DEPARTMENT of FINANCE DIVISION OF PURCHASES

C2024020

Rec. Sept. 28, 2023

**Cooperative Purchase Request** 

Instructions for Use:

Step 1 - Complete parts 1, 2, 3, and 4. Step 2 – Collect attachments enumerated in part 4.

Step 3 – Email completed form and relevant attachments to  $\underline{\texttt{prg@nashville.gov}}.$ 

Note – do **not** sign. Pending review, the division of purchases will collect signatures via DocuSign.

Part 1 - Requesting Department Information Contact Person Department General Services Department Ava Elsaghir Email Ava.Elsaghir@Nashville.gov Phone 615-930-6049 Date Submitted 09/28/23

Part 2 - Cooperati	Part 2 - Cooperative Information				
Cooperative Entity	Sourcewell	Originating Agency	State of Minnesota		
Vendor	Pitney Bowes Inc	Contract Number	011322-QDT		
Contract Start	06/21/2023	Contract Expiration	02/28/2026 with an option to extend one year		
Solicitation Method	RFP				
Description of good/services procured	Mailing Equipment, Supplies and maintenance services.				

Part	Part 3 - Utilizing Departments			
Yes	No			
0	•	Will any Metro departments/agencies, other than the requesting department/agency, be utilizing this cooperative? If yes, please indicate which departments/agencies below:		

Part 4 - Attachments & Attestations	
Yes No	
Have you attached the original contract from the originating agency?	
Does the contract contain a cooperative purchase provision allowing use	by other governmental agencies?
Do you accept the terms and conditions of the contract without exception	n?
Yes No	
Have you attached the formal solicitation (RFP/ITB) from the originating a	agency?
Was the solicitation advertised, open, and unrestricted?	
Yes No	
This purchase, including but not limited to cost terms detailed in the cont Metropolitan Government of Nashville & Davidson County.	ract, is in the best interest of the
Below, briefly describe why utilizing this cooperative contract—as opposed to issuing	g an RFP/ITB—is more
advantageous to Metro. Be thorough; this is utilized to develop legislation. Failure to	complete may result in your
request being returned.	

The subject cooperative offers Mailing equipment lease that the Department of General Services - Postal Devision needs to perform the required services. Council Legislation will be required for this service.

Part 5 – Signatures – To be completed by the division of purchases.			
Signature	Date Signed	Entity	
Ava Elsazhir	9/28/2023   12:38 P		
Velvet Hunter		← Department Head	
Michelle A. Hernandez Lane	10/5/2023   11:48 A	←Purchasing Agent CDT	



Solicitation Number: RFP #011322

#### **CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Pitney Bowes Inc., 3001 Summer Street, Stamford, CT 06926 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Mailing and Postage Equipment and Technology from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

#### 1. TERM OF CONTRACT

- A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.
- B. EXPIRATION DATE AND EXTENSION. This Contract expires February 28, 2026, unless it is cancelled sooner pursuant to Article 22. This Contract may be extended one additional year upon the request of Sourcewell and written agreement by Supplier.
- C. SURVIVAL OF TERMS. Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

## 2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

- B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.
- C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

#### 3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable

time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

- B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid taxexemption certification(s). When ordering, a Participating Entity must indicate if it is a taxexempt entity.
- C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

## 4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and

• Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

## 5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

#### 6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity

payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract. In addition, any lease entered into by Supplier or Supplier's subsidiary and a Participating Entity under this Contract will continue for the applicable lease term identified in the lease agreement, subject to the terms and conditions of the applicable lease.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum; the terms of which may be negotiated directly between the Participating Entity and the Supplier. Supplier may require the use of Supplier's applicable standard transaction documents, such as lease, rental, subscription, license, and service level agreements. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.
- C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as ecommerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.
- D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following:
  - 1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased, provided that such termination will be effective as of the last day of the fiscal period for which funds have been appropriated. All charges and obligations under an applicable Lease incurred through the end of the fiscal period for which funds have been appropriated will remain due and owing, including the return of the Equipment at the Participating Entity's expense; or
  - 2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.
- E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

#### 7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.
- B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, supply issues, customer issues, and any other necessary information.

#### 8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

#### 9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

## 10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited

assignment will be invalid. Sourcewell acknowledges that Supplier will provide leasing through Supplier's subsidiary identified in the Proposal and consents to such leasing transactions.

- C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.
- D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.
- E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.
- F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

#### 11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any negligent act or omission, or willful misconduct, in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Neither party will be liable to the other for incidental or consequential damages under this Contract. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

#### 12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Supplier under this Contract.

## 13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

#### A. INTELLECTUAL PROPERTY

- 1. Grant of License. During the term of this Contract:
  - a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use thetrademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.
  - b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
- 2. Limited Right of Sublicense. The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
- 3. Use; Quality Control.
  - a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
  - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
- 4. As applicable, Supplier agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Supplier in violation of applicable patent or copyright laws.
- 5. Termination. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices

prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

- C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.
- D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

## 14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

## **15. FORCE MAJEURE**

Except for payments of sums due, neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

#### **16. SEVERABILITY**

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

## 17. PERFORMANCE, DEFAULT, AND REMEDIES

- A. PERFORMANCE. During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:
  - 1. *Notification*. The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
  - 2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.

- 3. Performance while Dispute is Pending. Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.
- B. DEFAULT AND REMEDIES. Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:
  - 1. Nonperformance of contractual requirements, or
  - 2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

#### **18. INSURANCE**

- A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
  - Workers' Compensation and Employer's Liability.

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. Commercial General Liability Insurance. Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, products-completed operations including construction defect, contractual liability, blanket

contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for Products-Completed operations

\$2,000,000 general aggregate

3. Commercial Automobile Liability Insurance. During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability. During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 - annual aggregate

6. Network Security and Privacy Liability Insurance. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per claim

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

- C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
- D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.
- E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

## 19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

## 20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

# 21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier's Equipment, Products, or Services with United States federal funds.

A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-

federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

- C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Intentionally Omitted.
- D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. Intentionally Omitted.
- E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.
- F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for

debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

- G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).
- H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.
- I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.
- J. BUY AMERICAN PROVISIONS COMPLIANCE. Supplier agrees to assess Buy American Act compliance on an individual transaction basis if applicable and advise the Participating Entity of the outcome of such assessment prior to entering into the transaction.
- K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the

value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

- M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier not use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by an Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.
- O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.
- P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.
- S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.
- T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

## 22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell	Pitney Bowes Inc.
By:  Jeremy Schwartz  Title: Chief Procurement Officer  3/3/2022   10:56 AM CST  Date:	By:  Bill Walter  Title: Vice President Government and GPO  3/3/2022   7:50 AM PST  Date:
Approved:  Docusigned by:  Liad Coauette  Title: Executive Director/CEO	
3/3/2022   10:59 AM CST Date:	

## RFP 011322 - Mailing and Postage Equipment and Technology

## **Vendor Details**

Company Name: Pitney Bowes Inc.

3001 Summer Street

Address:

Stamford, CT 06926

Contact: Bill Walter

 Email:
 bill.walter@pb.com

 Phone:
 480-206-2984

 HST#:
 06-0495050

## **Submission Details**

Created On: Friday November 19, 2021 05:45:47
Submitted On: Wednesday January 12, 2022 14:20:26

Submitted By: Lisa Hunt

Email: lisa.hunt@pb.com

Transaction #: 243fb52d-36f6-4f4a-8cbc-86766de30716

Submitter's IP Address: 165.225.38.20

## **Specifications**

## **Table 1: Proposer Identity & Authorized Representatives**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	Pitney Bowes Inc.
	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	Pitney Bowes Global Financial Services LLC
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	N/A
4	Provide your CAGE code or DUNS number:	00-116-1793
5	Proposer Physical Address:	3001 Summer Street, Stamford, CT 06926
6	Proposer website address (or addresses):	www.pitneybowes.com
	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Bill Walter Title: Vice President, Government and GPO E-mail: bill.walter@pb.com Phone: 480-206-2984
8	(name, title, address, email address & phone):	Bill Walter Title: Vice President, Government and GPO E-mail: bill.walter@pb.com Phone: 480-206-2984
	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Amy Hare Title: Director, Government and Expedited Delivery Contracts E-mail: amy.hare@pb.com Phone: 203-360-2253

## **Table 2: Company Information and Financial Strength**

Line Item Question Response *	

			_
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	Pitney Bowes Inc. was incorporated in the state of Delaware in 1920. As a US company, we are an industry leader offering innovative products and solutions that enable commerce in the areas of customer information management, customer engagement, shipping and mailing, and global ecommerce. We provide products, services, and support to hundreds of thousands of clients. Approximately 100,000 of the 900,000 meters we have installed in the US are with government clients, spanning all 50 states nationwide. We provide our services to many cooperative organizations via master agreements.  Our approach is to understand customer challenges and craft sending technology solutions that are individually designed. For us, getting it right matters. With a steady focus on the future of sending, Pitney Bowes continues to innovate every day. From the first postage meters to today's software and services, we've crafted a range of sending technology solutions that remove complexity and drive meaningful impact for your business. From the simplest postage meter to the most complex enterprise-wide process management solution, we support entities of all makeups and sizes. Being the pioneer of the postage meter, Pitney Bowes has dedicated the last century to advancing the technologies and solutions which enhance and improve business markets' commerce needs, leading to billions of transactions each year. Over the last 101 years we've helped clients nationwide, which include 90 percent of the Fortune 500 companies, to simplify their operations with accuracy and precision delivered by our innovative solutions and services. We help organizations of all sizes meet their immediate sending needs and stay ahead of the curve in the fast-changing world of modern commerce. Our clients range from small offices or agencies with a handful of employees (e.g. small towns, local libraries, etc.) to medium sized organizations that are the pulse of a community (i.e. county offices, school districts, etc.) to large multi-location organizations (i.e. state	*
		shipping, mailing and related financial services that operates in markets where we have true competitive advantage.	
11	What are your company's expectations in the event of an award?	Pitney Bowes looks forward to being of continued service and a true business partner to Sourcewell members. Sharing industry knowledge, best practices and workflows that benefit and strengthen the members is the overarching goal of Pitney Bowes.	*
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	Please see our financials at the following link: https://www.investorrelations.pitneybowes.com/investor-overview?c=83377&p=irol-irhome We have also attached a copy of our 10K as Attachment 15	*
13	What is your US market share for the solutions that you are proposing?	Pitney Bowes Inc. has approximately 70% of the market share Nationwide.	*
14	What is your Canadian market share for the solutions that you are proposing?	N/A	*
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No	*

	1	
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.  a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?  b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	b) While Pitney Bowes is headquartered in Stamford CT, we provide support for our clients throughout the entire United States. Warehouses and Call Centers are strategically located to provide coverage for our clients from 7:00am to 6:00pm in all time zones, Monday-Friday. Our online services are available 24/7. Additionally, our workforce is strategically based in order to provide continuous support at client locations across the county. We take pride in being able to provide optimized account coverage that includes integrated sales, services, and support structure to deliver a world class experience. In addition, we have an executive sponsor driving client initiatives through all of Pitney Bowes internal business units. This includes:  Geographic sales coverage with dedicated North American resources to deliver an exceptional client experience, including billing and services.  Dedicated Client Relationship Managers  Single point of contact to coordinate and oversee dedicated client operations and client services  Escalation points of contact for case management, billing, and technical support.  Client centric adoption of Pitney Bowes solutions through onboarding support.  Pitney Bowes entered its second century celebrating our strong tradition of dedication to clients and our continuing commitment to deliver everything from product design to manufacturing, sales, support, and external partnerships to satisfy our clients' business needs.  Pitney Bowes has been recognized by J.D. Power for providing "An Outstanding Customer Service Experience" for its Technology Service & Support Program.  Pitney Bowes Authorized Dealers are certification process is the same certification process that Pitney Bowes solutions. This certification process is the same certification process that Pitney Bowes sales representative and technicians must complete. In regards to Service, should escalation be required, Pitney Bowes Authorized Dealers have direct access to Level 2 Technicians in the Pitney Bowes Authorized Dealers have access
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	Pitney Bowes is operating in good standing and has obtained, and, if awarded, will continue to maintain during the entire term of this Contract, all permits, approvals, and/or licenses necessary for lawful performance of its obligations under this Contract. Pitney Bowes further agrees that, if awarded, we will comply with all applicable state, federal, and local laws, rules, and regulations in regard to awarded products and/or services.
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	There have been no Suspensions or Debarments within the last 10 years.

## **Table 3: Industry Recognition & Marketplace Success**

Line Item	Question	Response *	
19	Describe any relevant industry awards or recognition that your company has received in the past five years	Please see our Attachment 1 Pitney Bowes Offer Letter attached for an outline of our awards and recognition.	*
20	What percentage of your sales are to the governmental sector in the past three years	Pitney Bowes' government sector makes up 35+% of our overall sales in the past three years.	*
21	What percentage of your sales are to the education sector in the past three years	We estimate that 10-12% of total SendTech sales are to the education sector over the last three years.	*
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	Pitney Bowes considers this type of information confidential and proprietary as we have executed many NDAs with our clients. In addition, we have executed contracts with several Group Purchasing Organizations in which we have agreed to confidentiality terms within the contract as well.	*
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	Pitney Bowes holds the following Contracts:  • MAS Schedule# 47QSMA21D08R3 • GS-25F-0010M  Although Pitney Bowes does not share our contract sales and reporting with other entities, we must adhere to the Federal Acquisition Regulation listed below.  I-FSS-639 CONTRACT SALES CRITERIA (MAR 2002) (a) A contract will not be awarded unless anticipated sales are expected to exceed \$25,000 within the first 24 months following contract award, and are expected to exceed \$25,000 in sales each 12-month period thereafter. (b) The Government may cancel the contract in accordance with clause 552.238-73, Cancellation, unless reported sales are at the levels specified in paragraph (a) above.	*

## **Table 4: References/Testimonials**

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
University of Oklahoma - Central Mail	1	Phone: 405-325-6600 Email: andywright@ou.edu	*
State of Maryland	Mike Meyers	(410) 207-4784	*
State of Arkansas Disability Determination Services	Jeff Stearns	(501) 6827627	*

## **Table 5: Top Five Government or Education Customers**

**Line Item 25.** Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
N/A	Government	California - CA	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$250,000.00	\$12,649,067.00	*
N/A	Government	Texas - TX	Mailing/Shipping/Mail handling Products and Services	\$1,000.00 - \$150,000.00	\$14,591,114.00	*
N/A	Government	New York - NY	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$200,000.00	\$11,143,861.00	*
N/A	Government	Illinois - IL	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$250,000.00	\$6,267,159.00	*
N/A	Government	Florida - FL	Mailing/Shipping/Mail handling Products and Services	\$1000.00 - \$75,000.00	\$6,516,754.00	*

## Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	
26	Sales force.	Pitney Bowes has 152 full time field sales force employees. The sales force handles dedicated account portfolios for their respective accounts, Review client requirements, analysis, discuss needs with clients, provide quotations and all other aspects of the pre-sales, implementation, and post-sales process. In addition to our field sales force, we have 12 inside sales force employees. Our inside sales force provides similar functions as our Direct Field Sales force but from our Shelton office. Members of this team do not have a dedicated account portfolio.	*
27	Dealer network or other distribution methods.	We have 29 dealers that are trained and authorized to sell and service our Pitney Bowes products. The territories that they handle are outlined in our Authorized Dealer/Partner listing that is attached to our bid response.	*
28	Service force.	Pitney Bowes has 427 field service technicians nationwide. These service techs are responsible for set- up, installation, training, break-fix repair and preventative maintenance on a national level.	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Orders are place through our sales representatives, whether they are field representatives, inside sales representatives or dealer representatives. All pricing and paperwork are generated by our centralized online quoting system to ensure contract price and paperwork compliance with the contract. Client either generates an appropriate purchase order or signs the lease/sales paperwork. Once an executed agreement is obtained, the sales representative uses the same system to place the order ensuring fulfillment accuracy and timeliness.	*
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	Pitney Bowes has several ways in which you can obtain support. You can click on the link: https://www.pitneybowes.com/us/support.html. You can call us at the information below. In addition, our Technical Support services are outlined in our technical support document which is attached to our response as Attachment 12, We provide support for our clients throughout the entire United States. Warehouses and Call Centers are strategically located to provide coverage for our clients from 7:00am to 6:00pm in all time zones, Monday-Friday. Our online services are available 24/7. Telephone # for Support is 1.844.256.6444. Please see our Call Center Support Services that is included as Attachment 13.	*
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	We will provide products and services to all participating entities nationwide in all 50 states.	*
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	N/A - Pitney Bowes will not be providing our products and services to Canada under the Sourcewell Contract.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	We will service all geographic areas in the United States but we will not be servicing Canada under this contract.	*
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We will fully service all participating entity sectors nationwide to all 50 states.	*
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	US territories are not included under this contract. Pitney Bowes does not have any requirements or restrictions on Alaska or Hawaii.	*

## **Table 7: Marketing Plan**

Line Item	Question	Response *	
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	See our Marketing Plan attached to this proposal as attachment 10	*
37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	See our Marketing Plan attached to this proposal as attachment 10	*
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	Sourcewell has been an invaluable partner to Pitney Bowes for many years. By educating the members and prospects on the many benefits of cooperative procurement, Soucewell had broadened and enhanced acceptance and adoption of all the contracts under its' umbrella. Pitney Bowes consistently talks to members and prospects about the value of our Soucewell contract not only as price point but as for true cooperative procurement and the efficiency and process improvements that can bring. Please see attached Marketing Plan for further information.	*
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Due to the configurable nature of our products and services, Pitney Bowes does not offer an E-Procurement punch-out process at this time.	*

## **Table 8: Value-Added Attributes**

Line Item	Question	Response *	
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	Pitney Bowes offers complete training for every product and service we sell. Basic installation and training is included with every quote. Members will be fully up and running and trained on their new solution. We have found this leads to increased adoption of the solution throughout the entity along with increased member satisfaction. Additional or advance operator training is available and listed within the contract price book as well as unique configuration services any member may need.	*
41	Describe any technological advances that your proposed products or services offer.	Please see Attachment 1 -Pitney Bowes Offer Letter. We have attached an abundance of information regarding the products that we are offering under our proposal.	*

Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.

We consider the actual and potential impacts of our operations on the environment, with particular focus on climate-related risks and sustainability. We are mindful of these factors in how we develop, modify, and delivery our products and services. To provide a discipline and consistency to these practices across the organization we use a cross-functional environmental sustainability committee. This committee focuses on sharing industry best practices, serves as a forum to share information and ideas throughout the company, and reviews company strategy, products, and operations through the lens of environment sustainability.

For additional information, please see our Corporate Responsibility Document at this link: https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate\_responsibility\_report\_2020\_web.pdf Pitney Bowes hold the following certifications and recognitions:

- Current ISO14001 Certification
- Green Power Program. In 2019, Pitney Bowes was listed by the U.S. Environmental Protection Agency as one of the "Green Power Partnership Top 30" in Tech & Telecom, which places it among the 30 largest U.S. green power users in that category.
- Pitney Bowes is recognized with the 2020 Climate Leadership Award for Excellence in Greenhouse Gas Management from the U.S. Environmental Protection Agency and the Center for Climate Solutions, in recognition of its consistent success in improving energy efficiency and reducing our environmental footprint.

In addition, Pitney Bowes has achieved numerous other environmental targets including:

- Reducing energy consumption. In 2019, Pitney Bowes achieved its 2020 carbon emissions target a full year ahead of schedule, and electricity consumption was down by approximately 34.7 million kilowatt hours from its 2007 baseline, saving \$5.03 million and reducing our carbon footprint by 16,810 metric tons of CO2.
- Fleet efficiency and sustainability initiatives. Transportation and logistics are vital
  components of Pitney Bowes Commerce Services business, with a fleet encompassing
  more than 400 power vehicles, vans, straight trucks and tractors. As an EPA SmartWay
  Partner, the company has steadily improved the environmental performance of both its
  vehicles and its transportation network through a combination of hardware and software
  solutions, enabling its vehicles to avoid 300,000 miles of driving and save more than
  30,000 gallons of fuel in 2019.
- Green remanufacturing. Pitney Bowes has a long legacy of product remanufacturing and recycling. It has established centers throughout the United States, Canada and Europe where clients return products for subsequent remanufacture, reuse of parts, or recycling. In 2019, equipment remanufactures diverted more than 498,000 pounds of waste from recycling to reuse. In total, Pitney Bowes' remanufacturing process has kept more than 3.6 million pounds of products out of waste streams in the past eight years.
- Flexible work arrangements help lower our carbon footprint. Well before the COVID-19 pandemic transformed workplaces around the world, Pitney Bowes encouraged agile work as a means of saving time and reducing energy consumption, resulting in more than 14,000 fewer miles per employee not driven.

43	Identify any third-party issued ecolabels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	PRESS RELEASE: Pitney Bowes Recognized with 2021 Climate Leadership Award STAMFORD, Conn., October 14th, 2021 - Pitney Bowes (NYSE:PBI), a global shipping and mailing company that provides technology, logistics, and financial services, today announced it is being recognized with the 2021 Climate Leadership Award for Excellence in Greenhouse Gas Management for the second consecutive year. Pitney Bowes will be recognized for its ongoing efforts and commitment to reducing its environmental footprint in a ceremony that will take place virtually this evening during the Climate Leadership Awards.  The Climate Leadership Awards take place during the Climate Leadership Conference, which brings together forward-thinking leaders from business, government, academia, and the non-profit community to address climate change through policy, innovation, and business solutions. Awardees are honored for exemplary corporate, organizational, and individual leadership in reducing carbon pollution and addressing climate change in their operations and strategies.  "Taking action on climate change is more important than it's ever been. We are inspired and honored to be in the company of so many outstanding U.S. organizations being recognized by The Center for Climate Solutions and The Climate Registry," said Daniel Goldstein, Executive Vice President, Chief Legal Officer and Corporate Secretary at Pitney Bowes. "As we transform our business model and objectives, we do so along with a long-term vision of achieving carbon neutrality. To meet our objectives of both growth and	
		environmental sustainability, we have a consistent focus on making our operations more efficient and using green technologies."  Pitney Bowes is being recognized for Excellence in Greenhouse Gas Management (Goal Achievement Award) for the following:	
		<ul> <li>Reducing global emissions nearly 13% from 2015 to 2020, exceeding goal of 8%.</li> <li>Developing and implementing sustainability initiatives in transportation and logistics, including by phasing in fuel-efficient vehicles for the North America Service Fleet, installing EV charging stations at Pitney Bowes's largest office building, and making hardware and software improvements for commercial vehicles to reduce emissions.</li> <li>Reducing electricity consumption through site consolidations, efficiency upgrades, energy audits, and employee trainings. Since 2007, electricity consumption has decreased by approximately 35 million kilowatt hours, saving \$5.03 million and reducing 16,810 metric tons of carbon dioxide.</li> <li>Implementing "Green Energy" in place of fossil fuel-based energy at operating facilities when possible. Since 2009, Pitney Bowes has also purchased renewable energy credits to support 193,754,000 kWh of green power projects.</li> <li>Implementing programs to reduce waste and promote remanufacturing and recycling. The company avoided 3,636 metric tons of carbon dioxide equivalent through their waste</li> </ul>	
		reduction campaign in 2019 alone, and in the past 8 years has kept 3.6 million pounds of products out of the waste stream through remanufacturing.  "Congratulations to the 2021 Climate Leadership Award winner Pitney Bowes for their stand-out achievements," said Amy Holm, Executive Director of The Climate Registry. "At a time when the world urgently needs more climate action and ambition, these organizations and individuals demonstrate what is possible."	
		"Being a climate leader and advocate for ambitious action means taking the steps today that set up opportunity for the future," said Nathaniel Keohane, President of the Center for Climate and Energy Solutions (C2ES). "The Climate Leadership Awards recognizes only those that aim high and have plans in place to achieve their goals. Pitney Bowes has shown exactly that kind of foresight and set an example among its peers."	
		Pitney Bowes has committed to achieve carbon neutrality by 2040 through continued investment in more efficient facilities and green technologies to support our operations. To learn more about Pitney Bowes commitment to sustainability, visit the 2020 Corporate Responsibility Report located at the link below: https://www.pitneybowes.com/content/dam/pitneybowes/us/en/our-company/corporate-responsibility/reports/2020/corporate_responsibility_report_2020_web.pdf	
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	N/A *	
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes	In April of last year our company entered our second century during a global pandemic. There was a certain symmetry to how we entered our second century, since Pitney Bowes began a hundred years ago as the last	

your proposed solutions unique in your industry as it applies to Sourcewell participating entities?

major pandemic was ending. On top of the global pandemic, 2020 was a year of tremendous social disruption. With all these disruptions came opportunities. Opportunities from a business perspective and importantly opportunities to demonstrate our commitments to our values of doing the right thing the right way and ultimately opportunities to demonstrate our character. Successful companies that create long term value effectively answer four questions: First, why do employees work for you; second, why do customers buy from you; third, why do communities allow you license to operate within their locales; and finally, why do investors give you the capital to run your business.

Limit focus on one of these priorities to favor another and any advantage you create will be ephemeral.

It has always been important to focus on the health and well-being of your employees. In 2020, it was literally life or death. As Pitney Bowes was deemed an essential business many, actually most, of our workers showed up at our distribution and sortation centers as they did before, but with new protocols. Masks, social distancing, temperature checks and a variety of other changes were

made to ensure our team was safe. As has been the case for a hundred years, our team came through with flying colors demonstrating their resilience and dedication which has sustained

Pitney Bowes.

2020 was also a year which called into question a company's cultural commitment to equality for all. At Pitney Bowes this is nothing new. Doing the right thing the right way is grounded in creating a workplace that works for all. Consequently, diversity and inclusion are not new topics to us. They are topics that we have been living for 100 years. And our commitment to diversity and inclusion continues to be recognized. In 2020, Pitney Bowes was recognized by Forbes Magazine for the second consecutive year as a great company for diverse employees to work and we were also recognized for our commitment to Women and the LGBTQ+ community. All that said, we need to, and we will continue to up our game, particularly in the area of inclusion. Pitney Bowes was deemed an essential company because of the unique role we play in commerce, specifically the movement of mail and parcels. With the huge influx of volume of parcels, 2020 was a challenging year, but we did our level best to help as many clients as we could. Also, because of hardship from the pandemic, we worked with our clients as best we could to help with momentary economic difficulties. Again, Pitney Bowes can't alleviate all hardship caused by the pandemic, but we did what we could.

Our commitment to responsible citizenship is making a difference in communities where we operate around the world. This past year we helped meet urgent needs through direct charitable contributions, partnerships with local and national nonprofit organizations, grants from the Pitney Bowes Foundation, volunteerism, and advocacy on key issues made more acute by public health challenges. We also continued our longstanding work to combat social inequities by closing education gaps, supporting initiatives around early childhood education, literacy, STEM, summer learning and workforce preparedness programs with a particular focus on the needs of students in underserved communities. In 2020, we also continued our aggressive search for better ways to minimize our environmental footprint and model best practices for others. After achieving our five-year target for carbon emission reduction, a year early, we immediately set a more aggressive goal for the next five. Our 2020 recognition by "The Climate Leadership Awards" for excellence in greenhouse gas management served as a further impetus to do even more and we are. We have committed to achieve carbon neutrality by 2040 through continued investment in more efficient facilities and green technologies to support our operations. In terms of products, We have an abundance of products in which

ļ,	we continue to innovate. Our Mailing and Shipping systems are IBI compliant as the new
	USPS mandates go into effect, further, we have built up our smart locker and integrated
·	tracking software offerings as more and more contactless options become necessary in the
1	world today.

## **Table 9A: Warranty**

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	Yes. All of our terms and conditions that are uploaded contain a section on our Warranty. We have attached our sales and internet terms under Warranty. The Warranty is explained in Section 1.	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Yes. There is no warranty for PBI Equipment that needs to be repaired or replaced because of any Excluded Circumstance. "Excluded Circumstance" is a circumstance outside of PBI's control, including an accident, your negligent or reckless use of the equipment, use of the equipment which exceeds our recommendations or in a way not authorized by this Agreement or any operator guide, use of the equipment in an environment with unsuitable humidity, line voltage, damage in transit, software virus, loss of data, loss or fluctuation of power, fire, flood or other natural causes, and other external forces beyond our control, servicing of the equipment by someone other than us, failure to use required software updates, use of the equipment with any system where we have told you that we will no longer provide support or that we have advised you is no longer compatible, or use of third party supplies (such as ink), hardware or software that results in (i) damage to equipment (including damage to printheads), (ii) poor indicia, text or image print quality, (iii) indicia readability failures or (iv) a failure to print indicia, text or images.  (e) The print engine(s), print engine components, structural components and printed circuit board assemblies supplied with or within the PBI Equipment may be reclaimed, reconditioned or remanufactured. These items are warranted to perform according to the same standards as the equivalent new item.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Pitney Bowes can provide a certified technician to perform warranty repairs nation wide within all 50 states as applicable.  We do not provide service in Canada.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	Yes our 12 month warranty service applies to all products offered under our proposal. All service will be performed by Pitney Bowes authorized service technicians.	*
51	What are your proposed exchange and return programs and policies?	Please see Attachment 1 - Pitney Bowes Offer Letter attached which contains our Customer Satisfaction Guarantee and Attachment 9 - Pitney Bowes Return Policy.	*
52	Describe any service contract options for the items included in your proposal.	Please see Attachment 12 - Technical Support Overview Document attached to our response.	*

## **Table 9B: Performance Standards or Guarantees**

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
	Describe any performance standards or guarantees that apply to your services	Please see our Attachment 1 Pitney Bowes Offer Letter that included our Customer Satisfaction Guarantee.	*
	Describe any service standards or guarantees that apply to your services (policies, metrics, KPIs, etc.)	Please see Attachment 12 - Technical Service Overview document	*

## **Table 10: Payment Terms and Financing Options**

Line Item	Question	Response *	
55	Describe your payment terms and accepted payment methods.	Net 30. Credit Card, Cash, Check, ACH	*
56	Describe any leasing or financing options available for use by educational or governmental entities.	Pitney Bowes Global Financial Service LLC is pleased to offer three different leasing programs, FMV Lease options, LTOP Lease option and our Operating Lease option. All of these options provide for varying durations from 24 to 60 month lease terms to fit the individual needs of the entity.	*
57	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	See our attached sample lease and purchase agreements as well as Attachment 2 - State and Local FMV lease terms, Attachment 3 - State and Local LTOP lease terms, Attachment 4 - State and Local Operating lease terms, and Attachment 8 - Send-Tech US Sales-Lease Internet Terms.	*
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes, for all items except for payment of actual postage. No additional cost is incurred by participating entities.	*

## **Table 11: Pricing and Delivery**

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
59	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Line Item Discounts - MSRP less a percentage discount. See our price list uploaded to the price section of the proposal.	*
60	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Pitney Bowes is offering discounts ranging from 0 % to 36%.	*
61	Describe any quantity or volume discounts or rebate programs that you offer.	N/A	*
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Pitney Bowes is proud to have our entire product line included in our pricelist.	*
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like predelivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	N/A	*
64	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All freight and shipping is included in any purchase or lease quotes given to a member.	*
65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Alaska and Hawaii receive the same pricing as the other states. We are not including Canada in our response.	*
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	N/A	*

## **Table 12: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
67	departments.	This is a very broad statement, Pitney Bowes has contracts with many GPOs, Cooperative Procurement Organizations and State Purchasing Departments. Some that are priced higher than what we offer under Sourcewell and some that are priced the same as the pricing we offer under Sourcewell.

## **Table 13: Audit and Administrative Fee**

Line Item	Question	Response *	
68	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	At Pitney Bowes contract compliance is of supreme importance. Access to Sourcewell pricing is integrated into our electronic online pricing tool which is available to all sellers regardless of channel. This tool ensures compliance to contracted pricing and is not alterable by the sales representative. Client accounts also have a visual identifier in our system that further alerts the representative. Clients are verified against the online Member Lookup portal on the Sourcewell site before pricing is quoted. Our quarterly usage reports draw sales directly from the system and are verified. As has been demonstrated over the last five years of the current contract, only very rarely is there an error which is quickly remedied.	*
69	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	One internal metric and probably the most important will be the client satisfaction scores received from our Sourcewell clients. Members deserve and expect superior customer service and satisfaction, especially from the pre-eminent industry leader. It is not just about growing GPO or supplier revenue but truly satisfying the wants, needs and desires of the members. The NAST and other scores allow us to constantly improve our service to clients. When those clients are very satisfied, the quarterly usage reports will be reflective of that as does our most Q4 2021 usage report which reflect and all-time high in contract revenue reported.	*
70	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Pitney Bowes is pleased to offer a 1% administration fee to Sourcewell under this contract.	*

## Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *	
71	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	Please see the attachedAttachment 1 - Pitney Bowes Offer letter for a more in depth description due to space limitations in this section. Pitney Bowes is offering our broad breadth of solutions and products that span the complete needs of the members. From mailing solutions to shipping/receiving solutions, parcel lockers, inserting systems, analytics and much more, solutions we assist members with improve wide ranging processes and workflows.	*
72	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Postage meters, Mailing Systems, Postal Scales, Letter Openers, Folders, Inserters, Addressing Systems, Parcel Lockers, Sending/Receiving solutions and software, Analytics solutions, Mailing System Furniture.	*

## Table 148: Depth and 8readth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Cate or or T pe	Offered	Comments	
73	Solutions for the receiving, handling, preparation, packaging, tracking, and shipping of mail and parcels, including equipment, technology, hardware, software, supplies, and accessories	↑ Yes ↑ No	Pitney Bowes is offering our full product line in these categories	*
74	Purpose-built mailroom furniture, furnishings, security or storage systems, and equipment, with related supplies and accessories	r Yes r No	Pitney Bowes offers purpose-built furniture and storage systems for use with our equipment.	*
75	Postage systems of all types and postal cost- optimization solutions	© Yes ○ No	Pitney Bowes is offering our full product line in these categories	
76	Services related to the offering of the solutions described in Sections 1. a c. above, including installation, maintenance, repair, training, integration, support, and customization	↑ Yes ↑ No	Pitney Bowes is offering all Services related to the solutions described in section one ac.	*

## **Table 15: Industry Specific Questions**

Line Item	Question	Response	
77	Describe the ability to integrate the solutions you offer with other mailroom technologies, if any.	Pitney Bowes numerous avenues and mean to integrate to other technologies. From the most basic file transfer in .xls to much more robust API's we offer both the opportunities and trained IT personnel to meet the needs of members. Our recent acquisition of CrescoData provides integration to over 85 commerce channels through a single API, and enables mapping and automating of product, stock and order data between platforms. Whether the information transfer is simple or complex for our Enterprise Shipping and Locker solutions, Pitney Bowes is able to help our clients.	*
78	Describe your ability to customize your proposed solutions to unique customer requirements.	Pitney Bowes has thousands of SKUs which allows us to configure a solution that is tailored to the clients needs. From small non-profit office to city government to the largest education or state enterprise shipping application a solution can be configured to meet the need. Not only numerous options within a subcategory can be configured but as we are offering the breadth of our products on this contract, solutions from multiple categories con be configured to meet the various process and workflow improvement needs within a member entity.	

## **Exceptions to Terms, Conditions, or Specifications Form**

Only those Proposer Exceptions to Terms, Conditions or Specifications that have been accepted by Sourcewell have been incorporated into the contract text.

#### **Documents**

## Ensure our submission document(s) conforms to the following :

- 1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
- 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded documents are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
- 3. Sourcewell may reject any response where any document s cannot be opened and viewed by Sourcewell.
- 4. If you need to upload more than one 1 document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one 1 document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as "Marketing Plan."
  - Pricing Attachment 14 Sourcewell Price Book January 2022.pdf Wednesday January 12, 2022 07:57:00
  - Financial Strength and Stability Attachment 15 Pitney Bowes Inc 2020 Form 10-K.pdf Wednesday January 12, 2022 08:05:58
  - Marketing Plan/Samples Attachment 10 Pitney Bowes Marketing Plan Sourcewell.pdf Wednesday January 12, 2022 08:32:40

DocuSign Envelope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC7

## WMBE/MBE/SBE or Related Certificates optional

- <u>Warranty Information</u> Attachment 8 SendTech US Sales-Lease Internet Terms-OCTOBER 2021.pdf Wednesday January 12, 2022 08:25:07
- <u>Standard Transaction Document Samples</u> Standard Transaction Documents Samples.zip Wednesday January 12, 2022 10:09:33
- <u>Upload Additional Document</u> Pitney Bowes Offer Letter and Attachments.zip Wednesday January 12, 2022 11:31:23

#### **Addenda, Terms and Conditions**

#### PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

- 1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
- 2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
- 3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
- 4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
- 5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
- 6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
- 7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
- 8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
- 9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
- 10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
- 11. Proposer its employees, agents, and subcontractors are not:
  - 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <a href="https://www.treasury.gov/ofac/downloads/sdnlist.pdf">https://www.treasury.gov/ofac/downloads/sdnlist.pdf</a>;
  - 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <a href="https://sam.gov/SAM/">https://sam.gov/SAM/</a>; or
  - 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

■ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Bill Walter, Vice President, Government and GPOs, Pitney Bowes Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

#### 

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_ Mailing_Postage_Eqpt_Tech_RFP_011322 Wed January 5 2022 04:31 PM	₩	1
Addendum_3_ Mailing_Postage_Eqpt_Tech_RFP_011322 Tue January 4 2022 09:16 AM	₩	1
Addendum_2_Mailing_Postage_Eqpt_Tech_RFP_011322 Mon January 3 2022 03:01 PM	⋉	1
Addendum_1_ Mailing_Postage_Eqpt_Tech_RFP_011322 Thu December 2 2021 02:57 PM	⋉	1

Bid Number: RFP 011322 Vendor Name: Pitney Bowes Inc.



# RFP #011322 REQUEST FOR PROPOSALS for Mailing and Postage Equipment and Technology

Proposal Due Date: January 13, 2022, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Mailing and Postage Equipment and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 13, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

#### **Solicitation Schedule**

Public Notice of RFP Published: November 16, 2021

Pre-proposal Conference: December 7, 2021, 10:00 a.m., Central Time

Question Submission Deadline: January 5, 2022, 4:30 p.m., Central Time

**Proposal Due Date:** January 13, 2022, 4:30 p.m., Central Time

Late responses will not be considered.

