

LEGISLATIVE TRACKING FORMFiling for Council Meeting Date: 07/21/26

Resolution



Ordinance

Contact/Prepared By: _____

Date Prepared: _____

Title (Caption): A resolution accepting the terms of a cooperative purchasing master agreement with Vector Solutions for trainingmanagement software for the Nashville Fire Department.Submitted to Planning Commission? ☐ N/A ☐ Yes-Date: _____ Proposal No: _____

Proposing Department: _____ Requested By: _____

Affected Department(s): _____ Affected Council District(s): _____

Legislative Category (check one):

- | | | |
|---|--|--|
| ☐ Bonds | ☐ Contract Approval | ☐ Intergovernmental Agreement |
| ☐ Budget - Pay Plan | ☐ Donation | ☐ Lease |
| ☐ Budget - 4% | ☐ Easement Abandonment | ☐ Maps |
| ☐ Capital Improvements | ☐ Easement Accept/Acquisition | ☐ Master List A&E |
| ☐ Capital Outlay Notes | ☐ Grant | ☐ Settlement of Claims/Lawsuits |
| ☐ Code Amendment | ☐ Grant Application | ☐ Street/Highway Improvements |
| ☐ Condemnation | ☐ Improvement Acc. | ☐ Other: _____ |

FINANCE Amount +/-: \$ _____
Funding Source:

- ☐ Capital Improvement Budget
- ☐ Capital Outlay Notes
- ☐ Departmental/Agency Budget
- ☐ Funds to Metro
- ☐ General Obligation Bonds
- ☐ Grant
- ☐ Increased Revenue Sources

Match: \$ _____

- ☐ Judgments and Losses
- ☐ Local Government Investment Project
- ☐ Revenue Bonds
- ☐ Self-Insured Liability
- ☐ Solid Waste Reserve
- ☐ Unappropriated Fund Balance
- ☐ 4% Fund

Other: _____ 6/24/2026 | 3:05 PM CDT

Date to Finance Director's Office: _____

APPROVED BY**FINANCE DIRECTOR'S OFFICE:** Jennine RedmyerApproved by OMB: Eric Jenkins

Approved by Finance/Accounts: _____

Approved by Div Grants Coordination: _____

ADMINISTRATION

Council District Member Sponsors: _____

Council Committee Chair Sponsors: _____

Approved by Administration: _____ Date: _____

DEPARTMENT OF LAW

Date to Dept. of Law: _____ Approved by Department of Law: _____

Settlement Resolution/Memorandum Approved by: _____Date to Council: _____ For Council Meeting: _____ ☐ E-mailed Clerk
☐ All Dept. Signatures
 ☐ Copies
 ☐ Backing
 ☐ Legislative Summary
 ☐ Settlement Memo
 ☐ Clerk Letter
 ☐ Ready to File

Department of Law – White Copy

Administration –Yellow Copy

Finance Department - Pink Copy

Resolution No. _____

A resolution accepting the terms of a cooperative purchasing master agreement with Vector Solutions for training management software for the Nashville Fire Department.

WHEREAS, Tennessee Code Annotated § 12-3-1205(b) allows the Metropolitan Government of Nashville and Davidson County ("Metro") to participate in a cooperative purchasing agreement for the procurement of any goods, supplies, services, or equipment with one or more governmental entities outside this state; and,

WHEREAS, Tennessee Code Annotated § 12-3-1205(b) allows Metro to participate in an out-of-state master agreement by adopting a resolution accepting the terms of the master agreement; and,

WHEREAS, the Purchasing Agent desires to participate in the master agreement between Sourcewell, a state of Minnesota local governmental agency, and Vector Solutions, a copy of which is attached hereto and incorporated herein; and,

WHEREAS, Metro's participation in this out-of-state master agreement is limited to a term that will not exceed sixty months; and,

WHEREAS, this master agreement was requested by the Nashville Fire Department but is available to all Metro departments to utilize; and,

WHEREAS, approval of the master agreement is in the best interest of the citizens of Davidson County.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY:

Section 1. That the master agreement between Sourcewell, a state of Minnesota local governmental agency, and Vector Solutions, a copy of which is attached hereto and incorporated herein, is hereby approved.

Section 2. That this resolution shall take effect from and after its adoption, the welfare of The Metropolitan Government of Nashville and Davidson County requiring it.

RECOMMENDED BY:

Michelle A. Hernandez Lane

Michelle A. Hernandez Lane
Purchasing Agent

APPROVED AS TO AVAILABILITY
OF FUNDS:

Jenneen Reed/mjr

Jenneen Reed, Director
Department of Finance

APPROVED AS TO FORM AND
LEGALITY:

Kelli Woodward

Assistant Metropolitan Attorney

INTRODUCED BY:

Member(s) of Council



Cooperative Request Form

Request Utilization of a Federal, Statewide, Municipal, or Cooperative Contract

A cooperative is when Metro utilizes a contract from another public entity to make a purchase. With the exception of statewide contracts, use of a cooperative requires Metro Council approval.

Cooperatives are not negotiable. Departments must accept the terms of the master contract without exception.

Questions? Email zak.kelley@nashville.gov.

Departmental Information

What is your name?	Angela McElrath-Prosser
What is your department?	Nashville Fire Department
What is your email address?	angela.mcelrath@nashville.gov
What is your phone number?	(615) 862-5419
In addition to your department, will other Metro departments be utilizing this cooperative?	No.
How much do you estimate spending on this cooperative contract?	\$700,000.00

Cooperative Information

What is the cooperative entity?	Cooperative - Sourcewell.
What is the lead agency?	State of Minnesota
Who is the supplier?	Envisage Technologies
Is the supplier registered in iSupplier?	Yes.
If yes, what is the supplier's ISN?	1018820
What is the contract number?	030425
When did the contract start?	Thursday, July 17, 2025

When does the contract end?

Tuesday, July 17, 2029

What was the solicitation method for this contract?

RFP - Request for Proposal.

What is the good/service that this cooperative will be utilized to purchase?

Public Safety Software including standalone software, Software as a Service platforms, or cloud based solutions, designed or primarily intended for use by law enforcement, fire/rescue, EMS, and emergency management agencies and personnel such as: Computer Aided Dispatch; Records Management Software; Learning Management Software; Situational awareness and informational management systems; incident command, logging recorder, and evidence, ticketing, or citation management systems; scheduling, workforce management or paging systems; personnel, non-fleet asset, resources; and services related to items listed above including installation, training, and maintenance.

Why is utilizing this cooperative contract more advantageous to Metro than issuing our own RFP/ITB?

The Sourcewell Cooperative Contract with Envisage provides the Training Management software need for Nashville Fire Department. This contract meets all of NFD's needs to obtain the Vector Solutions Software through Envisage. The software will be used to deliver training to personnel and manage all training records within the department. Utilizing this cooperative contract as opposed to issuing a RFP is more advantageous to Metro for several reasons. NFD is at risk of losing access to the current training management software which would prevent the department from completing required training delivery. The cooperative contract would also expedite the software to deliver training and data collection needed to improve the city's ISO score. The process timeline for an RFP would delay the adoption of the software needed to accomplish this task.

Upload the original contract from the lead agency.

 Envisage Contract 030425 Expires 07.... .pdf

Does the contract contain any good/service relative to surveillance as described in MCL 13.08.080?

No.

This contract contains a cooperative purchase provision that allows use by other governmental agencies and/or use of this contract is authorized by state and local law.

Yes.

I accept the terms of this contract without exception.

Yes.

Upload the formal solicitation (RFP/ITB) from the lead agency.

 Comment and Review-Public Safety S... .pdf

 Pricing.pdf

-  Prop. Eval.-Public Safety Software 030....pdf
-  Prop. Opening Record-Public Safety S... .pdf
-  Board Resolutions.pdf
-  Proof of Publication-Public Safety Sof... .pdf
-  RFP and Addendums-Public Safety So... .pdf

This solicitation was advertised, open, and unrestricted.

Yes.

I have confirmed with both my department finance manager and/or OMB budget analyst sufficient fund availability for this request.

Yes

I affirm that I am authorized by the appropriate individuals in my department, including my director or their designee, to submit this cooperative request.

Yes



Cooperative Request Review

This cooperative request for **technology to train, prepare and retain your people from Vector Solutions¹ via Sourcewell contract #030425-ENV** is recommended for approval.

The anticipated project value is **\$700,000.00**. The estimated savings to Metro via this cooperative are **\$50,071.00**

The cooperative was requested by **Fire**; use will be available to all Metro entities.

Council approval of the master agreement is required.

Legal Justification

T.C.A. § 12-3-1205 & MCL 4.12.093 authorize Metro to participate in cooperative purchasing agreements with other governmental entities outside Tennessee for the purchase of goods, supplies, services, and equipment.

For this request the cooperative purchasing agreement is held by **Sourcewell**; the lead agency is **Sourcewell**. **Sourcewell** is a public institution in **Minnesota** that meets the standards for governmental entity as defined in the referenced statute.

The contract resulted from a **competitive RFP with 80 offers**.

Regulatory Justification

R4.12.090.05 of the regulations to the procurement code authorize Metro to participate in cooperative purchasing agreements with other local governments for the purchase of supplies, services, or construction.

For this request the cooperative purchasing agreement is for services. This meets the standard as defined by the regulations.

Value Justification

It is unlikely that Metro, as a single government entity, will obtain better value through a competitive solicitation. That is because the pricing in this cooperative purchase agreement (**5% average off MSRP**) leverages both the scale of cooperative membership and the competition of multiple offers.

Further, a competitive solicitation for this good/service would require an estimated 139 hours of staff time valued at approximately \$17,457.00. Utilization of this cooperative will require 19 hours of staff time valued at approximately \$2,386.00. **A total savings (discount + staff time) of \$50,071.00.**

Impact on Minority & Women Owned Businesses

Pursuant to R4.12.090.05 of the regulations to the procurement code, Metro will work with the cooperative entity to maximize participation of disadvantaged firms in accordance with MCL 4.44 and 4.46.

Prepared by Kristin Butler
6/11/2026

¹ The request form incorrectly lists Envisage Technologies, LLC as the contract holder.



Cooperative Request Signature Form

Co-Op Request Number	C2026109
Date Received	June 11, 2026

To Whom It May Concern,

I have read the attached Cooperative Review and concur with the recommendation contained therein.

Should you have questions, please contact the reviewer or reach out to me directly.

Regards,

Michelle A. Hernandez Lane *MHL*
Michelle A. Hernandez Lane
Purchasing Agent & Chief Procurement Officer

6/17/2026 | 10:25 AM CDT
Date Signed





MASTER AGREEMENT #030425
CATEGORY: Public Safety Software
SUPPLIER: Envisage Technologies, LLC

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Envisage Technologies, LLC, 101 W. Kirkwood, Suite 200, Bloomington, IN 47404 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

Article 1:
General Terms

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on July 17, 2029, unless it is cancelled or extended as defined in this Agreement.
 - a) **Extensions.** Sourcewell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
 - b) **Exceptional Circumstances.** Sourcewell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in Solicitation #030425, Category 3. Comprehensive Solutions, to Participating Entities. In-scope solutions include:
 - a) Category 1. Public Safety Response – Agency Situational Awareness, including but not limited to:
 - i) Incident command and management (incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.);
 - ii) Mapping (vertical location, indoor, outdoor);
 - iii) Asset tracking and location (personnel, vehicles, controlled substances, equipment, etc.);
 - iv) Community notifications (evacuations, minor crime reporting, shelter in place, etc.);
 - v) One-to-one and one-to-many collaboration and coordination (SMS, push to talk, video, voice, etc.); and
 - vi) Public safety focused data and analysis applications, to include but not limited to video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration.
 - b) Category 2. Public Safety Response – Agency Operations, including but not limited to:
 - i) Pre-incident planning software, such as:
 - (1) Fire prevention related inspections and enforcement;
 - (2) Operational management (scheduling, training, compliance, etc.); and
 - (3) Data analytics to inform staffing, deployment, station location, budget, and other management decisions.
 - ii) Incident/post-incident software, such as:
 - (1) CAD, RMS for law enforcement, fire, and EMS;
 - (2) Electronic Patient Care Reporting (ePCR) and data transfer to hospitals;
 - (3) Digital and physical evidence management;
 - (4) E-citation systems; and
 - (5) Law enforcement case management
 - c) Category 3. Comprehensive Solutions

- i) Solutions that offer at least one (1) or a combination of solutions from BOTH Category 1 and Category 2 above.

Complimentary equipment, accessories, and services must be directly related to the offering of systems or solutions described in sections 7)a) – c) above. Software platforms or solutions should be able to integrate with a broad range of other software and hardware solutions to improve and/or expand agency capabilities. Sourcewell IS NOT looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible.

- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcewell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly from Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

13) Supplier Representations:

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
 - ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
 - iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
 - 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded

from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.

- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to “federal” should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier’s Included Solutions with United States federal funds.

- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.
- ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).**

Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.

xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.

xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

Article 2: Sourcewell and Supplier Obligations

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
 - Identify the applicable Sourcewell Agreement number;
 - Clearly specify the requested change;
 - Provide sufficient detail to justify the requested change;
 - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
 - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
 - Maintenance and management of this Agreement;
 - Timely response to all Sourcewell and Participating Entity inquiries; and
 - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms, administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.
- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.

- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.
- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.

- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by either Party to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees ("Sourcewell"), harmless from any third party claims or causes of action, including attorneys' fees incurred by Sourcewell ("Claims"), to the extent arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law. Nothing herein shall be construed to require the Supplier to indemnify, save, and hold Sourcewell harmless for any Claims (or portions thereof) to the extent arising out of any act or omission in the performance of this Agreement by Sourcewell. The indemnification, defense, save and hold harmless provisions contained in this Section do not automatically flow down to agreements entered under this Agreement with Participating Entities. This Agreement reserves the right for Supplier and Participating Entity to negotiate defense and indemnification terms within any transaction documents.

18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.

19) **Grant of License.**

a) **During the term of this Agreement:**

i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.

ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.

b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.

c) **Use; Quality Control.**

i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.

d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and Participating Entity to negotiate this term to within any transaction documents.

- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
 - \$1,500,000 each occurrence Bodily Injury and Property Damage
 - \$1,500,000 Personal and Advertising Injury
 - \$2,000,000 aggregate for products liability-completed operations
 - \$2,000,000 general aggregate
 - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
 - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
 - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

Article 3: Supplier Obligations to Participating Entities

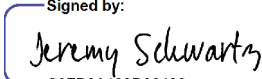
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.
- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier's

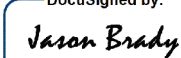
standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity's unique Sourcewell account number.

- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Signed by:

By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 7/15/2025 | 12:57 PM CDT

Envisage Technologies, LLC

DocuSigned by:

By: 6E90B85ED3AA41B...
Jason Brady
Title: Corporate Secretary
Date: 7/15/2025 | 1:35 PM EDT

RFP 030425 - Public Safety Software

Vendor Details

Company Name: Envisage Technologies
101 N. Kirkwood, Suite 200
Address: Bloomington, IN 47404
Contact: Greg Ryhal
Email: proposals@envisagenow.com
Phone: 812-330-7101
Fax: 812-330-7101
HST#: 74-3107781

Submission Details

Created On: Wednesday January 15, 2025 10:07:30
Submitted On: Monday March 03, 2025 12:37:24
Submitted By: Greg Ryhal
Email: proposals@envisagenow.com
Transaction #: 9baf84df-ad29-4039-80da-63983a5d7a12
Submitter's IP Address: 147.243.245.229

Specifications

Table 1: Proposer Identity & Authorized Representatives (Not Scored)

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *	
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Envisage Technologies, LLC (hereafter referred to as “Envisage.”)	*
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Yes	*
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Envisage is a member company of the Vector Group of companies also known as Vector Solutions, the world's leading provider of public safety software products. Envisage is the manufacturer of the Acadis Readiness Suite (Acadis), which we have proposed, and an authorized reseller of the following Vector Solutions products offered by other Vector Solutions member companies, all of which we are also proposing in addition to Acadis: • Guardian Tracking • TargetSolutions Learning Management System • Vector Check It • Vector EHS • Vector Evaluations+ • Vector LiveSafe • Vector Scheduling For Acadis, end user licensing is governed by the Acadis Master License Agreement at www.acadis.com/mla/ to the extent it does not conflict with agreed upon Sourcewell terms and conditions. For all other Vector Solutions services, end user licensing is governed by the Vector Solutions Master Software-as-a-Service agreement at www.vectorsolutions.com/master-software-as-a-service-agreement to the extent it does not conflict with agreed upon Sourcewell terms and conditions.	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	CAGE Code: 1UYB2 UEI: N8MAWLN45HN5	*
5	Provide your NAICS code applicable to Solutions proposed.	511210 54151	
6	Proposer Physical Address:	101 W Kirkwood Ave, Suite 200 Bloomington, IN 47404	*
7	Proposer website address (or addresses):	www.vectorsolutions.com www.acadis.com	*
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Jason Brady, Corporate Secretary 101 W Kirkwood Ave, Suite 200 Bloomington, IN 47404 jason.brady@vectorsolutions.com 812-330-7101	*
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Gregory Ryhal, Senior Proposal Manager 101 W Kirkwood Ave, Suite 200 Bloomington, IN 47404 greg.ryhal@acadis.com 812-325-7765	*
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Roger Pickles, Associate Legal Counsel 101 W Kirkwood Ave, Suite 200 Bloomington, IN 47404 roger.pickles@vectorsolutions.com 812-330-7101	*

Table 2A: Financial Viability and Marketplace Success (50 Points, applies to Table 2A and 2B)

Line Item	Question	Response *
11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	Envisage Technologies LLC (Envisage) is a leading provider of training management systems for federal, state, and local public safety training organizations. For more than two decades, our goal has been to ensure that public safety professionals remain mission ready, and that their training and compliance management solutions remain relevant, timely, and designed to meet the unique and complex demands of their profession. Because of this ongoing commitment to our clients and the greater industry we serve, Sourcewell can be assured that the Envisage team will prove to be a reputable and knowledgeable partner to its constituent agencies. We offer the following solutions and services to support our customers: • Applicable Software Solutions — Comprehensive training and process management framework for public safety organizations. Our software solutions support federal, state, and large local agencies in their public safety efforts. • Software Development — Full lifecycle enterprise software development and funded feature enhancements. • Professional Services — Project management, training modernization consulting, configuration and implementation, software training, data migration/importation consulting (definition and management of data migration activities, data reviews, issue identification, strategy planning, pilot testing, etc.), database administration, technical support, and help desk services are available, where applicable, for all of our products.
12	What are your company's expectations in the event of an award?	As a current Sourcewell contract holder, Envisage expects that the relationship with Sourcewell will continue to prove useful for potential customers that require an efficient and accelerated path towards the procurement of our software solutions. There are many potential customers who would like a less time-consuming, rigid, and expensive purchasing process that both meets governmental procurement regulations and offers solutions at a competitive price. Envisage offers a variety of leading public safety software solutions that will enhance Sourcewell's ability to achieve its goal of empowering community successes. We also expect to make the Sourcewell contract opportunity a part of our everyday marketing and sales process. Envisage will make every effort through our marketing and sales teams to make public safety agencies aware of this contract opportunity and will ensure that Sourcewell participating entities who purchase our products receive outstanding service to help them achieve their training and learning management goals.
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	Supporting financial strength information has been uploaded as a separate document (MS Excel Worksheet "ENV 2024 MGMT FS").

14	What is your US market share for the Solutions that you are proposing?	Acadis is a trusted training, compliance, and learning management solution utilized by the public safety and/or law enforcement divisions of 16 federal departments, 57 state public safety agencies spanning 35 states, and 22 local/regional public safety agencies. While more specific information about US market share for training management systems in the public safety market is not available, we reasonably believe that we rank near the top when it comes to market share serving the public safety sector. TargetSolutions is a comprehensive training and credential management platform for public safety agencies that streamlines compliance, boosts operational readiness, reduces administrative overhead, and delivers mission-critical training. TargetSolutions serves over 5,000 customers and is the market leader for Fire and EMS training management, with an established and growing presence across other public safety verticals including law enforcement. Vector Evaluations+ is a dynamic digital tool for live skill assessments and field training that turns performance evaluations into actionable insights, driving continuous improvement and professional growth. While market share data is not readily available, Vector Evaluations+ often replaces legacy paper-based processes and is commonly sold alongside TargetSolutions, enabling agencies to track 100% of their training in an integrated suite. Vector Scheduling is an advanced workforce management solution that automates shift planning, overtime management, and staffing compliance to optimize efficiency and reduce administrative burdens. Vector Scheduling is an established player in the Fire & EMS and Law Enforcement sectors, where market share is fragmented among numerous competitors. Guardian Tracking is an innovative early intervention and performance management system that proactively identifies trends, highlights excellence, and delivers actionable insights to manage personnel effectively and safeguard your organization. Guardian Tracking currently holds a leading share in the Law Enforcement market, with growing adoption among Fire & EMS. Vector Check It is an intuitive asset and equipment management system that simplifies gear tracking, inspections, and maintenance scheduling, ensuring mission readiness and extending the life of critical resources. Vector Check It is an established player in the Fire & EMS and Law Enforcement markets, where market share is fragmented among numerous competitors. Market share data is not available for Vector EHS and Vector LiveSafe.
15	What is your Canadian market share for the Solutions that you are proposing?	The Canadian market share for all proposed products available in Canada is: TargetSolutions is a comprehensive training and credential management platform for public safety agencies that streamlines compliance, boosts operational readiness, reduces administrative overhead, and delivers mission-critical training. TargetSolutions serves over 5,000 customers and is the market leader for Fire and EMS training management, with an established and growing presence across other public safety verticals including law enforcement. Vector Evaluations+ is a dynamic digital tool for live skill assessments and field training that turns performance evaluations into actionable insights, driving continuous improvement and professional growth. While market share data is not readily available, Vector Evaluations+ often replaces legacy paper-based processes and is commonly sold alongside TargetSolutions, enabling agencies to track 100% of their training in an integrated suite. Beginning in late 2024, Vector Evaluations+ became available in the Canadian market. Vector Scheduling is an advanced workforce management solution that automates shift planning, overtime management, and staffing compliance to optimize efficiency and reduce administrative burdens. Vector Scheduling is an established player in the Fire & EMS and Law Enforcement sectors, where market share is fragmented among numerous competitors. Guardian Tracking is an innovative early intervention and performance management system that proactively identifies trends, highlights excellence, and delivers actionable insights to manage personnel effectively and safeguard your organization. Guardian Tracking currently holds a leading share in the Law Enforcement market, with growing adoption among Fire & EMS. Vector Check It is an intuitive asset and equipment management system that simplifies gear tracking, inspections, and maintenance scheduling, ensuring mission readiness and extending the life of critical resources. Vector Check It is an established player in the Fire & EMS and Law Enforcement markets, where market share is fragmented among numerous competitors.

16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	Envisage has never been party to bankruptcy proceedings.	*
17	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b). a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	Envisage is a software developer (manufacturer) and reseller. All sales staff are internal.	*
18	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Acadis is FedRAMP-authorized (Moderate risk level) and CJIS-compliant. FedRAMP—the Federal Risk and Authorization Management Program—is a government program that provides oversight and direction on how cloud-based services are evaluated for security and authorized for use within federal agencies. It is designed to help federal agencies leverage the security evaluation of a commercial cloud service that has been authorized by another federal agency. It also enables commercial cloud services to be authorized for use across the entire Federal Government. Specifically developed to safeguard data in the cloud, FedRAMP provides value to state and local public safety agencies because of the sensitive nature of their data. Envisage also holds licenses (and certificates of good standing, in applicable states) to do business in each state where our customers operate and an export classification through the U.S. Bureau of Industry and Security. Envisage staff who have access to client data have passed background checks and have federal security clearances.	*
19	Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.	Envisage has never been party to debarments or suspensions.	*
20	Describe any relevant industry awards or recognition that your company has received in the past five years.	Made in the Midlands Best and Most Innovative Manufacturers, 2020 https://www.insidermedia.com/news/midlands/2020-made-in-the-midlands-winners-revealed Analytics Insight, Addressing Misconduct in Law Enforcement – The Flaws of Predictive Analysis and Early Warning System, 4/10/2021. This article by former Envisage CEO, Ari Vidali, is part of an in-depth series of initiatives, including the development of an Internal Affairs Case Management module in Acadis, in which Envisage has provided leadership in addressing the national police misconduct crisis. Mr. Vidali is now the Chief Strategist for Envisage. CRN News, Analysis and Perspectives for Solution Providers and Technology Integrators, AWS Competencies Launch in Travel, Energy, Mainframe Migration, 12/4/2020. This article highlights Envisage as one of 16 technology partners in the new AWS Public Safety Disaster and Response Competency. https://www.crn.com/news/cloud/aws-competencies-launch-in-travel-energy-mainframe-migration NBC News, Politicians have expressed interest in a national police database. One already exists, 10/20/2020. (nbcnews.com) Quoting former Envisage CEO Ari Vidali. GCN The Technology that Drives Government IT, How Tech Supports Police Accountability, 10/29/2020.	*

21	What percentage of your sales are to the governmental sector in the past three years?	- Acadis-100% - Guardian Tracking-100% - TargetSolutions Learning Management System-95% - Vector Check It - Vector EHS-10% - Vector Evaluations+-95% - Vector LiveSafe—0% - Vector Scheduling-100% - Commercial Training Courses-10% - Education Training Courses-10%	*
22	What percentage of your sales are to the education sector in the past three years?	- Acadis-0% - Guardian Tracking-0% - TargetSolutions Learning Management System-5% - Vector Check It - Vector EHS-10% - Vector Evaluations+-95% - Vector LiveSafe-40% - Vector Scheduling-0% - Commercial Training Courses-0% - Education Training Courses-90%	*
23	List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?	Envisage holds the following cooperative purchasing contracts. Cumulative three-year sales, where applicable, are estimated based on fees paid to the respective contracting entity. California: SLP, CMAS Iowa Department of Administrative Services: \$168,576 New Mexico State Purchasing Division: \$1,818,008 North Carolina Sheriffs' Association: Data unavailable (recent award) Ohio Department of the Treasury: \$1,106,111 Sourcewell: \$322,195 Tennessee Department of General Services: \$0 Virginia Sheriffs' Association : Data unavailable (recent award)	*
24	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Envisage is a GSA MAS contractor holder (contract # 47QTCA22D00CR). Cumulative three-year sales are estimated based on fees paid to the contracting entity: \$24,299,103.	*

Table 2B: References/Testimonials

Line Item 25. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Utah Post Academy	John Jacobs	435-381-4730	*
Kentucky Fire Commission	Mark Rudder	859-256-3189	*
U.S. Customs and Border Protection	Mark Copanzz	304-535-5437	*

Table 3: Ability to Sell and Deliver Solutions (150 Points)

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	The Envisage sales force is internal and does not typically overlap with professional service functions. Largely, our sales staff work remotely from various locations around the country, but we maintain physical office locations in Tampa, FL, Bloomington, IN, San Diego, CA, and Cincinnati, OH. Our sales teams are delineated by public safety sector with each salesperson covering a designated geographical territory. Our sales workforce breakdown is: - Federal Public Safety/Law Enforcement/Military: One (1) full-time sales leader. Five (5) full-time salespeople. - State & Local Law Enforcement: One (1) full-time sales leader. Three (3) full-time salespeople. - State & Local Fire/EMS: One (1) full-time sales leader. Seven (7) full-time salespeople.	*

27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	Envisage does not use a dealer network. However, we do work with select resellers throughout the U.S. to leverage their contract vehicles or unique business classifications. In the Federal space, we have resellers that qualify for small business, hub zone, native American and other categories required for specific projects or contracts. For State and Local markets, we work with resellers that are required for State Contract vehicles in CA, NJ, VT, MO, and other states. We have a Partner Manager that is responsible for continually exploring relationships with resellers and partners as we continuously improve our go-to-market approach.	*
28	Service force.	The Envisage service force, including software development, implementation, quality assurance, security, customer care, and help desk teams are all internal employees. Like our sales force, our professional service teams work remotely from various locations around the country, but we maintain physical office locations in Tampa, FL, Bloomington, IN, San Diego, CA, and Cincinnati, OH.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Please email sales@vectorsolutions.com or call 812-330-7101 for all orders. No distributors, dealers, or others will be offering our products.	*

30	Describe your product implementation strategy. If utilizing installation partners, describe and define their role in the strategy.	Envisage's wide range of professional service offerings includes product implementation. During implementation, we work with our clients to install and configure our solutions and to provide administrative user software training. Post-implementation, we provide ongoing customer care and help desk support, which is described in detail in response to Question 31. The standard implementation timeline is illustrated below: a. Project Preparation: Kick-off Meeting Envisage will coordinate the project kick-off meeting, providing a forum for the introduction of all team members, reviewing key contract elements, managing shared expectations, identifying roles and responsibilities, introducing the Integrated Project Team (IPT), determining communication strategies, and setting the weekly project meeting schedule. b. Software Installation Envisage will provide the customer with a hosted instance of our solution in our secure hosting environment with all purchased subscriptions assigned. An optional RapidStart (Acadis only) will provide two Envisage team members to work at the customer site for three to five days (billed at an hourly rate, plus travel expenses) to provide in-depth business analysis for rapid installation, including current and planned uses of data and relationship-building with team members. c. Implementation Planning Envisage will meet with customer's subject matter experts (SMEs) to demonstrate the software and map functionality to customer's systems/business processes. The purpose of this analysis will be to create plans for the project itself, including data import, testing, and training. d. Setup and Configuration of Global Preferences and Labels Envisage will work with customer's system administrators to set up baseline elements, such as user interface values, fiscal year settings, custom branding of web pages, and automated email notifications. e. Configuration of Customer-Specific List Values and User-Defined Fields Where applicable, our solutions include the ability to manage custom lists and user-defined fields throughout the system to match customer terminology as closely as possible. The dynamic list management functions allow users to create and define drop down lists, further ensuring standardization within the system. This provides flexibility for the customer to define standard terminology without the cost of programmers to modify system variables. This also supports the importation of legacy data to appropriate list fields. f. Managing Client Data Migration from Legacy System(s) As a funded contract component, the Customer Success Manager assigned to the customer project will provide management and support as customer staff migrate the appropriate data from identified data sources into the new product environment. Envisage can provide full post-consultation data migration services, if desired, which include an in-depth data migration discovery meeting with the client. The data import activities involve planning, identifying, and analyzing existing data and conversion requirements, preparing conversion specifications, developing and testing conversion strategies, and, finally, the conversion and migration of data. A team review of migrated data verifies data consistency, format, and completeness. g. Administrative Training A comprehensive training strategy will help ensure that each customer achieves the maximum return on investment when implementing and deploying our products. Envisage will train customer administrative staff and SMEs who can then support other users for sustainable long-term success. h. System Implementation – Production Go Live Based on the successful completion of all project activities and deliverables—as well as real-time input from the IPT—the client installation will be transitioned to "go live" status. i. Ongoing Client Support Envisage will provide project consulting and recommendations to the customer throughout the implementation process, as well as Customer Care and Customer Success support for the duration of the contract. Envisage will also provide comprehensive user training for the SMEs, trainers, and key administrators identified by the customer.	
31	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Envisage provides Tier Two support for issues, questions, or problems specific to our application and work processes as part of the standard software subscription. The Envisage Customer Care team will investigate issues and provide user assistance and on-the-spot training and guidance. Customer Care will also serve as the means for requesting enhancements to software functionality. Customer Care is available by phone, chat, and email Monday through Friday from 8:00 a.m. – 8:00 p.m. Eastern Time. Outside of these standard hours, we maintain an	

on-call support team that is available 24/7 (including holidays) via our support telephone line, capable of handling urgent issues and empowered to call in additional resources, as needed. Envisage also assigns to each customer a Customer Success Manager responsible for the management of the implementation process, and a Customer Care Specialist who will provide post-implementation support.

Our support teams maintain a comprehensive system in which we track all change requests and problem reports. Customer Care prioritizes and assigns all calls that are not immediately resolved, with most issues resolved during the call.

Our support services include:

- Continuum of personalized support with assigned Customer Care Specialist
- Monthly status calls
- Solutions strategies
- Release webinars and monthly customer collaboration sessions
- Ongoing training
- Real-time feedback for ongoing product development
- On-demand support: standard hours Monday through Friday, 8:00 a.m. – 8:00 p.m. ET, with on-call, after-hours support
- Assistance with custom Advanced Data Exports

In addition to standard support options, customers can choose to add Premier Support to their Acadis subscription. Acadis Premier Support, our high-end, high-touch support solution, structured specifically for complex business and training operations, providing additional support beyond what is included in the standard Acadis subscription. Premier Support is an annual subscription and is available in multiple support types and levels:

ACADIS PREMIER SUPPORT SERVICES

Acadis Premier Support Services is available at multiple levels – Platinum, Gold, or Silver – each with a distinct set of value-added, strategic, and consultative services. With a Premier Support Services Subscription, clients will have access to an assigned Premier Account Manager, offering the peace of mind that comes with knowing you have a trusted Acadis advisor and advocate to work with in support of your mission. Your Premier Account Manager will help evaluate new challenges and new opportunities unique to your business, working as an integral member of your team to develop solutions that help expand and extend your use of Acadis.

ACADIS PREMIER ADMIN SERVICES

Acadis Premier Admin Services is designed to provide expert-level system administrator talent and expertise to help manage day-to-day operations of your Acadis solution. Also available at multiple levels – Platinum, Gold, or Silver – your assigned Acadis Premier System Administrator will help not only help manage your system and your users, but will also be available for training opportunities, real-time reporting to support your Acadis solution, management of regular data import projects, and active collaboration with other Envisage resources and teams in support of programs critical to the ongoing success of your business and mission.

Performance Incentives: Envisage has a 99.5% software availability guarantee, excluding unavailability because of planned maintenance, unplanned emergency maintenance, and events outside of Envisage's control (Service Level Guarantee).

SOFTWARE TRAINING

A comprehensive and effective training strategy will ensure that Sourcewell participating entities achieve the maximum return on investment when implementing and deploying our products. Our training approach is designed to achieve skills mastery within a group of core specialists – including participating entities Subject Matter Experts (SMEs) and staff – who can, in turn, successfully train and mentor other users toward sustained success and self-sufficiency.

A key benefit of the Envisage training approach is that training opportunities occur naturally as part of the agency's ongoing relationship with Envisage. These frequent opportunities include:

- Feature reviews as part of project status meetings
- Hands-on working sessions with each agency's Software Project Consultant to explore software features and to identify opportunities to re-engineer existing business processes to leverage capabilities
- Weekly User Group Demonstrations, available for all current customers (Acadis only)
- Customers with Envisage Software Assurance can also schedule on-demand, feature-specific training sessions coordinated through the Unplanned Customer Care Team

Resulting from the various integrated training opportunities throughout the project implementation, key stakeholders and SMEs will typically be familiar with much of the software functionality.

