



Metropolitan Nashville and Davidson County, TN

Legislation Text

File #: RS2020-625, **Version:** 1

A resolution approving a contract between the Metropolitan Government of Nashville and Davidson County and Southern Sales Co, a Division of Tencarva Machinery, to provide various products, parts, and equipment for specific brands of water products for the Metropolitan Government of Nashville and Davidson County.

WHEREAS, Section 4.12.060 of the Metropolitan Code of Laws authorizes the Metropolitan Purchasing Agent to enter into sole source contracts when the Purchasing Agent determines in writing according to standards adopted by the Procurement Standards Board that there is only one source for the supply or services required; and,

WHEREAS, the Purchasing Agent has determined that the services and supplies to be provided by Southern Sales Co. meet the requirements for the use of a sole source contract; and,

WHEREAS, Section 4.12.060 of the Metropolitan Code of Laws calls for Council approval by Resolution of sole source contracts "with a total contract amount in excess of two hundred fifty thousand dollars (\$250,000.00)"; and,

WHEREAS, approval of the Contract will benefit the citizens of Davidson County.

NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1. That the Contract between The Metropolitan Government of Nashville and Davidson County and Southern Sales Co, a Division of Tencarva Machinery, to provide various products, parts, and equipment for specific brands of water products for the Metropolitan Government of Nashville and Davidson County, attached hereto and incorporated herein, is hereby approved.

Section 2. That this Resolution shall take effect from and after its adoption, the welfare of The Metropolitan Government of Nashville and Davidson County requiring it.

This resolution approves a sole source contract with Southern Sales Co, a division of Tencarva Machinery, to provide products, parts, and equipment for specific brands of products used in water treatment. Sole source contracts may be awarded under the Metro procurement code when it is determined that there is only one source for the supply or services rendered. Section 4.12.060 of the Metro Code requires all sole source contracts having a total value in excess of \$250,000 to be approved by the Council by resolution.

This resolution approves a five year contract with Nashville-based Southern Sales Co. The total value of the contract is estimated to be \$20,000,000. Metro Water Services (MWS) will use this contract to purchase products and equipment through Southern Services from other vendors, and at a discount for certain products. This contract will provide products and parts for a variety of equipment used by MWS within its system. Parts are not interchangeable and no other products or parts are compatible with existing equipment. Southern Company is the only authorized representative for these product lines for this region.

Fiscal Note: The total value over the life of this contract is \$20,000,000. This would be paid from the Water and Sewerage Operating Fund #67331, Business Unit #65558020.