
GRANT SUMMARY SHEET

Grant Name: Bloomberg American Sustainable Cities 25-27

Department: MAYOR'S OFFICE

Grantor: Bloomberg Philanthropies via John Hopkins University

**Pass-Through Grantor
(If applicable):**

Total Award this Action:
In-kind amount \$620,000.00
awarded to Metro: \$1,000,000.00

Cash Match Amount \$0.00
Department Contact: Marjorie Pomeroy-Wallace
 880-1501

Status: NEW

Program Description:

Nashville has been selected as one of 25 cities to join the Bloomberg American Sustainable Cities (BASC) initiative aiming to reduce emissions, further adaptation to climate change, expand economic opportunity, and improve people's lives. As a participant in the BASC program, Metro will receive a 3-person innovation team for three years as well as technical assistance and other resources to help create solutions using a rigorous 14-month design process. Salaries and programmatic resources used by the innovation team are paid for by Bloomberg Philanthropies via Johns Hopkins University for all 3 years. **In the first 2 years basic professional development and programming resources are provided to the i-team via an in-kind award in the amount of \$1,000,000. Salaries are paid for directly by Bloomber Philanthropies. Also in year 1 & 2 Bloomberg will award \$120,000 to Metro and in year 3 Bloomberg will award an additional \$500,000 funds to Metro. In the 3rd year, Bloomberg Philanthropies via Johns Hopkins University awards Metro funds sufficient to pay for the 3-person innovation team, as well as nominal professional development and programming budgets in the amount of \$620,000. These values are estimated.**

Plan for continuation of services upon grant expiration:

Federal grants, philanthropic partnerships, and integration into Metro operating budgets will be pursued as deemed appropriate.

Grants Tracking Form

Part One

Pre-Application <input type="radio"/>		Application <input type="radio"/>		Award Acceptance <input checked="" type="radio"/>		Contract Amendment <input type="radio"/>	
Department	Dept. No.	Contact		Phone	Fax		
MAYOR'S OFFICE	004	Marjorie Pomeroy-Wallace		880-1501			
Grant Name:		Bloomberg American Sustainable Cities 25-27					
Grantor:		Bloomberg Philanthropies via John Hopkins University		Other:			
Grant Period From:		09/01/24	(applications only) Anticipated Application Date:				
Grant Period To:		09/01/27	(applications only) Application Deadline:				
Funding Type:		FOUNDATION	Multi-Department Grant		<input type="checkbox"/> If yes, list below.		
Pass-Thru:			Outside Consultant Project:		<input type="checkbox"/>		
Award Type:		OTHER	Total Award:		\$620,000.00		
Status:		NEW	Metro Cash Match:		\$0.00		
Metro Category:		New Initiative	Metro In-Kind Match:		\$0.00		
CFDA #		N/A	Is Council approval required?		<input checked="" type="checkbox"/>		
Project Description:		Nashville has been selected as one of 25 cities to join the Bloomberg American Sustainable Cities (BASC) initiative aiming to reduce emissions, further adaptation to climate change, expand economic opportunity, and improve people's lives. As a participant in the BASC program, Metro will receive a 3-person innovation team for three years as well as technical assistance and other resources to help create solutions using a rigorous 14-month design process. Salaries and programmatic resources used by the innovation team are paid for by Bloomberg Philanthropies via Johns Hopkins University for all 3 years. In the first 2 years basic professional development and programming resources are provided to the i-team via an in-kind award in the amount of \$1,000,000. Salaries are paid for directly by Bloomber Philanthropies. Also in year 1 & 2 Bloomberg will award \$120,000 to Metro and in year 3 Bloomberg will award an additional \$500,000 funds to Metro. In the 3rd year, Bloomberg Philanthropies via Johns Hopkins University awards Metro funds sufficient to pay for the 3-person innovation team, as well as nominal professional development and programming budgets in the amount of \$620,000. These values are estimated.					
Plan for continuation of service after expiration of grant/Budgetary Impact:		Federal grants, philanthropic partnerships, and integration into Metro operating budgets will be pursued as deemed appropriate.					
How is Match Determined?							
Fixed Amount of \$		or		% of Grant			
				Other: <input type="checkbox"/>			
Explanation for "Other" means of determining match:							
No match required.							
For this Metro FY, how much of the required local Metro cash match:							
Is already in department budget?				Fund	Business Unit		
Is not budgeted?				Proposed Source of Match:			
(Indicate Match Amount & Source for Remaining Grant Years in Budget Below)							
Other:							
Number of FTEs the grant will fund:		3.00	Actual number of positions added:		0.00		
Departmental Indirect Cost Rate		0.00%	Indirect Cost of Grant to Metro:		\$0.00		
*Indirect Costs allowed? <input type="radio"/> Yes <input checked="" type="radio"/> No		% Allow.	0.00%	Ind. Cost Requested from Grantor:			
				\$0.00 in budget			
*(If "No", please attach documentation from the grantor that indirect costs are not allowable. See Instructions)							
Draw down allowable? <input type="checkbox"/>							
Metro or Community-based Partners:							
The i-team under this award will work closely with a number of community partners. Examples of partners include but are not limited to Community Foundation of Middle Tennessee, Recycle Reinvest, Stand Up Nashville, etc.							