		Envisage can also provide customized training, including train-the-trainer sessions. Envisage will use a time-tested approach to deliver effective and efficient training tailored for each agency. Since our process focuses on the client, we will work together with the agency team to determine the approach that best balances the aggregation of knowledge against applying that knowledge to their business processes.	
32	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in the United States.	Envisage is fully willing and able to provide our full line of proposed solutions and services to Sourcwell participating entities throughout the United States.	*
33	Describe your ability and willingness to provide your products and services to Sourcwell participating entities in Canada.	Acadis is not currently available in Canada. Envisage is willing and able to provide all other proposed products and services to Sourcwell participating entities in Canada.	*
34	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	Acadis is not currently available in Canada. We are willing to fully serve all other geographic areas of the United States or Canada with all other proposed products.	*
35	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	There are no Sourcwell participating entities that we are not willing or able to serve. Our key target market is public safety agencies, including the federal, state, and local levels.	*
36	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	Envisage has no specific requirements or restrictions that would apply to entities in Hawaii, Alaska, or in U.S. Territories. The Alaska Police Standards Council is a current Envisage customer.	*
37	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes. Where applicable, we will extend Sourcwell terms to non-profit entities.	*

Table 4: Marketing Plan (100 Points)

Line Item	Question	Response *	
38	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	Envisage's marketing strategy for promoting the Sourcwell contract opportunity will focus on: 1) messages highlighting the opportunity to procure industry-leading public-safety focused solutions through a competitive process without having to go through the time and expense of an agency sponsoring its own competitive bid process, and 2) highlighting public safety agencies that choose our solutions through the Sourcwell contracting opportunity and the efficiencies and impact this will bring for their organizations. This strategy will be accomplished through press releases and other news distributed via press release distribution channels, our website, and Envisage's social media channels on Facebook, LinkedIn, and X. The Sourcwell opportunity will also be promoted through a rack card that featured at the frequent public safety conferences and events that Envisage attends, and a digital one-pager for virtual conferences that Envisage hosts. We will also train our marketing and sales staff on how to promote and sell the Sourcwell contract opportunity to their public safety contacts.	*
39	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Our press releases contain SEO metadata that enables searching for Sourcwell contract opportunities and other public safety training and learning management contracting opportunities. These press releases will be kept on our website indefinitely. Our website ranks well for search terms such as "public safety training" and "police software," and is a good place to raise awareness about the Sourcwell public safety software contracting opportunity.	*
40	In your view, what is Sourcwell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcwell-awarded agreement into your sales process?	Sourcwell's role in promoting contracts arising out of the RFP would include retaining Envisage as a Sourcwell-authorized vendor to broaden our access to agencies that may be interested in our products. Light promotion, such as a press release and/or social media announcing our retention in the Sourcwell catalog, would also be welcome. Sourcwell's role also includes helping us answer questions we may have in training our sales and business staff in selling this opportunity and in making and tracking contracts that fulfill Sourcwell's requirements. Envisage will integrate the Sourcwell contract opportunity into the information we provide to all potential customers of our products through our sales representatives and marketing materials. We will also provide it as an option in written responses we make to RFPs, etc. We will train existing and new sales representatives on the benefits of the Sourcwell contract. We will measure our success in using the Sourcwell contract through metrics on sales leads and sales volume that are shared with staff on a regular basis.	*
41	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	No.	*

Table 5A: Value-Added Attributes (100 Points, applies to Table 5A and 5B)

Line Item	Question	Response *	
42	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Administrative-level software training (at standard rates) is provided for each customer during implementation. New feature demonstrations and release notes provide further product support. Additional training specific to the client agencies' user experience may be added, at applicable rates, at any time during the relationship.	*
43	Describe any technological advances that your proposed solutions offer.	Acadis was the first training and certification management system built specifically for Public Safety agencies to be authorized at the FedRAMP Moderate Level, and it is still one of the few.	*
44	Demonstrate your solution's capabilities in data privacy, integrity, storage and protection standards, and the adherence of your products and services to applicable cybersecurity and industry standards, such as but not limited to the requirements of the Criminal Justice Information Services (CJIS), the Health Insurance Portability and Accountability Act (HIPAA), etc.	Since our founding, we have been designing solutions for public safety, and the security built into our solutions safeguards our clients' data while meeting the strict security requirements of federal and state oversight bodies. We employ an overarching security strategy best described as "defense in depth." Our security frameworks are designed to provide system administrators the flexibility to work efficiently, yet never at the risk of compromising secure data and systems. Acadis, as a FedRAMP-authorized solution designed to record sensitive personnel and organization information, is subjected to multiple security scans to verify our compliance with security guidelines. Envisage offers hosting services within a secure, FedRAMP-authorized cloud environment. Acadis is also CJIS-compliant. No Envisage products are completely HIPAA-compliant.	*
45	Describe your data backup and recovery solutions.	Our hosting services with AWS, provided as part of our SaaS offering, include customer data backup and remote site disaster recovery. Our technical staff captures nightly off-site backups of the database, and data backups are encrypted and stored in secure locations (encryption level is 256-bit, FIPS 140-2 certified). Upon expiration of mandated retention timelines, unneeded backups and data are destroyed based on NIST and FedRAMP suggested sanitization schedules. In accordance with the Envisage Disaster Recovery (DR) process, Envisage has established a recovery time objective (RTO) of three (3) to five (5) days and recovery point objective (RPO) of twenty-four (24) hours between the primary and alternate availability zone. In case of failure of an availability zone, the contingency plan is activated to migrate the affected servers to alternate availability zone managed by AWS GovCloud.	
46	Demonstrate your connectivity, interoperability and integration capabilities between your offered solution(s) and other software systems.	Most Envisage software products can be integrated with third-party/external software systems via custom API (at applicable rates).	
47	Describe any "green" initiatives that relate to your company or to your solutions, and include a list of the certifying agency for each.	Some of Envisage's green initiatives include: • Certified as a Bicycle Friendly Business by the League of American Bicyclists. • We purchase "green" (i.e., recyclable, reusable, non-toxic, compostable, fair trade and made from 100% post-consumer recycled materials) supplies, products, and materials. • We offer flexible hours, remote work, or a compressed work week to lessen our impact on the environment. • We utilize teleconference/video conference software to lessen our impact on the environment. • We have an established recycling and composting program through a local company called Green Camino. • We schedule regular "Lunch and Learn" presentations on sustainability topics.	
48	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Envisage does not have any such third-party qualifications. We have been responsible, however, for helping clients across the country to significantly reduce their carbon footprint by transforming their operations from cabinets full of paper training and compliance records into digital records. This is one of the core benefits we provide to most customers: a transition to a paperless training operation.	*

49	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	Envisage offers the following solutions and services to support our customers: • Applicable Software Solutions — Comprehensive training and process management framework for public safety organizations. Our software solutions support federal, state, and large local agencies in their public safety efforts. • Software Development — Full lifecycle enterprise software development and funded feature enhancements. • Professional Services — Project management, training modernization consulting, configuration and implementation, software training, data migration/importation consulting (definition and management of data migration activities, data reviews, issue identification, strategy planning, pilot testing, etc.), database administration, technical support, and help desk services. In lieu of consultation, Envisage can also provide full post-consultation data migration services, if desired, which includes an in-depth data migration discovery meeting with the client. The discovery meeting and access to sample client data will allow Envisage to provide a cost estimate for full data migration services. • Built for Public Safety Basic and Continuing Education Training — Conceived and developed to manage the critical elements of public safety basic academy and continuing education training and compliance tracking, our solutions ensure that public safety professionals are trained to meet the rigorous demands of the job. • Rapid Implementation — Core functionality that is typically required by our clients already resides in our software, which significantly reduces implementation timeframes. Additionally, Acadis RapidStart can be invoked to further reduce the total Acadis implementation time required and is our recommended approach to Acadis implementation. • Comprehensive Assessment — Manage testing in the classroom, in the field, or online with mobile options and student analysis.
----	--	--

Table 5B: Value-Added Attributes

Line Item	Question	Certification	Offered	Comment
50	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		☐ Yes ☒ No	Envisage does not qualify for WMBE or SBE certification.
51		Minority Business Enterprise (MBE)	☐ Yes ☒ No	Envisage is not an MBE.
52		Women Business Enterprise (WBE)	☐ Yes ☒ No	Envisage is not a WBE.
53		Disabled-Owned Business Enterprise (DOBE)	☐ Yes ☒ No	Envisage is not a DOBE.
54		Veteran-Owned Business Enterprise (VBE)	☐ Yes ☒ No	Envisage is not a VBE.
55		Service-Disabled Veteran-Owned Business (SDVOB)	☐ Yes ☒ No	Envisage is not a SDVOB.
56		Small Business Enterprise (SBE)	☐ Yes ☒ No	Envisage is not a SBE.
57		Small Disadvantaged Business (SDB)	☐ Yes ☒ No	Envisage is not a SDB.
58		Women-Owned Small Business (WOSB)	☐ Yes ☒ No	Envisage is not a WOSB.

Table 6A: Pricing (400 Points, applies to Table 6A and 6B)

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *	
59	Describe your payment terms and accepted payment methods.	Our payment terms are net 30. Software subscription/licensing costs are billed annually with the first installment invoiced upon contract signing. Annual renewals are billed one month in advance of the service expiration date and are due prior to the expiration date.	*
60	Describe any leasing or financing options available for use by educational or governmental entities.	We offer no leasing or financing options.	*
61	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	All proposed products are governed by Master License Agreements, which have been uploaded as zip file, "Envisage MLAs".	*
62	Explain your licensing process and the service agreements required of end users.	All products are sold as subscriptions or licenses and are based on the number of user records and the specific products/services selected by the customer. All proposed products are governed by Master License Agreements, which have been uploaded, as required.	*
63	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcwell participating entities for using this process?	Yes. Envisage will accept the P-card procurement and payment process. There is no additional cost.	*
64	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcwell discounted price) on all of the items that you want Sourcwell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	The Envisage proposed pricing materials have been uploaded (MS Excel worksheet, "Sourcwell Price Sheet 2025") and is delineated (tabbed) by Products and Services line item pricing. All products and services show MSRP and Sourcwell discounted pricing.	*
65	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Proposed pricing represents a discount of 5% off commercial rates.	*
66	Describe any quantity or volume discounts or rebate programs that you offer.	Envisage offers volume discounts based on tiered "per user" costs. For example, an agency with 100,000 users would receive a lower per user cost than an agency with 10,000 users.	*
67	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Additional services will be provided at industry standard rates with the proposed 5% Sourcwell discount applied.	*
68	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	N/A	*
69	If freight, delivery, or shipping is an additional cost to the Sourcwell participating entity, describe in detail the complete freight, shipping, and delivery program.	N/A – There are no freight, delivery, or shipping costs.	*
70	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	N/A	*
71	Describe any unique distribution and/or delivery methods or options offered in your proposal.	N/A	*
72	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcwell. This process includes ensuring that Sourcwell participating entities obtain the proper pricing.	Envisage will audit pricing and administrative fees quarterly to verify compliance with our Contract with Sourcwell. We maintain a contract review process that documents the contracting vehicle and all associated fees pertaining to Equipment, Products and Services purchased in a given calendar quarter. Contracting vehicle fees are reviewed at the end of each quarter and processed for payment as appropriate.	*

73	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Relevant metrics to track success with the Sourcewell vehicle will include time-to-close for new clients, client satisfaction with the contracting process, and deal volume.	*
74	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Envisage proposes paying Sourcewell an administrative fee of one percent (1%) of total sales to participating entities for all contracts during a calendar quarter. Any items denoted as "Optional" within a purchase order issued in accordance herewith shall accrue and cause us to pay out administrative fees only when such "Optional" items are actually funded by the end user client.	*

Table 6B: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
75	The pricing offered is as good as or better than pricing typically offered through existing cooperative contracts, state contracts, or agencies.	The proposed 5% discount is considered as good or better.	*

Table 7A: Depth and Breadth of Offered Solutions (200 Points, applies to Table 7A through 7D)

Line Item	Question	Response *	
-----------	----------	------------	--

76	Provide a detailed description of all the Solutions offered, including used Solutions if applicable, offered in the proposal.	Acadis Readiness Suite (Acadis): Acadis is a proven, enterprise-class software solution that simplifies the complex operational training tasks common to the high-risk blended training environments of public safety entities. Acadis automates and integrates costly standalone training functions and consolidates existing systems into a single database framework. Acadis consists of the training management system and a series of supporting software modules, which are configurable to support the full spectrum of training operations. These modules work in tandem to support and manage online and classroom-based courses, high-liability training, and complex training and business processes. Acadis is designed specifically for the demands of public safety agencies and is authorized at the FedRAMP (Moderate risk) level. This benefits agencies that utilize cloud-based services by providing an advanced, consistent security standard, which is subject to continuous monitoring to keep data protected even as threats to security evolve. Guardian Tracking: Guardian Tracking is a customizable, early intervention, performance, conduct, and recognition management software purpose-built for law enforcement. It sends officer performance and conduct notifications to the employee's chain of command when preset thresholds are triggered. It encourages high performance by recognizing individuals who go above and beyond. Timely tracking and notifications along with fair and transparent feedback help agencies retain high performers and protect careers. TargetSolutions Learning Management System (LMS): The TargetSolutions LMS is a complete training management system built specifically for public safety operations. The LMS tracks training, certification, and compliance requirements and all types of training tasks including onboarding, certifications, and professional development. Administrators can customize their training program with their curriculum, assign and track course completions, and build professional development tracks. Vector Check It: Vector Check It is an operations management software solution that manages assets and other critical items with a mobile application for routine checks of assets, equipment, and inventory to keep equipment functioning properly and ready to use. It easily identifies equipment repair and maintenance needs with the inspection app to help ensure the safety of employees and the equipment they use. Vector EHS: Vector EHS connects all areas of safety into one easy-to-use platform. Our Safety Management Software enhances workplace safety and compliance with features designed to save time and improve efficiency in your workplace. Vector LiveSafe: Vector LiveSafe, the leading mobile safety notification software and platform for two-way safety and security risk communications, emergency notifications, and safety tools and resources, keeps employees and students safe and informed. Vector LiveSafe empowers community reporting for emergency events. Vector Evaluations+: Vector Evaluations+ is a streamlined, customizable, software solution that automates employee evaluations and simplifies the evaluation processes of self-assessments, manager reviews, calibrations, approvals, and many other steps, from start to finish. Coaching tools and immediate feedback capabilities enable staff to quickly react to evaluations and take the next steps to fill gaps and improve employee performance. Vector Scheduling: Vector Scheduling manages daily scheduling including overtime hours, emergency rehires, and shift trading. The system can be customized and automated with intelligent rules to schedule multiple rotating lists, eliminate conflicts, determine tiebreakers, alert employees of open shifts, and watch in real time as staff responds to ensure coverage quickly in every day and emergency situations via the mobile app. Commercial Safety and Compliance Training Courses: Safety, industrial, and professional development skills courses (over 2,000+) that cover a wide variety of topics including safety compliance, project management, industrial skills, leadership, engineering and more. Education Safety and Compliance Training Courses: Hundreds of engaging, evidence-based digital training courses designed to create safer, smarter, better schools designed for K-12 districts and higher education institutions. Our safety and compliance courses are in use across 5,000 K-12 districts and 2,000 colleges and universities in the United States and Canada, reaching over 15M students, teachers, and staff each year.
77	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Learning Management, Training Management, Certification Management System, Case Management, Performance Management, Scheduling Management, Asset Management, Employee Health/Safety.

Table 7B: Category 1. Public Safety Response - Agency Situational Awareness. Proposers selecting Category 1 are ONLY able to provide one (1) or a combination of solutions below (Line 78 - 83). *See the Appendix in the RFP for further information.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☒ We will not be submitting for Table 7B: Category 1. Public Safety Response - Agency Situational Awareness. Proposers selecting Category 1 are ONLY able to provide one (1) or a combination of solutions below (Line 78 - 83). *See the Appendix in the RFP for further information.

Line Item	Category or Type	Subcategory	Offered *	Comments	
78	Incident command and management	Incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.	☐ Yes ☐ No		*
79	Mapping	Vertical location, indoor, outdoor	☐ Yes ☐ No		*
80	Asset tracking and location	Personnel, vehicles, controlled substances, equipment, etc.	☐ Yes ☐ No		*
81	Community notifications	Evacuations, minor crime reporting, shelter in place, etc.	☐ Yes ☐ No		*
82	One-to-one and one-to-many collaboration and coordination	SMS, push to talk, video, voice, etc.	☐ Yes ☐ No		*
83	Public safety focused data and analysis applications	Video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration	☐ Yes ☐ No		*

Table 7C: Category 2. Public Safety Response - Agency Operations. Proposers selecting Category 2 are ONLY able to provide one (1) or a combination of solutions below (Lines 84 - 92). *See the Appendix in the RFP for further information.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☒ We will not be submitting for Table 7C: Category 2. Public Safety Response - Agency Operations. Proposers selecting Category 2 are ONLY able to provide one (1) or a combination of solutions below (Lines 84 - 92). *See the Appendix in the RFP for further information.

Line Item	Category or Type	Subcategory	Offered *	Comments	
84	Pre-incident planning software	Fire prevention related inspections and enforcement	☐ Yes ☐ No		*
85		Operational management (scheduling, training, compliance, etc.)	☐ Yes ☐ No		*
86		Data analytics to inform staffing, deployment, station location, budget, and other management decisions.	☐ Yes ☐ No		*
87	Incident/post-incident software	CAD, RMS for law enforcement, fire, and EMS	☐ Yes ☐ No		*
88		Electronic Patient Care Reporting (ePCR) and data transfer to hospitals	☐ Yes ☐ No		*
89		Digital and physical evidence management	☐ Yes ☐ No		*
90		E-citation systems	☐ Yes ☐ No		*
91		Law enforcement case management	☐ Yes ☐ No		*

Table 7D: Category 3. Comprehensive Solutions. Proposers selecting Category 3 can provide one (1) or a combination of solutions in BOTH Category 1 and Category 2 (Lines 93 - 109). *See the Appendix in the RFP for further guidance.

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

☐ We will not be submitting for Table 7D: Category 3. Comprehensive Solutions. Proposers selecting Category 3 can provide one (1) or a combination of solutions in BOTH Category 1 and Category 2 (Lines 93 - 109). *See the Appendix in the RFP for further guidance.

Line Item	Category or Type	Subcategory	Offered *	Comments	
92	Category 1 - Public Safety Response Agency Situational Awareness		☒ Yes ☐ No	Applicable products listed.	*
93	Incident command and management	Incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.	☒ Yes ☐ No	Vector Scheduling, Acadis, TargetSolutions LMS	*
94	Mapping	Vertical location, indoor, outdoor	☐ Yes ☒ No	N/A	*
95	Asset tracking and location	Personnel, vehicles, controlled substances, equipment, etc.	☒ Yes ☐ No	Acadis, Vector Check It	*
96	Community notifications	Evacuations, minor crime reporting, shelter in place, etc.	☒ Yes ☐ No	Vector LiveSafe	*
97	One-to-one and one-to-many collaboration and coordination	SMS, push to talk, video, voice, etc.	☐ Yes ☒ No	N/A	*
98	Public safety focused data and analysis applications	Video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration	☐ Yes ☒ No	N/A	*
99	Category 2 - Public Safety Response Agency Operations		☒ Yes ☐ No	Applicable products listed.	*
100	Pre-incident planning software	Fire prevention related inspections and enforcement	☒ Yes ☐ No	Vector EHS	*
101		Operational management (scheduling, training, compliance, etc.)	☒ Yes ☐ No	Acadis, Vector Scheduling, TargetSolutions LMS, Vector Evaluations+, Guardian Tracking	*
102		Data analytics to inform staffing, deployment, station location, budget, and other management decisions.	☒ Yes ☐ No	Vector Scheduling	*
103	Incident/post-incident software	CAD, RMS for law enforcement, fire, and EMS	☐ Yes ☒ No	N/A	*
104		Electronic Patient Care Reporting (ePCR) and data transfer to hospitals	☐ Yes ☒ No	N/A	*
105		Digital and physical evidence management	☐ Yes ☒ No	N/A	*
106		E-citation systems	☐ Yes ☒ No	N/A	*
107		Law enforcement case management	☒ Yes ☐ No	Acadis, Guardian Tracking	*

Exceptions to Terms, Conditions, or Specifications Form

Only those Proposer Exceptions to Terms, Conditions, or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
 - [Pricing](#) - Sourcewell Price Sheet 2025.xlsx - Monday March 03, 2025 12:20:38
 - [Financial Strength and Stability](#) - ENV 2024 MGMT FS.xlsx - Monday March 03, 2025 12:20:52
 - [Marketing Plan/Samples](#) - Envisage Marketing Examples.pdf - Monday March 03, 2025 12:21:02
 - WMBE/MBE/SBE or Related Certificates (optional)
 - Standard Transaction Document Samples (optional)
 - [Requested Exceptions](#) - 2024 02 27 RFP_030425_Public_Safety_Software_Master_Agreement_1.pdf.docx - Monday March 03, 2025 12:22:27
 - [Upload Additional Document](#) - Envisage MLAs.7z - Monday March 03, 2025 12:29:19

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
 - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
 - (i) Those prices;
 - (ii) The intention to submit an offer; or
 - (iii) The methods or factors used to calculate the prices offered.
 - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
 - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Jason Brady, Corporate Secretary, Envisage Technologies LLC

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_12_Public_Safety_Software_RFP030425 Mon February 24 2025 04:31 PM	☒	4
Addendum_11_Public_Safety_Software_RFP030425 Fri February 21 2025 08:25 AM	☒	2
Addendum_10_Public_Safety_Software_RFP030425 Wed February 19 2025 02:57 PM	☒	2
Addendum_9_Public_Safety_Software_RFP030425 Wed February 12 2025 04:18 PM	☒	2
Addendum_8_Public_Safety_Software_RFP030425 Mon February 10 2025 10:04 AM	☒	2
Addendum_7_Public_Safety_Software_RFP030425 Mon February 3 2025 04:39 PM	☒	4
Addendum_6_Public_Safety_Software_RFP030425 Fri January 31 2025 10:29 AM	☒	2
Addendum_5_Public_Safety_Software_RFP030425 Wed January 29 2025 03:58 PM	☒	2
Addendum_4_Public_Safety_Software_RFP030425 Fri January 24 2025 11:47 AM	☒	2
Addendum_3_Public_Safety_Software_RFP030425 Tue January 21 2025 02:21 PM	☒	3
Addendum_2_Public_Safety_Software_030425 Fri January 17 2025 03:35 PM	☒	1
Addendum_1_Public_Safety_Software_030425 Fri January 17 2025 10:38 AM	☒	1

Sourcewell Products & Discount

	Acadis	5.00%
	Vector Learning Management System (LMS), TargetSolutions Edition	5.00%
	Vector Learning Management System (LMS), Education Edition	5.00%
	Vector Evaluations+	5.00%
	Vector Check It	5.00%
	Vector Scheduling	5.00%
	Guardian Tracking	5.00%
	Frontline Product Suite	5.00%
	Vector EHS Management	5.00%
	Vector Commercial Online Safety & Compliance Training	5.00%

Safer. Smarter. Better.



RFP #030425
REQUEST FOR PROPOSALS
for
Public Safety Software

Proposal Due Date: March 4, 2025, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	January 14, 2025
Pre-proposal Conference:	February 11, 2025, 2:00 p.m., Central Time
Question Submission Deadline:	February 24, 2025, 4:30 p.m., Central Time
Proposal Due Date:	March 4, 2025, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	March 4, 2025, 4:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and master agreement award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and master agreement expanding the reach of awarded suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING MASTER AGREEMENTS

In the United States, Sourcewell's master agreements are available for use by:

- Federal and state government entities¹;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's master agreements are available for use by current and future members including:

- Federal, provincial, and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;

¹ Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service entities referred to as MASH sector (this should be construed to include but not be limited to the cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;
- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Canoe procurement group of Canada's current and future members. Canoe members include:
 - Federal, provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
 - Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest;
 - Indigenous self-governing bodies;
 - Airport authorities;
 - Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service entities referred to as MASH sector (this should be construed to include but not be limited to the cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities; and
 - Canoe procurement group of Canada's current and future partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, Northwest Territories Association of Communities, Association of Yukon Communities, CivicInfo BC, Association and their current and future members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access master agreements for equipment, products, or services through a purchase order issued directly to the awarded supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell master agreements is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

C. INTERGOVERNMENTAL SUPPORT AGREEMENTS

Pursuant to 10 U.S.C. § 2679, United States Department of Defense authorized installations may access Sourcewell's awarded cooperative purchasing master agreements through an Intergovernmental Support Agreement with Sourcewell. All transactions completed through this Intergovernmental Support program are directly facilitated by Sourcewell and may be subject to additional terms and conditions.

II. **SOLICITATION DETAILS**

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, school district, or regional cooperative.

Sourcewell is seeking proposals for “off-the-shelf” public safety software, pre-built, readily available applications for large market segments. Sourcewell **IS NOT** looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible. Off-the-shelf software solutions may include standalone Software as a Service (SaaS) platforms, or cloud-based solutions for law enforcement, fire/rescue, EMS, emergency management, emergency communication centers, and other related emergency service agencies and personnel. These solutions are categorized into three groups for this RFP:

1. **Category 1. Public Safety Response – Agency Situational Awareness, including but not limited to:**
 - a. Incident command and management (incident tracking response and reporting, weather/traffic/construction considerations, unit assignments and staffing, training activities, etc.);
 - b. Mapping (vertical location, indoor, outdoor);
 - c. Asset tracking and location (personnel, vehicles, controlled substances, equipment, etc.);
 - d. Community notifications (evacuations, minor crime reporting, shelter in place, etc.);

- e. One-to-one and one-to-many collaboration and coordination (SMS, push to talk, video, voice, etc.); and,
- f. Public safety focused data and analysis applications, to include but not limited to video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration.

Proposers selecting or responding to Category 1 are **ONLY** able to provide one (1) or a combination of solutions in Category 1. a – f above and will **ONLY** be evaluated in Category 1. See Appendix I of the RFP for further guidance.

2. **Category 2. Public Safety Response – Agency Operations, including but not limited to:**

- a. Pre-incident planning software, such as:
 - i. Fire prevention related inspections and enforcement;
 - ii. Operational management (scheduling, training, compliance, etc.); and
 - iii. Data and analytics to inform staffing, deployment, station location, budget, and other management decisions.
- b. Incident/post-incident software, such as:
 - i. CAD, RMS for law enforcement, fire, and EMS;
 - ii. Electronic Patient Care Reporting (ePCR) and data transfer to hospitals;
 - iii. Digital and physical evidence management;
 - iv. E-citation systems; and
 - v. Law enforcement case management.

Proposers selecting or responding to Category 2 are **ONLY** able to provide one (1) or a combination of solutions in Category 2. a – b above and will **ONLY** be evaluated in Category 2. See Appendix I of the RFP for further guidance.

3. **Category 3. Comprehensive Solutions**

- a. Solutions that offer at least one (1) or a combination of solutions from **BOTH** Category 1 and Category 2 above.

Proposers selecting or responding to Category 3 can provide one (1) or a combination of solutions in **BOTH** Categories 1 and 2 above and will **ONLY** be evaluated in Category 3. Proposers who select or respond to both Category 1 and Category 2 **WILL BE** evaluated under Category 3 and **WILL NOT** be evaluated under Category 1 and Category 2. Proposers selecting or responding to all three (3) categories will **ONLY** be evaluated under Category 3. See Appendix I of the RFP for further guidance.

Complimentary equipment, accessories, and services must be directly related to the offering of systems or solutions described in sections 1 – 3 above. Software platforms or solutions should be able to integrate with a broad range of other software and hardware solutions to improve

and/or expand agency capabilities. Sourcewell **IS NOT** looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible.

4. This solicitation does not include that equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in master agreements currently maintained by Sourcewell, identified below:
 - a. Fleet Management Technologies with Related Software Solutions (RFP #020221);
 - b. Fleet Management Services (RFP #030122);
 - c. Unified Communications and Contact Center Solutions (RFP #120122);
 - d. Unmanned and Remotely Operated Vehicle Systems with Related Technology and Services (RFP #011223);
 - e. Public Safety Video Surveillance Solutions with Related Equipment, Software and Accessories (RFP #101223);
 - f. Technology Products and Services with Related Solutions (RFP #121923);
 - g. Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories (RFP #031924);
 - h. Software Solutions and Related Services for Public Sector and Education Administration (RFP #060624);
 - i. Staffing with Related Services and Solutions (RFP #061324);
 - j. Artificial Intelligence (AI) Readiness, Implementation, and Support Services (RFP #110724);
 - k. Facility Security Systems, Equipment, and Software with Related Services (RFP #121024); and,
 - l. Public Safety Communications Technology and Hardware Solutions (RFP #020625).

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a proper operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting master agreement. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting master agreement.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. PROSPECTIVE MASTER AGREEMENT TERM

The term of any resulting master agreement(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

E. ESTIMATED MASTER AGREEMENT VALUE AND USAGE

Based on past volume of similar master agreements, the estimated annual value of all transactions from master agreements resulting from this RFP are anticipated to be USD 80 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the master agreement(s) awarded from this RFP; however, sales and sales volume from any resulting master agreement are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any master agreement award.

ADDITIONAL CONSIDERATIONS

1. Master agreements will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell master agreement may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or service. Each line must indicate the proposer's published "List Price," as well as the "Master Agreement Price."
 - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any master agreement resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the agreed upon price.
3. Stated in U.S. and Canadian dollars (as applicable).

4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a master agreement are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting master agreements. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. MASTER AGREEMENT

Proposers awarded a master agreement will be required to execute a master agreement with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Master Agreement reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To identify any exception, or to request any modification, to Sourcewell's standard master agreement terms, conditions, or specifications, a proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the "Documents" section of the "Bid Details" page on the Sourcewell Procurement Portal and uploaded as part of its response. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the master agreement document provided to the awarded supplier for signature.

If a proposer receives a master agreement award resulting from this solicitation it will have up

to 30 days to sign and return the master agreement. After that time, at Sourcewell's sole discretion, the master agreement award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive procurement process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the Sourcewell Procurement Portal Vendor Account. The proposer is solely responsible to check the

“MY BIDS” section of the Sourcewell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer’s proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

1. make any required adjustments to its proposal;
2. acknowledge the addenda; and
3. ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer’s complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. **Late proposals will not be considered.** It is the proposer’s sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell’s support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential master agreement award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a master agreement award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

1. In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
2. Complete. A proposal will be rejected if it is conditional or incomplete.
3. Submitted in English.
4. Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted in the Sourcewell Procurement Portal immediately following the proposal due date and time. To view the list of proposers resulting from the opening, verify that the Sourcewell Procurement Portal opportunities list search is set to “All” or “Closed.”

Members of the public may attend the Opening at Sourcewell’s office located at 202 12th Street NE, Staples, MN to hear the results.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more master agreements to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of master agreements to be awarded in any category may include the following:

1. Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
2. The number and geographic location of highest-scoring proposers that offer:
 - a. A comprehensive selection of the requested equipment, products, or services;
 - b. A sales and service network ensuring availability and coverage for Participating Entities’ use; and

- c. Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	Pass/Fail
Financial Viability and Marketplace Success	50
Ability to Sell and Deliver Solutions	150
Marketing Plan	100
Value Added Attributes	100
Depth and Breadth of Offered Solutions	200
Pricing	400
TOTAL POINTS	1000

C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of master agreement award(s) or non-award. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained.

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;

- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any master agreement, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

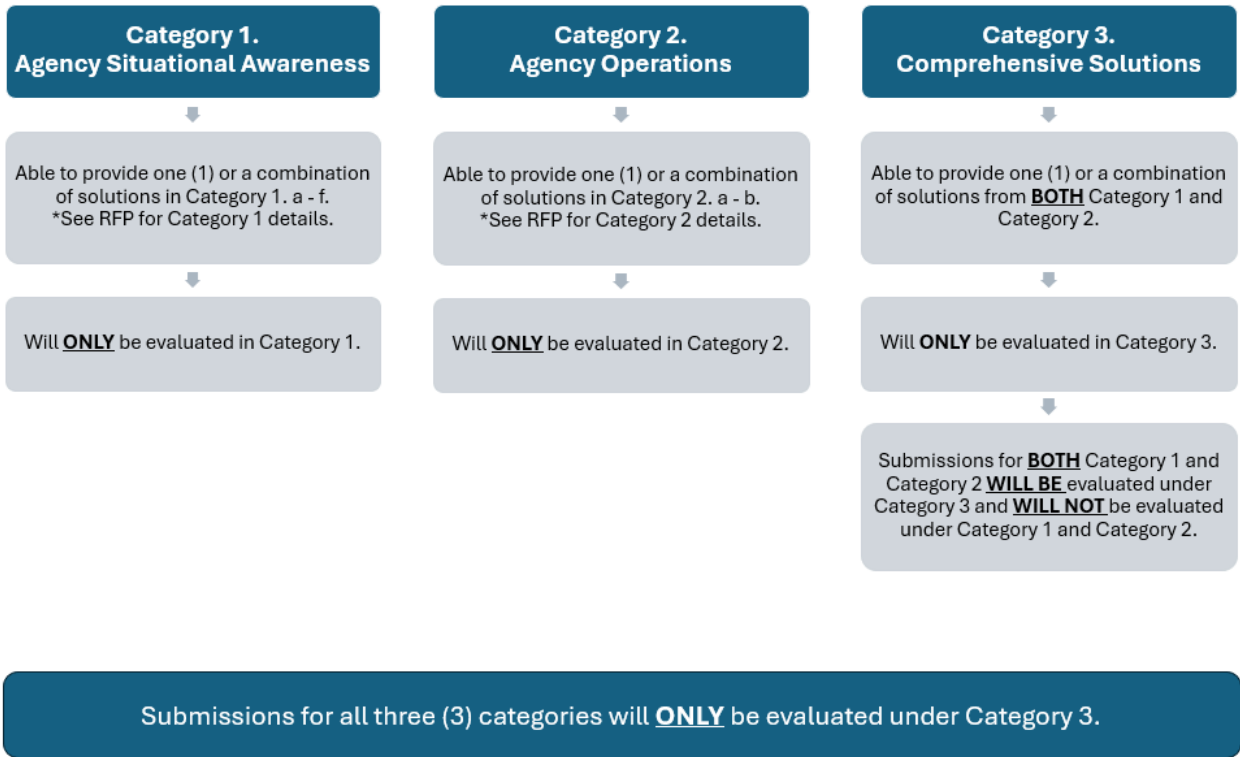
- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for master agreements or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a master agreement if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a master agreement to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting master agreement. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.

Appendix I





1/17/2024

Addendum No. 1

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Is there a preferred format for submitting our RFP response?

Answer 1:

Proposers must complete the "Step 1 – Specifications" questionnaire directly in the Sourcewell Procurement Portal. Proposers should also upload applicable, supplemental attachments under "Step 2 – Documents" in the Procurement Portal.

"Requested Exceptions" is the only document that requires specific formatting. If the proposer has any exceptions to the Master Agreement, the "proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the 'Documents' section" per RFP section IV. Master Agreement.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 1/17/25, is required at the time of proposal submittal.



1/17/2024

Addendum No. 2

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Can Sourcewell provide an excel export version of the online requirements and questions? We will not provide this excel with our submittal, we would just like to have an exported version of the questions so it can be more easily shared amongst our team. We will then copy the answers we put into this excel document into the format requested for this response.

Answer 1:

Sourcewell is unable to provide the online requirements and questions in Excel format. However, suppliers can access a PDF version of the online questionnaire by going to "Step 4 – Preview Bid" in the Procurement Portal then selecting the "Preview My Bid in PDF" button.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 1/17/25, is required at the time of proposal submittal.



01/21/2025

Addendum No. 3

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Is there a budget for the Solution?

Answer 1:

Per section II. E. Estimated Master Agreement Value and Usage of the RFP, the estimated annual value of all transactions from master agreements resulting from this RFP are anticipated to be USD 80 Million. Sourcewell anticipates considerable activity under the master agreement(s) awarded from this RFP; however, sales and sales volume from any resulting master agreement are not guaranteed.

Question 2:

Do you anticipate a packaged software along with Consulting Services to develop Requirements and Testing etc?

Answer 2:

Sourcewell is requesting proposals to meet the various needs of its 50,000+ Participating Entities as a whole, across the United States and Canada, not individual entities' needs. The use of Sourcewell contracts is voluntary for Participating Entities. In this competitive solicitation process, Sourcewell will not advise a proposer on the way it should submit a proposal. It is left to the discretion of each proposer to articulate and propose the approach that aligns with its business methods and satisfies the

requirements of the RFP. Proposals are evaluated based on the criteria stated in the RFP. Participating Entities' unique needs, and Solutions from awarded vendor(s), will be determined if and when Participating Entities choose to utilize a contract resulting from this solicitation.

Question 3:

Is there an incumbent [sic]?

Answer 3:

Twelve (12) contracts were awarded under RFP #051321 Public Safety Software.

Question 4:

Can we do a Pilot or POC ?

Answer 4:

Refer to answer 2.

Question 5:

In article 2, Section 22, subsection b: Is email an accepted Alternate Manner for the submission of Certificates of Insurance, or do they need to be mailed to the address listed in the Master Agreement?

Answer 5:

Per Article 2, section 22, subsection b of the Master Agreement, prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell following award announcement.

Question 6:

Hello, do notifications related to the bid, such as the addition of bid addenda or any other new posts, get sent to plan holders? If not, is there a way to do so? Thank you!

Answer 6:

Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Other documents such as the Pre-Proposal login information are also posted through the portal. Any updates and changes to the RFP are documented and sent to all registered plan holders via the portal.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 01/21/2025, is required at the time of proposal submittal.



01/24/2025

Addendum No. 4

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

In conjunction with Addendum No. 3 (Answer 3:) issued 01/21/2025, can you please identify the twelve (12) vendors that were awarded contracts under RFP #051321 Public Safety Software, and if any of those contracts are still in force or if they expired including the date.

Answer 1:

The following contracts were awarded under RFP #051321 Public Safety Software:

051321-AOG	ATIMS	Expires 7/27/2025
051321-BAK	Backdraft	Contract Not Signed
051321-DEC	Deccan	Expires 7/27/2025
051321-GYS	Genasys	Expires 7/27/2026
051321-MOT	Motorola Solutions	Expires 7/27/2025
051321-OFF	Off Duty Management	Expires 7/27/2025
051321-QKT	Quicket Solutions	Expires 7/27/2025
051321-RDO	RadioMobile	Expires 7/27/2025
051321-SMT	SmartCOP, Inc.	Expires 7/27/2025
051321-UTI	Utility Associates, Inc.	Expires 7/27/2025
051321-VAI	Vaisala	Expires 7/27/2025
051321-ENV	Envisage dba Vector Solutions	Expires 7/27/2025

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 01/24/2025, is required at the time of proposal submittal.



01/29/2025

Addendum No. 5

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

If software products can fit into both Category 1 and Category 2, should we include them in both Categories (in the appropriate subcategory)? Or only in one Category?

Answer 1:

Per the RFP, "Proposers selecting or responding to Category 3 **can provide one (1) or a combination of solutions in BOTH Categories 1 and 2** above and will **ONLY** be evaluated in **Category 3**. Proposers who select or respond to both Category 1 and Category 2 **WILL BE** evaluated under Category 3 and **WILL NOT** be evaluated under Category 1 and Category 2. Proposers selecting or responding to all three (3) categories will **ONLY** be evaluated under Category 3. See Appendix I of the RFP for further guidance.

Question 2:

Do you have an update for connecting to the Pre-Proposal Conference.

Answer 2:

Login instructions will be posted to the "Documents" section of the RFP's "Bid Details" page in the Sourcewell Procurement Portal and available to registered suppliers two (2) business days prior to the web conference. Instructions will also be sent to all registered plan takers at that time.

Question 3:

In Table 2B: References from eligible Sourcewell entities. Can you provide detail about the meaning of Sourcewell entities? Do they have to be Government's? Do they have to be 3 different agencies, or can they be references be from different projects within the same entity?

Answer 3:

Refer to RFP Section 1. About Sourcewell, which defines Sourcewell's participating entities.

In the competitive process, Sourcewell will not advise a proposer on the content of their proposal. Each proposer, in its discretion, will provide references and determine the information necessary to best demonstrate their past marketplace success and their ability to serve Sourcewell participating entities. Proposals are evaluated based on the criteria stated in the RFP.

Question 4:

Questions 26 and 28 under Table 3 appear to be incomplete. If they aren't, what details ought to be included to answer those questions?

Answer 4:

Refer to the instructions listed under the Table 3: Ability to Sell and Delivery Solutions header.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 01/29/2025, is required at the time of proposal submittal.



01/31/2025

Addendum No.6

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

To clarify - if a product can fit within both Category 1 and Category 2 UNDER the umbrella of Category 3, should they be listed in each subcategory? Or just in one subcategory? For example, if within Category 3 a product qualifies to be included in line item 98 - Public safety focused data and analysis applications - Video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration (Category 1 under Category 3) AND ALSO qualifies to be included in line item 102 - Pre-incident planning software - Data analytics to inform staffing, deployment, station location, budget, and other management decisions (Category 2 under Category 3), then should this product be included under line item 98, under line item 102, or under both line items 98 and 102?

Answer 1:

A proposer responding to Category 3 and offering solutions that qualify under both Category 1 and Category 2 must indicate both categories and subcategories in their response to Table 7D.

Question 2:

Under Category 2 – Type B.iii (page 5), it states 'Digital and Physical Evidence Management Solution' as one of the solutions. To qualify for this RFP, is it mandatory to

include a physical Evidence Management component, or would a solution focused solely on digital evidence management be considered compliant?

Answer 2:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to articulate and demonstrate its ability to service participating entities and what solutions-based products fall within the RFP, Section II. B. Requested Equipment, Products, or Services, that satisfy all the requirements included in the questionnaire tables. The solicitation is a competitive process, and proposals are evaluated on the content submitted based on the criteria stated in the RFP.

Question 3:

The RFP outlines specific categories of public safety software solutions, including situational awareness, and agency operations. However, are vendors permitted to propose additional public safety-related solutions that are not explicitly listed within these categories but may provide significant value to Sourcewell's Participating Entities? If so, how should vendors structure their proposal i.e in which table should we include these additional solutions while ensuring compliance with the RFP's requirements?

Answer 3:

Refer to answer 2.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 01/31/2025, is required at the time of proposal submittal.



02/03/2025

Addendum No.7

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

In Category 1, you have two categories/sub categories we would like further information on.

