

Cooperative Request Review

This cooperative request for <u>Motorcycle Headset & Related Public Safety Equipment from Safeware, INC</u> is recommended for approval.

The anticipated project value is \$400,000.00. The cooperative will be utilized by MNPD.

Legal Justification

T.C.A. § 12-3-1205 & MCL 4.12.093 authorize Metro to participate in cooperative purchasing agreements with other governmental entities outside Tennessee for the purchase of goods, supplies, services, and equipment.

For this request, the cooperative purchasing agreement is held by Omnia; the lead agency is Fairfax County, VA. Fairfax County, VA is a public institution that meets the standards for governmental entity as defined in the referenced statute.

The contract resulted from a competitive RFP with five (5) offers.

Regulatory Justification

R4.12.090.05 of the regulations to the procurement code limit participation in cooperative purchasing agreements to that of supplies and products that do not include services unless the purchasing agent determines that such a cooperative is in the best interest of Metro.

For this request, the cooperative purchasing agreement is for supplies and products. There is no service provision.

Value Justification

It is unlikely that Metro, as a single government entity, would obtain better value through a competitive solicitation. That is because the pricing in this cooperative purchase agreement leverages both the scale of Omnia membership and the competition of five (5) offers.

Prepared by Zak Kelley 05/14/2024

C2024047

Rec. March 28, 2024

DEPARTMENT of FINANCE DIVISION OF PURCHASES Cooperative Purchase Request Instructions for Use:

Step 1 – Complete parts 1, 2, 3, and 4.
Step 2 – Collect attachments enumerated in part 4.

Step 3 – Email completed form and relevant attachments to $\underline{\text{prg@nashville.gov}}$.

Note – do **not** sign. Pending review, the division of purchases will collect signatures via DocuSign.

Part 1 - Requesting Department Information			
Contact Person	John Singleton	Department	Police
Email	John.Singleton@nashville.gov	Phone	615-862-7702
Date Submitted	03/28/24		

Part 2 - Cooperative Information				
Cooperative Entity	OMNIA Partners	Originating Agency	Fairfax County, VA	
Vendor	Safeware, Inc.	Contract Number	4400008468	
Contract Start	10/8/2018	Contract Expiration	9/30/2028	
Solicitation Method	RFP			
Description of good/services procured		oftware Value-Added Supplier; This cooperative contract will be used by Police Department to occure Police motorcycle headset equipment and other public safety products.		

Part	3 - Ut	ilizing Departments
Yes	No	
•	0	Will any Metro departments/agencies, other than the requesting department/agency, be utilizing this cooperative? If yes, please indicate which departments/agencies below:
		as needed by other Metro Departments

Part	4 - At	tachments & Attestations		
Yes	No			
•	0	Have you attached the original contract from the originating agency?		
•	0	Does the contract contain a cooperative purchase provision allowing use by other governmental agencies?		
•	0	Do you accept the terms and conditions of the contract without exception?		
Yes	No			
•	0	Have you attached the formal solicitation (RFP/ITB) from the originating agency?		
•	0	Was the solicitation advertised, open, and unrestricted?		
Yes	No			
•	0	This purchase, including but not limited to cost terms detailed in the contract, is in the best interest of the Metropolitan Government of Nashville & Davidson County.		
Belo	Below, briefly describe why utilizing this cooperative contract—as opposed to issuing an RFP/ITB—is more			

advantageous to Metro. Be thorough; this is utilized to develop legislation. Failure to complete may result in your request being returned.

Safeware, Inc. is the value added reseller who competitively bid and was awarded a cooperative contract by Fairfax County, VA and OMNIA partners for use via OMNIA Partners master contract 4400008468, and as such, has leveraged the competitive pricing with the applicable manufacturers for their value added service.

Signature	Date Signed	Entity
John Singloton	3/28/2024 9:57 AM	←Department Contact/Requestor PDT
John Drake	3/31/2024 1:38 PM	
Michelle A. Hernandez lane	4/11/2024 6:55 PM	←Purchasing Agent CDT



New Jersey LFN 2012-10 Packet

for

Safeware, Inc.

Contract #4400008468

Solicited and Awarded by Fairfax County, VA on behalf of itself and U.S. Communities Participants



Packet Checklist LFN 2012-10

- 1. Contract Documents Screenshot
- 2. Page from solicitation that indicates Lead Agency and issuance of solicitation on behalf of themselves, U.S. Communities and agencies nationally
- 3. New Jersey Business Registration Certificate for the contractor and any sub-contractors
- **4. Statement of Corporate Ownership** (an original form prepared for the contracting agency awarding the contract)
 - Attachment A
- **5. Public Contract EEO Compliance** (Employee Information Report form or proof of participation in a federally approved affirmative action program)
- 6. Non-Collusion Affidavit
- 7. Soft or Hard Cost Savings Benchmark
- 8. Solicitation Posting Documents
 - Attachment B
- 9. Award and Evaluation Criteria from Solicitation
- 10. Bid Opening and Late Submission Policy from Solicitation
- 11. Notice of Intent to Award---Sample
- 12. Disclosure of Investment Activities in Iran
 - Attachment C



National Cooperative Contract Standards

Pages 3 & 4 DCA LFN 2012-10

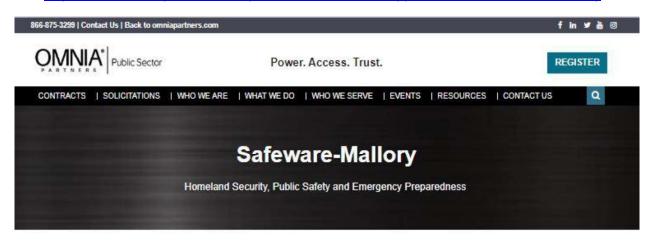
The following three requirements make a contract part of a national cooperative:

- a. The national cooperative contract must have been awarded through a "competitive bidding process" that complies with the laws covering the issuing entity. In this context, a "competitive bidding process" requires open competition, or competition among those qualified or pre-qualified, submission of bids, and awarded pursuant to a "lowest responsible", "most advantageous to the public entity, price and other factors considered", or other similar standard employed by a public entity. This excludes contract awards based on unadvertised, "invitation only," negotiated, local preference, or sole source procurement practices.
- b. The contract being awarded pursuant to the national cooperative model must have been awarded by a contracting unit as defined in c. 139, and cannot have been awarded by a non-profit or private organization, even if a member of the cooperative. Stated differently, Chapter 139 only permits contracting units to access national cooperative contracts that were solicited by another "contracting unit" as defined by the statute.
- c. The original bid must have been advertised as a national cooperative contract (or a regional contract that includes New Jersey in its region) not as a strictly local contract that is made "national" or "regional" after the receipt of bids. This is required so that vendors that bid on these contracts know the scope of government agencies outside of the issuing agency that could potentially use the contract. Such information can affect pricing and the range of bidders.



1. Screenshot of Contract Documents on Website

https://www.omniapartners.com/publicsector/contract/supplier-contracts/safeware-mallory





Overview Contract **Documentation** Benefits, Pricing & FAQ's Fire, Hazmat & Rescue Law Enforcement Homeland Security **Emergency Response** Municipal Industrial K-12 & Higher Education Matrice 210 Drone Mavic 2 Enterprise **DuPont Personal** Protection

U.S. Communities and National IRA, both wholly-owned subsidiaries of OMNIA Partners, have come together as OMNIA Partners, Public Sector. All public sector participants already registered with National IRA or U.S. Communities continue to have access to all contracts, with certain exceptions, in the portfolio and do not need to re-register to use a legacy National IRA, legacy U.S. Communities, or new OMNIA Partners contract. U.S. Communities and National IRA remain separate legal entities and lead agency contracts completed under each brand are effective and available for use through the contract's approved term. In the event we believe re-registration is necessary for any reason, OMNIA Partners will let you know.

Homeland Security, Public Safety and Emergency Preparedness

Lead Agency

County of Fairfax, Virginia

Contract Number

4400008468 - Safeware, Inc. & Mallory Safety and Supply LLC.

5 year initial term, October 1, 2018 to September 30, 2023 Option to renew for (5) additional (1) year periods

Executive Summary

Uniform Guidance

Contract Documents

Contract 4400008468

RFP Documents

- RFP 2000002547
- Addendum 1
- RFP Posting Document

Response Evaluation

AZ Compliance



Safeware-Mallory introduces Garrett Metal Detectors

LEARN MORE



2. RFP Title Page Indicating Lead Agency and Issuance of solicitation on behalf of U.S. Communities and Agencies Nationally



COMPETITIVE SOLICITATION

BY FAIRFAX COUNTY, VA

FOR

PUBLIC SAFETY AND EMERGENCY PREPAREDNESS EQUIPMENT AND RELATED SERVICES

ON BEHALF OF ITSELF AND OTHER GOVERNMENT AGENCIES

AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES

GOVERNMENT PURCHASING ALLIANCE

RFP 2000002547



Documentation Requirements

Page 4, DCA LFN 2012-10

The contracting unit must verify that vendors on a national cooperative contract comply with applicable New Jersey procurement documentation requirements. For example, vendors will need to comply with the following New Jersey laws by submitting the required forms to the New Jersey contracting unit as if the contract was originally awarded by that contracting unit:

- i. New Jersey Business Registration Certificate for the contractor and any sub-contractors (i.e., copy of certificate)
- ii. Statement of Corporate Ownership (an original form prepared for the contracting agency awarding the contract)
- iii. Public Contract EEO Compliance (Employee Information Report form or proof of participation in a federally approved affirmative action program)
- iv. A non-collusion affidavit (only if required by a local unit)
 - 3. New Jersey Business Registration Certificate





4. Statement of Ownership

See Attachment A, CONFIDENTIAL

5. Public Contract EEO compliance



6. Non-Collusion Affidavit – executed during Solicitation Process

RFP2000002547—Appendix C
County of Fairfax General Conditions and Instructions to Bidders, pg. 55

17. PROHIBITION AGAINST UNIFORM PRICING: The Purchasing Agent encourages open and competitive bidding by all possible means and endeavors to obtain the maximum degree of open competition on all purchase transactions using the methods of procurement authorized by the Fairfax County Purchasing Resolution. Each bidder, by virtue of submitting a bid, guarantees that it has not been a party with other bidders to an agreement to bid a fixed or uniform price. Violation of this implied guarantee shall render void the bids of participating bidders. Any disclosure to or acquisition by a competitive bidder, in advance of the opening of the bids, of the terms or conditions of the bid submitted by another competitor may render the entire proceedings void and may require re-advertising for bids.

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Cost Savings Determination

Page 5, DCA LFN 2012-10

...Nonetheless, the statute still requires "cost savings" be demonstrated in some fashion. Suggested methods of demonstrating cost-savings include.

- i. Comparing current State contract pricing, available to other government entities, to that of the proposed national cooperative.
- ii. Comparing pricing for comparable goods or services under the contracting unit's current contracts or contracts available to it (i.e., New Jersey government based cooperative purchasing programs) to that of the proposed national cooperative.
- iii. Comparing recently procured comparable contracts entered by other public entities to that of the proposed national cooperative.

Other factors that should be considered as part of the analysis of whether there is a cost-savings.