Part Two

Grant Budget										
Budget Year	Metro Fiscal Year	Federal Grantor	State Grantor	Other Grantor	Local Match Cash	Match Source (Fund, BU)	Local Match In-Kind	Total Grant Each Year	Indirect Cost to Metro	Ind. Cost Neg. from Grantor
Yr 1	FY25			\$0.00				\$0.00	\$0.00	\$0.00
Yr 2	FY26			\$0.00				\$0.00	\$0.00	\$0.00
Yr 3	FY27			\$620,000.00				\$620,000.00	\$0.00	\$0.00
Yr 4	FY__									
Yr 5	FY__									
Total		\$0.00	\$0.00	\$620,000.00	\$0.00		\$0.00	\$620,000.00	\$0.00	\$0.00
Date Awarded:		01/27/25		Tot. Awarded:		\$620,000.00	Contract#:			
(or) Date Denied:				Reason:						
(or) Date Withdrawn:				Reason:						

Contact: juanita.paulsen@nashville.gov
vaughn.wilson@nashville.gov



September 17, 2024

The Honorable Freddie O'Connell
Mayor of Nashville
1 Public Square Suite 100
Nashville, TN 37201

Dear Mayor O'Connell:

Congratulations on being named a participant in the “Bloomberg American Sustainable Cities” program! Bloomberg Philanthropies launched Bloomberg American Sustainable Cities to turbocharge 25 U.S. cities to proactively build low-carbon, resilient, and economically thriving communities. This letter commemorates your city’s participation and generally outlines the program description.

In partnership with the Bloomberg Center for Public Innovation at Johns Hopkins University, PolicyLink, Natural Resources Defense Council, Delivery Associates, and the Sustainable Cities Fund, the Bloomberg Philanthropies initiative will provide deep support to cities to pursue transformative solutions together with community partners that address long-term solutions combating climate change.

Leveraging over \$400B of new federal funding through the Bipartisan Infrastructure Law, Inflation Reduction Act, and American Rescue Plan, U.S. cities have a once-in-a-generation opportunity to make investments that help address climate change and maximize investments in communities that have historically faced its worst impacts. Bloomberg American Sustainable Cities will work across three core areas that promise short- and long-term local impact:

1. **Advancing transformational solutions** that will reduce emissions while improving lives, building resilience, and increasing economic opportunity.
2. **Strengthening city capacity and collaboration** to partner, create, and implement solutions with residents and community stakeholders.
3. **Mobilizing investment** by leveraging public, private, and philanthropic resources.

We are pleased to be working together to support and enhance your city’s implementation of innovative solutions.

Sincerely,

James Anderson, Government Innovation
Garnesha Ezediario, Greenwood Initiative
Antha Williams, Environment
Bloomberg Philanthropies



Attachment 1

BASC Program Description

Bloomberg American Sustainable Cities (“the Program”) supports a cohort of cities to implement policies and programs that set a new standard for innovative solutions in climate and equity in communities historically overburdened by pollution. The five core partners (“Partners”) collectively strive to support cities in creating thriving, climate resilient neighborhoods that can deliver sustainable, tangible benefits for all residents.

Each participating city (“City”) in Bloomberg American Sustainable Cities (“the Program”) will receive multi-year deep and tailored support and technical assistance to design, develop, and implement solutions to address climate change and inequity, informed by robust collaboration between city halls and community partners. In addition to the multi-year tailored support and technical assistance, Bloomberg Philanthropies (the “Foundation”) will fund up to three dedicated innovation staff with specific skills, including data analysis, policy development, community engagement, human-centered design, systems thinking, and project management. These philanthropy-funded teams, acting at the behest of the mayor, will support city hall and community partners to design, test, launch, and establish effective delivery routines around ambitious new interventions to drive climate mitigation progress and more equitable outcomes.