Incident Command: Can you confirm if any of the 12 vendors from the previous bid (those mentioned in prior addendums) provided this category? Can you also confirm the types of public safety agencies that would use this software? We ask this to confirm if by marking yes, we must be able to offer this software to all public safety agencies. Or, can our solution be geared towards a specific type of public agency (i.e. Police or Fire)?

Asset Tracking & Location: Please confirm the same information as above.

Answer 1:

Note, Sourcewell's requests for equipment, products, and services (categories and sub-categories) may be revised each solicitation to best reflect our Participating Entity's needs and to reflect market trends within the industry.

Incident Command –

Of the 12 suppliers contracted under RFP #051321 (refer to Addendum 3 and 4), five (5) suppliers proposed equipment, products, or services pertaining to "Incident command, logging recorder, and evidence, ticketing, or citation management systems."

Asset Tracking & Location –

Of the 12 suppliers contracted under RFP #051321 (refer to Addendum 3 and 4), six (6) suppliers proposed equipment, products, or services pertaining to “Personnel non-fleet asset resource and controlled substance tracking or location solutions.”

Master Agreements are available for use by all agencies listed in Section I. B. of the RFP. Sourcewell does not track granular transaction details (category or subcategory within a solicitation) made between a Participating Entity and a contracted Supplier. Therefore, Sourcewell is not able to provide information on the entities utilizing incident command or asset tracking and location solutions.

Each proposer may determine whether a category or sub-category descriptor (or descriptors) applies to the products, equipment, and services offered in the proposal and include those details (if any) in their response.

Question 2:

Under Category 2, you list Incident/Post-Incident Software. A subcategory is CAD, RMS for law enforcement, fire, and EMS.

Can we provide just part of this solution? I.e. just a CAD software or just an RMS software for Fire / EMS?

Answer 2:

Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell’s requested equipment, products, and services as described in RFP Section II. B. Requested Equipment, Products and Services. However, only those products within the scope of the RFP will be included in any contract awarded by Sourcewell as a result of this solicitation.

Question 3:

For Line Item 108, exceptions or modifications to the MSA. If we say yes, and provide redlines, will our redlines impact our scoring in this bid?

Answer 3:

All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Master Agreement. Requested exceptions and modifications do not impact scoring. Proposals are scored based on the criteria outlined in the RFP.

Question 4:

Under Category 1, the Category of Mapping. Can you clarify what you are looking for here? For example, if we offer an RMS solution with integrated maps from Google or GIS, would we qualify as a Yes to this category?

Answer 4:

Sourcwell is seeking mapping solutions (vertical location, indoor, outdoor) as it relates to public safety response and agency situational awareness.

Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcwell's requested equipment, products, and services as described in RFP Section II. B. Requested Equipment, Products and Services. However, only those products within the scope of the RFP will be included in any contract awarded by Sourcwell as a result of this solicitation.

Question 5:

Under the Ability to Sell and Deliver Solutions section, line item 35 asks about account type of Participating entity which will not have full access to your solutions if awarded an agreement.

Can you elaborate on this? What does account type mean? Are participating agencies specific public agencies? All information you can provide to clarify is appreciated.

Answer 5:

Refer to Addendum 5, answer 3.

The different types of Participating Entities are considered account types regarding Table 3, line 35.

Question 6:

Will the pre-proposal conference be recorded and shared on the RFP site?

Answer 6:

The pre-proposal conference will be recorded. A PDF copy of the pre-proposal slides and

a link to view the recording will be distributed to all registered plan takers and posted to the “Bid Documents” section of the solicitation on the Sourcewell Procurement Portal.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/03/2025, is required at the time of proposal submittal.



02/10/2025

Addendum No.8

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Regarding the document titled RFP_030425_Pre-Proposal Conference Login Information, are vendors meant to pre-register for the meeting using the registration link provided? Or is this the meeting link to join at the scheduled time? When entering the password and clicking the link just now, the subsequent webpage does not load.

Answer 1:

The link for the Pre-Proposal Conference has been updated. An updated document has been posted to the "Documents" section of the RFP's "Bid Details" page.

For your convenience, the login directions are also provided below:

- **Registration link:** <https://vimeo.com/event/4804709>
- **Password:** service

A Frequently Asked Questions guide has been posted to the Portal home page resource materials for your reference.

Question 2:

Please provide a working link for the registration for the conference call for Feb 11. After entering the correct password, the circle spins, and spins and spins.

Answer 2:

Refer to answer 1.

Question 3:

Please confirm the pre-proposal link you provided is working. When registering with the information provided (<https://vimeo.com/event/4804709/7c95addf64>) and password, the response is spinning only. We have several resources that tried the link using different browsers. Thank you.

Answer 3:

Refer to answer 1.

Question 4:

Hello - I tried viewing the Vimeo video, but it doesn't load. Can you send the details?
Thank you.

Answer 4:

Refer to answer 1.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/10/2025, is required at the time of proposal submittal.



02/12/2025

Addendum No.9

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

As mentioned on the pre-bid meeting, the state of Minnesota has unique public information laws. Regarding the public availability of the documents submitted, will bidders' pricing attachments and narrative responses be considered protected (e.g., can other vendors/competitors see each other's proposed pricing post-award)?

Answer 1:

Refer to RFP Section VI. E. Disposition of Proposals for guidance on materials submitted in response to the RFP and applicable public data laws.

Question 2:

Would the submission of a Dun & Bradstreet (D&B) report be an acceptable way to demonstrate our company's financial stability as part of the proposal requirements?

Answer 2:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to determine the information necessary to best demonstrate their financial viability and marketplace that they are willing to include in their submittal. Proposals are evaluated on the content submitted.

Financial information and public data was discussed during the pre-proposal conference. The pre-proposal conference was recorded, and all registered plan takers were sent an email providing the presentation slides in PDF format and a link to the recording. A document with a link to the recording has also been posted in the “Documents” section of the RFP’s “Bid Details” page in the Sourcewell Procurement Portal.

Question 3:

In response to Category 1, Section D. How will your message be delivered to the end-user. Will you have opt-ins for the residents? Or will you have a geo-cell broadcast into the area like an amber alert?

Answer 3:

Sourcewell is requesting proposals to meet the various needs of its 50,000+ Participating Entities as a whole, across the United States and Canada, not individual entities’ needs. The use of Sourcewell contracts is voluntary for Participating Entities.

In this competitive solicitation process, Sourcewell will not advise a proposer on the way it should submit a proposal. It is left to the discretion of each proposer to articulate and propose the approach that aligns with its business methods and satisfies the requirements of the RFP. Proposals are evaluated based on the criteria stated in the RFP.

Participating Entities’ unique needs, and Solutions from awarded vendor(s), will be determined if and when Participating Entities choose to utilize a contract resulting from this solicitation.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/12/2025, is required at the time of proposal submittal.



02/19/2025

Addendum No.10

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Regarding RFP #030425. We noticed that a competing vendor is the incumbent in a category and product type that we are interested in participating in. Will you potentially award multiple vendors with the Sourcewell cooperative purchasing contract for the same Category and product type, for example Category 1, (d) Community Notifications. Or can only 1 vendor be chosen per Category and product type, like Category 1 (d) Community Notifications?

Answer 1:

Refer to RFP Section VI. EVALUATION AND AWARD, subsections A. and B., for information regarding Sourcewell's intent with respect to awards. No limit (minimum or maximum) on the number of awards has been imposed.

Question 2:

Regarding Article 3, Section 18 (Data Practice) of the Master Agreement, does this section apply to data created under an agreement between Supplier and a Participating Entity if the Participating Entity is not located in Minnesota?

Answer 2:

Article 2, Section 18 Data Practices, encompasses the data that Sourcewell collects and maintains in the course of its relationship with the awarded supplier and their contract

with Sourcewell. It does not encompass the direct relationship between the participating entity and the supplier. Sourcewell is obligated to comply with the Minnesota Government Data Practices Act regardless of where the supplier is located.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/19/2025, is required at the time of proposal submittal.



02/21/2025

Addendum No.11

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Most of my existing customers participate in Sourcewell but often don't realize they do. If my company is awarded a contract with Sourcewell, will I be required to confirm if a customer participates in Sourcewell for every sale I make?

Answer 1:

Refer to Article 1, section 4 of the Master Agreement, "Supplier Access. The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about Sourcewell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities."

Question 2:

What is the passing score, if any, for being awarded a Sourcewell contract for this RFP?

Answer 2:

Redundant question. Refer to Addendum 9.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/21/2025, is required at the time of proposal submittal.



02/24/2025

Addendum No.12

Solicitation Number: RFP 030425

Solicitation Name: Public Safety Software

Consider the following Question(s) and Answer(s) to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

We are responding under Category 2. Our solution is turnkey and includes software and professional services provided by our company. The software must be deployed on a mobile computer and agencies typically require other hardware in their vehicles. We have reselling relationships with manufacturers so that we can sell and support these hardware items. However, agencies are not required to purchase from us. Can you confirm that it is acceptable to only include our software and services in our response, but indicate that they agency will be required to purchase (through their preferred source) hardware for the solution to function as required in the field?

Answer 1:

In the competitive process, Sourcewell will not pre-evaluate a proposer's equipment, product, or services offering, or advise a proposer on the content of the proposal. Each proposer, in its discretion, will propose the equipment, products, and services that it deems to fall within Sourcewell's requested equipment, products, and services as described in RFP Section II. B. Requested Equipment, Products or Services. However, only those products within the scope of the RFP will be included in any contract awarded by Sourcewell as a result of this solicitation.

Question 2:

Our solution requires software licenses and professional services to implement. We offer our customers 2 options to procure the solution: a traditional software license purchase as well as a monthly subscription. The overall price to the customer for a

purchase can be calculated through line item MSRP pricing. However, it is priced in a tiered model that decreases per license fees as license quantities increase. The professional services are specific to each agency based on requirements identified during the sales process. The can also be provided in an MSRP format, by requirement. However, the subscription price is calculated based on all of the above factors specifically for each customer. There is no possible way to list an MSRP for the subscription pricing option. Is it possible to simply state that the subscription pricing is calculated off the discounted MSRP purchase prices and reflects the same discounts of X% provided in the purchase option?

Answer 2:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. It is left to the discretion of each proposer to articulate and propose the pricing approach that aligns with its business methods and satisfies the requirements of RFP Section III. Pricing. Proposals are evaluated based on the criteria stated in the RFP.

Question 3:

1. How many agencies does Sourcewell anticipate using this contract in the first year?

Answer 3:

Refer to Addendum 3, Answer 2.

Per RFP Section II. E. Estimated Master Agreement Value and Usage, the estimated annual value of all transactions from master agreements resulting from this RFP are anticipated to be USD 80 Million.

Question 4:

2. Can Sourcewell clarify onboarding and training expectations for the selected vendor?

Answer 4:

Refer to the RFP, section II. F. MARKETING PLAN, "Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award." Awarded suppliers will work with their Supplier Development Administrator to best market the contract post-award.

Question 5:

3. Are there any requirements for federal compliance (e.g., Homeland Security, FEMA, USGS ShakeAlert integration)?

Answer 5:

Refer to Addendum 3, Answer 2.

ALL requirements have been established in writing in the RFP and Master Agreement. Participating entities may have additional requirements based on specific funding source terms and conditions.

To request a modification to the Master Agreement, a Proposer may complete and submit the Exceptions to Terms, Conditions, or Specifications Form, which is found as the final Table of Step 1 in the proposal submission process.

Question 6:

4. What is the preferred pricing model for Sourcewell (fixed subscription, per-user, or per-deployment pricing)?

Answer 6:

Each proposer, in its discretion, will determine and propose the pricing approach that aligns with its business methods and satisfies all the requirements in RFP Section III. Pricing. In the competitive process, Sourcewell will not advise a proposer on the format of its proposal. However, a pricing document with the content selected by the proposer must be uploaded to successfully submit a proposal within the Portal.

Question 7:

5. Will Sourcewell provide marketing and outreach support for awarded vendors?

Answer 7:

Refer to Answer 4.

Question 8:

I had a question about the price list for sourcewell contract submissions. Many

of the examples had just a list of products and % discounts. Was this the expectation, or is there an expectation for a specific price for the product as well?

Answer 8:

Refer to Answer 6.

Question 9:

In the MASTER AGREEMENT #030425, Section 16. ii) DAVIS-BACON ACT... refers to construction, please confirm that this Section does not apply to a SaaS solution.

Answer 9:

Per Master Agreement Article 1, section 16. ii) Davis-Bacon Act, "When required by federal program legislation, **all prime construction contracts** in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act."

This section does not encompass software solutions.

End of Addendum

Acknowledgement of this Addendum to RFP 030425, posted to the Sourcewell Procurement Portal on 02/24/2025, is required at the time of proposal submittal.



Proposal Opening Record

Date of opening: March 4, 2025

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The undersigned certify that all responses received on Request for Proposal #030425 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:

- 22nd Century Technologies, Inc. - Submitted Tue Mar 4, 2025 1:26:27 PM
- 365Labs, LLC - Submitted Tue Mar 4, 2025 4:21:01 PM
- 3AM Innovations - Submitted Mon Mar 3, 2025 7:41:57 AM
- Alli Connect - Submitted Tue Mar 4, 2025 11:24:51 AM
- APEX TOPCO, LP, dba LiftNet - Submitted Tue Mar 4, 2025 10:10:59 AM
- Ascent Integrated Tech - Submitted Thu Feb 27, 2025 10:48:54 AM
- BK Technologies, Inc. - Submitted Tue Mar 4, 2025 12:59:35 PM
- Black Creek Integrated Systems Corp. - Submitted Tue Mar 4, 2025 3:29:08 PM
- Bryx, Inc. - Submitted Tue Mar 4, 2025 3:56:24 PM
- Carbyne Inc. - Submitted Tue Mar 4, 2025 1:52:28 PM
- Caryl Technologies LLC, dba Nobel Systems Inc. - Submitted Mon Mar 3, 2025 12:35:42 PM
- CentrAlert Inc - Submitted Mon Mar 3, 2025 1:50:25 PM
- CentralSquare Technologies - Submitted Mon Mar 3, 2025 7:31:38 PM
- Chenosa Systems - Submitted Mon Mar 3, 2025 1:09:18 PM
- Cleartronic, Inc, dba ReadyOp Communications Inc. - Submitted Mon Mar 3, 2025 5:40:44 PM
- Codex Corporation, dba Guardian RFID - Submitted Tue Mar 4, 2025 2:51:50 PM
- Compusult Systems Inc - Submitted Tue Mar 4, 2025 2:45:54 PM
- Coquina Labs Inc. - Submitted Tue Mar 4, 2025 3:48:52 PM
- Darkhorse Emergency LP - Submitted Mon Mar 3, 2025 5:29:00 PM
- Deccan International - Submitted Mon Mar 3, 2025 2:55:46 PM

Diversified Computer Systems of No Chas, Inc. - Submitted Mon Mar 3, 2025 8:49:17 AM
Echo Data Analytics - Submitted Mon Mar 3, 2025 2:18:46 PM
EIS, Inc. - Submitted Tue Mar 4, 2025 3:03:09 PM
Emergent Health Care Solutions LLC - Submitted Tue Mar 4, 2025 3:19:05 PM
EMS Management & Consultants, Inc., dba Lifeline Billing - Submitted Tue Mar 4, 2025 1:41:22 PM
Envisage Technologies - Submitted Mon Mar 3, 2025 12:37:24 PM
ESO Solutions, Inc. - Submitted Wed Feb 26, 2025 3:32:52 PM
Everbridge, Inc. - Submitted Tue Mar 4, 2025 2:40:47 PM
Eyemetric Security Systems, LLC - Submitted Tue Mar 4, 2025 12:32:37 PM
First Arriving IO, Inc. - Submitted Tue Mar 4, 2025 12:30:36 PM
Flock Group Inc. - Submitted Mon Mar 3, 2025 12:29:06 PM
Genasys, Inc. - Submitted Tue Mar 4, 2025 12:19:17 PM
Geo-Comm, Inc. - Submitted Tue Mar 4, 2025 2:01:51 PM
Gold Type Business Machines, Inc. - Submitted Tue Mar 4, 2025 4:26:18 PM
Guardify, Inc., dba Vidanyx Inc. - Submitted Mon Mar 3, 2025 5:47:27 PM
Hangar 14 Solutions, LLC, dba StreetWise Response - Submitted Tue Mar 4, 2025 2:36:39 PM
Hart Halsey, LLC - Submitted Fri Feb 28, 2025 5:37:45 AM
ImageTrend LLC - Submitted Tue Mar 4, 2025 11:48:36 AM
Indigitech Software Inc. - Submitted Tue Mar 4, 2025 11:44:55 AM
Information Logistics, Inc. - Submitted Tue Mar 4, 2025 2:45:31 PM
International Public Safety Data Institute - Submitted Tue Mar 4, 2025 3:58:49 PM
Klir Inc - Submitted Tue Mar 4, 2025 10:29:14 AM
KOKOMO SOLUTIONS, INC - Submitted Tue Mar 4, 2025 3:14:25 PM
Levrum, Inc. - Submitted Tue Mar 4, 2025 3:35:32 PM
Locality Media Inc, dba First Due - Submitted Tue Mar 4, 2025 3:09:38 PM
MaestroVision - Submitted Tue Feb 25, 2025 8:35:20 AM
Mark43, Inc - Submitted Tue Mar 4, 2025 8:41:09 AM
MIDL Technology Inc. - Submitted Tue Mar 4, 2025 4:20:59 PM
Miovision Technologies Incorporated - Submitted Tue Mar 4, 2025 2:19:54 PM
Motorola Solutions, Inc. - Submitted Tue Mar 4, 2025 2:29:01 PM
Navjoy Consulting Services, Inc. - Submitted Tue Mar 4, 2025 4:01:10 PM
NEWCOM Wireless Services, LLC. - Submitted Mon Mar 3, 2025 12:52:40 PM
NP Strategies LLC, dba M4PS - Submitted Tue Mar 4, 2025 11:30:16 AM
Off Duty Management - Submitted Tue Mar 4, 2025 4:18:20 PM
Oracle America, Inc. - Submitted Mon Mar 3, 2025 1:55:44 PM
PowerDetails LLC - Submitted Mon Mar 3, 2025 11:17:04 PM
PowerDMS, Inc. - Submitted Tue Mar 4, 2025 4:09:56 PM
Quicket Solutions - Submitted Tue Mar 4, 2025 1:48:38 PM
RapidSOS, Inc., dba IaR LLC - Submitted Tue Mar 4, 2025 12:01:42 PM
RollKall Technologies LLC - Submitted Tue Mar 4, 2025 10:27:55 AM
SaferWatch LLC - Submitted Tue Mar 4, 2025 3:46:04 PM
Safety 101 - Submitted Fri Feb 28, 2025 11:25:34 AM
Saltus Technologies, LLC - Submitted Mon Mar 3, 2025 1:26:31 PM

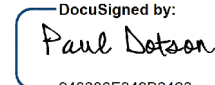
samdesk Inc. - Submitted Mon Mar 3, 2025 10:42:29 AM
Secured Mobility, LLC., dba SMART Tag - Submitted Tue Mar 4, 2025 3:50:10 PM
SimplyCast Interactive Marketing Ltd. - Submitted Tue Mar 4, 2025 12:51:40 PM
Sivil Technologies, Inc. - Submitted Mon Mar 3, 2025 10:24:08 AM
SmartCOP, Inc. - Submitted Mon Mar 3, 2025 12:06:33 PM
SoundThinking, Inc - Submitted Mon Mar 3, 2025 7:59:24 AM
Station Automation, Inc., PSTrax - Submitted Tue Mar 4, 2025 4:28:16 PM
Strategic Communications - Submitted Tue Mar 4, 2025 4:02:45 PM
Syniverse Technologies - Submitted Tue Mar 4, 2025 11:01:24 AM
Tablet Command - Submitted Tue Mar 4, 2025 4:29:25 PM
TBL Systems, Inc. - Submitted Mon Mar 3, 2025 9:48:37 PM
TD SYNnex Corporation, dba DLT Solutions LLC - Submitted Sat Mar 1, 2025 12:58:07 PM
TrainCy LTD - Submitted Tue Feb 25, 2025 2:33:40 AM
Tran Products LLC, dba Polygon Solutions - Submitted Wed Feb 26, 2025 1:18:55 PM
TXAT LLC - Submitted Tue Mar 4, 2025 9:47:33 AM
Vaisala Inc - Submitted Tue Mar 4, 2025 1:57:33 PM
VIDIZMO LLC - Submitted Tue Mar 4, 2025 10:48:21 AM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcwell Procurement Portal, on March 4, 2025, at 4:30 pm CT. All responsive proposals were then submitted for review by the Sourcwell Evaluation Committee.

DocuSigned by:

04A338655E9E49E...

Lisa Truax, CPPB, Senior Procurement Analyst

DocuSigned by:

948306E349B2428...

Paul Dotson, MA, Procurement Analyst II



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #030425
Entitled

Public Safety Software

The following advertisement was placed January 14, 2025 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, January 15, 2025 in Oregon's *Daily Journal of Commerce*, and January 14 and 21, 2025 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

12 Designs, LLC	Innovée Consulting, LLC
22nd Century Technologies, Inc.	In-Parking, Inc.
365Labs, LLC	Intelibs, Inc
3AM Innovations	IntelliTime Systems Corporation
Accenture	International Public Safety Data Institute
ACCEO Solutions, Inc.	InterTalk Critical Information Systems
Activu Corporation	InTime Services
Adams and Reese	JDI Ventures, LLC DBA Peak Performance Solutions
Adriana Ruben Services LLC	Klir, Inc
Aegix Global	KOKOMO SOLUTIONS, INC
AICO	Konica Minolta Business Solutions U.S.A., Inc.
Alli Connect	L3Harris Technologies, Inc.

Allied Digital Services LLC	Levrum, Inc.
Allvest Information Services, Inc.	LexisNexis Coplogic Solutions
AlxTel, Inc.	Locality Media, Inc., dba First Due
AMCS Group Inc.	Lotak, LLC
American Prison Data Systems, PBC dba Orijin, PBC	LRB Group
Andersen, Inc	MaestroVision
Anthology, Inc	Mark43, Inc
APEX TOPCO, LP, dba LiftNet	MIDL Technology, Inc.
Ardent Technologies, Inc.	Miovision Technologies Incorporated
Ascent Integrated Tech	Motorola Solutions, Inc.
ASK EHS ENGINEERING AND CONSULTANTS PRIVATE LIMITED	MVS360, LLC
Axon Enterprise, Inc.	My3Tech, Inc
BK Technologies, Inc.	MZ Insights
Black Creek Integrated Systems Corp.	Navjoy Consulting Services, Inc.
BRINC Drones, Inc.	Nerevu Group, LLC
Bryx, Inc.	networkfx, Inc
Cabrera-Lalama Enterprises, LLC	New Tech Solutions, Inc.
Carbyne, Inc.	NEWCOM Wireless Services, LLC.
Cardinal Tracking, Inc.	NICE Systems, Inc.
Caryl Technologies LLC, dba Nobel Systems Inc.	Noggin IT, Inc
Catalyst Consulting Group, Inc.	NP Strategies, LLC
Category Development	Off Duty Management
CCI Worldwide	One Step Information Systems
CentrAlert, Inc	One Step Systems, Inc
CentralSquare Technologies, LLC	Optima Business Solutions, LLC
Chenosa Systems	Optimum Technology
Clarion Events, Inc	Oracle America
Cleartronic, Inc, dba ReadyOp Communications, Inc.	Oracle America, Inc.
Codex Corporation, dba Guardian RFID	Orangehash, LLC
Colossus, Incorporated	OSS
Communicare Technology, Inc	Penta Corporation
Competitive Excellence	Peregrine Technologies, Inc.
Compusult Limited	PowerDetails, LLC
Compusult Systems, Inc	PowerDMS, Inc.
Computer Consultants International, Inc.	Prairie Communications, Ltd.
Confianz Global, Inc.	Prehos, inc.
Coquina Labs, Inc.	Procomm Systems, Inc.
Counter Crisis Technology, Inc.	Prophecy Consulting, Inc.
CSI Technology Group	ProPhoenix Corporation
Cyrus Corporation	Psychological Assessment Resources, Inc.
Dace IT, LLC	PWXPress
Darkhorse Emergency, LP	QIT Canada LTD
Data Entry Outsourcing Services, LLC	Quicket Solutions

Deccan International	RADeCO, Inc
Deloitte Consulting, LLP	RadioMobile, Inc.
Demlan Solutions	RapidSOS, Inc., dba IaR, LLC
Derry Software, LLC	Reflectly AI, Inc.
Diversified Computer Systems of No Chas, Inc.	Resemble AI, Inc
DLT SOLUTIONS, LLC	RollKall Technologies, LLC
Dynamic Interactive Business System, Inc.	Rountree Towers, Inc.
EaseAlert, LLC	RRT Inc
Echo Data Analytics	SaferWatch, LLC
EIS, Inc.	Safety 101
Elixir lab USA, Inc. d/b/a Cardinality.ai	Saltus Technologies, LLC
Emergency Networking, Inc.	Samdesk, Inc.
Emergency Services Marketing Corp	Secured Mobility, LLC., dba SMART Tag
Emergent Health Care Solutions, LLC	SimplyCast Interactive Marketing, Ltd.
EMS Management & Consultants, Inc., dba Lifeline Billing	Sinwaves, INC
ENTRY SHIELD SECURITY	Sivil Technologies, Inc.
Envisage Technologies	SmartCOP, Inc.
eRepublic, Inc.	SoundThinking, Inc
ESO Solutions, Inc.	Southern Software, Inc.
Essential Personnel, Inc.	Spartan Solutions, LLC
ETHOS Career Management Group	Station Automation, Inc.
Everbridge, Inc.	Strategic Communications, LLC
Eyemetric Security Systems, LLC	Syniverse Technologies
EZ-AD TV	Tablet Command
FARO Technologies, Inc.	Tait North America, Inc.
First Arriving IO, Inc.	TBL Systems, Inc.
Flock Group Inc.	TD SYNEX Corporation, dba DLT Solutions, LLC
Four, LLC	The Informatics Applications Group, Inc.
FROBADA, LLC	Think AI consulting corporation
FuturityIT.Inc	TrainCy, LTD
Genasys, Inc.	Tran Products LLC, dba Polygon Solutions
Genesis Systems Corporation	tribefam
Geo-Comm, Inc.	TXAT, LLC
Gilead Technologies, Inc.	Tyler Technologies
Global Applications Solution	Vaisala, Inc
Glocol, Inc.	Valor Systems, Inc.
Gold Type Business Machines, Inc.	vCloud Tech, Inc.
Gov2Biz, Inc.	Velocitor Solutions, LLC
Guardify, Inc.	Veoci, Inc.
Hangar 14 Solutions, LLC, dba StreetWise Response	Versaterm Public Safety
Hart Halsey, LLC	VIDIZMO, LLC
Horizon IoT, LLC	Virtual CRR, Inc.
iBi Nexus	Voice Products, Inc.
ICESoft Technologies Holdings, Ltd.	VRFY, Inc.

ImageTrend, LLC	Word Jones Writing and Editing, LLC
Indigitech Software, Inc.	Xerox canada, Ltd
IndSoft	XFact, Inc.
Infojini, Inc.	YourCircle Busienss Eco System Corporation
Information Logistics, Inc.	Zinatt Technologies
Innova Solutions, Inc.	Zion Clouds solutions

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 4, 2025, at 4:30pm. Proposals were received from the following:

22nd Century Technologies, Inc.	International Public Safety Data Institute
365Labs, LLC	Klir, Inc
3AM Innovations	KOKOMO SOLUTIONS, INC
Alli Connect	Levrum, Inc.
APEX TOPCO, LP, dba LiftNet	Locality Media, Inc, dba First Due
Ascent Integrated Tech	MaestroVision
BK Technologies, Inc.	Mark43, Inc
Black Creek Integrated Systems Corp.	MIDL Technology, Inc.
Bryx, Inc.	Miovision Technologies Incorporated
Carbyne, Inc.	Motorola Solutions, Inc.
Caryl Technologies LLC, dba Nobel Systems, Inc.	Navjoy Consulting Services, Inc.
CentrAlert, Inc	NEWCOM Wireless Services, LLC.
CentralSquare Technologies	NP Strategies LLC, dba M4PS
Chenosa Systems	Off Duty Management
Cleartronic, Inc, dba ReadyOp Communications, Inc.	Oracle America, Inc.
Codex Corporation, dba Guardian RFID	PowerDetails, LLC
Compusult Systems Inc	PowerDMS, Inc.
Coquina Labs, Inc.	Quicket Solutions
Darkhorse Emergency, LP	RapidSOS, Inc., dba IaR, LLC
Deccan International	RollKall Technologies, LLC
Diversified Computer Systems of No Chas, Inc.	SaferWatch, LLC
Echo Data Analytics	Safety 101
EIS, Inc.	Saltus Technologies, LLC
Emergent Health Care Solutions, LLC	Samdesk, Inc.
EMS Management & Consultants, Inc., dba Lifeline Billing	Secured Mobility, LLC., dba SMART Tag
Envisage Technologies	SimplyCast Interactive Marketing, Ltd.
ESO Solutions, Inc.	Sivil Technologies, Inc.
Everbridge, Inc.	SmartCOP, Inc.
Eyemetric Security Systems, LLC	SoundThinking, Inc.
First Arriving IO, Inc.	Station Automation, Inc., PSTrax
Flock Group, Inc.	Strategic Communications
Genasys, Inc.	Syniverse Technologies

Geo-Comm, Inc.	Tablet Command
Gold Type Business Machines, Inc.	TBL Systems, Inc.
Guardify, Inc., dba Vidanyx, Inc.	TD SYNEX Corporation, dba DLT Solutions, LLC
Hangar 14 Solutions, LLC, dba StreetWise Response	TrainCy, LTD
Hart Halsey, LLC	Tran Products LLC, dba Polygon Solutions
ImageTrend, LLC	TXAT, LLC
Indigetech Software, Inc.	Vaisala, Inc.
Information Logistics, Inc.	VIDIZMO, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Lisa Truax, CPPB, Senior Procurement Analyst
 Paul Dotson, MA, Procurement Analyst II
 Jonathan Love, MA, Procurement Analyst II
 Brittney Cotner, MBA, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

Category 1. Public Safety Response – Agency Situational Awareness

3AM Innovations has been serving its customers since 2020. Their solution, Florian, is a device-agnostic and multi-platform compatible solution offering all six (6) sub-categories outlined in Category 1. 3AM Innovations is offering competitive discounts to Sourcewell participating entities across the United States and Canada through their direct sales and service teams.

Geo-Comm, Inc. was founded in Minnesota in 1995 and offers local government entities patented turnkey emergency 9-1-1 software and GIS services. Their sales and service operations are divided into seven (7) territories, offering coverage to Sourcewell’s participating entities throughout the United States and Canada. Geo-Comm’s solutions route emergency calls to the appropriate 9-1-1 call center, map the caller’s location on a call taker or dispatcher map, and guide emergency responders to the scene of the accident on mobile displays within police, fire, and ambulance vehicles. Geo-Comm is providing two (2) of the six (6) sub-categories within Category 1. They offer flexible payment terms and advantageous pricing for Sourcewell participating entities.

MIDL Technology, Inc. started in 2021 and headquartered in New York, offers AI-driven public safety solutions with a nationwide sales and service network across the United States. MIDL Technology’s AI Glue platform includes AI-powered incident command and management capabilities, 3D mapping, asset tracking, video analysis, and acoustic sensors. Their software uses artificial intelligence (AI) to transform video security systems into intelligent search systems with customizable complex search parameters and sophisticated multi-condition safety alert triggers. MIDL Technology provides all six (6) of the sub-categories outlined in Category 1. They offer a competitive base discount off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

Miovision Technologies Incorporated, founded in 2005, offers solutions for traffic data and flow analysis to enhance infrastructure safety and experience. The Miovision One solution and Opticom product lines serve all

modes of transportation, integrating with both new and legacy traffic infrastructures. Sourcewell's participating entities across the United States and Canada are supported by Miovision's direct sales and service team, or through their dealer channel for localized sales and service. Miovision's technological advancements include emergency vehicle preemption (EVP), transit signal priority (TSP), SmartView 360, and Miovision Adaptive, Safety, and Traffop. Miovision offers all six (6) sub-categories outlined in Category 1 and provides competitive discounts off their standard list pricing.

Navjoy Consulting Services, Inc., was founded in 2003 in Colorado with a mission to assist Departments of Transportation and Public Safety in improving their operational efficiency and facilitating business agility through the use of real-time and data-driven technology applications. Navjoy is a certified Minority Business Enterprise and Small Business Enterprise offering solutions in all six (6) sub-categories outlined in Category 1. Their suite of solutions is available to participating entities across the United States and Canada. Technology advancements include data analytics and insights that can help drive decisions backed by data. Their solutions are being offered at a competitive discount.

NEWCOM Wireless Services, LLC. has been in business for 28 years and currently supports more than 1,500 public agencies nationwide. As a reseller for over 200 manufacturers in the public safety sector, NEWCOM Wireless provides solutions across various markets. Their sales and service team operate within pods, coordinating and collaborating to deliver the best and most timely outcomes for their customers throughout Canada and the United States. NEWCOM Wireless offers all sub-categories of Category 1 and provides competitive pricing, volume discounts, and financing options for Sourcewell participating entities.

Station Automation, Inc., founded in Colorado in 2009, supplies the PSTrax asset and inventory management software platform designed specifically for Fire, Police, and EMS departments. PSTrax is a multi-module cloud-based software solution allowing departments to purchase modules to track critical information on their vehicles, stations, PPE, supplies, controlled substances, scuba gear, and blood stores. The software modules may be purchased individually or in sets from Station Automation, Inc. The company provides Asset Tracking and Location, which is one (1) of the six (6) sub-categories outlined in Category 1. They offer competitive base discounts off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

Category 2. Public Safety Response – Agency Operations

Codex Corporation, dba Guardian RFID, was founded in the early 2000s to modernize correctional facility operations through innovative technology. Their Guardian RFID solution, which holds multiple U.S. patents, offers a comprehensive, cloud-based Officer Experience Platform (OXP). This platform enhances security, compliance, and efficiency through real-time inmate tracking and analytics-driven decision making. Sourcewell's participating entities in the United States and Canada are supported by Guardian RFID's direct sales and service team. This team follows a six-phase implementation process to ensure a seamless transition, minimizing operational disruptions and maximizing user adoption. Guardian RFID provides three (3) of eight (8) sub-categories in Category 2: operational management, data analytics for staffing and deployment decisions, and digital and physical evidence management. They provide a standard discount, as well as volume discounts that depend on size, scope, and contract duration.

Saltus Technologies, LLC, founded in 2010 in Tulsa, Oklahoma, is a software development company focused exclusively on developing and marketing digiTICKET®, an e-citation solution for public safety agencies that does not require custom coding for customization across the United States and Canada. Now serving over 475 agencies across 23 states, digiTICKET® has issued over 10 million citations. Saltus offers one

(1) of eight (8) sub-categories in Category 2 while providing Sourcewell's participating entities with competitive discounts on software licensing fees, professional services, and hosting fees.

SmartCOP, Inc. has been providing public safety software solutions to municipal, county, and state agencies for 25 years. Their mission is to keep first responders in the field safe, efficient, and informed with mission critical technology. Their sales and service networks are located within the United States and serve participating entities across North America. SmartCOP offers Computer-Aided Dispatch, Records Management Systems, Mobile Data Systems with Field Based Reporting, and Jail Management Systems. SmartCOP provides five (5) of the eight (8) sub-categories for Category 2. Sourcewell's participating entities will receive advantageous pricing compared to what is typically offered to other government agencies.

TBL Systems, Inc., established in 2013, offers secure mobile data management solutions for first responders and municipalities across North America. Their solutions include Computer-Aided Dispatch, Records Management, e-Patient Care Reporting, Digital and Physical Evidence Management, Law Enforcement Case Management, and e-Citation, supporting law enforcement, fire, and EMS departments. TBL Systems' platform is built on cloud-native architecture and is app-enabled, modular, and complies with federal security requirements. TBL Systems provides six (6) of the eight (8) sub-categories outlined in Category 2. They offer competitive base discounts off MSRP for all purchases and competitive volume discounts, depending on purchase amounts.

VIDIZMO LLC, founded in 2009, provides AI-driven solutions for digital evidence management, redaction, and video content management. Their products, Digital Evidence Management System (DEMS) and Redactor, enhance operational efficiency, ensure compliance, and streamline the management of digital content. VIDIZMO's direct sales and service team supports Sourcewell's entities across the United States and Canada. Occasionally, VIDIZMO also utilizes authorized resellers to provide localized support and assist with product deployment. VIDIZMO offers two (2) of the eight (8) sub-categories in Category 2. They provide a competitive tiered pricing structure based on contract value.

Category 3. Comprehensive Solutions

22nd Century Technologies, Inc., established in 1997, is an IT consulting service provider focused on the public safety industry. As a certified minority business enterprise, it offers over 450 off-the-shelf public safety software solutions that meet all subcategories of Category 3 through their direct sales staff. These solutions are offered to participating entities across the United States and Canada, with service-based pricing and volume discounts.

365Labs, LLC has been dedicated to developing software and technology solutions exclusively for Public Safety, Criminal Justice, Wildlife Enforcement agencies, and First Responders for 22 years. Their innovative solutions and software help public safety partners drive efficiency, improve officer safety, and build safer communities. 365Labs' sales and service teams are available 24/7/365 within the United States to serve Sourcewell participating entities. For Category 3, 365Labs is offering 13 of the 14 sub-categories and is providing advantageous pricing discounts.

Bryx, Inc. is a public safety-focused technology company that has been serving its customers for over 10 years. They offer Bryx Station, a full-feature cloud-based station alerting system that provides five (5) of 14 sub-categories in Category 3. These sub-categories include incident command and management, mapping, asset tracking and location, pre-incident planning software, and incident/post-incident software across to

Sourcewell participating entities across the United States and Canada. The pricing offered is better than what is typically offered through existing state and cooperative contracts.

Carbyne Inc., formed in 2015, provides cloud-native emergency call handling solutions with pinpoint caller location and silent instant messaging. For 10 years they have offered services in the United States and are expanding into the Canadian market with sales partners across North America. Their software-as-a-service (SaaS) suite includes the Apex, BridgeDesk, and Universe platforms which provide six (6) of the 14 sub-categories in Category 3. Carbyne's Universe platform is designed to integrate new and existing software solutions seamlessly. They offer advantageous base pricing discounts and volume purchasing discounts for Sourcewell participating entities.