- iv. The ability to avoid the cost and time of a separate procurement
- v. Lower minimum purchase requirements at a lower price that allows for the public entity to purchase the needed quantities and avoid storage costs.
- vi. Additional costs which have been factored in before contract award, such as:
 - a. Administrative cost factors required to participate in the cooperative agreement
 - b. Shipping costs, if any
 - c. Vendor rebates



7. Soft or Hard Cost Savings Benchmark – Suppliers should try to compile a sample benchmark if applicable from another agency in New Jersey or another state or contract (LFN does not say the analysis must be from within the state)

In the absence of a sample benchmark contract by which to compare prices, and due to the wide variety of offerings available under Safeware's Public Sector U.S. Communities contract, the following proposed soft cost analysis is recommended to show the cost of procurement via the bid process vs. purchasing directly from the U.S. Communities contract:

It is estimated that a Public Safety equipment purchaser would spend ____ hours putting together a bid for technical equipment purchases which would include developing the

technical specifications and compiling the bid package. Additionally, it is estimated that hours would be required to post the bid, respond to questions from vendors, evaluate the bid responses, and award the contract. The total estimated time, therefore, to complete an equipment purchase by putting it out to bid is estimated at hours. As a result of the bid process, the preferred make and model may not be awarded causing potential problems when dealing with critical Law Enforcement or Fire Department equipment.
According to a News Release dated September 17, 2019 from the U.S. Department of Labor, Bureau of Labor Statistics (https://www.bls.gov/news.release/pdf/ecec.pdf), total compensation costs for state and local government workers averaged \$50.78 per hour. If hours are required to complete an equipment purchase, and if the average hourly rate is \$50.78, then the total cost of procuring equipment through the bid process is \$ Conversely, it is estimated that a Public Safety equipment purchaser would spend hours to complete the steps necessary to access the U.S. Communities contract per the Department of Consumer Affairs Local Finance Notice 2012-10, which includes compiling the required documentation and posting a Notice of Intent to Award. Once the requirements are met, the Public Safety equipment purchaser would procure products and services directly from the contract and would no longer have to go through the bid or contract approval process. If hours are required to access the U.S. Communities contract, and if the average hourly rate is \$50.78, then the total cost of procuring equipment through the U.S. Communities contract is \$ By using the U.S. Communities contract, it is estimated that Public Safety equipment purchasers would save \$



Fair and Open Process

Page 6, DCA LFN 2012-10

- ... "Fair and open process" means, at a minimum, that the contract shall be:
 - i. Publicly advertised in newspapers or on the Internet website maintained by the public entity in sufficient time to give notice in advance of the contract;
 - ii. Awarded under a process that provides for public solicitation of proposals or qualifications;
- iii. Awarded and disclosed under criteria established in writing by the public entity prior to the solicitation of proposals or qualifications; and
- iv. Publicly opened and announced when awarded.

The above criteria can be verified and demonstrated therefore the following requirements are not needed:

In most cases this standard would be met by obtaining information from the issuing agency or national cooperative administrator about the bidding process that was used. If the bidding process did not meet the above definition of a "fair and open" process, the vendor would have to submit a Business Entity Disclosure Certificate (BED-C) and Political Contribution Disclosure (PCD) form to the contracting unit as required by pay-to-play laws.

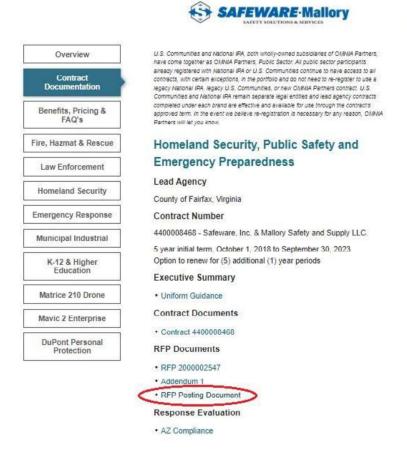


8. Contract Posting Documents

See Attachment B for full posting documents

https://www.omniapartners.com/hubfs/PUBLIC%20SECTOR/Supplier%20Information/Safeware,%20Inc./Combined Postings SAF 2018.pdf









9. Award and Evaluation Factors from Solicitation

RFP2000002547— Introduction & Background Section 5, Evaluation of Proposals, pg. 4

EVALUATION OF PROPOSALS

Proposals will be evaluated by the Lead Public Agency in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

U.S. Communities Advisory Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) whose response(s) affirmatively meets the requirements of this Request for Proposal and provides the best overall value will be eligible for a contract award. U.S. Communities reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

5.1 TECHNICAL PROPOSAL INSTRUCTIONS:

- 5.1.1 The offeror must submit the Technical Proposal in a separate binder containing the following information. This information will be considered the minimum content of the proposal. Proposal contents shall be arranged in the same order and identified with headings as presented herein.
 - Name of firm submitting proposal; main office address; when organized; if a corporation, when and where incorporated; appropriate Federal, State, and County registration numbers.
 - Understanding of the problem and technical approach.
 - Statement and discussion of the requirements as they are analyzed by the offeror.
 - Offeror's proposed definitive Scope of Work with explanation of technical approaches and a detailed outline of the proposed program for executing the requirements of the technical scope and achieving project objectives.
 - Offeror should demonstrate an awareness of difficulties in the completion of this undertaking, and a plan for surmounting them. Special attention should be given to methodological issues that will be encountered in such a project.

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RFP2000002547— Introduction & Background Section 5, Evaluation of Proposals, pg. 5

RFP2000002547

INTRODUCTION AND BACKGROUND

5.1.2 Treatment of the Issues:

In this section, the offeror may also comment if deemed appropriate, on any aspect of the Request for Proposal, including suggestions on possible alternative approaches to the coverage, definition, development, and organization of the issues.

5.1.3 Statement of Qualifications:

The statement of Qualifications must include a description of organizational and staff experience.

- Organizational and Staff Experience: Offerors must describe their qualifications and experience to perform the work described in this Request for Proposal. Information about experience should include direct experience with the specific subject matter.
- References: Special notation must be made of similar or related programs performed and must include organization names, addresses, names of contact persons, and telephone numbers for such reference (See ATTACHMENT B).
- Financial Statements: The offeror shall provide an income statement and balance sheet from the most recent reporting period.
- 5.1.4 SUPPLIER QUALIFICATIONS, SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION (Ref. Page 11-17)
- 5.1.5 SUPPLIER INFORMATION (Ref. Pages 19-23)

RFP2000002547— Introduction & Background Section 16, Basis for Award pg. 9

16.6. Proposal Evaluation Criteria

The following factors will be considered in the award of this contract:

- Proven Experience of the company's success in providing Public Safety and Emergency Preparedness Equipment and Related Services on a nationwide and local basis. (10 points)
- Depth of response to the TECHNICAL PROPOSAL, Section 5. (20 points)
- Depth of Response to SUPPLIER QUALIFICATIONS and SUPPLIER INFORMATION (Reference pages 12 – 24). (30 points)
- Depth of response to COST PROPOSAL, Section 6, including Market Basket pricing, and reasonableness of cost proposal(s). (40 points)



RFP2000002547—Appendix C County of Fairfax General Conditions and Instructions to Bidders, pg. 56

AWARD

21. AWARD OR REJECTION OF BIDS: The Purchasing Agent shall award the contract to the lowest responsive and responsible bidder complying with all provisions of the IFB, provided the bid price is reasonable and it is in the best interest of the County to accept it. Awards made in response to a RFP will be made to the highest qualified offeror whose proposal is determined, in writing, to be the most advantageous to the County taking into consideration the evaluation factors set forth in the RFP. The Purchasing Agent reserves the right to award a contract by individual items, in the aggregate, or in combination thereof, or to reject any or all bids and to waive any informality in bids received whenever such rejection or waiver is in the best interest of the County. Award may be made to as many bidders as deemed necessary to fulfill the anticipated requirements of Fairfax County. The Purchasing Agent also reserves the right to reject the bid of a bidder deemed to be a non-responsible bidder.

In determining the responsibility of a bidder, the following criteria will be considered:

- a. The ability, capacity and skill of the bidder to perform the contract or provide the service required;
- Whether the bidder can perform the contract or provide the service promptly, or within the time specified, without delay or interference;
- c. The character, integrity, reputation, judgment, experience and efficiency of the bidder;
- d. The quality of performance of previous contracts or services;
- e. The previous and existing compliance by the bidder with laws and ordinances relating to the contract or services;
- f. The sufficiency of the financial resources and ability of the bidder to perform the contract or provide the service;
- g. The quality, availability and adaptability of the goods or services to the particular use required;
- The ability of the bidder to provide future maintenance and service for the use of the subject of the contract;
- Whether the bidder is in arrears to the County on debt or contract or is a defaulter on surety to the County or whether the bidder's County taxes or assessments are delinquent; and
- j. Such other information as may be secured by the Purchasing Agent having a bearing on the decision to award the contract. If an apparent low bidder is not awarded a contract for reasons of non-responsibility, the Purchasing Agent shall so notify that bidder and shall have recorded the reasons in the contract file.

10. Bid Opening & Late Policy from Solicitation

RFP2000002547— Introduction & Background Section 17, Request for Proposal Schedule, pg. 10

17. REQUEST FOR PROPOSAL SCHEDULE:

17.1. The following schedule will be used for this Request for Proposal:

Date	Event	Time
February 6, 2018	RFP Released	N/A
February 22, 2018	Pre-Proposal Conference	10:30am
March 13, 2018	Proposals are due	2:00 p.m.
March 27-28, 2018	Evaluate and Rank Proposals	N/A
March 28, 2018	Potential Interview of Companies with Most Competitive Proposals	9:00 a.m.
June 1, 2018	Award Contract to the highest ranked Offeror	N/A



RFP2000002547— Introduction & Background Section 14, Late Proposals, pg. 8

14. LATE PROPOSALS:

14.1 Proposals received in the Office of the County Purchasing Agent after the date and time prescribed shall not be considered for contract award and shall be returned to the offeror.

15. PERIOD THAT PROPOSALS REMAIN VALID:

15.1 Proposals will remain valid for a period of one-hundred and twenty days (120) calendar days after the date specified for receipt of proposals.

16. BASIS FOR AWARD:

16.1. This Request for Proposal is being utilized for competitive negotiation. Under the competitive negotiation process, a contract may be awarded to the responsible offeror whose proposal is determined to be the most advantageous to the County, taking into consideration price and the evaluation factors set forth in the Request for Proposal. The County reserves the right to make multiple awards as a result of this solicitation.