The City’s progress will be supported by the Foundation and its Partners through the provision of dedicated city hall staff, technical assistance, and other expertise. Importantly, the mayor is the point of responsibility for the Foundation and its Partners and is responsible for ensuring robust participation and enabling programmatic progress and success. The 2nd and 3rd years of BASC support, defined as Phase 2 and Phase 3 in the timeline below, are not guaranteed; rather, they are contingent upon mayors working aggressively and in good faith to achieve agreed upon milestones and doing so in close collaboration with CBOs. Further details about the program expectations of the city will be outlined in an agreement from the Bloomberg Center for Public Innovation.

Timeline

The program period begins January 1, 2024, and ends on April 30, 2027.

- **Portfolio Design** (“Phase 1”) – *January 1, 2024 – December 31, 2024*
- **Portfolio Delivery** (“Phase 2”) – *January 1, 2025 – December 31, 2026*
- **Program Close-Out** (“Phase 3”) – *January 1, 2027 – April 30, 2027*



Program Partners

BASC has five core partners (“Partners”) responsible for delivering resources and expertise.

1. **PolicyLink** is a Black-led national research and action institute advancing racial and economic equity. PolicyLink will bring policy leadership and technical assistance resources to support the constellation of partners engaging in this work. PolicyLink will support the development of accountability frameworks and performance measures that guide city activities and help CBO partners ensure robust community engagement.
2. **The Bloomberg Center for Public Innovation (BCPI) at Johns Hopkins** advances innovation in local government by marrying cutting-edge practice with world-class research. BCPI will recruit, train, and provide ongoing support to mayors and their innovation teams, offering guidance and tools for problem solving, from design to implementation.
3. **Natural Resources Defense Council (NRDC)** uses science, policy, law, and people power to confront the climate crisis, protect public health, and safeguard nature. NRDC will serve as climate transformation lead and bring their breadth of technical expertise on equitable climate policy, federal funding opportunities, investment, financing and implementation; creating and managing learning networks; narrative shift and storytelling; and strategic action to advance change at the local, state, and regional levels.
4. **The Sustainable Cities Fund (SCF)** works with donors to support and enable equitable climate action at the local level. SCF will serve as the regranting partner and facilitate contracting, grantmaking, and grantee support on the project's behalf.
5. **Delivery Associates (DA)** works with social impact organizations and governments to deliver on their promises through their “Deliverology” framework and coaching model. DA will establish a data-driven and results-oriented approach to program management and will enable partners and cities to use data to drive program outcomes.

Memorandum of Understanding

Between

Johns Hopkins University

and

The Metropolitan Government of Nashville and Davidson County

THIS MEMORANDUM OF AGREEMENT (“MOU”) is entered into by and between Johns Hopkins University on behalf of its Bloomberg Center for Public Innovation (“JHU”) and the Metropolitan Government of Nashville and Davidson County (the “City”), each referred to individually as a “Party”, or collectively as the “Parties”.

WHEREAS the Bloomberg American Sustainable Cities (BASC) is a three-year initiative designed to turbocharge 25 U.S. cities’ efforts to leverage historic levels of federal funding to proactively build low-carbon, resilient, and economically thriving communities, building on the longtime leadership of U.S. cities to confront the crisis of climate change, which disproportionately impacts disadvantaged communities (“BASC Program”).

WHEREAS the City recently received a communication from Bloomberg Philanthropies (“the Foundation”) confirming the city’s participation in the BASC Program.

WHEREAS the Bloomberg Center for Public Innovation (“BCPI”) at JHU will provide technical assistance and support to the City to enhance its ability to pursue transformative solutions, including through collaboration with BASC Program partners: PolicyLink, Natural Resources Defense Council, Delivery Associates, and Sustainable Cities Fund.

WHEREAS by participating in the BASC Program, through direct support from BCPI, the City will receive an innovation team (i-team) designed to unlock creativity from within city government and communities they serve, and to facilitate and deliver results and impact for residents.

WHEREAS this MOU provides a general outline of the responsibilities of the City under the BASC Program and the support to be provided to the City by BCPI under the BASC Program.

NOW THEREFORE, the Parties agree as follows:

Article 1. Purpose and Objectives:

1.1 This MOU is entered into, in anticipation of a separate written sub-agreement for program funding, to provide a general outline of the responsibilities of the City under the BASC Program and the support to be provided to the City by BCPI under the BASC Program. This MOU is non-binding and does not place any obligation to act or to refrain

from acting on either Party. Any activity or funding undertaken under this MOU shall be subject to a separate written sub-agreement, to be executed by both Parties prior to the beginning of any activity or funding.

1.2 The activities contemplated to be undertaken under this MOU are included in Articles 3 and 4 of this MOU. Either Party may terminate this MOU for any reason upon thirty days written notice to the other Party.

Article 2. Duration of Agreement:

This Agreement becomes effective on the date of last signature below and remains in force for a period of three (3) years from the effective date.