CentralSquare Technologies provides public safety and public administration software tailored to the specialized needs of city and county governments, public safety and justice agencies, and nonprofit organizations. Serving 8,000 agencies across North America, CentralSquare Technologies provides a comprehensive and unified public sector software suite. This suite supports all aspects of local government management including computer-aided dispatch, records management, citations, evidence management, corrections, finance, payroll, utility billing, citizen engagement, and community development. They offer all sub-categories outlined in Category 3 with competitive pricing for Sourcewell participating entities.

Compusult Systems Inc, a registered U.S. small business, has been in operation for over 18 years, primarily providing solutions and services to U.S. Defense, Intelligence, and Government Agencies. Their sales and service teams are available to meet participating entities' needs in the United States and Canada. Within Category 3, Compusult Systems Inc offers 11 of the 14 sub-categories, offering these solutions with competitive pricing to Sourcewell participating entities.

Deccan International, a woman-owned small business for over 29 years, provides turnkey software solutions and services for public safety, strategic and real-time deployment planning, and analysis. Their sales and service teams are available within the United States and Canada to meet client needs. Within Category 3, Deccan International offers three (3) of the 14 sub-categories. Their suite of software applications includes Analyst, Apparatus Deployment Analysis Module, Box-Area Automated Run-Card Builder, Live Move-Up Module, and Dispatch Failsafe, supporting planning and analysis for Fire and EMS agencies. They also offer competitive pricing for Sourcewell participating entities with volume discounts.

Echo Data Analytics, in operation since 2023, provides a custom-built, state-of-the-art data analytics platform for analyzing and exploring public safety incident data, specifically for EMS Agencies and Fire Departments. They also offer unique use case dashboards for public-facing, staffing, payroll, and requirements tracking for Volunteer and Paid On Call departments. For Category 3, Echo Data Analytics offers six (6) of the 14 sub-categories with competitive discounts off MRSP for Sourcewell's participating entities.

EIS, Inc., founded in 1988, provides public safety information management software and applications. Their products include Computer Aided Dispatch, 3D Mapping, Asset Tracking, Video and Image Analysis, Records Management, e-Citation, Law Enforcement Case Management, and a Jail Management System. These modules are designed to operate independently or integrated in various configurations, and include biometrics, facial recognition, smart objects, and document optical character recognition (OCR). EIS, Inc. is providing nine (9) of the 14 sub-categories outlined in Category 3, Comprehensive Solutions. EIS, Inc. provides a competitive base discount off MSRP for all purchases.

ESO Solutions, Inc., established in 2004, provides a comprehensive suite of fire records management tools, hospital registry applications, and data interoperability tools. They have developed an interconnected product ecosystem that includes their award-winning Electronic Patient Care Report (ePCR) solution, cloud-based Fire Record Management System (RMS), and groundbreaking Health Data Exchange and Computer Aided Dispatch (CAD) solutions. These tools enable participating entities across the United States and Canada to respond quickly to time-sensitive emergencies. Sourcewell's participating entities are supported by ESO's direct sales and service located across North America and abroad. ESO offers nine (9) of 14 sub-categories in Category 3, providing multiple public safety solutions for Fire, EMS, and Hospitals, with a competitive discount off list price.

Emergent Health Care Solutions LLC, founded in 2012 through a collaboration with Tualatin Valley Fire & Rescue (TVF&R), is dedicated to developing innovative software and hardware solutions aimed at enhancing the safety, efficiency, and effectiveness of first responders. They offer a Software-as-a-Solution (SaaS) platform with vehicle telematics advancements that provide incident command and management, mapping, asset tracking and location, one-to-one and one-to-many collaboration, public safety-focused data and analysis applications, pre-incident planning software, and incident/post-incident software to participating entities across the United States and Canada. This platform covers eight (8) of 14 sub-categories in Category 3. Pricing and discounts are tiered based on the number of incidents.

Envisage Technologies offers training management systems for federal, state, and local public safety training organizations. For over two decades, they have provided professional services, software development, and software solutions to ensure public agencies remain mission ready and that their training and compliance management solutions stay relevant. Envisage's sales and service teams work remotely and maintain US-based office locations, serving participating entities across the United States and Canada. Within Category 3, Comprehensive Solutions, Envisage is offering seven (7) of the 14 sub-categories and a robust implementation strategy. They are offering competitive pricing for all Sourcewell participating entities.

Genasys, Inc. provides emergency management hardware and software across the United States and Canada, including the Protect platform, a portfolio of emergency communications, emergency preparedness, and emergency response solutions introduced in 2023. Protect features advanced communication capabilities, incident mapping and real-time feeds, scenario simulation and planning, and integration with other emergency management hardware and software. Genasys offers four (4) of the 14 sub-categories outlined in Category 3. They provide a competitive base discount off MSRP for all purchases and tiered discounts based on purchase amounts.

ImageTrend LLC, established in 1998, specializes in providing emergency services data solutions, focusing on data collection, analysis, and reporting. Their comprehensive solutions cater to EMS, Fire, and Healthcare markets, covering data capture, analytics, registries, scheduling, billing, and first responder mental health support. Their market presence in the United States and Canada is bolstered by direct sales and service teams located across the United States. ImageTrend offers eight (8) of 14 sub-categories in Category 3, with a competitive discount off list price.

Indigitech Software Inc. is a Canadian-based, indigenous owned business that has been providing innovative software solutions for 10 years. They offer Tansi, a uniquely robust, off-the-shelf public safety software solution that consolidates a multitude of features into one platform with offline mobile capabilities. Tansi covers 12 of the 14 sub-categories within Category 3, including incident command and management, mapping, community notifications, asset tracking and location, one-to-one and one-to-many collaboration,

and pre-incident planning software to participating entities across the United States and Canada. Indigitech offers tiered discounts based on the number of users.

International Public Safety Data Institute is a 501(c)(3) non-profit organization formed in 2018 with a mission to enhance public safety decision-making using data analytics to provide actionable insights. They are offering their powerful data analytics platform, IPSDI Analytics, to assist Sourcewell's participating entities. IPSDI Analytics ingests data from computer-aided dispatch (CAD) systems or records management systems (RMS) and analyzes the data to provide operational insights for fire departments and communities. The sales and service departments are aligned and led to serve fire stations within the United States, achieving station specific, tailored approaches. For Category 3, IPSDI offers two (2) of the 14 sub-categories. The pricing discounts offered to Sourcewell's participating entities are greater than what is typically offered to individual fire departments.

Locality Media, Inc., founded in 2016, supplies public safety software and services across North America. Their First Due platform is a cloud-based software-as-a-service system that offers software modules, real-time interactive dashboards, and predictive analytics AI tools for Incident Command and Management, GIS Mapping, Asset Tracking, Fire Inspections, Computer Aided Dispatch, Records Management, and e-Patient Care Records. Locality Media provides nine (9) of the 14 sub-categories outlined in Category 3. They offer a competitive base discount off MSRP for all purchases and competitive tiered discounts based on purchase amounts.

Mark43, Inc. provides public safety software-as-a-service (SaaS) platforms to entities in the United States. Their SaaS suite includes the CAD, CAD First Responder, CAD Data Exchange, RMS, and Analytics platforms which provide 13 of 14 sub-categories in Category 3. Their technical team can migrate participating entity data from legacy platforms to new Mark43 platforms based on entity needs. The RMS platform has separate modules for warrants, property and evidence, and a mobile app for field use. They offer advantageous base pricing discounts and volume purchasing discounts for Sourcewell participating entities.

Motorola Solutions, Inc. is a leading provider of mission critical communications and analytics. Their Flex Suite (CAD / Mobile / Records) solution, utilized by over 3,500 entities across the United States, integrates command center software and video security and is enhanced by managed and support services. This combination makes cities safer and helps communities thrive. Motorola has an extensive direct sales and service force that is further supported by channel partners across the United States. They offer 11 of the 14 sub-categories outlined in Category 3. Motorola provides competitive, categorical discounts off list prices, with the option for additional discounts based on volume, quantity, timing, and entity needs.

Off Duty Management (ODM), founded in 2016 as a certified Women's Business Enterprise (WBE), partners with local, county, and state police departments to manage special duty employment programs safely, efficiently, and cost-effectively. Their OfficerTRAK® platform is a trusted solution for job management and resource allocation, supporting agency operational needs such as specialized training, overtime, grants management, special events coordination, and court staffing. Sourcewell's participating entities in the United States are supported by a diverse sales and service team operating 24/7/365 for continuous support. ODM offers eight (8) of 14 sub-categories in Category 3, providing a no-cost solution to Sourcewell participating entities.

PowerDMS, Inc. provides workforce management solutions to public sector agencies across the United States and Canada. For over two decades, PowerDMS has been committed to equipping public sector agencies with the tools they need to enhance efficiency, maintain compliance, and make data-driven decisions.

Currently serving over 13,000 public sector agencies with nearly 1,000 employees, PowerDMS offers three (3) of 14 sub-categories within Category 3. These include cloud-based solutions in incident command and management, operational management, and law enforcement case management. All solutions are offered at a competitive discount off MSRP.

Quicket Solutions, founded in 2013, has served more than 300 public agencies, with a focus on criminal justice and public safety. Their sales and service teams are strategically distributed to ensure comprehensive regional coverage across Canada and the United States. Quicket also has an extensive network of locations and authorized dealers to better serve Sourcewell participating entities. They offer a cloud-native, AI-driven platform that streamlines case management, eCitation, evidence tracking, incident command, and data-driven decision-making capabilities. Quicket Solutions offers 11 of 14 sub-categories within Category 3 and provides competitive discounts off list price.

SaferWatch, LLC was founded in 2018 in response to the Pulse Nightclub shooting. SaferWatch's 11-in-1 public safety platform aids and interconnects citizens, first responders, and other officials to prevent tragedies and be better prepared during an emergency through incident management, notifications, and tip and threat reporting. With an international work force and a network of select resellers, they are strategically placed to serve participating entities in the United States and Canada. SaferWatch offers 12 of 14 sub-categories in Category 3, with a competitive discount off list price.

Sound Thinking, Inc., founded in 1995, has deployed its forensic analysis and gunshot location and detection platforms worldwide. Their ShotSpotter platform for acoustic firearms discharge alerts can be used by qualified expert witnesses as scientific evidence in US courts. Sound Thinking's CaseBuilder law enforcement case management system, ResourceRouter staffing and deployment application, and CrimeTracer criminal justice information database are also offered in their suite of solutions. Sound Thinking offers four (4) of the 14 sub-categories outlined in Category 3. They provide competitive base discounts off MSRP for all purchases and volume discounts based on purchase amounts.

Strategic Communications delivers comprehensive software solutions that optimize operational performance for Justice and Public Safety clients across the United States and Canada. Their portfolio includes 12 of the 14 sub-categories in Category 3, featuring end-to-end commercial-off-the-shelf (COTS) solutions such as Computer-Aided Dispatch (CAD), Records Management Systems (RMS), and Jail Management Systems (JMS). Their dedicated sales and service teams are strategically distributed throughout the United States to support public safety clients. Strategic Communications offers minimum discounts off their advertised price list, with opportunities for volume discounts based on project size.

TD SYNEX Corporation is a leader in IT distribution, providing technology products from over 2,500 world-leading IT OEM suppliers to more than 25,000 resellers throughout the United States, Canada, and Mexico. Their focused product categories include IT systems, rugged mobility, peripherals, system components, software, and networking. With a robust sales force of over 800 representatives strategically positioned throughout the United States and Canada, they offer solutions for eight (8) of the 14 sub-categories in Category 3, with pricing and discounts that are greater than what is typically offered to other government institutions of similar size.

TXAT LLC, a certified Minority Business Enterprise that was founded in 2011, focuses on serving law enforcement and military agencies. They offer cloud-based solutions from six (6) of the 14 sub-categories in Category 3 to participating entities across the United States and Canada. Through partnership with Carbyne, TXAT LLC provides competitive discounts to Sourcewell's participating entities.

Upon the above evaluation findings of the Proposal Evaluation Committee, the Sourcewell Chief Procurement Officer made the determination to award Sourcewell **Master Agreement #030425** to:

Category 1. Public Safety Response – Agency Situational Awareness

3AM Innovations	#030425-3AM
Geo-Comm, Inc.	#030425-GEOC
MIDL Technology, Inc.	#030425-MIDL
Miovision Technologies Incorporated	#030425-MIO
Navjoy Consulting Services, Inc.	#030425-NAV
NEWCOM Wireless Services, LLC.	#030425-NEWCM
Station Automation, Inc.	#030425-SAU

Category 2. Public Safety Response – Agency Operations

Codex Corporation	#030425-CDX
Saltus Technologies, LLC	#030425-SLTS
SmartCOP, Inc.	#030425-SMT
TBL Systems, Inc.	#030425-TBL
VIDIZMO, LLC	030425-VIDIZ

Category 3. Comprehensive Solutions

22nd Century Technologies	#030425-CEN
365Labs, LLC	#030425-365L
Bryx, Inc.	#030425-BRYX
Carbyne, Inc.	#030425-CRBN
CentralSquare Technologies	#030425-CNSQ
Compusult Systems, Inc.	#030425-CMPS
Deccan International	#030425-DEC
Echo Data Analytics	#030425-EDA
EIS, Inc.	#030425-EIS
ESO Solutions, Inc.	#030425-ESO
Emergent Health Care Solutions, LLC	#030425-EMR
Envisage Technologies	#030425-ENV
Genasys, Inc.	#030425-GYS
ImageTrend, LLC	#030425-IMG
Indigetech Software, Inc.	#030425-INDG
International Public Safety Data Institute	#030425-IPSDI
Locality Media, Inc.	#030425-LME
Mark43, Inc	#030425-MR43
Motorola Solutions, Inc.	#030425-MOT
Off Duty Management	#030425-OFF
PowerDMS, Inc.	#030425-PDMS
Quicket Solutions	#030425-QKT
SaferWatch, LLC	#030425-SFRW
SoundThinking, Inc.	#030425-SND
Strategic Communications	#030425-STRC
TD SYNEX Corporation	#030425-SYN
TXAT, LLC	#030425-TXAT

DocuSigned by:

Lisa Truax

04A338655E9E49E...

Lisa Truax, CPPB, Senior Procurement Analyst

DocuSigned by:

Paul Dotson

948306E349B2428...

Paul Dotson, MA, Procurement Analyst II

Signed by:

Jonathan Love

34FCC9BCA201409...

Jonathan Love, MA, Procurement Analyst II

Signed by:

Brittney Cotner

A22070A2881D440...

Brittney Cotner, MBA, Procurement Analyst

STATEMENT OF COMPLIANCE

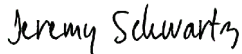
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #030425, Public Safety Software**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on August 19, 2025.

Signed by:



C0FD2A139D06489...

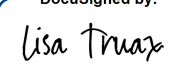
Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer

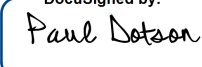


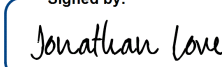
Proposal Evaluation
Public Safety Software RFP #030425
Category 1: Public Safety Response – Agency Situational Awareness

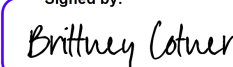
	Possible Points	3AM Innovations	APEX TOPCO, LP	Ascent Integrated Tech	BK Technologies, Inc.	CentrAlert Inc	Everbridge, Inc.	Geo-Comm, Inc.	Gold Type Business Machines, Inc.	Information Logistics, Inc.	MIDL Technology Inc.
Conformance to RFP Requirements	Pass/Fail	Pass		Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	41		34	35	31	36	37	33	30	33
Ability to Sell and Deliver Solutions	150	114		101	104	100	97	110	100	96	111
Marketing Plan	100	85		73	68	71	69	70	66	59	73
Value Added Attributes	100	83		74	74	74	74	74	66	74	80
Depth and Breadth of Offered Solutions	200	172		139	136	168	149	132	126	135	158
Pricing	400	348		300	303	284	299	335	320	266	304
Total Points	1,000	843		721	720	728	724	758	711	660	759
Rank Order		1		10.5	12	8	9	6	13	18	5

	Possible Points	Miovision Technologies Incorporated	Navjoy Consulting Services, Inc.	NEWCOM Wireless Services, LLC.	NP Strategies LLC	RapidSOS, Inc.	samdesk Inc.	Station Automation, Inc.	Syniverse Technologies	Tran Products LLC	Vaisala Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	39	36	34	34	33	35	41	21	33	33
Ability to Sell and Deliver Solutions	150	118	119	104	100	109	103	111	69	93	111
Marketing Plan	100	65	83	72	68	70	71	83	45	69	68
Value Added Attributes	100	74	83	67	81	74	76	79	52	72	71
Depth and Breadth of Offered Solutions	200	149	162	146	124	159	143	148	101	135	130
Pricing	400	328	331	325	302	276	279	343	225	274	274
Total Points	1,000	773	814	748	709	721	707	805	513	676	687
Rank Order		4	2	7	14	10.5	15	3	19	17	16

DocuSigned by:

 04A338655E9E49F
 Lisa Truax, CPPB
 Senior Procurement Analyst

DocuSigned by:

 948306E349B2428...
 Paul Dotson, MA
 Procurement Analyst II

Signed by:

 34ECC9BCA201409...
 Jonathan Love, MA
 Procurement Analyst II

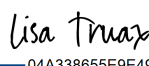
Signed by:

 A22070A2881D440...
 Brittney Cotner, MBA
 Procurement Analyst I

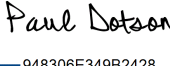


Proposal Evaluation
Public Safety Software RFP #030425
Category 2: Public Safety Response – Agency Operations

	Possible Points	Codex Corporation	Darkhorse Emergency LP	Diversified Computer Systems of No Chas, Inc.	EMS Management & Consultants, Inc.	Eyemetric Security Systems, LLC	Guardify, Inc.	Hart Halsey, LLC	Klir Inc	MaestroVision
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass	Pass	Pass		Pass
Financial Viability and Marketplace Success	50	35	39	33		31	34	38		31
Ability to Sell and Deliver Solutions	150	110	110	82		108	99	111		108
Marketing Plan	100	78	81	45		56	82	74		75
Value Added Attributes	100	74	80	64		69	72	74		70
Depth and Breadth of Offered Solutions	200	146	127	131		123	155	138		127
Pricing	400	332	290	290		288	281	294		299
Total Points	1,000	775	727	645		675	723	729		710
Rank Order		3	9	15		14	10	8		12

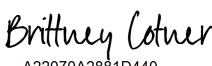
	Possible Points	PowerDetails LLC	RollKall Technologies LLC	Saltus Technologies, LLC	Sivil Technologies, Inc.	SmartCOP, Inc.	TBL Systems, Inc.	TrainCy LTD	VIDIZMO LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	32	36	38	33	36	34	32	38
Ability to Sell and Deliver Solutions	150	105	112	116	102	113	107	105	109
Marketing Plan	100	80	75	78	78	74	82	73	88
Value Added Attributes	100	82	76	77	71	79	77	73	84
Depth and Breadth of Offered Solutions	200	143	147	138	127	164	163	129	160
Pricing	400	314	302	324	304	335	307	273	342
Total Points	1,000	756	748	771	715	801	770	685	821
Rank Order		6	7	4	11	2	5	13	1

DocuSigned by:

 04A338655E9E49E...
 Lisa Truax, CPPB
 Senior Procurement Analyst

DocuSigned by:

 948306E349B2428...
 Paul Dotson, MA
 Procurement Analyst II

Signed by:

 34FCC9BCA201409...
 Jonathan Love, MA
 Procurement Analyst II

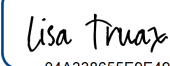
Signed by:

 A22070A2881D440...
 Brittney Cotner, MBA
 Procurement Analyst I

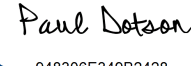


Proposal Evaluation
Public Safety Software RFP #030425
Category 3: Comprehensive Solutions

	Possible Points	22nd Century Technologies, Inc.	365Labs, LLC	Alli Connect	Black Creek Integrated Systems Corp.	Bryx, Inc.	Carbyne Inc.	Caryl Technologies LLC	CentralSquare Technologies	Chenosa Systems	Cleartronic, Inc	Compusult Systems Inc
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	42	33	33	36	36	42	33	37	31	31	35
Ability to Sell and Deliver Solutions	150	116	110	105	102	110	117	99	105	101	103	103
Marketing Plan	100	80	75	62	69	68	68	67	70	70	50	72
Value Added Attributes	100	78	76	77	69	75	64	58	78	64	67	72
Depth and Breadth of Offered Solutions	200	138	139	136	137	147	131	141	152	135	128	145
Pricing	400	296	315	312	311	344	330	253	320	284	274	319
Total Points	1,000	750	748	725	724	780	752	651	762	685	653	746
Rank Order		21	22	34	36	8	19.5	41	14	38	40	23

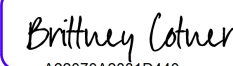
	Possible Points	Coquina Labs Inc.	Deccan International	Echo Data Analytics	EIS, Inc.	Emergent Health Care Solutions LLC	Envisage Technologies	ESO Solutions, Inc.	First Arriving IO, Inc.	Flock Group Inc.	Genasys, Inc.	Hangar 14 Solutions, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	33	42	35	40	34	41	37	34	38	42	33
Ability to Sell and Deliver Solutions	150	90	110	103	117	127	110	110	107	101	128	98
Marketing Plan	100	66	82	73	70	74	72	70	73	64	76	71
Value Added Attributes	100	57	77	72	74	68	72	73	81	72	86	73
Depth and Breadth of Offered Solutions	200	96	167	144	149	137	143	149	133	140	163	133
Pricing	400	280	341	314	342	331	329	319	304	301	338	317
Total Points	1,000	622	819	741	792	771	767	758	732	716	833	725
Rank Order		42	4	27	6	12	13	17.5	28	37	2	34

DocuSigned by:

 04A338655E9E49E...
 Lisa Truax, CPPB
 Senior Procurement Analyst

DocuSigned by:

 948306E349B2428...
 Paul Dotson, MA
 Procurement Analyst II

Signed by:

 34FCC9BCA201409...
 Jonathan Love, MA
 Procurement Analyst II

Signed by:

 A22070A2881D440...
 Brittney Cotner, MBA
 Procurement Analyst I

	Possible Points	ImageTrend LLC	Indigetech Software Inc.	International Public Safety Data Institute	KOKOMO SOLUTIONS, INC	Levrum, Inc.	Locality Media Inc	Mark43, Inc	Motorola Solutions, Inc.	Off Duty Management	Oracle America, Inc.	PowerDMS, Inc.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	35	34	37	33	34	35	37	37	41	36	35
Ability to Sell and Deliver Solutions	150	108	117	113	107	106	118	108	105	118	103	113
Marketing Plan	100	72	78	80	80	69	75	73	53	87	74	81
Value Added Attributes	100	79	85	75	79	69	80	72	83	82	69	79
Depth and Breadth of Offered Solutions	200	168	161	138	150	146	172	138	133	154	162	132
Pricing	400	314	302	316	282	307	299	316	332	348	284	343
Total Points	1,000	776	777	759	731	731	779	744	743	830	728	783
Rank Order		11	10	16	29.5	29.5	9	24	25	3	32	7

	Possible Points	Quicket Solutions	SaferWatch LLC	Safety 101	Secured Mobility, LLC.	SimplyCast Interactive Marketing Ltd.	SoundThinking, Inc	Strategic Communications	Tablet Command	TD SYNnex Corporation	TXAT LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass		Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	37	36	33		31	37	46	36	43	36
Ability to Sell and Deliver Solutions	150	113	102	103		103	109	123	105	109	113
Marketing Plan	100	78	70	73		66	71	85	74	79	74
Value Added Attributes	100	82	71	71		67	79	87	72	73	72
Depth and Breadth of Offered Solutions	200	166	150	128		141	161	158	134	128	145
Pricing	400	325	323	254		317	301	340	309	310	320
Total Points	1,000	801	752	662		725	758	839	730	742	760
Rank Order		5	19.5	39		34	17.5	1	31	26	15

Initials

DS

lt

DS

PD

Initial

N

Initial

BL

New York has been made aware of a scam involving fraudulent State agency purchase orders. Please be on heightened alert should you receive any purchase orders that appear out of the ordinary from State agencies. Should you have any doubt about the authenticity of an order, please make sure to confirm by telephone with your established point of contact for the authorized user.

Opportunities posted today

53

Opportunities posted in the last 7 days

236

Total available opportunities

884



The

New York State

Contract Reporter

NYS' official source of contracting opportunities

Bringing business and government together

Log Out

Contact Us

Help

Welcome back:

Tara Wolff

Agency Administrator

My Home

Business Registry

Site Resources

Procurement Resources

Notices and Reports

Manage Account

« Back

Open Ad: Public Safety Software

Title:	Description	Contact Info	Documents	Updates	Bid Results/Awards
Public Safety Software					
Agency: Sourcewell	Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time , and late proposals will not be considered.				
Division: Procurement Department					
Contract Number: 030425					
CR Number: 2117490					
Date of Issue: 01/14/2025	Service-Disabled Veteran-Owned Set Aside: No				
Due Date/Time: 03/04/2025 4:30 PM Central Time	Due date: 03/04/2025 4:30 PM				
County(ies): All NYS counties	Due date note: Central Time				
Classification: Information Technology - Commodities	Contract term: 4 years				
Safety & Security - Commodities	County(ies): All NYS counties				
Opportunity Type: General	* These goods or services have been purchased from an out-of-state/foreign vendor within the past three years.				
Entered By: Tara Wolff	Business entities awarded an identical or substantially similar procurement contract within the past five years:				
	ActOne Group				
	Backdraft				
	Deccan				
	Envisage				
	Genasys				
	Motorola				
	Off Duty Management				
	Quicket				
	RadioMobile				
	SmartCOP				
	Utility Associates				
	Vaisala				

■ Site Links

- [My Opportunities](#)
- [All Open NYSCR Ads](#)
- [Advanced Search](#)
- [NYS Business Registry](#)
- [Edit My Profile](#)



Empire State
Development



[Contact Us](#) · [NY Small Business](#) · [Policies & Disclaimers](#) · [Accessibility](#)

©2025 [Empire State Development](#)



A Division of BridgeTower Media
P.O Box 745929
Atlanta, GA 30374-5929

Invoice # 745754599
Invoice Date 01/17/2025
Customer Sourcewell, ID: 26788
Payment Terms Net 30
Due Date 02/16/2025

BILLING ADDRESS
RFP Advertising
Accounts Payable
Po Box 219
Staples MN 564790219

ADVERTISER
Sourcewell, ID: 26788
Po Box 219
Staples MN 564790219

INVOICE REF	MEDIA	DATE	PO	EDITION	QTY	AD SIZE
1007483097	Daily Journal of Commerce OR - Public	01/15/25		Legal - Bids	1	Legal - Bids
Thank you for your business! IOID: 4018829 Index: Bids - Other Category: Goods and Services Affidavit Reference: PUBLIC SAFETY SOFTWARE				Subtotal		\$65.34
				Tax		\$0.00
				Credits		\$0.00
				BALANCE DUE		\$65.34

REMITTANCE STUB TO BridgeTower Media

Invoice #	745754599 Daily Journal of Commerce OR - Public Notice	Date	02/16/2025	Customer ID	ID: 26788, Sourcewell
Amount Enclosed:					

Acceptable Payment Methods

PREFERRED METHOD To Pay by ACH Transfer: Bank: Bank of America Send ACH remittance email to ar@bridgetowermedia.com Account Number: 237025443017 Routing: 053000196	OTHER METHODS To Pay by Check use the following address: Please include invoice number on check BridgeTower OpCo, LLC P.O Box 745929 Atlanta, GA 30374-5929	To Pay by Credit Card: Use the Click to Pay Online link located on the email you received or Contact Accounts Receivable: 866-802-8214 Please have your Invoice Number and Credit Card Number Ready	To Pay by Wire Transfer: Name: BridgeTower OpCo, LLC Bank: Bank of America Swift Code: BOFAUS3N Bank Address: 100 North Tryon Street Charlotte, NC 28255 Account Number: 237025443017 Routing: 026009593
---	---	--	--



To: Accounts Payable - RFP Advertising
Po Box 219
Staples, MN, 564790219

Re: Legal Notice 4018829, PUBLIC SAFETY SOFTWARE

State of OR }

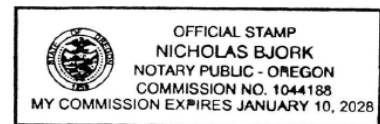
County of Multnomah }

SS:

01/15/2025.

Michelle A. Rogers

n:1 Bj-1



Page 1 of 2

EXHIBIT A

**SOURCEWELL
PUBLIC SAFETY SOFTWARE
Proposals due March 4, 2025,
at 4:30 p.m. Central Time
REQUEST FOR PROPOSALS**

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Jan. 15, 2025. 4018829

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

AFFIDAVIT OF PUBLICATION

Sourcewell
PO Box 219
Staples MN 56479-0219

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

01/14/2025, 01/21/2025

and that the fees charged are legal.
Sworn to and subscribed before on 01/21/2025

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost:	\$40.25	
Tax Amount:	\$0.00	
Payment Cost:	\$40.25	
Order No:	10931335	# of Copies:
Customer No:	1191238	0
PO #:	LOKL0219761	

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

VICKY FELTY
Notary Public
State of Wisconsin

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **March 4, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.

LPXLP

January 14, 21 2025

LOKL0219761



The Beaufort Gazette
The Belleville News-Democrat
Bellingham Herald
Centre Daily Times
Sun Herald
Idaho Statesman
Bradenton Herald
The Charlotte Observer
The State
Ledger-Enquirer

Durham | The Herald-Sun
Fort Worth Star-Telegram
The Fresno Bee
The Island Packet
The Kansas City Star
Lexington Herald-Leader
The Telegraph - Macon
Merced Sun-Star
Miami Herald
El Nuevo Herald

The Modesto Bee
The Sun News - Myrtle Beach
Raleigh News & Observer
Rock Hill | The Herald
The Sacramento Bee
San Luis Obispo Tribune
Tacoma | The News Tribune
Tri-City Herald
The Wichita Eagle
The Olympian

AFFIDAVIT OF PUBLICATION

Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	626308	Print Legal Ad-IPL02116990 - IPL0211699		\$155.21	1	18 L

Attention: Julie Riebe

SOURCEWELL

PO BOX 219

STAPLES, MN 56479

carol.jackson@sourcewell-mn.gov

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **March 4, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.
IPL0211699
Jan 15 2025

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisement, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

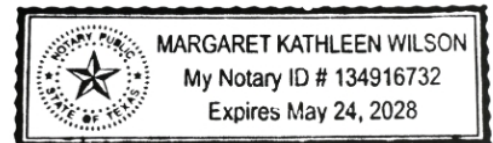
1 insertion(s) published on:

01/15/25

Tara Pennington

Sworn to and subscribed before me this 15th day of January in the year of 2025

Notary Public in and for the state of Texas, residing in Dallas County



Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."

Extra charge for lost or duplicate affidavits.
Legal document please do not destroy!

Vrabel’s success could hinge on one factor



Jarrett Bell
Columnist
USA TODAY

Now comes the real intrigue. Yes, Mike Vrabel is back in Foxborough. As expected. A week after Jerod Mayo was fired just minutes after completing his one-and-done season as Bill Belichick’s successor, the New England Patriots made it official on Sunday and named Vrabel as the new coach.

So much for a long, exhaustive search. There was no forest of trees to shake. No bevy of bushes to beat. No search firms, no second interviews, no need to check more references.

Bob Kraft, the charismatic Patriots owner, got his man. And everybody knew this was coming. Even though Vrabel interviewed with the Chicago Bears and New York Jets, and the Las Vegas Raiders seemed like a potential dark horse because of his pal Tom Brady’s fingerprints, it always seemed like a matter of when, not if, he would return.

It’s also no wonder that Aaron Glenn, the hot Detroit Lions coordinator, turned down New England’s request for an interview/intel collection session.

Vrabel was introduced as Patriots coach at noon ET on Monday at the same plaza where he was inducted into the Patriots Hall of Fame in 2023, and the expectations are grand after back-to-back 13-loss seasons. So is the symmetry. A member of three of the franchise’s six Super Bowl champion units, the former linebacker comes back as an accomplished coach – he guided the Tennessee Titans to three playoff berths in six seasons – with presumably all the ingredients to make it work.

No doubt, Kraft’s sentiments are something like: *Come fix this!*

The intrigue, however, will be revealed with the power structure. To get Vrabel, I’m guessing that he gets a lot more personnel clout than Mayo (a first-time coach and former Patriots linebacker, too) worked with.

After all, Vrabel was in his position with the Titans long enough, and with a



Former linebacker Mike Vrabel speaks at his 2023 Patriots Hall of Fame induction in the Cross Insurance Pavilion at Gillette Stadium. ERIC CANHA/IMAGN IMAGES

degree of success, to know what the alignment needs to be between the personnel and coaching wings. While it’s a major plus that he inherits a promising young quarterback in Drake Maye, how Vrabel meshes with the existing (and/or altered) personnel department looms as a huge component to his chances for success.

Take it from Tedy Bruschi, the former teammate and close friend of Vrabel’s. During ESPN’s “Sunday NFL Countdown,” Bruschi dropped some serious knowledge about the dynamics of the changeover from Mayo to Vrabel.

“When they hired Jerod, at the press conference a big word that was used was ‘collaboration,’” Bruschi, the star analyst, said on the pregame studio show. “Everybody’s input and all that stuff. Well, I don’t know how much it is that anymore. And I think that’s a good thing.”

The Patriots don’t have a general manager and haven’t had anyone carry that title during Kraft’s ownership reign. Belichick, though, was viewed as essentially his own de facto GM, given his autonomy in running the football operation – a generation after Bill Parcells’ differences with Kraft included his desire to “shop for the groceries.”

After Belichick’s departure, Eliot Wolf was promoted to executive vice president of personnel from scouting director, with the power of having the final say on personnel moves. He’s flanked by senior personnel executive Alonzo Highsmith, who joined the Patriots last year.

The bulk of the personnel staff, however, are holdovers from the Belichick era – which is panned for the results in the latter years that left the Patriots with a depleted talent base.

Key question: Will Vrabel have the final say on personnel?

“In my opinion,” Bruschi added on ESPN, “there are some people in the front office that need to be told, ‘You don’t know what you’re doing and you need to take a step back.’”

“Vrabel isn’t going to joke around. Vrabel is going to tighten the screws.”

Which is exactly why Vrabel is such a good hire. Sorry, Mayo.

The process that the Patriots took to get here, though, not so good.

Start with the hiring of Mayo last year. Kraft chose Mayo as Belichick’s successor in 2023, writing a clause into his contract that assured as much. Kraft reasoned that with other teams showing interest in the linebacker coach, he

wanted to lock him up long term. Yet that ultimately prevented the Patriots from conducting a thorough search to replace Belichick. Then Mayo was ultimately undermined because of the weak commitment to stick with him, knowing that it would take a rebuilding job, given the holes in talent.

Here’s to hoping that Mayo, a victim of circumstance with the Patriots, eventually gets another shot at becoming a head coach. Also, another example of a pattern where Black coaches are held to a tougher standard than white coaches – since the Rooney Rule was instituted in 2003, nearly 31% of minority coaches were one-and-done, while less than 10% of white coaches during that span were fired after one season or less – Mayo certainly didn’t get the patience or support that Vrabel’s successor, Brian Callahan, has received from the Titans after finishing 3-14 in his first season.

Of course, Kraft – who could have pursued Vrabel last year if he didn’t already have an agreement with Mayo – opted out of his rookie coach because of the chance to lure one of the most coveted candidates on the market.

It should provide a lesson for any and all team owners: Be very careful in determining your next head coach. Conditions change. The market changes.

With the Patriots, the path to Vrabel also comes with the slew of questions about their quick compliance with the Rooney Rule. Last Tuesday, two days after Mayo was fired, they conducted two former coordinators, Pep Hamilton and Byron Leftwich, who haven’t coached in the NFL since 2022. Were they legitimate candidates?

Perhaps Hamilton and Leftwich have aligned themselves as serious options to become coordinator or assume some other role on Vrabel’s staff. We’ll see. There’s also speculation that Josh McDaniels, the former Patriots coordinator who bombed in head coaching shots with the Denver Broncos and the Raiders, could return to Foxborough.

In any event, in finalizing the multi-year deal with Vrabel on wild-card weekend, the Patriots achieved something during the playoffs that, since Brady left, is no longer the norm.

They scored a big victory.

Commanders’ success sweeter without Snyder



Nancy Armour
Columnist
USA TODAY

There is something incredibly satisfying about watching the Washington Commanders’ resurgence and knowing that, somewhere, it’s got to be driving Dan Snyder nuts.

For almost a quarter of a century, that miserable, misogynistic and mean-spirited man owned one of the NFL’s crown jewels, and for almost that entire time the team was as awful as he was. Six playoff appearances in 24 years, and only one postseason win this century. Just two seasons with double-digit wins. Scandal after scandal after scandal after scandal.

Snyder finally sold the team in the summer of 2023 and, lo and behold! Two seasons later, the Snyder-less Commanders are back in the playoffs. With the fourth-best record in the NFC, no less.

“Thank you guys for everything,” current Commanders owner Josh Harris told his team after it clinched a playoff berth. “Playoffs!”

Having a winning team in Washington is good for the NFL, which has seen big ratings for Commanders games this season.

It’s good for the long-suffering fans of the franchise, too, who endured one em-



Dan Snyder owned the Commanders from 1999 until mid-2023.

2019 PHOTO BY RICH BARNES/IMAGN IMAGES

barrassment after another from Snyder.

Mostly, though, it’s good for all of us, who needed to believe that karma would eventually get its due. Who needed the reassurance of knowing you cannot get away with being a garbage human.

Sure, Snyder is still a very wealthy man, thanks to the \$6 billion Harris and his fellow investors paid for the Commanders. He escaped appropriate punishment for a laundry list of wrongdoings, which included sexual harassment of employees and fostering a toxic and abusive workplace.

But the Commanders were Snyder’s lifelong love, his fandom dating back to

when he was a kid and he’d go to games with his dad. Now that the Commanders are finally enjoying success, when they’re no longer among the NFL’s pariahs and pathetics, Snyder has no claim to it.

The Commanders are somebody else’s team now, and the glow of their accomplishments this season is reflecting on someone else. It’s schadenfreude that was long overdue.

Some might say it’s petty to revel in Snyder’s disappointment but ... too bad. Team owners are, often, a pretty shameful bunch. In the NFL alone, Jimmy and Dee Haslam broke the bank to sign an unrepentant sexual predator, then tried to justify it by smearing the women. Houston Texans owner Cal McNair used a racist slur at a team golf outing. Los Angeles Rams owner Stan Kroenke, Los Angeles Chargers owner Dean Spanos and Las Vegas Raiders owner Mark Davis gave their loyal fans the middle finger when they left town to chase shiny new stadiums.

But Snyder was in a class by himself, the worst owner in all of sports.