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RFP2000002547—Appendix C County of Fairfax General Conditions and Instructions to Bidders, pg. 55

RFP2000002547

APPENDIX C

General Conditions and Instructions to Bidders

- 4. LATE BIDS & MODIFICATIONS OF BIDS:
 - Bids or proposals received after the date and time specified for receipt in the solicitation will not be considered.
 - b. If an emergency, unanticipated event, or closing of County offices interrupts or suspends normal County business operations so that bids cannot be received at the County office designated for receipt of bids by the exact time specified in the solicitation, then bids will be due at the same time of day specified in the solicitation on the first work day that normal County business operations resume.
 - The official time used for receipt of bids/modifications is the time and date stamp clock located in the Department of Procurement & Material Management. No other clocks, calendars or timepieces are recognized. All bidders must ensure all bids/modifications are received prior to the scheduled due date/time.
- 5. WITHDRAWAL OF BIDS: Bids shall be withdrawn only as set forth in the Fairfax County Purchasing Resolution.
- 6. ERRORS IN BIDS: When an error is made in extending total prices, the unit bid price will govern. Erasures in bids must be initialed by the bidder. Bidders are cautioned to recheck their bids for possible error. Errors discovered after public opening cannot be corrected and the bidder will be required to perform if its bid is accepted.
- LABELING OF BIDS: All bids and proposals submitted in response to a County solicitation must be submitted in a sealed envelope
 or package identified with the solicitation number, title, and bidder's name and address clearly marked on the outside of the envelope
 or package.
- ACCEPTANCE OF BIDS/BINDING 90 DAYS: Unless otherwise specified, all formal bids submitted shall be binding for ninety (90)
 calendar days following bid opening date, unless extended by mutual consent of all parties.
- 9. CONDITIONAL BIDS: Conditional bids may be rejected in whole or in part.
- 10. BIDS FOR ALL OR PART: The Purchasing Agent reserves the right to make award on all items in the aggregate or on any of the items on an individual basis, whichever is in the best interest of the County. A bidder may restrict its bid to consideration in the group aggregate by so stating, but must name a single unit price on each item bid. Any bid in which the bidder names a total price for all the articles without quoting a unit price for each and every separate item may not be considered for award.
- 11. AREA BIDS: For the purchase and delivery of certain goods and services the County may be divided into Areas (e.g., Areas I, II, III, and IV). When such goods and services are included in the Pricing Schedule, bidders may bid on all areas or an individual area. A map showing the areas of the County will be furnished with the solicitation when required.
- 12. RECEIPT OF BIDS: Bids received prior to the time of opening will be securely kept, unopened by the County. No responsibility will attach to the Purchasing Agent or her representative for the premature opening of a bid not properly addressed and identified. Unless specifically authorized in the solicitation, telegraphic, electronic, or facsimile bids/modifications will not be considered by the County.
- 13. BID OPENING: All bids received in response to an Invitation for Bid (IFB) will be opened at the date, time and place specified, read publicly, and made available for inspection as provided in paragraph 63, General Conditions and Instructions to Bidders. The Purchasing Agent's representative assigned to open the bids will decide when the specified time for bid opening has arrived. Tabulations of bids received are posted on the County's website at: http://www.fairfaxcounty.gov/procurement/bid-tab

Proposals received in response to a Request for Proposal (RFP) will be made available as provided in Paragraph 63, General Conditions and Instructions to Bidders.



Legal Advertising Requirements

Page 7, DCA LFN 2012-10

....There is no need for such notices when a contracting unit joins or uses another authorized New Jersey cooperative contract.

The advised notice practices include the contracting unit providing notice of its intent to utilize a national cooperative contract with a sufficient time period for a vendor to offer alternative approaches. This notice should be treated like any other procurement legal notice and must be printed in an official newspaper...with at least 10 days' notice before the next action is taken. The Division suggests a public notice template that contains the following elements:

"Notice of Intent to Award a Contract under a National Cooperative Purchasing Agreement":

- i. Name of the entity that awarded the contract
- ii. Title of contract (description of the contract, i.e., office supplies)
- iii. A web link to where the contract can be viewed online
- iv. Length of contract (must be consistent with length of public contracts law regulating the contracting unit)
- v. A statement naming the vendor to whom the contracting unit intends to award the contract
- vi. A statement of the authority under which the contract is being awarded; generally this will be N.J.S.A. 52:34-6.2(b)(3)
- vii. A notice of when the comment period ends

11. Notice of Intent to Award

Agency should utilize template below and COPY and PASTE the notice and POST for 10 days

Notice of Intend to award Contract under a National Cooperative Purchasing Agreement – (Agency contracting Agent name)

The [Agency Name] intends to participate in the Fairfax County contract for Public Safety and Emergency Preparedness Equipment and Related Services, Number: #4400008468, to purchase [contract items] through OMNIA Partners, Public Sector.



Information regarding the contract may be found on the OMNIA Partners website at: https://www.omniapartners.com/publicsector.

The [Agency Name] anticipates joining the OMNIA Partners contract on [01/01/2020]. The current Fairfax County term for contract #4400008468 is 10/01/2018 to 09/30/2023.

It is the intent of the [Agency Contracting Agent Title] to make a contract award to Safeware-Mallory pursuant to the proposal submitted in response to the Fairfax County RFP.

[Agency Name] is permitted to join national cooperative purchasing agreements under the authority of N.J.S.A 52:34-6.2(b)(3).

Comment period ends [01/01/2020].

12. Disclosure of Investment Activies in Iran

See Attachment C

Seattle.gov

Attachment B

Safeware, Inc. New Jersey LFN 2012-10 Packet

2019.11.21

The Buy Line Blog

City Purchasing

U.S. COMMUNITIES: Public Safety and Emergency Preparedness Equipment and Related Services; RFP #2000002547

February 6, 2018 by purchadmin

Click here to access RFP #2000002547

Due Date/Time: March 13, 2018/ 2:00 P.M.

Click here to access Marketbasket

PRE-PROPOSAL CONFERENCE

RFP 2000002547

An optional pre-proposal conference will be held at 10:30am on February 22_{nd}, 2018 at the Fairfax County Government Center, 12000 Government Center Parkway, Conference Room 4/5, Fairfax Virginia. The purpose of this conference is to allow potential offerors an opportunity to present questions and obtain clarification relative to any facet of this solicitation.

While attendance at this conference will not be a prerequisite to submitting a proposal, offerors who intend to submit a proposal are encouraged to attend. Bring a copy of the solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

All questions pertaining to this RFP should be submitted in writing by **February 27, 2018** to the contract specialist at dpmmteam1@fairfaxcounty.gov.

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CATEGORIES

Bids & Proposals

ARCHIVES

Select Month

Filed Under: Bids & Proposals, RFP #2000002547

CCTV and Sewer Services; ITB #SPU-3825

January 31, 2018 by purchadmin

Click here to access Invitation to Bid #TRN-3825

ITB Due Date & Time: 02/21/2018; 3:00PM

Addendum Q&A: N/A

Pre-Bid Conference (Optional): 02/07/2018; 3:30PM at City Purchasing Office, 700 5th

Avenue, Suite 4112, Seattle

Pre-Bid Conference Attendees List: N/A

City Buyer: David Stubblefield, 206-684-0452

Evaluation and Award Decisions

Status Update: N/A

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, ITB #SPU-3825

Cedar Falls Units 5 & 6 Exciter Systems Replacement; ITB #SCL-1419

January 29, 2018 by purchadmin

Click here to access Invitation to Bid #SCL-1419

Bid Due Date & Time: 02/22/2018 2PM PT

Addendum Q&A: 02/02/2018

Pre-Bid Conference (Optional): 02/07/2018 9AM PT at Cedar River Watershed

Education Center, 17905 Cedar Falls Road SE, North Bend, WA. 98045

Pre-Bid Attendees List: N/A

City Buyer: David McLean, 206-684-0445

Evaluation and Award Decisions

Status Update: N/A

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, ITB #SCL-1419

CBO & CCS Budget System; RFP #CBO-4280

January 22, 2018 by purchadmin

Click here to access Request for Proposal #CBO-4280

RFP Due Date & Time: February 27th, 2018 @ 4 PM

Addendum Q&A: N/A

Optional Pre-Proposal Conference: January 26, 2018 @ 1 PM Pacific at the City

Purchasing Office 700 5th Avenue, Suite 4112, Seattle

Pre-Proposal Conference Attendees List: 01/26/2018

City Buyer: Jason Edens, 206-733-9583

Evaluation and Award Decisions

Status Update: N/A

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, RFP #CBO-4280

CLOSED-Road Salt (Magnesium Chloride Crystal); ITB #TRN-3868

January 19, 2018 by purchadmin

Click here to access Invitation to Bid #TRN-3868

ITB Due Date & Time: 01/31/2018; 3:00PM

Addendum Q&A: 01/25/2018

Pre-Bid Conference (Optional): 01/24/2018; 10:30AM at City Purchasing Office, 700

5th Avenue, Suite 4112, Seattle

Pre-Bid Conference Attendees List: N/A

City Buyer: David Stubblefield, 206-684-0452

Evaluation and Award Decisions

Status Update: In Evaluation

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, ITB #TRN-3868

Digitization Services (Scanning, Indexing, Metadata Entry, Document, and Media Conservation); ITB #3702

January 18, 2018 by purchadmin

Click here to access Invitation to Bid #3702

ITB Due Date & Time: 02/20/2018, 3:00 PM

Addendum Q&A: 01/29/2018

Optional Pre-Bid Conference: 01/25/18, 9:00 AM Pacific at City Purchasing Office, 700

5th Avenue, Suite 4112, Seattle.

Pre-Bid Conference Attendees List: N/A

City Buyer: Presley Palmer, 206-233-7158

Evaluation and Award Decisions

Status Update: N/A

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, ITB #3702

U. S. COMMUNITIES: Document and Media Destruction Services Cobb County Purchasing Department; RFP #18-6320

January 16, 2018 by purchadmin

Click here to access RFP #18-6320

Advertisement for Request for Proposals

Cobb County will receive Sealed Proposals before **12:00 noon**, **February 8th**, **2018** in the

Cobb County Purchasing Department
122 Waddell Street
Marietta, Georgia 30060

No bids will be accepted after the 12:00 noon deadline

Sealed Bid #18-6320
Request for Proposal
Document and Media Destruction Services
Cobb County Purchasing Department

Pre-Proposal Meeting: January 23, 2018 @11:00 A.M.

Cobb County Purchasing Department
122 Waddell Street
Marietta, Georgia 30060

Proposals are opened at 2:00 p.m. in the Cobb County Purchasing Department, 122 Waddell Street,

Marietta, Georgia 30060

No proposal may be withdrawn for a period of ninety (90) days after date of bid opening, unless otherwise specified in the bid documents. Cobb County will consider the competency and responsibility of bidders in making the award. Cobb County reserves the right to reject any and all proposals, to waive informalities and technicalities, to reject portions of the proposals, and to award contracts in a manner consistent with the County and the laws governing the State of Georgia.

The Georgia Security and Immigration Compliance Act Affidavit form must be submitted with all bid packages involving the "performance of physical services" in order to be considered.

This solicitation and any addenda are available for download in PDF format on the Cobb County Purchasing website. www.cobbcounty.org/purchasing.

Advertise: January 12, 19, 26

February 2

Filed Under: Bids & Proposals, RFP #18-6320

Marine Fleet Vessel Repair and Parts; ITB #SCL-3785

January 9, 2018 by purchadmin

Click here to access Invitation to Bid #SCL-3785

Bid Due Date & Time: February 8, 2018 2PM PT

Addendum Q&A: 02/02/2018

Pre-Bid Conference (Optional): January 18, 2018 10AM PT at Seattle Municipal Tower, 700 5th Ave, Seattle WA 98124, Room 4120.

Skype Information:

Phone: 206-386-1200

Phone: 844-386-1200

Conference ID: 9113673

Pre-Bid Attendees List: 1/18/18

City Buyer: David McLean, 206-684-0445

Evaluation and Award Decisions

Status Update: In Evaluation

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, ITB #SCL-3785

CLOSED-COLLECTION, TRANSPORTATION, AND DISPOSAL OF LIQUID AND SOLID PCB WASTES; RFP #SCL-3751-R

November 30, 2017 by purchadmin

Click here to access Request for Proposal #SCL-3751-R

RFP Due Date & Time: 12/20/2017 by 4 PM

Addendum Q&A: N/A

Optional Pre-Proposal Conference: 12/11/2017 @ 1 PM Pacific at the Seattle City

Purchasing Office, 700 5th Avenue, Suite 4112, Seattle

Pre-Proposal Conference Attendees List: N/A

City Buyer: Jason Edens, 206-733-9583

Evaluation and Award Decisions

Status Update: In Evaluation

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, RFP #SCL-3751-R

CLOSED-TREASURY SERVICES; RFP #FAS-3792

November 13, 2017 by purchadmin

Click here to access Request for Proposal #FAS-3792

** UPDATE ** RFP Due Date & Time: 01/23/18, 3:00 PM (Pacific) ** UPDATE **

Addendum Q &A: 1/5/2018

Optional Pre-Proposal Conference: November 20, 2017 at 11:00 – 1:00 PM SMT

Room 4050/4060. Skype Available (Details is Section 9)

Pre-Proposal Conference Attendees List: N/A

City Buyer: Presley Palmer, 206-233-7158

Evaluation and Award Decisions

Status Update: In Evaluation

Status & Award List: N/A

Executed Contract: N/A

Filed Under: Bids & Proposals, RFP #FAS-3792

1 2 Next Page »

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STATE OF HAWAII

City and County of Honolulu

AFFIDAVIT OF PUBLICATION

IN THE MATTER OF RFP# 2000002547

} SS.

