



Metropolitan Nashville and Davidson County, TN

Legislation Text

File #: BL2025-694, **Version:** 1

An ordinance approving Amendment Number 2 to a sole source contract between the Metropolitan Government of Nashville and Davidson County and Splash Business Intelligence, Inc., to extend the term and increase the estimated value of the contract.

WHEREAS, RS2021-703 approved a sole source contract between Metro and Splash Business Intelligence, Inc. for the provision of support, maintenance, and technical/development services for the Splash BI and GL Connect reporting solution within R12 for Metro (contract number 6477475); and,

WHEREAS, RS2024-243 approved Amendment Number 1 to the contract to reflect a change in the services provided and increase the value of the contract, among other amendments; and,

WHEREAS, as set forth in Amendment Number 2, attached hereto, the parties wish to amend the contract for a second time to extend the term to 96 months, and to increase the estimated value of the contract, accordingly; and,

WHEREAS, Section 4.12.160(B) of the Metropolitan Code of Laws calls for Council approval of contracts for supplies or services "with terms exceeding a period of sixty months, either initially or by virtue of amendments, renewals or extensions thereof"; and

WHEREAS, it is to the benefit of the citizens of the Metropolitan Government of Nashville and Davidson County that the amendment to the contract be approved.

NOW THEREFORE, BE IT ENACTED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1. That Amendment Number 2 to a sole source contract between the Metropolitan Government of Nashville and Davidson County and Splash Business Intelligence, Inc. (contract number 6477475), attached hereto and incorporated herein, is hereby approved.

Section 2. That this ordinance shall take effect from and after its adoption, the welfare of the Metropolitan Government of Nashville and Davidson County requiring it.

Analysis

This ordinance approves the second amendment to a sole source contract between the Metropolitan Government and Splash Business Intelligence, Inc., originally approved through Resolution No. RS2021-703.

The original contract provides for support, maintenance, and technical/development services for the Splash BI and GL Connection reporting solution within R12 for Metro. The original estimated contract value was \$1,000,000 with a term of 60 months. The contract was amended through Resolution No. RS2024-243 by amending the scope of the contract to remove references to GL Connect, add new services related to the integration of R12 and Oracle Cloud, and added language required by Tenn. Code Ann. § 12-4-119 prohibiting the contractor from engaging in a boycott of Israel for the duration of the contract. The estimated contract

value was increased by \$2,000,000 for a total estimated value of \$3,000,000.

The proposed amendment would extend the term of the agreement from 60 months to 96 months and increase the total estimated value of the contract from \$3,000,000 to \$4,500,000. According to the contract amendment justification form, the extended term would allow the implementation of Oracle Cloud to be complete and start the procurement process for any future contract.

Sole source contracts may be awarded under the Metro procurement code when it is determined that there is only one source for the supply or services rendered. Section 4.12.060 of the Metro Code requires all sole source contracts having a total value in excess of \$250,000 to be approved by the Council.

Metropolitan Code of Laws Section 4.12.160(B) requires Council approval of contracts for supplies or services “with terms exceeding a period of sixty months, either initially or by virtue of amendments, renewals or extensions thereof.”

Fiscal Note: This amendment increases the estimated value of the sole source contract number 6477475 with Splash Business Intelligence, Inc. by \$1,500,000 for a revised contract amount of \$4,500,000 to be paid from Fund 51137, Business Unit 14521014.