Article 3. JHU BCPI's Activities:

3.1 Recruitment, Employment, Funding, and Secondment of i-team Personnel.

Under the BASC Program, BCPI is tasked with supporting the establishment of a three-person City i-team, led by an i-team Director and including a Civic Designer. The i-team will be seconded to the City by BCPI and embedded in the City administrative structure.

Candidates for i-team positions will be recruited and directly employed by JHU on behalf of BCPI and seconded to the City. Recruitment and selection of each position will be done through close collaboration between BCPI and the City.

JHU will directly employ i-team staff for the first two years of the BASC Program. It is expected that the three staff positions will transition to City employment by the commencement of the third year of the BASC Program. Through a grant issued by JHU to the City, BCPI will provide the City with ongoing financial support sufficient to cover the costs of the i-team positions during the third year of the BASC Program.

Official supervision of the i-team Director during the initial two-year period of the BASC Program is the responsibility of BCPI. However, functional day to day supervision of the Director during this period is expected to be provided by the City, working in close collaboration with the designated BCPI supervisor. The designated BCPI supervisor will ensure compliance with all JHU personnel obligations and commitments and, in collaboration with other BCPI team staff, ensure that the program of work remains on-track towards achievement of milestones and impact with fidelity to the Path to Public Innovation methodology as described in Section 4.3. The designated City supervisor will focus on ensuring that the i-team's work aligns with the mayor's vision for impact and successfully integrates into the city administrative structure.

3.2 Provision of Technical Assistance.

BCPI will lead the i-team component of the BASC Program and will provide technical assistance, mentorship, and coaching to the City i-team and other stakeholders as the City adopts the innovation process and makes it unique to the local context.

BCPI will provide its support to the City through close coordination with other BASC Program partners and to assist the City, as needed, with other components of the BASC Program led by other BASC Program partners.

BCPI will also connect the City to existing resources within the broader public innovation space (e.g., the Public Innovators Network and i-team program alumni) to enable the city to access knowledge, lessons learned, and support from a wider network of individuals, organizations, and cities that have successfully used public innovation techniques to tackle civic challenges.

Article 4. City's Activities:

4.1 Leadership Expectations.

The mayor will position the i-team for success by integrating the i-team Director within their senior leadership team, ensuring the active participation of senior leadership and department heads in the i-team's efforts, and by routinely meeting with the Director to review progress and challenges.

The mayor (or their designee) will also:

- connect the i-team to relevant city resources (e.g., city departments, legal counsel, information technology, existing data and related tools), when and as needed, in order to support the team to accomplish their work.
- consistently find ways to elevate the work of the i-team both internally (within city government) and externally (with local media, community partners, and the public), and
- regularly participate in check-in calls, training delivery sessions, learning network events (virtual and in-person), and in-person convenings associated with the work of the i-team.

Stock takes, like a status meeting, will be convened by the mayor (or their designee) to include their senior team and the i-team on (at least) a bi-monthly basis in order to assess i-team progress, align on priorities, and maintain momentum. Stock takes help elevate the initiative and work of i-teams and help maximize the ability and influence of the mayor to build their vision for innovation, strengthen the portfolio of initiatives, increase opportunity for impact, and sustain the effort.

4.2 Recruitment and Hosting of the Innovation Team.

The City is expected to participate in the recruitment of three (3) i-team staff, including Director and Civic Designer, through close consultation with BCPI.

The City is expected to host and manage the i-team in accordance with existing city policies and procedures. The City is expected to provide i-team staff with workspace and equipment (computer, printer, phone, etc.) at a level commensurate with resources provided to other city staff working in similar or equivalent roles.

The City is expected to directly employ the i-team staff by the commencement of the third year of the BASC Program.

4.3 Commitment to Using the “Path to Public Innovation” Methodology.

Under the BASC Program, the City is expected to deploy an approach to public innovation called the Path to Public Innovation, a rigorous approach that incorporates the best knowledge, research, data, human centered design, and civic engagement techniques to help people in public service make a positive and meaningful impact on the lives of residents in local communities.

City staff are expected to implement this approach across relevant city departments and in collaboration with community-based organizations (CBOs), BCPI and other contributing BASC Program partners, and other civic stakeholders in order to allow for the design, testing, and delivery of a portfolio of ambitious solutions to several issue areas over the course of the BASC Program, while also cultivating lasting institutional innovation skills.

4.4 Achievement of Innovation Milestones

The City is expected to collaborate with BCPI to develop a timeline to frame the expected achievement of Innovation Milestones to measure the success and impact of the i-team. Once the timeline is finalized, changes to it will be discussed and agreed to with BCPI.

