



July 12, 2022

Nashville Fire Department
Chief William Swann
63 Hermitage Ave
Nashville, TN 37210

Dear Chief Swann,

We are excited for the opportunity to build this public private partnership to better prepare firefighters operating in high rise buildings, large horizontal structures and tunnels, increasing their effectiveness, safety and the safety of the public they protect.

On behalf of the Firefighter Air Coalition, I am pleased to extend our offer of a donation of a firefighter air replenishment system (FARS) to the Nashville Fire Department training tower facility. This donation is offered with no requirement on the City of Nashville or its leadership to adopt a code change requiring FARS.

Your department currently provides access to its training facilities to be used by other departments in the region. The FARS installation would further that commitment to regional cooperation by allowing other departments in the area to train on, and become competent with the use of FARS.

Following is the outline of the donation of a FARS to the Nashville Fire Department (NFD) and confirming the logistical details so that we may move this opportunity forward.

1. System Donation

FAC will donate a complete FARS to NFD's training facility. This will include design, manufacturing of all components and installation of a fully operational system. Approximate worth of this donation is \$35,000.

2. Testing, Certification and Maintenance

FAC through industry partners will provide all Testing, Certification & Maintenance (TC&M) at no charge to NFD for a period of 5 years following the installation of the system. This is an added value of approximately \$7,800.

3. Liability

The installing contractor will provide a standard General Liability as well as Errors & Omissions insurance policy to the Nashville Fire Department for work associated with the FARS installation and TC&M.

4. Timing/Access

To complete the installation, the installing contractor will require a maximum of 4 working days, flexible hours and daily duration. This can be split into segments of work. The installing contractor will coordinate access and installation dates with a designated representative from NFD.

5. Structural Issues

The installing contractor will not be responsible for any structural changes necessary to existing buildings to accommodate the system. However, please note that numerous FARS systems have been installed into training facilities and other existing structures and there has been no issues with structural changes. Therefore, we believe this to be an unlikely scenario. The installing contractor will consult with NFD prior to commencing work to determine if any structural issues exist.

6. Education and Training Support

Firefighter Air Coalition will provide on-site training to NFD staff on the new FARS, and will support joint training sessions with NFD staff and/or mutual aid cities by providing training materials and professional training staff. The City of Nashville may work with FAC to support a public information effort to raise awareness of this public/private partnership through media relations, social media, etc.

As you may be aware, the Firefighter Air Coalition (FAC) is an advocacy group dedicated to promoting firefighter safety through the use of air management best practices. We provide donations to underwrite equipment, education, and training to help fire departments of all sizes develop, implement, and enforce effective air management programs, including those related to FARS.

FAC in partnership with industry has donated FARS systems to numerous training facilities across the country, including the Maryland Institute of Fire and Rescue at the University of Maryland, the Phoenix Fire Department, Nashville Fire Department, San Jose (CA) Fire Department, Glendale (AZ) Regional Public Safety Training Facility and more regionally Plano Fire-Rescue, McKinney Fire Department, Grand Prairie-Irving Training Facility, Round Rock Fire Training Facility and commitments to Dallas Fire-Rescue.

We look forward to working with you and your colleagues and staff on this important safety project. We would be pleased to be your partner in this effort to showcase a lifesaving fire safety tool and train your personnel on its use.

Please let me know if you have any questions or require any additional information to move this project forward.

Sincerely,

A handwritten signature in black ink, appearing to read "Mike Gagliano", with a long horizontal flourish extending to the right.

Mike Gagliano
Firefighter Air Coalition