



# Metropolitan Nashville and Davidson County, TN

## Legislation Text

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**File #:** RS2024-303, **Version:** 1

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A resolution approving a sole source contract between the Metropolitan Government of Nashville and Davidson County ("Metro") and KCI Technologies, Inc. ("KCI") to provide consulting, development, implementation, and managed services for CAL related suite of application replacements for end of life versions of Cityworks, Hanson, ePermits, ePlans, Land Management, and various other similar applications in various Metro departments.

WHEREAS, Section 4.12.060 of the Metropolitan Code of Laws authorizes the Metropolitan Purchasing Agent to enter into sole source contracts when the Purchasing Agent determines in writing, according to standards adopted by the Procurement Standards Board, that there is only one source for the supply or services required; and,

WHEREAS, the Purchasing Agent has determined that the services to be provided by KCI meet the requirements for the use of a sole source contract; and,

WHEREAS, the proposed total contract amount is in excess of two hundred fifty thousand dollars (\$250,000.00); and,

WHEREAS, Section 4.12.060 of the Metropolitan Code of Laws calls for Council approval by resolution of sole source contracts "with a total contract amount in excess of two hundred fifty thousand dollars (\$250,000.00);" and,

WHEREAS, approval of the sole source contract attached hereto will benefit the citizens of Nashville and Davidson County.

NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1: That the sole source contract between the Metropolitan Government of Nashville and Davidson County and KCI Technologies, Inc., attached hereto and incorporated herein, is hereby approved.

Section 2: That this resolution shall take effect from and after its adoption, the welfare of the Metropolitan Government of Nashville and Davidson County requiring it.

### Analysis

This resolution approves a sole source contract between Metropolitan Government and KCI Technologies, Inc. ("KCI") to provide consulting, development, implementation, and managed services for CAL-related suite of application replacements for end-of-life versions of Cityworks, Hanson, ePermits, ePlans, Land Management, and various other similar applications.

Sole source contracts may be awarded under the Metro procurement code when it is determined that there is only one source for the supply or services rendered. Section 4.12.060 of the Metro Code requires all sole source contracts having a total value in excess of \$250,000 to be approved by the Council by resolution.

This sole source contract is before the Council for consideration because the estimated value of the contract is

\$12,500,000. The term of the contract begins on August 28, 2024, and ends on August 27, 2029.

According to the sole source justification form approved by the Metro Purchasing Agent, KCI serves as Metro's implementation partner for its suite of integrated CAL applications, which include Cityworks, Hanson, ePermits, and other programs. KCI possesses proprietary knowledge and expertise for these applications and their underlying business processes.

KCI has previously worked with NDOT and Metro Waste Services to replace various end-of-life applications as well as implementation and training related to the new applications. KCI is currently working with Metro Water Services Stormwater Division and the Davidson County Sheriff's Office to implement various programs and plan to work with the Departments of Water Services, Parks and Recreation, and Health in the coming year. KCI further plans to work with the Codes, Fire, Planning, Beer Board, Historic Commission, and General Services to update or replace related applications.

The sole source justification further states that the implementation, managed service support, and any migrations or upgrades of these applications require the same vendor to ensure proper consistency and support for the programs and their data. A change to another supplier during this process would be cost-prohibitive and unfeasible to the Metropolitan Government.

*Fiscal Note: The estimated value of this sole source contract number 6555720 with KCI Technologies, Inc., for consulting, development, implementation and managed services for CAL related suite of applications replacement for end-of-life version of Cityworks, Hanson, ePermits, ePlans, Land Managements and various other similar applications in various departments, is \$12,500,000 to be paid from Fund 30370, Business Unit 14700100. However, actual expenses may be paid from various department's fund and business unit when purchase orders are issued.*