Opening: January 13, 2022, 6:30 p.m., Central Time

See RFP Section V.G. "Opening"

#### I. ABOUT SOURCEWELL

#### A. <u>SOURCEWELL</u>

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements, and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

#### B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Regional, local, district, and other forms of municipal government, municipal
  organizations, school boards, and publicly-funded academic, health, and social service
  entities referred to as MASH sector (this should be construed to include but not be
  limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as
  any corporation or entity owned or controlled by one or more of the preceding entities;
- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest;

 Members of the Rural Municipalities of Alberta (RMA) and their represented Associations: MASH (municipalities, academic institutions, schools and hospitals) and MUSH (municipalities, universities, schools and hospitals) sectors, and other governmental agencies eligible to use the Sourcewell contracts. MASH and MUSH sector refers to regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities, as well as any corporation or entity owned or controlled by one or more of the preceding entities, including but not limited to represented associations, Saskatchewan Association of Rural Municipalities ("SARM"), Association of Manitoba Municipalities ("AMM"), Local Authorities Services/Association of Municipalities Ontario ("LAS/AMO", excluding the cities of Toronto and Ottawa), Nova Scotia Federation of Municipalities ("NSFM"), Federation of Prince Edward Island Municipalities ("FPEIM"), Municipalities Newfoundland Labrador ("MNL"), Union of New Brunswick Municipalities ("UNBM"), North West Territories Association of Communities ("NWTAC") and their members. RMA Participants may include all not-for-profit agencies for Canadian provinces and territories.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <a href="https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator">https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator</a>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In the United States each state-level procurement department receives notice for possible re-posting.

Proof of publication will be available at the conclusion of the solicitation process.

#### II. SOLICITATION DETAILS

#### A. <u>SOLUTIONS-BASED SOLICITATION</u>

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

#### B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

- 1. Sourcewell is seeking proposals for Mailing and Postage Equipment and Technology, such as:
  - Solutions for the receiving, handling, preparation, packaging, tracking, and shipping of mail and parcels, including equipment, technology, hardware, software, supplies, and accessories;
  - b. Purpose-built mailroom furniture, furnishings, security or storage systems, and equipment, with related supplies and accessories;
  - c. Postage systems of all types and postal cost-optimization solutions; and,
  - d. Services related to the offering of the solutions described in Sections 1. a. c. above, including installation, maintenance, repair, training, integration, support, and customization.
- 2. This solicitation does not include those equipment, products, or services covered under categories included in contracts currently maintained by Sourcewell:
  - a. Technology Catalog Solutions (RFP #081419);
  - b. Furniture Solutions with Related Accessories and Services (RFP #121919), with the limited exception of the purpose-built furniture identified in Section 1. b. above;
  - Industrial and Workplace Storage Systems with Related Accessories (RFP #010920), with the limited exception of the purpose-built security or storage systems described in Section 1. b. above;
  - d. Office Supply Catalog Solutions (RFP #012320);
  - e. Copiers, Printers, and Multi-Function Devices with Related Supplies, Accessories, and Services (RFP #030321); and,
  - f. Express Courier and Ground Delivery Logistics Services (RFP #090121).

Proposers may include related equipment, accessories, and services to the extent that these solutions are complementary to the equipment, products, or service(s) being proposed.

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment or products only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell desires the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

#### C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

- 1. <u>Safety Requirements</u>. All items proposed must comply with current applicable safety or regulatory standards or codes.
- 2. <u>Deviation from Industry Standard</u>. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
- 3. <u>New Equipment and Products</u>. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
- 4. <u>Delivered and operational</u>. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
- 5. <u>Warranty</u>. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

#### D. ANTICIPATED CONTRACT TERM

Sourcewell anticipates that the term of any resulting contract(s) will be four years, with an optional one year extension that may be offered based on the best interests of Sourcewell and its Participating Entities.

#### E. <u>ESTIMATED CONTRACT VALUE AND USAGE</u>

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$30 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the

contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

#### F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

#### G. ADDITIONAL CONSIDERATIONS

- 1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
- Proposers should include all relevant information in its proposal, since Sourcewell
  cannot consider information that is not included in the proposal. Sourcewell reserves
  the right to verify proposer's information and may request clarification from a proposer,
  including samples of the proposed equipment or products.
- 3. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
- 4. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

#### III. PRICING

#### A. REQUIREMENTS

All proposed pricing must be:

- 1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
  - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
  - b. Percentage Discount from Catalog or Category is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any Contract resulting from this RFP.

Rev. 3/2021 Sourcewell RFP #011322

- 2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
- 3. Stated in U.S. and Canadian dollars (as applicable).
- 4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

#### **B. ADMINISTRATIVE FEES**

Proposers are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

#### IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To request a modification to the template Contract, a proposer must submit the Exceptions to Terms, Conditions, or Specifications table with its proposal. Only those exceptions noted at the time of the proposal submission will be considered.

**Exceptions must:** 

- 1. Clearly identify the affected article and section.
- 2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

#### V. RFP PROCESS

#### A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Supplier Account. Pre-proposal conference attendance is optional.

#### B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

#### C. <u>ADDENDA</u>

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The proposer can view this status change in the "MY BIDS" section of the

Rev. 3/2021 Sourcewell RFP #011322

Sourcewell Procurement Portal Supplier Account. The proposer is solely responsible to check the "MY BIDS" section of the Sourcewell Procurement Portal Supplier Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer's proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcewell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

#### D. PROPOSAL SUBMISSION

Proposer's complete proposal must be submitted through the Sourcewell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcewell. Late proposals will not be considered. It is the proposer's sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcewell is solely determined by the Sourcewell Procurement Portal web clock.

In the event of problems with the Sourcewell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcewell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcewell's support provider at <a href="mailto:support@bidsandtenders.ca">support@bidsandtenders.ca</a>.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcewell Procurement Portal Supplier Account and register for this solicitation opportunity.

Within the Sourcewell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

#### E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

#### F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

#### G. OPENING

The Opening of proposals will be conducted electronically through the Sourcewell Procurement Portal. A list of all proposers will be made publicly available in the Sourcewell Procurement Portal after the Proposal Due Date, but no later than the Opening time listed in the Solicitation Schedule.

To view the list of proposers, verify that the Sourcewell Procurement Portal opportunities list search is set to "All" or "Closed." The solicitation status will automatically change to "Closed" after the Proposal Due Date and Time.

#### VI. EVALUATION AND AWARD

#### A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities. Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- The number of and geographic location of:
  - Proposers necessary to offer a comprehensive selection of equipment, products, or services for Participating Entities' use.
  - A proposer's sales and service network to assure availability of product supply and coverage to meet Participating Entities' anticipated needs.
- Total evaluation scores.
- The attributes of proposers, and their equipment, products, or services, to assist Participating Entities achieve environmental and social requirements, preferences, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

#### B. AWARD(S)

Award(s) will be made to the proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
TOTAL POINTS	1000

#### C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received no later than 10 calendar days' following Sourcewell's notice of contract award(s) or non-award and must be time stamped by Sourcewell no later than 4:30 p.m., Central Time. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;
- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

#### D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

#### E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



12/2/2021

Addendum No. 1

Solicitation Number: RFP 011322

Solicitation Name: Mailing and Postage Equipment and Technology

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

#### Question 1:

RFP Section V. C. - Addenda, states that Vendors should check the "MY BIDS" section of the Sourcewell Procurement Portal periodically after submitting the proposal for additional addenda. Please clarify the appropriate cadence for checking the Portal.

#### Answer 1:

If an addendum is issued after a proposer has submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to INCOMPLETE. The portal will send an email notifying the proposer of the withdrawal, but it is the responsibility of the proposer to acknowledge any and all addenda issued and re-submit their proposal. It is left to the discretion of the proposer to determine the interval at which they check the MY BIDS section in the Sourcewell Procurement Portal.

#### End of Addendum

Acknowledgement of this Addendum to RFP 011322 posted to the Sourcewell Procurement Portal on 12/2/2021, is required at the time of proposal submittal.



1/3/2022

Addendum No. 2

Solicitation Number: RFP 011322

Solicitation Name: Mailing and Postage Equipment and Technology

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

#### Question 1:

Table 7, Question 38, asks: "How will you integrate a Sourcewell-awarded contract into your sales process?" Can you elaborate on what the expectations are?

#### Answer 1:

In the competitive process, Sourcewell will not advise a proposer on the content of the proposal. Each proposer has the opportunity to articulate its plan for integrating a Sourcewell-awarded contract into the sales process.

#### Question 2:

Have all submitted questions been addressed by Sourcewell?

#### Answer 2:

All submitted questions have been answered by addendum, or by reference to the Frequently Asked Questions resource that is posted on the homepage of the Portal.

#### End of Addendum

Acknowledgement of this Addendum to RFP 011322 posted to the Sourcewell Procurement Portal on 1/3/2022, is required at the time of proposal submittal.



1/04/2022

Addendum No. 3

Solicitation Number: RFP 011322

Solicitation Name: Mailing and Postage Equipment and Technology

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

#### Question 1:

In the RFP\_011322\_Mailing\_Postage\_Eqpt\_Tech, on page 7, letter B there is language around the administrative fees. There is a range of 1-2% given. Can you please define this more?

#### Answer 1:

Refer to RFP Section III. B. – Administrative Fees, for directions on proposing an administrative fee. It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry.

#### End of Addendum

Acknowledgement of this Addendum to RFP 011322 posted to the Sourcewell Procurement Portal on 1/04/2022, is required at the time of proposal submittal.



1/5/2022

Addendum No. 4

Solicitation Number: RFP 011322

Solicitation Name: Mailing and Postage Equipment and Technology

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

#### Question 1:

In template contract Section 17. A. (page 10) – Performance, should the reference to "parties" mean the Supplier and the applicable Participating Entity?

#### Answer 1:

No, the term "parties" in Section 17. A. – Performance refers to the Supplier and Sourcewell.

#### End of Addendum

Acknowledgement of this Addendum to RFP 011322 posted to the Sourcewell Procurement Portal on 1/5/2022, is required at the time of proposal submittal.



### Proposal Evaluation Mailing and Postage Equipment and Technology RFP #011322

		DMT Solutions Global	FRANCOTYP-POSTALIA			
		Corporation	CANADA INC	Pitney Bowes Inc.	Quadient, Inc.	Tritek Technologies, Inc.
	Possible Points					
Conformance to RFP						
Requirements	50	34	42	40	45	41
Pricing	400	303	286	326	304	316
Financial Viability and						
Marketplace Success	75	47	60	66	66	53
Ability to Sell and Deliver						
Service	100	75	76	84	83	71
Marketing Plan	50	32	37	40	45	38
Value Added Attributes	75	65	62	63	69	59
Warranty	50	40	43	44	41	40
Depth and Breadth of Offered						
Equipment, Products, or						
Services	200	162	174	175	177	165
Total Points	1,000	758	780	838	830	783
Rank Order		5	4	1	2	3

DocuSigned by:

sim uustin

--- 6830543C58384D1...

Kim Austin, MBA, CPPB, Procurement Lead Analyst

-DocuSigned by:

0B0204E40D3E445...

Michael Muñoz, CPPB, Procurement Analyst

ocuSigned by:

Branden low

-7BCA93CD6377421...

Brandon Town, CPSM, CPSD, Procurement Analyst

DocuSigned by:

Stephanie Haataja

-755BA3F379B5409...

Steff Haataja, CPIM, Procurement Analyst



#### COMMENT AND REVIEW

## to the REQUEST FOR PROPOSAL (RFP) #011322 Entitled

#### **Mailing and Postage Equipment and Technology**

The following advertisement was placed November 16, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website <a href="www.sourcewell-mn.gov">www.sourcewell-mn.gov</a>, Sourcewell Procurement Portal <a href="https://proportal.sourcewell-mn.gov">https://proportal.sourcewell-mn.gov</a>, Biddingo, Merx, The New York State Contract Reporter <a href="www.nyscr.ny.gov">www.nyscr.ny.gov</a>, PublicPurchase.com, and November 17, 2021 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Mailing and Postage Equipment and Technology to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than January 13, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

1437467 Ontario, Inc. O/A FirstChoice Canada	Lakeshore Learning Materials
Aark Canada Incorporated	LaserCAM Fabrication, Inc.
American Filing Solutions	Luxer One
Annapurna Solutions, LLC	Pitney Bowes, Inc.
CCI Worldwide	Prairie Advertising
Dasco Storage Solutions, Ltd.	Quadient Canada, Ltd.
DMT Solutions Global Corporation	Quadient, Inc.
Doron Precision Systems, Inc.	Random Rubber Chicken
EMPEROR'S SECURITY SERVICES, INC.	Sled Consulting, LLC
eRepublic, Inc.	Stamps.com
Fonroche Lighting America	SUCCESS OFFICE SYSTEMS, INC.
FRANCOTYP-POSTALIA CANADA, INC.	Tritek Technologies, Inc.
KUBRA Data Transfer, Ltd.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and

Sourcewell Page 2 of 3

time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on January 13, 2022, at 4:34:17 pm CT. Proposals were received from the following:

DMT Solutions Global Corporation FRANCOTYP-POSTALIA CANADA, INC. Pitney Bowes, Inc. Quadient, Inc. Tritek Technologies, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Kim Austin, MBA, CPPB, Procurement Lead Analyst Brandon Town CPSM, CPSD, Procurement Analyst Stephanie Haataja, CPIM, Procurement Analyst Michael Muñoz, CPPB, Procurement Analyst

#### The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Pitney Bowes Inc. is providing a broad offering of mailing solutions including postage meters, mailing systems, postal scales, letter openers, folders, inserters, addressing systems, parcel lockers, sending/receiving solutions and software, analytics solutions, and mailing system furniture. They have the ability to integrate with over 85 commerce channels. Pitney Bowes will serve Sourcewell participating entities across the United States. They are offering solid discounts from MSRP.

Quadient, Inc. is proposing their entire line of mailing solutions including postage meter rentals, folder/inserter systems and solutions, addressing systems and solutions, document composition and output management solutions, postage/shipping accounting solutions, parcel/mail tracking solutions, intelligent parcel lockers, furniture for equipment, professional services for software implementation and integration, maintenance and service programs and supplies. Sourcewell participating entities will be served through direct sales and an independent dealer network. Quadient, Inc. is offering a competitive discount off commercial prices and leasing is available.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #011322 to:

Pitney Bowes Inc. #011322-PIT Quadient, Inc. #011322-QDT

The preceding recommendations were approved on February 23, 2022.



Kim Austin, MBA, CPPB, Procurement Lead Analyst

Sourcewell Page 3 of 3

DocuSigned by:

Bradan Taun

7BCA93CD6377421...

Brandon Town CPSM, CPSD, Procurement Analyst

— Docusigned by: Steff Haataya

Stephanie Haataja, CPIM, Procurement Analyst

DocuSigned by:

Michael Muñoz, CPPB, Procurement Analyst

#### STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for RFP #011322 for Mailing and Postage Equipment and Technology.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

- 1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
- 2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz, CSSBB, CPPO

**Chief Procurement Officer** 

Jeremy Schwartz



#### **Proposal Opening Record**

Date of opening: January 13, 2022

Sourcewell posted Request for Proposal #011322, for the procurement of Mailing and Postage Equipment and Technology, on the Sourcewell Procurement Portal [proportal.sourcewell-mn.gov] on Tuesday, November 16, 2021, and the solicitation remained in an open status within the portal until January 13, 2022, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on January 13, 2022, the date and time specified in the Solicitation Schedule.

The undersigned certify that all responses received on Request for Proposal #011322 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:

DMT Solutions Global Corporation - Submitted 1/13/22 at 2:11:42 PM FRANCOTYP-POSTALIA CANADA, INC. - Submitted 1/13/22 at 1:18:22 PM Pitney Bowes, Inc. - Submitted 1/12/22/at 2:20:26 PM Quadient, Inc. - Submitted 1/13/22 at 7:20:30 AM Tritek Technologies, Inc. Submitted 1/13/22 at 2:37:47 PM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcewell Procurement Portal, on January 13, 2022, at 4:34:17 PM CT. All responsive proposals were then submitted for review by the Sourcewell Evaluation Committee.

Grug Grunig

Greg Grunig, Procurement Lead Analyst

Carol Jackson
6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst

#### SOURCEWELL STATE OF MINNESOTA



Member Thiel moved the adoption of the following Resolution:
RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES
Resolution No. 2021-24
WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.
WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and
WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.
NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation ocategories.
The motion for the adoption of the foregoing resolution was duly seconded by Member <u>Thomas</u> and the following voted in favor: (list names here) wilson, Zylka, Veronen, Nagel, Thomas, Thiel, Arts
and the following voted against: (list names here or "NONE") None
whereupon said resolution was declared duly passed and adopted.
ATTEST:
Sara Nagel
Clerk to the Board of Directors

Public Safety Training and Simulation Equipment

Requesting Board permission to Solicit the following categories:

#### **APPENDIX A**

#### SOURCEWELL PROCUREMENT DEPARTMENT BOARD ITEMS - October 2021

Digital Health Products and Solutions		
Converting Decard manufactor to De College No. 5 10 11		
Requesting Board permission to Re-Solicit the following	categories:	
Mailing and Postage Equipment and Technology	a Bara	
Lab Services and Testing with Related Products and Sup		
State of California - Indefinite Delivery Indefinite Quant	ity Construction	
NEW CONTRACTS		
Supplier Name	Contract Number	Solicitation Title
Supplier Name	Contract Number	"Parking Management Systems with Related Equipment,
Gtechna USA Corp.	080321-GTE	Supplies and Services"
dtecima osa corp.	000321 012	"Parking Management Systems with Related Equipment,
Parkeon, Inc. dba Flowbird	080321-PRK	Supplies and Services"
Tarkeon, me. aba Flowbird	000321 T KK	"Parking Management Systems with Related Equipment,
Quicket Solutions, Inc.	080321-QKT	Supplies and Services"
Quionet solutions, mei	000021 ((()	"Parking Management Systems with Related Equipment,
T2 Systems, Inc.	080321-TSI	Supplies and Services"
ASH North America/Aebi Schmidt/M-B Companies	080521-AEB	"Roadway Maintenance Equipment"
Cimline, Inc.	080521-CME	"Roadway Maintenance Equipment"
Crafco, Inc.	080521-CFC	"Roadway Maintenance Equipment"
Keizer Morris International dba KM International	080521-KMI	"Roadway Maintenance Equipment"
PB Loader Corporation	080521-PBL	"Roadway Maintenance Equipment"
Vogel Traffic Services dba EZ Liner	080521-EZL	"Roadway Maintenance Equipment"
CONTRACT EXTENSIONS		
Supplier Name	Contract Number	Solicitation Title
		"Roadway Maintenance Equipment with Related
Bergkamp, Inc.	052417-BGK	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
Cemen Tech, Inc.	052417-CMT	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
EZ Liner Industries	052417-EZL	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
PB Loader Corporation	052417-PBL	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
VT LeeBoy, Inc.	052417-VTL	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
Waterblasting, LLC	052417-WTB	Accessories, Attachments, Materials and Supplies"
		"Roadway Maintenance Equipment with Related
Weiler, Inc.	052417-WLR	Accessories, Attachments, Materials and Supplies"
		"Airport Consumable Products with Related Supplies and
New Deal Deicing	062817-NDD	Services"
NEW ezIQC CONTRACTS		
Company Name	Contract Number	State - Region - Type of Work
		1
ezIQC RENEWALS		
Company Name	Contract Number	1
MTS Contracting, Inc.	MO-GSA-GC02-091118-MTS	<u> </u>
J.E. Novack Construction Company	MO-GSLA-GC02-091118-JNC	+
Wright Construction Services, Inc.	MO-GSLA-GC03-091118-WCS	
ezIQC CONTRACT EXTENSIONS	Combined November	
Company Name	Contract Number	
	1	1

#### SOURCEWELL STATE OF MINNESOTA



Member moved the adoption of the following Resolution:
RESOLUTION TO RATIFY COOPERATIVE CONTRACTING AWARDS
3/15/2022
Resolution No. 2022-08
<b>WHEREAS</b> , the Sourcewell Board of Directors previously authorized the solicitations for the cooperative categories listed on Appendix A, which is attached and incorporated; and
WHEREAS, Sourcewell issued the cooperative contracting solicitations for the authorized categories; and
<b>WHEREAS</b> , through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program and to award all competitively solicited contracts, without limitation; and
<b>WHEREAS</b> , the Chief Procurement Officer made the awards listed based on the results of the competitive solicitation process; and
<b>WHEREAS</b> , the Board acknowledges that the awards made by the Chief Procurement Officer are valid and binding; however, based upon some members' legal requirements the Chief Procurement Official is required to seek subsequent Board ratification of all cooperative purchasing awards.
<b>NOW THEREFORE BE IT RESOLVED</b> by the Board of Directors ratifies the cooperative contracting awards made by the Chief Procurement Officer listed on Appendix A.
The motion for the adoption of the foregoing resolution was duly seconded by Member and the following voted in favor: (list names here) Zylka, Veronen, Thiel, Thomas, Barrows, Kircher
and the following voted against: (list names here or "NONE") None
whereupon said resolution was declared duly passed and adopted.
ATTEST:
DocuSigned by:
Sara Nagel
Clerk to the Board of Directors

#### APPENDIX A

#### SOURCEWELL PROCUREMENT DEPARTMENT

**BOARD ITEMS - March 2022** 

Polaris Electrical Construction Corp.

Volmar Construction, Inc. Pro Con Group, Inc.

Wade Electric, Inc.

Requesting Board permission to Solicit the following categories: Roadway Paving Equipment **CONSENT AGENDA ITEMS** Law Enforcement Equipment Indefinite Delivery Indefinite Quantity Construction - New Mexico Requesting Board permission to Re-Solicit the following categories: **NEW CONTRACTS** Supplier Name Contract Number **Solicitation Title** Demers Ambulances Manufacturer 110921-DEM "Ambulance and Emergency Medical Service Vehicles" "Ambulance and Emergency Medical Service Vehicles" Firetrucks Unlimited, LLC 110921-FRU CONSENT AGENDA ITEMS Halcore Group & Horton Emergency Vehicles 110921-HAL "Ambulance and Emergency Medical Service Vehicles" 110921-PLC P.L. Custom Body and Equipment Co. "Ambulance and Emergency Medical Service Vehicles" 110921-RVO REV Group, Inc. dba Wheeled Coach Ambulance "Ambulance and Emergency Medical Service Vehicles" 011322-PIT "Mailing and Postage Equipment and Technology" Pitney Bowes Inc. Quadient, Inc. 011322-QDT "Mailing and Postage Equipment and Technology" CONTRACT EXTENSIONS **Supplier Name Contract Number Solicitation Title** "Sewer Vacuum, Hydro-Excavation, and Street Sweeper Equipmnet Gradall Industries, Inc. 122017-GRD with Related Accessories and Supplies" Enterprise Fleet Management, Inc. 060618-EFM "Fleet Management Services" NEW IDIQ CONTRACTS State - Region - Type of Work **Company Name Contract Number IDIQ RENEWALS Company Name** Contract Number Centennial Contractors Enterprises, Inc. TX-RGV-GC-021920-CCE F.H. Paschen, S.N. Nielsen & Associates, LLC TX-GC-GC-021920-FHP TX-RGV-GC-021920-AMS Amstar, Inc. RoofConnect Logistics, Inc. TX-GC-RC-021920-RCI TX-GC-GC-021920-AMS Amstar, Inc. TX-GC-F-021920-LCM Lee Construction and Maintenance Company TX-RGV-GC-021920-CCT CORE Construction Services of Texas, Inc. TX-GC-GC-021920-LCM Lee Construction and Maintenance Company Lee Construction and Maintenance Company TX-GC-EC-021920-LCM CORE Construction Services of Texas, Inc. TX-GC-GC-021920-CCT **Dunhill Development and Construction** TX-GC-GC-021920-DUN TSG Industries TX-GC-GC-021920-TSG TSG Industries TX-GC-F-021920-TSG TX-GC-GC-021920-ARE AR Energy Services, LLC RoofConnect Logistics, Inc. TX-GC-W-021920-RCI F.H. Paschen, S.N. Nielsen & Associates, LLC TX-RGV-GC-021920-FHP Lee Construction and Maintenance Company TX-GC-P-021920-LCM TX-GC-GC-021920-ABC Alpha Building Corporation Centennial Contractors Enterprises, Inc. TX-GC-GC-021920-CCE LI01-E-012920-PEC Polaris Electrical Construction Corp.

NYC01-E-012920-PEC

LI01-GC-012920-VOL

NYC02-GC-012920-PCG

NYC02-E-012920-WEI



#### **CONTRACT MANAGER**

**Bill Walter** 

email: bill.walter@pb.com phone: 480-206-2984

#### **BUSINESS MANAGER**

**Aryn Michelle Turk** 

email: arynmichelle.turk@pb.com phone: 845-260-1287

#### **CONTRACT PERIOD**

Effective Date: Expiration Date:

#### **CONTRACT NUMBER**



PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
1COS 1E90002	ENHANCED UIC SOFTWARE - US ACCOUNTING USB HUB	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a n/a
1FAB 1FAC	DEPT ACCOUNTING ENABLER (5 ACCTS)  BASIC ACCOUNTING (10 DEPT)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
1FAE 1FAF	BASIC ACCOUNTING -50 ACCOUNTS  NO ACCOUNTING SOFTWARE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FAH 1FAL	BUSINESS MANAGER SOFTWARE FEATURE INVIEW 50 DEPT ACCOUNTING	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FAM 1FAN	INVIEW 100 DEPT ACCOUNTING INVIEW 300 DEPT ACCOUNTING	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FAW 1FER	SENDPRO P SERIES DEWORKS INTERFACE	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	ERR RATES MANUAL WEIGHT DISABLED	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FNV 1FNVKIT	INVIEW ACCOUNTING UPGRADE KIT / INVIEW ACCOUNTING UPGRADE	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FR3 1FRM	USPS PRESORTXTRA RATES SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FS1 1FS2	USPS SPECIAL SERVICES SOFTWARE USPS SPECIAL SERVICES SOFTWARE	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FS4	USPS SPECIAL SERVICES	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
1FW1 1FXA	DIFFERENTIAL WEIGHING FEATURE DM SERIES INVIEW DASHBOARD	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
1FXR 1FY9	DM SERIES FUNDS MANAGEMENT DM400 70 LPM	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FZ0 3400002	DIFFERENTIAL WEIGHING LIFT HANDLES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
3CES 488-00050-009	US LIVE DM300C BASE - ES2 POWER CORD FOR RISO PRINTER	\$0.00	0%	\$0.00	\$108.00	\$91.80	\$8.53	n/a n/a	n/a n/a	n/a n/a
488-00062-007	POWER CORD	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a	n/a	n/a
4CES 8H00	DM400C BASE U.S. ES2 C SERIES IMI BASE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$389.00 \$151.00	\$330.65 \$128.35	\$30.72 \$11.92	n/a n/a	n/a n/a	n/a
993-4B 993-4C	DM400C RETURN KIT - UPGRADE TO 9H00 DM400 SERIES RETURN KIT WITH BOX	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
AM-RAL-1001 AM-RAL-7037	RAL 1001 BEIGE (OPTIONAL COLOR)  RAL 7037 DUSTY GREY (OPTIONAL COLOR)	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
AM-RAL-9003	RAL 9003 SIGNAL WHITE (DEFAULT COLOR)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006 AM-RAL-9016	RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR) RAL 9016 TRAFFIC WHITE (DEFAULT COLOR)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APA1 APAC	50 DEPT ANALYTICS CONNECT+ ACCOUNTING WEIGHT BREAK REPORTS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APAS APAV	SENDPRO P2000 GCS IDENTIFIER COST ACCTG ACCOUNTS LEVEL (25)	\$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
APAY APAZ	COST ACCTG ACCOUNTS LEVEL (500) COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
APB1 APB2	COST ACCOUNTING DEVICES (2) COST ACCOUNTING DEVICES (10)	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APB3 APB4	COST ACCOUNTING DEVICES (100) COST ACCOUNTING DEVICES (500)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
APFB	COLOR GRAPHICS PRINTING	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
APFD APFM	ENERGYSTAR 09 COMPLIANCE ACTIVE CONNECT+ LASER PRINTER ENABLED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
APKE APKF	SENDPRO P RECEIVING FEATURE SENDPRO P SHIPPING FEATURE ACCESS	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APKM APKN	SENDPRO - UNLIMITED ACCOUNTING ACCOUNT LIST IMPORT/EXPORT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APSA APSD	CONNECT+ 145 LPM SPEED CONNECT+ 145/70 LPM SPEED	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
APSG	CONNECT+ 165 LPM SPEED	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
AZBE AZBK	SENDPRO P SERIES MONO PRINT MODULE CONNECT+ ENERGY STAR KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$461.00 n/a	\$391.85 n/a		n/a n/a	n/a n/a	n/a n/a
AZCE BMX2	GREEN CONNECT+ MONO PRINT MODULE DM SERIES INTERFACE DM500-DM1100	\$0.00	0%	\$0.00 \$0.00	\$461.00 n/a	\$391.85 n/a	\$36.40 n/a	n/a n/a	n/a n/a	n/a n/a
BMZ1 CDSP	SENDPRO P / CONNECT+ BUS MGR INTERFACE CELLULAR CONNECTION FOR SENDPRO SERIES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
DI90012 DIBX	POWER STACKER LOCALIZATION KIT DIBX SECOND STACK TANDEM STACKER	\$0.00	0%	\$0.00	n/a \$251.00		n/a \$19.82	n/a	n/a n/a	n/a
F790034	нив	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a n/a	n/a	n/a
F790042-01 F790135	POWER CORD MATTE BOOKLET KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F790442 F790700-01	FLATS FEEDING KIT US RELAY LOCALIZATION KIT	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F791700-01 F9DD	US HICAP SHEET FEEDER KIT USPS SPECIAL SERVICES WELCOME KIT	\$0.00 \$0.00		\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
HZ80001	SENDPRO C SERIES DROP STACKER	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
HZ86002 LOCKBAKDOR	SCALE OPENING COVER REAR LOADING LOCKERS WITH BACK DOORS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LOCKFLRBRK LOCKSLOPETOP	FLOOR MOUNT ANGLE BRACKETS SLOPED TOPPERS REQUIRED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LX-RAL-8028 LX-RAL-9005	BROWN (OPTIONAL BASE COLOR BLACK (OPTIONAL BASE COLOR)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LX-RAL-9006 LX-RAL-9016	SILVER (OPTIONAL BASE COLOR) WHITE (DEFAULT BASE COLOR)	\$0.00		\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LX-WRAP	CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
MP00098 MP00099	KIT-BACKLIT SCALE MOUNTED GRAPHICAL DISP KIT-BACKLIT SELF-STANDING GRAPHICAL TOWE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
MP1W MP30	MP1W 5/10 LB WEIGH W/EXTERNAL DISPLAY 15/30 LB WEIGHING PLATFORM	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$98.00 \$211.00	\$83.30 \$179.35	\$7.74 \$16.66	n/a n/a	n/a n/a	
MP3W MP49	30LB WEIGHING PLATFORM 70/149 LB WEIGHING PLATFORM	\$0.00	0%	\$0.00 \$0.00	\$211.00 \$272.00	\$179.35 \$231.20	\$16.66 \$21.48	n/a n/a	n/a	n/a
MP4W	70LB WEIGHTS AND MEASURE APPROVED OPTION	\$0.00	0%	\$0.00	\$272.00	\$231.20	\$21.48	n/a	n/a	n/a
MP81 MP8110	C SERIES INTEGRATED SCALE  10 LB UPGRADE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$30.00 \$12.00	\$25.50 \$10.20	\$2.37 \$0.95	n/a n/a	n/a n/a	n/a
MP8115 MP82	15 LB UPGRADE C SERIES REMOTE DISPLAY SCALE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$23.00 \$30.00	\$19.55 \$25.50	\$1.82 \$2.37	n/a n/a	n/a n/a	n/a n/a
MP8R MP96001	INTEGRATED WEIGHING PLATFORM (REMAN) REMOTE DISPLAY SALES KIT	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$13.00 n/a	\$11.05	\$1.03 n/a	n/a n/a	n/a n/a	n/a
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$108.00	\$91.80	\$8.53	n/a	n/a	n/a
MPC1 MPC4	INTEGRATED WEIGHING PLATFORM INTEGRATE WEIGH PLATFORM DM125	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$66.00 \$30.00	\$56.10 \$25.50	\$5.21 \$2.37	n/a n/a	n/a n/a	n/a
MSD1 MSF1	10" COLOR TOUCH DISPLAY CONNECT+ 1000 FEEDER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$253.63	\$0.00 \$215.59	\$0.00 \$20.03	n/a n/a	n/a n/a	
MSF2 MSF3	CONNECT+ 2000 FEEDER CONNECT+ 3000 FEEDER	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$612.54 \$1,707.24	\$520.66 \$1,451.15	\$48.37 \$134.81	n/a n/a	n/a	n/a
MSF4	CONNECT+1000 DLA PRELOADED FEEDER	\$0.00	0%	\$0.00	\$253.63	\$215.59	\$20.03	n/a	n/a	n/a
MSF5 MSF6	CONNECT+2000 DLA PRELOADED FEEDER CONNECT+3000 DLA PRELOADED FEEDER	\$0.00 \$0.00		\$0.00 \$0.00	\$612.54 \$1,707.24	\$520.66 \$1,451.15	\$48.37 \$134.81	n/a n/a		n/a
MSPT	METER INTERFACE APP FOR PSERIES/CONNECT+ METER INTERFACE APP FOR DM SERIES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MSPU		\$0.00	0%	\$0.00	n/a		n/a	n/a	n/a	n/a
MSPUKIT MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES INSTALL KIT - DM-SERIES METER INTERFACE	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
MT49 MT4W	SCALE, GLOBAL - 149 LB / 60 KG SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$272.00	\$231.20	\$21.48 \$21.48	n/a	n/a	
MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	0%	\$0.00	\$272.00 \$272.00	\$231.20 \$231.20	\$21.48	n/a n/a	n/a n/a	n/a
MT73 MT7W	SCALE, W&M, POSTAL - 35 KG SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$272.00 \$272.00	\$231.20 \$231.20	\$21.48 \$21.48	n/a n/a	n/a n/a	
MW90007 MW90650	SENDPRO P SERIES DROP STACKER  TAPE MOISTENER ASMBLY CONNECT+ 3000 MONO	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MW96000 NV90KIT	WEIGHING PLATFORM INVIEW WELCOME KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
NV99KIT	INVIEW WELCOME KIT	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
PAB1 PB-4000-US	PREMIUM APP BUNDLE SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
PSSA PSSB	PREMIER SUPPORT SUPPLEMENT-LEVEL A PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	\$2,808.00 \$5,616.00	\$2,808.00 \$5,616.00	\$260.86 \$521.73
PSSC PSSD	PREMIER SUPPORT SUPPLEMENT-CCM PREMIER SUPPORT SUPPLEMENT-LOCKERS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	\$2,000.00 \$2,000.00	\$2,000.00 \$2,000.00	\$185.80 \$185.80
PSSS PSST	PREMIER SUPPORT SUBSCRIPTION SERVICE POST SALE SOFTWARE TOOL KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	\$2,000.00 n/a	\$2,000.00 n/a	\$185.80
S-7357	OPTION PCB FG10	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
S-7395 SL-SPMWK01	PAPER EJECTION ATTACHMENT SENDPRO MAILING WELCOME KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a
SPE0 SPE-CUSTOM	SENDPRO ENTERPRISE LICENSE  SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a \$536.00	n/a \$536.00	
SVCSUBFM500 SVCSUBSPEADMIN	FLEET MANAGEMENT SERVICES <500 ASSETS/YR	\$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	\$23,700.00 \$1,200.00	\$23,700.00 \$1,200.00	\$2,201.74 \$111.48
T5EN	E-MAIL NOTIFICATION	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
T5F3 TB70064	FILE LINK / SCAN LINK FOLDER LOCALIZATION KIT US	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
TINP	NON PERF PAPER RELAY 2500-4500 PERFED PAPER RELAY 2500-4500	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
TMNS WHSUB1	MOBILE NETWORK SYNCH SHEET SEPARATOR REPLACEMENT SVSSUB <8/YR	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a \$1,200.00	n/a \$1,200.00	
WHSUB2	SHEET SEPARATOR REPLACEMENT SVSSUB <16/YR	\$0.00	0%	\$0.00	n/a	n/a	n/a	\$2,400.00	\$2,400.00	\$222.96
Z6C3 Z6C5	BUSINESS MANAGER HOST/REMOTE BUSINESS MGR S/W UPGRADE V3.02 TO V5.0	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
Z6V5 ZH24	BUS MGR SW UPG FR V4.0-5.  MANUAL WEIGHT ENTRY	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZH25 ZH26	HZO2 40 LPM SPEED HZO2 50 LPM SPEED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZH27 ZH29	HZO2 65 LPM SPEED  95 LPM SPEED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
ZH36	AUTO INSCRIPTIONS	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZH37 ZHC2	AUTO AD SLOGANS SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHC3 ZHC4	SENDPRO C300 BASE SYSTEM IDENTIFIER SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHC425 ZHC5	SENDPRO C425 BASE SYSTEM IDENTIFIER SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZHD1	STANDARD AD SLOGAN	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZHD2 ZHD3	STANDARD INSCRIPTION CUSTOM AD SLOGAN	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZHD4 ZHD5	CUSTOM INSCRIPTION USPS RATES WITH METERED LETTER	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHD6 ZHD9	USPS RATES WITH STAMPED LETTER RETAIL GROUND LOR	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2 ZHLS	PB PRESORT XTRA RATES LOBBY SCALE CAPABILITY	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
ZHZ0 SPEOV	DIFFERENTIAL WEIGHING SENDPRO ENTERPRISE OVERAGE FEE	\$0.00 \$0.125	0% 0%	\$0.00 \$0.125	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPE-SL-SPM01 SL-SPM11	STAMPS - 5 SHEETS W/125 STAMPS TOTAL SENDPRO POSTAGE SHEETS 120 STAMPS	\$4.75 \$4.99	13%	\$4.13 \$4.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
943-7 JRMM	2.0 USB CABLE 10'FT LEASE ADDITION OF SAAS SUBSCRIPTION	\$7.99 \$10.00	16% 13%	\$6.71 \$8.70	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	16%	\$16.37	n/a	n/a	n/a	n/a	n/a	n/a
APDN 6WB-F	PBSMARTPSTGE 4X6 SHIPPING LBLS	\$21.20 \$29.95	16% 15%	\$17.81 \$25.37	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
COVER-SPM SL-SPM02	PROTECTIVE DUST COVER - SPMAILSTATION SENDPRO POSTAGE ROLL	\$37.99 \$39.99	16% 0%	\$31.91 \$39.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
HPAN PB-MAX3	HP PAGEWIDE STAPLE CARTRIDGE REFILL ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$44.00 \$47.99	16% 16%	\$36.96 \$40.31	n/a n/a		n/a n/a	n/a n/a		
HPAL Z690003	INTERNAL USB PORTS ETHERNET CABLE (14 FEET)	\$50.00 \$50.40	16% 13%	\$42.00 \$43.85	n/a	n/a	n/a n/a	n/a	n/a	n/a
Z690004	ETHERNET CABLE (25 FEET)	\$50.50	13%	\$43.94	n/a n/a	n/a	n/a	n/a n/a	n/a	n/a
WIF2 WIF4	DM SERIES WIFI OPTION - AFTERMARKET  DM SERIES WIFI OPTION - POINT OF SALE	\$52.00 \$52.00	16% 16%	\$43.68 \$43.68	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APBC SPESLENVCFW1	COST ACCOUNTING ENABLER C SERIES ENVELOPES #10 CERTIFIED-FULL WINDOW	\$53.00 \$53.00	0% 0%	\$53.00 \$53.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
COVER-SPC PB-BLUE	PROTECTIVE DUST COVER - SENDPRO C ADDRESSRIGHT BLUE INK	\$58.99 \$58.99	16% 16%	\$49.55 \$49.55	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
PB-GREEN	ADDRESSRIGHT GREEN INK	\$58.99	16%	\$49.55	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED T550	ADDRESSRIGHT RED INK ARRIVAL 24/7 STANDBY SUPPORT	\$58.99 \$59.50	16% 0%	\$49.55 \$59.50	n/a n/a	n/a	n/a n/a	n/a \$619.00	\$619.00	\$57.51
COVER-SPCA FNP1	PROTECTIVE DUST COVER - SENDPRO C AUTO PROFESSIONAL INSTALL FOR FURNITURE	\$69.99 \$70.00	16% 16%	\$58.79 \$58.80	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPESLENVCFW2 620-9	ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW POSTAGE TAPE SHEETS, 150 DOUBLE SHEETS, 300 LABELS PER	\$74.20	0% 16%	\$74.20 \$67.19	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
F9DA	USPS SPECIAL SERVICES TRAINING	\$83.00	16%	\$69.72	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM8R WPZ3	REMAN QL800 STANDARD STAPLES FOR GD FINISHER	\$85.00 \$95.00	16% 15%	\$71.40 \$80.60	\$0.00 n/a		\$0.00 n/a	n/a n/a		n/a
WPZZ MFDPM	STANDARD STAPLES LEFT EXIT STAPLER  MF PROJECT MANAGEMENT - MULTI-LOCATION	\$95.00 \$100.00	15% 16%	\$80.60 \$84.00	n/a n/a		n/a n/a	n/a n/a		
MW90067 F900020	POWER CORD KIT POWERGUARD2	\$100.00 \$105.00	15% 15%	\$84.84 \$89.25	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
F9PG2 397-B	POWERGUARD SERVICE PACKAGE 2  10 LB / 5 KG USB SCALE	\$105.00 \$106.00	15% 15%	\$89.25 \$92.22	n/a \$0.00		n/a \$0.00	n/a n/a	n/a	n/a
LOCKSVCBASE	INTELLIGENT LOCKER BASE INSTALL	\$106.00	0%	\$106.00	n/a	n/a	n/a	n/a	n/a	n/a
N199 SYAP1	SCALE STAND ANALYTICS PLATFORM SETUP AND TRAINING A	\$106.00 \$106.00	16% 16%	\$89.04 \$89.04	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
SYBOL F9SL	ANALYTICS ACTIVATION FOR LOW VOL MACHINE PC METER CONNECT INSTALL	\$106.00 \$108.20	13% 16%	\$92.22 \$90.89	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPE-TS34 WPZY	CORDLESS WEDGE SCANNER SPARE BATTERY BOOKLET STAPLES FOR GD FINISHER	\$120.00 \$120.00	13% 15%	\$104.40 \$101.81	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
TS33	J530 DIRECT LABELS SUPPLY CASE 744-6	\$122.00	13%	\$106.14	n/a	n/a	n/a	n/a	n/a	n/a
BTRY-TC51-TC56 F790726	BATTERY FOR T764/5, T6MD/E SALES KIT ADJUSTABLE ANGLE TRAY	\$133.00 \$133.00	13% 16%	\$115.71 \$111.72	n/a n/a		n/a n/a	n/a n/a		
T53S TS31	SCANNER STAND PACKAGE LOW TO MID VOL CONT. THERM DIRECT LABELS	\$145.00 \$149.00	12% 13%	\$127.41 \$129.63	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
SL-397-D	WEB POSTAGE 30KG USB SCALE	\$150.00	16%	\$126.00	n/a	n/a	n/a	n/a	n/a	n/a
T5TS APF8	SCANNER STAND FOR NON-CONT, WDG SCANNER CONNECT+ /SENDPRO P-VERTICAL MKT FONTS	\$154.00 \$155.00	13% 15%	\$133.98 \$131.50	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
APF9 MW90705	CONNECT+ /SENDPRO P CREATIVE FONTS SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00 \$155.00	15% 15%	\$131.50 \$131.50	n/a n/a		n/a n/a	n/a n/a		
MW97182	WIRELESS LAN ADAPTER	\$155.00	15%	\$131.50	n/a		n/a	n/a		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWAR MAINTENANCE
SPE-SPM8 SYBOL2	QL-800 POSTAGE ROLL PRINTER ACTIVATION FOR BOLS	\$158.00 \$159.00	13% 13%	\$137.46 \$138.33	\$0.00 n/a	\$0.00 n/a	\$0.00 n/a	n/a n/a	n/a n/a	
TS1M WPS0	ENVELOPES #10 GUMMED, WHITE DESIGN SERVICES	\$159.00 \$159.00	0% 16%	\$159.00 \$133.56	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$162.20	10%	\$145.98	n/a	n/a	n/a	n/a	n/a	n,
JB96002 JN96002	BASE MOUNT DISPLAY KIT FOR 150 LB SCALES  BASE MOUNT DISPLAY KIT FOR 100 LB SCALE	\$170.00 \$170.00	13% 13%	\$147.90 \$147.90	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
T790033 TS1N	RUGGED BOOT T764/5, T6MD/E ENVELOPES 6" X 9" GUMMED, WHITE	\$181.00 \$186.00	13% 0%	\$157.47 \$186.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
LPGAM-BC3G-26 RIP-PS-AJS	EXTERNAL HIGH GAIN ANTENNA PANEL MOUNT, LOW PROFILE M RIP - ADDITIONAL JOB SETUP	\$187.25 \$195.00	13% 13%	\$162.91 \$169.65	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LOCKER-CC SPESLENVCFW3	LOCKER COMPARTMENT FOR CBC (EACH) ENVELOPES 9"X12" CERTIFIED-FULL WINDOW	\$196.10 \$196.10	13% 0%	\$170.61 \$196.10	\$9.00 n/a	\$7.65	\$0.71 n/a	n/a n/a	n/a n/a	n,
TS10 WPZE	ENVELOPES 6" X 9 1/2" GUMMED, WHITE FACE DOWN LEFT EXIT TRAY	\$196.10 \$199.00	0% 15%	\$196.10 \$168.83	n/a	n/a	n/a	n/a	n/a	n,
VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	12%	\$175.74	n/a n/a	n/a	n/a n/a	n/a \$40.00	n/a \$40.00	\$3.7
SPM3 WH4PBMAX3	SENDPRO STAMP ROLL PRINTING BUNDLE ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$202.00 \$204.00	13% 16%	\$175.74 \$171.36	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MPOX MW90147	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE WIRELESS KEYBOARD	\$205.00 \$205.00	12% 18%	\$180.13 \$167.71	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MW90701 ACPP	100' /30M LAN CABLE SENDPRO ACCOUNTING PROPACK <100 BARCODES	\$205.00 \$207.00	15% 16%	\$173.92 \$173.88	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
C19S	CUBETAPE REMOTE PRO INSTALL	\$207.00	16%	\$173.88	n/a	n/a	n/a	n/a	n/a	n,
DF10 SMSC	DF100 - PERFECT LETTER FOLDER CARRIER SETUP ASSISTANCE	\$207.00 \$207.00	16% 16%	\$173.88 \$173.88	\$84.00 n/a		\$6.63 n/a	n/a n/a	n/a n/a	n,
Z690034 PTIP	SECONDARY NETWORK DATA TRANSFER SENDPRO NETWORKED PRINTER INSTALLATION	\$207.00 \$211.00	13% 0%	\$180.09 \$211.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APDP BMFM	COST ACCOUNTING ADDL SITE SETUP FUNDS MGMT METER ACTIVATE (DM SERIES)	\$212.00 \$212.00	0% 13%	\$212.00 \$184.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
SYAP21	ANALYTICS 2.0 SETUP FEE	\$212.00	16%	\$178.08	n/a	n/a	n/a	n/a	n/a	n,
T5TB NVAA	USB COMMUNICATIONS CHARGE/SYNC FOR WIN C PROFESSIONAL SERVICES - LEVEL 1	\$212.00 \$213.00	13% 16%	\$184.44 \$178.92	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
1FBL SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)  DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00 \$217.00	13% 13%	\$188.79 \$188.79	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F780183 F780184	SHEET/FLAT ENVELOPE TRAY INSERT TRAY	\$218.00 \$218.00	16% 16%	\$183.12 \$183.12	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
SFGK W409	PC TRANSFER UTILITY KIT  17" FLAT PANEL DISPLAY	\$218.00 \$218.00	16% 16%	\$183.12 \$189.66	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
F9SA	PROFESSIONAL INSTALLATION (LV)	\$219.00	16%	\$183.96	n/a	n/a	n/a	n/a	n/a	n
BMA1 SH01	CRYSTAL REPORTING SHREDDER INSTALLATION & TRAINING	\$223.00 \$223.00	13% 16%	\$194.01 \$187.32	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F9S1 NVWE	SENDPRO C INSTALL TRNG WO SHIPPING INVIEW DASHBOARD SET UP & TRAINING	\$228.00 \$228.00	16% 16%	\$191.52 \$191.52	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
Z690005 DF2F	ETHERNET CABLE (100 FEET) INSTALL/TRAINING FOR DF800/900	\$230.00 \$239.00	13% 16%	\$200.10 \$200.76	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
HPAV	USB UNIVERSAL CARD READER	\$241.00	16%	\$202.44	n/a	n/a	n/a	n/a	n/a	n,
T543 DITV	WEB CAMERA INSTALLATION AND TRAINING-STACKERS	\$245.00 \$253.00	12% 16%	\$215.28 \$212.52	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
TS30 T5T3	4" LABELS FOR HIGH VOLUME PRINTER QL800 ARRIVAL WEB CAM	\$255.00 \$260.00	13% 13%	\$221.85 \$226.20	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F9S2 F9S6	SENDPRO C INSTALL TRNG W SHIPPING SENDPRO CSD1 INSTALL AND TRAINING	\$265.00 \$265.00	16% 16%	\$222.60 \$222.60	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
LX-UL	UL CERTIFIED LOCKER	\$265.00	13%	\$230.55	n/a	n/a	n/a	n/a	n/a	n,
SYAT21 T596002	ANALYTICS 2.0 TRAINING FEE ARRIVAL ETHERNET SWITCH	\$265.00 \$265.00	16% 13%	\$222.60 \$230.55	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
TS1P SPE45	ENVELOPES 9 1/2" X 12" GUMMED,WHITE  SPE LOW-VOLUME THERMAL LABEL PRINTER	\$265.00 \$271.00	0% 13%	\$265.00 \$235.77	n/a \$38.00	n/a \$32.30	n/a \$3.00	n/a n/a	n/a n/a	
F700327 SVWD	SPECIAL TOWER FEEDER KIT ADDITIONAL SCALE STAND-SENDPRO P CONSOLE	\$276.00 \$276.00	16% 16%	\$231.84 \$231.84	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
TS14 F9PG	LABEL SUPPLY FOR HIGH VOLUME PRINTER	\$276.00	13% 15%	\$240.12 \$250.75	n/a	n/a	n/a	n/a	n/a	n,
RIP-PS-CRM-AJS	POWERGUARD SERVICE PACKAGE RIP WITH CRM - ADDITIONAL JOB SETUP	\$295.00 \$295.00	16%	\$247.80	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
MW90702 RIPC	WIRELESS 4-PORT ROUTER. RIP CONNECTRIGHT MAILER	\$300.00 \$300.00	15% 13%	\$254.52 \$261.00	n/a n/a		n/a n/a	n/a \$60.00	n/a \$60.00	, n \$5.5
RIP-PSO-CSR WH6PBMAX3	RIP-INSTALL ONSITE WITH HW BY CSR  ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$300.00 \$306.00	13% 16%	\$261.00 \$257.04	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
Z690000 APDM	ETHERNET 4 PORT HUB COST ACCOUNTING DATA MIGRATION	\$309.00 \$313.00	13% 16%	\$268.83 \$262.92	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n,
SPESRPS	OCR SCANNER REMOTE PRO INSTALL	\$313.00	16%	\$262.92	n/a	n/a	n/a	n/a	n/a	n
F9S5 RCSE	PROFESSIONAL INSTALLATION (LV) PRO SERVICES-RELAY INTEGRITY EXPRESS	\$318.00 \$318.00	16% 7%	\$267.12 \$295.74	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
SYMOL T5WC	ANALYTICS ACTIVATION FOR MID VOL MACHINE WIRELESS CONNECTIVITY MODULE	\$318.00 \$318.00	13% 13%	\$276.66 \$276.66	n/a n/a		n/a n/a	n/a \$60.00	n/a \$60.00	
NVBA BMWA	DEPLOYMENT SERVICES - LEVEL 1 BUS MNGR INTERFACE INVIEW	\$323.00 \$324.00	16% 13%	\$271.32 \$281.88	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
DFHC MLBOX-1511-6	HIGH CAPACITY EXTENSION 6" HIGH LOCK BOX	\$324.00	16%	\$272.16	n/a	n/a	n/a	n/a	n/a	n
PSSL	306 LETTER OPENER PRO INSTALL-TRAINING	\$340.00 \$345.00	16% 16%	\$285.60 \$289.80	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
Z690006 WPD8	ETHERNET CABLE (250 FEET) INSTALLATION OF ADDL COMPONENTS	\$348.00 \$353.00	13% 16%	\$302.76 \$296.52	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F3C2 1FA2	MAIL RUN ASSISTANCE 2 HOURS BASIC ACCOUNTING (100 DEPT)	\$356.00 \$361.00	16% 31%	\$299.04 \$249.09	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
TI9M HPAK	RELAY 9000 PEDAL KIT FOR MANUAL FEED MFP ANALOG 700 FAX	\$366.00 \$375.00	16% 16%	\$307.44 \$315.00	n/a n/a	n/a	n/a n/a	n/a n/a		n,
TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$382.00	16%	\$320.88	n/a	n/a	n/a	n/a	n/a	n
DIWF F790018	INSTALL AND TRAINING FLAT SEALER  18 IN. CONSOLE EXTENSION	\$387.00 \$393.00	16% 16%	\$325.08 \$330.12	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n n
1FBM SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)  DM SERIES ANALYTICS (100 ACCOUNTS)	\$398.00 \$398.00	13% 13%	\$346.26 \$346.26	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
T513 T5AG	ARRIVAL INSTALL ON CLIENT PC TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00 \$407.00	15% 15%	\$345.30 \$345.30	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$408.00	13%	\$354.96	n/a	n/a	n/a	n/a	n/a	n
HPAM MP3X	HP PAGEWIDE RAINBOW PACK INK DIFFERENTIAL WEIGHING 15, 30 LB SCALES	\$415.00 \$415.00	10% 12%	\$373.50 \$364.66	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
C200 CRMB	SENDPRO C200 CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$419.00 \$424.00	16% 13%	\$351.96 \$368.88	\$0.00 n/a	\$0.00 n/a	\$0.00 n/a	n/a \$676.00	n/a \$676.00	\$62.8
RIP-PS-MRDF RIP-PS-MRDF-CSR	MRDF PREP INSTALL AND TRAINING	\$425.00 \$425.00	16% 13%	\$357.00 \$369.75	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
F790725	SALES KIT FEEDER INSERT SUPPORT	\$449.00	15%	\$381.65	n/a	n/a	n/a	n/a	n/a	n
ME1B F9DS	METER EQUIPMENT - DM400 MAIL MACHINE TUNE UP	\$456.00 \$463.00	15% 19%	\$386.87 \$375.03	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	r
SYMOL2 T790034	ACTIVATION FOR MOLS SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$477.00 \$477.00	13% 13%	\$414.99 \$414.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
DITU T5C3	HIGH CAP SHEET FDR,INSTALL & TRAIN	\$492.00 \$500.00	16% 12%	\$413.28 \$439.35	n/a	n/a	n/a	n/a \$99.00	n/a \$99.00	
T5NL	ARRIVAL C/S LICENSE TIER 1 MULTI-WORKSTATION CLIENT LICENSE	\$500.00	12%	\$439.35	n/a n/a	n/a	n/a n/a	\$99.00	\$99.00	\$9.
ERCL F790019	ERR REFERENCE NUMBER FEATURE ONLY 30 IN. CONSOLE EXTENSION	\$504.00 \$504.00	13% 16%	\$438.48 \$423.36	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SVWB T54S	BRIDGE FOR SENDPRO P SERIES CONSOLE SINGLE BAY CRADLE/BATTERY CHARGER (T746)	\$504.00 \$504.00	16% 13%	\$423.36 \$438.48	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	r
1545 1FR4	USPS BRM RATES	\$510.00	15% 15%	\$432.68	n/a n/a n/a	n/a	n/a n/a n/a	n/a n/a n/a	n/a	n n
MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00		\$448.14					n/a	ı  m

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	MAINTENANCE
VPPG DW90060 JR76	SST INSTALL SMART CLIENT ON CUSTOMER PC  MAILSTREAM EDUCATION SERVICES-2HRS  GREEN J075 100 LB TABLETOP SCALE	\$520.00 \$525.00 \$525.00	16% 16% 13%	\$436.80 \$441.00 \$456.75	n/a n/a \$248.00		n/a n/a \$19.58	n/a n/a n/a	n/a	n/
SMSD SPE-JR76	DATA ASSISTANCE  GREEN JO75 100 LB TABLETOP SCALE	\$525.00 \$525.00	16% 13%	\$441.00 \$456.75	n/a \$246.00		n/a \$19.43	n/a n/a	n/a	n/
WPTA WRAJ	TMM TO CRMAILER AUTOMATION SERVICE PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00 \$525.00	0% 13%	\$525.00 \$456.75	n/a n/a	n/a	n/a n/a	n/a \$110.00		n/
SPE-T7WE T7WE	TETHERED WEDGE SCANNER FOR SPE  TETHERED WEDGE SCANNER FOR SPE  TETHERED WEDGE SCANNER FOR SSTO	\$529.00 \$529.00	13% 13%	\$460.23 \$460.23	\$17.00 \$17.00	\$14.45 \$14.45	\$1.34 \$1.34	n/a n/a	n/a	n/
ATSR	ATS-REMOTE	\$530.00	7%	\$492.90	n/a	n/a	n/a	n/a	n/a	n/
SYTOL NVAB	ANALYTICS ACTIVATION FOR TOP VOL MACHINE PROFESSIONAL SERIVCES - LEVEL 2	\$530.00 \$541.00	13% 16%	\$461.10 \$454.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
NVBB SMS1	DEPLOYMENT SERVICES - LEVEL 2 SSL SPS MID ASSIST SVC	\$541.00 \$541.00	16% 16%	\$454.44 \$454.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
SMS1SPE SVWX	SPE SPS MID ASSIST SVC CONSOLE EXTENSION KIT	\$541.00 \$541.00	16% 13%	\$454.44 \$470.67	n/a n/a		n/a n/a	n/a n/a		
BAS2 BAS2SPE	BUSINESS ANALYSIS - WHITE GLOVE SRV BUSINESS ANALYSIS - WHITE GLOVE SRV	\$557.00 \$557.00	16% 13%	\$467.88 \$484.59	n/a n/a		n/a n/a	n/a n/a		n/
BAS3 DASU	BAS3-BUS ANALYST WHITE GLOVE SERVICE INSTALLATION & TRAINING	\$557.00 \$557.00	16% 16%	\$467.88 \$467.88	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
NV2A 1E44	INVIEW CUSTOM REPORTS AND TRAINING DESKTOP THERMAL ROLL PRINTER	\$557.00 \$573.00	16% 16%	\$467.88 \$481.32	n/a \$69.00		n/a \$5.45	n/a n/a	n/a	n/
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$573.00	16%	\$481.32	\$38.00	\$32.30	\$3.00	n/a	n/a	n/
1E48 RIP-PSR	SP100 LABEL PRINTER RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$573.00 \$575.00	16% 13%	\$481.32 \$500.25	\$38.00 n/a		\$3.00 n/a	n/a n/a	n/a	n/
DT3D SPE-T7WG	BASIC INSTALL/TRAIN W360 TABBER  T766 - OCR SCANNER CRADLE FOR FIXED SCAN	\$579.00 \$583.00	16% 13%	\$486.36 \$507.21	n/a n/a		n/a n/a	n/a n/a		
TIOL WSMF	MAIL RUN ASSIST-UP TO 4 HOURS CRIGHT MAILER INSTALL /TRAINING	\$596.00 \$610.00	16% 16%	\$500.64 \$512.40	n/a n/a		n/a n/a	n/a n/a		
HPAG HPAT	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND HP JET DIRECT PRINT SERVER	\$615.00 \$620.00	16% 16%	\$516.60 \$520.80	n/a n/a		n/a n/a	n/a n/a		n/
APA2 LOCKHIGAIN	100 DEPT ANALYTICS EXTERNAL HIGH GAIN ANTENNA FOR VODAPHONE LOCKER CELLU	\$625.00 \$635.00	29% 13%	\$441.88 \$552.45	n/a n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$635.00	13%	\$552.45	n/a	n/a	n/a	n/a	n/a	n/
SFP1 SGC1	FEDEX SMARTPOST (1) UPS SUREPOST (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$119.00	\$119.00 \$119.00	\$11.06
SGM1 SGW1	UPS DOMESTIC MAIL INNOVATIONS (1) UPS DOMESTIC WORLDEASE (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$169.00 \$119.00	\$169.00 \$119.00	\$11.06
SHC1 SHL1	LOOMIS EXPRESS (1) DHL (US & CANADA) (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$119.00	\$119.00 \$119.00	\$11.06
SHP1 SLB1	USPS ACTIVATION CA (1) 3RD PARTY USPS WEB CONNECTOR (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$169.00	\$119.00 \$169.00	\$11.06
SLT1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$636.00	13%	\$553.32	n/a	n/a	n/a	\$119.00	\$119.00	\$11.06
SNL1 DITS	PUROLATOR (1) SCAN INSTALL & TRAINING	\$636.00 \$639.00	13% 16%	\$553.32 \$536.76	n/a n/a	n/a	n/a n/a	\$119.00 n/a		n/
DF9C NV50	CROSS FOLD KIT INVIEW DASHBOARD 1 UNIT DM125/DM225	\$652.00 \$663.00	16% 16%	\$547.68 \$556.92	n/a n/a		n/a n/a	n/a n/a	n/a	n/
1FBN SV7A	DM SERIES ANALYTICS (300 ACCOUNTS) DM SERIES ANALYTICS (300 ACCOUNTS)	\$665.00 \$665.00	13% 13%	\$578.55 \$578.55	n/a n/a		n/a n/a	n/a n/a		
HS9E LX-AR101	SENDPRO DESKTOP SENDKIT LUXER ASSISSTIVE CONTROLLER - TACTILE DEVICE FOR THE SEEING	\$679.00 \$689.00	13% 13%	\$590.73 \$599.43	\$69.00 n/a	\$58.65 n/a	\$5.45 n/a	n/a n/a		
AZBG MW90806	BLACK GRAPHICS UPGRADE POWER STACKER EXTENSION	\$720.00 \$720.00	18% 18%	\$589.03 \$589.03	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
Z690001 JR64	GREEN 150 LB ROLLERTOP SCALE	\$724.00 \$737.00	13% 13%	\$629.88 \$641.19	n/a \$350.00		n/a \$27.64	n/a n/a	n/a	n/
SL21	LASER PRINTER	\$737.00	13%	\$641.19	\$182.00	\$154.70	\$14.37	n/a	n/a	n/
SPE21 T321	LASER PRINTER LASER PRINTER	\$737.00 \$737.00	13% 13%	\$641.19 \$641.19	\$180.00 \$182.00	\$153.00 \$154.70	\$14.21 \$14.37	n/a n/a	n/a	n/
T534 T5PP	LASER PRINTER  LASER PRINTER	\$737.00 \$737.00	13% 13%	\$641.19 \$641.19	\$182.00 \$182.00	\$154.70 \$154.70	\$14.37 \$14.37	n/a n/a		
OMBIN SYAP3	306S SORT LETTER OPENER BIN ANALYTICS PLATFORM SETUP AND TRAINING B	\$742.00 \$742.00	13% 16%	\$645.54 \$623.28	n/a n/a		n/a n/a	n/a n/a		
T5F2 T5VT	BACKGROUND IMPORT VISITOR TRACKING	\$750.00 \$750.00	12% 12%	\$659.03 \$659.03	n/a n/a	n/a	n/a n/a	\$149.00 \$149.00	\$149.00 \$149.00	\$13.84
CRM4 WRAR	CRIGHT MAILER BUS SERVICES SUITE (BSS) PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$764.00 \$775.00	13% 13%	\$664.68 \$674.25	n/a	n/a	n/a n/a	\$416.00 \$162.00	\$416.00 \$162.00	\$38.65
APSB F7SB	CONNECT +160 LPM SPEED	\$785.00	28%	\$565.20	n/a n/a	n/a	n/a	n/a	n/a	n/
T790031	BARCODE SCANNING SOFTWARE SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$795.00 \$795.00	16% 13%	\$667.80 \$691.65	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
APK3 1GW2	SENDPRO P SERIES HIGH CAP LABEL PRINTER  2LB INTEGRATED WEIGHING FEATURE	\$800.00 \$806.00	13% 16%	\$696.00 \$677.04	\$64.00 n/a		\$5.05 n/a	\$0.00 n/a		n/
T514 T515	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)  ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00 \$814.00	15% 15%	\$690.60 \$690.60	n/a n/a		n/a n/a	n/a n/a		
T537 T6P0	ARRIVAL LIVE APPLICATION SUPPORT  IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00 \$814.00	15% 15%	\$690.60 \$690.60	n/a n/a		n/a n/a	n/a n/a		
SPE-RCSFEE SSFE	REGIONAL CARRIER SET-UP FEE REGIONAL CARRIER SET-UP FEE	\$820.00 \$820.00	13% 13%	\$713.40 \$713.40	n/a n/a	n/a	n/a n/a	\$151.00 n/a	\$151.00	\$14.03
SBDS T545	BARCODE SCANNER ADD 1 SITE W/ SINGLE WORKSTATION	\$835.00 \$843.00	15% 15%	\$708.41 \$733.41	\$219.00	\$186.15	\$17.29	n/a \$158.00		n/
T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$843.00	13%	\$733.41	n/a n/a	n/a	n/a n/a	\$158.00	\$158.00	\$14.68
T5SU ZHWL	ADD 1 SINGLE USER 5 LBS. / 3 KG WEIGHING OPTION FOR MP81	\$843.00 \$843.00	13%	\$733.41 \$708.12	n/a n/a	n/a	n/a n/a	\$158.00 n/a		n/
SH10A WRCR	SHOB LIGHT DUTY SHREDDER, SECURITY LVL 4 PLANETPRESS PRES PCL INPUT DEV/TEST	\$848.00 \$850.00	16% 13%	\$712.32 \$739.50	\$39.00 n/a		\$3.08 n/a	n/a \$177.00	\$177.00	\$16.44
SSU0 T5Y1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY) IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00 \$863.00	16% 16%	\$724.92 \$724.92	n/a n/a		n/a n/a	n/a n/a		
NVBC BMUP	DEPLOYMENT SERVICES - LEVEL 3 BM 6.0 UPGRADE XP	\$869.00 \$870.00	16% 13%	\$729.96 \$756.90	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
DFCS HPAU	CONVEYOR STACKER HP ACCESSIBILITY ASSISTANT	\$870.00 \$875.00	16% 16%	\$730.80 \$735.00	\$82.00 n/a	\$69.70		n/a n/a	n/a	n/
SS1D ZH01	SENDSUITE LIVE DESIGN SERVICES<4HOURS	\$875.00 \$875.00	16%	\$735.00 \$735.00 \$735.00	n/a	n/a	n/a	n/a	n/a	n/
WPF0	5 LB WEIGHING OPTION FOR MP82 SCALE TMM TO CRMAILER AUTOMATION SERVICE	\$880.00	16% 16%	\$739.20	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
1EOT BMUR	DM INFINITY BARCODE SCANNER BUSINESS MANAGER 6.0 UPGRADE	\$886.00 \$886.00	13% 13%	\$770.82 \$770.82	\$219.00 n/a		\$17.29 n/a	n/a n/a	n/a	n/
SPY8 SPY9	LASER PRINTER LASER PRINTER 1E21	\$886.00 \$886.00	16% 16%	\$744.24 \$744.24	\$182.00 \$182.00	\$154.70 \$154.70	\$14.37 \$14.37	n/a n/a		
UXDLAAB DT3T	DATA EXCHANGE S/W FOR DM100I STAND FOR W985 CONVEYOR STACKER	\$886.00 \$891.00	16% 16%	\$744.24 \$748.44	n/a n/a		n/a n/a	n/a n/a	n/a	n,
Z6C4 1E51	BUSINESS MANAGER ADMIN/REPORTING/DATA SP100 WORKSTATION	\$891.00 \$901.00	13%	\$775.17 \$783.87	n/a \$72.00		n/a \$5.69	n/a n/a	n/a	n/
1E60	LASER REPORT PRINTER	\$901.00	13%	\$783.87	\$236.00	\$200.60	\$18.64	n/a	n/a	n/
HZ00 J596037	SENDPRO MAILSTATION WITH 5LB SCALE FIVE BAY CRADLE FOR T764/5, T6MD/E	\$901.00 \$901.00	36% 13%	\$576.64 \$783.87	\$15.00 n/a		\$1.18 n/a	n/a n/a	n/a	n,
SYTOL2 T6RE	ACTIVATION FOR TOLS SSTO REMOTETRAINING <half 4="" day,="" people<="" td=""><td>\$901.00 \$901.00</td><td>13% 16%</td><td>\$783.87 \$756.84</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td>n,</td></half>	\$901.00 \$901.00	13% 16%	\$783.87 \$756.84	n/a n/a		n/a n/a	n/a n/a		n,
ME1C ME1D	METER EQUIPMENT - P SERIES, LV METER EQUIPMENT - P SERIES, HV	\$909.00 \$909.00	15% 15%	\$771.20 \$771.20	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n,
BMH1 BMH3	BUS MGR OPERATOR TRAINING-4HOURS BUS MGR DATA CONVERSION SERVICES	\$925.00 \$925.00	16% 19%	\$777.00 \$749.25	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
BMH4	BM V2ORV3 TO NEW SYS DATA MIGRATION	\$925.00	19%	\$749.25	n/a	n/a	n/a	n/a	n/a	n,
MFD0 MFP0	MFDO-MF PROJECT MANAGEMENT <half 1<half="" day="" day<="" mfpo-pro="" project-level="" svc="" td=""><td>\$925.00 \$925.00</td><td>16% 16%</td><td>\$777.00 \$777.00</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td></td></half>	\$925.00 \$925.00	16% 16%	\$777.00 \$777.00	n/a n/a		n/a n/a	n/a n/a		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARI MAINTENANCE
WRBE WRBF	CONNECT WORKFLOW ADD-ON TRNG 1 DAY CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00 \$925.00	16% 16%	\$777.00 \$777.00	n/a n/a		n/a n/a	n/a n/a		
MP4X MSD2	DIFFERENTIAL WEIGHING FOR 70 LB SCALE 15" COLOR TOUCH DISPLAY	\$930.00 \$930.00	12% 18%	\$817.19 \$760.83	n/a \$0.00		n/a \$0.00	n/a n/a	n/a	n/
NVAC T5M1	PROFESSIONAL SERIVCES - LEVEL 3 PROJECT MANAGEMENT (1/2 DAY)	\$931.00 \$953.00	16% 15%	\$782.04 \$808.53	n/a n/a	n/a	n/a n/a	n/a	n/a	n/
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	15%	\$808.53	n/a	n/a	n/a	n/a n/a	n/a	n/
SGK1 SGL1	DYMANEX (1) SAMEDAY (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SGN1 SGS1	TNT (1) GOLDEN STATE OVERNIGHT (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SGT1 SHL2	UPS AIR FREIGHT (1) DHL (US & CANADA) (2)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SHN1	XPO (1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00	\$16.54
SHR1 SHT1	LONESTAR (1) ATS (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SLB2 SNB1	3RD PARTY USPS WEB CONNNECTOR (2) BAX GLOBAL (1)	\$954.00 \$954.00	13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$337.00 \$178.00	\$337.00 \$178.00	\$31.33 \$16.54
SNE1 SNG1	EASTERN CONNECTION (1) GLOBALTRANZ (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNH1	LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00	\$16.54
SNJ1 SNL2	MISCELLANEOUS DOMESTIC CARRIERS (1) PUROLATOR (2)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNM1 SNR1	MIDLAND COURIER (1) ONTRAC (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNS1	SPEE-DEE (1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNU1 SNV1	DICOM (1) VELOCITY (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00	\$16.54
SNY1 SNZ1	ICS COURIER (1) CARDINAL COURIER (1)	\$954.00 \$954.00	13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SPE-DESIGNSVC WPF4	SPE DESIGN SERVICES DOCUMENT PRO SVCS LEVEL 2	\$1,000.00 \$1,000.00	16% 16%	\$840.00 \$840.00	n/a n/a	n/a	n/a n/a	n/a n/a		
SSVZ	SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$1,011.00	16%	\$849.24	n/a	n/a	n/a	n/a	n/a	n/
SS3D APG2	SENDSUITE LIVE THIRD PARTY DESIGN SRV  CONNECT+ /SENDPRO P-DUAL RATING ACCT'G	\$1,041.00 \$1,045.00	16% 12%	\$874.44 \$918.24	n/a n/a	n/a	n/a n/a	n/a n/a		
F790250 WRAG	SCAN MOUNT KIT HICAP SHEET FEED PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00 \$1,050.00	25% 13%	\$787.50 \$913.50	n/a n/a	n/a	n/a n/a	n/a \$219.00		
JZ20	SENDPRO ENTERPRISE MEDIUM-VOLUME PRINTER	\$1,055.00	13%	\$917.85	\$234.00	\$198.90	\$18.48	n/a	n/a	n,
SL22 SL30	LOW TO MID VOLUME 4IN. LABEL PRINTER  100 LB. TABLETOP SCALE	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00 \$248.00	\$204.85 \$210.80	\$19.03 \$19.58	n/a n/a	n/a	n,
SPE22 SPE30	LOW TO MID VOLUME 4IN. LABEL PRINTER  100 LB. TABLETOP SCALE	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00 \$248.00	\$204.85 \$210.80	\$19.03 \$19.58	n/a n/a		
T536 T54M	LOW TO MID VOLUME 4 IN. LABEL PRINTER FOUR BAY CRADLE/BATTERY CHARGER (T746)	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00	\$204.85	\$19.03	n/a n/a	n/a	n,
T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,055.00	13%	\$917.85	n/a \$241.00	\$204.85	n/a \$19.03	n/a	n/a	n,
1E53 LOCKER-CW	SP100 NETWORK SENDKIT LOCKER CUSTOM WORK	\$1,060.00 \$1,060.00	13%	\$922.20 \$1,060.00	\$38.00 n/a	\$32.30 n/a	\$3.00 n/a	n/a n/a		
LOCKERPM LOCKERPS	INTELLIGENT LOCKER PROJECT MANAGEMENT INTELLIGENT LOCKER IMPLEMENTATION	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
PTS1	SENDPRO SAAS ONBOARDING	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a	n/a	n/
RECPM SPEPM	RECEIVING PROJECT MANAGEMENT SPE PROJECT MANAGEMENT	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
SPEPS SSCA	SPE IMPLEMENTATION ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,060.00 \$1,060.00	16% 13%	\$890.40 \$922.20	n/a n/a		n/a n/a	n/a \$198.00	n/a \$198.00	n/ \$18.39
SSTA SSTD	ADMIN TRAINING -UP TO 4HRS DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a	n/a	n/a n/a	n/a	n/a	n,
SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a n/a	n/a	n,
SSU4 SSV0	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY) PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
SYINF T5Y5	ANALYTICS ACTIVATION FOR INF MACHINE IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00 \$1,060.00	13% 16%	\$922.20 \$890.40	n/a n/a		n/a n/a	n/a n/a		n,
T5YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a	n/a	n,
VPPH VPPJ	SST BASIC OP TRAIN - 4 HRS (2 OPERATORS) SST ADVANCED OP TRAIN - 4 HRS (2 OP)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
ZH30 H6DP	UPGRADE TO 120 LPM SPEED H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,060.00 \$1,061.00	16% 16%	\$890.40 \$891.24	n/a n/a		n/a n/a	n/a n/a		
BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	16%	\$897.96	n/a	n/a	n/a	n/a	n/a	n,
BASOSPE BMP0	BUSINESS ANALYSIS SERVICES<4HOURS BUS MGR PROJECT MANAGEMENT <half day<="" td=""><td>\$1,069.00 \$1,083.00</td><td>16% 16%</td><td>\$897.96 \$909.72</td><td>n/a n/a</td><td>n/a</td><td>n/a n/a</td><td>n/a n/a</td><td>n/a</td><td>n,</td></half>	\$1,069.00 \$1,083.00	16% 16%	\$897.96 \$909.72	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n,
MFP4 BMZC	MFP4-PRO SVC PROJECT-LEVEL 2 <half auto="" business="" c="" day="" interface<="" manager="" sendpro="" td=""><td>\$1,083.00 \$1,087.00</td><td>16% 13%</td><td>\$909.72 \$945.69</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td></td></half>	\$1,083.00 \$1,087.00	16% 13%	\$909.72 \$945.69	n/a n/a		n/a n/a	n/a n/a		
AM-CUSTOM LOCKERREAR	LOCKER CUSTOM COLOR REAR ACCESS LOCKERS	\$1,103.00 \$1,103.00	13% 13%	\$959.61 \$959.61	n/a n/a		n/a n/a	n/a n/a		
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$1,108.00	13%	\$963.96	n/a	n/a	n/a	n/a	n/a	n,
WPZP BM41	WIDE STACKING TRAY RECEIPT PRINTER	\$1,129.00 \$1,145.00	15% 13%	\$957.84 \$996.15	n/a \$241.00	n/a \$204.85	n/a \$19.03	n/a n/a	n/a	n,
WRAY NVAD	PP IMAGING DEVELOPMENT & TEST LICENSE PROFESSIONAL SERIVCES - LEVEL 4	\$1,150.00 \$1,164.00	13% 16%	\$1,000.50 \$977.76	n/a n/a		n/a n/a	\$240.00 n/a	\$240.00 n/a	
SVWC C425	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE SENDPRO C425	\$1,166.00 \$1,193.00	16% 24%	\$979.44 \$906.68	n/a n/a		n/a n/a	n/a n/a		
1GW5	5LB INTEGRATED WEIGHING FEATURE	\$1,198.00	16%	\$1,006.32	n/a	n/a	n/a	n/a	n/a	n,
F7DI SH11A	BOTTOM ADDRESS INVERTER KIT SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,200.00 \$1,241.00	25% 16%	\$900.00 \$1,042.44	\$0.00 \$110.00	\$0.00 \$93.50	\$0.00 \$8.69	n/a n/a	n/a	n,
HPAH PS-101	PAGEWIDE CASSETTE 1X550 SHEETS W/STAND RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00 \$1,250.00	16%	\$1,050.00 \$1,250.00	n/a n/a		n/a n/a	n/a n/a		
WRDE MP5X	PLANETPRESS SEND UP TO 100 USER DEV/TEST DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,250.00 \$1,255.00	13% 12%	\$1,087.50 \$1,102.77	n/a n/a	n/a	n/a n/a	\$260.00 n/a	\$260.00	\$24.1
MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	15%	\$1,064.74	\$347.00	\$294.95	\$27.40	n/a	n/a	n n
C300 BMT3	SENDPRO C300 BUS MNGR WIN XP	\$1,267.00 \$1,304.00	16% 13%	\$1,064.28 \$1,134.48	\$123.00 n/a	\$104.55 n/a	\$9.71 n/a	n/a n/a		
TI9K Z6FM	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS) FUNDS MANAGEMENT - DM SERIES ONLY	\$1,304.00 \$1,304.00	16% 13%	\$1,095.36 \$1,134.48	n/a n/a		n/a n/a	n/a n/a		
F7WT	FILE BASED PROCESSING SETUP	\$1,306.00	16%	\$1,097.04	n/a	n/a	n/a	n/a	n/a	n n
NV21 LX-CUSTOM	INVIEW DASHBOARD TWO OR MORE SITES CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,315.00 \$1,325.00	13% 13%	\$1,144.05 \$1,152.75	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n n
T5FF T5FG	IMAGING FEATURE ROUTE ACTIVITY LOGGING FEATURE	\$1,325.00 \$1,325.00	13% 13%	\$1,152.75 \$1,152.75	n/a n/a		n/a n/a	\$248.00 \$248.00	\$248.00 \$248.00	
WSMC APA4	MAIL COACH TRAIN 8 HOURS / 2 PEOPLE 500 DEPT ANALYTICS	\$1,325.00 \$1,350.00	16% 18%	\$1,113.00 \$1,104.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n n
SFP2	FEDEX SMARTPOST (2)	\$1,357.00	13%	\$1,180.59	n/a	n/a	n/a	\$253.00	\$253.00	\$23.5
SGC2 SGM2	UPS SUREPOST (2) UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,357.00 \$1,357.00	13% 13%	\$1,180.59 \$1,180.59	n/a n/a		n/a n/a	\$253.00 \$281.00	\$253.00 \$281.00	
SGW2 SLT2	UPS DOMESTIC WORLDEASE (2) ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,357.00 \$1,357.00	13% 13%	\$1,180.59 \$1,180.59	n/a n/a	n/a	n/a n/a	\$253.00 \$253.00	\$253.00 \$253.00	\$23.5
SL32	200 LB. ROLLERTOP SCALE	\$1,373.00	13%	\$1,194.51	\$350.00	\$297.50	\$27.64	n/a	n/a	ı
SPE32 ZHWM	200 LB. ROLLERTOP SCALE  10 LBS. / 5 KG WEIGHING OPTION FOR MP81	\$1,373.00 \$1,373.00	13% 16%	\$1,194.51 \$1,153.32	\$347.00 n/a		\$27.40 n/a	n/a n/a	n/a	r
T6MD LX-IL1001	SSTO - WIRELESS MOBILE SCANNER T6MD EXTRA IPAD & WALL MOUNTING BRACKET	\$1,377.00 \$1,378.00	13% 13%	\$1,197.99 \$1,198.86	\$234.00 n/a	\$198.90 n/a	\$18.48 n/a	n/a n/a		
LX-IL1002	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD	\$1,378.00	13%	\$1,198.86	n/a	n/a	n/a	n/a	n/a	n n
T538 C191	TRACKING ASSISTANT PORTABLE BELT PRINTER BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,385.00 \$1,400.00	12% 13%	\$1,217.00 \$1,218.00	\$192.00 \$117.00	\$163.20 \$99.45	\$15.16 \$9.24	n/a n/a	n/a	ı m
ZH02 WRCF	10 LB WEIGHING OPTION FOR MP82 SCALE PLANETPRESS PERF PACK DEV/TEST	\$1,405.00 \$1,425.00	16% 13%	\$1,180.20 \$1,239.75	n/a n/a		n/a n/a	n/a \$297.00		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
WPYI WPYJ	AUTO-CONTROL STACKING TRAY II WIDE STACKING TRAY	\$1,428.00 \$1,428.00	10% 10%	\$1,285.20 \$1,285.20	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
WPZN 1FY8	AUTO CONTROL STACKING TRAY DM400 95 LPM	\$1,428.00 \$1,431.00	15% 16%	\$1,211.52 \$1,202.04	n/a n/a	n/a	n/a n/a	n/a n/a		n/
SYINF2 TIOK	ACTIVATION FOR SPE, DMINFINITY INSERTER INSTALLATION & TRAINING	\$1,431.00 \$1,442.00	13% 16%	\$1,244.97 \$1,211.28	n/a n/a	n/a	n/a	n/a		n/
T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,469.00	13%	\$1,278.03	\$192.00	\$163.20		n/a n/a	n/a	n/
T5TW TIAT	WIRELESS ACCESS POINT RELAY 1000 ADDITIONAL SHEET FEEDER	\$1,479.00 \$1,479.00	13% 14%	\$1,286.73 \$1,271.94	n/a \$0.00	\$0.00		n/a n/a	n/a	n/
CF2D CFOMR	2D BARCODE CONSULTING AND DESIGN SERVICE OMR CONSULTING AND ANALYSIS SERVICE	\$1,484.00 \$1,484.00	16% 16%	\$1,246.56 \$1,246.56	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
OMBAT OMSTAT	306 LETTER OPENER BATCHER REPORT PRINTER OPEX 306 LETTER OPENER	\$1,484.00 \$1,484.00	13% 13%	\$1,291.08 \$1,291.08	n/a \$125.00		n/a \$9.87	n/a n/a	n/a n/a	n/
T6RF	SSTO REMOTETRAINING <full 4="" day,="" people<="" td=""><td>\$1,484.00</td><td>16%</td><td>\$1,246.56</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/</td></full>	\$1,484.00	16%	\$1,246.56	n/a	n/a	n/a	n/a	n/a	n/
T531 SFPV	HIGH VOLUME 4IN. LABEL PRINTER FEDEX SMARTPOST (5)	\$1,495.00 \$1,527.00	12% 13%	\$1,313.66 \$1,328.49	\$429.00 n/a		n/a	n/a \$285.00	n/a \$285.00	\$26.48
SGCV SGMV	UPS SUREPOST (5) UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,527.00 \$1,527.00	13% 13%	\$1,328.49 \$1,328.49	n/a n/a		n/a n/a	\$285.00 \$285.00	\$285.00 \$285.00	\$26.44 \$26.44
SGWV SLTV	UPS DOMESTIC WORLDEASE (5) ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,527.00 \$1,527.00	13% 13%	\$1,328.49 \$1,328.49	n/a n/a		n/a n/a	\$285.00 \$285.00	\$285.00 \$285.00	\$26.44 \$26.44
1GW9 WRAP	10LB INTEGRATED WEIGHING FEATURE PP PCL INPUT BACKUP LICENSE	\$1,532.00 \$1,550.00	16% 13%	\$1,286.88 \$1,348.50	n/a n/a	n/a	n/a n/a	n/a	n/a \$323.00	n,
APSH	CONNECT +220 LPM SPEED	\$1,560.00	26%	\$1,150.19	n/a	n/a	n/a	\$323.00 n/a	n/a	
SL19 SPE19	HIGH VOLUME 4IN. LABEL PRINTER HIGH VOLUME 4IN. LABEL PRINTER	\$1,585.00 \$1,585.00	13% 13%	\$1,378.95 \$1,378.95	\$429.00 \$429.00	\$364.65 \$364.65	\$33.88 \$33.88	n/a n/a	n/a n/a	
T5HP ATSO	HIGH VOLUME 4IN. LABEL PRINTER  ATS-ONSITE	\$1,585.00 \$1,590.00	13% 7%	\$1,378.95 \$1,478.70	\$429.00 n/a	\$364.65 n/a	\$33.88 n/a	n/a n/a	n/a n/a	
LOCKERX SGK2	INTELLIGENT LOCKER X DYMANEX (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	\$0.00 n/a	\$0.00		n/a \$297.00	n/a \$297.00	
SGL2	SAMEDAY (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SGN2 SGS2	TNT (2) GOLDEN STATE OVERNIGHT (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SGT2 SHLV	UPS AIR FREIGHT (2) DHL (US & CANADA) (5)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SHN2	LONESTAR (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SHR2 SHT2	ATS (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SLBV SNB2	3RD PARTY USPS WEB CONNNECTOR (5) BAX GLOBAL (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$405.00 \$297.00	\$405.00 \$297.00	\$37.6 \$27.5
SNE2 SNG2	EASTERN CONNECTION (2) GLOBALTRANZ (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNH2	LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SNJ2 SNLV	MISCELLANEOUS DOMESTIC CARRIERS (2) PUROLATOR (5)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNM2 SNR2	MIDLAND COURIER (2) ONTRAC (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNS2	SPEE-DEE (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SNU2 SNV2	DICOM (2) VELOCITY (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNY2 SNZ2	ICS COURIER (2) CARDINAL COURIER (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SPE-HC SSHC	ADDITIONAL LOCATIONS(100) PRICE PER LOC.  ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
T5F1	NET QUERY	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
T790041 APA5	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E 1000 DEPT ANALYTICS	\$1,590.00 \$1,612.00	13% 23%	\$1,383.30 \$1,243.51	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
BM42 BM44	BARCODE SCANNER FOR DATA COLLECTOR  BC SCAN DM SERIES/BUDGET MNGR	\$1,622.00 \$1,622.00	13% 13%	\$1,411.14 \$1,411.14	\$221.00 \$221.00	\$187.85 \$187.85		n/a n/a	n/a n/a	
NVBD WPF1	DEPLOYMENT SERVICES - LEVEL 4  DOCUMENT PROSVCS LEVEL 1	\$1,633.00 \$1,655.00	16% 15%	\$1,371.72 \$1,404.10	n/a n/a	n/a	n/a n/a	n/a n/a		n,
TI90	RELAY 9000 W/INST/TRG<500K MO W/BASE, MAIL FEEDER, TOWE	\$1,691.00	14%	\$1,454.26	\$0.00	\$0.00	\$0.00	n/a	n/a	n,
TI91 W593	OMR SCAN W/INSTALL & TRG RELAY 3500-4500 FILE BASED PROCESSING WINDOWS 10 PC	\$1,691.00 \$1,696.00	14% 16%	\$1,454.26 \$1,424.64	n/a \$501.00	n/a \$425.85	n/a \$39.56	n/a n/a	n/a n/a	
TIOM	RELAY 9000 INSTALLATION AND TRAINING PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00 \$1,700.00	16%	\$1,428.00 \$1,479.00	n/a n/a		n/a n/a	n/a \$354.00	n/a \$354.00	
T6P1 SSU1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY) IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,720.00 \$1,721.00	16% 16%	\$1,444.80 \$1,445.64	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n n
T5Y2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00	16%	\$1,445.64	n/a	n/a	n/a	n/a	n/a	n n
1FWV ERPP	5 LB INTERFACED WEIGHING UNIT E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,730.00 \$1,734.00	24% 13%	\$1,310.48 \$1,508.58	n/a n/a		n/a n/a	n/a n/a		
SS2D WRBB	SENDSUITE LIVE DESIGN SERVICES<1DAY CONNECT FOUNDATION TRNG 2 DAYS	\$1,749.00 \$1,750.00	16% 16%	\$1,469.16 \$1,470.00	n/a n/a		n/a n/a	n/a n/a		
WRBC SL33	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00 \$1,797.00	16% 13%	\$1,470.00 \$1,563.39	n/a \$357.00		n/a	n/a	n/a	n,
SPE33	149 LB. ROLLERTOP SCALE 149 LB. ROLLERTOP SCALE	\$1,797.00	13%	\$1,563.39	\$354.00	\$300.90	\$27.95	n/a n/a	n/a	n n
WSMG APSE	CRIGHTMAILER INSTALL TRAIN MAIL RUN ASST CONNECT+ 160/95 LPM SPEED	\$1,807.00 \$1,835.00	16% 18%	\$1,517.88 \$1,501.21	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MFD1 MFP1	MFD1-MF PROJECT MANAGEMENT <full 1<full="" day="" day<="" mfp1-pro="" project-level="" svc="" td=""><td>\$1,844.00 \$1,844.00</td><td>16% 16%</td><td>\$1,548.96 \$1,548.96</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td></td></full>	\$1,844.00 \$1,844.00	16% 16%	\$1,548.96 \$1,548.96	n/a n/a		n/a n/a	n/a n/a		
TIRS	VERTICAL POWER STACKER  VERTICAL POWER STACKER	\$1,861.00 \$1,861.00	14%	\$1,600.46 \$1,581.85	\$181.00 \$181.00	\$153.85 \$153.85		n/a n/a	n/a	n n
RDSE	SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$1,889.00	13%	\$1,643.43	n/a	n/a	n/a	n/a	n/a	ı n
SPE39 ZH03	CORDLESS WEDGE SCANNER  15 LB WEIGHING OPTION FOR MP82 SCALE	\$1,895.00 \$1,903.00	13% 16%	\$1,648.65 \$1,598.52	\$450.00 n/a	\$382.50 n/a	\$35.53 n/a	n/a n/a		
ZHWH ZH07	15 LBS. / 7 KG WEIGHING OPTION FOR MP81 15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,903.00 \$1,935.00	16% 16%	\$1,598.52 \$1,625.40	n/a n/a		n/a n/a	n/a n/a		
ZHA2	15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,935.00	16%	\$1,625.40	n/a	n/a	n/a	n/a	n/a	ı m
W760 APA7	STACKER 2000 DEPT ANALYTICS	\$1,940.00 \$1,946.00	16% 23%	\$1,629.60 \$1,501.21	\$229.00 n/a		n/a	n/a n/a	n/a	ı m
T6ME T764	SSTO - CELLULAR/WIRELESS MOBILE SCANNER SST - WIRELESS MOBILE SCANNER T764	\$1,961.00 \$1,961.00	13% 13%	\$1,706.07 \$1,706.07	\$610.00 \$234.00	\$518.50 \$198.90		n/a n/a		
T766 TIRG	SPE OCR MOBILE SCANNER ADJ TABLE 72 W/SHELF/LOCK DOOR	\$1,961.00 \$1,961.00	13% 16%	\$1,706.07 \$1,647.24	\$234.00 n/a	\$198.90		n/a n/a	n/a	r
CRM7	CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$1,967.00	13%	\$1,711.29	n/a	n/a	n/a	\$1,248.00	\$1,248.00	\$115.9
CRM8 TIRJ	CRIGHT MAILER ELEC DELIV INTEGRATED SW ADJ TABLE, 60 IN. W/ SHELF	\$1,967.00 \$1,995.00	13% 16%	\$1,711.29 \$1,675.80	n/a n/a	n/a	n/a n/a	\$1,248.00 n/a	\$1,248.00 n/a	r
WPZG RIPF	ADDITIONAL STACKER CART FOR WPZU MRDF PREP	\$1,995.00 \$2,000.00	15% 13%	\$1,692.56 \$1,740.00	n/a n/a		n/a n/a	n/a \$396.00	n/a \$396.00	
WPF5 WRBG	DOCUMENT PRO SVCS LEVEL 2 CONNECT OVERVIEW TRNG 1 DAY	\$2,000.00 \$2,000.00	16% 16%	\$1,680.00 \$1,680.00	n/a	n/a	n/a n/a	n/a n/a	n/a	n n
WRBM	CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00	16%	\$1,680.00	n/a n/a	n/a	n/a	n/a	n/a	n n
WRBN SL39	CONNECT ADMINISTRATOR COURSE 1 DAY CORDLESS WEDGE SCANNER	\$2,000.00 \$2,009.00	16% 13%	\$1,680.00 \$1,747.83	n/a \$450.00	n/a \$382.50	n/a \$35.53	n/a n/a	n/a n/a	
SPE-T539 T539	CORDLESS SCANNER  CORDLESS SCANNER	\$2,009.00 \$2,009.00	13% 13%	\$1,747.83 \$1,747.83	\$450.00 \$450.00	\$382.50 \$382.50	\$35.53	n/a	n/a	ı r
T5T9	CORDLESS SCANNER	\$2,009.00	13%	\$1,747.83	\$450.00	\$382.50	\$35.53	n/a n/a	n/a	1
OMCONV T5M2	306S SORT LETTER OPENER CONVEYOR PROJECT MANAGEMENT (1 DAY)	\$2,014.00 \$2,020.00	13% 16%	\$1,752.18 \$1,696.80	\$167.00 n/a	\$141.95 n/a	\$13.19 n/a	n/a n/a		
T6P5 SSVW	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY) SENDSUITE LIVE TRAINING MATERIAL DEVELOP	\$2,020.00 \$2,021.00	16% 16%	\$1,696.80 \$1,697.64	n/a n/a	n/a	n/a n/a	n/a n/a		n n
SVWE	CONSOLE	\$2,036.00	16%	\$1,710.24	n/a	n/a	n/a	n/a	n/a	n n
T5F8 HPAI	ODBC INTEGRATION PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$2,055.00 \$2,070.00	12% 16%	\$1,805.73 \$1,738.80	n/a n/a		n/a n/a	\$406.00 n/a	\$406.00 n/a	
SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SRV	\$2,081.00	16%	\$1,748.04	n/a		n/a	n/a		1

