
Total	57	\$ 315,059	\$ -
	58		
Total Expense	59	\$ 4,400,529	\$ 4,100,000

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2025 - June 30, 2026

Fund 30005
2025-2026
CBID

REVENUE:

Property Assessments-CBID
Sales Tax-CBID

Total Revenue

EXPENSES:

Safety Services
Cleaning Services
Business Development
Residential Development
Retail Development
Parks/Placemaking Development
Strategic Dev & Communications:
General & Administration

Total Expense

NET REVENUE / (EXPENSES)

SUPPLEMENTAL

Safety Services

Staff Costs
Safety Services
Safety Supplies

Total

Cleaning Services

Staff Costs
Cleaning Services
Cleaning Supplies

Total

Business Development

Staff Costs
Business Develop/Retention/Recruitment

Total

Residential Development

Staff Costs
Residential Development Services

Total

Retail Development

Staff Costs
Strategy Development Services

Total

Line#

1	\$ 5,632,112
2	
3	\$ 5,632,112
4	
5	
6	\$ 1,530,405
7	2,221,357
8	185,681
9	138,916
10	144,186
11	528,058
12	400,094
13	483,415
14	\$ 5,632,112
15	
16	\$ -
17	
18	
19	
20	
21	\$ 293,696
22	1,153,048
23	83,661
24	\$ 1,530,405
25	
26	\$ 288,851
27	1,673,165
28	259,341
29	\$ 2,221,357
30	
31	\$ 118,681
32	67,000
33	\$ 185,681
34	
35	\$ 118,416
36	20,500
37	\$ 138,916
38	
39	\$ 118,686
40	25,500
41	\$ 144,186

NASHVILLE DISTRICT MANAGEMENT CORPORATION
REVENUES & EXPENDITURES BUDGET
July 1, 2025 - June 30, 2026

Fund 30005
2025-2026
CBID

<u><i>Parks/Placemaking Development:</i></u>	42	
Staffing Costs	43	\$ 193,558
Park Services	44	307,500
Placemaking Services	45	27,000
Total	46	\$ 528,058
<u><i>Strategic Dev & Communications:</i></u>	47	
Staffing Costs	48	\$ 212,010
Downtown Guidebook	49	69,617
Image/Communications/Marketing	50	118,466
Total	51	\$ 400,094
<u><i>General & Admin.-</i></u>	52	
Staff Costs	53	\$ 242,744
Office Rent	54	89,520
Professional Fees - Legal/Audit	55	59,002
Office Expenses	56	92,149
Total	57	\$ 483,415
	58	
Total Expense	59	\$ 5,632,112