



Metropolitan Nashville and Davidson County, TN

Legislation Text

File #: RS2021-1026, **Version:** 1

A resolution accepting the terms of a cooperative purchasing master agreement for auctioneer services and related products.

WHEREAS, Tennessee Code Annotated § 12-3-1205(b) allows the Metropolitan Government of Nashville and Davidson County ("Metro") to participate in a cooperative purchasing agreement for the procurement of any goods, supplies, services, or equipment with one or more governmental entities outside this state; and,

WHEREAS, Tennessee Code Annotated § 12-3-1205(b) allows Metro to participate in an out-of-state master agreement by adopting a resolution accepting the terms of the master agreement; and,

WHEREAS, the Purchasing Agent desires to participate in the master agreement between Region 4 Education Service Center in Houston, Texas and Liquidity Services Operations, LLC, a copy of which is attached hereto and incorporated herein.

WHEREAS, approval of the master agreement is in the best interest of the citizens of Davidson County.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1. That the master agreement between Region 4 Education Service Center in Houston, Texas and Liquidity Services Operations, LLC, a copy of which is attached hereto and incorporated herein, is hereby approved.

Section 2. That this resolution shall take effect from and after its adoption, the welfare of The Metropolitan Government of Nashville and Davidson County requiring it.

Analysis

This resolution approves Metro's participation in a cooperative purchasing master agreement between Region 4 Education Service Center ("Region 4") and Liquidity Services Operations, LLC (formerly GovDeals, Inc.) (the "Contractor") for auctioneer services. Region 4 is a regional education service center established by the Texas Legislature serving a seven-county area comprised of 48 public school districts. Region 4 entered into a contract with Liquidity Services Operations in 2020 for auctioneering and related services. The contract includes a provision authorizing other governmental entities to use the products and services through the contract.

The Contactor operates an online auction services platform called GovDeals.com that is specific to governmental agencies. The GovDeals platform has more than 3,800,000 bidders, and more than 12,000 government agencies have used the platform for the disposition of surplus property. This platform will serve as a replacement for Metro's eBid online auction system, which is nearing the end of its system life. Metro will not pay any fees to use the GovDeals platform. Rather, the platform collects a fee from the winning bidder based

upon a percentage of the sales price and sends the proceeds to the government weekly.

According to the Metro Department of General Services, additional benefits of replacing the eBid system with the GovDeals platform include:

- 24/7 support to Metro, including a 15 member customer support team
- Marketing services
- Metro could place items in a redistribution/non-sale status for Metro agencies to see/claim without paying a fee
- Realtime reporting
- Live auction tracking and direct links to live assets
- Bidder reminders for payment and removal
- Tracking payments to Metro

Tenn. Code Ann. § 12-3-1205(b) allows local governments to participate in a cooperative purchasing agreement for the procurement of any goods, supplies, services, or equipment with one or more governmental entities outside this state upon approval by resolution of the local governing body.