He clung to his team’s former racist nickname for years, despite overwhelming sentiment against it. Only after sponsors started distancing themselves from the team did he finally relent. He couldn’t get a stadium deal done in Virginia, Maryland OR the District of Columbia.

He was ordered by the NFL to pay \$60 million following an investigation

into allegations of sexual misconduct and financial improprieties against him. This is not to be confused with the \$10 million fine the Commanders had to pay after a previous investigation found a toxic and misogynistic culture permeating the team.

And let’s not forget the congressional investigations of both Snyder and his franchise!

“The Commanders can’t have it both ways,” U.S. Rep. Jamie Raskin, D-Md., said during the House Committee on Oversight and Reform’s June 2022 hearing on allegations of a toxic workplace. “You can’t be constantly asking the public for subsidies and investment, and then not observing basic laws that govern the workplace.”

But Snyder had long acted as if he were above reproach, be it from the NFL, the fans or outside investigators. He didn’t care if he rubbed everyone the wrong way or that he was doing damage to both the franchise and league he claimed to love so much. Snyder was the owner of Washington’s football team, and he was going to do as he damned well pleased.

Except win. That he could never manage, and the Commanders’ quick turnaround under Harris is a further indictment of Snyder’s incompetence.

Getting back to the playoffs is a triumph for the Commanders. Doing it without Snyder gloating and getting the credit makes the resurgence that much sweeter.

MARKETPLACE TODAY

For advertising information: 1.800.397.0070 www.russelljohns.com/usat

To view more Classified listings, visit: classifieds.usatoday.com

NOTICES

PUBLIC NOTICE

REQUEST FOR PROPOSALS
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities.

Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>.

Only proposals submitted through the Sourcewell Procurement Portal will be considered.

Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

NOTICES

PUBLIC NOTICE

REQUEST FOR PROPOSALS
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Passenger and Crowd Flow Management Solutions and Related Products** to result in a procurement solution for use by its Participating Entities.

Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>.

Only proposals submitted through the Sourcewell Procurement Portal will be considered.

Proposals are due no later than February 25, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

NOTICES

PUBLIC NOTICE

CHANGE OF NAME

I, **KOMAL**, resident of 12282 Hatmaker Ln, Knoxville, Tennessee, changed my name to **KOMAL SHARMA AGRAWAL** vide affidavit dated 01/07/2025 sworn before notary public Jonathan B. Chestnut.

Place your advertisement in USA TODAY's Marketplace!
To advertise, call: 800-397-0070

GET YOUR BUSINESS NOTICED!

USA TODAY's Marketplace

To advertise, call: 1-800-397-0070 or email: sales@russelljohns.com

NBA MIDSEASON GRADES

Cavs acing tests as Thunder, Celtics lurk

Lorenzo Reyes and Jeff Zillgitt
USA TODAY

The NBA, at midseason, is entirely wide open. But just because most teams are at or have surpassed 41 games played doesn't mean it's too early to assess the performance of the entire league. The NBA hasn't seen a repeat champion since the 2017-18 Golden State Warriors successfully defended their title, and it has become evident the Boston Celtics – winners of last season's NBA Finals – will have legitimate competition. Namely, the Cleveland Cavaliers and Oklahoma City Thunder have each thrived this season, while teams like the Denver Nuggets have heated up. Boston still is in excellent position, but the Celtics have stumbled recently, raising questions about their viability to repeat. Here are grades for every NBA team at the midway point season.

ATLANTIC DIVISION

Boston Celtics (29-13)

The defending champions have the third-best winning percentage in the NBA but have lost eight of their past 16 games as they sometimes rely too much on the 3-point shot. Still, Boston has all the pieces to become the first defending champs in six seasons.
Grade: B

New York Knicks (27-16)

It's not easy incorporating new pieces to an already-established contender, but Tom Thibodeau has made the Knicks an offensive juggernaut, as Karl-Anthony Towns is having a career year.
Grade: A-

Philadelphia 76ers (15-26)

Things had started to look better once Joel Embiid, Tyrese Maxey and Paul George all had more time on the floor together, but Philadelphia has lost six consecutive games and nine of its past 11, as Embiid is dealing with another injury issue.
Grade: D+

Brooklyn Nets (14-29)

It just seems the Nets won't be competitive this season, and with their stash of draft picks, this feels like a team that is just building for the offseason.
Grade: C

Toronto Raptors (10-32)

It's bad when the most interesting things about Toronto have been Scottie Barnes, the fallout from the Jontay Porter gambling scandal and the team's ineffective play, stamped by its 54-point loss New Year's Eve against the Celtics – the most lopsided defeat in franchise history. Yet just last week Toronto took down Boston by 13 points.
Grade: D+

CENTRAL DIVISION

Cleveland Cavaliers (35-6)

The Cavaliers have the best record in the NBA, the No. 1 offense, the No. 2 net



Ty Jerome (2), Jarrett Allen and the Cavaliers are pacing the Eastern Conference at the midway point of the 2024-25 season.
MATT KROHN/
IMAGN IMAGES

rating, an outstanding starting unit, a deep bench and a great coach.
Grade: A

Indiana Pacers (24-19)

The Pacers have overcome a slow start, won eight of their past nine games and are closing in on Milwaukee for fourth place in the East.
Grade: B

Milwaukee Bucks (24-17)

Battling Indiana and Detroit for second place in the division is not where the Bucks expected to be, but a four-game winning streak and winning seven of eight has the Bucks tracking in the right direction.
Grade: B

Detroit Pistons (21-21)

The Pistons are headed for the play-in game at least and possibly a top-six seed, and Cade Cunningham's production is a significant development.
Grade: B+

Chicago Bulls (18-25)

Not good enough and not bad enough, the Bulls are stuck in no man's land and in danger of losing their 2025 first-round pick if the pick falls outside of the top 10.
Grade: C-

SOUTHEAST DIVISION

Orlando Magic (23-21)

Behind defense and the emergence of Jalen Suggs, Jamahl Mosley's Magic weathered the absences of Paolo Banchero – who has returned – and Franz Wagner (oblique) to stay competitive the East.
Grade: A-

Miami Heat (21-20)

Amid the Jimmy Butler drama, the inconsistent Heat have remained in the play-in window. But in Year Six of the Butler-Bam Adebayo-Tyler Herro build, a transition is becoming necessary.
Grade: C

Atlanta Hawks (22-19)

They've had some young players make significant jumps – none more than Jalen Johnson and Dyson Daniels – but Atlanta can be rather inefficient on offense, despite its ball movement.
Grade: B

Charlotte Hornets (10-28)

LaMelo Ball is in line to start the All-Star game, but Charlotte's offense is nonetheless broken; Ball's high-volume shot portfolio – he leads the NBA in attempts per game and 3-point attempts – has made Charlotte one-dimensional and inefficient. In fact, the Hornets have the top two players in 3s attempted per game, with Brandon Miller second at 10.9 per. The roster needs help.
Grade: D+

Washington Wizards (6-35)

As they have most of the season, the Wizards are last in offensive rating, defensive rating and net rating. But Washington at least has young pieces in place that could signal a potential jump.
Grade: D

NORTHWEST DIVISION

Oklahoma City Thunder (35-7)

Shai Gilgeous-Alexander leads the best team in the West, and like Cleveland, the Thunder have a strong starting unit, a deep bench and one of the league's top coaches. They have also flourished without one of their best players, Chet Holmgren, who is sidelined with a hip injury.
Grade: A

Denver Nuggets (26-16)

Since an 11-10 start, the Nuggets are 15-6 and have won six of the past seven.
Grade: B

Minnesota Timberwolves (22-20)

It's tough to win in the West, and the Timberwolves are proof of that. After reaching the conference finals last season, they're in a play-in spot today.
Grade: C

Portland Trail Blazers (14-28)

Improving over last season, the rebuild is slowly moving forward under fourth-year coach Chauncey Billups.
Grade: C

Utah Jazz (10-30)

It's going to be a long few seasons as the Jazz map out a future.
Grade: C-

PACIFIC DIVISION

Los Angeles Lakers (22-18)

A middle of the pack team, the Lakers

could finish as high as No. 4 or miss the playoffs.
Grade: B-

Los Angeles Clippers (24-17)

Kawhi Leonard's 34-game absence to start the season didn't help.
Grade: B-

Sacramento Kings (22-20)

The Kings fired Mike Brown on Dec. 27 after giving him extension in the offseason and are clinging to a spot in the play-in game.
Grade: C

Phoenix Suns (21-20)

Playing .500 ball isn't going to get the Suns anywhere.
Grade: C

Golden State Warriors (21-20)

The Warriors' 12-3 start has been erased by 17 losses in their past 26 games.
Grade: C

SOUTHWEST DIVISION

Houston Rockets (28-13)

They're still incredibly young and still finding their identity. Defense and athleticism have carried them, though they will eventually need to find a little more offensive efficiency, as the Rockets are tied for 25th in true shooting percentage (54.8%).
Grade: A

Memphis Grizzlies (27-15)

Memphis is another young team, and it has gotten excellent contributions from its stellar rookie class in the form of Jaylen Wells and Zach Edey. With Ja Morant fully healthy, this is a team to watch in the second half.
Grade: A-

Dallas Mavericks (23-19)

The Mavericks have faced unfortunate injury issues with Luka Doncic sidelined indefinitely and Kyrie Irving back from a lumbar sprain. A Western Conference championship repeat looks unlikely, as Klay Thompson has been solid, if unspectacular, in Dallas.
Grade: B-

San Antonio Spurs (19-22)

The Spurs have found something special in Stephon Castle, and Victor Wembanyama remains a unicorn. San Antonio is close to matching its win total from last season. Now it's time to bolster the roster.
Grade: B

New Orleans Pelicans (11-32)

The team to face the worst injury luck to start the season, the Pelicans could be sellers at the trading deadline. New Orleans is on a little three-game winning streak, however, but it needs to solve the issue of Zion Williamson – who has appeared in just 10 games – and his constant lack of availability.
Grade: D

MARKETPLACE TODAY

For advertising information: 1.800.397.0070 www.russelljohns.com/usat

To view more Classified listings, visit: classifieds.usatoday.com

NOTICES

PUBLIC NOTICE

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Facilities Maintenance Services** to result in a procurement solution for use by its Participating Entities.

Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>.

Only proposals submitted through the Sourcewell Procurement Portal will be considered.

Proposals are due no later than March 11, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities.

Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>.

Only proposals submitted through the Sourcewell Procurement Portal will be considered.

Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

BUSINESS & SERVICES

BUSINESS OPPORTUNITIES

Distributor Opportunity

Small investment/unlimited income. Full/part time. Topical roll on for arthritis, muscle pain, cramps, neuropathy & joint pain. Product is next to miraculous. 800-898-3755 or visit kenspainrelief.com

YOUR AD COULD BE HERE!

Place Your Advertisement In USA TODAY's Marketplace Today

To Advertise: 800-397-0070 sales@russelljohns.com

Place Your Ad in USA TODAY's Marketplace Using Our Easy-To-Use Self-Service Ad Portal

Scan QR Code. Sign Up Today!

Do you have a business, real estate, or travel opportunity to market?

Do you have a product to sell or service to offer?

USA TODAY's Marketplace is the answer!

We offer a variety of sizes and frequency rates to fit your budget!

For more information, contact us at: 1-800-397-0070 sales@russelljohns.com

Learn about the latest updates to the Alberta Purchasing Connection.

Open & competitive opportunity

 Share

Request for Proposal

Public Safety Software

APC Reference #

AB-2025-00090

Internal Reference #

030425

Time Until Closing

48 days 7 hrs 33 min

Category

Goods

Contracting Organization

Rural Municipalities of Alberta (RMA)

Bookmark

Express Interest

Open

 Evaluation

 Selection

 Awarded

Posting Date & Time

Tue • Jan 14, 2025 • 9:00 am (MT)

Closing Date & Time

Tue • Mar 4, 2025 • 3:30:00 pm (MT)

- ↓

General Info
- ↓

Contact Info
- ↓

Submission Info
- ↓

Document Downloads
- ↓

Interested Suppliers

When the information in this online posting varies from the downloadable documents (see below), the information in the documents always supersedes the information shown below.

General Info

Contracting Organization
Rural Municipalities of Alberta (RMA)

Organization Address
2510 Sparrow Drive
Nisku, Alberta
T9E 8N5
Canada

Posting Type
Open & competitive opportunity

Solicitation Type
Request for Proposal

Region(s) of Delivery
Alberta

Trade Agreement(s)
NWPTA • CFTA • TCA • CETA

Description/Summary

Canoe Procurement Group of Canada, is posting the solicitation on behalf of CivicInfo BC, RMA, SARM, AMM, LAS, UMN, NSFM, FPEIM, MNL, NWTAC, NAM, AYC and its current and potential Members and represented Associations and their Members, which includes all MASH/MUSH sectors, Provincial Governments, Federal Agencies, Crown Corporations, local Governmental and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Northwest Territories, Yukon Territories and Nunavut. Request for Proposal ("RFP") to result in regional and/or national contract solutions under the rules and regulations of Canadian trade agreements (including Canadian Free Trade Agreement (CFTA) Chapter 5, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement (CETA) Chapter 19, New West Partnership Trade Agreement (NWPTA), Atlantic Trade and Procurement Partnership (ATPP) as applicable).

Canoe/Sourcwell is requesting proposals for Public Safety Software to result in a national contracting solution for use by its members.

Members include thousands of governmental, higher education, K-12 education, not-for-profit, tribal government, and other public agencies located in Canada. A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal [<https://proportal.sourcwell-mn.gov>]. Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than March 4, 2025 at 4:30 p.m. Central Time, and late proposals will not be considered.

Sourcwell and Canoe are seeking proposals for "off-the-shelf" public safety software, pre-built, readily available applications for large market segments. Sourcwell IS NOT looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible. Off-the-shelf software solutions may include standalone, Software as a Service (SaaS) platforms, or cloud-based solutions for law enforcement, fire/rescue, EMS, emergency management, emergency communication centers, and other related emergency service agencies and personnel. These solutions are categorized into three groups for this RFP:

1. Category 1. Public Safety Response – Agency Situational Awareness, including but not limited to:

- a. Incident command (staffing and unit assignments, incident tracking and reports,

- weather/traffic/construction considerations, training activities, etc.);
- b. Mapping (vertical location, indoor, outdoor);
- c. Asset tracking and location (personnel, vehicles, controlled substances, equipment, etc.);
- d. Community notifications (evacuations, minor crime reporting, shelter in place, etc.);
- e. One-to-one and one-to-many collaboration and coordination (SMS, push to talk, video, voice, etc.); and,
- f. Public safety focused data and analysis applications, to include but not limited to video, image, and pattern analysis, acoustic firearms discharge identification, incident response, investigative lead development, predictive analysis, and other data source integration.

Proposers selecting or responding to Category 1 are ONLY able to provide one (1) or a combination of solutions in Category 1. a – f above and will ONLY be evaluated in Category 1. See Appendix I of the RFP for further guidance.

2. Category 2. Public Safety Response – Agency Operations, including but not limited to:

- a. Pre-incident planning software, including:
 - i. Fire prevention related inspections and enforcement;
 - ii. Pre-incident planning;
 - iii. Operational management (scheduling, training, compliance, etc.); and
 - iv. Data and analytics to inform staffing and deployment funding and station location decisions.
- b. Incident/post-incident software, including:
 - i. CAD, RMS for law enforcement, fire, and EMS;
 - ii. Electronic Patient Care Reporting (ePCR) and data transfer to hospitals;
 - iii. Digital and physical evidence management;
 - iv. E-citation systems; and
 - v. Law enforcement case management.

Proposers selecting or responding to Category 2 are ONLY able to provide one (1) or a combination of solutions in Category 2. a – b above and will ONLY be evaluated in Category 2. See Appendix I of the RFP for further guidance.

3. Category 3. Comprehensive Solutions

- a. Solutions that offer at least one (1) or a combination of solutions from BOTH Category 1 and Category 2 above.

Proposers selecting or responding to Category 3 can provide one (1) or a combination of solutions in BOTH Categories 1 and 2 above and will ONLY be evaluated in Category 3. Proposers who select or respond to both Category 1 and Category 2 WILL BE evaluated under Category 3 and WILL NOT be evaluated under Category 1 and Category 2. Proposers selecting or responding to all three (3) categories will ONLY be evaluated under Category 3. See Appendix I of the RFP for further guidance.

Complimentary equipment, accessories, and services directly related to the offering of systems or solutions described in sections 1 – 3 above. Software platforms or solutions should be able to integrate with a broad range of other software and hardware solutions to improve and/or expand agency capabilities. Sourcewell IS NOT looking for artificial intelligence (AI) customization, but public safety software with existing AI capabilities is eligible.

1. This solicitation does not include that equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in master agreements currently maintained by Sourcewell, identified below:

- a. Fleet Management Services (RFP #030122);
- b. Unified Communications and Contact Center Solutions (RFP #120122);
- c. Wireless Voice and Data Services with Related Solutions, Equipment, and Accessories (RFP #031924);
- d. Technology Products and Services with Related Solutions (RFP #121923);
- e. Public Safety Video Surveillance Solutions with Related Equipment, Software and Accessories (RFP #101223);
- f. Software Solutions and Related Services for Public Sector and Education Administration (RFP #060624);
- g. Fleet Management Technologies with Related Software Solutions (RFP #020221);
- h. Facility Security Systems, Equipment, and Software with Related Services (RFP #121024); and,
- i. Public Safety Communications Technology and Hardware Solutions (RFP #020625).

4. The term of any resulting contract(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

5. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted

through the Sourcewell Procurement Portal will be considered. Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. Only complete proposals that are timely submitted through the Sourcewell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time.

6. Following submission of proposals, negotiations may be permitted.

7. List of current and Potential Members and represented Associations and their Members which includes all MASH/MUSH sectors, Provincial Governments, Federal Agencies, Crown Corporations, local Governmental and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Northwest Territories, Yukon Territories and Nunavut located here, <https://canoeprocurement.ca/canoe-current-future-members/>

Estimated Contract Start Date

Apr 1, 2025

Estimated Contract End Date

Mar 31, 2029

Estimated Contract Duration

4 Year(s) — 0 Week(s) — 0 Day(s)

*These estimated contract dates and duration are only estimates and subject to change.

UNSPSC Commodity Codes

The United Nations Standard Products and Services Code (UNSPSC) is an international classification system for products and services. You can use these codes to search for opportunities/notices that match the specific categories of products and/or services you supply. Previously used Goods and Services Identification Number (GSIN) codes are also listed, where available, as a convenience to Suppliers.

Code	GSIN Code	Description	Code Level
43000000	N5895	Information Technology Broadcasting and Telecommunications	Segment
43230000	N7030	Software	Family

Note: Access the full open dataset of codes used in APC at [Open Government](#).

[↑ Back to top](#)

Contact Info

If you have questions, please contact the Contact Person below **only by email**.

Contact Person Tara Wolff Manager of Procurement	Method of Contact rfp@sourcewell-mn.gov	Address 2510 Sparrow Drive Nisku, Alberta Canada T9E 8N5
---	--	---

[↑ Back to top](#)

Submission Info

Submission Channel(s)

Follow the instructions... Only Proposals submitted through the Sourcewell Procurement Portal will be considered.

<https://proportal.sourcewell-mn.gov>

Proposals are due no later than March 4, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

Additional Submission Information

A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than , March 4, 2025, 4:30 pm Central Time, and late proposals will not be considered.

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. Only complete proposals that are timely submitted through the Sourcewell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time.

All proposals must be received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time noted in the Solicitation Schedule above. It is recommended that Proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The closing time and date is determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to twenty-four (24) hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the Proposer has obtained this solicitation document from a third party, the onus is on the Proposer to create a Sourcewell Procurement Portal Vendor

Account and register for this solicitation opportunity.

All proposals must be acknowledged digitally by an authorized representative of the Proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, Proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the Proposer to remedies available by law.

[↑ Back to top](#)

Document Downloads

Please take note

When you download a document, you are automatically added to the Interested Suppliers List (below) and subscribed to email notifications for this opportunity. You can remove yourself from this list by selecting the "Update Interest" button at the top of this page and then unselecting the "I'm interested in this opportunity" checkbox in the Express Interest section.

Documents

Document Name
File Info

Procurement Package

2025 01 14 RFP_030425_Public_Safety_Software_Canoe
PDF • 2.9 MB

 [Download](#)

Interested Suppliers

Prior to submitting a response to an opportunity, you should express interest before its Closing Date, so that your business name is published in the Interested Suppliers list below and you are subscribed to email notifications of updates to the opportunity.

Additionally, you may also choose to explicitly indicate interest in potential partnership inquiries from other Suppliers for this opportunity and publish your preferred contact information in the Interested Suppliers list.

Note that you will automatically be deemed as having expressed interest in an opportunity when you download any opportunity documents. You can update your interest in the opportunity and/or in partnerships at any time before the Closing Date, after which expressing and/or updating interest will NOT be available.

Interested Suppliers list

 Interested in partnerships with other Suppliers

☐

 Only display Suppliers interested in partnerships with other Suppliers.

Altis Recruitment & Technology Inc.

Btee5 Inc.

Ernst & Young LLP

Xerox Canada Ltd

[↑ Back to top](#)

[Legal](#) [Support](#)



[© 2025 Government of Alberta](#)





Bid RFP #030425 - REQUEST FOR PROPOSALS

[Switch to Vendor View]

Bid Type RFP Bid Number 030425 Title REQUEST FOR PROPOSALS Start Date Jan 8, 2025 2:21:14 PM CST End Date Mar 4, 2025 4:30:00 PM CST Agency Sourcewell Bid Contact Tara Wolff (218) 541-5362 rfpads@sourcewell-mn.gov 202 12th Street NE P.O. Box 219 Staples, MN 56479-0219	Access Reports View reports on who has been notified of the bid or accessed it. [Notification report] [Access report] Questions 0 Questions 0 Unanswered [View/Ask Questions] Edit Bid [Create Addendum]
--	--

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **March 4, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.

Pre-Bid Conference

Date **Feb 11, 2025 2:00:00 PM CST**

Location **Online Conference**

Notes **Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.**

Documents

No Documents for this bid



[Bids Homepage \(/Module/Tenders/en/Home/BidsHomepage\)](#) [Create Account \(/Module/Tenders/en/Vendor/Create/42b90b89-9f67-483a-96e3-9b0490d01d40\)](#) [Login \(/Module/Tenders/en/Login/Index/42b90b89-9f67-483a-96e3-9b0490d01d40\)](#)

View Details

Click (<https://www.bidsandtenders.ca>)[here \(https://proportal.sourcewell-mn.gov/\)](https://proportal.sourcewell-mn.gov/) to return to the Sourcewell Procurement Portal home page.

Bid Details

Bid Classification:	Goods
Bid Type:	RFP - General
Bid Number:	RFP 030425
Bid Name:	Public Safety Software
Bid Status:	Open
Bid Closing Date:	Tue Mar 4, 2025 4:30:00 PM (CST)
Question Deadline:	Mon Feb 24, 2025 4:30:00 PM (CST)
Electronic Auctions:	Not Applicable
Language for Bid Submissions:	English unless specified in the bid document
Submission Type:	Online Submissions Only
Submission Address:	Online Submissions Only
Public Opening:	Yes
Public Opening Address:	See RFP and FAQ documents for details.

Description:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Public Safety Software** to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov> (<https://proportal.sourcewell-mn.gov>)]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **March 4, 2025, at 4:30 p.m. Central Time**, and late proposals will not be considered.

Bid Document Access:

Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation. [Show Categories \[+\]](#)

Categories:

Submit a Question

Register for this Bid

Download Bid Documents

Meeting Locations

The following are the meeting times and locations for the opportunity:

Meeting Location	Description
Online Pre-Proposal Conference	Login instructions will be posted to the "Documents" section and available to registered suppliers two (2) business days prior to the web conference.

Documents

File Name

RFP_030425_Public_Safety_Software

Tuesday January 7, 2025 01:32 PM

RFP_030425_Public_Safety_Software_Master_Agreement

Tuesday January 7, 2025 01:36 PM

Addenda

No Addenda Available ...

[OPEN](#)

Public Safety Software

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the RFP can be found on the [Sourcewell Procurement Portal](#), and only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 04, 2025 at 04:30 PM CT and late proposals will not be considered.

Important Dates

Pre-Proposal Conference:
February 11, 2025 at 02:00 PM CT

Proposal Due:
March 04, 2025 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#) 

Save as Template

- No
-
- No
-
- No
-
- No
-
- No

^

Mandatory Information

Solicitation Type	RFP	Solicitation Number	000425
Solicitation Name	Public Safety Software	Procurement Type	Goods
Country & Province/State	Canada / Ontario	Published By	Sourcwell
Accept Questions	Not Applicable		

Internal Information (For Internal Use Only)

Procurement	030425 Public Safety Software
Title/Project Name	

^

- of

Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

^

Basic Settings

Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$80,000,000.00
Publish Date	01/14/2025	Closing Date & Time	03/04/2025 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

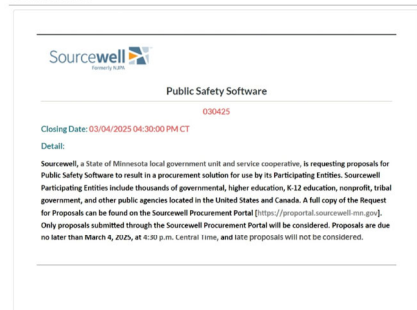
Selected Categories

Computers (I)

Computer Software (Licenses, Connexus software, Microsoft software, Phoenix 3.4 etc.), data logger, security software (i.e. anti-virus/spyware) library information system, records management, interactive response system etc.



Solicitation Overview



^

Menu ▾

No Data Found

Solicitations List

030425 - Public Safety Software (Published)

...

Actions

Notes

×

1 Preview

2 Amendments

3 Bid Results

4 Award

5 Audit

Sourcewell

Formerly N.J.A.

Preview

Print

Notice

Categories

Basic Information

Estimated Contract Value (CAD)

80,000,000.00 (Not shown to suppliers)

Reference Number

0000285214

Issuing Organization

Sourcewell

Owner Organization

Sourcewell

Solicitation Type

RFP - Request for Proposal (Formal)

Solicitation Number

030425

Title

Public Safety Software

Source ID

PP.CO.USA.868485.C88455

Details

Location

Canada, All of Canada, All of Canada

Purchase Type

Duration: 4 years

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher...[See more](#)

Dates

Publication Date

2025/01/14 10:00:43 AM EST

Question Acceptance Deadline

2025/02/24 05:30:00 PM EST

Questions are submitted online

No

Closing Date

2025/03/04 05:30:00 PM EST

Bid Intent

Not Available

Prebid Conference

2025/02/11 03:00:00 PM EST

Contact Information

Procurement Department

218-894-1930

rfpads@sourcewell-mn.gov

Pre-Bidding Events

Event Type

Prebid Conference

Attendance

Recommended

Event date

2025/02/11 03:00:00 PM EST

Location

Online Conference

Event Note

Login information will be emailed two (2) business days prior to the event to those registered in the Sourcewell Procurement Portal.

Bid Submission Process

Bid Submission Type

Electronic Bid Submission

Pricing

In attached document

Bid Documents List

Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No

Additional Bidding Instructions

Documents defining the proposal

© MERX - All rights reserved. No part of the information on this Web Site may be reproduced, stored in a retrieval system or transmitted in any form or by any means, electronic, mechanical, photocopying, recording or otherwise without the prior permission of MERX and the Minister of the participating government department (if applicable). MERX, the Minister nor the Contracting Authority will assume responsibility or liability for the accuracy of the information contained in the publication.

[Terms & Conditions](#) | [Privacy Policy](#) | [Contact Us](#) | [Disclaimer](#)

SOVRA

90 S 400 W STE 600
SALT LAKE CITY, UT 84101-1431

The Salt Lake Tribune

PROOF OF PUBLICATION

CUSTOMER'S COPY

CUSTOMER NAME AND ADDRESS

SOURCEWELL
RFP ADS
PO BOX 219
Staples, MN 56479
RFPAds@sourcewell-mn.gov

ACCOUNT NUMBER

21495

ACCOUNT NAME

SOURCEWELL

TELEPHONE

218-894-5481

ORDER

SLT0031047

CUSTOMER REFERENCE NUMBER

CAPTION

REQUEST FOR PROPOSALS Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities.

TOTAL COST

\$48.20

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 3, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

SLT0031047

AFFIDAVIT OF PUBLICATION

AS THE SALT LAKE TRIBUNE, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF REQUEST FOR PROPOSALS Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. FOR SOURCEWELL WAS PUBLISHED BY THE SALT LAKE TRIBUNE, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 01/15/2025

DATE 01/16/2025

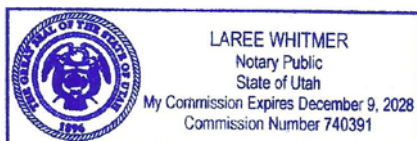
STATE OF UTAH
COUNTY OF SALT LAKE

SIGNATURE



SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 16th DAY OF JANUARY IN THE YEAR 2025

BY Doug Ryle




NOTARY PUBLIC SIGNATURE

PO BOX 271693
SALT LAKE CITY UTAH 84127
FED. TAX I.D.# 87-0128317
801-204-6910



PROOF OF PUBLICATION

CUSTOMER'S COPY

CUSTOMER NAME AND ADDRESS

SOURCEWELL
Paul Dotson
PO Box 219
Staples, MN 56479-0219

ACCOUNT NUMBER

70910

ACCOUNT NAME

SOURCEWELL

TELEPHONE

218-894-5483

ORDER

DN0026977

CUSTOMER REFERENCE NUMBER

RFP 030425 - Public Safety Software

CAPTION

REQUEST FOR PROPOSALS Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities.

TOTAL COST

\$38.02

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Public Safety Software to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov/>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 3, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

DN0026977

AFFIDAVIT OF PUBLICATION

AS THE DESERET NEWS, INC. LEGAL BOOKER, I CERTIFY THAT THE ATTACHED ADVERTISEMENT OF **LEGAL NOTICE FOR SOURCEWELL** WAS PUBLISHED BY DESERET NEWS, INC., WEEKLY NEWSPAPER PRINTED IN THE ENGLISH LANGUAGE WITH GENERAL CIRCULATION IN UTAH, AND PUBLISHED IN SALT LAKE CITY, SALT LAKE COUNTY IN THE STATE OF UTAH. NOTICE IS ALSO POSTED ON UTAHLEGALS.COM ON THE SAME DAY AS THE FIRST NEWSPAPER PUBLICATION DATE AND REMAINS ON UTAHLEGALS.COM INDEFINITELY. COMPLIES WITH UTAH DIGITAL SIGNATURE ACT UTAH CODE 46-2-101; 46-3-104.

PUBLISHED ON 01/15/2025

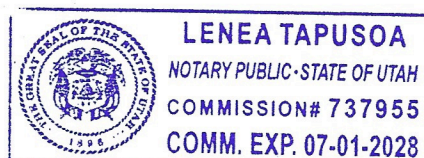
DATE 01/17/2025

STATE OF UTAH
COUNTY OF Salt Lake

SIGNATURE

SUBSCRIBED AND SWORN TO BEFORE ME ON THIS 17th DAY OF JANUARY IN THE YEAR 2025

BY KARYN VIGIL



NOTARY PUBLIC SIGNATURE

**SOURCEWELL
STATE OF MINNESOTA**



Member Dahlberg moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

12/17/2024

Resolution No. 2024_36

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Arts and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Arts, Kicker, Dahlberg

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

Signed by:

Linda Arts

0EF5785E1EAD4CF...

Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - December 2024

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	Passenger and Crowd Flow Management Solutions and Related Products		
	Requesting Board permission to Re-Solicit the following categories:		
	Indefinite Delivery Indefinite Quantity - Washington D.C.		
	Indefinite Delivery Indefinite Quantity - Maryland		
	Facilities Maintenance Services		
CONSENT AGENDA ITEMS	Public Safety Software		
	Fleet Payment Solutions with Related Services		
	NEW CONTRACTS		
	Supplier Name	Contract Number	Solicitation Title
	Ford Motor Company	080124-FMC	"OEM Vehicle Parts and Supplies"
	General Motors Customer Care & Aftersales / General Motors, LLC	080124-GNL	"OEM Vehicle Parts and Supplies"
	Navistar, Inc. dba Fleet Charge	080124-NVS	"OEM Vehicle Parts and Supplies"
	PACCAR Parts (Division of PACCAR Inc.)	080124-PCP	"OEM Vehicle Parts and Supplies"
	PAI Holdco, Inc.	080124-PAH	"OEM Vehicle Parts and Supplies"
	Textron/E-Z Go, LLC	091024-JCS	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Polaris Sales, Inc.	091024-PSI	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Westward Industries Ltd.	091024-WWI	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Yamaha Golf Car Company	091024-YGC	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Waev, Inc.	091024-WVE	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Motrec International, Inc.	091024-MTR	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Club Car, LLC	091024-CCR	"Utility, Transport, Golf and Recreation Vehicles with Related Accessories, Equipment and Services"
	Lease Servicing Center, Inc.,/NCL Government Capital	092424-NCL	"Tax Exempt Municipal Leasing with Related Services"
	Community First National Bank	092424-CFB	"Tax Exempt Municipal Leasing with Related Services"
	Titan Chemical Transfer Solutions, LLC dba Blue1 Energy Equipment	081524-TAN	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	E.J. Ward	081524-EJW	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Core Engineered Solutions, Inc.	081524-CES	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Acterra Group, LLC	081524-ACR	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	JF Acquisition, LLC dba JF Petroleum Group	081524-JFA	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Western International, Inc. dba Western Global	081524-WST	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Computrol Fuel Systems, Inc.	081524-CUL	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	FuelCloud OPCO, LLC	081524-FUD	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Syn-Tech Systems, Inc.	081524-SYS	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Dover Fueling Solutions	081524-DVR	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Gilbarco, Inc.	081524-GVR	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Pace Solutions Corp.	091724-PACE	"Water Treatment Chemicals with Related Supplies, Equipment and Services"
	Nachurs Alpine Solutions, LLC	091724-NACH	"Water Treatment Chemicals with Related Supplies, Equipment and Services"
	Great Water Holdings, LLC dba Great Water Tech, LLC	091724-GRWT	"Water Treatment Chemicals with Related Supplies, Equipment and Services"
	Xylem Vue, Inc.	091724-XYLE	"Water Treatment Chemicals with Related Supplies, Equipment and Services"

APPENDIX A Continued

MANCON, LLC	090624-MAN	"Vendor Managed Inventory Logistics Management Solutions for Fleet and Facilities"
Genuine Parts Co. dba NAPA Integrated Business Solutions	090624-GPC	"Vendor Managed Inventory Logistics Management Solutions for Fleet and Facilities"
CONTRACT EXTENSIONS		
Supplier Name	Contract Number	Solicitation Title
Factory Motor Parts	101520-FMP	"OEM Automotive Parts and Supplies"
Routeware, Inc.	041521-RCS	"Plastic Refuse and Recycling Containers with Related Technology Solutions"
Wastetech Corp.	020221-RUB	"Fleet Management Technologies with Related Software Solutions"
MANCON, LLC	110520-MAN	"Fleet and Facility Related Vendor Managed Inventory and Logistics Management Solutions"
Tyco Integrated Security, LLC	030421-TIS	"Facility Security Systems, Equipment and Software with Related Services"
NEW IDIQ CONTRACTS		
Company Name	Contract Number	Region - Type of Work
American Forza Construction, LLC	FL-R1-CC-092524-AFC	Region 1-Civil/Site Work
American Forza Construction, LLC	FL-R2-CC-092524-AFC	Region 2-Civil/Site Work
American Forza Construction, LLC	FL-R3-CC-092524-AFC	Region 3-Civil/Site Work
American Forza Construction, LLC	FL-R4-CC-092524-AFC	Region 4-Civil/Site Work
American Forza Construction, LLC	FL-R5-CC-092524-AFC	Region 5-Civil/Site Work
American Forza Construction, LLC	FL-R6-CC-092524-AFC	Region 6-Civil/Site Work
American Forza Construction, LLC	FL-R7-CC-092524-AFC	Region 7-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R1-CC-092524-APO	Region 1-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R2-CC-092524-APO	Region 2-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R3-CC-092524-APO	Region 3-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R4-CC-092524-APO	Region 4-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R5-CC-092524-APO	Region 5-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R6-CC-092524-APO	Region 6-Civil/Site Work
Apollo Construction & Engineering Services, Inc.	FL-R7-CC-092524-APO	Region 7-Civil/Site Work
Caladesi Construction Co	FL-R4-CC-092524-CAL	Region 4-Civil/Site Work
Clayton Contracting of SWFL, LLC	FL-R5-CC-092524-CCFL	Region 5-Civil/Site Work
David Mancini and Sons, Inc.	FL-R1-CC-092524-DMS	Region 1-Civil/Site Work
David Mancini and Sons, Inc.	FL-R2-CC-092524-DMS	Region 2-Civil/Site Work
David Mancini and Sons, Inc.	FL-R3-CC-092524-DMS	Region 3-Civil/Site Work
David Mancini and Sons, Inc.	FL-R4-CC-092524-DMS	Region 4-Civil/Site Work
David Mancini and Sons, Inc.	FL-R5-CC-092524-DMS	Region 5-Civil/Site Work
David Mancini and Sons, Inc.	FL-R6-CC-092524-DMS	Region 6-Civil/Site Work
David Mancini and Sons, Inc.	FL-R7-CC-092524-DMS	Region 7-Civil/Site Work
Dynamics Group, Inc.	FL-R3-CC-092524-DGI	Region 3-Civil/Site Work
Dynamics Group, Inc.	FL-R4-CC-092524-DGI	Region 4-Civil/Site Work
Florida Engineering and Development Corporation	FL-R6-CC-092524-FEDC	Region 6-Civil/Site Work
Florida Engineering and Development Corporation	FL-R7-CC-092524-FEDC	Region 7-Civil/Site Work
Griffin Civil Construction, LLC	FL-R3-CC-092524-GRIF	Region 3-Civil/Site Work
Griffin Civil Construction, LLC	FL-R4-CC-092524-GRIF	Region 4-Civil/Site Work
Harbour Construction, Inc.	FL-R6-CC-092524-HBC	Region 6-Civil/Site Work
Harbour Construction, Inc.	FL-R7-CC-092524-HBC	Region 7-Civil/Site Work
Advanced Roofing, Inc.	FL-R1-E-092524-ADR	Region 1-Electrical
Advanced Roofing, Inc.	FL-R2-E-092524-ADR	Region 2-Electrical
Advanced Roofing, Inc.	FL-R3-E-092524-ADR	Region 3-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R1-E-092524-APO	Region 1-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R2-E-092524-APO	Region 2-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R3-E-092524-APO	Region 3-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R4-E-092524-APO	Region 4-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R5-E-092524-APO	Region 5-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R6-E-092524-APO	Region 6-Electrical
Apollo Construction & Engineering Services, Inc.	FL-R7-E-092524-APO	Region 7-Electrical
Clayton Contracting of SWFL, LLC	FL-R5-E-092524-CCFL	Region 5-Electrical
DAN ENTERPRISES TEAM, LLC	FL-R6-E-092524-DAN	Region 6-Electrical
DAN ENTERPRISES TEAM, LLC	FL-R7-E-092524-DAN	Region 7-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R1-E-092524-IFS	Region 1-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R2-E-092524-IFS	Region 2-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R3-E-092524-IFS	Region 3-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R4-E-092524-IFS	Region 4-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R5-E-092524-IFS	Region 5-Electrical