Doc. Date:	LEB 1 2 2018	# Pages: 1
Notary Name: COLLEE	N E. SORANAKA	First Judicial Circuit
Doc. Description: Publication	Affidavit of	EEN E. SOP
Notary Signature	FEB 1 5 2018 Date	No. 90-263
Gwyn Pang being duly sworr execute this affidavit of Oahu Star-Advertiser, MidWeek, T Tribune-Herald, that said nev State of Hawaii, and that the aforementioned newspapers a	I Publications, Inc. publisher The Garden Island, West Haw vspapers are newspapers of g attached notice is true notice	of The Honolulu vaii Today, and Hawaii
Honolulu Star-Advertiser	times on:	
MidWeek	times on:	
The Garden Island	0times on:	
Hawaii Tribune-Herald	7 times on:	
02/09, 02/10, 02/11, 02/12 West Hawaii Today	2, 02/13, 02/14, 02/15/201 0 times on:	8
Other Publications:		0 times on:
And that affiant is not a party	to or in any way interested in	the above entitled matter.
Gue	en Jana	
Gwyn Pang (
Subscribed to and sworn before	e me this 15 day of Jac	busy A.D. 2018
Colleen E. Soranaka, Notary P My commission expires: Jan 06	ublic of the First Judicial Cir 5 2020	cuit, State of Hawaii
Ad# 0001071259		

RFP# 2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the Lead Public Agency's General Conditions & Instructions to Bidders. Proposals are due no later than 2:00 pm local time on March 13, 2018. Additional information may be found at: www.fairfaxcounty.gov/solicitations. (HTH1071259 2/9, 2/10, 2/11, 2/12, 2/13, 2/14, 2/15/18)



SP.NO.: L.N.

Notice

Basic Information

Estimated Contract Value (CAD) \$150,000,000.00 (Not shown to suppliers)

Reference Number0000077980Issuing OrganizationU.S. CommunitiesOwner OrganizationFairfax County, VA

Solicitation Type RFP - Request for Proposal

Solicitation Number 2000002547

Title Public Safety and Emergency Preparedness Equipment and Related Services

Source ID PU.MU.USA.457357.C50448

Agreement Type None

Details

Region All of Canada, All of Canada

Purchase Type Term: 2018/10/01 12:00:00 AM EDT - 2023/09/30 12:00:00 AM EDT

Description RFP# 2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the

Lead Public Agency's General Conditions &Instructions to Bidders.

Proposals are due no later than 2:00 pm local time on March 13, 2018.

Additional information may be found at: www.fairfaxcounty.gov/solicitations.

Additional information may be found at: WWW.tallianeouthy.gov/constations

Dates

 Publication
 2018/02/06 06:41:10 PM EST

 Question Acceptance Deadline
 2018/02/27 12:00:00 AM EST

Questions are submitted online No

Bid Intent Not Available

Closing Date 2018/03/13 02:00:00 PM EDT

Prebid Conference 2018/02/22 10:30:00 AM EST

Pre-Bidding Events

Event Type Prebid Conference
Attendance Recommended

Event date 2018/02/22 10:30:00 AM EST

Location see RFP packet

Event Note

Bid Submission Process

Bid Submission Type Physical Bid Submission

2018/02/06 06:41:49 PM EST Page 1 of 3

Documents

Documents

Document	Size	Uploaded Date	Language
2000002547.pdf [pdf]	4 Mb	2018/02/06 06:40:17 PM EST	English
Marketbasket FINAL.xlsx [xlsx]	27 Kb	2018/02/06 06:40:39 PM EST	English

2018/02/06 06:41:49 PM EST Page 2 of 3

Categories Selected Categories

MERX Categories (3)	
G	Goods Goods
G14	Fire Fighting, Security and Safety Equipment Fire Fighting, Security and Safety Equipment
G28	Special Purpose Vehicles Special Purpose Vehicles
G20	Marine Marine

2018/02/06 06:41:49 PM EST Page 3 of 3



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Contracting Opportunity

* * * This ad has not been published. It has been reviewed and pending publication. * * *

Title: Public Safety and Emergency Preparedness Equipment and Related Services

Agency: U.S. Communities

Division: Operations

Contract Number: 2000002547

Contract Term: Five (5) Years with Five one-year Extensions

Date of Issue: 02/07/2018

Due Date/Time: 03/13/2018 2:00 PM

EST

County(ies): All NYS counties

Location: Fairfax County, VA

Classification: Safety & Security - Commodities

Opportunity Type: General

Entered By: Alexis Turner

Description: RFP# 2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the Lead Public Agency's General Conditions & Instructions to Bidders. Proposals are due no later than 2:00 pm local time on March 13, 2018. Additional information may be found at:www.fairfa xcounty.gov/solicitations.

^{*} These goods or services have been purchased from an out-of-state/foreign vendor within the past three years.

Contact Information

Technical Contact: Fairfax County, VA

Department of Procurement and Material Management

Jamie Pun

Contract Specialist II

12000 Government Center Parkway, Suite 427

Fairfax, VA 22035 United States Ph: 703-324-3653

jamie.pun@fairfaxcounty.gov

Primary contact: U.S. Communities

Operations

U.S. Communities Alexis Turner

Solicitation Manager 2999 Oak Road, Suite 710 Walnut Creek, CA 94597

United States Ph: 214-629-2056

aturner@uscommunities.org

Submit to contact: U.S. Communities

Operations

U.S. Communities Alexis Turner

Solicitation Manager 2999 Oak Road, Suite 710 Walnut Creek, CA 94597

United States Ph: 214-629-2056

aturner@uscommunities.org

Supporting document(s) shown below:

The following supporting documents are available for download:

Document title	Description	Туре
Market Basket		xlsx
RFP Packet		pdf

To download these documents, please visit the New York State Contract Reporter website: http://www.nyscr.ny.gov

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Stacy Hotes, Onvia Inc

Account Manager: Nicole Bartholomaus [Help & Support]

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Project Name: PUBLIC SAFETY AND EMERGENCY PREPARED-

NESS EQUIPMENT AND RELATED SERVICES

Fairfax County Agency: Location: Fairfax, VA 22035

Level Of Government: County

Submittal/Due Date: 3/13/2018 2:00 PM Due in 34 days

Pre-Bid Meeting Date: 2/22/2018 10:30 AM Agency Bid #: RFP2000002547

Publication Date: 2/06/2018 Last Updated Date: 2/06/2018 Onvia Reference # BID:35990716

1 Click here to jump to additional information to help you qualify this opportunity

Specifications

Description: **COMPETITIVE SOLICITATION**

BY FAIRFAX COUNTY, VA

FOR

PUBLIC SAFETY AND EMERGENCY PREPAREDNESS EQUIPMENT AND RELATED SERVICES

ON BEHALF OF ITSELF AND OTHER GOVERNMENT AGENCIES AND MADE AVAILABLE THROUGH THE U.S. COMMUNITIES

GOVERNMENT PURCHASING ALLIANCE

RFP 2000002547

PRE-PROPOSAL CONFERENCE

RFP 2000002547

An optional pre-proposal conference will be held at 10:30am on February 22nd, 2018 at the Fairfax County Government Center, 12000 Government Center Parkway, Conference Room 4/5, Fairfax Virginia. The purpose of this conference is to allow potential offerors an opportunity to present questions and obtain clarification relative to any facet of this solicitation.

While attendance at this conference will not be a prerequisite to submitting a proposal, offerors who intend to submit a proposal are encouraged to attend. Bring a copy of the solicitation with you. Any changes resulting from this conference will be issued in a written addendum to the solicitation.

All questions pertaining to this RFP should be submitted in writing by February 27, 2018 to the contract specialist at dpmmteam1@fairfaxcounty.gov.

ISSUE DATE: February 6, 2018

REQUEST FOR PROPOSAL NUMBER:

RFP2000002547

TITLE: Public Safety and Emergency Preparedness

Equipment and Related Services

DEPARTMENT:

Various

DUE DATE/TIME:

March 13, 2018 / 2:00 P.M.

CONTRACT SPECIALIST: Jamie Pun; 703-324-3653

or Jamie.Pun@fairfaxcounty.gov

Project Documents:

2000002547.pdf

Bid/Proposal Form

Marketbasket FINAL.xlsx

Bid/Proposal Form

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Stacy Hotes, Onvia Inc

Account Manager: Nicole Bartholomaus [Help & Support]

Products and Services: Primary: Emergency preparedness services

Agency Contact

Buyer Department: Business Office

Buyer Email: dpmmteam1@fairfaxcounty.gov

Agency: Fairfax County

Owner Address: 12000 Government Center Pkwy

Fairfax, Virginia 22035

Owner Phone: p: (703) 324-2531

Owner Website: http://www.fairfaxcounty.gov/



Stacy Hotes, Onvia Inc

Account Manager: Nicole Bartholomaus [Help & Support]

Most Recent Awards: Fairfax County

AWARD TITLE: EMT CERTIFICATION TRAI...
VENDOR: ASSOCIATES IN EMERGENCY CARE

AWARD DATE: AWARD VALUE:

09/29/17 N/A

AWARD TITLE: EMT CERTIFICATION TRAI...
VENDOR: ASSOCIATES IN EMERGENCY CARE, ...

AWARD DATE: AWARD VALUE:

09/29/17 N/A

AWARD TITLE: PROFFESSIONAL CRISIS M...
VENDOR: PROFESSIONAL CRISIS MANAGEMENT...

AWARD DATE: AWARD VALUE:
06/01/15 N/A

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6605 SE Lake Road, Portland, OR 97222 PO Box 22109 Portland, OR 97269-2169 Phone: 503-684-0360 Fax: 503-620-3433 E-mail: legals@commnewspapers.com

AFFIDAVIT OF PUBLICATION

State of Oregon, County of Multnomah, SS I, Charlotte Allsop, being the first duly sworn, depose and say that I am the Accounting Manager of the Business Tribune, a newspaper of general circulation, published at Portland, in the aforesaid county and state, as defined by ORS 193.010 and 193.020, that

Ad#: 30378

Owner: U.S. Communities

Description: PUBLIC SAFETY & EMER-GENCY PREPAREDNESS EQUIPMENT &

SERVICES

A copy of which is hereto annexed, was published in the entire issue of said newspaper for 7 week(s) in the following issue:

02/09/2018, 02/13/2018, 02/16/2018, 02/20/2018,

02/23/2018, 02/27/2018, 03/02/2018

raciotte Charlotte Allsop (Accounting Manager)

Subscribed and sworn to before me this

03/02/18

Y PUBLIC FOR OREGON

OFFICIAL STAMP KRISTINE LEAH HUMPHRIES NOTARY PUBLIC-OREGON COMMISSION NO. 961015 MY COMMISSION EXPIRES MARCH 30, 2021

Acct #: 132066 **Attn: ALEXIS TURNER** U.S. COMMUNITIES 700 GROVE STREET, 11C JERSEY CITY, NJ 07310



U.S. COMMUNITIES GOVERNMENT PURCHASING ALLIANCE PUBLIC SAFETY AND EMERGENCY PREPAREDNESS EQUIPMENT AND **RELATED SERVICES** Proposals Due: 2:00 PM, March 13 **REQUEST FOR PROPOSALS** RFP# 2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the Lead Public Agency's General Conditions & Instructions to Bidders. Proposals are due no later than 2:00 pm local time on March 13, 2018. Additional information may be found at: www.fairfaxcounty.gov/ solicitations.