PCN	Envelope ID: FEE57F59-68F9-412C-A	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SSU5 SSV1	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY) PROJECT MANAGEMENT (1 DAY)	\$2,094.00 \$2,094.00	16% 16%	\$1,758.96 \$1,758.96	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
T5Y6 T5YC	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY) PROJECT MANAGEMENT (1 DAY)	\$2,094.00 \$2,094.00	16% 16%	\$1,758.96 \$1,758.96	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
NVAE WPYM	PROFESSIONAL SERIVCES - LEVEL 5 FW 4 CARTRIDGE STARTER INK PACK	\$2,100.00 \$2,100.00	16%	\$1,764.00 \$2,100.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
WRAE	PP OPTIMIZED OUTPUT	\$2,100.00	13%	\$1,827.00	n/a	n/a	n/a	\$437.00	\$437.00	\$40.60
TACSSTOWIFI TASSTWIFI	TRACKING ASSISTANT SSTO C WIFI ONLY TRACKING ASSISTANT SST WIFI ONLY	\$2,112.00 \$2,112.00	13%	\$1,837.44 \$1,837.44	\$244.00 \$244.00	\$207.40 \$207.40	\$19.27 \$19.27	n/a n/a	n/a n/a	n/a n/a
J540 J546	COUNTER SIGNATURE PAD COUNTER SIGNATURE PAD PLUS	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	n/a \$328.00	\$278.80	n/a \$25.90	n/a n/a	n/a n/a	n/a n/a
SL20 SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	\$337.00 \$219.00	\$286.45 \$186.15	\$26.61 \$17.29	n/a n/a	n/a n/a	n/a n/a
T530 T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	\$337.00 \$337.00	\$286.45 \$286.45	\$26.61 \$26.61	n/a n/a	n/a n/a	n/a n/a
TIET	EXIT TRANSPORT FEDEX SMARTPOST (10)	\$2,115.00 \$2,120.00	16% 13%	\$1,776.60 \$1,844.40	n/a n/a		n/a n/a	n/a \$396.00	n/a \$396.00	n/a \$36.79
SGCX SGMX	UPS SUREPOST (10) UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SGWX SHLX	UPS DOMESTIC WORLDEASE (10) DHL (US & CANADA) (10)	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SLBX	3RD PARTY USPS WEB CONNNECTOR (10)	\$2,120.00	13%	\$1,844.40	n/a	n/a	n/a	\$562.00	\$562.00	\$52.21
SLTX SNLX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10) PUROLATOR (10)	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SPE-HL SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOC. ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
WPR1 BAS1	DOCUMENT PROCESS MANAGEMENT BUSINESS ANALYSIS SERVICES<1DAY	\$2,120.00 \$2,137.00	16% 16%	\$1,780.80 \$1,795.08	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
BAS1SPE 1FWW	BUSINESS ANALYSIS SERVICES<1DAY  10 LB INTERFACED WEIGHING (UNIT)	\$2,137.00 \$2,150.00	16% 24%	\$1,795.08 \$1,628.63	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
BMP1 MFP5	BUS MGR PROJECT MANAGEMENT MFP5-PRO SVC PROJECT-LEVEL 2  FULL DAY	\$2,164.00 \$2,164.00	16% 16%	\$1,817.76 \$1,817.76	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
SLCA SSVA	UPS CUSTOM CARRIER RATE  ADDRESS EZ IMPORT SERVICE	\$2,184.00 \$2,184.00 \$2,184.00	13% 13%	\$1,900.08 \$1,834.56	n/a n/a	n/a	n/a n/a	\$407.00 n/a	\$407.00 n/a	\$37.81
W763	STACKER W/INTERFACE	\$2,200.00	16%	\$1,848.00	\$229.00	\$194.65	\$18.08	n/a	n/a	n/a n/a
1FZ9 BMS3	120 LPM FEATURE CLIENT HOST SOFTWARE ONLY	\$2,221.00 \$2,221.00	16% 13%	\$1,865.64 \$1,932.27	n/a \$134.00	\$113.90	n/a \$10.58	n/a \$649.00	n/a \$649.00	n/a \$60.29
TACSSTOCELL TASSTCELL	TRACKING ASSISTANT SSTO C CELLULAR TRACKING ASSISTANT SST CELLULAR	\$2,237.00 \$2,237.00	13% 13%	\$1,946.19 \$1,946.19	\$634.00 \$634.00	\$538.90 \$538.90	\$50.06 \$50.06	n/a n/a	n/a n/a	n/a n/a
WRBD SVWA	CONNECT FOUND. FULL TRNG 3 DAYS SENDPRO P SERIES CONSOLE W/ SCALE STAND	\$2,250.00 \$2,258.00	16% 16%	\$1,890.00 \$1,896.72	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
TI23 TI24	2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN 2D SCANNER HALF & Z FOLD FRONT OF DOCUMENT, C & DOUBLE	\$2,275.00 \$2,275.00	14% 14%	\$1,956.50 \$1,956.50	\$487.00 \$487.00	\$413.95 \$413.95	\$38.46 \$38.46	n/a n/a	n/a n/a	n/a n/a
C2C1	SENDPRO C425 - SENDPRO BUNDLE	\$2,279.00	24%	\$1,732.04	\$30.00	\$25.50	\$2.37	n/a \$479.00	n/a \$479.00	n/a \$44.50
MRAW MSPS	PP IMAGING BACKUP LICENSE SENDPRO P SERIES POWER STACKER	\$2,300.00 \$2,305.00	18%	\$2,001.00 \$1,885.72	n/a \$347.00	\$294.95	n/a \$27.40	n/a	n/a	n/a
TIRH APA9	ADJ TABLE 60 W/SHELF/LOCK DOOR 3000 DEPT ANALYTICS	\$2,348.00 \$2,360.00	16% 18%	\$1,972.32 \$1,930.72	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FW5 1FWX	15 LB INTERFACE WEIGH (LEFT/RIGHT UNIT) 15 LB INTERFACED WEIGHING (UNIT)	\$2,465.00 \$2,465.00	24% 24%	\$1,867.24 \$1,867.24	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
RIP-PSO WRDC	RIP INSTALL AND TRAIN-ONSITE-1 JOB SETUP PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00 \$2,500.00	16% 13%	\$2,100.00 \$2,175.00	n/a n/a		n/a n/a	n/a \$520.00	n/a \$520.00	n/a \$48.31
WRDR T765	OL CONNECT SEND-MAX 1000 USERS DEV/TEST SST - CELLULAR/WIRELESS MOBILE SCANNER	\$2,500.00 \$2,543.00	13% 13%	\$2,175.00 \$2,212.41	n/a \$610.00		n/a \$48.17	\$494.00 n/a	\$494.00 n/a	\$45.89 n/a
SPE-T332 T332	2 DIMENSIONAL SCANNER 2 DIMENSIONAL SCANNER	\$2,544.00 \$2,544.00	13% 13%	\$2,213.28 \$2,213.28	\$328.00 \$377.00	\$278.80 \$320.45	\$25.90 \$29.77	n/a n/a	n/a n/a	
APSC	CONNECT+ 180 LPM SPEED	\$2,610.00	28%	\$1,879.20	n/a	n/a	n/a	n/a	n/a	n/a
WPZW TI92	GD CMYKG FULL PACKAGE  2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AND	\$2,625.00 \$2,645.00	15% 14%	\$2,227.05 \$2,274.70	n/a \$487.00	\$413.95	n/a \$38.46	n/a n/a	n/a n/a	n/a
TI93 TI2D	2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUB 2D TOWER SCANNING	\$2,645.00 \$2,650.00	14% 16%	\$2,274.70 \$2,226.00	\$487.00 \$1,287.00	\$413.95 \$1,093.95	\$38.46 \$101.63	n/a n/a	n/a n/a	n/a n/a
F7FS F7TB	FIX BEAM OMR BC SCAN HCSF TOWER OMR BC SCAN HARDWARE	\$2,730.00 \$2,730.00	16% 16%	\$2,293.20 \$2,293.20	\$252.00 \$421.00	\$214.20 \$357.85	\$19.90 \$33.24	n/a n/a	n/a n/a	n/a n/a
TIRM W592	TOWER OMR BARCODE SCAN HARDWARE WINDOWS 10 PC	\$2,730.00 \$2,746.00	16% 13%	\$2,293.20 \$2,389.02	\$421.00 \$129.00	\$357.85 \$109.65	\$33.24 \$10.19	n/a n/a	n/a n/a	n/a n/a
PS-102 1FW6	RISO 2 DAY WORKFLOW SUPPORT 30 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$2,799.00 \$2,820.00	0% 24%	\$2,799.00 \$2,136.15	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
T6RG WRAC	SSTO ONSITE HW INST, TRNG <full &="" 4ppl="" connect="" day,="" development="" license<="" pp="" td="" test=""><td>\$2,836.00 \$2,850.00</td><td>16% 13%</td><td>\$2,382.24 \$2,479.50</td><td>n/a n/a</td><td>n/a</td><td>n/a n/a</td><td>n/a \$593.00</td><td>n/a \$593.00</td><td>n/a \$55.09</td></full>	\$2,836.00 \$2,850.00	16% 13%	\$2,382.24 \$2,479.50	n/a n/a	n/a	n/a n/a	n/a \$593.00	n/a \$593.00	n/a \$55.09
WRCD C2C2	PLANETPRESS PERF PACK BACK-UP SENDPRO C425 - SENDPRO PLUS BUNDLE	\$2,850.00	13% 18%	\$2,479.50 \$2,338.64	n/a \$30.00		n/a \$2.37	\$593.00	\$593.00	\$55.09
TIRU	2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$2,852.00 \$2,880.00	16%	\$2,419.20	\$1,237.00	\$1,051.45	\$97.68	n/a \$570.00	n/a \$570.00	n/a \$52.95
HPAJ TSEA	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND ENHANCED WINMOBIL TRACKING ASSISTANT	\$2,895.00 \$2,942.00	16% 13%	\$2,431.80 \$2,559.54	n/a \$506.00	\$430.10	n/a \$39.96	n/a n/a	n/a n/a	n/a
SL91 SPE91	PC W/ FLAT PANEL MONITOR PC W/ FLAT PANEL MONITOR	\$2,963.00 \$2,963.00	13% 13%	\$2,577.81 \$2,577.81	\$480.00 \$480.00	\$408.00 \$408.00	\$37.90 \$37.90	n/a n/a	n/a n/a	
T5P4 WPZF	PC W/ FLAT PANEL MONITOR FACE DOWN LEFT EXIT STAPLER	\$2,963.00 \$2,970.00	13% 15%	\$2,577.81 \$2,519.75	\$480.00 n/a	\$408.00 n/a	\$37.90 n/a	n/a n/a	n/a n/a	n/a n/a
ZH13 ZHA8	30 LB WEIGHING OPTION FOR MP30 SCALE 30 LB WEIGHING OPTION FOR MT3W SCALE	\$2,989.00 \$2,989.00	16% 16%	\$2,510.76 \$2,510.76	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHA3 RIPS	30 LB WEIGHING OPTION FOR MT30 SCALE RELAY INTEGRITY PRO	\$2,990.00 \$3,000.00	16% 13%	\$2,511.60 \$2,610.00	n/a n/a	n/a	n/a n/a	n/a \$593.00	n/a \$593.00	
BMPC TIRY	BUS MANAGER HOST WORKSTATION PC 2D TOWER/INST& TRG/INTEGRITY EXPRESS	\$3,053.00 \$3,053.00	13% 15%	\$2,656.11 \$2,595.05	\$463.00 \$1,287.00	\$393.55 \$1,093.95	\$36.56 \$101.63	n/a n/a	n/a n/a	n/a
WPPB	ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,090.00	15%	\$2,621.56	n/a	n/a	n/a	n/a	n/a	n/a
WRAM 1FW7	PP PCL INPUT 70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,100.00 \$3,145.00	13% 24%	\$2,697.00 \$2,382.34	n/a n/a	n/a	n/a n/a	\$645.00 n/a	\$645.00 n/a	\$59.92 n/a
OMPRINT SGKV	306 AND 306S HIGH SPEED INKJET PRINTER  DYMANEX (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	\$234.00 n/a	\$198.90 n/a	\$18.48 n/a	n/a \$593.00	n/a \$593.00	n/a \$55.09
SGLV SGNV	SAMEDAY (5) TNT (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a		n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SGSV SGTV	GOLDEN STATE OVERNIGHT (5)  UPS AIR FREIGHT (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a		n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SH13A SHNV	SH3B OFFICE SHREDDER, SECURITY LEVEL 5 XPO (5)	\$3,180.00 \$3,180.00	16% 13%	\$2,671.20 \$2,766.60	\$384.00 n/a	\$326.40	\$30.32 n/a	n/a \$593.00	n/a \$593.00	n/a \$55.09
SHRV	LONESTAR (5) ATS (5)	\$3,180.00	13%	\$2,766.60	n/a	n/a	n/a	\$593.00	\$593.00	\$55.09 \$55.09
SHTV	BAX GLOBAL (5)	\$3,180.00 \$3,180.00	13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09
SNEV SNGV	EASTERN CONNECTION (5) GLOBALTRANZ (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNHV SNJV	LTL CZARLITE RATE BOS (PER CARRIER) (5) MISCELLANEOUS DOMESTIC CARRIERS (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a		n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNMV SNRV	MIDLAND COURIER (5) ONTRAC (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNSV	SPEE-DEE (5) DICOM (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNVV	VELOCITY (5)	\$3,180.00	13%	\$2,766.60	n/a	n/a	n/a	\$593.00	\$593.00	\$55.09
SNYV SNZV	ICS COURIER (5) CARDINAL COURIER (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SPE-HT SPESSVG	ADDITIONAL LOCATIONS (25) PRICE PER LOC.  SPE BATCH PROCESSING TOOL	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 n/a	\$593.00 n/a	\$55.09 n/a
SSHT SYAP5	ADDITIONAL LOCATIONS (25) PRICE PER LOC. ANALYTICS PLATFORM SETUP AND TRAINING C	\$3,180.00 \$3,180.00	13% 16%	\$2,766.60 \$2,671.20	n/a n/a		n/a n/a	\$593.00 n/a	\$593.00 n/a	\$55.09 n/a
WPYG	FACE DOWN FINISHER INCLUDES	\$3,269.00	15%	\$2,773.42	n/a		n/a	n/a		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
NVBE C5CC	DEPLOYMENT SERVICES - LEVEL 5 SENDPRO C AUTO 95	\$3,271.00 \$3,334.00	16% 16%	\$2,747.64 \$2,800.56	n/a \$389.00	n/a \$330.65	n/a \$30.72	n/a n/a	n/a n/a	
	DL200 LETTER OPENER 70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00 \$3,334.00	16% 16%	\$2,800.56 \$2,800.56	\$298.00 n/a	\$253.30	\$23.53 n/a	n/a n/a	n/a n/a	n/
ZHA5	70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,334.00	16%	\$2,800.56	n/a	n/a	n/a	n/a	n/a	n/
ZHB5 WRCN	70 LB WEIGHING OPTION FOR MT70 SCALE PLANETPRESS PRES PCL INPUT	\$3,334.00 \$3,400.00	16% 13%	\$2,800.56 \$2,958.00	n/a n/a		n/a n/a	n/a \$708.00	n/a \$708.00	\$65.77
BM10 WRCX	BUSINESS MANAGER - ADMINISTRATIVE WORKST PLANETPRESS PRES PERF PACK DEV/TEST	\$3,445.00 \$3,450.00	13% 13%	\$2,997.15 \$3,001.50	\$617.00 n/a	\$524.45 n/a	\$48.72 n/a	\$192.00 \$718.00	\$192.00 \$718.00	\$17.84 \$66.70
SLEP SLEPSPE	USPS BPOD SPLITTER TOOL USPS BPOD SPLITTER TOOL	\$3,472.00 \$3,472.00	13% 13%	\$3,020.64 \$3,020.64	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/
VPEC	ECOMMERCE INTERFACE	\$3,472.00	13%	\$3,020.64	n/a	n/a	n/a	n/a	n/a	n/
F7MT F7MU	INTERFACE FOR CONNECT+ 1000/2000 INTERFACE FOR CONNECT+ 3000	\$3,488.00 \$3,488.00	16% 16%	\$2,929.92 \$2,929.92	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
WRDL BMS2	OL CONNECT SEND-MAX 2000 USERS DEV/TEST BUS MNGR WORKSTATION SW ONLY	\$3,500.00 \$3,551.00	13% 13%	\$3,045.00 \$3,089.37	n/a \$134.00	n/a \$113.90	n/a \$10.58	\$728.00 \$708.00	\$728.00 \$708.00	\$67.63 \$65.77
	SENDSUITE DESKTOP ROLLOUT SERVICE 1 SITE ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,694.00	16% 13%	\$3,102.96	n/a	n/a	n/a	n/a \$691.00	n/a \$691.00	n/: \$64.19
LOCKERA1	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$3,705.00 \$3,733.00	13%	\$3,223.35 \$3,247.71	n/a \$57.00	\$48.45	n/a \$4.50	n/a	n/a	n/a
DT3S F72D	W985 CONVEYER STACKER FOR TABBER 2D CAMERA FOR HIGH CAP SHEET FEEDER	\$3,742.00 \$3,900.00	16% 16%	\$3,143.28 \$3,276.00	\$340.00 \$1,098.00	\$289.00 \$933.30	\$26.85 \$86.70	n/a n/a	n/a n/a	
WSM4 TIRC	MAIL COACH TRAIN 12 HOURS 4 PEOPLE 60 IN TABLE	\$3,949.00 \$3,995.00	16% 22%	\$3,317.16 \$3,116.10	n/a n/a		n/a n/a	n/a n/a		
WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	16%	\$3,360.00	n/a	n/a	n/a	n/a	n/a	n/:
WRBJ LOCKERW	CONNECT ADVANCED TRNG 2 DAYS INTELLIGENT LOCKER W	\$4,000.00 \$4,008.00	16% 13%	\$3,360.00 \$3,486.96	n/a \$17.00	\$14.45	n/a \$1.34	n/a n/a	n/a n/a	n/a
SSVY LOCKER-CBC-NOUI	SENDSUITE LIVE NON-STANDARD RPRT DEVELOP LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,040.00 \$4,049.00	16% 13%	\$3,393.60 \$3,522.63	n/a \$0.00	n/a \$0.00	n/a \$0.00	n/a n/a	n/a n/a	
NVAF WPPA	PROFESSIONAL SERIVCES - LEVEL 6 ON SITE 2 DAY PLANETPRESS TRAINING	\$4,088.00 \$4,120.00	16% 15%	\$3,433.92 \$3,495.41	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/:
WPPC	ON-SITE PLANETPRESS ADVANCED TRAINI	\$4,120.00	15%	\$3,495.41	n/a	n/a	n/a	n/a	n/a	n/:
TIBB TIFS	HORIZONTAL BELT STACKER FLAT SEALER	\$4,129.00 \$4,193.00	16% 16%	\$3,468.36 \$3,522.12	\$251.00 n/a	\$213.35 n/a	\$19.82 n/a	n/a n/a	n/a n/a	
APSF SFPT	CONNECT+ 180/115 LPM SPEED FEDEX SMARTPOST (25)	\$4,195.00 \$4,240.00	28% 13%	\$3,020.40 \$3,688.80	n/a n/a	n/a	n/a n/a	n/a \$791.00	n/a \$791.00	
SGCT	UPS SUREPOST (25)	\$4,240.00	13%	\$3,688.80	n/a	n/a	n/a	\$791.00	\$791.00	\$73.48
SGWT	UPS DOMESTIC MAIL INNOVATIONS (25) UPS DOMESTIC WORLDEASE (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a	n/a	n/a n/a	\$791.00 \$791.00	\$791.00 \$791.00	\$73.48 \$73.48
SHLT	DHL (US & CANADA) (25)  3RD PARTY USPS WEB CONNNECTOR (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a		n/a n/a	\$791.00 \$1,124.00	\$791.00 \$1,124.00	\$73.48 \$104.42
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (25) PUROLATOR (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a	n/a	n/a n/a	\$791.00 \$791.00	\$791.00 \$791.00	\$73.48 \$73.48
SSLZ	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,240.00	13%	\$3,688.80	n/a	n/a	n/a	\$791.00	\$791.00	\$73.48
TRUM	UPGRADE ARRIVAL SOFTWARE MULTIPLE SITE OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$4,240.00 \$4,250.00	13% 13%	\$3,688.80 \$3,697.50	n/a n/a		n/a n/a	\$1,723.00 \$884.00	\$1,723.00 \$884.00	\$160.07 \$82.12
TIRT TIRW	2D HCSF/INST&TRG/RELAY INTEG PRO STD 2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,335.00 \$4,335.00	16% 16%	\$3,641.40 \$3,641.40	\$1,055.00 \$1,237.00	\$896.75 \$1,051.45	\$83.31 \$97.68	\$570.00 \$950.00	\$570.00 \$950.00	\$52.95 \$88.26
1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	24%	\$3,298.91	n/a	n/a	n/a	n/a	n/a	n/a
	RELAY 1000 SYS 2 STATION W/INSTALL & TRG INTELLIGENT LOCKER V	\$4,372.00 \$4,407.00	16% 13%	\$3,672.48 \$3,834.09	\$451.00 \$48.00	\$383.35 \$40.80	\$35.61 \$3.79	n/a n/a	n/a n/a	
AC2100-102-00-01 ZHA9	PP CONNECT CARE - REENTRY 149 LB WEIGHING OPTION FOR MT4W SCALE	\$4,560.00 \$4,595.00	13% 16%	\$3,967.20 \$3,859.80	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHB3 TIRX	149 LB WEIGHING OPTION FOR MT49 SCALE 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,595.00 \$4,596.00	16% 15%	\$3,859.80 \$3,906.60	n/a \$1,098.00		n/a \$86.70	n/a n/a	n/a n/a	n/:
WRAU	PP CONNECT IMAGING	\$4,600.00	13%	\$4,002.00	n/a	n/a	n/a	\$957.00	\$957.00	\$88.91
DF80 LOCKUI1	DF800 - OFFICERIGHT FOLDER UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECT	\$4,717.00 \$4,797.00	16% 13%	\$3,962.28 \$4,173.39	\$542.00 \$767.00	\$460.70 \$651.95	\$42.80 \$60.57	n/a n/a	n/a n/a	
	RISO 4 DAY WORKFLOW SUPPORT INTELLIGENT LOCKER R	\$4,799.00 \$4,806.00	0% 13%	\$4,799.00 \$4,181.22	n/a \$66.00	n/a \$56.10	n/a \$5.21	n/a n/a	n/a n/a	n/:
LOCKERU	INTELLIGENT LOCKER U	\$4,806.00	13%	\$4,181.22	\$66.00	\$56.10	\$5.21	n/a	n/a	n/a
TIRD T2X3	90 IN TABLE W/SHELF UPGRADE ARRIVAL SOFTWARE SINGLE SITE	\$4,861.00 \$4,892.00	16% 13%	\$4,083.24 \$4,256.04	n/a n/a	n/a	n/a n/a	n/a \$913.00	n/a \$913.00	n/: \$84.82
W764 SSZ1	W760 STACKER/DRYER ADDRESSR PRINTER PLANET PRESS INTERFACE 1 LOCATION	\$4,895.00 \$5,000.00	16% 12%	\$4,111.80 \$4,393.50	\$357.00 n/a	\$303.45 n/a	\$28.19 n/a	n/a \$988.00	n/a \$988.00	n/: \$91.79
WRDA WRDQ	PLANETPRESS SEND UP TO 100 USERS OL CONNECT SEND-MAX 1000 USERS BACKUP	\$5,000.00 \$5,000.00	13% 13%	\$4,350.00 \$4,350.00	n/a n/a	n/a	n/a n/a	\$1,040.00 \$988.00	\$1,040.00 \$988.00	\$96.62 \$91.79
LOCKERP	INTELLIGENT LOCKER P	\$5,005.00	13%	\$4,354.35	\$74.00	\$62.90	\$5.84	n/a	n/a	n/:
	INTELLIGENT LOCKER Q INTELLIGENT LOCKER T	\$5,005.00 \$5,005.00	13% 13%	\$4,354.35 \$4,354.35	\$74.00 \$74.00	\$62.90 \$62.90	\$5.84 \$5.84	n/a n/a	n/a n/a	n/:
WPYC WPZJ	SCANNER PACKAGE SCANNER PACKAGE	\$5,015.00 \$5,015.00	15% 15%	\$4,254.73 \$4,254.73	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LOCKERN LOCKERO	INTELLIGENT LOCKER N INTELLIGENT LOCKER O	\$5,204.00 \$5,204.00	13% 13%	\$4,527.48 \$4,527.48	\$83.00 \$83.00	\$70.55 \$70.55	\$6.55 \$6.55	n/a n/a	n/a	n/a
LOCKER-S	INTELLIGENT LOCKER S	\$5,204.00	13%	\$4,527.48	\$83.00	\$70.55	\$6.55	n/a	n/a	n/:
STET	RELAY 1000 SYS 3 STATION W/INSTALL & TRG SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$5,220.00 \$5,295.00	16% 13%	\$4,384.80 \$4,606.65	\$537.00 n/a	\$456.45 n/a	\$42.40 n/a	n/a n/a	n/a n/a	n/a
	SENDSUITE DESKTOP BASE SYSTEM LICENSE DYMANEX (10)	\$5,295.00 \$5,300.00	13% 13%	\$4,606.65 \$4,611.00	n/a n/a		n/a n/a	\$987.00 \$988.00	\$987.00 \$988.00	\$91.69 \$91.79
SGLX SGNX	SAMEDAY (10) TNT (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a	n/a	n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SGSX	GOLDEN STATE OVERNIGHT (10)	\$5,300.00	13%	\$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00	\$988.00	\$91.79
SGTX SHA1	UPS AIR FREIGHT (10) ACE (1)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SHNX SHRX	XPO (10) LONESTAR (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SHTX	ATS (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SLH1 SNBX	HAZARDOUS MATERIALS (1) BAX GLOBAL (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNEX SNGX	EASTERN CONNECTION (10) GLOBALTRANZ (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNHX	LTL CZARLITE RATE BOL (PER CARRIER) (10) MISCELLANEOUS DOMESTIC CARRIERS (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNMX	MIDLAND COURIER (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
	ONTRAC (10) SPEE-DEE (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNUX SNVX	DICOM (10) VELOCITY (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNYX	ICS COURIER (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
	CARDINAL COURIER (10) ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SPE-HX SPESSVE	ADDITIONAL LOCATIONS (10) PRICE PER LOC. PLANETPRESS CONNECT PLUG-IN	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 n/a	\$988.00 n/a	\$91.79 n/:
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SSHX BMSU	ADDITIONAL LOCATIONS (10) PRICE PER LOC. BUSINESS MANAGER - SQL EDITION	\$5,300.00 \$5,343.00	13% 13%	\$4,611.00 \$4,648.41	n/a n/a	n/a	n/a n/a	\$988.00 n/a		
	GREEN CONNECT+ 1000 SERIES INTELLIGENT LOCKER K	\$5,345.00 \$5,403.00	15% 13%	\$4,534.70 \$4,700.61	\$253.63 \$92.00	\$215.59 \$78.20	\$20.03 \$7.26	n/a n/a		
LOCKERL	INTELLIGENT LOCKER L INTELLIGENT LOCKER M	\$5,403.00	13%	\$4,700.61 \$4,700.61	\$92.00	\$78.20	\$7.26	n/a	n/a	n/:
LOCKUI2	UI PANEL WITH BARCODE AND ADA DOOR WITH SCAN ADA AND E	\$5,403.00 \$5,459.00	13%	\$4,749.33	\$92.00 \$804.00	\$78.20 \$683.40	\$7.26 \$63.49	n/a n/a	n/a	n/:
TIBD C5C1	TANDEM HORIZONTAL BELT STACKER SENDPRO C AUTO 120	\$5,459.00 \$5,603.00	16% 16%	\$4,585.56 \$4,706.52	\$251.00 \$419.00	\$213.35 \$356.15	\$19.82 \$33.09	n/a n/a	n/a n/a	
LOCKERI	INTELLIGENT LOCKER I	\$5,603.00 \$5,603.00	13% 13%	\$4,874.61 \$4,874.61	\$122.00 \$122.00	\$103.70 \$103.70	\$9.63 \$9.63	n/a n/a	n/a	n/:

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWAR MAINTENANCE
	RR COVERSHEET INTERFACE FOR SSL-PP P CONNECT BACKUP LICENSE	\$5,618.00 \$5,700.00	13% 13%	\$4,887.66 \$4,959.00	n/a n/a		n/a n/a	n/a \$1,186.00	n/a \$1,186.00	n/ \$110.18
	ROSSGRADE PP PRODUCTION TO CONNECT LANETPRESS PERF PACK	\$5,700.00 \$5,700.00	13% 13%	\$4,959.00 \$4,959.00	n/a n/a	n/a	n/a n/a	\$1,127.00 \$1,186.00	\$1,127.00 \$1,186.00	\$104.70 \$110.18
LOCKERH IN	ITELLIGENT LOCKER H	\$5,802.00	13%	\$5,047.74	\$130.00	\$110.50	\$10.27	n/a	n/a	n/
TI9F RE	OOKLET FEEDER ELAY 9000 BELT STACKER	\$5,855.00 \$5,855.00	16% 16%	\$4,918.20 \$4,918.20	\$690.00 \$690.00	\$586.50 \$586.50	\$54.49 \$54.49	n/a n/a	n/a n/a	n/
	MATION 210 HIGH SPEED LETTER OPENER W/ INSTALL & TRAINI D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$5,883.00 \$5,885.00	16% 16%	\$4,941.72 \$4,943.40	\$671.00 \$1,055.00	\$570.35 \$896.75	\$52.99 \$83.31	n/a \$950.00	n/a \$950.00	n/ \$88.26
	IDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER IDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$5,936.00 \$5,936.00	13% 13%	\$5,164.32 \$5,164.32	\$699.00 \$280.00	\$594.15 \$238.00	\$55.20 \$22.11	n/a n/a	n/a n/a	
WSM6 M	IAIL COACH TRAIN 12 HOURS/ 6 PEOPLE	\$5,936.00	16%	\$4,986.24	n/a	n/a	n/a	n/a	n/a	n/
WRBK CC	NLIMITED ACCOUNTING FOR PSERIES ONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00 \$6,000.00	16% 16%	\$5,040.00 \$5,040.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/
	ITELLIGENT LOCKER F ITELLIGENT LOCKER G	\$6,001.00 \$6,001.00	13%	\$5,220.87 \$5,220.87	\$139.00 \$139.00	\$118.15 \$118.15	\$10.98 \$10.98	n/a n/a	n/a n/a	
	F900 - OFFICERIGHT FOLDER W/CONVEYOR ST ENDPRO AUTOFEED PRO SHIPPING	\$6,016.00 \$6,186.00	16% 16%	\$5,053.44 \$5,196.24	\$813.00 \$456.00	\$691.05 \$387.60	\$64.20 \$36.01	n/a n/a	n/a	n/
LOCKERD IN	ITELLIGENT LOCKER D	\$6,201.00	13%	\$5,394.87	\$148.00	\$125.80	\$11.69	n/a	n/a	n/
APSJ CC	ITELLIGENT LOCKER E ONNECT+ 270 LPM SPEED	\$6,201.00 \$6,295.00	13% 31%	\$5,394.87 \$4,343.55	\$148.00 n/a		n/a	n/a n/a	n/a	n/
	EDEX SMARTPOST (50) PS SUREPOST (50)	\$6,360.00 \$6,360.00	13%	\$5,533.20 \$5,533.20	n/a n/a		n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.13 \$110.13
	PS DOMESTIC MAIL INNOVATIONS (50) PS DOMESTIC WORLDEASE (50)	\$6,360.00 \$6,360.00	13% 13%	\$5,533.20 \$5,533.20	n/a n/a		n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.18 \$110.18
SHH1 TH	HIRD PARTY HAZMAT CONNECTOR (1) HL (US & CANADA) (50)	\$6,360.00 \$6,360.00	13% 13%	\$5,533.20 \$5,533.20	n/a n/a	n/a	n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.18 \$110.18
SLBL 3R	RD PARTY USPS WEB CONNNECTOR (50)	\$6,360.00	13%	\$5,533.20	n/a	n/a	n/a	\$1,685.00	\$1,685.00	\$156.54
	RR CERTIFY MAIL PROOF OF DELIVERY (50) UROLATOR (50)	\$6,360.00 \$6,360.00	13%	\$5,533.20 \$5,533.20	n/a n/a	n/a	n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.18 \$110.18
	ITELLIGENT LOCKER C LIENT HOST WS W/PANEL MONITOR	\$6,400.00 \$6,435.00	13% 13%	\$5,568.00 \$5,598.45	\$156.00 \$617.00	\$132.60 \$524.45	\$12.32 \$48.72	n/a \$649.00	n/a \$649.00	n/ \$60.29
C5C2 SE	ENDPRO C AUTO PRO MAILING	\$6,451.00	16%	\$5,418.84	\$637.00	\$541.45	\$50.30	n/a	n/a	n,
TI9G RE	ITELLIGENT LOCKER B ELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRA	\$6,599.00 \$6,607.00	13% 16%	\$5,741.13 \$5,549.88	\$165.00 \$778.00	\$140.25 \$661.30	\$13.03 \$61.44	n/a n/a	n/a	n,
	IDOOR FRONT LOAD ADD-ON LOCKER ITELLIGENT LOCKER A	\$6,731.00 \$6,798.00	13% 13%	\$5,855.97 \$5,914.26	\$793.00 \$174.00	\$674.05 \$147.90	\$62.62 \$13.74	n/a n/a	n/a n/a	n n
WRBQ CR	ROSSGRADE PP OFFICE TO CONNECT IDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$6,840.00 \$6,890.00	13% 13%	\$5,950.80 \$5,994.30	n/a \$934.00		n/a	\$1,352.00 n/a	\$1,352.00 n/a	\$125.6 n,
WRCL PL	LANETPRESS PRES DEV/TEST	\$6,900.00	13%	\$6,003.00	n/a	n/a	n/a	\$1,436.00	\$1,436.00	\$133.4
	LANETPRESS PRES PERF PACK BACK-UP L CONNECT SEND-MAX 2000 USERS BACKUP	\$6,900.00 \$7,000.00	13%	\$6,003.00 \$6,090.00	n/a n/a		n/a n/a	\$1,436.00 \$1,456.00	\$1,436.00 \$1,456.00	\$133.4 \$135.2
	IGH CAPACITY SHEET FEEDER ENDPRO P1000 SERIES	\$7,309.00 \$7,310.00	16% 24%	\$6,139.56 \$5,555.60	\$976.00 \$253.63	\$829.60 \$215.59	\$77.07 \$20.03	n/a n/a	n/a n/a	n, n,
T5SX AD	DD 10 SITES W/ SINGLE WORKSTATION	\$7,367.00	13%	\$6,409.29	n/a	n/a	n/a	\$1,374.00	\$1,374.00	\$127.6
SSZ2 PL	ROSSGRADE PP PRODUCTION TO CONNECT IVC LANET PRESS INTERFACE 2 LOCATIONS	\$7,480.00 \$7,500.00	13% 12%	\$6,507.60 \$6,590.25	n/a n/a	n/a	n/a n/a	\$2,600.00 \$1,482.00	\$2,600.00 \$1,482.00	\$241.54 \$137.66
	ENDPRO P2000 BASIC UTDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$7,510.00 \$7,579.00	18% 13%	\$6,158.20 \$6,593.73	\$566.58 \$803.00	\$481.59 \$682.55	\$44.74 \$63.41	n/a n/a	n/a n/a	
	UTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER CE (2)	\$7,632.00 \$7,950.00	13% 13%	\$6,639.84 \$6,916.50	\$360.00 n/a	\$306.00	\$28.43 n/a	n/a \$1,482.00	n/a \$1,482.00	n, \$137.6
SLH2 HA	AZARDOUS MATERIALS (2)	\$7,950.00	13%	\$6,916.50	n/a	n/a	n/a	\$1,482.00	\$1,482.00	\$137.6
SSHV AD	DDITIONAL LOCATIONS (5) PRICE PER LOC. DDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00 \$7,950.00	13% 13%	\$6,916.50 \$6,916.50	n/a n/a	n/a	n/a n/a	\$1,482.00 \$1,482.00	\$1,482.00 \$1,482.00	\$137.6 \$137.6
	NALYTICS PLATFORM SETUP AND TRAINING D IGH CAPACITY FEEDER	\$7,950.00 \$8,310.00	16% 15%	\$6,678.00 \$7,050.20	n/a \$1,037.00	n/a \$881.45	n/a \$81.89	n/a n/a	n/a n/a	
LXOD OL	UTDOOR FRONT LOAD ADD-ON LOCKER IDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND EL	\$8,374.00 \$8,480.00	13% 13%	\$7,285.38 \$7,377.60	\$888.00 \$1,144.00	\$754.80 \$972.40	\$70.12	n/a n/a	n/a n/a	n,
SFPC FE	EDEX SMARTPOST (100)	\$8,480.00	13%	\$7,377.60	n/a	n/a	n/a	\$1,581.00	\$1,581.00	\$146.8
	PS SUREPOST (100) PS DOMESTIC MAIL INNOVATIONS (100)	\$8,480.00 \$8,480.00	13% 13%	\$7,377.60 \$7,377.60	n/a n/a		n/a n/a	\$1,581.00 \$1,581.00	\$1,581.00 \$1,581.00	\$146.8 \$146.8
	PS DOMESTIC WORLDEASE (100) RR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,480.00 \$8,480.00	13% 13%	\$7,377.60 \$7,377.60	n/a n/a		n/a n/a	\$1,581.00 \$1,581.00	\$1,581.00 \$1,581.00	\$146.8 \$146.8
SPE-SS1 SE	ENDPRO ENTERPRISE 1 SITE/SINGLE STATION L CONNECT SEND MAX 5000 USERS BACKUP	\$8,480.00 \$8,500.00	13% 13%	\$7,377.60	n/a	n/a	n/a	\$480.00 \$1,768.00	\$480.00 \$1,768.00	\$44.5 \$164.2
SSTR SC	OLUTIONS DESIGN WORKSHOP	\$8,735.00	16%	\$7,395.00 \$7,337.40	n/a n/a	n/a	n/a n/a	n/a	n/a	n,
	LANETPRESS/ERR LICENSE 1 LOCATION ROSSGRADE PP OFFICE TO CONNECT IVC	\$9,000.00	12%	\$7,908.30 \$7,847.40	n/a n/a		n/a n/a	\$1,779.00 \$2,600.00	\$1,779.00 \$2,600.00	\$165.2 \$241.5
	ELAY 2500 W/INSTALL & TRAINING NGLE SITE UNLIMITED WORKSTATION	\$9,115.00 \$9,132.00	18% 13%	\$7,474.30 \$7,944.84	\$999.00 n/a	\$849.15 n/a	\$78.89 n/a	n/a \$1,703.00	n/a \$1,703.00	n, \$158.2
SDIM DII	IMENSIONER IMENSIONER	\$9,434.00	7% 13%	\$8,773.62	\$1,326.00 \$884.00	\$1,127.10	\$104.71	n/a	n/a	n,
SGF1 FE	EDEX TRANSBORDER (1)	\$9,434.00 \$9,540.00	13%	\$8,207.58 \$8,299.80	n/a		n/a	n/a \$1,779.00	\$1,779.00	\$165.2
	HIRD PARTY HAZMAT CONNECTOR (2) PS TRADE DIRECT/CROSS BORDER CONS.(1)	\$9,540.00 \$9,540.00	13%	\$8,299.80 \$8,299.80	n/a n/a		n/a n/a	\$1,779.00 \$1,779.00	\$1,779.00 \$1,779.00	\$165.2 \$165.2
	HIP TO HOLD (1) LACK BOX SDK (1)	\$9,540.00 \$9,540.00	13% 13%	\$8,299.80 \$8,299.80	n/a n/a		n/a n/a	\$1,779.00 \$1,779.00	\$1,779.00 \$1,779.00	\$165.2 \$165.2
TI5P FIL	LE BASED PROCESSING W/O PC	\$9,540.00	15%	\$8,109.00	\$362.00	\$307.70	\$28.59	\$375.00	\$375.00	\$34.8
AZCY GF	ELAY 9000 OMR/BARCODE SCANNER REEN CONNECT+ 3000 SERIES NON-WOW	\$9,583.00 \$9,655.00	16% 15%	\$8,049.72 \$8,191.30	\$1,129.00 \$1,707.24	\$959.65 \$1,451.15	\$89.15 \$134.81	n/a n/a		n,
	US MNGR HOST WORKSTATION SW REEN CONNECT+ 2000 SERIES	\$9,821.00 \$9,840.00	13% 15%	\$8,544.27 \$8,348.26	\$134.00 \$612.54	\$113.90 \$520.66	\$10.58 \$48.37	\$1,234.00 n/a	\$1,234.00 n/a	\$114.6 n,
AR100 AD	DDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO) MATION 410 HIGH SPEED LETTER OPENER WITH PRINTER. INCLL	\$9,858.00 \$9,991.00	16% 16%	\$8,280.72 \$8,392.44	\$1,064.00 \$1,151.00	\$904.40 \$978.35		n/a n/a	n/a	n,
SSZV PL	LANET PRESS INTERFACE 5 LOCATIONS	\$10,000.00	12%	\$8,787.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
	L CONNECT SEND-MAX 1000 USERS DCKER CBC WITH UI EXCL COMPARTMENTS	\$10,000.00 \$10,240.00	13% 13%	\$8,700.00 \$8,908.80	n/a \$0.00	n/a \$0.00	n/a \$0.00	\$1,976.00 n/a	\$1,976.00 n/a	\$183.5 n
	IDOOR FRONT LOAD HIGH DENSITY ADD-ON LOCKER DETWARE DEVELOPER TOOL KIT	\$10,494.00 \$10,595.00	13% 13%	\$9,129.78 \$9,217.65	\$1,649.00 n/a	\$1,401.65 n/a	\$130.21 n/a	n/a n/a		
SGKT DY	YMANEX (25) AMEDAY (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SGNT TN	NT (25)	\$10,600.00	13%	\$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
	OLDEN STATE OVERNIGHT (25) PS AIR FREIGHT (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
	CE (5) HL (US & CANADA) (100)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SHNT XP	PO (25)  DNESTAR (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SHTT AT	TS (25)	\$10,600.00	13%	\$9,222.00	n/a n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
SLHV HA	RD PARTY USPS WEB CONNNECTOR (100) AZARDOUS MATERIALS (5)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$2,247.00 \$1,976.00	\$2,247.00 \$1,976.00	\$208.7 \$183.5
	AX GLOBAL (25) ASTERN CONNECTION (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNGT GL	LOBALTRANZ (25)	\$10,600.00	13%	\$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
SNJT MI	IL CZARLITE RATE BOL (PER CARRIER) (25) IISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
	UROLATOR (100) IIDLAND COURIER (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNRT ON	NTRAC (25)	\$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5 \$183.5
SNUT DI	PEE-DEE (25) ICOM (25)	\$10,600.00 \$10,600.00	13%	\$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5
	ELOCITY (25) CS COURIER (25)	\$10,600.00 \$10,600.00	13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
	ARDINAL COURIER (25)	\$10,600.00	13%	\$9,222.00	n/a		n/a	\$1,976.00	\$1,976.00	\$183.5

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SPE-H2 SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC. ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.57 \$183.57
TI6P LOCKERK5	FILE BASED PROCESSING W/ PC INTELLIGENT LOCKER K5	\$10,600.00 \$10,840.65	15% 13%	\$9,010.00 \$ 9,431.37	\$863.00 \$1,520.00	\$733.55 \$1,292.00	\$68.15 \$120.03	\$375.00 n/a	\$375.00 n/a	\$34.84 n/a
LOCKERK1 LXOB	INTELLIGENT LOCKER K1 OUTDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND	\$10,894.00 \$10,918.00	13% 13%	\$9,477.78 \$9,498.66	\$1,471.00 \$1,286.00	\$1,250.35 \$1,093.10	\$116.16 \$101.55	n/a n/a	n/a n/a	n/a
LOCKERK2	INTELLIGENT LOCKER K2	\$11,093.00	13%	\$9,650.91	\$1,488.00	\$1,264.80	\$117.50	n/a	n/a	n/a
LOCKERK3 LOCKERK4	INTELLIGENT LOCKER K3 INTELLIGENT LOCKER K4	\$11,093.00 \$11,292.00	13% 13%	\$9,650.91 \$9,824.04	\$1,488.00 \$1,503.00	\$1,264.80 \$1,277.55	\$117.50 \$118.69	n/a n/a	n/a n/a	n/a
WPP8 LOCKERK6	PLANETPRESS CONNECT INTELLIGENT LOCKER K6	\$11,400.00 \$11,492.00	13% 13%	\$9,918.00 \$9,998.04	n/a \$1,520.00	n/a \$1,292.00	n/a \$120.03	\$2,372.00 n/a	\$2,372.00 n/a	\$220.36 n/a
RS11R LOCKERK7	RS1100 RISO FW RIP	\$11,500.00 \$11,691.00	16% 13%	\$9,660.00 \$10,171.17	\$260.00 \$1,536.00	\$221.00 \$1,305.60	\$20.53 \$121.29	n/a n/a	n/a n/a	n/a
WPYD WPZM	MULTIFUNCTION FINISHER FG10	\$11,818.00	15% 15%	\$10,026.39	\$1,475.00	\$1,253.75	\$116.47	n/a	n/a	n/a
LOCKERK8	MULTIFUNCTION FINISHER INTELLIGENT LOCKER K8	\$11,818.00 \$11,890.00	13%	\$10,026.39 \$10,344.30	\$1,475.00 \$1,552.00	\$1,253.75 \$1,319.20	\$116.47 \$122.55	n/a n/a	n/a n/a	n/a
LOCKERK9 SHHV	INTELLIGENT LOCKER K9 THIRD PARTY HAZMAT CONNECTOR (5)	\$12,089.00 \$12,720.00	13% 13%	\$10,517.43 \$11,066.40	\$1,568.00 n/a	\$1,332.80 n/a	\$123.82 n/a	n/a \$2,372.00	n/a \$2,372.00	n/a \$220.36
AZBC TI35	SENDPRO P3000 SERIES NON-WOW RELAY 3500 W/INSTALL & TRAINING	\$13,260.00 \$13,455.00	29% 18%	\$9,374.82 \$11,033.10	\$1,707.24 \$1,373.00	\$1,451.15 \$1,167.05	\$134.81 \$108.42	n/a n/a	n/a n/a	
AZBB APSK	SENDPRO P2000 SERIES CONNECT +310 LPM SPEED	\$13,535.00 \$13,645.00	24% 26%	\$10,286.60 \$10,060.46	\$612.54	\$520.66	\$48.37	n/a	n/a n/a	n/:
WRCJ	PLANETPRESS PRES BACK-UP	\$13,800.00	13%	\$12,006.00	n/a n/a	n/a	n/a n/a	n/a \$2,871.00	\$2,871.00	\$266.72
WRCT AZCZ	PLANETPRESS PRES PERF PACK GREEN CONNECT+ 3000 SERIES WOW	\$13,800.00 \$13,880.00	13% 15%	\$12,006.00 \$11,775.79	n/a \$1,707.24	n/a \$1,451.15	n/a \$134.81	\$2,871.00 n/a	\$2,871.00 n/a	\$266.72 n/a
WRDJ R769	OL CONNECT SEND-MAX 2000 USERS  DMIPER UPGRADE SALES KIT 771	\$14,000.00 \$14,570.00	13% 16%	\$12,180.00 \$12,238.80	n/a \$0.00	n/a \$0.00	n/a \$0.00	\$2,912.00 n/a	\$2,912.00 n/a	\$270.53 n/a
TI9P VSD3	FILE BASED PROCESSING W/O PC SENDSUITE DESKTOP ROLLOUT SERV 10 SITES	\$14,840.00 \$14,956.00	16% 15%	\$12,465.60 \$12,688.67	\$362.00 n/a	\$307.70	\$28.59 n/a	\$375.00 n/a	\$375.00 n/a	\$34.84 n/a
SSY2	PLANETPRESS/ERR LICENSE 2 LOCATIONS	\$15,000.00	12%	\$13,180.50	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SSZX AR200	PLANET PRESS INTERFACE 10 LOCATIONS ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$15,000.00 \$15,370.00	12% 16%	\$13,180.50 \$12,910.80	n/a \$1,810.00	n/a \$1,538.50	n/a \$142.93	\$2,964.00 n/a	\$2,964.00 n/a	\$275.36 n/a
DI9P SGF2	DI9P FILE BASED PROCESSING FEDEX TRANSBORDER (2)	\$15,900.00 \$15,900.00	16% 13%	\$13,356.00 \$13,833.00	\$863.00 n/a	\$733.55 n/a	\$68.15 n/a	\$375.00 \$2,964.00	\$375.00 \$2,964.00	\$34.84 \$275.36
SGKL SGLL	DYMANEX (50) SAMEDAY (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36 \$275.36
SGNL	TNT (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SGSL SGTL	GOLDEN STATE OVERNIGHT (50) UPS AIR FREIGHT (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SHAX SHNL	ACE (10) XPO (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SHRL	LONESTAR (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SHTL SLD2	ATS (50) UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SLHX SLL2	HAZARDOUS MATERIALS (10) SHIP TO HOLD (2)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$3,370.00	\$2,964.00 \$3,370.00	\$275.36 \$313.07
SLY2 SNBL	BLACK BOX SDK (2) BAX GLOBAL (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNEL	EASTERN CONNECTION (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SNGL SNHL	GLOBALTRANZ (50) LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNJL SNML	MISCELLANEOUS DOMESTIC CARRIERS (50) MIDLAND COURIER (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNRL SNSL	ONTRAC (50) SPEE-DEE (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNUL	DICOM (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SNVL SNYL	VELOCITY (50) ICS COURIER (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNZL TI45	CARDINAL COURIER (50) RELAY 4500 W/INSTALL & TRAINING	\$15,900.00 \$16,105.00	13% 18%	\$13,833.00 \$13,206.10	n/a \$1,872.00	n/a \$1,591.20	n/a \$147.82	\$2,964.00 n/a	\$2,964.00 n/a	\$275.36 n/a
OM306 WRDM	306 LETTER OPENER OL CONNECT SEND-MAX 5000 USERS	\$16,430.00 \$17,000.00	16% 13%	\$13,801.20 \$14,790.00	\$1,560.00 n/a	\$1,326.00 n/a	\$123.19	n/a \$3,536.00	n/a \$3,536.00	n/a \$328.50
LOCKEXP4	EXPRESS LOCKER 4 COLUMNS	\$17,175.00	13%	\$14,942.25	\$331.00	\$281.35	\$26.14	n/a	n/a	n/a
WPZU WPZH	HIGH CAPACITY STACKER W/ONE PAPER CART COMCOLOR HIGH PERFORMANCE RIP	\$17,209.00 \$18,225.00	15% 7%	\$14,600.12 \$16,984.97	\$2,148.00 \$260.00	\$1,825.80 \$221.00	\$169.62 \$20.53	n/a n/a	n/a n/a	
TRMM SHHX	MULTIPLE SITE UNLIMITED WORKSTATION THIRD PARTY HAZMAT CONNECTOR (10)	\$18,259.00 \$19,080.00	13% 13%	\$15,885.33 \$16,599.60	n/a n/a		n/a n/a	\$3,404.00 \$3,557.00	\$3,404.00 \$3,557.00	\$316.23 \$330.45
AZBD OM306S	SENDPRO P3000 SERIES WOW 306S LETTER OPENER W/SORT	\$19,310.00 \$19,610.00	26% 16%	\$14,237.26 \$16,472.40	\$1,707.24 \$1,872.00	\$1,451.15 \$1,591.20	\$134.81 \$147.82	n/a n/a	n/a n/a	
SSZT	PLANET PRESS INTERFACE 25 LOCATIONS FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	12%	\$17,574.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SFPE SGCE	UPS SUREPOST (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGKC SGLC	DYMANEX (100) SAMEDAY (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGME SGNC	UPS DOMESTIC MAIL INNOVATION(ENTERPRISE) TNT (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGSC	GOLDEN STATE OVERNIGHT (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SGTC SGWE	UPS AIR FREIGHT (100) UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHAT	ACE (25) DHL (US & CANADA) (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHNC SHRC	XPO (100) LONESTAR (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHTC	ATS (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SLBE SLHT	3RD PARTY USPS WEB CONNNECT (ENTERPRISE) HAZARDOUS MATERIALS (25)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SLTE SNBC	ERR CERTIFY MAIL PROOF DELIVERY BAX GLOBAL (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNEC SNGC	EASTERN CONNECTION (100) GLOBALTRANZ (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNHC	LTL CZARLITE RATE BOL (PER CARRIE) (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SNJC SNLE	MISCELLANEOUS DOMESTIC CARRIERS (100) PUROLATOR (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNMC SNRC	MIDLAND COURIER (100) ONTRAC (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNSC SNUC	SPEE-DEE (100) DICOM (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNVC	VELOCITY (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SNYC SNZC	ICS COURIER (100) CARDINAL COURIER (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
TI50 LOCKEXP5	RELAY 5000 INSERTING SYSTEM EXPRESS LOCKER 5 COLUMNS	\$21,306.00 \$21,658.00	18% 13%	\$17,470.92 \$18,842.46	\$2,552.00 \$423.00	\$2,169.20 \$359.55	\$201.52 \$33.40	n/a n/a	n/a n/a	
LOCKSYS5	INTELLIGENT LOCKER SYS5	\$21,700.00	13%	\$18,879.00	\$1,730.00	\$1,470.50	\$136.61	n/a	n/a	n/
DT3A LOCKSYS6	W360 TABBER INTELLIGENT LOCKER SYS6	\$21,831.00 \$21,899.00	16% 13%	\$18,338.04 \$19,052.13	\$2,464.00 \$1,746.00	\$2,094.40 \$1,484.10	\$194.57 \$137.87	n/a n/a	n/a n/a	n/
VSNX LOCKSYS4	10 SITE LICENSES FOR UNLIMITED USERS INTELLIGENT LOCKER SYS4	\$22,000.00 \$23,095.00	12% 13%	\$19,331.40 \$20,092.65	n/a \$1,842.00	n/a \$1,565.70	n/a \$145.45	\$4,348.00 n/a	\$4,348.00 n/a	
LOCKSYS3 LOCKSYS2	INTELLIGENT LOCKER SYS3 INTELLIGENT LOCKER SYS2	\$23,493.00 \$23,692.00	13% 13%	\$20,438.91 \$20,612.04	\$1,875.00 \$1,891.00	\$1,593.75 \$1,607.35	\$148.06 \$149.32	n/a n/a	n/a n/a	n/
WPYP	RISO COMCOLOR FW 5000 UP TO 300K/MONTH	\$24,320.00	15%	\$20,633.09	\$3,036.00	\$2,580.60	\$239.74	n/a	n/a	n/
ARPF VSD4	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)  SENDSUITE DESKTOP ROLLOUT SERV 50 SITES  PLANET PRESS INTERFACE 100 LOCATIONS	\$24,380.00 \$24,813.00	13% 15%	\$21,210.60 \$21,051.35	\$2,999.00 n/a		\$236.82 n/a	n/a n/a	n/a n/a	n/:
SSZC		\$25,000.00	12%	\$21,967.50	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SSZL	PLANET PRESS INTERFACE 50 LOCATIONS	\$25,000.00	12%	\$21,967.50	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$25,440.00	13%	\$22,132.80	n/a	n/a		\$4,743.00	\$4,743.00	\$440.63
LOCKSYS1 LOCKEXP6	INTELLIGENT LOCKER SYS1 EXPRESS LOCKER 6 COLUMNS	\$25,685.00 \$26,140.00	13% 13%	\$22,345.95 \$22,741.80	\$2,052.00 \$514.00	\$1,744.20 \$436.90	\$162.04 \$40.59	n/a n/a		
SGKE	DYMANEX (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	3314.00 n/a	5436.90 n/a		\$4,940.00		
SGLE	SAMEDAY (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SGNE	TNT (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SGSE	GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SHAC	ACE (100)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SHAE	ACE (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SHAL	ACE (50)  XPO (ENTERPRISE)	\$26,500.00 \$26,500.00	13%	\$23,055.00 \$23,055.00	n/a n/a	n/a n/a		\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SHRE	LONESTAR (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SHTE	ATS (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SLHC	HAZARDOUS MATERIALS (100)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00		\$458.93
SLHL	HAZARDOUS MATERIALS (50)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNBE	BAX GLOBAL (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNEE	EASTERN CONNECTION (ENTERPRISE)	\$26,500.00	13% 13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SNGE SNHE	GLOBALTRANZ (ENTERPRISE)  LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$26,500.00 \$26,500.00	13%	\$23,055.00 \$23,055.00	n/a n/a	n/a n/a		\$4,940.00 \$4,940.00	\$4,940.00	\$458.93
SNJE	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNME	MIDLAND COURIER (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNRE	ONTRAC (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SNSE	SPEE-DEE (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNUE	DICOM (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNVE	VELOCITY (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a		\$4,940.00	\$4,940.00	\$458.93
SNYE SNZE	ICS COURIER (ENTERPRISE)  CARDINAL COURIER (ENTERPRISE)	\$26,500.00 \$26,500.00	13%	\$23,055.00 \$23,055.00	n/a n/a	n/a n/a		\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
WRCH	PLANETPRESS PRES	\$27,600.00	13%	\$24,012.00	n/a	n/a		\$5,741.00	\$5,741.00	\$533.34
WPYN	RISO COMCOLOR FW 5231 UP TO 300K/MONTH	\$27,820.00	15%	\$23,602.49	\$3,847.00	\$3,269.95	\$303.78	n/a		
TI9E	RELAY 9000 MULTIFUNCTION FOLDER	\$28,313.00	16%	\$23,782.92	\$3,334.00	\$2,833.90	\$263.27	n/a		
SSYV	PLANETPRESS/ERR LICENSE 5 LOCATIONS	\$30,000.00	12%	\$26,361.00	n/a	n/a	n/a	\$5,928.00	\$5,928.00	\$550.71
LOCKEXP7	EXPRESS LOCKER 7 COLUMNS	\$30,623.00	13%	\$26,642.01	\$606.00	\$515.10	\$47.85	n/a		
WPYA	RISO COMCOLOR FW 5230 UP TO 300K/MONTH	\$30,820.00	15%	\$26,147.69	\$3,847.00	\$3,269.95	\$303.78	n/a		
T5SL	ADD 50 SITES W/ SINGLE WORKSTATION	\$31,535.00	13%	\$27,435.45	n/a	n/a		\$5,880.00	\$5,880.00	\$546.26
TI9B SGFV	RELAY 9000 2ND TOWER FEDEX TRANSBORDER (5)	\$31,788.00 \$31,800.00	16% 13%	\$26,701.92 \$27,666.00	\$3,742.00 n/a	\$3,180.70 n/a	\$295.49	n/a \$5,928.00	n/a \$5,928.00	n/a \$550.71
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$31,800.00	13%	\$27,666.00	n/a	n/a		\$5,928.00	\$5,928.00	\$550.71
SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE	\$31,800.00	13%	\$27,666.00	n/a	n/a		\$5,928.00	\$5,928.00	\$550.71
SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	\$31,800.00	13%	\$27,666.00	n/a	n/a		\$5,928.00	\$5,928.00	\$550.71
SLDV	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$31,800.00	13%	\$27,666.00	n/a	n/a	n/a	\$5,928.00	\$5,928.00	\$550.71
SLLV	SHIP TO HOLD (5)	\$31,800.00	13%	\$27,666.00	n/a	n/a		\$5,928.00	\$5,928.00	\$550.71
SLYV	BLACK BOX SDK (5)	\$31,800.00	13%	\$27,666.00	n/a	n/a		\$5,928.00	\$5,928.00	\$550.71
SPE-HS T5MX	HOSTING SERVICES ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$31,800.00 \$32,595.00	13%	\$27,666.00 \$28,357.65	n/a n/a	n/a n/a		n/a \$6,077.00	n/a \$6,077.00	n/a \$564.56
VSD5	SENDSUITE DESKTOP ROLLOUT SERV 100 SITES	\$36,823.00	15%	\$31,240.63	n/a	n/a		36,077.00 n/a		
WPZA	RISO COMCOLOR GD 7330 UP TO 500K /MONTH	\$37,820.00	14%	\$32,510.69	\$4,886.00	\$4,153.10	\$385.83	n/a		
TI60	RELAY 6000 INSERTING SYSTEM	\$43,180.00	18%	\$35,407.60	\$3,617.00	\$3,074.45	\$285.62	n/a		
WPZB	RISO COMCOLOR GD 9630 UP TO 500K/MONTH	\$44,320.00	14%	\$38,025.29	\$5,698.00	\$4,843.30	\$449.95	n/a	n/a	n/a
T170	RELAY 7000 INSERTING SYSTEM	\$48,755.00	16%	\$40,954.20	\$4,508.00	\$3,831.80	\$355.98	n/a		
SSYX	PLANETPRESS/ERR LICENSE 10 LOCATIONS	\$50,000.00	12%	\$43,935.00	n/a	n/a		\$9,880.00	\$9,880.00	\$917.86
TSSC	ADD 100 SITES W/ SINGLE WORKSTATION	\$52,470.00	13%	\$45,648.90	n/a	n/a		\$9,782.00		
SGFX	FEDEX TRANSBORDER (10)  UPS TRADE DIRECT/CROSS BORDER CONS. (10)	\$53,000.00 \$53,000.00	13%	\$46,110.00 \$46,110.00	n/a n/a	n/a n/a		\$9,880.00 \$9,880.00	\$9,880.00 \$9,880.00	\$917.86 \$917.86
SLLX	SHIP TO HOLD (10)	\$53,000.00	13%	\$46,110.00	n/a	n/a		\$9,880.00	\$9,880.00	\$917.86
SLYX	BLACK BOX SDK (10)	\$53,000.00	13%	\$46,110.00	n/a	n/a		\$9,880.00	\$9,880.00	\$917.86
TI80	RELAY 8000 INSERTING SYSTEM	\$71,513.00	16%	\$60,070.92	\$5,994.00	\$5,094.90	\$473.32	n/a		n/a
SSYT	PLANETPRESS/ERR LICENSE 25 LOCATIONS	\$75,000.00	12%	\$65,902.50	n/a	n/a		\$14,820.00	\$14,820.00	\$1,376.79
SGFT	FEDEX TRANSBORDER (25)	\$79,500.00	13%	\$69,165.00	n/a	n/a		\$14,820.00	\$14,820.00	\$1,376.79
SLDT	UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$79,500.00	13%	\$69,165.00	n/a	n/a		\$14,820.00	\$14,820.00	\$1,376.79
SLLT	SHIP TO HOLD (25) BLACK BOX SDK (25)	\$79,500.00 \$79,500.00	13%	\$69,165.00 \$69,165.00	n/a n/a	n/a		\$14,820.00 \$14,820.00	\$14,820.00 \$14,820.00	\$1,376.79 \$1,376.79
TI99	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEL	\$85,557.00	16%	\$71,867.88	n/a \$9,862.00	n/a \$8,382.70	n/a \$778.76	\$14,820.00 n/a		
SSYL	PLANETPRESS/ERR LICENSE 50 LOCATIONS	\$90,000.00	12%	\$79,083.00	n/a		n/a	\$17,784.00		
SGFL	FEDEX TRANSBORDER (50)	\$95,400.00	13%	\$82,998.00	n/a		n/a	\$17,784.00		
SLDL	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$95,400.00	13%	\$82,998.00	n/a	n/a	n/a	\$17,784.00	\$17,784.00	\$1,652.14
SLLL	SHIP TO HOLD (50)	\$95,400.00	13%	\$82,998.00	n/a		n/a	\$17,784.00		
SLYL	BLACK BOX SDK (50)	\$95,400.00	13%	\$82,998.00	n/a		n/a	\$17,784.00		
SSYC	PLANETPRESS/ERR LICENSE 100 LOCATIONS	\$100,000.00	12%	\$87,870.00	n/a		n/a /-	\$19,760.00		
SSYE	PLANETPRESS/ERR LICENSE ENTERPRISE	\$100,000.00 \$106,000.00	12%	\$87,870.00	n/a		n/a	\$19,760.00		
SGFC SGFE	FEDEX TRANSBORDER (100) FEDEX TRANSBORDER (ENTERPRISE)	\$106,000.00	13% 13%	\$92,220.00 \$92,220.00	n/a n/a		n/a n/a	\$19,760.00 \$19,760.00		
SLDC	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$106,000.00	13%	\$92,220.00	n/a n/a		n/a	\$19,760.00		
SLDE	UPS TRADE DIRECT/CROSSBORDER CONS.(100)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00		
SLLC	SHIP TO HOLD (100)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00	\$19,760.00	
SLLE	SHIP TO HOLD (ENTERPRISE)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00		
SLYC	BLACK BOX SDK (100)	\$106,000.00	13%	\$92,220.00	n/a	n/a	n/a	\$19,760.00	\$19,760.00	\$1,835.71
SLYE	BLACK BOX SDK (ENTERPRISE)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00		
T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$139,920.00 \$232,140.00	13% 13%	\$121,730.40 \$201,961.80	n/a n/a		n/a	\$26,084.00 \$43,275.00		
T5MC							n/a			