APPENDIX A Continued

Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R6-E-092524-IFS	Region 6-Electrical
Integrated Fire & Security Solutions Inc., A Fortis Brand	FL-R7-E-092524-IFS	Region 7-Electrical
Keegan Electric, LLC	FL-R5-E-092524-KEE	Region 5-Electrical
Nichols Contracting, Inc.	FL-R2-E-092524-NIC	Region 2-Electrical
Nichols Contracting, Inc.	FL-R3-E-092524-NIC	Region 3-Electrical
Nichols Contracting, Inc.	FL-R4-E-092524-NIC	Region 4-Electrical
Nichols Contracting, Inc.	FL-R5-E-092524-NIC	Region 5-Electrical
Nichols Contracting, Inc.	FL-R6-E-092524-NIC	Region 6-Electrical
Nichols Contracting, Inc.	FL-R7-E-092524-NIC	Region 7-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R1-E-092524-QAM	Region 1-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R2-E-092524-QAM	Region 2-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R3-E-092524-QAM	Region 3-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R4-E-092524-QAM	Region 4-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R5-E-092524-QAM	Region 5-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R6-E-092524-QAM	Region 6-Electrical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R7-E-092524-QAM	Region 7-Electrical
Advanced Roofing, Inc.	FL-R1-GC-092524-ADR	Region 1-General Construction
Advanced Roofing, Inc.	FL-R2-GC-092524-ADR	Region 2-General Construction
Advanced Roofing, Inc.	FL-R3-GC-092524-ADR	Region 3-General Construction
American Forza Construction, LLC	FL-R7-GC-092524-AFC	Region 7-General Construction
Apollo Construction & Engineering Services, Inc.	FL-R1-GC-092524-APO	Region 1-General Construction
Apollo Construction & Engineering Services, Inc.	FL-R2-GC-092524-APO	Region 2-General Construction
Apollo Construction & Engineering Services, Inc.	FL-R4-GC-092524-APO	Region 4-General Construction
Apollo Construction & Engineering Services, Inc.	FL-R7-GC-092524-APO	Region 7-General Construction
BDI Construction Company	FL-R7-GC-092524-BDI	Region 7-General Construction
BEAR Construction Company	FL-R3-GC-092524-BEA	Region 3-General Construction
BEAR Construction Company	FL-R4-GC-092524-BEA	Region 4-General Construction
BEAR Construction Company	FL-R5-GC-092524-BEA	Region 5-General Construction
BEAR Construction Company	FL-R6-GC-092524-BEA	Region 6-General Construction
Centennial Contractors Enterprises	FL-R2-GC-092524-CCE	Region 2-General Construction
Clayton Contracting of SWFL, LLC	FL-R1-GC-092524-CCFL	Region 1-General Construction
Clayton Contracting of SWFL, LLC	FL-R2-GC-092524-CCFL	Region 2-General Construction
Clayton Contracting of SWFL, LLC	FL-R7-GC-092524-CCFL	Region 7-General Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R2-GC-092524-CII	Region 2-General Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R3-GC-092524-CII	Region 3-General Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R4-GC-092524-CII	Region 4-General Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R5-GC-092524-CII	Region 5-General Construction
DAN ENTERPRISES TEAM, LLC	FL-R6-GC-092524-DAN	Region 6-General Construction
DAN ENTERPRISES TEAM, LLC	FL-R7-GC-092524-DAN	Region 7-General Construction
David Mancini and Sons, Inc.	FL-R1-GC-092524-DMS	Region 1-General Construction
David Mancini and Sons, Inc.	FL-R7-GC-092524-DMS	Region 7-General Construction
Dynamics Group, Inc.	FL-R3-GC-092524-DGI	Region 3-General Construction
EPIC Consultants, Inc.	FL-R7-GC-092524-EPIC	Region 7-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R1-GC-092524-FHP	Region 1-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R2-GC-092524-FHP	Region 2-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R3-GC-092524-FHP	Region 3-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R4-GC-092524-FHP	Region 4-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R5-GC-092524-FHP	Region 5-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R6-GC-092524-FHP	Region 6-General Construction
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R7-GC-092524-FHP	Region 7-General Construction
Florida Engineering and Development Corporation	FL-R6-GC-092524-FEDC	Region 6-General Construction
Florida Engineering and Development Corporation	FL-R7-GC-092524-FEDC	Region 7-General Construction
Harbour Construction, Inc.	FL-R6-GC-092524-HBC	Region 6-General Construction
Harbour Construction, Inc.	FL-R7-GC-092524-HBC	Region 7-General Construction
Jewel of the South, Inc.	FL-R1-GC-092524-JOS	Region 1-General Construction
Jewel of the South, Inc.	FL-R2-GC-092524-JOS	Region 2-General Construction
Jewel of the South, Inc.	FL-R3-GC-092524-JOS	Region 3-General Construction
Jewel of the South, Inc.	FL-R4-GC-092524-JOS	Region 4-General Construction
Jewel of the South, Inc.	FL-R5-GC-092524-JOS	Region 5-General Construction
Jewel of the South, Inc.	FL-R6-GC-092524-JOS	Region 6-General Construction

APPENDIX A Continued

Jewel of the South, Inc.	FL-R7-GC-092524-JOS	Region 7-General Construction
Johnson-Laux Construction, LLC	FL-R1-GC-092524-JLC	Region 1-General Construction
Johnson-Laux Construction, LLC	FL-R2-GC-092524-JLC	Region 2-General Construction
Johnson-Laux Construction, LLC	FL-R3-GC-092524-JLC	Region 3-General Construction
Johnson-Laux Construction, LLC	FL-R4-GC-092524-JLC	Region 4-General Construction
Johnson-Laux Construction, LLC	FL-R5-GC-092524-JLC	Region 5-General Construction
Johnson-Laux Construction, LLC	FL-R7-GC-092524-JLC	Region 7-General Construction
LEE Construction Group, Inc.	FL-R3-GC-092524-LCI	Region 3-General Construction
LEE Construction Group, Inc.	FL-R4-GC-092524-LCI	Region 4-General Construction
LEE Construction Group, Inc.	FL-R5-GC-092524-LCI	Region 5-General Construction
LEE Construction Group, Inc.	FL-R6-GC-092524-LCI	Region 6-General Construction
LEE Construction Group, Inc.	FL-R7-GC-092524-LCI	Region 7-General Construction
Leopardo Construction	FL-R1-GC-092524-LEO	Region 1-General Construction
Leopardo Construction	FL-R2-GC-092524-LEO	Region 2-General Construction
Leopardo Construction	FL-R3-GC-092524-LEO	Region 3-General Construction
Leopardo Construction	FL-R4-GC-092524-LEO	Region 4-General Construction
Leopardo Construction	FL-R5-GC-092524-LEO	Region 5-General Construction
Leopardo Construction	FL-R6-GC-092524-LEO	Region 6-General Construction
Leopardo Construction	FL-R7-GC-092524-LEO	Region 7-General Construction
New Vista Builders Group	FL-R4-GC-092524-NVB	Region 4-General Construction
Nichols Contracting, Inc.	FL-R2-GC-092524-NIC	Region 2-General Construction
Nichols Contracting, Inc.	FL-R3-GC-092524-NIC	Region 3-General Construction
Nichols Contracting, Inc.	FL-R4-GC-092524-NIC	Region 4-General Construction
Nichols Contracting, Inc.	FL-R5-GC-092524-NIC	Region 5-General Construction
Nichols Contracting, Inc.	FL-R6-GC-092524-NIC	Region 6-General Construction
Nichols Contracting, Inc.	FL-R7-GC-092524-NIC	Region 7-General Construction
Ovation Construction Company, LLC	FL-R3-GC-092524-OCC	Region 3-General Construction
Ovation Construction Company, LLC	FL-R4-GC-092524-OCC	Region 4-General Construction
Shiff Construction & Development, Inc.	FL-R1-GC-092524-SCD	Region 1-General Construction
Shiff Construction & Development, Inc.	FL-R2-GC-092524-SCD	Region 2-General Construction
Shiff Construction & Development, Inc.	FL-R3-GC-092524-SCD	Region 3-General Construction
Shiff Construction & Development, Inc.	FL-R4-GC-092524-SCD	Region 4-General Construction
Shiff Construction & Development, Inc.	FL-R5-GC-092524-SCD	Region 5-General Construction
Shiff Construction & Development, Inc.	FL-R6-GC-092524-SCD	Region 6-General Construction
Shiff Construction & Development, Inc.	FL-R7-GC-092524-SCD	Region 7-General Construction
Team Contracting, Inc.	FL-R7-GC-092524-TCI	Region 7-General Construction
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R1-GC-092524-QAM	Region 1-General Construction
The Watts Group, LLC	FL-R1-GC-092524-WATT	Region 1-General Construction
The Watts Group, LLC	FL-R2-GC-092524-WATT	Region 2-General Construction
The Watts Group, LLC	FL-R3-GC-092524-WATT	Region 3-General Construction
The Watts Group, LLC	FL-R4-GC-092524-WATT	Region 4-General Construction
The Watts Group, LLC	FL-R5-GC-092524-WATT	Region 5-General Construction
The Watts Group, LLC	FL-R6-GC-092524-WATT	Region 6-General Construction
The Watts Group, LLC	FL-R7-GC-092524-WATT	Region 7-General Construction
Warden Construction Corporation	FL-R2-GC-092524-WARD	Region 2-General Construction
Apollo Construction & Engineering Services, Inc.	FL-R4-MC-092524-APO	Region 4-Marine Construction
Apollo Construction & Engineering Services, Inc.	FL-R5-MC-092524-APO	Region 5-Marine Construction
Apollo Construction & Engineering Services, Inc.	FL-R6-MC-092524-APO	Region 6-Marine Construction
Apollo Construction & Engineering Services, Inc.	FL-R7-MC-092524-APO	Region 7-Marine Construction
Clayton Contracting of SWFL, LLC	FL-R5-MC-092524-CCFL	Region 5-Marine Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R4-MC-092524-CII	Region 4-Marine Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R5-MC-092524-CII	Region 5-Marine Construction
Commercial Interiors, Inc. DBA CII Contracting	FL-R6-MC-092524-CII	Region 6-Marine Construction
Griffin Civil Construction, LLC	FL-R4-MC-092524-GRIF	Region 4-Marine Construction
Harbour Construction, Inc.	FL-R6-MC-092524-HBC	Region 6-Marine Construction
Harbour Construction, Inc.	FL-R7-MC-092524-HBC	Region 7-Marine Construction
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R7-MC-092524-QAM	Region 7-Marine Construction
Advanced Roofing, Inc.	FL-R1-HVAC-092524-ADR	Region 1-HVAC/Mechanical
Advanced Roofing, Inc.	FL-R2-HVAC-092524-ADR	Region 2-HVAC/Mechanical
Advanced Roofing, Inc.	FL-R3-HVAC-092524-ADR	Region 3-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R1-HVAC-092524-APO	Region 1-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R2-HVAC-092524-APO	Region 2-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R3-HVAC-092524-APO	Region 3-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R4-HVAC-092524-APO	Region 4-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R5-HVAC-092524-APO	Region 5-HVAC/Mechanical

APPENDIX A Continued

Apollo Construction & Engineering Services, Inc.	FL-R6-HVAC-092524-APO	Region 6-HVAC/Mechanical
Apollo Construction & Engineering Services, Inc.	FL-R7-HVAC-092524-APO	Region 7-HVAC/Mechanical
Bernhard MCC, LLC	FL-R3-HVAC-092524-BER	Region 3-HVAC/Mechanical
Bernhard MCC, LLC	FL-R4-HVAC-092524-BER	Region 4-HVAC/Mechanical
Bernhard MCC, LLC	FL-R6-HVAC-092524-BER	Region 6-HVAC/Mechanical
Blizzard Air Conditioning, LLC	FL-R7-HVAC-092524-BLIZ	Region 7-HVAC/Mechanical
Clayton Contracting of SWFL, LLC	FL-R5-HVAC-092524-CCFL	Region 5-HVAC/Mechanical
DAN ENTERPRISES TEAM, LLC	FL-R7-HVAC-092524-DAN	Region 7-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R1-HVAC-092524-HML	Region 1-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R2-HVAC-092524-HML	Region 2-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R3-HVAC-092524-HML	Region 3-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R4-HVAC-092524-HML	Region 4-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R5-HVAC-092524-HML	Region 5-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R6-HVAC-092524-HML	Region 6-HVAC/Mechanical
Hall Mechanical & Air-Conditioning, LLC	FL-R7-HVAC-092524-HML	Region 7-HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R1-HVAC-092524-MSF	Region 1-HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R3-HVAC-092524-MSF	Region 3-HVAC/Mechanical
Mechanical Services of Central Florida, Inc.	FL-R5-HVAC-092524-MSF	Region 5-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R1-HVAC-092524-QAM	Region 1-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R2-HVAC-092524-QAM	Region 2-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R3-HVAC-092524-QAM	Region 3-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R4-HVAC-092524-QAM	Region 4-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R5-HVAC-092524-QAM	Region 5-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R6-HVAC-092524-QAM	Region 6-HVAC/Mechanical
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R7-HVAC-092524-QAM	Region 7-HVAC/Mechanical
American Forza Construction, LLC	FL-R6-PAC-092524-AFC	Region 6-Paving Asphalt/Concrete
American Forza Construction, LLC	FL-R7-PAC-092524-AFC	Region 7-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R1-PAC-092524-APO	Region 1-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R2-PAC-092524-APO	Region 2-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R3-PAC-092524-APO	Region 3-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R4-PAC-092524-APO	Region 4-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R5-PAC-092524-APO	Region 5-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R6-PAC-092524-APO	Region 6-Paving Asphalt/Concrete
Apollo Construction & Engineering Services, Inc.	FL-R7-PAC-092524-APO	Region 7-Paving Asphalt/Concrete
Clayton Contracting of SWFL, LLC	FL-R5-PAC-092524-CCFL	Region 5-Paving Asphalt/Concrete
David Mancini and Sons, Inc.	FL-R1-PAC-092524-DMS	Region 1-Paving Asphalt/Concrete
David Mancini and Sons, Inc.	FL-R5-PAC-092524-DMS	Region 5-Paving Asphalt/Concrete
Florida Engineering and Development Corporation	FL-R6-PAC-092524-FEDC	Region 6-Paving Asphalt/Concrete
Florida Engineering and Development Corporation	FL-R7-PAC-092524-FEDC	Region 7-Paving Asphalt/Concrete
Griffin Civil Construction, LLC	FL-R3-PAC-092524-GRIF	Region 3-Paving Asphalt/Concrete
Griffin Civil Construction, LLC	FL-R4-PAC-092524-GRIF	Region 4-Paving Asphalt/Concrete
Precision Sidewalk Safety Corp	FL-R1-PAC-092524-PSSC	Region 1-Paving Asphalt/Concrete
Precision Sidewalk Safety Corp	FL-R2-PAC-092524-PSSC	Region 2-Paving Asphalt/Concrete
Precision Sidewalk Safety Corp	FL-R3-PAC-092524-PSSC	Region 3-Paving Asphalt/Concrete
Precision Sidewalk Safety Corp	FL-R4-PAC-092524-PSSC	Region 4-Paving Asphalt/Concrete
Team Contracting, Inc.	FL-R7-PAC-092524-TCI	Region 7-Paving Asphalt/Concrete
The Plumbing Shop, Inc, DBA Quick Action Management Group, Inc.	FL-R2-PAC-092524-QAM	Region 2-Paving Asphalt/Concrete
A-1 Property Services Group, Inc.	FL-R6-RW-092524-A1P	Region 6-Roofing
A-1 Property Services Group, Inc.	FL-R7-RW-092524-A1P	Region 7-Roofing
Advanced Roofing, Inc.	FL-R1-RW-092524-ADR	Region 1-Roofing
Advanced Roofing, Inc.	FL-R2-RW-092524-ADR	Region 2-Roofing
Advanced Roofing, Inc.	FL-R3-RW-092524-ADR	Region 3-Roofing
Clayton Contracting of SWFL, LLC	FL-R1-RW-092524-CCFL	Region 1-Roofing
Clayton Contracting of SWFL, LLC	FL-R2-RW-092524-CCFL	Region 2-Roofing
Clayton Contracting of SWFL, LLC	FL-R3-RW-092524-CCFL	Region 3-Roofing
Clayton Contracting of SWFL, LLC	FL-R4-RW-092524-CCFL	Region 4-Roofing
Clayton Contracting of SWFL, LLC	FL-R5-RW-092524-CCFL	Region 5-Roofing
Clayton Contracting of SWFL, LLC	FL-R6-RW-092524-CCFL	Region 6-Roofing
Clayton Contracting of SWFL, LLC	FL-R7-RW-092524-CCFL	Region 7-Roofing

APPENDIX A Continued

DAN ENTERPRISES TEAM, LLC	FL-R6-RW-092524-DAN	Region 6-Roofing
DAN ENTERPRISES TEAM, LLC	FL-R7-RW-092524-DAN	Region 7-Roofing
Salomon Construction & Roofing Corp.	FL-R1-RW-092524-SCR	Region 1-Roofing
Salomon Construction & Roofing Corp.	FL-R2-RW-092524-SCR	Region 2-Roofing
Salomon Construction & Roofing Corp.	FL-R3-RW-092524-SCR	Region 3-Roofing
Salomon Construction & Roofing Corp.	FL-R4-RW-092524-SCR	Region 4-Roofing
Salomon Construction & Roofing Corp.	FL-R5-RW-092524-SCR	Region 5-Roofing
Salomon Construction & Roofing Corp.	FL-R6-RW-092524-SCR	Region 6-Roofing
Salomon Construction & Roofing Corp.	FL-R7-RW-092524-SCR	Region 7-Roofing
Company Name		Contract Number
IDIQ CONTRACT EXTENSIONS		
None		

**SOURCEWELL
STATE OF MINNESOTA**



Member Nagel moved the adoption of the following Resolution:

RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS

8/19/2025

Resolution No. 2025_27

WHEREAS, the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and

WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and

WHEREAS, the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and

WHEREAS, the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.

NOW THEREFORE BE IT RESOLVED by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.

The motion for the adoption of the foregoing resolution was duly seconded by Member Barrows and the following voted in favor: (list names here)

Zylka, Thiel, Kircher, Dahlberg, Kicker, and Pfeiffer
and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Sara Nagel

98EF5DDF68D140B...

Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT

BOARD ITEMS - August 19, 2025

Requesting Board permission to Solicit the following categories:

Street Sweeping, Sewer Jetting, Hydro-Excavation and Related Public Works as a Service

Requesting Board permission to Re-Solicit the following categories:

Public Safety Training and Simulation Equipment and Technology

Virtual Physical Health Products and Related Services

Express Courier and Ground Delivery Logistics Services

Indefinite Delivery Indefinite Quantity Construction - State of Minnesota

NEW CONTRACTS

Supplier Name	Contract Number	Solicitation Title
CXT, Inc.	052725-CXT	Restroom and Shower Facility Solutions
McGrath RentCorp dba Mobile Modular Management Corp.	052725-MMR	Restroom and Shower Facility Solutions
Public Restroom Company	052725-PRM	Restroom and Shower Facility Solutions
Romtec, Inc.	052725-RMT	Restroom and Shower Facility Solutions
22nd Century Technologies, Inc.	030425-CEN	Public Safety Software
365Labs, LLC	030425-365L	Public Safety Software
3AM Innovations, Inc.	030425-3AM	Public Safety Software
Bryx, Inc.	030425-BRYX	Public Safety Software
Carbyne, Inc.	030425-CRBN	Public Safety Software
CentralSquare Technologies, LLC	030425-CNSQ	Public Safety Software
Codex Corporation	030425-CDX	Public Safety Software
Compusult Systems, Inc.	030425-CMPS	Public Safety Software
Deccan International	030425-DEC	Public Safety Software
Echo Data Analytics, LLC	030425-EDA	Public Safety Software
Emergent Health Care Solutions, LLC	030425-EMR	Public Safety Software
Envisage Technologies, LLC	030425-ENV	Public Safety Software
ESO Solutions, Inc.	030425-ESO	Public Safety Software
Executive Information Services, Inc. (EIS)	030425-EIS	Public Safety Software
Genasys, Inc.	030425-GYS	Public Safety Software
Geo-Comm, Inc.	030425-GEOC	Public Safety Software
Governmentjobs.com Inc. dba PowerDMS, Inc.	030425-PDMS	Public Safety Software
ImageTrend, LLC	030425-IMG	Public Safety Software
Indigitech Software, Inc.	030425-INDG	Public Safety Software
International Public Safety Data Institute	030425-IPSDI	Public Safety Software
Locality Media, Inc.	030425-LME	Public Safety Software
Mark43, Inc.	030425-MR43	Public Safety Software
MIDL Technology, Inc.	030425-MIDL	Public Safety Software
Miovision Technologies US, LLC	030425-MIO	Public Safety Software
Motorla Solutions, Inc.	030425-MOT	Public Safety Software
Navjoy Consulting Services, Inc.	030425-NAV	Public Safety Software
NEWCOM Wireless Services, LLC	030425-NEWCM	Public Safety Software
Off Duty Management, Inc.	030425-OFF	Public Safety Software
Quicket Solutions, Inc.	030425-QKT	Public Safety Software
SaferWatch, LLC	030425-SFRW	Public Safety Software
Saltus Technologies, LLC	030425-SLTS	Public Safety Software
SmartCOP, Inc.	030425-SMT	Public Safety Software
Sound Thinking, Inc.	030425-SND	Public Safety Software
Station Automation, Inc. dba PSTrax	030425-SAU	Public Safety Software
Strategic Communications, LLC	030425-STRC	Public Safety Software
TBL Systems, Inc.	030425-TBL	Public Safety Software
TD Synnex Corporation	030425-SYN	Public Safety Software
TXAT, LLC	030425-TXAT	Public Safety Software
VIDIZMO, LLC	030425-VIDIZ	Public Safety Software
Automated Protection Systems, Inc. dba APS Firehouse Alerting	020625-APS	Public Safety Communications Technology and Hardware Solutions
BK Technologies, Inc.	020625-BKT	Public Safety Communications Technology and Hardware Solutions
Bosch Security Systems, LLC	020625-BOS	Public Safety Communications Technology and Hardware Solutions
BRINC Drones, Inc.	020625-BRNC	Public Safety Communications Technology and Hardware Solutions
E.F. Johnson Company	020625-EFJ	Public Safety Communications Technology and Hardware Solutions

CONSENT AGENDA ITEMS

CONSENT AGENDA ITEMS

APPENDIX A Continued

Eastern Communications Ltd., LLC	020625-EAC	Public Safety Communications Technology and Hardware Solutions
Icom America, Inc.	020625-ICM	Public Safety Communications Technology and Hardware Solutions
Incident Communications Solutions, LLC dba PEAKE	020625-PEAK	Public Safety Communications Technology and Hardware Solutions
IP Access International, LLC	020625-IAC	Public Safety Communications Technology and Hardware Solutions
L3Harris Technologies, Inc.	020625-L3H	Public Safety Communications Technology and Hardware Solutions
Motorola Solutions, Inc.	020625-MOT	Public Safety Communications Technology and Hardware Solutions
PURVIS Systems Incorporated	020625-PUR	Public Safety Communications Technology and Hardware Solutions
RadioMobile, Inc.	020625-RDO	Public Safety Communications Technology and Hardware Solutions
Rescue 42, Inc.	020625-R42	Public Safety Communications Technology and Hardware Solutions
Tait North America, Inc. dba Tait Communications	020625-TAIT	Public Safety Communications Technology and Hardware Solutions
Tessco Incorporated	020625-TESS	Public Safety Communications Technology and Hardware Solutions
Westnet, LLC	020625-WNT	Public Safety Communications Technology and Hardware Solutions
Zetron, Inc.	020625-ZET	Public Safety Communications Technology and Hardware Solutions
Openlane Technology Corporation dba RoadFlex	030625-RDFX	Fleet Payment Solutions with Related Services
US Bank National Association	030625-USB	Fleet Payment Solutions with Related Services
WEX Bank	030625-WEX	Fleet Payment Solutions with Related Services
ATS Traffic Ltd.	041525-ATST	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Clovity, Inc.	041525-CLVY	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Cooper Lighting, LLC	041525-CPL	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Dimonoff, Inc.	041525-DIMN	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
EVReady, LLC	041525-EVRY	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Fonroche Lighting America	041525-FNR	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
ITS Plus, Inc.	041525-ITS	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
NTT America, Inc.	041525-NTTA	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Outdoorlink Inc.	041525-OUTD	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Pi Variables, Inc. dba Pi-Lit	041525-PIV	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Prima Venture and Partners, LLC dba nureal.ai	041525-NURL	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Senzary, LLC	041525-SENZ	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
Signify North America Corporation	041525-SINF	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
TALOSYS, Inc.	041525-TALO	Smart Infrastructure Solutions, Outdoor Sensors, And Related Products and Services
DMT Solutions Global Corporation dba BlueCrest	070125-BLCR	Mailing and Postage Equipment and Technology
Pitney Bowes, Inc.	070125-PIT	Mailing and Postage Equipment and Technology
Quadient, Inc.	070125-QDT	Mailing and Postage Equipment and Technology
AssetGenie, Inc.	062625-ASTG	Mobile and Self-Propelled Power Storage Equipment with Related Attachments
DD DANNAR, Inc.	062625-DDD	Mobile and Self-Propelled Power Storage Equipment with Related Attachments
McGrath RentCorp dba Mobile Modular Management Corp.	062625-MMR	Mobile and Self-Propelled Power Storage Equipment with Related Attachments

APPENDIX A Continued

Nomad Transportable Power Systems, Inc.	062625-NOMD	Mobile and Self-Propelled Power Storage Equipment with Related Attachments
Xos Fleet, Inc. dba Xos Trucks	062625-XOS	Mobile and Self-Propelled Power Storage Equipment with Related Attachments
CONTRACT EXTENSIONS		
Supplier Name	Contract Number	Solicitation Title
Altoz	070821-ATZ	Road Right-of-Way Maintenance Equipment
FINN	070821-FNN	Road Right-of-Way Maintenance Equipment
Lexipol	011822-LXP	Public Safety Training and Simulation Equipment and Technology
NEW IDIQ CONTRACTS		
Company Name	Contract Number	Region - Type of Work
None		
IDIQ CONTRACT EXTENSIONS		
Company Name	Contract Number	
Adrian L. Merton, Inc.	VA-R1-HVAC-072023-ALM	
Centennial Contractors Enterprises, Inc.	VA-R1-GC-072023-CCE	
Centennial Contractors Enterprises, Inc.	VA-R3-GC-072023-CCE	
Centennial Contractors Enterprises, Inc.	VA-R4-GC-072023-CCE	
F.H. Paschen, S.N. Nielsen & Associates, LLC	VA-R2-GC-072023-FHP	
General & Mechanical Services	VA-R1-HVAC-072023-GMS	
Johnson-Laux Construction, LLC	VA-R2-GC-072023-JLC	
Johnson-Laux Construction, LLC	VA-R3-GC-072023-JLC	
Nichols Contracting, Inc.	VA-R1-GC-072023-NIC	
Nichols Contracting, Inc.	VA-R4-GC-072023-NIC	
Paige Industrial Services, Inc.	VA-R1-E-072023-PAI	
Paige Industrial Services, Inc.	VA-R3-E-072023-PAI	
Paige Industrial Services, Inc.	VA-R4-E-072023-PAI	
Paige Industrial Services, Inc.	VA-R4-GC-072023-PAI	
Paige Industrial Services, Inc.	VA-R3-GC-072023-PAI	
S-Works Construction Corporation	VA-R1-GC-072023-SWC	
S-Works Construction Corporation	VA-R2-GC-072023-SWC	
S-Works Construction Corporation	VA-R3-GC-072023-SWC	
S-Works Construction Corporation	VA-R4-GC-072023-SWC	
The Matthews Group	VA-R1-GC-072023-TMG	
The Matthews Group	VA-R3-GC-072023-TMG	
The Matthews Group	VA-R4-GC-072023-TMG	
Vigil Contracting, Inc.	VA-R1-GC-072023-VGL	



Certificate Of Completion

Envelope Id: 7A4B22B2-AF1E-833C-80DD-F7BC1F6D189E		Status: Completed
Subject: Cooperative Form for Fire - C2026109 Envisage Technologies		
Source Envelope:		
Document Pages: 147	Signatures: 1	Envelope Originator:
Certificate Pages: 16	Initials: 1	Procurement Resource Group
AutoNav: Enabled		730 2nd Ave. South 1st Floor
Envelopeld Stamping: Enabled		Nashville, TN 37219
Time Zone: (UTC-06:00) Central Time (US & Canada)		prg@nashville.gov
		IP Address: 170.190.198.190

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
6/11/2026 8:01:17 AM	prg@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	

Signer Events

Signature	Timestamp
Judy Cantlon	Sent: 6/11/2026 8:07:09 AM
judy.cantlon@nashville.gov	Viewed: 6/11/2026 8:37:17 AM
Security Level: Email, Account Authentication (None)	Signed: 6/11/2026 8:37:34 AM
Using IP Address: 170.190.198.190	

Electronic Record and Signature Disclosure:
Accepted: 6/11/2026 8:37:17 AM
ID: 0adce44d-c209-4888-a098-4962671e19ad

Kristin Butler	Completed	Sent: 6/11/2026 8:37:38 AM
kristin.butler@nashville.gov		Viewed: 6/11/2026 9:20:15 AM
Security Level: Email, Account Authentication (None)	Using IP Address: 170.190.198.185	Signed: 6/11/2026 4:40:30 PM

Electronic Record and Signature Disclosure:
Accepted: 6/30/2022 8:01:22 AM
ID: 5cd6824b-d449-48a4-98af-13c4998e7cb9

Zak Kelley		Sent: 6/11/2026 4:40:34 PM
Zak.Kelley@Nashville.gov		Viewed: 6/11/2026 4:45:12 PM
Finance Manager		Signed: 6/11/2026 4:45:17 PM
Metro Nashville Government		
Security Level: Email, Account Authentication (None)	Signature Adoption: Drawn on Device	
	Using IP Address: 170.190.198.190	

Electronic Record and Signature Disclosure:
Not Offered via Docusign

Michelle A. Hernandez Lane		Sent: 6/11/2026 4:45:21 PM
michelle.lane@nashville.gov		Viewed: 6/17/2026 10:24:37 AM
Deputy Director of Finance		Signed: 6/17/2026 10:25:22 AM
Metro		
Security Level: Email, Account Authentication (None)	Signature Adoption: Pre-selected Style	
	Using IP Address: 170.190.198.185	

Electronic Record and Signature Disclosure:
Not Offered via Docusign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp

Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
William Swann william.swann@nashville.gov Director Chief Nashville Fire Dept Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 5/11/2026 12:41:36 PM ID: 6361c739-516b-4412-ad67-bd5f1c649881	COPIED	Sent: 6/17/2026 10:25:26 AM Viewed: 6/17/2026 2:15:18 PM
Angela McElrath-Prosser angela.mcelrath@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 11/10/2025 9:12:46 AM ID: b3df838b-8671-49eb-a81a-e8887ea2030a	COPIED	Sent: 6/17/2026 10:25:26 AM Viewed: 6/17/2026 10:26:25 AM
Amber Gardner amber.gardner@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	COPIED	Sent: 6/17/2026 10:25:27 AM
PRG prg@nashville.gov Metropolitan Government of Nashville and Davidson County Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	COPIED	Sent: 6/17/2026 10:25:28 AM Resent: 6/17/2026 10:25:39 AM
Gary Clay gary.clay@nashville.gov Asst. Purchasing Agent Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	COPIED	Sent: 6/17/2026 10:25:29 AM
John Stewart john.stewart@nashville.gov Procurement Officer 2 Metropolitan Government-Nashville & Davidson County Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	COPIED	Sent: 6/17/2026 10:25:29 AM

Carbon Copy Events	Status	Timestamp
Terri Ray terri.ray@nashville.gov Finance Manager Metropolitan Government of Nashville and Davidson County Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via Docusign	COPIED	Sent: 6/17/2026 10:25:30 AM

Witness Events	Signature	Timestamp
----------------	-----------	-----------

Notary Events	Signature	Timestamp
---------------	-----------	-----------

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/11/2026 8:07:09 AM
Certified Delivered	Security Checked	6/17/2026 10:24:37 AM
Signing Complete	Security Checked	6/17/2026 10:25:22 AM
Completed	Security Checked	6/17/2026 10:25:30 AM

Payment Events	Status	Timestamps
----------------	--------	------------

Electronic Record and Signature Disclosure
--

1. **ACCEPTANCE OF TERMS AND CONDITIONS** These Terms and Conditions govern your ("Subscriber" or "you") use of DocuSign's on-demand electronic signature service (the "Subscription Service"), as accessed either directly through DocuSign.com, DocuSign.net, or through a DocuSign affiliate's web page offering a Service Plan (collectively, the "Site"). By depositing any document into the System (as defined below), you accept these Terms and Conditions (including your corresponding Service Plan, the DocuSign.com Terms of Use, and all policies and guidelines referenced and hereby incorporated into these Terms and Conditions) and any modifications that may be made to the Terms and Conditions from time to time. If you do not agree to these Terms and Conditions, you should not use the Subscription Service or visit or browse the Site. These Terms and Conditions constitute a binding legal agreement between you and DocuSign, Inc. ("DocuSign," "we," "us," and "our"). Please read them carefully and print a copy for your future reference.

2. **MODIFICATION OF TERMS AND CONDITIONS** We reserve the right to modify these Terms and Conditions at any time and in any manner at our sole discretion by: (a) posting a revision on the Site; or (b) sending information regarding the amendment to the email address you provide to us. **YOU ARE RESPONSIBLE FOR REGULARLY REVIEWING THE SITE TO OBTAIN TIMELY NOTICE OF ANY AMENDMENTS. YOU SHALL BE DEEMED TO HAVE ACCEPTED SUCH AMENDMENTS BY CONTINUING TO USE THE SUBSCRIPTION SERVICE FOR MORE THAN 20 DAYS AFTER SUCH AMENDMENTS HAVE BEEN POSTED OR INFORMATION REGARDING SUCH AMENDMENTS HAS BEEN SENT TO YOU.** You agree that we shall not be liable to you or to any third party for any modification of the Terms and Conditions.

3. **DEFINITIONS** "Account" means a unique account established by Subscriber to enable its Authorized Users to access and use the Subscription Service. "Authorized User" means any employee or agent of Subscriber, identified by a unique email address and user name, who is registered under the Account, provided that no two persons may register, access or use the Subscription Service as the same Authorized User. "Contract" refers to a contract, notice, disclosure, or other record or document deposited into the System by Subscriber for processing using the Subscription Service. "Envelope" means an electronic record containing one or more eContracts consisting of a single page or a group of pages of data uploaded to the System. "Seat" means an active Authorized User listed in the membership of an Account at any one time. No two individuals may log onto or use the Subscription Service as the same Authorized User, but Subscriber may unregister or deactivate Authorized Users and replace them with other Authorized Users without penalty, so long as the number of active Authorized Users registered at any one time is equal to or less than the number of Seats purchased. "Service Plan" means the right to access and use the Subscription Service for a specified period in exchange for a periodic fee, subject to the Service Plan restrictions and requirements that are used to describe the selected Service Plan on the Site. Restrictions and requirements may include any or all of the following: (a) number of Seats and/or Envelopes that a Subscriber may use in a month or year for a fee; (b) fee for sent Envelopes in excess of the number of Envelopes allocated to Subscriber under the Service Plan; (c) per-seat or per-user restrictions; (d) the license to use DocuSign software products such as DocuSign Connect Express in connection with the Subscription Service; and (e) per use fees. "Specifications" means the technical specifications set forth in the "Subscription Service Specifications" available at <http://docuSign.com/company/specifications>. "Subscription Service" means DocuSign's on-demand electronic signature service, as updated from time

to time, which provides on-line display, certified delivery, acknowledgement, electronic signature, and storage services for eContracts via the Internet. "System" refers to the software systems and programs, communication and network facilities, and hardware and equipment used by DocuSign or its agents to provide the Subscription Service. "Term" means the period of effectiveness of these Terms and Conditions, as specified in Section 12 below. "Transaction Data" means the metadata associated with an Envelope (such as transaction history, image hash value, method and time of Envelope deletion, sender and recipient names, email addresses and signature IDs) and maintained by DocuSign in order to establish the digital audit trail required by the Subscription Service.