An important note on targets: setting an internally articulated ambitious target for impact sends a signal at the beginning of the innovation process about the expectations for new and big thinking. It is a core requirement of the BASC Program work and the City’s success will be measured against agreed upon targets.

Interval from Director Start	Submission Date*	Milestone Deliverables
1 month	1.17.2025	Ambitious Impactful Mission (AIM) Statement
2 months	2.17.2025	Initial Problem Frame
3 months	3.17.2025	Stakeholder Map and Engagement Plan
3 months	3.17.2025	Research Plan

6 months	6.17.2025	Research Synthesis
9 months	9.17.2025	Final Problem Frame
9 months	9.17.2025	Ideation Summary
10 months	10.17.2025	Prototype, feedback and learning plans
13 months	1.17.2026	Portfolio of Ideas with Metrics and Targets
14 months	2.17.2026	Implementation Strategy including Work Plan
24 months	12.17.2026	Innovation Strategy

*Based on Nashville’s i-team deliverable schedule as of 1/15/2025

4.5 Acceptance of Technical Assistance and City Support.

The City is expected to cooperate and collaborate with and provide information to BCPI . Such cooperation shall include participating in routine coaching calls, program cohort calls, periodic meetings and site visits, and providing information about the City’s progress in the BASC Program when requested.

4.6 Coordination with Other BASC Program Partners.

The City is expected cooperate with and provide information to other official BASC partner organizations for key BASC initiative features, including but not limited to:

- Racial Equity Results Based Accountability (“RE-RBA”) Framework: practicing the RE-RBA framework, and applying the methodology to draw connections between systemic problems and tangible strategic actions that can be taken to produce and contribute to different population level outcomes.
- The Partnership Table: a collaborative set of stakeholders in your city, consisting of key city government staff, essential partners, and the i-team.

4.7 Commitment to Peer Learning and Networking.

The City is expected to engage in peer learning networks with other participating cities and partners to access targeted opportunities to learn from and build relationships with other cities. Through these networks, the City will engage with other cities on topics unique to a group, or for issues that may be common to cities of similar size or to geographic areas or regions.

The City is expected to participate in BASC Program and/or public innovation-related convenings of and events with peers, BCPI, other partners, and the Foundation, regionally and nationally.

4.8 Sustainability.

The City is expected to use its best efforts to secure public funding to sustain the i-team beyond the end of the BASC Program and to work towards fostering a broader culture of innovation into their organization’s workplace culture during the BASC Program. While

there are numerous ways to do so, a basic expectation of the City is to generate, adopt and publish a formal public innovation strategy by the conclusion of the BASC Program with support from BCPI. Among other goals, this strategy should: 1) build a unified definition of what innovation means for city government, 2) define key initiatives and strategies that the City will pursue to strengthen a culture and practice of innovation over time, 3) establish funding and structures that align with these goals; and 4) reflect a regulatory / policy commitment by the City to this work moving forward, including continued community engagement and collaboration between community partners and City Hall.

4.9 Public Communications Related to the BASC Program.

Storytelling efforts elevate the position of the City’s i-team and its efforts and may contribute to the positioning of the i-team for long-term sustainability and success. Under the BASC Program, the City is expected to communicate and share accessible, people-centered stories of impact about building low-carbon, resilient, and economically thriving communities and the value of innovation in city hall.

The City is expected to work in close consultation with BCPI (and, by extension, the Foundation) on the i-team and innovation-related communications to support the generation and release of op-eds and other forms of earned media and publicity related to the i-team .

The City is expected to share with BCPI and the Foundation for review and approval any city-generated public communications related to the i-team including press releases, websites, or other public materials, including anything that includes BCPI or Foundation brand mention or logo, at least ten (10) working days in advance of intended publication.

4.10 Reporting.

The City will provide narrative accounts of what has been accomplished by the i-team via periodic reports. The reports shall include media coverage of the BASC Program and any publication, audio, or video program, film or other media project produced by the City under this initiative for archival, research, or presentation purposes. BCPI will have the right to make, or obtain from the City, additional copies of any Grant product and to disseminate such products.

Specific details and formats for all reports will be shared at a later date. All reports should be submitted electronically to the attention of the BCPI point of contact and publicinnovation@jhu.edu by the following dates:

Report Type	Reporting Period	Report Due Date
Periodic Report	February 9, 2024, through December 30, 2024	February 1, 2025

Periodic Report	January 1, 2025, through June 30, 2025	August 1, 2025
Periodic Report	July 1, 2025, to December 31, 2025	February 1, 2026
Periodic Report	January 1, 2026, through June 30, 2026	August 1, 2026
Periodic Report	July 1, 2026, to December 31, 2026	February 1, 2027
Periodic Report	January 1, 2027, through June 30, 2027	August 1, 2027
Final Report	July 1, 2027, to December 31, 2027	February 1, 2028

The City may be required to submit additional reports as requested by BCPI (format to be specified by BCPI) on BASC Program progress. If any report is not submitted, further payments, if any, under this MOU and related sub-agreement from JHU, or under other Foundation grants to the City, may be withheld.