PCN	velope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC7  DESCRIPTION	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000	\$76.00	13%	\$66.12
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERIES METER15000	\$52.00	13%	\$45.24
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPRO P1000/2000	\$52.00	13%	\$45.24
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$44.00	13%	\$38.28
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	13%	\$20.01
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	13%	\$31.32
7PRO-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
7PRO-ML	USPS TRACKING SERVICES-ACTIVATION BRING YOUR OWN APPROVED DEVICE	\$7.00 \$20.00	0%	\$7.00
BYOAD BYOAD10	BRING YOUR OWN APPROVED DEVICE  BRING YOUR OWN APPROVED DEVICE 10	\$20.00	0% 0%	\$20.00 \$200.00
BYOAD15	BRING YOUR OWN APPROVED DEVICE 15	\$300.00	0%	\$300.00
BYOAD2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00	0%	\$40.00
BYOAD20	BRING YOUR OWN APPROVED DEVICE 20	\$400.00	0%	\$400.00
BYOAD3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00	0%	\$60.00
BYOAD4	BRING YOUR OWN APPROVED DEVICE 4	\$80.00	0%	\$80.00
BYOAD5	BRING YOUR OWN APPROVED DEVICE 5	\$100.00	0%	\$100.00
CAAA1	BRONZE COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAB	COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00
CAAB1	BASIC COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAC	COST ACCOUNTING GOLD PLAN	\$25.00	0%	\$25.00
CAAC1	PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAD	COST ACCOUNTING PLATINUM PLAN	\$60.00	0%	\$60.00
CAAD1	ENTERPRISE COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAE	UNLIMITED COST ACCOUNTING	\$170.00	0%	\$170.00
CAAE1	UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00
CDSF10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00	0%	\$150.00
CDSF14	CELLULAR ROUTER 4G MONTHLY DATA PLAN	\$75.00	0%	\$75.00
CDSF2	CELLULAR CONNECTION FOR SENDPRO C	\$10.00	0%	\$10.00
CDSF20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00	0%	\$250.00
CDSF4	CELLULAR CONNECTION FOR SENDPRO P	\$45.00	0%	\$45.00
CDSF8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00	0%	\$100.00
DSH1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3	HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	0%	\$25.00
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	0%	\$21.00
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0% 0%	\$28.00 \$0.00
ERR1 ERR3	E-RETURN RECEIPT FEATURE	\$0.00 \$0.00	0%	\$0.00
G9SS-MH	ERETURN RECEIPT USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
G9SS-ML	USPS TRACKING SERVICES-NO ACTIVATION	\$7.00	0%	\$7.00
ILOS	LOCKER OS BANK SUBSCRIPTION	\$49.00	0%	\$49.00
ILP-SSTO	LOCKER OS BAINE SOBSCRIPTION  LOCKER OS INTEGRATION TO SSTO	\$0.00	0%	\$0.00
ILPX	LOCKER OS CLOUD SUBSCRIPTION	\$149.00	0%	\$149.00
M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
M9SS-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	0%	\$17.00
NV90	INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99	INVIEW MMS BASE SOFTWARE	\$0.00	0%	\$0.00
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	0%	\$7.00
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00	0%	\$50.00
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	0%	\$100.00
NVMF	INVIEW DASHBOARD -UP TO 100 METERS	\$150.00	0%	\$150.00
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	0%	\$250.00
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00	0%	\$149.00
PBIL-SST	PBIL SST INTEGRATION SUBSCRIPTION	\$0.00	0%	\$0.00
PTJ1	POSTAL SHIPPING	\$0.00	0%	\$0.00
PTJ3	MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	0%	\$15.00
PTJ4	MULTICARRIER SENDING APP W/HW OR METER	\$15.00	0%	\$15.00
PTJ7	SENDPRO MAILING INCLUDED W/O HW	\$0.00	0%	\$0.00
PTJ8	SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00
PTJA	SENDPRO BASIC 1 USER	\$0.00	0% 0%	\$0.00 \$10.00
PTJB PTJC	SENDPRO BASIC 50 USERS SENDPRO INDIVIDUAL	\$10.00 \$15.00	0%	\$10.00 \$15.00
PTJD	SENDPRO OFFICE	\$15.00	0%	\$15.00
PTJE	SENDPRO UNLIMITED	\$25.00	0%	\$180.00
PTJF	SENDPRO UNLIWITED  SENDPRO BASIC 50 USERS	\$180.00	0%	\$10.00
PTJG	SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH	SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI	SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN	SINGLE USER ACCESS	\$0.00	0%	\$0.00
PTJP	50 USER ACCESS W/O HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ	UNLIMITED USER ACCESS W/O HW OR METER	\$155.00	0%	\$155.00
PTJR	50 USER ACCESS WITH HARDWARE OR METER	\$10.00	0%	\$10.00
PTJS	UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	0%	\$155.00
PTK1	WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00
PTK3	SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00
PTK5	METER INTEGRATION	\$0.00	0%	\$0.00
PTKA	US MARKET	\$0.00	0%	\$0.00
PTKM	SENDPRO CSD1 PRINTING	\$7.00	0%	\$7.00
PTKN	SENDPRO CSD1 PRINTING UPGRADE	\$7.00	0%	\$7.00
		4		Ć42.00
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00	0%	\$13.00
PTKP PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE  SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT  H PURCHASE POWER FOR C+500/SP1500 - SP3000	\$13.00 \$13.00 \$15.00	0% 0% 0%	\$13.00 \$13.00 \$15.00

PCN	relope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
RC9E	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00	0%	\$25.00
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35.00	0%	\$35.00
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	0%	\$5,500.00
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00
SPE-BASIC-500 SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 500 SENDPRO ENTERPRISE BASIC SUB 5000	\$105.00 \$775.00	0% 0%	\$105.00 \$775.00
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00
SPE-BASIC-VSPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00
SPE-BB	BLACK BOX	\$75.00	0%	\$75.00
SPE-BBSDK	BLACK BOX SDK (1)	\$100.00	0%	\$100.00
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00	0%	\$300.00
SPE-ECOMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00	0%	\$50.00
SPE-HL1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
SPE-HL2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
SPE-HL3	HOSTING LEVEL 2 HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
SPE-HZMT	HAZMAT	\$300.00	0%	\$2,300.00
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00	0%	\$0.00
SPEPP004	SPE PURCHASE POWER BUNDLE - 100	\$4.00	0%	\$4.00
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$13.00	0%	\$13.00
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	0%	\$26.00
SPEPP065	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	0%	\$65.00
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	0%	\$131.00
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	0%	\$196.00
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	0%	\$261.00
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100.00	0%	\$100.00
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350.00	0%	\$350.00
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750.00	0%	\$1,750.00
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500.00	0%	\$6,500.00
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000.00	0%	\$8,000.00
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625.00	0%	\$625.00
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750.00	0%	\$2,750.00
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000.00	0%	\$1,000.00
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750.00	0%	\$3,750.00
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650.00	0%	\$1,650.00
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200.00	0%	\$200.00
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550.00	0%	\$550.00
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000.00	0%	\$7,000.00
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500.00	0%	\$8,500.00
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000.00	0%	\$3,000.00
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325.00	0%	\$325.00
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250.00	0%	\$1,250.00
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000.00	0%	\$4,000.00
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850.00	0%	\$1,850.00
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95
SPE-USPSAPI	USPS SHIPPING API	\$0.00	0%	\$0.00
SPML	SENDPRO MULTI LOCATION	\$0.00	0%	\$0.00
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	0%	\$95.00
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	0%	\$95.00
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	0%	\$180.00
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	0%	\$180.00
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	0%	\$125.00
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	0%	\$125.00
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	0%	\$400.00
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	0%	\$400.00
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	0%	\$1,000.00
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	0%	\$1,000.00
SSLSHAPI	SSL SHIPPING API	\$0.00	0%	\$0.00
SYAB1	ANALYTICS - 2 PRODUCTS	\$15.00	0%	\$15.00
SYAB21	ANALYTICS - 2 PRODUCTS	\$25.00	0%	\$25.00
SYAB31	ANALYTICS - 2 PRODUCTS	\$10.00	0%	\$10.00
SYAD1	ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	0%	\$50.00
SYAD21	ANALYTICS 2.0 TIER A	\$60.00	0%	\$60.00
SYAD22	ANALYTICS 2.0 TIER B	\$300.00	0%	\$300.00
SYAD23	ANALYTICS 2.0 TIER C	\$800.00	0%	\$800.00
SYAD24	ANALYTICS 2.0 TIER D	\$1,500.00	0%	\$1,500.00
SYAD25	ANALYTICS 2.0 TIER E	\$2,500.00	0%	\$2,500.00
SYAD26	ANALYTICS 2.0 TIER F	\$3,700.00	0%	\$3,700.00
SYAD27	ANALYTICS 2.0 TIER G	\$5,000.00	0%	\$5,000.00
SYAD3	ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	0%	\$450.00
SYAD5	ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	0%	\$1,500.00
SYAD6	ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	0%	\$4,500.00
T6CE	RECEIVING - ENHANCED	\$49.00	0%	\$49.00
T6CN	RECEIVING - WITH NOTIFICATION	\$149.00	0%	\$149.00
T6CS	RECEIVING - STANDARD	\$0.00	0%	\$0.00
	SSTO RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89D				

DocuSign Er	nvelope ID: FEE57F59-68F9-412C-AE7D-07AC7635DE0	27			
PCN	DESCRIPTION	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00	
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	0%	\$25.00	
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	0%	\$22.50	
ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00	
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00	
1R0T	POSTAGE METER	\$137.00	16%	\$115.08	Support for the DM Infinity Meter may not go beyond June
1RPT	PERMIT METER	\$137.00	16%	\$115.08	30, 2024.
1T00	DM INFINITY UIC	\$0.00	0%	\$0.00	The Initial Term/the Lease Term for a DM Infinity Meter
1T04	UIC, US DM INFINITY PERMIT METER	\$0.00	0%	\$0.00	may not go beyond June 30, 2024.
1H00-ML	METER FOR SENDPRO C200-LEGACY	\$35.00	16%	\$29.40	
1H00-MM	METER FOR SENDPRO C300/C400-LEGACY	\$50.00	16%	\$42.00	
4W00-MH	METER FOR CONNECT+3000 & SENDPRO P3000-LEGACY	\$100.00	16%	\$84.00	Prices apply to legacy meter rentals only. Pricing for current
4W00-ML	METER FOR CONNECT+500 /SENDPRO P SERIES METER15000-LEGACY	\$66.00	16%	\$55.44	active meters will be found in the list above with a
4W00-MM	METER FOR CONNECT+1000/2000 & SENDPRO P1000/2000-LEGACY	\$76.00	16%	\$63.84	description of meter subscription.
7H00-ML	IMI METER FOR SENDPRO C200-LEGACY	\$35.00	16%	\$29.40	Support for these legacy meters (highlighted in orange) may
7H00-MM	IMI METER FOR SENDPRO C300/C400-LEGACY	\$50.00	16%	\$42.00	not go beyond December 31, 2024. The InitialTerm/the
G900-MH	METER FOR DM475 SERIES-LEGACY	\$76.00	16%	\$63.84	Lease Term for these meters may not go beyond December
G900-ML	METER FOR DM300 SERIES-LEGACY	\$51.00	16%	\$42.84	31, 2024.
G900-MM	METER FOR DM400 SERIES-LEGACY	\$66.00	16%	\$55.44	51, 2024.
PR00-ML	METER FOR DM125-LEGACY	\$35.00	16%	\$29.40	
PR00-MH	METER FOR DM225-LEGACY	\$53.00	16%	\$44.52	

		COMMERCIAL
DCN	DECEDIATION	EQUIPMENT
PCN	DESCRIPTION	PRICE
AZBD	SENDPRO P3000 SERIES WOW	\$19,310.00
AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$0.00
APSJ	CONNECT+ 270 LPM SPEED	\$6,295.00
MSD2	15" COLOR TOUCH DISPLAY	\$930.00
MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00
1FWW	10 LB INTERFACED WEIGHING (UNIT)	\$2,150.00
MW96000	WEIGHING PLATFORM	\$0.00
MP0X	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE	\$205.00
1FW1	DIFFERENTIAL WEIGHING FEATURE	\$0.00
APA4	500 DEPT ANALYTICS	\$1,350.00
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$1,108.00
NV90	INVIEW SUBSCRIPTION	\$0.00
NV99	INVIEW MMS BASE SOFTWARE	\$0.00
NVMA	INVIEW DASHBOARD - SINGLE METER	
SBDS	BARCODE SCANNER	\$835.00
MW90650	TAPE MOISTENER ASMBLY CONNECT+ 3000 MONO	\$0.00
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000	
ME1D	METER EQUIPMENT - P SERIES, HV	\$909.00
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00
ERR1	E-RETURN RECEIPT FEATURE	\$0.00
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	
M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00
F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$0.00
F9PG	POWERGUARD SERVICE PACKAGE	\$295.00
T6CS	RECEIVING - STANDARD	\$0.00
APKE	SENDPRO P RECEIVING FEATURE	\$0.00
APKF	SENDPRO P SHIPPING FEATURE ACCESS	\$0.00
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	
T5T9	CORDLESS SCANNER	\$2,009.00
T6MD	WIRELESS MOBILE SCANNER T6MD	\$1,299.00
T6MD	WIRELESS MOBILE SCANNER T6MD	\$1,299.00
T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$795.00
T790031	SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$795.00
T790033	RUGGED BOOT T764/5, T6MD/E	\$181.00
T790033	RUGGED BOOT T764/5, T6MD/E	\$181.00
BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$133.00
BTRY-TC51-TC56	BATTERY FOR T764/5, T6MD/E	\$133.00
SSSD	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,500.00
SPE-BASIC-500	SENDPRO ENTERPRISE BASIC SUB 500	
SPE30	100 LB. TABLETOP SCALE	\$1,055.00

397-B	10 LB / 5 KG USB SCALE	\$106.00
SPE22	SPE MID-VOLUME THERMAL LABEL PRINTER	\$1,055.00
TS31	LOW TO MID VOL CONT. THERM DIRECT LABELS	\$139.99
TS31	LOW TO MID VOL CONT. THERM DIRECT LABELS	\$139.99
SPE21	LASER PRINTER	\$737.00
SPE91	PC W/ FLAT PANEL MONITOR	\$2,963.00
C191	BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,400.00
SSSD	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,500.00
SSSD	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,500.00
SSSD	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,500.00
SSSD	SOLUTIONS IMPLEMENTATION DAY RATE	\$1,500.00
SSS4	SOLUTIONS IMPLEMENTATION HALF DAY RATE	\$750.00
MW90147	WIRELESS KEYBOARD	\$205.00
F9PG	POWERGUARD SERVICE PACKAGE	\$295.00

Sourcewell 48-Month Lea

Monthly

Λ

Month

Curre

SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE
26%	\$14,237.26	\$1,707.24	\$1,451.15	\$134.81	n/a
0%	\$0.00	\$461.00	\$391.85	\$36.40	n/a
31%	\$4,343.55	\$0.00	\$0.00	\$0.00	n/a
18%	\$760.83	\$0.00	\$0.00	\$0.00	n/a
18%	\$1,885.72	\$347.00	\$294.95	\$27.40	n/a
24%	\$1,628.63	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
12%	\$180.13	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
18%	\$1,104.44	\$0.00	\$0.00	\$0.00	n/a
13%	\$963.96	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
15%	\$708.41	\$219.00	\$186.15	\$17.29	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
18%	\$417.23	\$0.00	\$0.00	\$0.00	n/a
15%	\$771.20	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
15%	\$250.75	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
0%	\$0.00	\$0.00	\$0.00	\$0.00	n/a
13%	\$1,747.83	\$450.00	\$382.50	\$35.53	n/a
14%	\$1,128.31	\$225.00	\$180.00	\$16.72	n/a
14%	\$1,128.31	\$225.00	\$180.00	\$16.72	n/a
13%	\$691.65	\$0.00	\$0.00	\$0.00	n/a
13%	\$691.65	\$0.00	\$0.00	\$0.00	n/a
13%	\$157.47	\$0.00	\$0.00	\$0.00	n/a
13%	\$157.47	\$0.00	\$0.00	\$0.00	n/a
13%	\$115.71	\$0.00	\$0.00	\$0.00	n/a
13%	\$115.71	\$0.00	\$0.00	\$0.00	n/a
19%	\$1,212.00	\$0.00	\$0.00	\$0.00	n/a
13%	\$917.85	\$248.00	\$210.80	\$19.58	n/a

13%	\$92.22	\$0.00	\$0.00	\$0.00	n/a
12%	\$927.00	\$234.00	\$198.90	\$18.48	n/a
13%	\$121.79	\$0.00	\$0.00	\$0.00	n/a
13%	\$121.79	\$0.00	\$0.00	\$0.00	n/a
13%	\$641.19	\$180.00	\$153.00	\$14.21	n/a
13%	\$2,577.81	\$480.00	\$408.00	\$37.90	n/a
13%	\$1,218.00	\$117.00	\$99.45	\$9.24	n/a
19%	\$1,212.00	\$0.00	\$0.00	\$0.00	n/a
19%	\$1,212.00	\$0.00	\$0.00	\$0.00	n/a
19%	\$1,212.00	\$0.00	\$0.00	\$0.00	n/a
19%	\$1,212.00	\$0.00	\$0.00	\$0.00	n/a
19%	\$606.00	\$0.00	\$0.00	\$0.00	n/a
18%	\$167.71	\$0.00	\$0.00	\$0.00	n/a
15%	\$250.75	\$0.00	\$0.00	\$0.00	n/a
	\$46,888.33			\$384.28	

se Rate Factor 0.0277

\$1,298.81

y Maintenance \$384.28 Jonthly Rental \$449.12

nly Lease Total \$2,132.21

ent Lease Total \$1,873.47

SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE	MONTHLY RENTAL
n/a	n/a	
		\$4.00
n/a	n/a	
n/a	n/a	
n/a	n/a	
		\$66.12
n/a	n/a	
n/a	n/a	
n/a	n/a	
		\$25.00
n/a	n/a	
		\$249.00
n/a	n/a	
,	,	\$105.00
n/a	n/a	

n/a	n/a
n/a	n/a

\$449.12



### **CONTRACT MANAGER**

**Bill Walter** 

email: bill.walter@pb.com phone: 480-206-2984

#### **BUSINESS MANAGER**

**Aryn Michelle Turk** 

email: arynmichelle.turk@pb.com phone: 845-260-1287

# **CONTRACT PERIOD**

Effective Date: Expiration Date:

# **CONTRACT NUMBER**



PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
1COS 1E90002	ENHANCED UIC SOFTWARE - US ACCOUNTING USB HUB	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a n/a
1FAB 1FAC	DEPT ACCOUNTING ENABLER (5 ACCTS)  BASIC ACCOUNTING (10 DEPT)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
1FAE 1FAF	BASIC ACCOUNTING -50 ACCOUNTS  NO ACCOUNTING SOFTWARE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FAH 1FAL	BUSINESS MANAGER SOFTWARE FEATURE INVIEW 50 DEPT ACCOUNTING	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FAM 1FAN	INVIEW 100 DEPT ACCOUNTING INVIEW 300 DEPT ACCOUNTING	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FAW 1FER	SENDPRO P SERIES DEWORKS INTERFACE	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
1FM2	ERR RATES MANUAL WEIGHT DISABLED	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FNV 1FNVKIT	INVIEW ACCOUNTING UPGRADE KIT / INVIEW ACCOUNTING UPGRADE	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FR3 1FRM	USPS PRESORTXTRA RATES SOFTWARE FEATURE PCN - RATES MANAGER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FS1 1FS2	USPS SPECIAL SERVICES SOFTWARE USPS SPECIAL SERVICES SOFTWARE	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FS4	USPS SPECIAL SERVICES	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
1FW1 1FXA	DIFFERENTIAL WEIGHING FEATURE DM SERIES INVIEW DASHBOARD	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
1FXR 1FY9	DM SERIES FUNDS MANAGEMENT DM400 70 LPM	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FZ0 3400002	DIFFERENTIAL WEIGHING LIFT HANDLES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
3CES 488-00050-009	US LIVE DM300C BASE - ES2 POWER CORD FOR RISO PRINTER	\$0.00	0%	\$0.00	\$108.00	\$91.80	\$8.53	n/a n/a	n/a n/a	n/a n/a
488-00062-007	POWER CORD	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a	n/a	n/a
4CES 8H00	DM400C BASE U.S. ES2 C SERIES IMI BASE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$389.00 \$151.00	\$330.65 \$128.35	\$30.72 \$11.92	n/a n/a	n/a n/a	n/a
993-4B 993-4C	DM400C RETURN KIT - UPGRADE TO 9H00 DM400 SERIES RETURN KIT WITH BOX	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
AM-RAL-1001 AM-RAL-7037	RAL 1001 BEIGE (OPTIONAL COLOR)  RAL 7037 DUSTY GREY (OPTIONAL COLOR)	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
AM-RAL-9003	RAL 9003 SIGNAL WHITE (DEFAULT COLOR)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
AM-RAL-9006 AM-RAL-9016	RAL 9006 WHITE ALUMINUM (OPTIONAL COLOR) RAL 9016 TRAFFIC WHITE (DEFAULT COLOR)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APA1 APAC	50 DEPT ANALYTICS CONNECT+ ACCOUNTING WEIGHT BREAK REPORTS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APAS APAV	SENDPRO P2000 GCS IDENTIFIER COST ACCTG ACCOUNTS LEVEL (25)	\$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
APAX	COST ACCTG ACCOUNTS LEVEL (100)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
APAY APAZ	COST ACCTG ACCOUNTS LEVEL (500) COST ACCTG ACCOUNTS LEVEL (3000)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
APB1 APB2	COST ACCOUNTING DEVICES (2) COST ACCOUNTING DEVICES (10)	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APB3 APB4	COST ACCOUNTING DEVICES (100) COST ACCOUNTING DEVICES (500)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
APFB	COLOR GRAPHICS PRINTING	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
APFD APFM	ENERGYSTAR 09 COMPLIANCE ACTIVE CONNECT+ LASER PRINTER ENABLED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
APKE APKF	SENDPRO P RECEIVING FEATURE SENDPRO P SHIPPING FEATURE ACCESS	\$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
APKM APKN	SENDPRO - UNLIMITED ACCOUNTING ACCOUNT LIST IMPORT/EXPORT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APSA APSD	CONNECT+ 145 LPM SPEED CONNECT+ 145/70 LPM SPEED	\$0.00	0%	\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
APSG	CONNECT+ 165 LPM SPEED	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
AZBE AZBK	SENDPRO P SERIES MONO PRINT MODULE CONNECT+ ENERGY STAR KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$461.00 n/a	\$391.85 n/a		n/a n/a	n/a n/a	n/a n/a
AZCE BMX2	GREEN CONNECT+ MONO PRINT MODULE DM SERIES INTERFACE DM500-DM1100	\$0.00	0%	\$0.00 \$0.00	\$461.00 n/a	\$391.85 n/a	\$36.40 n/a	n/a n/a	n/a n/a	n/a n/a
BMZ1 CDSP	SENDPRO P / CONNECT+ BUS MGR INTERFACE CELLULAR CONNECTION FOR SENDPRO SERIES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
DI90012 DIBX	POWER STACKER LOCALIZATION KIT DIBX SECOND STACK TANDEM STACKER	\$0.00	0%	\$0.00	n/a \$251.00		n/a \$19.82	n/a	n/a n/a	n/a
F790034	нив	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a n/a	n/a	n/a
F790042-01 F790135	POWER CORD MATTE BOOKLET KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F790442 F790700-01	FLATS FEEDING KIT US RELAY LOCALIZATION KIT	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F791700-01 F9DD	US HICAP SHEET FEEDER KIT USPS SPECIAL SERVICES WELCOME KIT	\$0.00 \$0.00		\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
HZ80001	SENDPRO C SERIES DROP STACKER	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
HZ86002 LOCKBAKDOR	SCALE OPENING COVER REAR LOADING LOCKERS WITH BACK DOORS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LOCKFLRBRK LOCKSLOPETOP	FLOOR MOUNT ANGLE BRACKETS SLOPED TOPPERS REQUIRED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LX-RAL-8028 LX-RAL-9005	BROWN (OPTIONAL BASE COLOR BLACK (OPTIONAL BASE COLOR)	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LX-RAL-9006 LX-RAL-9016	SILVER (OPTIONAL BASE COLOR) WHITE (DEFAULT BASE COLOR)	\$0.00		\$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
LX-WRAP	CUSTOM WRAP (3RD PARTY - QUOTED SEPERATELY)	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
MP00098 MP00099	KIT-BACKLIT SCALE MOUNTED GRAPHICAL DISP KIT-BACKLIT SELF-STANDING GRAPHICAL TOWE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
MP1W MP30	MP1W 5/10 LB WEIGH W/EXTERNAL DISPLAY 15/30 LB WEIGHING PLATFORM	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$98.00 \$211.00	\$83.30 \$179.35	\$7.74 \$16.66	n/a n/a	n/a n/a	
MP3W MP49	30LB WEIGHING PLATFORM 70/149 LB WEIGHING PLATFORM	\$0.00	0%	\$0.00 \$0.00	\$211.00 \$272.00	\$179.35 \$231.20	\$16.66 \$21.48	n/a n/a	n/a	n/a
MP4W	70LB WEIGHTS AND MEASURE APPROVED OPTION	\$0.00	0%	\$0.00	\$272.00	\$231.20	\$21.48	n/a	n/a	n/a
MP81 MP8110	C SERIES INTEGRATED SCALE  10 LB UPGRADE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$30.00 \$12.00	\$25.50 \$10.20	\$2.37 \$0.95	n/a n/a	n/a n/a	n/a
MP8115 MP82	15 LB UPGRADE C SERIES REMOTE DISPLAY SCALE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$23.00 \$30.00	\$19.55 \$25.50	\$1.82 \$2.37	n/a n/a	n/a n/a	n/a n/a
MP8R MP96001	INTEGRATED WEIGHING PLATFORM (REMAN) REMOTE DISPLAY SALES KIT	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$13.00 n/a	\$11.05	\$1.03 n/a	n/a n/a	n/a n/a	n/a
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	0%	\$0.00	\$108.00	\$91.80	\$8.53	n/a	n/a	n/a
MPC1 MPC4	INTEGRATED WEIGHING PLATFORM INTEGRATE WEIGH PLATFORM DM125	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$66.00 \$30.00	\$56.10 \$25.50	\$5.21 \$2.37	n/a n/a	n/a n/a	n/a
MSD1 MSF1	10" COLOR TOUCH DISPLAY CONNECT+ 1000 FEEDER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$0.00 \$253.63	\$0.00 \$215.59	\$0.00 \$20.03	n/a n/a	n/a n/a	
MSF2 MSF3	CONNECT+ 2000 FEEDER CONNECT+ 3000 FEEDER	\$0.00 \$0.00	0%	\$0.00 \$0.00	\$612.54 \$1,707.24	\$520.66 \$1,451.15	\$48.37 \$134.81	n/a n/a	n/a	n/a
MSF4	CONNECT+1000 DLA PRELOADED FEEDER	\$0.00	0%	\$0.00	\$253.63	\$215.59	\$20.03	n/a	n/a	n/a
MSF5 MSF6	CONNECT+2000 DLA PRELOADED FEEDER CONNECT+3000 DLA PRELOADED FEEDER	\$0.00 \$0.00		\$0.00 \$0.00	\$612.54 \$1,707.24	\$520.66 \$1,451.15	\$48.37 \$134.81	n/a n/a		n/a
MSPT	METER INTERFACE APP FOR PSERIES/CONNECT+ METER INTERFACE APP FOR DM SERIES	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MSPU		\$0.00	0%	\$0.00	n/a		n/a	n/a	n/a	n/a
MSPUKIT MSPUKIT	METER INTERFACE APP BUNDLE FOR DM SERIES INSTALL KIT - DM-SERIES METER INTERFACE	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
MT49 MT4W	SCALE, GLOBAL - 149 LB / 60 KG SCALE, W&M, GLOBAL - 149 LB / 60 KG	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$272.00	\$231.20	\$21.48 \$21.48	n/a	n/a	
MT70	PLATFORM SCALE 70 LB / 35 KG	\$0.00	0%	\$0.00	\$272.00 \$272.00	\$231.20 \$231.20	\$21.48	n/a n/a	n/a n/a	n/a
MT73 MT7W	SCALE, W&M, POSTAL - 35 KG SCALE, W&M, GLOBAL - 70 LB / 30 KG	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	\$272.00 \$272.00	\$231.20 \$231.20	\$21.48 \$21.48	n/a n/a	n/a n/a	
MW90007 MW90650	SENDPRO P SERIES DROP STACKER  TAPE MOISTENER ASMBLY CONNECT+ 3000 MONO	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MW96000 NV90KIT	WEIGHING PLATFORM INVIEW WELCOME KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
NV99KIT	INVIEW WELCOME KIT	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
PAB1 PB-4000-US	PREMIUM APP BUNDLE SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
PSSA PSSB	PREMIER SUPPORT SUPPLEMENT-LEVEL A PREMIER SUPPORT SUPPLEMENT-LEVEL B	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	\$2,808.00 \$5,616.00	\$2,808.00 \$5,616.00	\$260.86 \$521.73
PSSC PSSD	PREMIER SUPPORT SUPPLEMENT-CCM PREMIER SUPPORT SUPPLEMENT-LOCKERS	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	\$2,000.00 \$2,000.00	\$2,000.00 \$2,000.00	\$185.80 \$185.80
PSSS PSST	PREMIER SUPPORT SUBSCRIPTION SERVICE POST SALE SOFTWARE TOOL KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	\$2,000.00 n/a	\$2,000.00 n/a	\$185.80
S-7357	OPTION PCB FG10	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
S-7395 SL-SPMWK01	PAPER EJECTION ATTACHMENT SENDPRO MAILING WELCOME KIT	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a
SPE0 SPE-CUSTOM	SENDPRO ENTERPRISE LICENSE  SPE CUSTOM CARRIER SUBSCRIPTION	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a \$536.00	n/a \$536.00	
SVCSUBFM500 SVCSUBSPEADMIN	FLEET MANAGEMENT SERVICES <500 ASSETS/YR	\$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	\$23,700.00 \$1,200.00	\$23,700.00 \$1,200.00	\$2,201.74 \$111.48
T5EN	E-MAIL NOTIFICATION	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
T5F3 TB70064	FILE LINK / SCAN LINK FOLDER LOCALIZATION KIT US	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
TINP	NON PERF PAPER RELAY 2500-4500 PERFED PAPER RELAY 2500-4500	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
TMNS WHSUB1	MOBILE NETWORK SYNCH SHEET SEPARATOR REPLACEMENT SVSSUB <8/YR	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a \$1,200.00	n/a \$1,200.00	
WHSUB2	SHEET SEPARATOR REPLACEMENT SVSSUB <16/YR	\$0.00	0%	\$0.00	n/a	n/a	n/a	\$2,400.00	\$2,400.00	\$222.96
Z6C3 Z6C5	BUSINESS MANAGER HOST/REMOTE BUSINESS MGR S/W UPGRADE V3.02 TO V5.0	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
Z6V5 ZH24	BUS MGR SW UPG FR V4.0-5.  MANUAL WEIGHT ENTRY	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZH25 ZH26	HZO2 40 LPM SPEED HZO2 50 LPM SPEED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZH27 ZH29	HZO2 65 LPM SPEED  95 LPM SPEED	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
ZH36	AUTO INSCRIPTIONS	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZH37 ZHC2	AUTO AD SLOGANS SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHC3 ZHC4	SENDPRO C300 BASE SYSTEM IDENTIFIER SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHC425 ZHC5	SENDPRO C425 BASE SYSTEM IDENTIFIER SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZHD1	STANDARD AD SLOGAN	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZHD2 ZHD3	STANDARD INSCRIPTION CUSTOM AD SLOGAN	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
ZHD4 ZHD5	CUSTOM INSCRIPTION USPS RATES WITH METERED LETTER	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHD6 ZHD9	USPS RATES WITH STAMPED LETTER RETAIL GROUND LOR	\$0.00 \$0.00	0% 0%	\$0.00 \$0.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHE1	FIRST-CLASS COMMERCIAL PRESORT RATES	\$0.00	0%	\$0.00	n/a	n/a	n/a	n/a	n/a	n/a
ZHE2 ZHLS	PB PRESORT XTRA RATES LOBBY SCALE CAPABILITY	\$0.00 \$0.00	0%	\$0.00 \$0.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
ZHZ0 SPEOV	DIFFERENTIAL WEIGHING SENDPRO ENTERPRISE OVERAGE FEE	\$0.00 \$0.125	0% 0%	\$0.00 \$0.125	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPE-SL-SPM01 SL-SPM11	STAMPS - 5 SHEETS W/125 STAMPS TOTAL SENDPRO POSTAGE SHEETS 120 STAMPS	\$4.75 \$4.99	13%	\$4.13 \$4.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
943-7 JRMM	2.0 USB CABLE 10'FT LEASE ADDITION OF SAAS SUBSCRIPTION	\$7.99 \$10.00	16% 13%	\$6.71 \$8.70	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
6WB-A	4IN X 100FT CONTINUOUS SHIPPING LABELS	\$19.49	16%	\$16.37	n/a	n/a	n/a	n/a	n/a	n/a
APDN 6WB-F	PBSMARTPSTGE 4X6 SHIPPING LBLS	\$21.20 \$29.95	16% 15%	\$17.81 \$25.37	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
COVER-SPM SL-SPM02	PROTECTIVE DUST COVER - SPMAILSTATION SENDPRO POSTAGE ROLL	\$37.99 \$39.99	16% 0%	\$31.91 \$39.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
HPAN PB-MAX3	HP PAGEWIDE STAPLE CARTRIDGE REFILL ADDRESSRIGHT BLACK INK (POROUS MATERIAL)	\$44.00 \$47.99	16% 16%	\$36.96 \$40.31	n/a n/a		n/a n/a	n/a n/a		
HPAL Z690003	INTERNAL USB PORTS ETHERNET CABLE (14 FEET)	\$50.00 \$50.40	16% 13%	\$42.00 \$43.85	n/a	n/a	n/a n/a	n/a	n/a	n/a
Z690004	ETHERNET CABLE (25 FEET)	\$50.50	13%	\$43.94	n/a n/a	n/a	n/a	n/a n/a	n/a	n/a
WIF2 WIF4	DM SERIES WIFI OPTION - AFTERMARKET  DM SERIES WIFI OPTION - POINT OF SALE	\$52.00 \$52.00	16% 16%	\$43.68 \$43.68	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APBC SPESLENVCFW1	COST ACCOUNTING ENABLER C SERIES ENVELOPES #10 CERTIFIED-FULL WINDOW	\$53.00 \$53.00	0% 0%	\$53.00 \$53.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
COVER-SPC PB-BLUE	PROTECTIVE DUST COVER - SENDPRO C ADDRESSRIGHT BLUE INK	\$58.99 \$58.99	16% 16%	\$49.55 \$49.55	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
PB-GREEN	ADDRESSRIGHT GREEN INK	\$58.99	16%	\$49.55	n/a	n/a	n/a	n/a	n/a	n/a
PB-RED T550	ADDRESSRIGHT RED INK ARRIVAL 24/7 STANDBY SUPPORT	\$58.99 \$59.50	16% 0%	\$49.55 \$59.50	n/a n/a	n/a	n/a n/a	n/a \$619.00	\$619.00	\$57.51
COVER-SPCA FNP1	PROTECTIVE DUST COVER - SENDPRO C AUTO PROFESSIONAL INSTALL FOR FURNITURE	\$69.99 \$70.00	16% 16%	\$58.79 \$58.80	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPESLENVCFW2 620-9	ENVELOPES 6 X 9.5 CERTIFIED-FULL WINDOW POSTAGE TAPE SHEETS, 150 DOUBLE SHEETS, 300 LABELS PER	\$74.20	0% 16%	\$74.20 \$67.19	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
F9DA	USPS SPECIAL SERVICES TRAINING	\$83.00	16%	\$69.72	n/a	n/a	n/a	n/a	n/a	n/a
SL-SPM8R WPZ3	REMAN QL800 STANDARD STAPLES FOR GD FINISHER	\$85.00 \$95.00	16% 15%	\$71.40 \$80.60	\$0.00 n/a		\$0.00 n/a	n/a n/a		n/a
WPZZ MFDPM	STANDARD STAPLES LEFT EXIT STAPLER  MF PROJECT MANAGEMENT - MULTI-LOCATION	\$95.00 \$100.00	15% 16%	\$80.60 \$84.00	n/a n/a		n/a n/a	n/a n/a		
MW90067 F900020	POWER CORD KIT POWERGUARD2	\$100.00 \$105.00	15% 15%	\$84.84 \$89.25	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
F9PG2 397-B	POWERGUARD SERVICE PACKAGE 2  10 LB / 5 KG USB SCALE	\$105.00 \$106.00	15% 15%	\$89.25 \$92.22	n/a \$0.00		n/a \$0.00	n/a n/a	n/a	n/a
LOCKSVCBASE	INTELLIGENT LOCKER BASE INSTALL	\$106.00	0%	\$106.00	n/a	n/a	n/a	n/a	n/a	n/a
N199 SYAP1	SCALE STAND ANALYTICS PLATFORM SETUP AND TRAINING A	\$106.00 \$106.00	16% 16%	\$89.04 \$89.04	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
SYBOL F9SL	ANALYTICS ACTIVATION FOR LOW VOL MACHINE PC METER CONNECT INSTALL	\$106.00 \$108.20	13% 16%	\$92.22 \$90.89	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SPE-TS34 WPZY	CORDLESS WEDGE SCANNER SPARE BATTERY BOOKLET STAPLES FOR GD FINISHER	\$120.00 \$120.00	13% 15%	\$104.40 \$101.81	n/a n/a	n/a	n/a n/a	n/a n/a		n/a
TS33	J530 DIRECT LABELS SUPPLY CASE 744-6	\$122.00	13%	\$106.14	n/a	n/a	n/a	n/a	n/a	n/a
BTRY-TC51-TC56 F790726	BATTERY FOR T764/5, T6MD/E SALES KIT ADJUSTABLE ANGLE TRAY	\$133.00 \$133.00	13% 16%	\$115.71 \$111.72	n/a n/a		n/a n/a	n/a n/a		
T53S TS31	SCANNER STAND PACKAGE LOW TO MID VOL CONT. THERM DIRECT LABELS	\$145.00 \$149.00	12% 13%	\$127.41 \$129.63	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/a
SL-397-D	WEB POSTAGE 30KG USB SCALE	\$150.00	16%	\$126.00	n/a	n/a	n/a	n/a	n/a	n/a
T5TS APF8	SCANNER STAND FOR NON-CONT, WDG SCANNER CONNECT+ /SENDPRO P-VERTICAL MKT FONTS	\$154.00 \$155.00	13% 15%	\$133.98 \$131.50	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a
APF9 MW90705	CONNECT+ /SENDPRO P CREATIVE FONTS SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00 \$155.00	15% 15%	\$131.50 \$131.50	n/a n/a		n/a n/a	n/a n/a		
MW97182	WIRELESS LAN ADAPTER	\$155.00	15%	\$131.50	n/a		n/a	n/a		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWAR MAINTENANCE
SPE-SPM8 SYBOL2	QL-800 POSTAGE ROLL PRINTER ACTIVATION FOR BOLS	\$158.00 \$159.00	13% 13%	\$137.46 \$138.33	\$0.00 n/a	\$0.00 n/a	\$0.00 n/a	n/a n/a	n/a n/a	
TS1M WPS0	ENVELOPES #10 GUMMED, WHITE DESIGN SERVICES	\$159.00 \$159.00	0% 16%	\$159.00 \$133.56	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
DCPS	DIGITAL CONNECTIVITY PRO SERVICE	\$162.20	10%	\$145.98	n/a	n/a	n/a	n/a	n/a	n,
JB96002 JN96002	BASE MOUNT DISPLAY KIT FOR 150 LB SCALES  BASE MOUNT DISPLAY KIT FOR 100 LB SCALE	\$170.00 \$170.00	13% 13%	\$147.90 \$147.90	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
T790033 TS1N	RUGGED BOOT T764/5, T6MD/E ENVELOPES 6" X 9" GUMMED, WHITE	\$181.00 \$186.00	13% 0%	\$157.47 \$186.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
LPGAM-BC3G-26 RIP-PS-AJS	EXTERNAL HIGH GAIN ANTENNA PANEL MOUNT, LOW PROFILE M RIP - ADDITIONAL JOB SETUP	\$187.25 \$195.00	13% 13%	\$162.91 \$169.65	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LOCKER-CC SPESLENVCFW3	LOCKER COMPARTMENT FOR CBC (EACH) ENVELOPES 9"X12" CERTIFIED-FULL WINDOW	\$196.10 \$196.10	13% 0%	\$170.61 \$196.10	\$9.00 n/a	\$7.65	\$0.71 n/a	n/a n/a	n/a n/a	n,
TS10 WPZE	ENVELOPES 6" X 9 1/2" GUMMED, WHITE FACE DOWN LEFT EXIT TRAY	\$196.10 \$199.00	0% 15%	\$196.10 \$168.83	n/a	n/a	n/a	n/a	n/a	n,
VSG1	ADD ONE USER TO SITE LICENSE	\$200.00	12%	\$175.74	n/a n/a	n/a	n/a n/a	n/a \$40.00	n/a \$40.00	\$3.7
SPM3 WH4PBMAX3	SENDPRO STAMP ROLL PRINTING BUNDLE ADDRESSRIGHT 100 BLACK INK STARTER KIT	\$202.00 \$204.00	13% 16%	\$175.74 \$171.36	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MPOX MW90147	DIFFERENTIAL WEIGH 2, 5, & 10LB SCALE WIRELESS KEYBOARD	\$205.00 \$205.00	12% 18%	\$180.13 \$167.71	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MW90701 ACPP	100' /30M LAN CABLE SENDPRO ACCOUNTING PROPACK <100 BARCODES	\$205.00 \$207.00	15% 16%	\$173.92 \$173.88	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
C19S	CUBETAPE REMOTE PRO INSTALL	\$207.00	16%	\$173.88	n/a	n/a	n/a	n/a	n/a	n,
DF10 SMSC	DF100 - PERFECT LETTER FOLDER CARRIER SETUP ASSISTANCE	\$207.00 \$207.00	16% 16%	\$173.88 \$173.88	\$84.00 n/a		\$6.63 n/a	n/a n/a	n/a n/a	n,
Z690034 PTIP	SECONDARY NETWORK DATA TRANSFER SENDPRO NETWORKED PRINTER INSTALLATION	\$207.00 \$211.00	13% 0%	\$180.09 \$211.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
APDP BMFM	COST ACCOUNTING ADDL SITE SETUP FUNDS MGMT METER ACTIVATE (DM SERIES)	\$212.00 \$212.00	0% 13%	\$212.00 \$184.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
SYAP21	ANALYTICS 2.0 SETUP FEE	\$212.00	16%	\$178.08	n/a	n/a	n/a	n/a	n/a	n,
T5TB NVAA	USB COMMUNICATIONS CHARGE/SYNC FOR WIN C PROFESSIONAL SERVICES - LEVEL 1	\$212.00 \$213.00	13% 16%	\$184.44 \$178.92	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
1FBL SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)  DM SERIES ANALYTICS (50 ACCOUNTS)	\$217.00 \$217.00	13% 13%	\$188.79 \$188.79	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F780183 F780184	SHEET/FLAT ENVELOPE TRAY INSERT TRAY	\$218.00 \$218.00	16% 16%	\$183.12 \$183.12	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
SFGK W409	PC TRANSFER UTILITY KIT  17" FLAT PANEL DISPLAY	\$218.00 \$218.00	16% 16%	\$183.12 \$189.66	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
F9SA	PROFESSIONAL INSTALLATION (LV)	\$219.00	16%	\$183.96	n/a	n/a	n/a	n/a	n/a	n
BMA1 SH01	CRYSTAL REPORTING SHREDDER INSTALLATION & TRAINING	\$223.00 \$223.00	13% 16%	\$194.01 \$187.32	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F9S1 NVWE	SENDPRO C INSTALL TRNG WO SHIPPING INVIEW DASHBOARD SET UP & TRAINING	\$228.00 \$228.00	16% 16%	\$191.52 \$191.52	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
Z690005 DF2F	ETHERNET CABLE (100 FEET) INSTALL/TRAINING FOR DF800/900	\$230.00 \$239.00	13% 16%	\$200.10 \$200.76	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
HPAV	USB UNIVERSAL CARD READER	\$241.00	16%	\$202.44	n/a	n/a	n/a	n/a	n/a	n,
T543 DITV	WEB CAMERA INSTALLATION AND TRAINING-STACKERS	\$245.00 \$253.00	12% 16%	\$215.28 \$212.52	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
TS30 T5T3	4" LABELS FOR HIGH VOLUME PRINTER QL800 ARRIVAL WEB CAM	\$255.00 \$260.00	13% 13%	\$221.85 \$226.20	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F9S2 F9S6	SENDPRO C INSTALL TRNG W SHIPPING SENDPRO CSD1 INSTALL AND TRAINING	\$265.00 \$265.00	16% 16%	\$222.60 \$222.60	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
LX-UL	UL CERTIFIED LOCKER	\$265.00	13%	\$230.55	n/a	n/a	n/a	n/a	n/a	n,
SYAT21 T596002	ANALYTICS 2.0 TRAINING FEE ARRIVAL ETHERNET SWITCH	\$265.00 \$265.00	16% 13%	\$222.60 \$230.55	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
TS1P SPE45	ENVELOPES 9 1/2" X 12" GUMMED,WHITE  SPE LOW-VOLUME THERMAL LABEL PRINTER	\$265.00 \$271.00	0% 13%	\$265.00 \$235.77	n/a \$38.00	n/a \$32.30	n/a \$3.00	n/a n/a	n/a n/a	
F700327 SVWD	SPECIAL TOWER FEEDER KIT ADDITIONAL SCALE STAND-SENDPRO P CONSOLE	\$276.00 \$276.00	16% 16%	\$231.84 \$231.84	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
TS14 F9PG	LABEL SUPPLY FOR HIGH VOLUME PRINTER	\$276.00	13% 15%	\$240.12 \$250.75	n/a	n/a	n/a	n/a	n/a	n,
RIP-PS-CRM-AJS	POWERGUARD SERVICE PACKAGE RIP WITH CRM - ADDITIONAL JOB SETUP	\$295.00 \$295.00	16%	\$247.80	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
MW90702 RIPC	WIRELESS 4-PORT ROUTER. RIP CONNECTRIGHT MAILER	\$300.00 \$300.00	15% 13%	\$254.52 \$261.00	n/a n/a		n/a n/a	n/a \$60.00	n/a \$60.00	, n \$5.5
RIP-PSO-CSR WH6PBMAX3	RIP-INSTALL ONSITE WITH HW BY CSR  ADDRESSRIGHT 200 BLACK INK STARTER KIT	\$300.00 \$306.00	13% 16%	\$261.00 \$257.04	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
Z690000 APDM	ETHERNET 4 PORT HUB COST ACCOUNTING DATA MIGRATION	\$309.00 \$313.00	13% 16%	\$268.83 \$262.92	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n,
SPESRPS	OCR SCANNER REMOTE PRO INSTALL	\$313.00	16%	\$262.92	n/a	n/a	n/a	n/a	n/a	n
F9S5 RCSE	PROFESSIONAL INSTALLATION (LV) PRO SERVICES-RELAY INTEGRITY EXPRESS	\$318.00 \$318.00	16% 7%	\$267.12 \$295.74	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
SYMOL T5WC	ANALYTICS ACTIVATION FOR MID VOL MACHINE WIRELESS CONNECTIVITY MODULE	\$318.00 \$318.00	13% 13%	\$276.66 \$276.66	n/a n/a		n/a n/a	n/a \$60.00	n/a \$60.00	
NVBA BMWA	DEPLOYMENT SERVICES - LEVEL 1 BUS MNGR INTERFACE INVIEW	\$323.00 \$324.00	16% 13%	\$271.32 \$281.88	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
DFHC MLBOX-1511-6	HIGH CAPACITY EXTENSION 6" HIGH LOCK BOX	\$324.00	16%	\$272.16	n/a	n/a	n/a	n/a	n/a	n
PSSL	306 LETTER OPENER PRO INSTALL-TRAINING	\$340.00 \$345.00	16% 16%	\$285.60 \$289.80	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
Z690006 WPD8	ETHERNET CABLE (250 FEET) INSTALLATION OF ADDL COMPONENTS	\$348.00 \$353.00	13% 16%	\$302.76 \$296.52	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
F3C2 1FA2	MAIL RUN ASSISTANCE 2 HOURS BASIC ACCOUNTING (100 DEPT)	\$356.00 \$361.00	16% 31%	\$299.04 \$249.09	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
TI9M HPAK	RELAY 9000 PEDAL KIT FOR MANUAL FEED MFP ANALOG 700 FAX	\$366.00 \$375.00	16% 16%	\$307.44 \$315.00	n/a n/a	n/a	n/a n/a	n/a n/a		n,
TI9N	STRAIGHT IN LINE POWER STACKER KIT	\$382.00	16%	\$320.88	n/a	n/a	n/a	n/a	n/a	n
DIWF F790018	INSTALL AND TRAINING FLAT SEALER  18 IN. CONSOLE EXTENSION	\$387.00 \$393.00	16% 16%	\$325.08 \$330.12	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n n
1FBM SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)  DM SERIES ANALYTICS (100 ACCOUNTS)	\$398.00 \$398.00	13% 13%	\$346.26 \$346.26	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
T513 T5AG	ARRIVAL INSTALL ON CLIENT PC TRACKING ASSISTANT CONFIGURATION - 2 HRS	\$407.00 \$407.00	15% 15%	\$345.30 \$345.30	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
WH8PBMAX3	ADDRESSRIGHT 300 BLACK INK STARTER KIT	\$408.00	13%	\$354.96	n/a	n/a	n/a	n/a	n/a	n
HPAM MP3X	HP PAGEWIDE RAINBOW PACK INK DIFFERENTIAL WEIGHING 15, 30 LB SCALES	\$415.00 \$415.00	10% 12%	\$373.50 \$364.66	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
C200 CRMB	SENDPRO C200 CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$419.00 \$424.00	16% 13%	\$351.96 \$368.88	\$0.00 n/a	\$0.00 n/a	\$0.00 n/a	n/a \$676.00	n/a \$676.00	\$62.8
RIP-PS-MRDF RIP-PS-MRDF-CSR	MRDF PREP INSTALL AND TRAINING	\$425.00 \$425.00	16% 13%	\$357.00 \$369.75	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n
F790725	SALES KIT FEEDER INSERT SUPPORT	\$449.00	15%	\$381.65	n/a	n/a	n/a	n/a	n/a	n
ME1B F9DS	METER EQUIPMENT - DM400 MAIL MACHINE TUNE UP	\$456.00 \$463.00	15% 19%	\$386.87 \$375.03	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	r
SYMOL2 T790034	ACTIVATION FOR MOLS SNAP-ON TRIGGER HANDLE T764/5, T6MD/E	\$477.00 \$477.00	13% 13%	\$414.99 \$414.99	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
DITU T5C3	HIGH CAP SHEET FDR,INSTALL & TRAIN	\$492.00 \$500.00	16% 12%	\$413.28 \$439.35	n/a	n/a	n/a	n/a \$99.00	n/a \$99.00	
T5NL	ARRIVAL C/S LICENSE TIER 1 MULTI-WORKSTATION CLIENT LICENSE	\$500.00	12%	\$439.35	n/a n/a	n/a	n/a n/a	\$99.00	\$99.00	\$9.
ERCL F790019	ERR REFERENCE NUMBER FEATURE ONLY 30 IN. CONSOLE EXTENSION	\$504.00 \$504.00	13% 16%	\$438.48 \$423.36	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SVWB T54S	BRIDGE FOR SENDPRO P SERIES CONSOLE SINGLE BAY CRADLE/BATTERY CHARGER (T746)	\$504.00 \$504.00	16% 13%	\$423.36 \$438.48	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	r
1545 1FR4	USPS BRM RATES	\$510.00	15% 15%	\$432.68	n/a n/a n/a	n/a	n/a n/a n/a	n/a n/a n/a	n/a	n n
MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00		\$448.14					n/a	ı  m

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	MAINTENANCE
VPPG DW90060 JR76	SST INSTALL SMART CLIENT ON CUSTOMER PC  MAILSTREAM EDUCATION SERVICES-2HRS  GREEN J075 100 LB TABLETOP SCALE	\$520.00 \$525.00 \$525.00	16% 16% 13%	\$436.80 \$441.00 \$456.75	n/a n/a \$248.00		n/a n/a \$19.58	n/a n/a n/a	n/a	n/
SMSD SPE-JR76	DATA ASSISTANCE  GREEN JO75 100 LB TABLETOP SCALE	\$525.00 \$525.00	16% 13%	\$441.00 \$456.75	n/a \$246.00		n/a \$19.43	n/a n/a	n/a	n/
WPTA WRAJ	TMM TO CRMAILER AUTOMATION SERVICE PP OPTIMIZED OUTPUT DEV & TEST LICENSE	\$525.00 \$525.00	0% 13%	\$525.00 \$456.75	n/a n/a	n/a	n/a n/a	n/a \$110.00		n/
SPE-T7WE T7WE	TETHERED WEDGE SCANNER FOR SPE  TETHERED WEDGE SCANNER FOR SPE  TETHERED WEDGE SCANNER FOR SSTO	\$529.00 \$529.00	13% 13%	\$460.23 \$460.23	\$17.00 \$17.00	\$14.45 \$14.45	\$1.34 \$1.34	n/a n/a	n/a	n/
ATSR	ATS-REMOTE	\$530.00	7%	\$492.90	n/a	n/a	n/a	n/a	n/a	n/
SYTOL NVAB	ANALYTICS ACTIVATION FOR TOP VOL MACHINE PROFESSIONAL SERIVCES - LEVEL 2	\$530.00 \$541.00	13% 16%	\$461.10 \$454.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
NVBB SMS1	DEPLOYMENT SERVICES - LEVEL 2 SSL SPS MID ASSIST SVC	\$541.00 \$541.00	16% 16%	\$454.44 \$454.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
SMS1SPE SVWX	SPE SPS MID ASSIST SVC CONSOLE EXTENSION KIT	\$541.00 \$541.00	16% 13%	\$454.44 \$470.67	n/a n/a		n/a n/a	n/a n/a		
BAS2 BAS2SPE	BUSINESS ANALYSIS - WHITE GLOVE SRV BUSINESS ANALYSIS - WHITE GLOVE SRV	\$557.00 \$557.00	16% 13%	\$467.88 \$484.59	n/a n/a		n/a n/a	n/a n/a		n/
BAS3 DASU	BAS3-BUS ANALYST WHITE GLOVE SERVICE INSTALLATION & TRAINING	\$557.00 \$557.00	16% 16%	\$467.88 \$467.88	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
NV2A 1E44	INVIEW CUSTOM REPORTS AND TRAINING DESKTOP THERMAL ROLL PRINTER	\$557.00 \$573.00	16% 16%	\$467.88 \$481.32	n/a \$69.00		n/a \$5.45	n/a n/a	n/a	n/
1E47	SP100 LABEL PRINTER WITH LIFTER BASE	\$573.00	16%	\$481.32	\$38.00	\$32.30	\$3.00	n/a	n/a	n/
1E48 RIP-PSR	SP100 LABEL PRINTER RIP INSTALL AND TRAIN-REMOTE-1 JOB SETUP	\$573.00 \$575.00	16% 13%	\$481.32 \$500.25	\$38.00 n/a		\$3.00 n/a	n/a n/a	n/a	n/
DT3D SPE-T7WG	BASIC INSTALL/TRAIN W360 TABBER  T766 - OCR SCANNER CRADLE FOR FIXED SCAN	\$579.00 \$583.00	16% 13%	\$486.36 \$507.21	n/a n/a		n/a n/a	n/a n/a		
TIOL WSMF	MAIL RUN ASSIST-UP TO 4 HOURS CRIGHT MAILER INSTALL /TRAINING	\$596.00 \$610.00	16% 16%	\$500.64 \$512.40	n/a n/a		n/a n/a	n/a n/a		
HPAG HPAT	PAGEWIDE CASSETTE 1X550 SHEETS, NO STAND HP JET DIRECT PRINT SERVER	\$615.00 \$620.00	16% 16%	\$516.60 \$520.80	n/a n/a		n/a n/a	n/a n/a		n/
APA2 LOCKHIGAIN	100 DEPT ANALYTICS EXTERNAL HIGH GAIN ANTENNA FOR VODAPHONE LOCKER CELLU	\$625.00 \$635.00	29% 13%	\$441.88 \$552.45	n/a n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
T790032	ETHERNET ADAPTER T764/5, T6MD/E	\$635.00	13%	\$552.45	n/a	n/a	n/a	n/a	n/a	n/
SFP1 SGC1	FEDEX SMARTPOST (1) UPS SUREPOST (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$119.00	\$119.00 \$119.00	\$11.06
SGM1 SGW1	UPS DOMESTIC MAIL INNOVATIONS (1) UPS DOMESTIC WORLDEASE (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$169.00 \$119.00	\$169.00 \$119.00	\$11.00
SHC1 SHL1	LOOMIS EXPRESS (1) DHL (US & CANADA) (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$119.00	\$119.00 \$119.00	\$11.06
SHP1 SLB1	USPS ACTIVATION CA (1) 3RD PARTY USPS WEB CONNECTOR (1)	\$636.00 \$636.00	13% 13%	\$553.32 \$553.32	n/a n/a	n/a	n/a n/a	\$119.00 \$169.00	\$119.00 \$169.00	\$11.06
SLT1	ERR CERTIFY MAIL /PROOF OF DELIVERY (1)	\$636.00	13%	\$553.32	n/a	n/a	n/a	\$119.00	\$119.00	\$11.06
SNL1 DITS	PUROLATOR (1) SCAN INSTALL & TRAINING	\$636.00 \$639.00	13% 16%	\$553.32 \$536.76	n/a n/a	n/a	n/a n/a	\$119.00 n/a		n/
DF9C NV50	CROSS FOLD KIT INVIEW DASHBOARD 1 UNIT DM125/DM225	\$652.00 \$663.00	16% 16%	\$547.68 \$556.92	n/a n/a		n/a n/a	n/a n/a	n/a	n/
1FBN SV7A	DM SERIES ANALYTICS (300 ACCOUNTS) DM SERIES ANALYTICS (300 ACCOUNTS)	\$665.00 \$665.00	13% 13%	\$578.55 \$578.55	n/a n/a		n/a n/a	n/a n/a		
HS9E LX-AR101	SENDPRO DESKTOP SENDKIT LUXER ASSISSTIVE CONTROLLER - TACTILE DEVICE FOR THE SEEING	\$679.00 \$689.00	13% 13%	\$590.73 \$599.43	\$69.00 n/a	\$58.65 n/a	\$5.45 n/a	n/a n/a		
AZBG MW90806	BLACK GRAPHICS UPGRADE POWER STACKER EXTENSION	\$720.00 \$720.00	18% 18%	\$589.03 \$589.03	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
Z690001 JR64	GREEN 150 LB ROLLERTOP SCALE	\$724.00 \$737.00	13% 13%	\$629.88 \$641.19	n/a \$350.00		n/a \$27.64	n/a n/a	n/a	n/
SL21	LASER PRINTER	\$737.00	13%	\$641.19	\$182.00	\$154.70	\$14.37	n/a	n/a	n/
SPE21 T321	LASER PRINTER LASER PRINTER	\$737.00 \$737.00	13% 13%	\$641.19 \$641.19	\$180.00 \$182.00	\$153.00 \$154.70	\$14.21 \$14.37	n/a n/a	n/a	n/
T534 T5PP	LASER PRINTER  LASER PRINTER	\$737.00 \$737.00	13% 13%	\$641.19 \$641.19	\$182.00 \$182.00	\$154.70 \$154.70	\$14.37 \$14.37	n/a n/a		
OMBIN SYAP3	306S SORT LETTER OPENER BIN ANALYTICS PLATFORM SETUP AND TRAINING B	\$742.00 \$742.00	13% 16%	\$645.54 \$623.28	n/a n/a		n/a n/a	n/a n/a		
T5F2 T5VT	BACKGROUND IMPORT VISITOR TRACKING	\$750.00 \$750.00	12% 12%	\$659.03 \$659.03	n/a n/a	n/a	n/a n/a	\$149.00 \$149.00	\$149.00 \$149.00	\$13.84
CRM4 WRAR	CRIGHT MAILER BUS SERVICES SUITE (BSS) PP PCL INPUT DEVELOPMENT & TEST LICENSE	\$764.00 \$775.00	13% 13%	\$664.68 \$674.25	n/a	n/a	n/a n/a	\$416.00 \$162.00	\$416.00 \$162.00	\$38.65
APSB F7SB	CONNECT +160 LPM SPEED	\$785.00	28%	\$565.20	n/a n/a	n/a	n/a	n/a	n/a	n/
T790031	BARCODE SCANNING SOFTWARE SINGLE BAY CRADLE FOR T764/5, T6MD/E	\$795.00 \$795.00	16% 13%	\$667.80 \$691.65	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
APK3 1GW2	SENDPRO P SERIES HIGH CAP LABEL PRINTER  2LB INTEGRATED WEIGHING FEATURE	\$800.00 \$806.00	13% 16%	\$696.00 \$677.04	\$64.00 n/a		\$5.05 n/a	\$0.00 n/a		n/
T514 T515	BASIC OPERATOR TRAINING - 4 HRS (2 OPER)  ADV OPERATOR TRAINING - 4 HRS (2 OPER)	\$814.00 \$814.00	15% 15%	\$690.60 \$690.60	n/a n/a		n/a n/a	n/a n/a		
T537 T6P0	ARRIVAL LIVE APPLICATION SUPPORT  IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$814.00 \$814.00	15% 15%	\$690.60 \$690.60	n/a n/a		n/a n/a	n/a n/a		
SPE-RCSFEE SSFE	REGIONAL CARRIER SET-UP FEE REGIONAL CARRIER SET-UP FEE	\$820.00 \$820.00	13% 13%	\$713.40 \$713.40	n/a n/a	n/a	n/a n/a	\$151.00 n/a	\$151.00	\$14.03
SBDS T545	BARCODE SCANNER ADD 1 SITE W/ SINGLE WORKSTATION	\$835.00 \$843.00	15% 15%	\$708.41 \$733.41	\$219.00	\$186.15	\$17.29	n/a \$158.00		n/
T5PR	MAIL CENTER PRODUCTIVITY REPORTING	\$843.00	13%	\$733.41	n/a n/a	n/a	n/a n/a	\$158.00	\$158.00	\$14.68
T5SU ZHWL	ADD 1 SINGLE USER 5 LBS. / 3 KG WEIGHING OPTION FOR MP81	\$843.00 \$843.00	13%	\$733.41 \$708.12	n/a n/a	n/a	n/a n/a	\$158.00 n/a		n/
SH10A WRCR	SHOB LIGHT DUTY SHREDDER, SECURITY LVL 4 PLANETPRESS PRES PCL INPUT DEV/TEST	\$848.00 \$850.00	16% 13%	\$712.32 \$739.50	\$39.00 n/a		\$3.08 n/a	n/a \$177.00	\$177.00	\$16.44
SSU0 T5Y1	IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY) IMPLEMENTATION PROJECT LEVEL 1 (1/2 DAY)	\$863.00 \$863.00	16% 16%	\$724.92 \$724.92	n/a n/a		n/a n/a	n/a n/a		
NVBC BMUP	DEPLOYMENT SERVICES - LEVEL 3 BM 6.0 UPGRADE XP	\$869.00 \$870.00	16% 13%	\$729.96 \$756.90	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
DFCS HPAU	CONVEYOR STACKER HP ACCESSIBILITY ASSISTANT	\$870.00 \$875.00	16% 16%	\$730.80 \$735.00	\$82.00 n/a	\$69.70		n/a n/a	n/a	n/
SS1D ZH01	SENDSUITE LIVE DESIGN SERVICES<4HOURS	\$875.00 \$875.00	16%	\$735.00 \$735.00 \$735.00	n/a	n/a	n/a	n/a	n/a	n/
WPF0	5 LB WEIGHING OPTION FOR MP82 SCALE TMM TO CRMAILER AUTOMATION SERVICE	\$880.00	16% 16%	\$739.20	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
1EOT BMUR	DM INFINITY BARCODE SCANNER BUSINESS MANAGER 6.0 UPGRADE	\$886.00 \$886.00	13% 13%	\$770.82 \$770.82	\$219.00 n/a		\$17.29 n/a	n/a n/a	n/a	n/
SPY8 SPY9	LASER PRINTER LASER PRINTER 1E21	\$886.00 \$886.00	16% 16%	\$744.24 \$744.24	\$182.00 \$182.00	\$154.70 \$154.70	\$14.37 \$14.37	n/a n/a		
UXDLAAB DT3T	DATA EXCHANGE S/W FOR DM100I STAND FOR W985 CONVEYOR STACKER	\$886.00 \$891.00	16% 16%	\$744.24 \$748.44	n/a n/a		n/a n/a	n/a n/a	n/a	n,
Z6C4 1E51	BUSINESS MANAGER ADMIN/REPORTING/DATA SP100 WORKSTATION	\$891.00 \$901.00	13%	\$775.17 \$783.87	n/a \$72.00		n/a \$5.69	n/a n/a	n/a	n/
1E60	LASER REPORT PRINTER	\$901.00	13%	\$783.87	\$236.00	\$200.60	\$18.64	n/a	n/a	n/
HZ00 J596037	SENDPRO MAILSTATION WITH 5LB SCALE FIVE BAY CRADLE FOR T764/5, T6MD/E	\$901.00 \$901.00	36% 13%	\$576.64 \$783.87	\$15.00 n/a		\$1.18 n/a	n/a n/a	n/a	n,
SYTOL2 T6RE	ACTIVATION FOR TOLS SSTO REMOTETRAINING <half 4="" day,="" people<="" td=""><td>\$901.00 \$901.00</td><td>13% 16%</td><td>\$783.87 \$756.84</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td>n,</td></half>	\$901.00 \$901.00	13% 16%	\$783.87 \$756.84	n/a n/a		n/a n/a	n/a n/a		n,
ME1C ME1D	METER EQUIPMENT - P SERIES, LV METER EQUIPMENT - P SERIES, HV	\$909.00 \$909.00	15% 15%	\$771.20 \$771.20	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n,
BMH1 BMH3	BUS MGR OPERATOR TRAINING-4HOURS BUS MGR DATA CONVERSION SERVICES	\$925.00 \$925.00	16% 19%	\$777.00 \$749.25	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n/
BMH4	BM V2ORV3 TO NEW SYS DATA MIGRATION	\$925.00	19%	\$749.25	n/a	n/a	n/a	n/a	n/a	n,
MFD0 MFP0	MFDO-MF PROJECT MANAGEMENT <half 1<half="" day="" day<="" mfpo-pro="" project-level="" svc="" td=""><td>\$925.00 \$925.00</td><td>16% 16%</td><td>\$777.00 \$777.00</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td></td></half>	\$925.00 \$925.00	16% 16%	\$777.00 \$777.00	n/a n/a		n/a n/a	n/a n/a		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARI MAINTENANCE
WRBE WRBF	CONNECT WORKFLOW ADD-ON TRNG 1 DAY CONNECT ADMINISTRATOR COURSE 1 DAY	\$925.00 \$925.00	16% 16%	\$777.00 \$777.00	n/a n/a		n/a n/a	n/a n/a		
MP4X MSD2	DIFFERENTIAL WEIGHING FOR 70 LB SCALE 15" COLOR TOUCH DISPLAY	\$930.00 \$930.00	12% 18%	\$817.19 \$760.83	n/a \$0.00		n/a \$0.00	n/a n/a	n/a	n/
NVAC T5M1	PROFESSIONAL SERIVCES - LEVEL 3 PROJECT MANAGEMENT (1/2 DAY)	\$931.00 \$953.00	16% 15%	\$782.04 \$808.53	n/a n/a	n/a	n/a n/a	n/a	n/a	n/
T6P4	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$953.00	15%	\$808.53	n/a	n/a	n/a	n/a n/a	n/a	n/
SGK1 SGL1	DYMANEX (1) SAMEDAY (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SGN1 SGS1	TNT (1) GOLDEN STATE OVERNIGHT (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SGT1 SHL2	UPS AIR FREIGHT (1) DHL (US & CANADA) (2)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SHN1	XPO (1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00	\$16.54
SHR1 SHT1	LONESTAR (1) ATS (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SLB2 SNB1	3RD PARTY USPS WEB CONNNECTOR (2) BAX GLOBAL (1)	\$954.00 \$954.00	13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$337.00 \$178.00	\$337.00 \$178.00	\$31.33 \$16.54
SNE1 SNG1	EASTERN CONNECTION (1) GLOBALTRANZ (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNH1	LTL CZRLT RATING / BOLS (PER CARRIER)(1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00	\$16.54
SNJ1 SNL2	MISCELLANEOUS DOMESTIC CARRIERS (1) PUROLATOR (2)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNM1 SNR1	MIDLAND COURIER (1) ONTRAC (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNS1	SPEE-DEE (1)	\$954.00	13%	\$829.98	n/a	n/a	n/a	\$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SNU1 SNV1	DICOM (1) VELOCITY (1)	\$954.00 \$954.00	13% 13%	\$829.98 \$829.98	n/a n/a	n/a	n/a n/a	\$178.00 \$178.00	\$178.00	\$16.54
SNY1 SNZ1	ICS COURIER (1) CARDINAL COURIER (1)	\$954.00 \$954.00	13%	\$829.98 \$829.98	n/a n/a		n/a n/a	\$178.00 \$178.00	\$178.00 \$178.00	\$16.54 \$16.54
SPE-DESIGNSVC WPF4	SPE DESIGN SERVICES DOCUMENT PRO SVCS LEVEL 2	\$1,000.00 \$1,000.00	16% 16%	\$840.00 \$840.00	n/a n/a	n/a	n/a n/a	n/a n/a		
SSVZ	SENDSUITE LIVE TEMPLATE DEVELOPMENT	\$1,011.00	16%	\$849.24	n/a	n/a	n/a	n/a	n/a	n/
SS3D APG2	SENDSUITE LIVE THIRD PARTY DESIGN SRV  CONNECT+ /SENDPRO P-DUAL RATING ACCT'G	\$1,041.00 \$1,045.00	16% 12%	\$874.44 \$918.24	n/a n/a	n/a	n/a n/a	n/a n/a		
F790250 WRAG	SCAN MOUNT KIT HICAP SHEET FEED PP OPTIMIZED OUTPUT BACKUP LICENSE	\$1,050.00 \$1,050.00	25% 13%	\$787.50 \$913.50	n/a n/a	n/a	n/a n/a	n/a \$219.00		
JZ20	SENDPRO ENTERPRISE MEDIUM-VOLUME PRINTER	\$1,055.00	13%	\$917.85	\$234.00	\$198.90	\$18.48	n/a	n/a	n,
SL22 SL30	LOW TO MID VOLUME 4IN. LABEL PRINTER  100 LB. TABLETOP SCALE	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00 \$248.00	\$204.85 \$210.80	\$19.03 \$19.58	n/a n/a	n/a	n,
SPE22 SPE30	LOW TO MID VOLUME 4IN. LABEL PRINTER  100 LB. TABLETOP SCALE	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00 \$248.00	\$204.85 \$210.80	\$19.03 \$19.58	n/a n/a		
T536 T54M	LOW TO MID VOLUME 4 IN. LABEL PRINTER FOUR BAY CRADLE/BATTERY CHARGER (T746)	\$1,055.00 \$1,055.00	13% 13%	\$917.85 \$917.85	\$241.00	\$204.85	\$19.03	n/a n/a	n/a	n,
T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	\$1,055.00	13%	\$917.85	n/a \$241.00	\$204.85	n/a \$19.03	n/a	n/a	n,
1E53 LOCKER-CW	SP100 NETWORK SENDKIT LOCKER CUSTOM WORK	\$1,060.00 \$1,060.00	13%	\$922.20 \$1,060.00	\$38.00 n/a	\$32.30 n/a	\$3.00 n/a	n/a n/a		
LOCKERPM LOCKERPS	INTELLIGENT LOCKER PROJECT MANAGEMENT INTELLIGENT LOCKER IMPLEMENTATION	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
PTS1	SENDPRO SAAS ONBOARDING	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a	n/a	n/
RECPM SPEPM	RECEIVING PROJECT MANAGEMENT SPE PROJECT MANAGEMENT	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
SPEPS SSCA	SPE IMPLEMENTATION ADDITIONAL CARRIER ACCOUNT ACTIVATION	\$1,060.00 \$1,060.00	16% 13%	\$890.40 \$922.20	n/a n/a		n/a n/a	n/a \$198.00	n/a \$198.00	n/ \$18.39
SSTA SSTD	ADMIN TRAINING -UP TO 4HRS DESKTOP TRAINING - UP TO 4HRS (2 OPER.)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a	n/a	n/a n/a	n/a	n/a	n,
SSTE	OPERATOR TRAINING-UP TO 4HRS (2 OPER.)	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a n/a	n/a	n,
SSU4 SSV0	IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY) PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
SYINF T5Y5	ANALYTICS ACTIVATION FOR INF MACHINE IMPLEMENTATION PROJECT LEVEL 2 (1/2 DAY)	\$1,060.00 \$1,060.00	13% 16%	\$922.20 \$890.40	n/a n/a		n/a n/a	n/a n/a		n,
T5YB	PROJECT MANAGEMENT (1/2 DAY)	\$1,060.00	16%	\$890.40	n/a	n/a	n/a	n/a	n/a	n,
VPPH VPPJ	SST BASIC OP TRAIN - 4 HRS (2 OPERATORS) SST ADVANCED OP TRAIN - 4 HRS (2 OP)	\$1,060.00 \$1,060.00	16% 16%	\$890.40 \$890.40	n/a n/a		n/a n/a	n/a n/a		
ZH30 H6DP	UPGRADE TO 120 LPM SPEED H6DP-COMCOLOR BASIC INSTALL/TRAIN	\$1,060.00 \$1,061.00	16% 16%	\$890.40 \$891.24	n/a n/a		n/a n/a	n/a n/a		
BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	\$1,069.00	16%	\$897.96	n/a	n/a	n/a	n/a	n/a	n,
BASOSPE BMP0	BUSINESS ANALYSIS SERVICES<4HOURS BUS MGR PROJECT MANAGEMENT <half day<="" td=""><td>\$1,069.00 \$1,083.00</td><td>16% 16%</td><td>\$897.96 \$909.72</td><td>n/a n/a</td><td>n/a</td><td>n/a n/a</td><td>n/a n/a</td><td>n/a</td><td>n,</td></half>	\$1,069.00 \$1,083.00	16% 16%	\$897.96 \$909.72	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n,
MFP4 BMZC	MFP4-PRO SVC PROJECT-LEVEL 2 <half auto="" business="" c="" day="" interface<="" manager="" sendpro="" td=""><td>\$1,083.00 \$1,087.00</td><td>16% 13%</td><td>\$909.72 \$945.69</td><td>n/a n/a</td><td></td><td>n/a n/a</td><td>n/a n/a</td><td></td><td></td></half>	\$1,083.00 \$1,087.00	16% 13%	\$909.72 \$945.69	n/a n/a		n/a n/a	n/a n/a		
AM-CUSTOM LOCKERREAR	LOCKER CUSTOM COLOR REAR ACCESS LOCKERS	\$1,103.00 \$1,103.00	13% 13%	\$959.61 \$959.61	n/a n/a		n/a n/a	n/a n/a		
NV10	INVIEW TMR WEB ACCT BUNDLE SINGLE ONLY	\$1,108.00	13%	\$963.96	n/a	n/a	n/a	n/a	n/a	n,
WPZP BM41	WIDE STACKING TRAY RECEIPT PRINTER	\$1,129.00 \$1,145.00	15% 13%	\$957.84 \$996.15	n/a \$241.00	n/a \$204.85	n/a \$19.03	n/a n/a	n/a	n,
WRAY NVAD	PP IMAGING DEVELOPMENT & TEST LICENSE PROFESSIONAL SERIVCES - LEVEL 4	\$1,150.00 \$1,164.00	13% 16%	\$1,000.50 \$977.76	n/a n/a		n/a n/a	\$240.00 n/a	\$240.00 n/a	
SVWC C425	DOUBLE DRAWER/DOOR KIT-SENDPRO P CONSOLE SENDPRO C425	\$1,166.00 \$1,193.00	16% 24%	\$979.44 \$906.68	n/a n/a		n/a n/a	n/a n/a		
1GW5	5LB INTEGRATED WEIGHING FEATURE	\$1,198.00	16%	\$1,006.32	n/a	n/a	n/a	n/a	n/a	n,
F7DI SH11A	BOTTOM ADDRESS INVERTER KIT SH1B OFFICE SHREDDER, SECURITY LEVEL 4	\$1,200.00 \$1,241.00	25% 16%	\$900.00 \$1,042.44	\$0.00 \$110.00	\$0.00 \$93.50	\$0.00 \$8.69	n/a n/a	n/a	n,
HPAH PS-101	PAGEWIDE CASSETTE 1X550 SHEETS W/STAND RISO 1 DAY ADD ON WORKFLOW SUPPORT	\$1,250.00 \$1,250.00	16%	\$1,050.00 \$1,250.00	n/a n/a		n/a n/a	n/a n/a		
WRDE MP5X	PLANETPRESS SEND UP TO 100 USER DEV/TEST DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,250.00 \$1,255.00	13% 12%	\$1,087.50 \$1,102.77	n/a n/a	n/a	n/a n/a	\$260.00 n/a	\$260.00	\$24.1
MSPR	GREEN CONNECT+ POWER STACKER	\$1,255.00	15%	\$1,064.74	\$347.00	\$294.95	\$27.40	n/a	n/a	n n
C300 BMT3	SENDPRO C300 BUS MNGR WIN XP	\$1,267.00 \$1,304.00	16% 13%	\$1,064.28 \$1,134.48	\$123.00 n/a	\$104.55 n/a	\$9.71 n/a	n/a n/a		
TI9K Z6FM	HIGH CAPACITY BIN FOR HIGH SHEET COUNT SETS (2 POSITIONS) FUNDS MANAGEMENT - DM SERIES ONLY	\$1,304.00 \$1,304.00	16% 13%	\$1,095.36 \$1,134.48	n/a n/a		n/a n/a	n/a n/a		
F7WT	FILE BASED PROCESSING SETUP	\$1,306.00	16%	\$1,097.04	n/a	n/a	n/a	n/a	n/a	n n
NV21 LX-CUSTOM	INVIEW DASHBOARD TWO OR MORE SITES CUSTOM COLOR (REQUIRES MANUAL CONFIGURATION)	\$1,315.00 \$1,325.00	13% 13%	\$1,144.05 \$1,152.75	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n n
T5FF T5FG	IMAGING FEATURE ROUTE ACTIVITY LOGGING FEATURE	\$1,325.00 \$1,325.00	13% 13%	\$1,152.75 \$1,152.75	n/a n/a		n/a n/a	\$248.00 \$248.00	\$248.00 \$248.00	
WSMC APA4	MAIL COACH TRAIN 8 HOURS / 2 PEOPLE 500 DEPT ANALYTICS	\$1,325.00 \$1,350.00	16% 18%	\$1,113.00 \$1,104.44	n/a n/a	n/a	n/a n/a	n/a n/a	n/a	n n
SFP2	FEDEX SMARTPOST (2)	\$1,357.00	13%	\$1,180.59	n/a	n/a	n/a	\$253.00	\$253.00	\$23.5
SGC2 SGM2	UPS SUREPOST (2) UPS DOMESTIC MAIL INNOVATIONS (2)	\$1,357.00 \$1,357.00	13% 13%	\$1,180.59 \$1,180.59	n/a n/a		n/a n/a	\$253.00 \$281.00	\$253.00 \$281.00	
SGW2 SLT2	UPS DOMESTIC WORLDEASE (2) ERR CERTIFIED MAIL PROOF OF DELIVERY (2)	\$1,357.00 \$1,357.00	13% 13%	\$1,180.59 \$1,180.59	n/a n/a	n/a	n/a n/a	\$253.00 \$253.00	\$253.00 \$253.00	\$23.5
SL32	200 LB. ROLLERTOP SCALE	\$1,373.00	13%	\$1,194.51	\$350.00	\$297.50	\$27.64	n/a	n/a	ı
SPE32 ZHWM	200 LB. ROLLERTOP SCALE  10 LBS. / 5 KG WEIGHING OPTION FOR MP81	\$1,373.00 \$1,373.00	13% 16%	\$1,194.51 \$1,153.32	\$347.00 n/a		\$27.40 n/a	n/a n/a	n/a	r
T6MD LX-IL1001	SSTO - WIRELESS MOBILE SCANNER T6MD EXTRA IPAD & WALL MOUNTING BRACKET	\$1,377.00 \$1,378.00	13% 13%	\$1,197.99 \$1,198.86	\$234.00 n/a	\$198.90 n/a	\$18.48 n/a	n/a n/a		
LX-IL1002	EXTRA TOUCHSCREEN-HANDHELD IPAD MINI WITH A HANDHELD	\$1,378.00	13%	\$1,198.86	n/a	n/a	n/a	n/a	n/a	n n
T538 C191	TRACKING ASSISTANT PORTABLE BELT PRINTER BLUETOOTH DIMENSIONER UNIT W/BC SCANNER	\$1,385.00 \$1,400.00	12% 13%	\$1,217.00 \$1,218.00	\$192.00 \$117.00	\$163.20 \$99.45	\$15.16 \$9.24	n/a n/a	n/a	ı m
ZH02 WRCF	10 LB WEIGHING OPTION FOR MP82 SCALE PLANETPRESS PERF PACK DEV/TEST	\$1,405.00 \$1,425.00	16% 13%	\$1,180.20 \$1,239.75	n/a n/a		n/a n/a	n/a \$297.00		