4. SUBSCRIPTION SERVICE During the term of the Service Plan and subject to these Terms and Conditions, Subscriber will have the right to obtain an Account and register its Authorized Users, who may access and use the Subscription Service, and DocuSign will provide the Subscription Service in material conformance with the Specifications. You must be 18 years of age or older to register for an Account and use the Subscription Service. Subscriber's right to use the Subscription Service is limited to its Authorized Users, and Subscriber agrees not to resell or otherwise provide or assist with the provision of the Subscription Service to any third party. In addition, DocuSign's provision of the Subscription Service is conditioned on Subscriber's acknowledgement and agreement to the following: (a) The Subscription Service facilitates the execution of eContracts between the parties to those eContracts. Nothing in these Terms and Conditions may be construed to make DocuSign a party to any eContract processed through the Subscription Service, and DocuSign makes no representation or warranty regarding the transactions sought to be effected by any eContract; (b) Between DocuSign and Subscriber, Subscriber has exclusive control over and responsibility for the content, quality, and format of any eContract. All eContracts stored by DocuSign are maintained in an encrypted form, and DocuSign has no control of or access to their contents; (c) If Subscriber elects to use one or more of the optional features designed to verify the identity of the intended recipient of an eContract that DocuSign makes available to its subscribers ("Authentication Measures"), DocuSign will apply only those Authentication Measures selected by the Subscriber, but makes no representations or warranties about the appropriateness of any Authentication Measure. Further, DocuSign assumes no liability for: (A) the inability or failure by the intended recipient or other party to satisfy the Authentication Measure; or (B) the circumvention by any person (other than DocuSign) of any Authentication Measure; (d) Certain types of agreements and documents may be excepted from electronic signature laws (e.g. wills and agreements pertaining to family law), or may be subject to specific regulations promulgated by various government agencies regarding electronic signatures and electronic records. DocuSign is not responsible or liable to determine whether any particular eContract is subject to an exception to applicable electronic signature laws, or whether it is subject to any particular agency promulgations, or whether it can be legally formed by electronic signatures; (e) DocuSign is not responsible for determining how long any d to be retained or stored under any applicable laws, regulations, or legal or administrative agency processes. Further, DocuSign is not responsible for or liable to produce any of Subscriber's eContracts or other documents to any third parties; (f) Certain consumer protection or similar laws or regulations may impose special requirements with respect to electronic transactions involving one or more "consumers," such as (among others) requirements that the consumer consent to the method of contracting and/or that the consumer be provided with a copy, or access to a copy, of a paper or other non-electronic, written record of the transaction. DocuSign does not and is not responsible to: (A) determine whether any

particular transaction involves a “consumer”? (B) furnish or obtain any such consents or determine if any such consents have been withdrawn; (C) provide any information or disclosures in connection with any attempt to obtain any such consents; (D) provide legal review of, or update or correct any information or disclosures currently or previously given; (E) provide any such copies or access, except as expressly provided in the Specifications for all transactions, consumer or otherwise; or (F) otherwise to comply with any such special requirements; and (g) Subscriber undertakes to determine whether any “consumer” is involved in any eContract presented by Subscriber or its Authorized Users for processing, and, if so, to comply with all requirements imposed by law on such eContracts or their formation. (h) If the domain of the primary email address associated with the Account is owned by an organization and was assigned to Subscriber as an employee, contractor or member of such organization, and that organization wishes to establish a commercial relationship with DocuSign and add the Account to such relationship, then, if Subscriber does not change the email address associated with the Account, the Account may become subject to the commercial relationship between DocuSign and such organization and controlled by such organization.

5. RESPONSIBILITY FOR CONTENT OF COMMUNICATIONS As between Subscriber and DocuSign, Subscriber is solely responsible for the nature and content of all materials, works, data, statements, and other visual, graphical, video, and written or audible communications submitted by any Authorized User or otherwise processed through its Account, the Subscription Service, or under any Service Plan. Accordingly: (a) Subscriber will not use or permit the use of the Subscription Service to send unsolicited mass mailings outside its organization. The term “unsolicited mass mailings” includes all statutory or common definitions or understanding of those terms in the applicable jurisdiction, such as those set forth for “Commercial Electronic Mail Messages” under the U.S. CAN-SPAM Act, as an example only; and (b) Subscriber will not use or permit the use of the Subscription Service: (i) to communicate any message or material that is defamatory, harassing, libelous, threatening, or obscene; (ii) in a way that violates or infringes upon the intellectual property rights or the privacy or publicity rights of any person or entity or that may otherwise be unlawful or give rise to civil or criminal liability (other than contractual liability of the parties under eContracts processed through the Subscription Service); (iii) in any manner that is likely to damage, disable, overburden, or impair the System or the Subscription Service or interfere with the use or enjoyment of the Subscription Service by others; or (iv) in any way that constitutes or encourages conduct that could constitute a criminal offense. DocuSign does not monitor the content processed through the Subscription Service, but in accordance with DMCA (Digital Millennium Copyright Act) safe harbors, it may suspend any use of the Subscription Service, or remove or disable any content that DocuSign reasonably and in good faith believes violates this Agreement or applicable laws or regulations. DocuSign will use commercially reasonable efforts to notify Subscriber prior to any such suspension or disablement, unless DocuSign reasonably believes that: (A) it is prohibited from doing so under applicable law or under legal process, such as court or government administrative agency processes, orders, mandates, and the like; or (B) it is necessary to delay notice in order to prevent imminent harm to the System, Subscription Service, or a third party. Under circumstances where notice is delayed, DocuSign will provide the notice if and when the related restrictions in the previous sentence no longer apply.

6. PRICING AND PER USE PURCHASES The prices, features, and options of the Subscription Service available for an Account depend on the Service Plan selected by Subscriber. Subscriber may also purchase optional services on a periodic or per-use basis. DocuSign may add or change the prices, features or options available with a

Service Plan without notice. Subscriber's usage under a Service Plan is measured based on the actual number of Seats as described in the Service Plan on the Site. Once a per-Seat Service Plan is established, the right of the named Authorized User to access and use the Subscription Service is not transferable; any additional or differently named Authorized Users must purchase per-Seat Service Plans to send Envelopes. Extra seats, users and/or per use fees will be charged as set forth in Subscriber's Service Plan if allowed by such Service Plan. If a Services Plan defines a monthly Envelope Allowance (i.e. # Envelopes per month allowed to be sent), all Envelopes sent in excess of the Envelope Allowance will incur a per-Envelope charge. Any unused Envelope Allowances will expire and not carry over from one billing period to another under a Service Plan. Subscriber's Account will be deemed to have consumed an Envelope at the time the Envelope is sent by Subscriber, regardless of whether Envelopes were received by recipients, or whether recipients have performed any actions upon any eContract in the Envelope. Powerforms are considered Envelopes within an Envelope Allowance Service Plan, and will be deemed consumed at the time they are "clicked" by any end user regardless of whether or not any actions are subsequently performed upon such Envelope. For Service Plans that specify the Envelope Allowance is "Unlimited," Subscriber is allowed to send a reasonable number of Envelopes from the number of Seats purchased. If DocuSign suspects that the number of Envelopes sent from a particular Seat or a group of Seats is abusive and/or unduly burdensome, DocuSign will promptly notify Subscriber, discuss the use-case scenario with Subscriber and any continued monitoring, additional discussions and/or information required to make a final determination on the course of action based on such information. In the event Subscriber exceeds, in DocuSign's sole discretion, reasonable use restrictions under a Service Plan, DocuSign reserves the right to transfer Subscriber into a higher-tier Service Plan without notice. If you misrepresent your eligibility for any Service Plan, you agree to pay us the additional amount you would have been charged under the most favorable pricing structure for which you are eligible. DocuSign may discontinue a Service Plan at any time, and with prior notice to you, may migrate your Account to a similar Service Plan that may carry a different fee. You agree to allow us to charge your credit card for the fees associated with a substitute Service Plan, even if those fees are higher than those you agreed to when you registered your Account. Optional services, are measured at the time of use, and such charges are specific to the number of units of the service(s) used during the billing period. Optional services subject to periodic charges, such as additional secure storage, are charged on the same periodic basis as the Service Plan fees for the Subscription Service.

7. SUBSCRIBER SUPPORT DocuSign will provide Subscriber support to Subscriber as specified in the Service Plan selected by Subscriber, and that is further detailed on DocuSign's website.

8. STORAGE DocuSign will store eContracts per the terms of the Service Plan selected by Subscriber. For Service Plans that specify the Envelope storage amount is "Unlimited," DocuSign will store an amount of Envelopes that is not abusive and/or unduly burdensome, in DocuSign's sole discretion. Subscriber may retrieve and store copies of eContracts for storage outside of the System at any time during the Term of the Service Plan when Subscriber is in good financial standing under these Terms and Conditions, and may delete or purge eContracts from the System at its own discretion. DocuSign may, at its sole discretion, delete an uncompleted eContract from the System immediately and without notice upon earlier of: (i) expiration of the Envelope (where Subscriber has established an expiration for such Envelope, not to exceed 365 days); or (ii) expiration of the Term. DocuSign assumes no liability or responsibility for a party's failure or inability to electronically sign any eContract within such a period of time. DocuSign may retain Transaction Data for as long as it has a

business purpose to do so. 9. BUSINESS AGREEMENT BENEFITS You may receive or be eligible for certain pricing structures, discounts, features, promotions, and other benefits (collectively, "Benefits") through a business or government Subscriber's agreement with us (a "Business Agreement"). Any and all such Benefits are provided to you solely as a result of the corresponding Business Agreement and such Benefits may be modified or terminated without notice. If you use the Subscription Service where a business or government entity pays your charges or is otherwise liable for the charges, you authorize us to share your account information with that entity and/or its authorized agents. If you are enrolled in a Service Plan or receive certain Benefits tied to a Business Agreement with us, but you are liable for your own charges, then you authorize us to share enough account information with that entity and its authorized agents to verify your continuing eligibility for those Benefits and the Service Plan. 10. FEES AND PAYMENT TERMS The Service Plan rates, charges, and other conditions for use are set forth in the Site. Subscriber will pay DocuSign the applicable charges for the Services Plan as set forth on the Site. If you add more Authorized Users than the number of Seats you purchased, we will add those Authorized Users to your Account and impose additional charges for such additional Seats on an ongoing basis. Charges for pre-paid Service Plans will be billed to Subscriber in advance. Charges for per use purchases and standard Service Plan charges will be billed in arrears. When you register for an Account, you will be required to provide DocuSign with accurate, complete, and current credit card information for a valid credit card that you are authorized to use. You must promptly notify us of any change in your invoicing address or changes related to the credit card used for payment. By completing your registration for the Services Plan, you authorize DocuSign or its agent to bill your credit card the applicable Service Plan charges, any and all applicable taxes, and any other charges you may incur in connection with your use of the Subscription Service, all of which will be charged to your credit card. Each time you use the Subscription Service, or allow or cause the Subscription Service to be used, you reaffirm that we are authorized to charge your credit card. You may terminate your Account and revoke your credit card authorization as set forth in the Term and Termination section of these Terms and Conditions. We will provide you with one invoice in a format we choose, which may change from time to time, for all Subscription Service associated with each Account and any charges of a third party on whose behalf we bill. Payment of all charges is due and will be charged to your credit card upon your receipt of an invoice. Billing cycle end dates may change from time to time. When a billing cycle covers less than or more than a full month, we may make reasonable adjustments and/or prorations. If your Account is a qualified business account and is approved by us in writing for corporate billing, charges will be accumulated, identified by Account identification number, and invoiced on a monthly basis. You agree that we may (at our option) accumulate charges incurred during your monthly billing cycle and submit them as one or more aggregate charges during or at the end of each cycle, and that we may delay obtaining authorization from your credit card issuer until submission of the accumulated charge(s). This means that accumulated charges may appear on the statement you receive from your credit card issuer. If DocuSign does not receive payment from your credit card provider, you agree to pay all amounts due upon demand. DocuSign reserves the right to correct any errors or mistakes that it makes even if it has already requested or received payment. Your credit card issuer's agreement governs your use of your credit card in connection with the Subscription Service, and you must refer to such agreement (not these Terms and Conditions) with respect to your rights and liabilities as a cardholder. You are solely responsible for any and all fees charged to your credit card by the issuer, bank, or financial institution including, but not limited to, membership,

overdraft, insufficient funds, and over the credit limit fees. You agree to notify us about any billing problems or discrepancies within 20 days after they first appear on your invoice. If you do not bring them to our attention within 20 days, you agree that you waive your right to dispute such problems or discrepancies. We may modify the price, content, or nature of the Subscription Service and/or your Service Plan at any time. If we modify any of the foregoing terms, you may cancel your use of the Subscription Service. We may provide notice of any such changes by e-mail, notice to you upon log-in, or by publishing them on the Site. Your payment obligations survive any termination of your use of the Subscription Service before the end of the billing cycle. Any amount not paid when due will be subject to finance charges equal to 1.5% of the unpaid balance per month or the highest rate permitted by applicable usury law, whichever is less, determined and compounded daily from the date due until the date paid. Subscriber will reimburse any costs or expenses (including, but not limited to, reasonable attorneys' fees) incurred by DocuSign to collect any amount that is not paid when due. DocuSign may accept any check or payment in any amount without prejudice to DocuSign's right to recover the balance of the amount due or to pursue any other right or remedy. Amounts due to DocuSign under these Terms and Conditions may not be withheld or offset by Subscriber for any reason against amounts due or asserted to be due to Subscriber from DocuSign. Unless otherwise noted and Conditions are denominated in United States dollars, and Subscriber will pay all such amounts in United States dollars. Other than federal and state net income taxes imposed on DocuSign by the United States, Subscriber will bear all taxes, duties, VAT and other governmental charges (collectively, "taxes") resulting from these Terms and Conditions or transactions conducted in relation to these Terms and Conditions. Subscriber will pay any additional taxes as are necessary to ensure that the net amounts received and retained by DocuSign after all such taxes are paid are equal to the amounts that DocuSign would have been entitled to in accordance with these Terms and Conditions as if the taxes did not exist. 11.

DEPOSITS, SERVICE LIMITS, CREDIT REPORTS, AND RETURN OF BALANCES You authorize us to ask consumer reporting agencies or trade references to furnish us with employment and credit information, and you consent to our rechecking and reporting personal and/or business payment and credit history if, in our sole discretion, we so choose. If you believe that we have reported inaccurate information about your account to a consumer reporting agency, you may send a written notice describing the specific inaccuracy to the address provided in the Notices section below. For you to use the Subscription Service, we may require a deposit or set a service limit. The deposit will be held as a partial guarantee of payment. It cannot be used by you to pay your invoice or delayed payment. Unless otherwise required by law, deposits may be mixed with other funds and will not earn interest. We reserve the right to increase your deposit if we deem appropriate. You may request that we reevaluate your deposit on an annual basis, which may result in a partial or total refund of the deposit to you or credit to your account. If you default or these Terms and Conditions are terminated, we may, without notice to you, apply any deposit towards payment of any amounts you owe to us. After approximately 90 days following termination of these Terms and Conditions, any remaining deposit or other credit balance in excess of amounts owed will be returned without interest, unless otherwise required by law, to you at your last known address. You agree that any amounts under \$15 will not be refunded to cover our costs of closing your account. If the deposit balance is undeliverable and returned to us, we will hold it for you for one year from the date of return and, during that period, we may charge a service fee against the deposit balance. You hereby grant us a security interest in any deposit we require to secure the performance of your obligations under these Terms and

Conditions. 12. TERM AND TERMINATION The term of these Terms and Conditions for each Account begins on the date you register for an Account and continues for the term specified by the Service Plan you purchase (the "Term"). You may terminate your Account at any time upon 10 days advance written notice to DocuSign following the Notice procedures set forth in these Terms and Conditions. Unless you terminate your Account or you set your Account to not auto renew, your Service Plan will automatically renew at the end of its Term (each a "Renewal Term"), and you authorize us (without notice) to collect the then-applicable fee and any taxes for the renewed Service Plan, using any credit card we have on record for you. Service Plan fees and features may change over time. Your Service Plan for a Renewal Term will be the one we choose as being closest to your Service Plan from the prior Term. For any termination (including when you switch your Account), you will be responsible for payment of all fees and charges through the end of the billing cycle in which termination occurs. If you terminate your annual Service Plan Account within the first 30 days of the Term, you may submit written request to DocuSign following the Notice procedures set forth in these Terms and Conditions, for a full refund of the prepaid fees paid by you to DocuSign. You will be limited to one refund. You agree that termination of an annual Service Plan after the first 30 days will not entitle you to any refund of prepaid fees. You will be in default of these Terms and Conditions if you: (a) fail to pay any amount owed to us or an affiliate of ours or any amount appearing on your invoice; (b) have amounts still owing to us or an affiliate of ours from a prior account; (c) breach any provision of these Terms and Conditions; (d) violate any policy applicable to the Subscription Service; (e) are subject to any proceeding under the Bankruptcy Code or similar laws; or (f) if, in our sole discretion, we believe that your continued use of the Subscription Service presents a threat to the security of other users of the Subscription Service. If you are in default, we may, without notice to you, suspend your Account and use of the Subscription Service, withhold refunds and terminate your Account, in addition to all other remedies available to us. We may require reactivation charges to reactivate your Account after termination or suspension. The following provisions will survive the termination of these Terms and Conditions and your Account: Sections 3, 9-11, and 15-23. 13. SUBSCRIBER WARRANTIES You hereby represent and warrant to DocuSign that: (a) you have all requisite rights and authority to use the Subscription Service under these Terms and Conditions and to grant all applicable rights herein; (b) the performance of your obligations under these Terms and Conditions will not violate, conflict with, or result in a default under any other agreement, including confidentiality agreements between you and third parties; (c) you will use the Subscription Service for lawful purposes only and subject to these Terms and Conditions; (d) you are responsible for all use of the Subscription Service in your Account; (e) you are solely responsible for maintaining the confidentiality of your Account names and password(s); (f) you agree to immediately notify us of any unauthorized use of your Account of which you become aware; (g) you agree that DocuSign will not be liable for any losses incurred as a result of a third party's use of your Account, regardless of whether such use is with or without your knowledge and consent; (h) you will not use the Subscription Service in any manner that could damage, disable, overburden or impair the System, or interfere with another's use of the Subscription Service by others; (i) any information submitted to DocuSign by you is true, accurate, and correct; and (j) you will not attempt to gain unauthorized access to the System or the Subscription Service, other accounts, computer systems, or networks under the control or responsibility of DocuSign through hacking, cracking, password mining, or any other unauthorized means. 14. DOCUSIGN WARRANTIES DocuSign represents and warrants that: (a) the Subscription Service as delivered to Subscriber

and used in accordance with the Specifications will not infringe on any United States patent, copyright or trade secret; (b) the Subscription Service will be performed in accordance with the Specifications in their then-current form at the time of the provision of such Subscription Service; (c) any DocuSign Products that are software shall be free of harmful or illicit code, trapdoors, viruses, or other harmful features; (d) the proper use of the Subscription Service by Subscriber in accordance with the Specifications and applicable law in the formation of an eContract not involving any consumer will be sufficient under the Electronic Signatures in Global and National Commerce Act, 15 U.S.C. Â§Â§ 7001 et seq. (the "ESIGN Act") to ESIGN Act; (e) the proper use of the Subscription Service by Subscriber in accordance with the Specifications and applicable law in the formation of an eContract involving a consumer will be sufficient under the ESIGN Act to support the validity of such formation, to the extent provided in the ESIGN Act, so long as and provided that Subscriber complies with all special requirements for consumer eContracts, including and subject to those referenced in Section 4.(f) and (g) above; and (f) DocuSign has implemented information security policies and safeguards to preserve the security, integrity, and confidentiality of eContracts and to protect against unauthorized access and anticipated threats or hazards thereto, that meet the objectives of the Interagency Guidelines Establishing Standards for Safeguarding Subscriber Information as set forth in Section 501 (b) of the Gramm-Leach-Bliley Act.

15. DISCLAIMER OF WARRANTIES EXCEPT FOR THE REPRESENTATIONS AND WARRANTIES EXPRESSLY PROVIDED IN SECTION 14 OF THESE TERMS AND CONDITIONS, THE SUBSCRIPTION SERVICE AND THE SITE ARE PROVIDED "AS IS," AND DOCUSIGN: (a) MAKES NO ADDITIONAL REPRESENTATION OR WARRANTY OF ANY KIND WHETHER EXPRESS, IMPLIED (EITHER IN FACT OR BY OPERATION OF LAW), OR STATUTORY, AS TO ANY MATTER WHATSOEVER; (b) EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, QUALITY, ACCURACY, AND TITLE; AND (c) DOES NOT WARRANT THAT THE SUBSCRIPTION SERVICE OR SITE ARE OR WILL BE ERROR-FREE, WILL MEET SUBSCRIBER'S REQUIREMENTS, OR BE TIMELY OR SECURE. SUBSCRIBER WILL BE SOLELY RESPONSIBLE FOR ANY DAMAGE RESULTING FROM THE USE OF THE SUBSCRIPTION SERVICE OR SITE. SUBSCRIBER WILL NOT HAVE THE RIGHT TO MAKE OR PASS ON ANY REPRESENTATION OR WARRANTY ON BEHALF OF DOCUSIGN TO ANY THIRD PARTY. USE OF THE SUBSCRIPTION SERVICE AND SITE ARE AT YOUR SOLE RISK. Because some states and jurisdictions do not allow limitations on implied warranties, the above limitation may not apply to you. In that event, such warranties are limited to the minimum warranty period allowed by the applicable law.

16. SUBSCRIBER INDEMNIFICATION OBLIGATIONS You will defend, indemnify, and hold us, our affiliates, officers, directors, employees, suppliers, consultants, and agents harmless from any and all third party claims, liability, damages, and costs (including, but not limited to, attorneys' fees) arising from or related to: (a) your use of the Subscription Service; (b) your violation of these Terms and Conditions; (c) your infringement, or infringement by any other user of your Account, of any intellectual property or other right of any person or entity; or (d) the nature and content of all materials, works, data, statements, and other visual, graphical, written, or audible communications of any nature submitted by any Authorized User of your Account or otherwise processed through your Account.

17. LIMITATIONS OF LIABILITY NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED IN THESE TERMS AND CONDITIONS, DOCUSIGN WILL NOT, UNDER ANY CIRCUMSTANCES, BE LIABLE TO SUBSCRIBER

FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, OR EXEMPLARY DAMAGES ARISING OUT OF OR RELATED TO THE TRANSACTIONS CONTEMPLATED UNDER THESE TERMS AND CONDITIONS, INCLUDING BUT NOT LIMITED TO LOST PROFITS OR LOSS OF BUSINESS, EVEN IF APPRISED OF THE LIKELIHOOD OF SUCH DAMAGES OCCURRING. UNDER NO CIRCUMSTANCES WILL DOCUSIGN'S TOTAL LIABILITY OF ALL KINDS ARISING OUT OF OR RELATED TO THESE TERMS AND CONDITIONS OR SUBSCRIBER'S USE OF THE SUBSCRIPTION SERVICE (INCLUDING BUT NOT LIMITED TO WARRANTY CLAIMS), REGARDLESS OF THE FORUM AND REGARDLESS OF WHETHER ANY ACTION OR CLAIM IS BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, EXCEED THE TOTAL AMOUNT PAID BY SUBSCRIBER TO DOCUSIGN UNDER THESE TERMS AND CONDITIONS DURING THE 3 MONTHS PRECEDING THE DATE OF THE ACTION OR CLAIM. EACH PROVISION OF THESE TERMS AND CONDITIONS THAT PROVIDES FOR A LIMITATION OF LIABILITY, DISCLAIMER OF WARRANTIES, OR EXCLUSION OF DAMAGES REPRESENTS AN AGREED ALLOCATION OF THE RISKS OF THESE TERMS AND CONDITIONS BETWEEN THE PARTIES. THIS ALLOCATION IS REFLECTED IN THE PRICING OFFERED BY DOCUSIGN TO SUBSCRIBER AND IS AN ESSENTIAL ELEMENT OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES. EACH OF THESE PROVISIONS IS SEVERABLE AND INDEPENDENT OF ALL OTHER PROVISIONS OF THESE TERMS AND CONDITIONS, AND EACH OF THESE PROVISIONS WILL APPLY EVEN IF THE WARRANTIES IN THESE TERMS AND CONDITIONS HAVE FAILED OF THEIR ESSENTIAL PURPOSE. Because some states and jurisdictions do not allow limitation of liability in certain instances, portions of the above limitation may not apply to you.

18. **CONFIDENTIALITY** "Confidential Information" means any trade secrets or other information of DocuSign, whether of a technical, business, or other nature (including, without limitation, DocuSign software and related information), that is disclosed to or made available to Subscriber. Confidential Information does not include any information that: (a) was known to Subscriber prior to receiving it from DocuSign; (b) is independently developed by Subscriber without use of or reference to any Confidential Information; (c) is acquired by Subscriber from another source without restriction as to use or disclosure; or (d) is or becomes part of the public domain through no fault or action of Subscriber. During and after the Term of these Terms and Conditions, Subscriber will: (i) use the Confidential Information solely for the purpose for which it is provided; (ii) not disclose such Confidential Information to a third party; and (iii) protect such Confidential Information from unauthorized use and disclosure to the same extent (but using no less than a reasonable degree of care) that it protects its own Confidential Information of a similar nature. If Subscriber is required by law to disclose the Confidential Information or the terms of these Terms and Conditions, Subscriber must give prompt written notice of such requirement before such disclosure and assist the DocuSign in obtaining an order protecting the Confidential Information from public disclosure. Subscriber acknowledges that, as between the parties, all Confidential Information it receives from DocuSign, including all copies thereof in Subscriber's possession or control, in any media, is proprietary to and exclusively owned by DocuSign. Nothing in these Terms and Conditions grants Subscriber any right, title, or interest in or to any of the Confidential Information. Subscriber's incorporation of the Confidential Information into any of its own materials shall not render Confidential Information non-confidential. Subscriber acknowledges that any actual or threatened violation of this confidentiality provision may cause

irreparable, non-monetary injury to the disclosing party, the extent of which may be difficult to ascertain, and therefore agrees that DocuSign shall be entitled to seek injunctive relief in addition to all remedies available to DocuSign at law and/or in equity. Absent written consent of DocuSign, the burden of proving that the Confidential Information is not, or is no longer, confidential or a trade secret shall be on Subscriber.

19. PRIVACY Personal information provided or collected through or in connection with this Site shall only be used in accordance with DocuSign's Privacy Policy and these Terms and Conditions are subject to the Privacy Policy on DocuSign's website which sets forth the terms and conditions governing DocuSign's collection and use of personal information from Authorized Users that is gathered through the Site.

20. ACCESS LIMITS Your use of the Site is at all times governed by our website Terms of which is the owner of various intellectual property and technology rights associated with the Subscription Service, its document management, digital signature, and notary system, including patent, copyright, trade secret, and trademark and service mark rights. Except for the rights expressly granted in these Terms and Conditions, DocuSign does not transfer to Subscriber of any Authorized User any of DocuSign's technology or other intellectual property or technology rights. All right, title, and interest in and to DocuSign's technology and intellectual property will remain solely with the DocuSign. Subscriber agrees that it will not, directly or indirectly, reverse engineer, decompile, disassemble, or otherwise attempt to derive source code or other trade secrets from the Subscription Service or DocuSign's technology. DocuSign agrees that data and information provided by Subscriber under these Terms and Conditions shall remain, as between Subscriber and DocuSign, owned by Subscriber. DocuSign hereby grants to users and licensees of its products and services a limited, revocable, nonexclusive and nontransferable right to use DocuSign's regular trade names, trademarks, titles and logos ("Licensed Marks") solely for purposes of identifying DocuSign's products and services. Details of this trademark license are available at: <http://www.docusign.com/IP>.

22. FEEDBACK By submitting feedback to DocuSign: (a) Subscriber automatically grants to DocuSign a perpetual, irrevocable, transferable, royalty-free license to use Subscriber's feedback for any and all purposes without any compensation to Subscriber; and (b) Subscriber agrees that it will not publish, submit, or display feedback submitted by Subscriber or its Authorized Users to or on any other web site or in any other publicly accessible forum without DocuSign's prior written consent.

23. GENERAL Subscriber acknowledges that the Subscription Service and any related products, information, documentation, software, technology, technical data, and any derivatives thereof, that DocuSign makes available to its Subscribers (collectively "Excluded Data"), is subject to export control laws and regulations of the United States and other jurisdictions (collectively "Export Laws"). Subscriber represents and warrants that: (i) it is not located in, under the control of, or a national or resident of an embargoed country or prohibited end user under Export Laws; and (ii) it will not access, download, use, export or re-export, directly or indirectly, the Excluded Data to any location, entity, government or person prohibited by export laws, without first complying with all Export Laws that may be imposed by the U.S. Government and any country or organization of nations within whose jurisdiction it operates or does business. Subscriber is solely responsible for complying with Export Laws for all Excluded Data and any of its content transmitted through the Subscription Service. Subscriber shall advise DocuSign in the event the Excluded Data requires DocuSign to obtain additional licenses, permits and/or approvals from any government in the jurisdiction where Subscriber intends to use the Subscription Service. Upon being advised of such a requirement, DocuSign may at its sole discretion: (a) terminate

Subscriber's Account; (b) obtain such licenses, permits, and/or approvals as may be required; or (c) modify these Terms and Conditions such that additional licenses, permits, and/or approvals are no longer required to be obtained by DocuSign. The Subscription Service will be accessed and delivered via the internet. Subscriber is responsible for obtaining the necessary equipment and internet connection in order to access and use the Subscription Service. In order to fully utilize the Subscription Service, Subscriber will need to maintain certain minimum hardware and software requirements. These requirements are set forth in the Specifications. DocuSign will be and act as an independent contractor (and not as the agent or representative of Subscriber) in the performance of these Terms and Conditions. These Terms and Conditions will not be interpreted or construed as: (a) creating or evidencing any association, joint venture, partnership, or franchise between the parties; (b) imposing any partnership or franchise obligation or liability on either party; (c) prohibiting or restricting either party's performance of any services for any third party; or (d) establishing or as a foundation for any rights or remedies for any third party, whether as a third party beneficiary or otherwise. Subscriber must not represent to anyone that Subscriber is an agent of DocuSign or is otherwise authorized to bind or commit DocuSign in any way without DocuSign's prior authorization. Subscriber may not assign its rights, duties, or obligations under these Terms and Conditions without DocuSign's prior written consent. If consent is given, these Terms and Conditions will bind Subscriber's successors and assigns. Any attempt by Subscriber to transfer its rights, duties, or obligations under these Terms and Conditions except as expressly provided in these Terms and Conditions is void. DocuSign may freely assign its rights, duties, and obligations under these Terms and Conditions. DocuSign may utilize a subcontractor or other third party to perform its duties under these Terms and Conditions so long as: (a) DocuSign shall not be relieved of any responsibilities or obligations under these Terms and Conditions that are performed by the subcontractor or third party; and (b) DocuSign shall remain Subscriber's sole point of contact and sole contracting party. We may provide, or third parties may provide, links to other Web sites or resources that are beyond our control. We make no representations as to the quality, suitability, functionality, or legality of any sites to which links may be provided, and you hereby waive any claim you might have against us with respect to such sites. **DOCUSIGN IS NOT RESPONSIBLE FOR THE CONTENT ON THE INTERNET OR WEB PAGES THAT ARE CONTAINED OUTSIDE THE SITE.** Your correspondence or business dealings with, or participation in promotions of, advertisers or partners found on or through the Site, including payment and delivery of related goods or services, and any other terms, conditions, warranties, or representations associated with such dealings, are solely between you and such advertiser or partner. You agree that we are not responsible or liable for any loss or damage of any sort incurred as the result of any such dealings or as the result of the presence of such advertisers or partners on the Site. Any notice required or permitted to be given in accordance with these Terms and Conditions will be effective if it is in writing and sent using the certified delivery function of the Subscription Service, by email, certified or registered mail, or insured courier, return receipt requested, to the appropriate party at the address set forth in Subscriber's registration information for Subscriber or on the Site for DocuSign. Either party may change its address for receipt of notice by notice to the other party in accordance with this Section. Notices are deemed given upon receipt if delivered using the Subscription Service or email, two business days following the date of mailing, or one business day following delivery to a courier. Written notification to terminate an Account shall be sent by email to support@docuSign.com from the Subscriber's email address set forth in Subscriber's registration information for Subscriber, or by calling

1.866.219.4318. Neither party will be liable for, or be considered to be in breach of or default on account of, any delay or failure to perform as required by these Terms and Conditions as a result of any cause or condition beyond such party's reasonable control, so long as such party uses all commercially reasonable efforts to avoid or remove such causes of non-performance or delay. These Terms and Conditions are governed in all respects by the laws of the State of Washington as such laws are applied to agreements entered into and to be performed entirely within Washington between Washington residents. Any controversy or claim arising out of or relating to these Terms and Conditions, the Hosted Service, or the Site will be settled by binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association. Any such controversy or claim shall be arbitrated on an individual basis, and shall not be consolidated in any arbitration with any claim or controversy of any other party. The arbitration will be conducted in King County, Washington, and judgment on the arbitration award may be entered into any court having jurisdiction thereof. The award of the arbitrator shall be final and binding upon the parties without appeal or review except as permitted by Washington law. Notwithstanding the foregoing, either party may seek any interim or preliminary injunctive relief from any court of competent jurisdiction, as necessary to protect the party's rights or property pending the completion of arbitration. By using the Site or the Subscription Service, you consent and submit to the exclusive jurisdiction and venue of the state and federal courts located in King County, Washington. Any legal action by Subscriber arising under these Terms and Conditions must be initiated within two years after the cause of action arises. The waiver by either party of any breach of any provision of these Terms and Conditions does not waive any other breach. The failure of any party to insist on strict performance of any covenant or obligation in accordance with these Terms and Conditions will not be a waiver of such party's right to demand strict compliance in the future, nor will the same be construed as a novation of these Terms and Conditions. If any part of these Terms and Conditions is found to be illegal, unenforceable, or invalid, the remaining portions of these Terms and Conditions will remain in full force and effect. If any material limitation or restriction on the grant of any license to Subscriber under these Terms and Conditions is found to be illegal, unenforceable, or invalid, the license will immediately terminate. Except as set forth in Section 2 of these Terms and Conditions, these Terms and Conditions may not be amended except in writing signed by both you and us. In the event that we make such a change that has a material adverse impact on your rights or use of the Service, you may terminate these Terms and Conditions by giving us notice within 20 days of the date we notify you, and you will not be charged any cancellation fee. These Terms and Conditions are the final and complete expression of the agreement between these parties regarding the Subscription Service. These Terms and Conditions supersede, and the terms of these Terms and Conditions govern, all previous oral and written communications regarding these matters.

v140527 How it works eSignature Digital Transaction Management Legality Security Global Take a Demo Free Trial Resource Center By Industry Financial Services Healthcare High Tech Higher Education Insurance Real Estate Life Sciences Government By Department Sales Human Resources Finance IT/Operations Legal Marketing Facilities Support Product Management Procurement Partners & Developers Partner Programs Find a Partner Solution Showcase Partner Portal Dev Center Support & Training DocuSign Support Community DocuSign University Company About DocuSign Leadership Team Financial Investors Board of Directors Security & Trust Blog Events Press Room Careers Contact Subscriptions Follow Us Facebook Twitter LinkedIn Glassdoor Google + YouTube Validate TRUSTe privacy certification Â© DocuSign Inc., 2003 - 2014 221 Main St., Suite 1000, San

Francisco, CA 94105 Sales: +1.877.720.2040 | Support: +1.866.219.4318 North America Terms of Use Privacy Policy Intellectual Property Trending Topics: Digital Signature Free What Is Electronic Signature Pdf App For Signing Documents Sign Documents On Android What Is Digital Signature Processing DocuSign FREE TRIAL BUY NOW Validate TRUSTe privacy certification .

Certificate Of Completion

Envelope Id: 7DEFC265-9575-8011-8170-4571815718D6

Status: Sent

Subject: Council Legislation - Envisage Technologies

Source Envelope:

Document Pages: 166

Signatures: 5

Envelope Originator:

Certificate Pages: 16

Initials: 0

Procurement Resource Group

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

prg@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Procurement Resource Group

Location: DocuSign

6/24/2026 11:38:21 AM

prg@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Signer Events

Signature

Timestamp

Eric Jenkins

Eric.Jenkins@nashville.gov

Security Level: Email, Account Authentication
(None)

Eric Jenkins

Sent: 6/24/2026 11:42:13 AM

Viewed: 6/24/2026 11:54:18 AM

Signed: 6/24/2026 11:54:44 AM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Michelle A. Hernandez Lane

michelle.lane@nashville.gov

Deputy Director of Finance

Metro

Security Level: Email, Account Authentication
(None)

Michelle A. Hernandez Lane

Sent: 6/24/2026 11:54:48 AM

Viewed: 6/24/2026 1:40:21 PM

Signed: 6/24/2026 1:40:27 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.190

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Jenneen Reed/mjw

MaryJo.Wiggins@nashville.gov

Security Level: Email, Account Authentication
(None)

Jenneen Reed/mjw

Sent: 6/24/2026 1:40:31 PM

Viewed: 6/24/2026 3:05:02 PM

Signed: 6/24/2026 3:05:30 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.100

Electronic Record and Signature Disclosure:

Accepted: 6/24/2026 3:05:02 PM

ID: 90efa67a-904d-4f65-b515-28153555a9e5

Kelli Woodward

Kelli.Woodward@nashville.gov

Security Level: Email, Account Authentication
(None)

Kelli Woodward

Sent: 6/24/2026 3:05:34 PM

Viewed: 6/24/2026 3:19:15 PM

Signed: 6/24/2026 3:19:36 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Accepted: 6/24/2026 3:19:15 PM

ID: 5df59af6-6873-4173-940e-126854ceb7dd7

Signer Events	Signature	Timestamp
Procurement Resource Group prg@nashville.gov Metropolitan Government of Nashville and Davidson County Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		Sent: 6/24/2026 3:19:40 PM
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Sally Palmer sally.palmer@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 6/24/2026 2:50:42 PM ID: e8e70904-bcc0-4c00-bb6d-0cdb16f44529		
Kelli Woodward Kelli.Woodward@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 6/24/2026 3:19:15 PM ID: 5df59af6-6873-4173-940e-126854cebdd7		
Amber Gardner Amber.Gardner@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Austin Kyle publicrecords@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 6/24/2026 12:41:33 PM ID: ca85adc9-b785-4dca-bebd-160c0c6f0f98		
Gary Clay gary.clay@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		

Carbon Copy Events	Status	Timestamp
John Stewart john.stewart@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		

Witness Events	Signature	Timestamp
----------------	-----------	-----------

Notary Events	Signature	Timestamp
---------------	-----------	-----------

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	6/24/2026 11:42:13 AM

Payment Events	Status	Timestamps
----------------	--------	------------

Electronic Record and Signature Disclosure		
--	--	--

1. **ACCEPTANCE OF TERMS AND CONDITIONS** These Terms and Conditions govern your ("Subscriber" or "you") use of DocuSign's on-demand electronic signature service (the "Subscription Service"), as accessed either directly through DocuSign.com, DocuSign.net, or through a DocuSign affiliate's web page offering a Service Plan (collectively, the "Site"). By depositing any document into the System (as defined below), you accept these Terms and Conditions (including your corresponding Service Plan, the DocuSign.com Terms of Use, and all policies and guidelines referenced and hereby incorporated into these Terms and Conditions) and any modifications that may be made to the Terms and Conditions from time to time. If you do not agree to these Terms and Conditions, you should not use the Subscription Service or visit or browse the Site. These Terms and Conditions constitute a binding legal agreement between you and DocuSign, Inc. ("DocuSign," "we," "us," and "our"). Please read them carefully and print a copy for your future reference.

2. **MODIFICATION OF TERMS AND CONDITIONS** We reserve the right to modify these Terms and Conditions at any time and in any manner at our sole discretion by: (a) posting a revision on the Site; or (b) sending information regarding the amendment to the email address you provide to us. **YOU ARE RESPONSIBLE FOR REGULARLY REVIEWING THE SITE TO OBTAIN TIMELY NOTICE OF ANY AMENDMENTS. YOU SHALL BE DEEMED TO HAVE ACCEPTED SUCH AMENDMENTS BY CONTINUING TO USE THE SUBSCRIPTION SERVICE FOR MORE THAN 20 DAYS AFTER SUCH AMENDMENTS HAVE BEEN POSTED OR INFORMATION REGARDING SUCH AMENDMENTS HAS BEEN SENT TO YOU.** You agree that we shall not be liable to you or to any third party for any modification of the Terms and Conditions.