Article 5. Intellectual Property:

The City grants to JHU and the Foundation a perpetual, worldwide, non-exclusive license to use, reproduce, distribute, display, perform, edit, adapt, create derivative works from and otherwise exploit and sublicense, in all languages and all media now known or hereafter developed, all written work or other materials of any nature created by it under the Program (“the Work”). The City acknowledges and agrees that no royalties will be paid for such license or use.

Article 6. Liability:

It is understood and agreed that neither Party to this MOU shall be liable for any negligent or wrongful acts, either of commission or omission, chargeable to the other unless such liability is imposed by law, and that this MOU shall not be construed as seeking to either enlarge or diminish any obligation or duty owed by one Party against the other or against third parties.

Article 7. General:

7.1 Each Party agrees to subscribe to the principle of equal opportunity and shall not discriminate on the basis of race, sex, age, ethnicity, religion, or national origin in the administration of this Letter and the selection of persons who participate in exchanges.

7.2 In the event that a dispute arises under this MOU, the Parties agree to make a good faith effort to resolve any differences amicably.

7.3 In the event any provision of this MOU is determined to be invalid or unenforceable under any controlling law, the invalidity or unenforceability of that provision shall not in any way affect the validity or enforceability of the remaining provisions of this MOU.

7.4 The Parties are and shall remain independent contractors and nothing herein shall be construed to create a partnership, agency, joint venture, or teaming agreement between the two organizations.

7.5 This MOU shall not be assignable by either Party, in whole or in part, without the prior written consent of the other Party.

7.6 This MOU contains the entire agreement between the Parties and no statements, promises or inducements made by either Party or agent of either Party that are not contained in this written MOU shall be valid or binding; and this MOU may not be enlarged, modified or altered except in writing, signed by the Parties.

7.7 This MOU shall be governed by and construed in accordance with the laws of the State of Tennessee (excepting any conflict of laws provisions which would serve to defeat application of Tennessee substantive law).

7.8 Neither Party shall use directly or by implication the names, trademarks, logos, or trade dress of the other Party, nor any of the other Party's affiliates or contractors, nor any abbreviations thereof, or of any staff member, faculty member, student, or employee of the other Party in connection with any products, publicity, promotion, financing, advertising, or other public disclosure without the express prior written permission of an authorized official of the other Party.

IN WITNESS WHEREOF the respective parties hereto have executed this MOU by their duly authorized officers on the date appearing below their signatures.

JOHNS HOPKINS UNIVERSITY

The Metropolitan Government of Nashville and Davidson County

BY: Tiffany Lutskus

BY: __see next page

Tiffany Lutskus

Name

Name

Assistant Director, JHURA

Title

Title

1/24/2025

Date

Date

**SIGNATURE PAGE
FOR
GRANT NO. Bloomberg American Sustainable Cities 25-27**

IN WITNESS WHEREOF, the parties have by their duly authorized representatives set their signatures.

**METROPOLITAN GOVERNMENT OF
NASHVILLE AND DAVIDSON COUNTY**

Marjorie Pomeroy-Wallace
Mayor's Office

1/27/2025
Date

**APPROVED AS TO AVAILABILITY
OF FUNDS:**

Jenine Reed/mjr
Director of Finance
Department of Finance

Date

2/18/2025 | 3:44 PM CST

APPROVED AS TO RISK AND INSURANCE:

Lora Fox
Director of Insurance

2/19/2025 | 11:19 AM PST
Date

**APPROVED AS TO FORM AND
LEGALITY:**

Courtney Mohan
Metropolitan Attorney

2/18/2025 | 3:59 PM CST
Date

Freddie O'Connell
Metropolitan Mayor

Date

ATTEST:

Metropolitan Clerk

Date



Bloomberg American Sustainable Cities

Statement of Work

Overview

Launched in March 2024, the Bloomberg American Sustainable Cities initiative (BASC, the Program) is a three-year initiative designed to turbocharge 25 U.S. cities' efforts to leverage historic levels of federal funding to proactively build low-carbon, resilient, and economically thriving communities. The Program builds on the longtime leadership of U.S. cities to confront the crisis of climate change, which disproportionately impacts disadvantaged communities. Potential projects in each city may include initiatives such as developing affordable energy-efficient housing, increasing access to clean energy, and investing in electric vehicles and infrastructure. Participating cities will be provided technical assistance and support to pursue transformative solutions through partnerships and collaborations with the Bloomberg Center for Public Innovation ("BCPI") at Johns Hopkins University ("JHU") and other contributing partners including PolicyLink, Natural Resources Defense Council, Delivery Associates, and Sustainable Cities Fund.