Published Feb. 9, 13, 16, 20, 23, 27 & Mar. 2.2018

BT30378

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Current Solicitations

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Listed below are posting details and documents for competitive solicitations currently in progress. Resulting contracts will b made available through the U.S. Communities cooperative purchasing program.

Equipment Rentals and Related Products and Services

Lead Agency:

City of Charlotte, NC

Responses due: June 26, 2018 at 2pm

RFP Documents:

RFP 269-2018-047 RFP 269-2018-047 Addendum 1 RFP 269-2018-047 Addendum 2

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Posting Information: Date Posted:

U.S. Communities: Current Solicitations May 22, 2018 - June 26, 2018 Onvia/DemandStar May 22, 2018 - June 26, 2018 City of Charlotte, NC May 22, 2018 - June 26, 2018 Canadian MERX Public Tenders May 22, 2018 - June 26, 2018 State of Hawaii and Oregon May 22, 2018 - June 26, 2018 State of Louisiana May 22, 2018 - June 26, 2018

Oracle Products and Services

Lead Agency:

Maricopa County, AZ

Responses due: June 26, 2018 at 2pm



RFP Documents:

RFP 180233

Postings

Posting Information: U.S. Communities: Current Solicitations May 17, 2018 - June 26, 2018 Onvia/DemandStar May 17, 2018 - June 26, 2018 Maricopa County, AZ/Bidsync May 17, 2018 - June 26, 2018 Canadian MERX Public Tenders May 17, 2018 – June 26, 2018 State of Hawaii and Oregon May 17, 2018 - June 26, 2018 State of Louisiana May 17, 2018 - June 26, 2018

Date Posted:

Elevator, Escalator and Walkway Maintenance and Modernization Services, Inspection Services, and Related Solutions

Lead Agency:

City of Kansas City, MO

RFP Documents:

RFP EV2516 RFP EV2516 Addendum 1 Responses due: June 8, 2018 at 11pm



Postings

Posting Information: Date Posted:

U.S. Communities: Current Solicitations May 1, 2018 - June 8, 2018 Onvia/DemandStar May 1, 2018 - June 8, 2018 May 1, 2018 - June 8, 2018 City of Kansas City, MO Canadian MERX Public Tenders May 1, 2018 - June 8, 2018 May 1, 2018 – June 8, 2018 State of Hawaii and Oregon State of Louisiana May 1, 2018 - June 8, 2018

Public Safety and Emergency Preparedness Equipment and **Related Services**

Lead Agency:

Fairfax County, VA

Responses due: March 13, 2018 at 2pm



Notice of Intent to Award to Safeware, Inc. & Mallory Safety and Supply LLC.

Postings

Posting Information: Date Posted:

U.S. Communities: Current Solicitations February 6, 2018 - March 13, 2018 Onvia/DemandStar February 6, 2018 - March 13, 2018 February 6, 2018 - March 13, 2018 Fairfax County, VA Canadian MERX Public Tenders February 6, 2018 - March 13, 2018 State of Hawaii and Oregon February 6, 2018 - March 13, 2018 State of Louisiana February 6, 2018 - March 13, 2018

RFP Documents:

RFP 2000002547 RFP 2000002547 Market Basket RFP 2000002547 Addendum 1 RFP 2000002547 Market Basket Addendum 1

Energy Consulting and Management Services

Lead Agency:

City of Mesquite, TX

Responses due: February 9, 2018



Letter of Intent to Award to TFS Energy Solutions, LLC d/b/a Tradition Energy

Postings

Posting Information: Date Posted:

U.S. Communities: Current Solicitations December 13, 2017 - February 2,

Onvia/DemandStar December 13, 2017 - February 2,

2018

City of Mesquite, TX

RFP Documents:

RFP 2018-017 RFP 2018-017 Addendum 1 RFP 2018-017 Addendum 2 RFP 2018-017 Addendum 3

DocuSign Envelope ID: 7EFD0C45-9862-49AA-8A6D-FF663FA199A8

December 13, 2017 – February 2,

2018

Canadian MERX Public Tenders December 13, 2017 – February 2,

2018

State of Hawaii and Oregon December 13, 2017 – February 2,

2018

State of Louisiana December 13, 2017 – February 2,

2018

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Publisher of THE ADVOCATE

PROOF OF PUBLICATION

The hereto attached notice was published in THE ADVOCATE, a daily newspaper of general circulation published in Baton Rouge,
Louisiana, and the Official Journal of the State of Louisiana, City of Baton Rouge, and Parish of East Baton Rouge or published daily in THE NEW ORLEANS ADVOCATE, in New Orleans Louisiana, or published daily in THE ACADIANA ADVOCATE in Lafayette, Louisiana, in the following issues:

<u>02/12/2018, 02/13/2018, 02/14/2018,</u> <u>02/15/2018, 02/16/2018, 02/17/2018,</u>

02/18/2018

Shelley Calloni, Public Notices Representative

Sworn and subscribed before me by the person whose signature appears above

2/18/2018

M. Monic McChristian, Notary Public ID# 88293 State of Louisiana

State of Louisiana

My Commission Expires: Indefinite

My Commission Expires: Indefinite

My Commission Expires: Indefinite

My Commission Expires: Indefinite

PUBLIC NOTICE

RFP#2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The FFP is subject to the Lead Public Agency's General Conditions & Instructions to Bidders. Proposals are due no later than 2:00 pm local time on March 13, 2013. Additional information may be found attaining the contract may be accepted to the contract of t

www.fairfaxcounty.

244412-feb 12-13-14-15-16-17-18-7t

U.S. COMMUNITIES

244412-01

MICHELLE SALINARDI 2999 OAK RD. STE 710 WALNUT CREEK, CA 94597

STATE OF WASHINGTON -- KING COUNTY

--SS.

358366

U.S. COMMUNITIES

No.

Affidavit of Publication

The undersigned, on oath states that he is an authorized representative of The Daily Journal of Commerce, a daily newspaper, which newspaper is a legal newspaper of general circulation and it is now and has been for more than six months prior to the date of publication hereinafter referred to, published in the English language continuously as a daily newspaper in Seattle, King County, Washington, and it is now and during all of said time was printed in an office maintained at the aforesaid place of publication of this newspaper. The Daily Journal of Commerce was on the 12th day of June, 1941, approved as a legal newspaper by the Superior Court of King County.

The notice in the exact form annexed, was published in regular issues of The Daily Journal of Commerce, which was regularly distributed to its subscribers during the below stated period. The annexed notice, a

BCSB:PUBLIC SAFETY EMERG

was published on

02/07/18 02/08/18 02/09/18 02/10/18 02/12/18 02/13/18 02/14/18

The amount of the fee charged for the foregoing publication is the sum of \$518.00 which amount has been

paid in full.

02/14/2018

Subscribed and sworn to before me on

Affidavit of Publication

Notary public for the State of Washington,

residing in Seattle

State of Washington, King County

U.S.
Communities
Government
Purchasing
Alliance
Public Safety
and Emergency
Preparedness
Equipment
Proposals Due: March 13

RFP# 2000002547

Fairfax County, VA (the "Lead Public Agency"), on behalf of the U.S. Communities Government Purchasing Alliance, the members of the advisory board and all local and state government agencies, higher education and nonprofit entities that elect to access the Master Agreement is soliciting proposals to enter into a Master Agreement for Public Safety and Emergency Preparedness Equipment and Related Services. The resulting contract may be awarded to multiple suppliers. The RFP is subject to the Lead Public Agency's General Conditions & Instructions to Bidders. Proposals are due no later than 2:00 pm local time on March 13, 2018. Additional information may be found at: www.fairfaxcounty.gov/ solicitations.

solicitations.

Date of first publication in the Seattle Daily Journal of Commerce, February 7, 2018.

2/14(358366)

Solicitation ID: 37877

RFP 2000002547

Title: PUBLIC SAFETY, EMERGENCY PREPAREDNESS

EQUIPMENT, RELATED SERVICES

Contact: Jamie Pun

Organization: Seattle, City of

Active Date: 2/7/2018 **Inactive Date:** 3/13/2018

Solicitation Type: RFP

Public: Yes

Estimated Value: 150000000

Vendor Details:

Customer Ref #:

Company Name	DBAName	Status	Match Code	Main Contact	Email	Phone	City
Adept Fire Protection		SB	Υ	cindy cloe	cindy@adeptfire.com	(509) 279-3383	Clayton, WA
Airgas Nor Pac Inc.	Airgas Nor Pac Inc		Υ	Stacey Hogan	stacey.hogan@airgas.com	(360) 944-4000	Vancouver, WA
Ambro Inc	Batteries Plus	SB	Υ	John Keegan	john.keegan@batteriesplus.net	(509) 489-4226	Spokane, WA
AT&T Mobility			Υ	Steve Pruett	steve.pruett@att.com	(425) 985-3670	Atlanta, GA
Celico Partnership	Verizon Wireless		Υ	Ronald Palmer	Ronald.Palmer@VerizonWireless.com	(360) 701-9667	Olympia, WA
Cisco Systems, Inc.			Υ	Angelene Gigi Feril	aferil@cisco.com	(408) 526-4000	San Jose, CA
Columbus Scuba Inc			Υ	Andrew Silverman	PSD@columbusscuba.com	(614) 500-7234	Columbus, OH
ECMS, Inc.			Υ	Roger Curtis	rcurtis@ecmsinc.biz	(510) 839-5111	Oakland, CA
FIRE SAFETY INTERNATIONAL, INC.	FSI NORTH AMERICA		Υ	VERONICA KROYER	VKROYER@FSINORTH.COM	(440) 949-2400	SHEFFIELD LAKE, OH
Genesis Branding		SB	Υ	Ken Gabriel	ken@genesisbranding.com	(425) 949-4060	Bothell, WA
Geospatial Response LLC		SB	Υ	Bret Magdasy	bmagdasy@gmail.com	(206) 841-0846	Vashon, WA
International Business Machines	IBM		Υ	Paul Danielson	pdaniel@us.ibm.com	(360) 352-6884	Olympia, WA
Johnson Controls Fire and Security			Υ	Keith Purnell	keith.purnell@jci.com	(503) 683-9000	Milwaukee, WI
Kolorkraze, LLC	Kolorkraze, LLC	MW-SB	Υ	Judy Covarrubias	info@kolorkraze.com	(360) 609-2771	Vancouver, WA
KPMG LLP			Υ	Joey Klein	joeyklein@kpmg.com	(206) 913-4000	Seattle, WA
Marketing Displays Inc	MDI Traffic Control Products		Υ	Mara Bitte	tcpsales@mdiworldwide.com	(800) 521-6776	Farmington Hills, MI
Maxisys, Inc.	Maxisys, Inc.		Υ	Alamelu Ramanathan	ramu@maxisys.com	(360) 713-1525	Camas, WA
McKinstry Company Co. LLC			Υ	Robert Hail	RobertHa@McKinstry.com	(206) 762-3311	Seattle, WA
Municipal Emergency Services, Inc.	MES Fire		Υ	Dave Mooney	dmooney@mesfire.com	(203) 364-0620	Southbury, CT
OXARC,INC		SB	Υ	Jim Wright	jwright@oxarc.com	(509) 535-7794	SPOKANE, WA
Ready Northwest			Υ	Edward Colson	edward@readynorthwest.com	(503) 862-7941	Beaverton, OR
RR Donnelley			Υ	Brian Laskey	brian.laskey@rrd.com	(312) 326-8000	Chicago, IL
Systems Engineering, Inc.	SEI		Υ	Roy Hayes	rhayes@seisecure.com	(571) 434-6943	Dulles, VA
TESSCO Incorporated			Υ	Keri Reddington	bid@tessco.com	(800) 316-2830	Hunt Valley, MD
The Informatics Applications Group	The Informatics Applications Group		Υ	Neil Lampton	nlampton@tiag.net	(703) 437-7878	Restion, VA
Unipak Corporation			Υ	Brian Marcus	unipakcorp@aol.com	(888) 808-5120	Brooklyn, NY

