

EXHIBIT A

Project: Rent Relief Program for Nashville Flea Market Vendors at the Fairgrounds Nashville

Funding: Not to exceed \$1,046,000

Source: ARPA

Term: 12 months

Plan:

- Provide Flea Market dealers, based on status, up to 8 months of rent relief
- Permanent dealer status is granted, if desired by the dealer and space is available, after eight (8) consecutive months of rental and results in permanent booth space assignment. Dealers that held permanent status as of March 2020 will be considered as permanent for this program regardless of their attendance since the flea market reopened in May 2021.
- Non-permanent dealer status is for individuals that attend periodically or otherwise do not desire to commit to eight (8) consecutive months.
- New dealers are defined as anyone that has not rented booth space within the past two (2) years.
- Monthly metrics tracked include number of dealers and booth occupancy rate (i.e., number of booths rented/number of booths available for rent).
- Fairgrounds staff will actively recruit new dealers through local outreach, networking, and advertisement with an intention towards diversity.
- Fairgrounds will prepare and publish a quarterly survey with the goal of gathering dealer-reported demographics, activities, and business impact as a result of the rent relief program.
- The rent relief program will be implemented once all administrative, tracking, and survey mechanisms are in place.
- Pathway Lending will be contracted with to administer funding for the rent relief program.

	Months	Average booth cost	# of booths	Estimates based on pre-pandemic levels	
Permanent Dealer	8	100	3	80% of 500 dealers are permanent (est) = 400	
				20% of 500 dealers are non-perm (est) = 100	
				estimate of new dealers = 30	
Non-Permanent Dealer	4	100	2		
				Rent Relief up to:	\$993,700
New Dealers	2	100	1	Admin Fee up to:	\$52,300
					\$1,046,000