At the core of the Program are Innovation Teams (i-teams). Usually reporting to the mayor or their designee (e.g., city manager), i-teams work closely with colleagues in city government, seeking to understand the problems at hand by building empathy for the people impacted by them, then working hard to come up with transformative solutions. The i-teams deploy human-centered design, data-driven practices, behavioral insights, and other innovation techniques to test and evaluate new solutions, while also demonstrating a new way of working to practitioners in city government.

Through direct support from BCPI, each participating city will receive an i-team designed to unlock creativity from within city government and communities they serve, and to facilitate and deliver results. The city's application to participate in BASC is enclosed as Exhibit A. The specific priorities, initiatives, and projects ultimately pursued will be defined through the Path to Public Innovation process and other BASC program offerings.



USE OF FUNDS

Cities are expected to use funds in accordance with the intentions of the Program and must be used for other than personnel services (OTPS) expenses directly related to support the i-team's work during the Program.

Eligible OTPS expenditures include, but are not limited to: equipment, supplies, consultancy services, graphic design and printing, independent evaluation, travel, and training (including training of agency staff working on the priority projects). Spending in these areas should be done in accordance with existing City policies and procedures.

Before teams engage consultants (costing \$20,000 or more), they should first provide the BCPI with an intended scope of work and outcomes for approval.

Term

This Agreement is estimated for a project period of three (3) years.

**METROPOLITAN GOVERNMENT OF
DAVIDSON COUNTY
GRANT SPENDING PLAN**

NASHVILLE AND

RECIPIENT NAME: Mayor's Office

THE FOLLOWING IS APPLICABLE TO EXPENSES PLANNED TO BE INCURRED DURING THE CONTRACT GRANT				
PERIOD: 09/01/24 through 09/1/27				
EXPENSE OBJECT LINE-ITEM CATEGORY	BLOOMBERG GRANT FUNDS TO METRO (Provided in Years 1 and 2)	BLOOMBERG GRANT FUNDS TO METRO (Provided in Year 3)	BLOOMBERG IN KIND CONTRIBUTION (Provided in Years 1 and 2)	TOTAL PROJECT
Salaries and Wages		\$400,000.00	\$800,000.00	\$1,200,000.00
Benefits and Taxes [(PERCENT)]		\$100,000.00	\$200,000.00	\$300,000.00
Professional Fees	\$60,000.00			\$60,000.00
Supplies	\$60,000.00			\$60,000.00
Communications				\$0.00
Postage and Shipping				\$0.00
Occupancy				\$0.00
Equipment Rental and Maintenance				\$0.00
Printing and Publications				\$0.00
Travel/ Conferences and Meetings				\$0.00
Insurance				\$0.00
Specific Assistance to Individuals				\$0.00
Other Non-Personnel				\$0.00
GRAND TOTAL	\$120,000.00	\$500,000.00	\$1,000,000.00	\$1,620,000.00

Notes

We do not know specific salary and wage amounts for all three positions. I have split these approximately as 80% salaries and wages 20% benefits and taxes.

We do not know specific benefits and taxes amounts for all three positions. I have split these approximately as 80% salaries and wages 20% benefits and taxes.

Based on conversations with Bloomberg, it is most likely that use of these funds will fall into the general supplies or professional fees category. It could also fall into printing and publications or communications.

Based on conversations with Bloomberg, it is most likely that use of these funds will fall into the general supplies or professional fees category. It could also fall into printing and publications or communications.



Bloomberg American Sustainable Cities

Milestone Payment Schedule

Each participating city will receive \$120,000 for other than personnel services (OTPS) expenses directly related to support the i-team's work during the Program. Grant Funds will be disbursed in two equal payments of \$60,000. The first \$60,000 payment will be disbursed after this Agreement has been fully executed for the period of performance of 03/01/2024-12/31/2025.

The second \$60,000 payment will be disbursed with JHU's sole discretion in satisfactory completion of Innovation Milestone Deliverables and reporting outlined and agreed upon in the MOU. This includes but is not limited to the report of program activities and submission of a Financial Report due February 1, 2026 covering expenses through December 31, 2025.