Vendor Summary:

Total Veteran Owned	0
Total Minority & Woman Owned	1
Total Washington Small Business	6
Total Vendors	26





STATE OF NEW JERSEY Safeware, Inc. New Jersey LFN 2012-10 Packet DEPARTMENT OF THE TREASURY **DIVISION OF PURCHASE AND PROPERTY**

2019.11.21

33 WEST STATE STREET, P.O. BOX 230 TRENTON, NEW JERSEY 08625-0230

DISCLOS	JRE OF INVESTMENT ACTIVITIES IN IRAN FORM
BID SOLICITATION #: 44000084	VENDOR/BIDDER: Safeware, Inc
	PART I CERTIFICATION DER MUST COMPLETE PART I BY CHECKING ONE OF THE BOXES K ONE OF THE BOXES WILL RENDER THE PROPOSAL NON-RESPONSIVE
complete the certification below to attest, is identified on the Department of the Tre found on the Division's website at <a chapter25list.pdf"="" href="http://completing.the.org/line.com/http://com/h</td><th>erson or entity that submits a bid or proposal or otherwise proposes to enter into or renew a contract must under penalty of perjury, that neither the person nor entity, nor any of its parents, subsidiaries, or affiliates, asury's Chapter 25 list as a person or entity engaged in investment activities in Iran. The Chapter 25 list is www.state.nj.us/treasury/purchase/pdf/Chapter25List.pdf . Vendors/Bidders must review this list prior to to complete the certification will render a Vendor's/Bidder's proposal non-responsive. If the Director finds a person or entity to be in, violation of the law, s/he shall take action as may be appropriate and up but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in on of the party. CHECK THE APPROPRIATE BOX	
subsidiaries, or affiliates is listed	ablic Law 2012, c. 25, that neither the Vendor/Bidder listed above nor any of its parents. on the N.J. Department of the Treasury's list of entities determined to be engaged in prohibited 1012, c. 25 ("Chapter 25 List"). Disregard Part 2 and complete and sign the Certification below.
on the Department's Chapter 25 and complete the Certification be	s above because the Vendor/Bidder and/or one or more of its parents, subsidiaries, or affiliates is listed ist. I will provide a detailed, accurate and precise description of the activities in Part 2 below and sign low. Failure to provide such information will result in the proposal being rendered as nonresponsive d/or sanctions will be assessed as provided by law.
i e	PART 2
PLEASE PROVIDE ADI	DITIONAL INFORMATION RELATED TO INVESTMENT ACTIVITIES IN IRAN
If you checked Box "B" above, provide subsidiaries or affiliates, engaged in the in	detailed, accurate and precise description of the activities of the Vendor/Bidder, or one of its parents, restment activities in Iran by completing the boxes below.
ENTITY NAME: RELATIONSHIP TO VENDOR/BIDDI DESCRIPTION OF ACTIVITIES: DURATION OF ENGAGEMENT: ANTICIPATED CESSATION DATE:	R:
VENDOR/BIDDER CONTACT N. VENDOR/BIDDER CONTACT PHON Attach Additional Sheets If Necessary.	AME: E No.:
	CERTIFICATION
attachments hereto, to the best of my kno contained herein, and that the Vendor/Bi contract(s) with the State to notify the Stat to make a false statement or misrepresent	rized to execute this certification on behalf of the Vendor/Bidder, that the foregoing information and any wledge are true and complete. I acknowledge that the State of New Jersey is relying on the information der is under a continuing obligation from the date of this certification through the completion of any in writing of any changes to the information contained herein; that I am aware that it is a criminal offense ation in this certification. If I do so, I will be subject to criminal prosecution under the law, and it will int(s) with the State, permitting the State to declare any contract(s) resulting from this certification void and
Jignature	Date
Jessica M. Faulkner, Assistant Secretary Print Name and Title	

DPP Rev. 6.19.17 Page 1 of 1



PUBLIC SAFETY AND EMERGENCY PREPAREDNESS EQUIPMENT AND RELATED SERVICES Executive Summary

Lead Agency: County of Fairfax, VA Solicitation: 2000002547

RFP Issued: February 6, 2018 **Pre-Proposal Date:** February 22, 2018

Response Due Date: March 13, 2018 Proposals Received: #10

Awarded to: Safeware, Inc. : Contract #4400008468

Fairfax County, Virginia Department of Procurement & Material Management (DPMM) issued RFP #2000002547 on February 6, 2018, to establish a national cooperative contract for Public Safety and Emergency Preparedness Equipment and Related Services.

The solicitation included cooperative purchasing in No.1. Master Agreement:

Fairfax County, VA (herein "Lead Public Agency" on behalf of itself and all states, local governments, school districts, and higher education institutions in the United States of America, and other government agencies and nonprofit organizations (herein "Participating Public Agencies") is soliciting proposals from qualified suppliers to enter into a Master Agreement for a complete line of Public Safety and Emergency Preparedness Equipment and Related Services (herein "Products and Services").

And No.4. U.S. Communities:

U.S. Communities Government Purchasing Alliance (herein "U.S. Communities") helps Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts are available for use by the respective Lead Public Agency and, also, by other Participating Public Agencies.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The Buy Line Blog, Seattle.gov
- The Honolulu Star, HI
- Merx.com
- The New York State Contract Reporter, NYSCR.ny.gov
- ONVIA

- Pamplin Media Group Portland, OR, legals@commnewspapers.com
- U.S. Communities Website
- The ADVOCATE, LA
- The Daily Journal of Commerce, WA

On March 13, 2018 proposals were received from the following offerors:

- Federal Resources
- Safeware, Inc.
- Tactical & Survival Specialties, Inc. (TSSI)
- WatchGuard, Inc.
- STRACK, Inc.
- Atlantic Emergency Solutions
- L.N. Curtis & Sons
- Digital Ally, Inc.
- Moser Training Solutions, LLC
- Products Unlimited, Inc.

Ten (10) Proposal were received. Using the evaluation criteria established in the RFP, five (5) were disqualified (Atlantic Emergency Solutions, L.N. Curtis & Sons, Digital Ally, Inc., Moser Training Solutions, LLC and Products Unlimited, Inc.) and the other Five (5) proposals (Federal Resources, Safeware, Inc., TSSI, WatchGuard, Inc. and STRACK, Inc.) were deemed responsive and upon evaluation, the committee elected to award to Safeware, Inc. and Mallory Safety and Supply, LLC. as the top Offerors for public safety and emergency preparedness equipment and related services.

Contract includes:

Safeware, Inc. offers a robust selection of products in public safety and emergency preparedness equipment and related services. Solution benefits include:

- Comprehensive website offering related public safety and emergency preparedness
- No minimum quantity required and no freight charges for non-hazmat shipments

Term:

Contract period from October 1, 2018 through September 30, 2023 with the option to renew to a maximum of five (5) additional (1) year periods, through September 30, 2028.

Pricing/Discount:

- Discount rate of 41% for equipment and 10% for services
- Larges sales may be eligible for additional price discounts
- Offering eCommerce rebates

OMNIA Partners, Public Sector Landing Pages: https://public.omniapartners.com/suppliers/safeware-mallory/contract-documentation



County of Fairfax, Virginia

NOTICE OF AWARD

Date: JUN - 7 2018

CONTRACT TITLE:

Public Safety and Emergency Preparedness Equipment

and Related Services

RFx NUMBER:

RFP2000002547

CONTRACT NUMBERS:

4400008468 - Safeware, Inc.

4400008495 - Mallory Safety and Supply LLC.

NIGP CODES:

34020, 34054, 34072, 34080, 34087, 34540, 34574.

68008, 68068, 68067, 99029

CONTRACT PERIOD:

October 1, 2018 through September 30, 2023

RENEWALS:

Five (5) One-Year Options

(or a combination of the years)

SUPERSEDES CONTRACTS:

4400001839 (Safeware, Inc.);

4400001840 (Mallory Safety and Supply LLC.)

CONTRACTOR:

SUPPLIER CODE:

Safeware, Inc. 4403 Forbes Blvd Lanham, MD 20706

1000011775

Contact:

Rick Bond, Vice President of Sales

Phone:

301-542-3258

E-mail:

rbond@safeareinc.com

For ordering, go to www.safewareinc.com

Mallory Safety and Supply, LLC 1040 Industrial Way Longview, WA 98632

1000017276

Contact:

Allison Windsor, Director of Government Sales

Phone:

818-644-9484

E-mail:

allison.windsor@malloryco.com

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427 Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpmm

Phone (703) 324-3201, TTY: 1-800- 828-1140, Fax: (703) 324-3228

Notice of Award 4400008468 (Safeware) 4400008495 (Mallory) Page 2

DELIVERY:

N/A

TERMS:

Net 30 Days

FOB:

Destination

PRICES:

See Attached Pricing Schedule

DPSM CONTACT:

Jamie Pun, VCO, CPPB, Contract Specialist II

Telephone: 703-324-3653

Fax: 703-324-3228

E-mail: Jamie.Pun@fairfaxcounty.gov

ORDERING INSTRUCTIONS:

Any county department may enter into FOCUS (Fairfax County Unified Systems) a shopping cart indicating the item/service required, the quantity, the payment terms and the delivery date. The shopping cart must be annotated with the contract number. Requests exceeding the small purchase threshold (\$10K) will be routed to DPMM and a purchase order will be executed.

Jamie Pun, VCO, CPPB

Contract Specialist II

DISTRIBUTION:

Finance - Accounts Payable/e

FRD - Jason Stanley/e

FCPD - Mike Estelle/e

FCPD - Kerene Gordon/e

DPSC - Robert Turner/e

DPWES, Noman Control Pollution Plant - Cliff Davis/e

Sheriff's Office - Kevin Burns/e

COG - Rick Konrad (<u>rkonrad@mwcog.org@mwcog.org</u>)

U.S. Communities - Alexis Turner (aturner@uscommunities.org)

Contractor - rbond@safeareinc.com

ACS, Team 1 – J. Waysome-Tomlin

Contract Specialist - J. Pun

Notice of Award 4400008468 (Safeware) 4400008495 (Mallory) Page 3

Description	% Discount from Safeware & Mallory's List Price
Personal Protective Equipment (PPE)	41%
Explosive Device Mitigation and Remediation Equipment	41%
Environmental Monitoring	41%
CBRNE Search & Rescue Equipment	41%
Interoperable Communications Equipment	41%
Detection Equipment	41%
Decontamination Equipment	41%
Hazardous Materials Storage	41%
Spill Control and Containment	41%
Physical Security Enhancement Equipment	41%
Fire and Emergency Response	41%
Traffic Safety	41%
Facility Safety and Maintenance	41%
Fall protection and Confined Space	41%
Medical and First Aid Supplies	41%
CBRNE Reference Materials	41%
Automated External Defibrillators (AEDs)	41%
Ammunition/Less than Lethal Munitions	41%
Civil Disturbance Gear	41%
Dive Gear/Underwater Recovery/Water Safety	41%
Police Fleet Management Products	41%
Law Enforcement Software	41%
Public Safety Aviation – Helicopters	41%

Notice of Award 4400008468 (Safeware) 4400008495 (Mallory) Page 4

Description	% Discount from Safeware & Mallory's List Price
Public Safety Uniforms	41%
Vehicles	41%
Trainers and Training Equipment	41%
Vending Solutions	41%
Related Services	41%
Other Non-listed Public Safety, Law Enforcement and Fire Equipment	41%

The attached technical service, rental and training price lists are added and Contractor agrees that the pricing is the maximum rate and/or pricing allowed under this contract. In addition, pricing may be negotiated to a lower rate and/or price.