3. **DEFINITIONS** "Account" means a unique account established by Subscriber to enable its Authorized Users to access and use the Subscription Service. "Authorized User" means any employee or agent of Subscriber, identified by a unique email address and user name, who is registered under the Account, provided that no two persons may register, access or use the Subscription Service as the same Authorized User. "Contract" refers to a contract, notice, disclosure, or other record or document deposited into the System by Subscriber for processing using the Subscription Service. "Envelope" means an electronic record containing one or more eContracts consisting of a single page or a group of pages of data uploaded to the System. "Seat" means an active Authorized User listed in the membership of an Account at any one time. No two individuals may log onto or use the Subscription Service as the same Authorized User, but Subscriber may unregister or deactivate Authorized Users and replace them with other Authorized Users without penalty, so long as the number of active Authorized Users registered at any one time is equal to or less than the number of Seats purchased. "Service Plan" means the right to access and use the Subscription Service for a specified period in exchange for a periodic fee, subject to the Service Plan restrictions and requirements that are used to describe the selected Service Plan on the Site. Restrictions and requirements may include any or all of the following: (a) number of Seats and/or Envelopes that a Subscriber may use in a month or year for a fee; (b) fee for sent Envelopes in excess of the number of Envelopes allocated to Subscriber under the Service Plan; (c) per-seat or per-user restrictions; (d) the license to use DocuSign software products such as DocuSign Connect Express in connection with the Subscription Service; and (e) per use fees. "Specifications" means the technical specifications set forth in the "Subscription Service Specifications" available at <http://docusign.com/company/specifications>. "Subscription Service" means DocuSign's on-demand electronic signature service, as updated from time

to time, which provides on-line display, certified delivery, acknowledgement, electronic signature, and storage services for eContracts via the Internet. "System" refers to the software systems and programs, communication and network facilities, and hardware and equipment used by DocuSign or its agents to provide the Subscription Service. "Term" means the period of effectiveness of these Terms and Conditions, as specified in Section 12 below. "Transaction Data" means the metadata associated with an Envelope (such as transaction history, image hash value, method and time of Envelope deletion, sender and recipient names, email addresses and signature IDs) and maintained by DocuSign in order to establish the digital audit trail required by the Subscription Service.

4. SUBSCRIPTION SERVICE During the term of the Service Plan and subject to these Terms and Conditions, Subscriber will have the right to obtain an Account and register its Authorized Users, who may access and use the Subscription Service, and DocuSign will provide the Subscription Service in material conformance with the Specifications. You must be 18 years of age or older to register for an Account and use the Subscription Service. Subscriber's right to use the Subscription Service is limited to its Authorized Users, and Subscriber agrees not to resell or otherwise provide or assist with the provision of the Subscription Service to any third party. In addition, DocuSign's provision of the Subscription Service is conditioned on Subscriber's acknowledgement and agreement to the following: (a) The Subscription Service facilitates the execution of eContracts between the parties to those eContracts. Nothing in these Terms and Conditions may be construed to make DocuSign a party to any eContract processed through the Subscription Service, and DocuSign makes no representation or warranty regarding the transactions sought to be effected by any eContract; (b) Between DocuSign and Subscriber, Subscriber has exclusive control over and responsibility for the content, quality, and format of any eContract. All eContracts stored by DocuSign are maintained in an encrypted form, and DocuSign has no control of or access to their contents; (c) If Subscriber elects to use one or more of the optional features designed to verify the identity of the intended recipient of an eContract that DocuSign makes available to its subscribers ("Authentication Measures"), DocuSign will apply only those Authentication Measures selected by the Subscriber, but makes no representations or warranties about the appropriateness of any Authentication Measure. Further, DocuSign assumes no liability for: (A) the inability or failure by the intended recipient or other party to satisfy the Authentication Measure; or (B) the circumvention by any person (other than DocuSign) of any Authentication Measure; (d) Certain types of agreements and documents may be excepted from electronic signature laws (e.g. wills and agreements pertaining to family law), or may be subject to specific regulations promulgated by various government agencies regarding electronic signatures and electronic records. DocuSign is not responsible or liable to determine whether any particular eContract is subject to an exception to applicable electronic signature laws, or whether it is subject to any particular agency promulgations, or whether it can be legally formed by electronic signatures; (e) DocuSign is not responsible for determining how long any d to be retained or stored under any applicable laws, regulations, or legal or administrative agency processes. Further, DocuSign is not responsible for or liable to produce any of Subscriber's eContracts or other documents to any third parties; (f) Certain consumer protection or similar laws or regulations may impose special requirements with respect to electronic transactions involving one or more "consumers," such as (among others) requirements that the consumer consent to the method of contracting and/or that the consumer be provided with a copy, or access to a copy, of a paper or other non-electronic, written record of the transaction. DocuSign does not and is not responsible to: (A) determine whether any

particular transaction involves a “consumer”? (B) furnish or obtain any such consents or determine if any such consents have been withdrawn; (C) provide any information or disclosures in connection with any attempt to obtain any such consents; (D) provide legal review of, or update or correct any information or disclosures currently or previously given; (E) provide any such copies or access, except as expressly provided in the Specifications for all transactions, consumer or otherwise; or (F) otherwise to comply with any such special requirements; and (g) Subscriber undertakes to determine whether any “consumer” is involved in any eContract presented by Subscriber or its Authorized Users for processing, and, if so, to comply with all requirements imposed by law on such eContracts or their formation. (h) If the domain of the primary email address associated with the Account is owned by an organization and was assigned to Subscriber as an employee, contractor or member of such organization, and that organization wishes to establish a commercial relationship with DocuSign and add the Account to such relationship, then, if Subscriber does not change the email address associated with the Account, the Account may become subject to the commercial relationship between DocuSign and such organization and controlled by such organization.

5. RESPONSIBILITY FOR CONTENT OF COMMUNICATIONS As between Subscriber and DocuSign, Subscriber is solely responsible for the nature and content of all materials, works, data, statements, and other visual, graphical, video, and written or audible communications submitted by any Authorized User or otherwise processed through its Account, the Subscription Service, or under any Service Plan. Accordingly: (a) Subscriber will not use or permit the use of the Subscription Service to send unsolicited mass mailings outside its organization. The term “unsolicited mass mailings” includes all statutory or common definitions or understanding of those terms in the applicable jurisdiction, such as those set forth for “Commercial Electronic Mail Messages” under the U.S. CAN-SPAM Act, as an example only; and (b) Subscriber will not use or permit the use of the Subscription Service: (i) to communicate any message or material that is defamatory, harassing, libelous, threatening, or obscene; (ii) in a way that violates or infringes upon the intellectual property rights or the privacy or publicity rights of any person or entity or that may otherwise be unlawful or give rise to civil or criminal liability (other than contractual liability of the parties under eContracts processed through the Subscription Service); (iii) in any manner that is likely to damage, disable, overburden, or impair the System or the Subscription Service or interfere with the use or enjoyment of the Subscription Service by others; or (iv) in any way that constitutes or encourages conduct that could constitute a criminal offense. DocuSign does not monitor the content processed through the Subscription Service, but in accordance with DMCA (Digital Millennium Copyright Act) safe harbors, it may suspend any use of the Subscription Service, or remove or disable any content that DocuSign reasonably and in good faith believes violates this Agreement or applicable laws or regulations. DocuSign will use commercially reasonable efforts to notify Subscriber prior to any such suspension or disablement, unless DocuSign reasonably believes that: (A) it is prohibited from doing so under applicable law or under legal process, such as court or government administrative agency processes, orders, mandates, and the like; or (B) it is necessary to delay notice in order to prevent imminent harm to the System, Subscription Service, or a third party. Under circumstances where notice is delayed, DocuSign will provide the notice if and when the related restrictions in the previous sentence no longer apply.

6. PRICING AND PER USE PURCHASES The prices, features, and options of the Subscription Service available for an Account depend on the Service Plan selected by Subscriber. Subscriber may also purchase optional services on a periodic or per-use basis. DocuSign may add or change the prices, features or options available with a

Service Plan without notice. Subscriber's usage under a Service Plan is measured based on the actual number of Seats as described in the Service Plan on the Site. Once a per-Seat Service Plan is established, the right of the named Authorized User to access and use the Subscription Service is not transferable; any additional or differently named Authorized Users must purchase per-Seat Service Plans to send Envelopes. Extra seats, users and/or per use fees will be charged as set forth in Subscriber's Service Plan if allowed by such Service Plan. If a Services Plan defines a monthly Envelope Allowance (i.e. # Envelopes per month allowed to be sent), all Envelopes sent in excess of the Envelope Allowance will incur a per-Envelope charge. Any unused Envelope Allowances will expire and not carry over from one billing period to another under a Service Plan. Subscriber's Account will be deemed to have consumed an Envelope at the time the Envelope is sent by Subscriber, regardless of whether Envelopes were received by recipients, or whether recipients have performed any actions upon any eContract in the Envelope. Powerforms are considered Envelopes within an Envelope Allowance Service Plan, and will be deemed consumed at the time they are "clicked" by any end user regardless of whether or not any actions are subsequently performed upon such Envelope. For Service Plans that specify the Envelope Allowance is "Unlimited," Subscriber is allowed to send a reasonable number of Envelopes from the number of Seats purchased. If DocuSign suspects that the number of Envelopes sent from a particular Seat or a group of Seats is abusive and/or unduly burdensome, DocuSign will promptly notify Subscriber, discuss the use-case scenario with Subscriber and any continued monitoring, additional discussions and/or information required to make a final determination on the course of action based on such information. In the event Subscriber exceeds, in DocuSign's sole discretion, reasonable use restrictions under a Service Plan, DocuSign reserves the right to transfer Subscriber into a higher-tier Service Plan without notice. If you misrepresent your eligibility for any Service Plan, you agree to pay us the additional amount you would have been charged under the most favorable pricing structure for which you are eligible. DocuSign may discontinue a Service Plan at any time, and with prior notice to you, may migrate your Account to a similar Service Plan that may carry a different fee. You agree to allow us to charge your credit card for the fees associated with a substitute Service Plan, even if those fees are higher than those you agreed to when you registered your Account. Optional services, are measured at the time of use, and such charges are specific to the number of units of the service(s) used during the billing period. Optional services subject to periodic charges, such as additional secure storage, are charged on the same periodic basis as the Service Plan fees for the Subscription Service.

7. SUBSCRIBER SUPPORT DocuSign will provide Subscriber support to Subscriber as specified in the Service Plan selected by Subscriber, and that is further detailed on DocuSign's website.

8. STORAGE DocuSign will store eContracts per the terms of the Service Plan selected by Subscriber. For Service Plans that specify the Envelope storage amount is "Unlimited," DocuSign will store an amount of Envelopes that is not abusive and/or unduly burdensome, in DocuSign's sole discretion. Subscriber may retrieve and store copies of eContracts for storage outside of the System at any time during the Term of the Service Plan when Subscriber is in good financial standing under these Terms and Conditions, and may delete or purge eContracts from the System at its own discretion. DocuSign may, at its sole discretion, delete an uncompleted eContract from the System immediately and without notice upon earlier of: (i) expiration of the Envelope (where Subscriber has established an expiration for such Envelope, not to exceed 365 days); or (ii) expiration of the Term. DocuSign assumes no liability or responsibility for a party's failure or inability to electronically sign any eContract within such a period of time. DocuSign may retain Transaction Data for as long as it has a

business purpose to do so. 9. BUSINESS AGREEMENT BENEFITS You may receive or be eligible for certain pricing structures, discounts, features, promotions, and other benefits (collectively, "Benefits") through a business or government Subscriber's agreement with us (a "Business Agreement"). Any and all such Benefits are provided to you solely as a result of the corresponding Business Agreement and such Benefits may be modified or terminated without notice. If you use the Subscription Service where a business or government entity pays your charges or is otherwise liable for the charges, you authorize us to share your account information with that entity and/or its authorized agents. If you are enrolled in a Service Plan or receive certain Benefits tied to a Business Agreement with us, but you are liable for your own charges, then you authorize us to share enough account information with that entity and its authorized agents to verify your continuing eligibility for those Benefits and the Service Plan. 10. FEES AND PAYMENT TERMS The Service Plan rates, charges, and other conditions for use are set forth in the Site. Subscriber will pay DocuSign the applicable charges for the Services Plan as set forth on the Site. If you add more Authorized Users than the number of Seats you purchased, we will add those Authorized Users to your Account and impose additional charges for such additional Seats on an ongoing basis. Charges for pre-paid Service Plans will be billed to Subscriber in advance. Charges for per use purchases and standard Service Plan charges will be billed in arrears. When you register for an Account, you will be required to provide DocuSign with accurate, complete, and current credit card information for a valid credit card that you are authorized to use. You must promptly notify us of any change in your invoicing address or changes related to the credit card used for payment. By completing your registration for the Services Plan, you authorize DocuSign or its agent to bill your credit card the applicable Service Plan charges, any and all applicable taxes, and any other charges you may incur in connection with your use of the Subscription Service, all of which will be charged to your credit card. Each time you use the Subscription Service, or allow or cause the Subscription Service to be used, you reaffirm that we are authorized to charge your credit card. You may terminate your Account and revoke your credit card authorization as set forth in the Term and Termination section of these Terms and Conditions. We will provide you with one invoice in a format we choose, which may change from time to time, for all Subscription Service associated with each Account and any charges of a third party on whose behalf we bill. Payment of all charges is due and will be charged to your credit card upon your receipt of an invoice. Billing cycle end dates may change from time to time. When a billing cycle covers less than or more than a full month, we may make reasonable adjustments and/or prorations. If your Account is a qualified business account and is approved by us in writing for corporate billing, charges will be accumulated, identified by Account identification number, and invoiced on a monthly basis. You agree that we may (at our option) accumulate charges incurred during your monthly billing cycle and submit them as one or more aggregate charges during or at the end of each cycle, and that we may delay obtaining authorization from your credit card issuer until submission of the accumulated charge(s). This means that accumulated charges may appear on the statement you receive from your credit card issuer. If DocuSign does not receive payment from your credit card provider, you agree to pay all amounts due upon demand. DocuSign reserves the right to correct any errors or mistakes that it makes even if it has already requested or received payment. Your credit card issuer's agreement governs your use of your credit card in connection with the Subscription Service, and you must refer to such agreement (not these Terms and Conditions) with respect to your rights and liabilities as a cardholder. You are solely responsible for any and all fees charged to your credit card by the issuer, bank, or financial institution including, but not limited to, membership,

overdraft, insufficient funds, and over the credit limit fees. You agree to notify us about any billing problems or discrepancies within 20 days after they first appear on your invoice. If you do not bring them to our attention within 20 days, you agree that you waive your right to dispute such problems or discrepancies. We may modify the price, content, or nature of the Subscription Service and/or your Service Plan at any time. If we modify any of the foregoing terms, you may cancel your use of the Subscription Service. We may provide notice of any such changes by e-mail, notice to you upon log-in, or by publishing them on the Site. Your payment obligations survive any termination of your use of the Subscription Service before the end of the billing cycle. Any amount not paid when due will be subject to finance charges equal to 1.5% of the unpaid balance per month or the highest rate permitted by applicable usury law, whichever is less, determined and compounded daily from the date due until the date paid. Subscriber will reimburse any costs or expenses (including, but not limited to, reasonable attorneys' fees) incurred by DocuSign to collect any amount that is not paid when due. DocuSign may accept any check or payment in any amount without prejudice to DocuSign's right to recover the balance of the amount due or to pursue any other right or remedy. Amounts due to DocuSign under these Terms and Conditions may not be withheld or offset by Subscriber for any reason against amounts due or asserted to be due to Subscriber from DocuSign. Unless otherwise noted and Conditions are denominated in United States dollars, and Subscriber will pay all such amounts in United States dollars. Other than federal and state net income taxes imposed on DocuSign by the United States, Subscriber will bear all taxes, duties, VAT and other governmental charges (collectively, "taxes") resulting from these Terms and Conditions or transactions conducted in relation to these Terms and Conditions. Subscriber will pay any additional taxes as are necessary to ensure that the net amounts received and retained by DocuSign after all such taxes are paid are equal to the amounts that DocuSign would have been entitled to in accordance with these Terms and Conditions as if the taxes did not exist. 11.

DEPOSITS, SERVICE LIMITS, CREDIT REPORTS, AND RETURN OF BALANCES You authorize us to ask consumer reporting agencies or trade references to furnish us with employment and credit information, and you consent to our rechecking and reporting personal and/or business payment and credit history if, in our sole discretion, we so choose. If you believe that we have reported inaccurate information about your account to a consumer reporting agency, you may send a written notice describing the specific inaccuracy to the address provided in the Notices section below. For you to use the Subscription Service, we may require a deposit or set a service limit. The deposit will be held as a partial guarantee of payment. It cannot be used by you to pay your invoice or delayed payment. Unless otherwise required by law, deposits may be mixed with other funds and will not earn interest. We reserve the right to increase your deposit if we deem appropriate. You may request that we reevaluate your deposit on an annual basis, which may result in a partial or total refund of the deposit to you or credit to your account. If you default or these Terms and Conditions are terminated, we may, without notice to you, apply any deposit towards payment of any amounts you owe to us. After approximately 90 days following termination of these Terms and Conditions, any remaining deposit or other credit balance in excess of amounts owed will be returned without interest, unless otherwise required by law, to you at your last known address. You agree that any amounts under \$15 will not be refunded to cover our costs of closing your account. If the deposit balance is undeliverable and returned to us, we will hold it for you for one year from the date of return and, during that period, we may charge a service fee against the deposit balance. You hereby grant us a security interest in any deposit we require to secure the performance of your obligations under these Terms and

Conditions. 12. TERM AND TERMINATION The term of these Terms and Conditions for each Account begins on the date you register for an Account and continues for the term specified by the Service Plan you purchase (the "Term"). You may terminate your Account at any time upon 10 days advance written notice to DocuSign following the Notice procedures set forth in these Terms and Conditions. Unless you terminate your Account or you set your Account to not auto renew, your Service Plan will automatically renew at the end of its Term (each a "Renewal Term"), and you authorize us (without notice) to collect the then-applicable fee and any taxes for the renewed Service Plan, using any credit card we have on record for you. Service Plan fees and features may change over time. Your Service Plan for a Renewal Term will be the one we choose as being closest to your Service Plan from the prior Term. For any termination (including when you switch your Account), you will be responsible for payment of all fees and charges through the end of the billing cycle in which termination occurs. If you terminate your annual Service Plan Account within the first 30 days of the Term, you may submit written request to DocuSign following the Notice procedures set forth in these Terms and Conditions, for a full refund of the prepaid fees paid by you to DocuSign. You will be limited to one refund. You agree that termination of an annual Service Plan after the first 30 days will not entitle you to any refund of prepaid fees. You will be in default of these Terms and Conditions if you: (a) fail to pay any amount owed to us or an affiliate of ours or any amount appearing on your invoice; (b) have amounts still owing to us or an affiliate of ours from a prior account; (c) breach any provision of these Terms and Conditions; (d) violate any policy applicable to the Subscription Service; (e) are subject to any proceeding under the Bankruptcy Code or similar laws; or (f) if, in our sole discretion, we believe that your continued use of the Subscription Service presents a threat to the security of other users of the Subscription Service. If you are in default, we may, without notice to you, suspend your Account and use of the Subscription Service, withhold refunds and terminate your Account, in addition to all other remedies available to us. We may require reactivation charges to reactivate your Account after termination or suspension. The following provisions will survive the termination of these Terms and Conditions and your Account: Sections 3, 9-11, and 15-23. 13. SUBSCRIBER WARRANTIES You hereby represent and warrant to DocuSign that: (a) you have all requisite rights and authority to use the Subscription Service under these Terms and Conditions and to grant all applicable rights herein; (b) the performance of your obligations under these Terms and Conditions will not violate, conflict with, or result in a default under any other agreement, including confidentiality agreements between you and third parties; (c) you will use the Subscription Service for lawful purposes only and subject to these Terms and Conditions; (d) you are responsible for all use of the Subscription Service in your Account; (e) you are solely responsible for maintaining the confidentiality of your Account names and password(s); (f) you agree to immediately notify us of any unauthorized use of your Account of which you become aware; (g) you agree that DocuSign will not be liable for any losses incurred as a result of a third party's use of your Account, regardless of whether such use is with or without your knowledge and consent; (h) you will not use the Subscription Service in any manner that could damage, disable, overburden or impair the System, or interfere with another's use of the Subscription Service by others; (i) any information submitted to DocuSign by you is true, accurate, and correct; and (j) you will not attempt to gain unauthorized access to the System or the Subscription Service, other accounts, computer systems, or networks under the control or responsibility of DocuSign through hacking, cracking, password mining, or any other unauthorized means. 14. DOCUSIGN WARRANTIES DocuSign represents and warrants that: (a) the Subscription Service as delivered to Subscriber

and used in accordance with the Specifications will not infringe on any United States patent, copyright or trade secret; (b) the Subscription Service will be performed in accordance with the Specifications in their then-current form at the time of the provision of such Subscription Service; (c) any DocuSign Products that are software shall be free of harmful or illicit code, trapdoors, viruses, or other harmful features; (d) the proper use of the Subscription Service by Subscriber in accordance with the Specifications and applicable law in the formation of an eContract not involving any consumer will be sufficient under the Electronic Signatures in Global and National Commerce Act, 15 U.S.C. Â§Â§ 7001 et seq. (the "ESIGN Act") to E-SIGN Act; (e) the proper use of the Subscription Service by Subscriber in accordance with the Specifications and applicable law in the formation of an eContract involving a consumer will be sufficient under the E-SIGN Act to support the validity of such formation, to the extent provided in the E-SIGN Act, so long as and provided that Subscriber complies with all special requirements for consumer eContracts, including and subject to those referenced in Section 4.(f) and (g) above; and (f) DocuSign has implemented information security policies and safeguards to preserve the security, integrity, and confidentiality of eContracts and to protect against unauthorized access and anticipated threats or hazards thereto, that meet the objectives of the Interagency Guidelines Establishing Standards for Safeguarding Subscriber Information as set forth in Section 501 (b) of the Gramm-Leach-Bliley Act.

15. DISCLAIMER OF WARRANTIES EXCEPT FOR THE REPRESENTATIONS AND WARRANTIES EXPRESSLY PROVIDED IN SECTION 14 OF THESE TERMS AND CONDITIONS, THE SUBSCRIPTION SERVICE AND THE SITE ARE PROVIDED "AS IS," AND DOCUSIGN: (a) MAKES NO ADDITIONAL REPRESENTATION OR WARRANTY OF ANY KIND WHETHER EXPRESS, IMPLIED (EITHER IN FACT OR BY OPERATION OF LAW), OR STATUTORY, AS TO ANY MATTER WHATSOEVER; (b) EXPRESSLY DISCLAIMS ALL IMPLIED WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, QUALITY, ACCURACY, AND TITLE; AND (c) DOES NOT WARRANT THAT THE SUBSCRIPTION SERVICE OR SITE ARE OR WILL BE ERROR-FREE, WILL MEET SUBSCRIBER'S REQUIREMENTS, OR BE TIMELY OR SECURE. SUBSCRIBER WILL BE SOLELY RESPONSIBLE FOR ANY DAMAGE RESULTING FROM THE USE OF THE SUBSCRIPTION SERVICE OR SITE. SUBSCRIBER WILL NOT HAVE THE RIGHT TO MAKE OR PASS ON ANY REPRESENTATION OR WARRANTY ON BEHALF OF DOCUSIGN TO ANY THIRD PARTY. USE OF THE SUBSCRIPTION SERVICE AND SITE ARE AT YOUR SOLE RISK. Because some states and jurisdictions do not allow limitations on implied warranties, the above limitation may not apply to you. In that event, such warranties are limited to the minimum warranty period allowed by the applicable law.

16. SUBSCRIBER INDEMNIFICATION OBLIGATIONS You will defend, indemnify, and hold us, our affiliates, officers, directors, employees, suppliers, consultants, and agents harmless from any and all third party claims, liability, damages, and costs (including, but not limited to, attorneys' fees) arising from or related to: (a) your use of the Subscription Service; (b) your violation of these Terms and Conditions; (c) your infringement, or infringement by any other user of your Account, of any intellectual property or other right of any person or entity; or (d) the nature and content of all materials, works, data, statements, and other visual, graphical, written, or audible communications of any nature submitted by any Authorized User of your Account or otherwise processed through your Account.

17. LIMITATIONS OF LIABILITY NOTWITHSTANDING ANYTHING TO THE CONTRARY CONTAINED IN THESE TERMS AND CONDITIONS, DOCUSIGN WILL NOT, UNDER ANY CIRCUMSTANCES, BE LIABLE TO SUBSCRIBER

FOR ANY CONSEQUENTIAL, INCIDENTAL, SPECIAL, OR EXEMPLARY DAMAGES ARISING OUT OF OR RELATED TO THE TRANSACTIONS CONTEMPLATED UNDER THESE TERMS AND CONDITIONS, INCLUDING BUT NOT LIMITED TO LOST PROFITS OR LOSS OF BUSINESS, EVEN IF APPRISED OF THE LIKELIHOOD OF SUCH DAMAGES OCCURRING. UNDER NO CIRCUMSTANCES WILL DOCUSIGN'S TOTAL LIABILITY OF ALL KINDS ARISING OUT OF OR RELATED TO THESE TERMS AND CONDITIONS OR SUBSCRIBER'S USE OF THE SUBSCRIPTION SERVICE (INCLUDING BUT NOT LIMITED TO WARRANTY CLAIMS), REGARDLESS OF THE FORUM AND REGARDLESS OF WHETHER ANY ACTION OR CLAIM IS BASED ON CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, EXCEED THE TOTAL AMOUNT PAID BY SUBSCRIBER TO DOCUSIGN UNDER THESE TERMS AND CONDITIONS DURING THE 3 MONTHS PRECEDING THE DATE OF THE ACTION OR CLAIM. EACH PROVISION OF THESE TERMS AND CONDITIONS THAT PROVIDES FOR A LIMITATION OF LIABILITY, DISCLAIMER OF WARRANTIES, OR EXCLUSION OF DAMAGES REPRESENTS AN AGREED ALLOCATION OF THE RISKS OF THESE TERMS AND CONDITIONS BETWEEN THE PARTIES. THIS ALLOCATION IS REFLECTED IN THE PRICING OFFERED BY DOCUSIGN TO SUBSCRIBER AND IS AN ESSENTIAL ELEMENT OF THE BASIS OF THE BARGAIN BETWEEN THE PARTIES. EACH OF THESE PROVISIONS IS SEVERABLE AND INDEPENDENT OF ALL OTHER PROVISIONS OF THESE TERMS AND CONDITIONS, AND EACH OF THESE PROVISIONS WILL APPLY EVEN IF THE WARRANTIES IN THESE TERMS AND CONDITIONS HAVE FAILED OF THEIR ESSENTIAL PURPOSE. Because some states and jurisdictions do not allow limitation of liability in certain instances, portions of the above limitation may not apply to you.

18. CONFIDENTIALITY – "Confidential Information" means any trade secrets or other information of DocuSign, whether of a technical, business, or other nature (including, without limitation, DocuSign software and related information), that is disclosed to or made available to Subscriber. Confidential Information does not include any information that: (a) was known to Subscriber prior to receiving it from DocuSign; (b) is independently developed by Subscriber without use of or reference to any Confidential Information; (c) is acquired by Subscriber from another source without restriction as to use or disclosure; or (d) is or becomes part of the public domain through no fault or action of Subscriber. During and after the Term of these Terms and Conditions, Subscriber will: (i) use the Confidential Information solely for the purpose for which it is provided; (ii) not disclose such Confidential Information to a third party; and (iii) protect such Confidential Information from unauthorized use and disclosure to the same extent (but using no less than a reasonable degree of care) that it protects its own Confidential Information of a similar nature. If Subscriber is required by law to disclose the Confidential Information or the terms of these Terms and Conditions, Subscriber must give prompt written notice of such requirement before such disclosure and assist the DocuSign in obtaining an order protecting the Confidential Information from public disclosure. Subscriber acknowledges that, as between the parties, all Confidential Information it receives from DocuSign, including all copies thereof in Subscriber's possession or control, in any media, is proprietary to and exclusively owned by DocuSign. Nothing in these Terms and Conditions grants Subscriber any right, title, or interest in or to any of the Confidential Information. Subscriber's incorporation of the Confidential Information into any of its own materials shall not render Confidential Information non-confidential. Subscriber acknowledges that any actual or threatened violation of this confidentiality provision may cause

irreparable, non-monetary injury to the disclosing party, the extent of which may be difficult to ascertain, and therefore agrees that DocuSign shall be entitled to seek injunctive relief in addition to all remedies available to DocuSign at law and/or in equity. Absent written consent of DocuSign, the burden of proving that the Confidential Information is not, or is no longer, confidential or a trade secret shall be on Subscriber.

19. PRIVACY Personal information provided or collected through or in connection with this Site shall only be used in accordance with DocuSign's Privacy Policy and these Terms and Conditions are subject to the Privacy Policy on DocuSign's website which sets forth the terms and conditions governing DocuSign's collection and use of personal information from Authorized Users that is gathered through the Site.

20. ACCESS LIMITS Your use of the Site is at all times governed by our website Terms of Service. DocuSign is the owner of various intellectual property and technology rights associated with the Subscription Service, its document management, digital signature, and notary system, including patent, copyright, trade secret, and trademark and service mark rights. Except for the rights expressly granted in these Terms and Conditions, DocuSign does not transfer to Subscriber of any Authorized User any of DocuSign's technology or other intellectual property or technology rights. All right, title, and interest in and to DocuSign's technology and intellectual property will remain solely with the DocuSign. Subscriber agrees that it will not, directly or indirectly, reverse engineer, decompile, disassemble, or otherwise attempt to derive source code or other trade secrets from the Subscription Service or DocuSign's technology. DocuSign agrees that data and information provided by Subscriber under these Terms and Conditions shall remain, as between Subscriber and DocuSign, owned by Subscriber. DocuSign hereby grants to users and licensees of its products and services a limited, revocable, nonexclusive and nontransferable right to use DocuSign's regular trade names, trademarks, titles and logos ("Licensed Marks") solely for purposes of identifying DocuSign's products and services. Details of this trademark license are available at: <http://www.docusign.com/IP>.

22. FEEDBACK By submitting feedback to DocuSign: (a) Subscriber automatically grants to DocuSign a perpetual, irrevocable, transferable, royalty-free license to use Subscriber's feedback for any and all purposes without any compensation to Subscriber; and (b) Subscriber agrees that it will not publish, submit, or display feedback submitted by Subscriber or its Authorized Users to or on any other web site or in any other publicly accessible forum without DocuSign's prior written consent.

23. GENERAL Subscriber acknowledges that the Subscription Service and any related products, information, documentation, software, technology, technical data, and any derivatives thereof, that DocuSign makes available to its Subscribers (collectively "Excluded Data"), is subject to export control laws and regulations of the United States and other jurisdictions (collectively "Export Laws"). Subscriber represents and warrants that: (i) it is not located in, under the control of, or a national or resident of an embargoed country or prohibited end user under Export Laws; and (ii) it will not access, download, use, export or re-export, directly or indirectly, the Excluded Data to any location, entity, government or person prohibited by export laws, without first complying with all Export Laws that may be imposed by the U.S. Government and any country or organization of nations within whose jurisdiction it operates or does business. Subscriber is solely responsible for complying with Export Laws for all Excluded Data and any of its content transmitted through the Subscription Service. Subscriber shall advise DocuSign in the event the Excluded Data requires DocuSign to obtain additional licenses, permits and/or approvals from any government in the jurisdiction where Subscriber intends to use the Subscription Service. Upon being advised of such a requirement, DocuSign may at its sole discretion: (a) terminate

Subscriber's Account; (b) obtain such licenses, permits, and/or approvals as may be required; or (c) modify these Terms and Conditions such that additional licenses, permits, and/or approvals are no longer required to be obtained by DocuSign. The Subscription Service will be accessed and delivered via the internet. Subscriber is responsible for obtaining the necessary equipment and internet connection in order to access and use the Subscription Service. In order to fully utilize the Subscription Service, Subscriber will need to maintain certain minimum hardware and software requirements. These requirements are set forth in the Specifications. DocuSign will be and act as an independent contractor (and not as the agent or representative of Subscriber) in the performance of these Terms and Conditions. These Terms and Conditions will not be interpreted or construed as: (a) creating or evidencing any association, joint venture, partnership, or franchise between the parties; (b) imposing any partnership or franchise obligation or liability on either party; (c) prohibiting or restricting either party's performance of any services for any third party; or (d) establishing or as a foundation for any rights or remedies for any third party, whether as a third party beneficiary or otherwise. Subscriber must not represent to anyone that Subscriber is an agent of DocuSign or is otherwise authorized to bind or commit DocuSign in any way without DocuSign's prior authorization. Subscriber may not assign its rights, duties, or obligations under these Terms and Conditions without DocuSign's prior written consent. If consent is given, these Terms and Conditions will bind Subscriber's successors and assigns. Any attempt by Subscriber to transfer its rights, duties, or obligations under these Terms and Conditions except as expressly provided in these Terms and Conditions is void. DocuSign may freely assign its rights, duties, and obligations under these Terms and Conditions. DocuSign may utilize a subcontractor or other third party to perform its duties under these Terms and Conditions so long as: (a) DocuSign shall not be relieved of any responsibilities or obligations under these Terms and Conditions that are performed by the subcontractor or third party; and (b) DocuSign shall remain Subscriber's sole point of contact and sole contracting party. We may provide, or third parties may provide, links to other Web sites or resources that are beyond our control. We make no representations as to the quality, suitability, functionality, or legality of any sites to which links may be provided, and you hereby waive any claim you might have against us with respect to such sites. **DOCUSIGN IS NOT RESPONSIBLE FOR THE CONTENT ON THE INTERNET OR WEB PAGES THAT ARE CONTAINED OUTSIDE THE SITE.** Your correspondence or business dealings with, or participation in promotions of, advertisers or partners found on or through the Site, including payment and delivery of related goods or services, and any other terms, conditions, warranties, or representations associated with such dealings, are solely between you and such advertiser or partner. You agree that we are not responsible or liable for any loss or damage of any sort incurred as the result of any such dealings or as the result of the presence of such advertisers or partners on the Site. Any notice required or permitted to be given in accordance with these Terms and Conditions will be effective if it is in writing and sent using the certified delivery function of the Subscription Service, by email, certified or registered mail, or insured courier, return receipt requested, to the appropriate party at the address set forth in Subscriber's registration information for Subscriber or on the Site for DocuSign. Either party may change its address for receipt of notice by notice to the other party in accordance with this Section. Notices are deemed given upon receipt if delivered using the Subscription Service or email, two business days following the date of mailing, or one business day following delivery to a courier. Written notification to terminate an Account shall be sent by email to support@docuSign.com from the Subscriber's email address set forth in Subscriber's registration information for Subscriber, or by calling

1.866.219.4318. Neither party will be liable for, or be considered to be in breach of or default ns on account of, any delay or failure to perform as required by these Terms and Conditions as a result of any cause or condition beyond such party's reasonable control, so long as such party uses all commercially reasonable efforts to avoid or remove such causes of non-performance or delay. These Terms and Conditions are governed in all respects by the laws of the State of Washington as such laws are applied to agreements entered into and to be performed entirely within Washington between Washington residents. Any controversy or claim arising out of or relating to these Terms and Conditions, the Hosted Service, or the Site will be settled by binding arbitration in accordance with the commercial arbitration rules of the American Arbitration Association. Any such controversy or claim shall be arbitrated on an individual basis, and shall not be consolidated in any arbitration with any claim or controversy of any other party. The arbitration will be conducted in King County, Washington, and judgment on the arbitration award may be entered into any court having jurisdiction thereof. The award of the arbitrator shall be final and binding upon the parties without appeal or review except as permitted by Washington law. Notwithstanding the foregoing, either party may seek any interim or preliminary injunctive relief from any court of competent jurisdiction, as necessary to protect the party's rights or property pending the completion of arbitration. By using the Site or the Subscription Service, you consent and submit to the exclusive jurisdiction and venue of the state and federal courts located in King County, Washington. Any legal action by Subscriber arising under these Terms and Conditions must be initiated within two years after the cause of action arises. The waiver by either party of any breach of any provision of these Terms and Conditions does not waive any other breach. The failure of any party to insist on strict performance of any covenant or obligation in accordance with these Terms and Conditions will not be a waiver of such party's right to demand strict compliance in the future, nor will the same be construed as a novation of these Terms and Conditions. If any part of these Terms and Conditions is found to be illegal, unenforceable, or invalid, the remaining portions of these Terms and Conditions will remain in full force and effect. If any material limitation or restriction on the grant of any license to Subscriber under these Terms and Conditions is found to be illegal, unenforceable, or invalid, the license will immediately terminate. Except as set forth in Section 2 of these Terms and Conditions, these Terms and Conditions may not be amended except in writing signed by both you and us. In the event that we make such a change that has a material adverse impact on your rights or use of the Service, you may terminate these Terms and Conditions by giving us notice within 20 days of the date we notify you, and you will not be charged any cancellation fee. These Terms and Conditions are the final and complete expression of the agreement between these parties regarding the Subscription Service. These Terms and Conditions supersede, and the terms of these Terms and Conditions govern, all previous oral and written communications regarding these matters.

v140527 How it works eSignature Digital Transaction Management Legality Security Global Take a Demo Free Trial Resource Center By Industry Financial Services Healthcare High Tech Higher Education Insurance Real Estate Life Sciences Government By Department Sales Human Resources Finance IT/Operations Legal Marketing Facilities Support Product Management Procurement Partners & Developers Partner Programs Find a Partner Solution Showcase Partner Portal Dev Center Support & Training DocuSign Support Community DocuSign University Company About DocuSign Leadership Team Financial Investors Board of Directors Security & Trust Blog Events Press Room Careers Contact Subscriptions Follow Us Facebook Twitter LinkedIn Glassdoor Google + YouTube Validate TRUSTe privacy certification Â© DocuSign Inc., 2003 - 2014 221 Main St., Suite 1000, San

Francisco, CA 94105 Sales: +1.877.720.2040 | Support: +1.866.219.4318 North America Terms
of Use Privacy Policy Intellectual Property Trending Topics: Digital Signature Free What Is
Electronic Signature Pdf App For Signing Documents Sign Documents On Android What Is
Digital Signature Processing DocuSign FREE TRIAL BUY NOW Validate TRUSTe privacy
certification .