Certificate Of Completion

Envelope Id: 4EB059CC-28B6-49B4-9AD7-DA368A722F9A

Status: Completed

Subject: Complete with Docusign: Mayor's Office Bloomberg American Sustainable Cities (BASC) 25-27 Ready.pdf

Source Envelope:

Document Pages: 21

Signatures: 6

Envelope Originator:

Certificate Pages: 15

Initials: 1

Juanita Paulson

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

Juanita.Paulsen@nashville.gov

IP Address: 170.190.198.185

Record Tracking

Status: Original

Holder: Juanita Paulson

Location: DocuSign

2/18/2025 11:46:03 AM

Juanita.Paulsen@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Amanda Brown

Amanda.Brown@nashville.gov

Security Level: Email, Account Authentication (None)

Sent: 2/18/2025 11:52:08 AM

Viewed: 2/18/2025 1:04:17 PM

Signed: 2/18/2025 1:04:26 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Accepted: 2/18/2025 1:04:17 PM

ID: 6fd71727-6055-4e7c-b256-b1dccbbacce

Aaron Pratt

Aaron.Pratt@nashville.gov

Security Level: Email, Account Authentication (None)

Sent: 2/18/2025 1:04:27 PM

Viewed: 2/18/2025 1:29:45 PM

Signed: 2/18/2025 1:29:52 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Accepted: 2/18/2025 1:29:45 PM

ID: 1eec751b-8636-4f28-a465-2f9e7fa5666f

Jenneen Reed/mjw

MaryJo.Wiggins@nashville.gov

Security Level: Email, Account Authentication (None)

Sent: 2/18/2025 1:29:54 PM

Viewed: 2/18/2025 3:44:36 PM

Signed: 2/18/2025 3:44:59 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Accepted: 2/18/2025 3:44:36 PM

ID: 22e72004-45c5-4f89-8621-be1288cb19d5

Courtney Mohan

Courtney.Mohan@nashville.gov

Security Level: Email, Account Authentication (None)

Sent: 2/18/2025 3:45:01 PM

Viewed: 2/18/2025 3:57:43 PM

Signed: 2/18/2025 3:59:51 PM

Signature Adoption: Pre-selected Style

Using IP Address: 8.29.65.244

Signed using mobile

Electronic Record and Signature Disclosure:

Signer Events	Signature	Timestamp
---------------	-----------	-----------

Accepted: 2/18/2025 3:57:43 PM
ID: 70625453-aef1-4c34-a1d1-f0a55ec71f90

Lora Fox
lora.fox@nashville.gov
Security Level: Email, Account Authentication (None)

Lora Fox

Signature Adoption: Pre-selected Style
Using IP Address: 170.190.198.185

Sent: 2/18/2025 3:59:53 PM
Resent: 2/19/2025 1:08:42 PM
Viewed: 2/19/2025 1:14:18 PM
Signed: 2/19/2025 1:19:30 PM

Electronic Record and Signature Disclosure:

Accepted: 2/19/2025 1:14:18 PM
ID: 77af9f4f-ba45-463c-907d-dedaf4bb402e

In Person Signer Events	Signature	Timestamp
-------------------------	-----------	-----------

Editor Delivery Events	Status	Timestamp
------------------------	--------	-----------

Agent Delivery Events	Status	Timestamp
-----------------------	--------	-----------

Intermediary Delivery Events	Status	Timestamp
------------------------------	--------	-----------

Certified Delivery Events	Status	Timestamp
---------------------------	--------	-----------

Carbon Copy Events	Status	Timestamp
--------------------	--------	-----------

Danielle Godin
Danielle.Godin@nashville.gov
Security Level: Email, Account Authentication (None)

COPIED

Sent: 2/19/2025 1:19:32 PM
Viewed: 2/19/2025 3:13:18 PM

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Sally Palmer
sally.palmer@nashville.gov
Security Level: Email, Account Authentication (None)

COPIED

Sent: 2/19/2025 1:19:32 PM

Electronic Record and Signature Disclosure:

Accepted: 2/19/2025 3:04:59 PM
ID: cf6cc6d0-19b4-410e-a9c1-f232a75ff08f

Witness Events	Signature	Timestamp
----------------	-----------	-----------

Notary Events	Signature	Timestamp
---------------	-----------	-----------

Envelope Summary Events	Status	Timestamps
-------------------------	--------	------------

Envelope Sent	Hashed/Encrypted	2/18/2025 11:52:08 AM
Envelope Updated	Security Checked	2/19/2025 1:08:41 PM
Envelope Updated	Security Checked	2/19/2025 1:08:41 PM
Certified Delivered	Security Checked	2/19/2025 1:14:18 PM
Signing Complete	Security Checked	2/19/2025 1:19:30 PM
Completed	Security Checked	2/19/2025 1:19:32 PM

Payment Events	Status	Timestamps
----------------	--------	------------

Electronic Record and Signature Disclosure