Safeware-Mallory

Technical Services Rates

Contract 4400008468 Contract 4400008495

Service Type	Description	Details	Unit Price	Discount	USC Price	Qty
Flow Testing	Posichek Bench Test for the following Manufacturer's; Avon, Draeger, MSA, Scott & Survivair	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 65.00	10%	\$ 58.50	ea
Flow Testing-Interspiro	Posichek 3 Bench Test for the following Manufacturer's; Interspiro	Repairs & Batteries Not Included, Onsite Service fees may apply	\$ 95.00	10%	\$ 85.50	ea
Hydrostatic Testing	Pressure testing up to 4500 psi, includes devalving & o-ring replacement	Excludes refill; Pick-up and delivery fees may apply	\$ 27.00	10%	\$ 24.30	ea
Cylinder Refill 4500 psi	Breathable air cylinders up to 4500 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 8.00	10%	\$ 7.20	ea
DOT Hydrostatic Testing	Hydrostatic testing 6000 lb	Hydro Testing	\$ 75.00	10%	\$ 67.50	ea
Cylinder Refill 6000 psi	Breathable air cylinders up to 6000 psi	Hazmat shipping fees apply to refilled cylinders, Pick-up & delivery fees may apply	\$ 32.00	10%	\$ 28.80	ea
Compressor Service 1 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluation, Parts & labor for 50hr preventative maintenance, (1) ea. Air sample, calibration & certification service. Additional repair fees not included.	\$ 2,470.00	10%	\$ 2,223.00	ea
Compressor Service 4 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed quarterly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 3,895.00	10%	\$ 3,505.50	ea
Compressor Service 12 & 50 Maintenance	Comprehensive maintenance service as per manufactures recommendations to include: Bauer, Eagle & Scott models	Operational evaluations performed monthly, Parts & labor for 50hr preventative maintenance, (4) ea. Air samples, calibration & certifications service. Additional repair fees not included.	\$ 5,415.00	10%	\$ 4,873.50	ea
Air Sample	Breathable Air Testing, Grade D Air Quality	Air Sample Draw	\$ 285.00	10%	\$ 256.50	ea

Safeware-Mallory

Technical Services Rates

Contract 4400008468 Contract 4400008495

В . Т	_	T				
Service Type	Description	Details	Unit Price	Discount	USC Price	Qty
Fit Testing , Qualitative	Respiratory Manual fit test service; Bitrex	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Fit Testing, Quantitative	Respiratory Computer aided fit test service	Per Mask	\$ 45.00	10%	\$ 40.50	ea
Mask Cleaning	Cleaning & disinfecting of face mask only	Replacement parts not included	\$ 50.00	10%	\$ 45.00	ea
SCBA Cleaning	Clean, disinfect & inspection service includes Case	Replacement parts not included	\$ 95.00	10%	\$ 85.50	ea
Fire Hose Testing	Pressure Testing	Price per linear foot up to 4" hose	\$ 0.95	10%	\$ 0.86	LF
Fire Hose Repair	Nozzle & appliance repair	Call for Quote			\$ -	ea
Fire Hose Coupling Repair	Hose recouping	Call for Quote		74	\$ -	ea
Breather Box	Air Systems Breather Box service: Function test	(1) each Air sample certification & Calibration service	\$ 350.00	10%	\$ 315.00	ea
Level A Suit Testing	Pressure testing with annual certification	A Letter of decontamination certification must be attached to each suit prior to service	\$ 105.00	10%	\$ 94.50	ea
Evaluation	Evaluation Fee for Gas Detection service only- refused repair	Fee is waived if new instrument is purchased through Safeware	\$ 75.00	10%	\$ 67.50	ea
Calibration Service	Portable Gas Detection service to include preventative maintenance, calibration & software upgrades	Price based on standard 4 gas mix, Repair parts & labor not included	\$ 95.00	10%	\$ 85.50	ea
ixed System Gas Detection	Preventative Maintenance , calibration & software upgrade	Price per sensor site; Onsite Service Fee will apply to this service, Repair parts & labor not included; Call for Quote			\$ -	ea
mergency Shelter Cleaning Small	Clean & disinfect; less then 350 sq foot deployment area	Pick up & delivery fees not included	\$ 670.00	10%	\$ 603.00	ea
mergency Shelter Cleaning Medium	Clean & disinfect; 351 to 499 sq foot deployment area	Pick up & delivery fees not included	\$ 950.00	10%	\$ 855.00	ea
Large	Clean & disinfect, 500+ sq foot deployment area	Pick up & delivery fees not included	\$ 1,170.00	10%	\$ 1,053.00	ea
Fixed Fall Protection Systems	Design, install & training service for Horizontal Lifeline/fixed system	Call for Quote			\$ -	ea

Technical Services Rates

Contract 4400008468 Contract 4400008495

Service Type	Description	Description Details		Init Price	Discount	USC Price		Qty
Labor	Hourly Technician rate	Price per hour; billed in 15 minute increments	\$	95.00	10%	\$	85.50	ea
Rush Charge	Expedited repair service; per unit fee	Service is dependent upon part and technician availability. This charge is in addition to other applicable fees		100.00	10%	\$	90.00	ea
Pick up/Delivery Fee	Per Occurrence Fee	Call for Availability	\$	150.00	10%	Ś	135.00	ea
On-Site Service- Daily Rate	Customer site; per occurrence	Travel & accommodation fees not included. Please Call for availability	\$	650.00	10%	\$	585.00	ea
After Hour Response	After standard business hours: Emergency Hourly Response Fee	This charge is in addition to other applicable fees	\$	125.00	10%	\$	112.50	ea
Travel Rate	Hourly Travel Rate	Price per hour, per technician	\$	95.00	10%	¢	85.50	
Travel/ Lodging	Lodging Fee	Per night /Per technician	\$	200.00	10%	\$	180.00	ea
TRAVEL MILEAGE	Mileage Charge	Per Mile over 60 mile radius from Service Center	\$	0.62	10%	\$	0.56	ea

PLEASE NOTE THAT ALL SERVICES MAY NOT BE AVAILABLE IN ALL LOCATIONS. ONSITE SERVICE FEES MAY APPLY TO SERVICES LISTED. CONTACT YOUR LOCAL SERVICE CENTER FOR DETAILS.

Standard or Expedited Shipping costs are not included. Some material may require hazardous material shipping. Other rental equipment available, call for information

28. TRAINERS AND TRAINING EQUIPMENT

Training Equipment – 41% off List Price

Training Classes - 10% off List Price - see below

30. RELATED SERVICES

Classroom or Onsite Training	ſ	Published Price	Discount	USC Price
Half Day	\$	975.00	10%	\$ 877.50
Full Day	\$	1,500.00	10%	\$ 1,350.00
Travel Rate Half Day	\$	487.50	10%	\$ 438.75
Travel Rate Full Day	\$	750.00	10%	\$ 675.00
SET Public Order Training*	\$	788.89	10%	\$ 710.00

^{*}SET Public Order Training - Foundation Course for Public Order & Crowd Management Policing (Basic/Intermediate) 4 day class. Price per student, minimum of 32 students per class.

Training Classes:

- Aerial Work/Lift Platforms
- Back Safety
- Bloodborne Pathogens
- Bucket Truck Safety
- Chainsaw Safety
- Confined Space Entry Awareness
- Confined Space Entry Operations
- Confined Space Rescue
- Cranes, Hoists & Lifts
- Crane Safety Awareness
- Defensive Driver (National Safety Council Certification)
- Developing Effective Safety Action Teams
- Do Your Own OSHA Inspection
- Electrical Safe Work Practices
- Emergency Action Plans
- Evacuation Plans that Work
- Ergonomics Hazard Assessment
- Establishing a Safety & Health Committee
- Fall Protection Awareness
- Fall Protection Competent Person
- Fire Prevention & Fire Extinguishers
- First Aid CPR AED (National Safety Council Certification)
- Flagger Certification (National Safety Council Certification)
- Forklift Operator (industrial/warehouse)
- Forklift Train the Trainer
- Hand & Portable Power Tools
- Hazard Communication/Right to Know
- Hazard Identification

- Hazardous Materials Awareness (initial and refresher)
- Hazardous Materials Operations / Spill Response Team (initial and refresher)
- Hazardous Materials 24 Hour Technician (initial and refresher)
- Hazardous Waste Management (initial and refresher)
- Hearing Conservation
- High Voltage Electrical Safety
- Hoists & Overhead Cranes
- Job Safety Analysis/Job Hazard Analysis
- Ladder Safety
- Lead Safety
- Lockout/Tagout Electrical Safety (authorized, affected and other)
- Law Enforcement Public Order Civil Unrest
- Law Enforcement Public Order Command Foundation Course
- Machine Guarding
- Material Handling
- Mobile Cranes & Rigging
- NFPA70E
- OSHA 10-hour General Industry
- OSHA 10-hour Construction
- OSHA 30-hour General Industry
- OSHA 30-hour ConstructionOSHA Overview for HR Managers
- OSHA Recordkeeping Requirements
- Overhead Crane Operator
- Personal Protective Equipment

Safeware-Mallory **Related Services & Training Price List**

Public Safety and Emergency Preparedness Equipment and Related Services

Contract 4400008468

Contract 4400008495

- Power Tool Safety
- PPE Hazard Assessments
- Respirator Fit-Tester Course
- **Respiratory Protection**
- Respiratory Protection Program Administrator
- Safe Lifting
- Safety Orientation Programs

- Scaffold User
- Scaffold Competent Person
- Slinging and Rigging
- Spill Response Team Training
- TB & Airborne Pathogens
- Trenching & Excavation Competent Person
- Work Zone Safety Supervisor

Training Classes Terms:

Maximum quantity of student varies with course.

Customized classes available.

Basic Training material included.

Additional equipment may be required and is not included in the rates.

Travel and Accommodations not included.

Half-day minimum.

Training facilities provided by customer.

Some courses may require multiple days.



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

Date of Award: JUN - 7 2018

Safeware, Inc. 4403 Forbes Blvd Lanham, MD 20706

Attention: Rick Bond, Vice President of Sales

Reference:

RFP2000002547; Public Safety and Emergency Preparedness Equipment and

Related Services

Dear Mr. Bond:

Acceptance Agreement

Contract Number: 4400008468

This acceptance agreement signifies a contract award for Public Safety and Emergency Preparedness Equipment and Related Services. The period of the contract shall be from October 1, 2018 through September 30, 2023 with renewals of five (5) additional years, one (1) year at a time or a combination of the years, by mutual agreement of both parties.

The contract award shall be in accordance with:

- 1) This Acceptance Agreement; and
- 2) The Attached Memorandum of Negotiations.

Please note that this is not an order to proceed. A Purchase Order, which constitutes your notice to proceed, will be issued to your firm. Please provide your Insurance Certificate according to Fairfax County Special Provisions, Section 1 (Insurance) within ten (10) days after receipt of this letter.

Sincerely,

Cathy A. Muse, CPPO

Director/County Purchasing Agent

SID

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427 Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/dpmm

Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228



County of Fairfax, Virginia

To protect and enrich the quality of life for the people, neighborhoods and diverse communities of Fairfax County

MEMORANDUM OF NEGOTIATIONS

RFP 2000002547

Public Safety and Emergency Preparedness Equipment and Related Services

The County of Fairfax (hereinafter called the County) and Safeware, Inc. and Mallory Safety and Supply, LLC. (hereinafter called the Contractor) hereby agree to the following in the execution of Contract 4400008468 with Safeware, Inc. and Contract 4400008495 with Mallory Safety and Supply, LLC. (hereinafter called the Contract) for the provision of public safety and emergency preparedness equipment and related services. The final Contract contains the following documents:

- The County's Request for Proposal RFP 2000002547 and all Addenda;
- b. The Contractor's Technical Proposal and Cost Proposal dated March 8, 2018;
- The Contractor's response to clarification questions dated March 28, 2018.
- d. The Contractor's response to items for negotiation dated April 12, 2018.
- e. This Memorandum of Negotiations;
- f. County's purchase order;
- g. Any subsequent amendments to the Contract.

In addition, the County and the Contractor agree to the following:

- 1. The parties to this Contract acknowledge that Safeware, Inc. submitted a proposal, on behalf of Safeware, Inc. and Mallory Safety and Supply, LLC., in response to RFP2000002547. Mallory Safety and Supply, LLC. acknowledges and agrees to provide public safety and emergency preparedness equipment and related services to Participating Public Agencies of the states of Alaska, Hawaii, Washington, Oregon, California, Arizona, Nevada, New Mexico, Wyoming, Idaho, Montana, and Utah and to assume all responsibilities and obligations under this Contract for its designated territory. Safeware, Inc. acknowledges and agrees to provide public safety and emergency preparedness equipment and related services to Participating Public Agencies located in all other states of the United States, not identified above and to assume all responsibilities and obligations under this Contract for its designated territory. Contract number 4400008468 has been assigned to Safeware, Inc. and Contract number 4400008495 has been assigned to Mallory Safety and Supply LLC. to facilitate ordering.
- 2. The Contractor shall provide eCommerce rebates as outlined below:
 - If 30%-69.99% of total invoiced sales are received by website orders at the conclusion of each contract year, a 0.5% rebate will be provided on purchases made through ecommerce.
 - If 70% or greater of total invoiced sales are received by website orders at the conclusion of each contract year, a 1% rebate will be provided on purchases made through ecommerce.
 - o Conditions: The agency total purchases for the annual contract period must be greater than \$20,000. Ecommerce is defined as any order placed through Safeware or Mallory's website or fully integrated third party marketplace where the Participating Public Agency's orders and Safeware-Mallory's invoices are transacted via EDI, XML or cXML. Ecommerce rebates cannot be combined with other rebates, early payment discounts, or where the buying agency or procurement platform charges an administrative or transaction fee.

Website: www.fairfaxcounty.gov/dpmm Phone 703-324-3201, TTY: 1-800-828-1140, Fax: 703-324-3228 Memorandum of Negotiations RFP2000002547 Page 2

- 3. Large sales greater than \$20,000 may be eligible for additional price discounts from manufacturers and will be automatically flagged in the Contractor's system to seek additional price concessions from manufacturers.
- 4. For purchase of services under this Contract, the Contractor shall provide a minimum of 10% discount from Safeware and Mallory's list price. The pricing for services may be negotiated to a lower price.
- 5. The Contractor acknowledges and agrees that the County and the Participating Public Agencies reserve the right to review and negotiate the license and maintenance terms and conditions prior to any purchase of software under this Contract and that the Contractor will provide full support for executing the negotiated license/maintenance agreement(s) by the County/Participating Public Agencies and the software publisher. The Contractor also agrees to obtain agreement from its software publishers that their shrink wrap, browse wrap, click through, or similar processes are for access purposes only, and any terms and conditions offered in or referenced by those procedures will have no force or effect.
- 6. The Contractor shall hold the discount rate of 41% for equipment and 10% for services firm for the entire contract term including renewal periods.
- 7. The parties mutually agree that the first sentence of Paragraph 1.3 of Section 1 titled Insurance (Fairfax County Special Provisions) is deleted and is replaced with the following language:
 - No change, cancellation, or non-renewal shall be made in any insurance coverage without a thirty-day written notice to the County Purchasing Agent and/or Risk Manager.
- The parties mutually agree that the Paragraph 1.2 b. of Section 1 titled Insurance (Fairfax County Special Provisions) is deleted and is replaced with the following language:

The contractor agrees to maintain Commercial General Liability insurance in the amount of \$1,000,000 per occurrence/aggregate, to protect the contractor, its subcontractors, and the interest of the County. against any and all injuries to third parties, including bodily injury and personal injury, wherever located, resulting from any action or operation under the contract or in connection with contracted work.

ACCEPTED BY:

Shawn Murra

Mallory Safety and Supply, LLC.

Director/County Purchasing Agent

6/6/18



County of Fairfax, Virginia

AMENDMENT

Date: September 29, 2022

AMENDMENT NO. 1

CONTRACT TITLE:

Public Safety and Emergency Preparedness Equipment and Related Services

CONTRACTOR Safeware, Inc.

4403 Forbes Blvd Lanham, MD 20706 SUPPLIER CODE 1000011775

CONTRACT NO. 4400008468

By mutual agreement, Contract 4400008468 is amended to renew for one (1) year at existing prices, terms and conditions, effective October 1, 2023 through September 30, 2024. This is the first of five renewal options.

Please provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS, within ten (10) days after receipt of this executed amendment.

ACCEPTANCE:

V.C. Resident

6-7-2022

DocuSigned by:

Steve Pierson

Lee Ann Pender, CPPO

Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance - Accounts Payable/e

FRD - Jason Stanley

FCPD - Kerene Gordon

Sheriff's Office - Michelle Nelson

Contractor - email: Keith Hyatt, khyatt@safewareinc.com Contractor - email: Rick Bond, rbond@safewareinc.com

Omnia - email: Victoria Palmieri, Victoria.Palmieri@omniapartners.com

Contract Specialist Supervisor - J. Pun ACS, Team 1 - Chan Park

12000 Government Center Parkway, Suite 427 Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement/ Phone 703-324-3201, TTY:711, Fax: 703-324-3228



County of Fairfax, Virginia

AMENDMENT

Date: March 13, 2024

AMENDMENT NO. 2

CONTRACT TITLE: Public Safety and Emergency Preparedness Equipment and Related

Services

CONTRACTOR

Safeware, Inc. 4403 Forbes Blvd Lanham, MD 20706 SUPPLIER CODE 1000011775

CONTRACT NO. 4400008468

By mutual agreement, Contract 4400008468 is amended to renew for four (4) years at existing prices, terms and conditions effective October 1, 2024 through September 30, 2028. This is the last of the renewal options available.

The contractor shall provide a current Certification of Insurance (COI) in accordance with the CONTRACT INSURANCE PROVISIONS, within ten (10) days after receipt of this executed amendment.

ACCEPTANCE:

DocuSigned by:

Steve Pierson

For: Lee Ann Pender, CPPO

Director/County Purchasing Agent

DISTRIBUTION:

Dept. of Finance - Accounts Payable/e

FRD - Jason Stanley/e FCPD - Kerene Gordon/e DOF - Jerry Wilhelm/e

Contract Specialist Supervisor – J. Pun ACS, Team 1 – Roxanna Vazquez Sheriff's Office - Michelle Nelson

Contractor - khyatt@safewareinc.com; rbond@safewareinc.com

Omnia Partners - Victoria.Palmieri@omniapartners.com

Department of Procurement & Material Management

12000 Government Center Parkway, Suite 427 Fairfax, VA 22035-0013

Website: www.fairfaxcounty.gov/procurement/ Phone 703-324-3201, TTY:711, Fax: 703-324-3228

DocuSign

Certificate Of Completion

Envelope Id: 7EFD0C45986249AA8A6DFF663FA199A8

Subject: URGENT Council Legislation - Safeware

Source Envelope:

Document Pages: 67 Signatures: 4

Certificate Pages: 16 Initials: 0

AutoNav: Enabled

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Time Zone: (UTC-06:00) Central Time (US & Canada)

Envelope Originator:

Status: Sent

Procurement Resource Group

730 2nd Ave. South 1st Floor

Nashville, TN 37219 prg@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

5/22/2024 6:59:17 AM

5/22/2024 6.59.17 AM

Security Appliance Status: Connected Storage Appliance Status: Connected

Holder: Procurement Resource Group

prg@nashville.gov

Pool: StateLocal

Pool: Metropolitan Government of Nashville and

Davidson County

Location: DocuSign

Location: DocuSign

Signer Events

Ernest Franklin

Ernest. Franklin@nashville.gov

Security Level: Email, Account Authentication

(None)

Signature

Ernest Franklin

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185

Timestamp

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Signed: 5/22/2024 7:16:38 AM

Electronic Record and Signature Disclosure:

Accepted: 5/22/2024 7:14:49 AM

ID: afb23398-550b-4c5a-8d9f-b2f6bb4c8e77

Dennis Rowland

dennis.rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer Security Level: Email, Account Authentication

(None)

Dennis Rowland

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.191

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Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Kevin Crumbo/mjw

MaryJo.Wiggins@nashville.gov

Security Level: Email, Account Authentication

(None)

kenin (rumbo/mjw

Signature Adoption: Pre-selected Style Using IP Address: 76.122.251.187

Signed using mobile

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Signed: 5/22/2024 8:58:46 AM

Sent: 5/22/2024 8:58:56 AM

Viewed: 5/22/2024 9:14:38 AM

Electronic Record and Signature Disclosure:

Accepted: 5/22/2024 8:57:53 AM

ID: 5f321b33-a8c5-41a7-9d0d-75535e5497ba

Procurement Resource Group

prg@nashville.gov

Metropolitan Government of Nashville and Davidson

County

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Tessa Ortiz-Marsh tessa.ortiz-marsh@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure:	COPIED	Sent: 5/22/2024 8:58:52 AM Viewed: 5/22/2024 9:02:20 AM Sent: 5/22/2024 8:58:53 AM
Electronic Record and Signature Disclosure: Accepted: 5/22/2024 7:48:02 AM ID: ca2d6a31-c1b4-4373-b51b-0f658f5ddb52 Tessa Ortiz-Marsh tessa.ortiz-marsh@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 5/20/2024 6:11:37 PM ID: 3a37eca3-b947-4ce2-8460-4bc5428b67db	COPIED	Sent: 5/22/2024 8:58:54 AM

Amber Gardner

Amber.Gardner@nashville.gov

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure: Accepted: 2/29/2024 8:09:04 AM

ID: cd8aa37d-a7aa-4bf0-b2b8-ccdcdcbe0adb

Austin Kyle

publicrecords@nashville.gov

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 5/21/2024 5:45:06 PM

ID: 6325e308-3dc4-440d-b819-84aaf88fc8f3

Terri Ray

terri.ray@nashville.gov

Security Level: Email, Account Authentication

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Witness Events	Signature	Timestamp
Notary Events	Signature	Timestamp

Envelope Summary Events	Status	Timestamps			
Envelope Sent	Hashed/Encrypted	5/22/2024 7:12:27 AM			
Certified Delivered	Security Checked	5/22/2024 9:14:38 AM			
Payment Events	Status	Timestamps			
Electronic Record and Signature Disclosure					