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWAR MAINTENANCE
WPYI WPYJ	AUTO-CONTROL STACKING TRAY II WIDE STACKING TRAY	\$1,428.00 \$1,428.00	10% 10%	\$1,285.20 \$1,285.20	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
WPZN 1FY8	AUTO CONTROL STACKING TRAY DM400 95 LPM	\$1,428.00 \$1,431.00	15% 16%	\$1,211.52 \$1,202.04	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
SYINF2 TIOK	ACTIVATION FOR SPE, DMINFINITY INSERTER INSTALLATION & TRAINING	\$1,431.00 \$1,442.00	13% 16%	\$1,244.97 \$1,211.28	n/a n/a	n/a	n/a	n/a	n/a n/a	n,
T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	\$1,469.00	13%	\$1,278.03	\$192.00	\$163.20		n/a n/a	n/a	n,
T5TW TIAT	WIRELESS ACCESS POINT RELAY 1000 ADDITIONAL SHEET FEEDER	\$1,479.00 \$1,479.00	13% 14%	\$1,286.73 \$1,271.94	n/a \$0.00	\$0.00		n/a n/a	n/a n/a	n,
CF2D CFOMR	2D BARCODE CONSULTING AND DESIGN SERVICE OMR CONSULTING AND ANALYSIS SERVICE	\$1,484.00 \$1,484.00	16% 16%	\$1,246.56 \$1,246.56	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
OMBAT OMSTAT	306 LETTER OPENER BATCHER REPORT PRINTER OPEX 306 LETTER OPENER	\$1,484.00 \$1,484.00	13% 13%	\$1,291.08 \$1,291.08	n/a \$125.00		n/a \$9.87	n/a n/a	n/a n/a	n,
T6RF	SSTO REMOTETRAINING <full 4="" day,="" people<="" td=""><td>\$1,484.00</td><td>16%</td><td>\$1,246.56</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n,</td></full>	\$1,484.00	16%	\$1,246.56	n/a	n/a	n/a	n/a	n/a	n,
T531 SFPV	HIGH VOLUME 4IN. LABEL PRINTER FEDEX SMARTPOST (5)	\$1,495.00 \$1,527.00	12% 13%	\$1,313.66 \$1,328.49	\$429.00 n/a		n/a	n/a \$285.00	n/a \$285.00	\$26.4
SGCV SGMV	UPS SUREPOST (5) UPS DOMESTIC MAIL INNOVATIONS (5)	\$1,527.00 \$1,527.00	13%	\$1,328.49 \$1,328.49	n/a n/a		n/a n/a	\$285.00 \$285.00	\$285.00 \$285.00	\$26.4 \$26.4
SGWV SLTV	UPS DOMESTIC WORLDEASE (5) ERR CERTIFIED MAIL PROOF OF DELIVERY (5)	\$1,527.00 \$1,527.00	13% 13%	\$1,328.49 \$1,328.49	n/a n/a		n/a n/a	\$285.00 \$285.00	\$285.00 \$285.00	\$26.4 \$26.4
1GW9 WRAP	10LB INTEGRATED WEIGHING FEATURE PP PCL INPUT BACKUP LICENSE	\$1,532.00 \$1,550.00	16% 13%	\$1,286.88 \$1,348.50	n/a n/a	n/a	n/a n/a	n/a	n/a \$323.00	n,
APSH	CONNECT +220 LPM SPEED	\$1,560.00	26%	\$1,150.19	n/a	n/a	n/a	\$323.00 n/a	n/a	
SL19 SPE19	HIGH VOLUME 4IN. LABEL PRINTER HIGH VOLUME 4IN. LABEL PRINTER	\$1,585.00 \$1,585.00	13% 13%	\$1,378.95 \$1,378.95	\$429.00 \$429.00	\$364.65 \$364.65	\$33.88 \$33.88	n/a n/a	n/a n/a	
T5HP ATSO	HIGH VOLUME 4IN. LABEL PRINTER ATS-ONSITE	\$1,585.00 \$1,590.00	13% 7%	\$1,378.95 \$1,478.70	\$429.00 n/a	\$364.65 n/a	\$33.88 n/a	n/a n/a	n/a n/a	
LOCKERX	INTELLIGENT LOCKER X	\$1,590.00	13%	\$1,383.30	\$0.00	\$0.00	\$0.00	n/a	n/a	n,
SGK2 SGL2	DYMANEX (2) SAMEDAY (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SGN2 SGS2	TNT (2) GOLDEN STATE OVERNIGHT (2)	\$1,590.00 \$1,590.00	13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SGT2 SHLV	UPS AIR FREIGHT (2) DHL (US & CANADA) (5)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SHN2	XPO (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SHR2 SHT2	LONESTAR (2) ATS (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SLBV SNB2	3RD PARTY USPS WEB CONNNECTOR (5) BAX GLOBAL (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$405.00 \$297.00	\$405.00 \$297.00	\$37.6 \$27.5
SNE2	EASTERN CONNECTION (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SNG2 SNH2	GLOBALTRANZ (2)  LTL CZARLITE RATE BOL (PER CARRIER) (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNJ2 SNLV	MISCELLANEOUS DOMESTIC CARRIERS (2) PUROLATOR (5)	\$1,590.00 \$1,590.00	13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNM2 SNR2	MIDLAND COURIER (2) ONTRAC (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNS2	SPEE-DEE (2)	\$1,590.00	13%	\$1,383.30	n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
SNU2 SNV2	DICOM (2) VELOCITY (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SNY2 SNZ2	ICS COURIER (2) CARDINAL COURIER (2)	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a n/a		n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
SPE-HC SSHC	ADDITIONAL LOCATIONS(100) PRICE PER LOC. ADDITIONAL LOCATIONS(100) PRICE PER LOC.	\$1,590.00 \$1,590.00	13% 13%	\$1,383.30 \$1,383.30	n/a	n/a	n/a n/a	\$297.00 \$297.00	\$297.00 \$297.00	\$27.5 \$27.5
T5F1	NET QUERY	\$1,590.00	13%	\$1,383.30	n/a n/a	n/a	n/a	\$297.00	\$297.00	\$27.5
T790041 APA5	FIVE BAY ETHERNET CRADLE-T764/5,T6MD/E 1000 DEPT ANALYTICS	\$1,590.00 \$1,612.00	13% 23%	\$1,383.30 \$1,243.51	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	
BM42 BM44	BARCODE SCANNER FOR DATA COLLECTOR  BC SCAN DM SERIES/BUDGET MNGR	\$1,622.00 \$1,622.00	13% 13%	\$1,411.14 \$1,411.14	\$221.00 \$221.00	\$187.85 \$187.85		n/a n/a	n/a n/a	
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,633.00	16%	\$1,371.72	n/a	n/a	n/a	n/a	n/a	n,
WPF1 TI90	DOCUMENT PROSVCS LEVEL 1  RELAY 9000 W/INST/TRG<500K MO W/BASE, MAIL FEEDER, TOWE	\$1,655.00 \$1,691.00	15% 14%	\$1,404.10 \$1,454.26	n/a \$0.00	n/a \$0.00	n/a \$0.00	n/a n/a	n/a n/a	n,
TI91 W593	OMR SCAN W/INSTALL & TRG RELAY 3500-4500 FILE BASED PROCESSING WINDOWS 10 PC	\$1,691.00 \$1,696.00	14%	\$1,454.26 \$1,424.64	n/a \$501.00	n/a \$425.85	n/a \$39.56	n/a n/a	n/a n/a	
TIOM WRCP	RELAY 9000 INSTALLATION AND TRAINING PLANETPRESS PRES PCL INPUT BACK-UP	\$1,700.00 \$1,700.00	16% 13%	\$1,428.00 \$1,479.00	n/a n/a		n/a n/a	n/a \$354.00	n/a \$354.00	n \$32.8
T6P1	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,720.00	16%	\$1,444.80	n/a	n/a	n/a	n/a	n/a	n
SSU1 T5Y2	IMPLEMENTATION PROJECT LEVEL 1 (1 DAY) IMPLEMENTATION PROJECT LEVEL 1 (1 DAY)	\$1,721.00 \$1,721.00	16% 16%	\$1,445.64 \$1,445.64	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
1FWV ERPP	5 LB INTERFACED WEIGHING UNIT E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,730.00 \$1,734.00	24% 13%	\$1,310.48 \$1,508.58	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
SS2D WRBB	SENDSUITE LIVE DESIGN SERVICES<1DAY CONNECT FOUNDATION TRNG 2 DAYS	\$1,749.00 \$1,750.00	16% 16%	\$1,469.16 \$1,470.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
WRBC	CONNECT ADVANCED TRNG 2 DAYS	\$1,750.00	16%	\$1,470.00	n/a	n/a	n/a	n/a	n/a	n,
SL33 SPE33	149 LB. ROLLERTOP SCALE 149 LB. ROLLERTOP SCALE	\$1,797.00 \$1,797.00	13% 13%	\$1,563.39 \$1,563.39	\$357.00 \$354.00	\$303.45 \$300.90		n/a n/a	n/a n/a	
WSMG APSE	CRIGHTMAILER INSTALL TRAIN MAIL RUN ASST CONNECT+ 160/95 LPM SPEED	\$1,807.00 \$1,835.00	16% 18%	\$1,517.88 \$1,501.21	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
MFD1	MFD1-MF PROJECT MANAGEMENT <full day<="" td=""><td>\$1,844.00</td><td>16%</td><td>\$1,548.96</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n</td></full>	\$1,844.00	16%	\$1,548.96	n/a	n/a	n/a	n/a	n/a	n
MFP1 TIRS	MFP1-PRO SVC PROJECT-LEVEL 1 <full day="" power="" stacker<="" td="" vertical=""><td>\$1,844.00 \$1,861.00</td><td>16% 14%</td><td>\$1,548.96 \$1,600.46</td><td>n/a \$181.00</td><td>\$153.85</td><td></td><td>n/a n/a</td><td></td><td>n</td></full>	\$1,844.00 \$1,861.00	16% 14%	\$1,548.96 \$1,600.46	n/a \$181.00	\$153.85		n/a n/a		n
TIVP RDSE	VERTICAL POWER STACKER SYSTEMS ENGINEERING - FBP OR WIN10 SERVER INST&TRG	\$1,861.00 \$1,889.00	15% 13%	\$1,581.85 \$1,643.43	\$181.00 n/a	\$153.85 n/a	\$14.29 n/a	n/a n/a	n/a n/a	
SPE39 ZH03	CORDLESS WEDGE SCANNER  15 LB WEIGHING OPTION FOR MP82 SCALE	\$1,895.00 \$1,903.00	13% 16%	\$1,648.65 \$1,598.52	\$450.00 n/a	\$382.50		n/a n/a	n/a	п
ZHWH	15 LBS. / 7 KG WEIGHING OPTION FOR MP81	\$1,903.00	16%	\$1,598.52	n/a	n/a	n/a	n/a	n/a	r
ZH07 ZHA2	15 LB WEIGHING OPTION FOR MP3W SCALE 15 LB WEIGHING OPTION FOR MT30 SCALE	\$1,935.00 \$1,935.00	16% 16%	\$1,625.40 \$1,625.40	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
W760 APA7	STACKER 2000 DEPT ANALYTICS	\$1,940.00 \$1,946.00	16% 23%	\$1,629.60 \$1,501.21	\$229.00 n/a	\$194.65		n/a n/a	n/a n/a	ı n
T6ME	SSTO - CELLULAR/WIRELESS MOBILE SCANNER	\$1,961.00	13%	\$1,706.07	\$610.00	\$518.50	\$48.17	n/a	n/a	r
T764 T766	SST - WIRELESS MOBILE SCANNER T764  SPE OCR MOBILE SCANNER	\$1,961.00 \$1,961.00	13% 13%	\$1,706.07 \$1,706.07	\$234.00 \$234.00	\$198.90 \$198.90	\$18.48	n/a n/a	n/a n/a	ı n
TIRG CRM7	ADJ TABLE 72 W/SHELF/LOCK DOOR CRIGHT MAILER ELEC DELIV STAND-ALONE SW	\$1,961.00 \$1,967.00	16% 13%	\$1,647.24 \$1,711.29	n/a n/a		n/a n/a	n/a \$1,248.00	n/a \$1,248.00	
CRM8 TIRJ	CRIGHT MAILER ELEC DELIV INTEGRATED SW ADJ TABLE, 60 IN. W/ SHELF	\$1,967.00 \$1,995.00	13% 16%	\$1,711.29 \$1,675.80	n/a n/a	n/a	n/a n/a	\$1,248.00 n/a	\$1,248.00 n/a	\$115.
WPZG	ADDITIONAL STACKER CART FOR WPZU	\$1,995.00	15%	\$1,692.56	n/a	n/a	n/a	n/a	n/a	1
RIPF WPF5	MRDF PREP DOCUMENT PRO SVCS LEVEL 2	\$2,000.00 \$2,000.00	13% 16%	\$1,740.00 \$1,680.00	n/a n/a	n/a	n/a n/a	\$396.00 n/a	\$396.00 n/a	
WRBG WRBM	CONNECT OVERVIEW TRNG 1 DAY CONNECT WORKFLOW ADD-ON TRNG 1 DAY	\$2,000.00 \$2,000.00	16% 16%	\$1,680.00 \$1,680.00	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
WRBN	CONNECT ADMINISTRATOR COURSE 1 DAY	\$2,000.00	16%	\$1,680.00	n/a	n/a	n/a	n/a	n/a	
SL39 SPE-T539	CORDLESS WEDGE SCANNER CORDLESS SCANNER	\$2,009.00 \$2,009.00	13% 13%	\$1,747.83 \$1,747.83	\$450.00 \$450.00	\$382.50 \$382.50	\$35.53	n/a n/a	n/a n/a	ı
T539 T5T9	CORDLESS SCANNER CORDLESS SCANNER	\$2,009.00 \$2,009.00	13% 13%	\$1,747.83 \$1,747.83	\$450.00 \$450.00	\$382.50 \$382.50		n/a n/a	n/a n/a	
OMCONV T5M2	306S SORT LETTER OPENER CONVEYOR PROJECT MANAGEMENT (1 DAY)	\$2,014.00 \$2,020.00	13% 16%	\$1,752.18 \$1,696.80	\$167.00	\$141.95		n/a n/a	n/a n/a	r
T6P5	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY)	\$2,020.00	16%	\$1,696.80	n/a n/a	n/a	n/a	n/a	n/a	г
SSVW SVWE	SENDSUITE LIVE TRAINING MATERIAL DEVELOP  CONSOLE	\$2,021.00 \$2,036.00	16% 16%	\$1,697.64 \$1,710.24	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
T5F8 HPAI	ODBC INTEGRATION PAGEWIDE CASSETTE 3X550 SHEETS W/STAND	\$2,055.00 \$2,070.00	12% 16%	\$1,805.73 \$1,738.80	n/a n/a	n/a	n/a n/a	\$406.00 n/a	\$406.00 n/a	\$37.7
SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SRV	\$2,070.00	16%	\$1,748.04	n/a n/a		n/a n/a	n/a n/a		

PCN	Envelope ID: FEE57F59-68F9-412C-A	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SSU5 SSV1	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY) PROJECT MANAGEMENT (1 DAY)	\$2,094.00 \$2,094.00	16% 16%	\$1,758.96 \$1,758.96	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
T5Y6 T5YC	IMPLEMENTATION PROJECT LEVEL 2 (1 DAY) PROJECT MANAGEMENT (1 DAY)	\$2,094.00	16% 16%	\$1,758.96 \$1,758.96	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
NVAE WPYM	PROFESSIONAL SERIVCES - LEVEL 5 FW 4 CARTRIDGE STARTER INK PACK	\$2,100.00 \$2,100.00	16%	\$1,764.00 \$2,100.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
WRAE	PP OPTIMIZED OUTPUT	\$2,100.00	13%	\$1,827.00	n/a	n/a	n/a	\$437.00	\$437.00	\$40.60
TACSSTOWIFI	TRACKING ASSISTANT SSTO C WIFI ONLY TRACKING ASSISTANT SST WIFI ONLY	\$2,112.00	13%	\$1,837.44 \$1,837.44	\$244.00 \$244.00	\$207.40 \$207.40	\$19.27 \$19.27	n/a n/a	n/a n/a	n/a n/a
J540 J546	COUNTER SIGNATURE PAD COUNTER SIGNATURE PAD PLUS	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	n/a \$328.00	\$278.80	n/a \$25.90	n/a n/a	n/a n/a	n/a n/a
SL20 SPE20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	\$337.00 \$219.00	\$286.45 \$186.15	\$26.61 \$17.29	n/a n/a	n/a n/a	n/a n/a
T530 T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER NON-CONTACT PROGRAMMABLE WEDGE SCANNER	\$2,115.00 \$2,115.00	13% 13%	\$1,840.05 \$1,840.05	\$337.00 \$337.00	\$286.45 \$286.45	\$26.61 \$26.61	n/a n/a	n/a n/a	n/a n/a
TIET	EXIT TRANSPORT FEDEX SMARTPOST (10)	\$2,115.00 \$2,120.00	16% 13%	\$1,776.60 \$1,844.40	n/a n/a		n/a n/a	n/a \$396.00	n/a \$396.00	n/a \$36.79
SGCX SGMX	UPS SUREPOST (10) UPS DOMESTIC MAIL INNOVATIONS (10)	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SGWX SHLX	UPS DOMESTIC WORLDEASE (10) DHL (US & CANADA) (10)	\$2,120.00 \$2,120.00 \$2,120.00	13% 13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SLBX	3RD PARTY USPS WEB CONNNECTOR (10)	\$2,120.00	13%	\$1,844.40	n/a	n/a	n/a	\$562.00	\$562.00	\$52.21
SLTX SNLX	ERR CERTIFY MAIL /PROOF OF DELIVERY (10) PUROLATOR (10)	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a	n/a	n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
SPE-HL SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOC. ADDITIONAL LOCATIONS (50) PRICE PER LOC.	\$2,120.00 \$2,120.00	13% 13%	\$1,844.40 \$1,844.40	n/a n/a		n/a n/a	\$396.00 \$396.00	\$396.00 \$396.00	\$36.79 \$36.79
WPR1 BAS1	DOCUMENT PROCESS MANAGEMENT BUSINESS ANALYSIS SERVICES<1DAY	\$2,120.00 \$2,137.00	16% 16%	\$1,780.80 \$1,795.08	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
BAS1SPE 1FWW	BUSINESS ANALYSIS SERVICES<1DAY  10 LB INTERFACED WEIGHING (UNIT)	\$2,137.00 \$2,150.00	16% 24%	\$1,795.08 \$1,628.63	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
BMP1	BUS MGR PROJECT MANAGEMENT <full day<="" td=""><td>\$2,164.00</td><td>16%</td><td>\$1,817.76</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td><td>n/a</td></full>	\$2,164.00	16%	\$1,817.76	n/a	n/a	n/a	n/a	n/a	n/a
MFP5 SLCA	MFP5-PRO SVC PROJECT-LEVEL 2 <full carrier="" custom="" day="" rate<="" td="" ups=""><td>\$2,164.00 \$2,184.00</td><td>16% 13%</td><td>\$1,817.76 \$1,900.08</td><td>n/a n/a</td><td>n/a</td><td>n/a n/a</td><td>n/a \$407.00</td><td>n/a \$407.00</td><td>n/a \$37.81</td></full>	\$2,164.00 \$2,184.00	16% 13%	\$1,817.76 \$1,900.08	n/a n/a	n/a	n/a n/a	n/a \$407.00	n/a \$407.00	n/a \$37.81
SSVA W763	ADDRESS EZ IMPORT SERVICE STACKER W/INTERFACE	\$2,184.00 \$2,200.00	16% 16%	\$1,834.56 \$1,848.00	n/a \$229.00	\$194.65	n/a \$18.08	n/a n/a	n/a n/a	n/a n/a
1FZ9 BMS3	120 LPM FEATURE CLIENT HOST SOFTWARE ONLY	\$2,221.00 \$2,221.00	16% 13%	\$1,865.64 \$1,932.27	n/a \$134.00	n/a \$113.90	n/a \$10.58	n/a \$649.00	n/a \$649.00	n/a \$60.29
TACSSTOCELL TASSTCELL	TRACKING ASSISTANT SSTO C CELLULAR TRACKING ASSISTANT SST CELLULAR	\$2,237.00 \$2,237.00	13% 13%	\$1,946.19 \$1,946.19	\$634.00 \$634.00	\$538.90 \$538.90	\$50.06 \$50.06	n/a n/a	n/a n/a	n/a n/a
WRBD SVWA	CONNECT FOUND. FULL TRNG 3 DAYS SENDPRO P SERIES CONSOLE W/ SCALE STAND	\$2,250.00 \$2,258.00	16% 16%	\$1,890.00 \$1,896.72	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
TI23	2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AN	\$2,275.00	14%	\$1,956.50	\$487.00	\$413.95	\$38.46	n/a	n/a	n/a
TI24 C2C1	2D SCANNER HALF & Z FOLD FRONT OF DOCUMENT, C & DOUBLE SENDPRO C425 - SENDPRO BUNDLE	\$2,275.00 \$2,279.00	14% 24%	\$1,956.50 \$1,732.04	\$487.00 \$30.00	\$413.95 \$25.50	\$38.46 \$2.37	n/a n/a	n/a n/a	n/a n/a
WRAW MSPS	PP IMAGING BACKUP LICENSE SENDPRO P SERIES POWER STACKER	\$2,300.00 \$2,305.00	13% 18%	\$2,001.00 \$1,885.72	n/a \$347.00	n/a \$294.95	n/a \$27.40	\$479.00 n/a	\$479.00 n/a	\$44.50 n/a
TIRH APA9	ADJ TABLE 60 W/SHELF/LOCK DOOR 3000 DEPT ANALYTICS	\$2,348.00 \$2,360.00	16% 18%	\$1,972.32 \$1,930.72	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a
1FW5 1FWX	15 LB INTERFACE WEIGH (LEFT/RIGHT UNIT) 15 LB INTERFACED WEIGHING (UNIT)	\$2,465.00 \$2,465.00	24% 24%	\$1,867.24 \$1,867.24	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
RIP-PSO WRDC	RIP INSTALL AND TRAIN-ONSITE-1 JOB SETUP PLANETPRESS SEND UP TO 100 USERS BACK-UP	\$2,500.00	16% 13%	\$2,100.00 \$2,175.00	n/a n/a	n/a	n/a n/a	n/a \$520.00	n/a \$520.00	n/a \$48.31
WRDR	OL CONNECT SEND-MAX 1000 USERS DEV/TEST	\$2,500.00	13%	\$2,175.00	n/a	n/a	n/a	\$494.00	\$494.00	\$45.89
T765 SPE-T332	SST - CELLULAR/WIRELESS MOBILE SCANNER 2 DIMENSIONAL SCANNER	\$2,543.00 \$2,544.00	13% 13%	\$2,212.41 \$2,213.28	\$610.00 \$328.00	\$518.50 \$278.80	\$48.17 \$25.90	n/a n/a	n/a n/a	n/a n/a
T332 APSC	2 DIMENSIONAL SCANNER CONNECT+ 180 LPM SPEED	\$2,544.00 \$2,610.00	13% 28%	\$2,213.28 \$1,879.20	\$377.00 n/a	\$320.45 n/a	\$29.77 n/a	n/a n/a	n/a n/a	n/a n/a
WPZW TI92	GD CMYKG FULL PACKAGE  2D SCANNER C & DOUBLE FOLD FRONT OF DOCUMENT, HALF AND	\$2,625.00 \$2,645.00	15% 14%	\$2,227.05 \$2,274.70	n/a \$487.00	n/a \$413.95	n/a \$38.46	n/a n/a	n/a n/a	n/a n/a
TI93 TI2D	2D SCANNER HALF AND Z FOLD FRONT OF DOCUMENT, C & DOUB 2D TOWER SCANNING	\$2,645.00 \$2,650.00	14% 16%	\$2,274.70 \$2,226.00	\$487.00 \$1,287.00	\$413.95 \$1,093.95	\$38.46 \$101.63	n/a n/a	n/a n/a	n/a n/a
F7FS F7TB	FIX BEAM OMR BC SCAN HCSF TOWER OMR BC SCAN HARDWARE	\$2,730.00 \$2,730.00	16% 16%	\$2,293.20 \$2,293.20	\$252.00 \$421.00	\$214.20 \$357.85	\$19.90 \$33.24	n/a n/a	n/a n/a	n/a n/a
TIRM W592	TOWER OMR BARCODE SCAN HARDWARE WINDOWS 10 PC	\$2,730.00	16% 16%	\$2,293.20	\$421.00 \$421.00 \$129.00	\$357.85	\$33.24	n/a	n/a	n/a
PS-102	RISO 2 DAY WORKFLOW SUPPORT	\$2,746.00 \$2,799.00	0%	\$2,389.02 \$2,799.00	n/a		\$10.19 n/a	n/a n/a	n/a n/a	n/a n/a
1FW6 T6RG	30 LB INTERFACE WEIGH W/EXTERNAL DISPLAY SSTO ONSITE HW INST, TRNG <full 4ppl<="" day,="" td=""><td>\$2,820.00 \$2,836.00</td><td>24% 16%</td><td>\$2,136.15 \$2,382.24</td><td>n/a n/a</td><td>n/a</td><td>n/a n/a</td><td>n/a n/a</td><td>n/a n/a</td><td>n/a n/a</td></full>	\$2,820.00 \$2,836.00	24% 16%	\$2,136.15 \$2,382.24	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
WRAC WRCD	PP CONNECT DEVELOPMENT & TEST LICENSE PLANETPRESS PERF PACK BACK-UP	\$2,850.00 \$2,850.00	13% 13%	\$2,479.50 \$2,479.50	n/a n/a		n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
C2C2 TIRU	SENDPRO C425 - SENDPRO PLUS BUNDLE 2D TOWER/INST&TRG/RELAY INTEG PRO STD	\$2,852.00 \$2,880.00	18% 16%	\$2,338.64 \$2,419.20	\$30.00 \$1,237.00	\$25.50 \$1,051.45	\$2.37 \$97.68	n/a \$570.00	n/a \$570.00	n/a \$52.95
HPAJ T5EA	PAGEWIDE CASSETTE 2X2000 SHEETS W/STAND ENHANCED WINMOBIL TRACKING ASSISTANT	\$2,895.00 \$2,942.00	16% 13%	\$2,431.80 \$2,559.54	n/a \$506.00		n/a \$39.96	n/a n/a	n/a n/a	n/a n/a
SL91 SPE91	PC W/ FLAT PANEL MONITOR PC W/ FLAT PANEL MONITOR	\$2,963.00 \$2,963.00	13% 13%	\$2,577.81 \$2,577.81	\$480.00 \$480.00	\$408.00 \$408.00	\$37.90 \$37.90	n/a n/a	n/a n/a	n/a n/a
T5P4	PC W/ FLAT PANEL MONITOR	\$2,963.00	13%	\$2,577.81	\$480.00	\$408.00	\$37.90	n/a	n/a	n/a
WPZF ZH13	FACE DOWN LEFT EXIT STAPLER 30 LB WEIGHING OPTION FOR MP30 SCALE	\$2,970.00 \$2,989.00	15% 16%	\$2,519.75 \$2,510.76	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
ZHA8 ZHA3	30 LB WEIGHING OPTION FOR MT3W SCALE 30 LB WEIGHING OPTION FOR MT30 SCALE	\$2,989.00 \$2,990.00	16% 16%	\$2,510.76 \$2,511.60	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/a n/a
RIPS BMPC	RELAY INTEGRITY PRO BUS MANAGER HOST WORKSTATION PC	\$3,000.00 \$3,053.00	13% 13%	\$2,610.00 \$2,656.11	n/a \$463.00	n/a \$393.55	n/a \$36.56	\$593.00 n/a	\$593.00 n/a	\$55.09 n/a
TIRY	2D TOWER/INST& TRG/INTEGRITY EXPRESS ON-SITE PLANETPRESS CUSTOM TRAIN	\$3,053.00 \$3,090.00	15% 15%	\$2,595.05 \$2,621.56	\$1,287.00 n/a	\$1,093.95 n/a	\$101.63 n/a	n/a n/a	n/a n/a	n/a n/a
WRAM 1FW7	PP PCL INPUT 70 LB INTERFACE WEIGH W/EXTERNAL DISPLAY	\$3,100.00 \$3,145.00	13% 24%	\$2,697.00 \$2,382.34	n/a n/a	n/a	n/a n/a	\$645.00 n/a	\$645.00 n/a	\$59.92 n/a
OMPRINT SGKV	306 AND 306S HIGH SPEED INKJET PRINTER DYMANEX (5)	\$3,180.00	13% 13%	\$2,766.60 \$2,766.60	\$234.00	\$198.90	\$18.48	n/a \$593.00	n/a \$593.00	n/a
SGLV	SAMEDAY (5)	\$3,180.00 \$3,180.00	13%	\$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00	\$593.00	\$55.09 \$55.09
SGNV SGSV	TNT (5) GOLDEN STATE OVERNIGHT (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SGTV SH13A	UPS AIR FREIGHT (5) SH3B OFFICE SHREDDER, SECURITY LEVEL 5	\$3,180.00 \$3,180.00	13% 16%	\$2,766.60 \$2,671.20	n/a \$384.00		n/a \$30.32	\$593.00 n/a	\$593.00 n/a	\$55.09 n/a
SHNV SHRV	XPO (5) LONESTAR (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SHTV SNBV	ATS (5) BAX GLOBAL (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNEV	EASTERN CONNECTION (5)	\$3,180.00	13%	\$2,766.60	n/a	n/a	n/a	\$593.00	\$593.00	\$55.09
SNGV	GLOBALTRANZ (5) LTL CZARLITE RATE BOS (PER CARRIER) (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNJV SNMV	MISCELLANEOUS DOMESTIC CARRIERS (5) MIDLAND COURIER (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNRV SNSV	ONTRAC (5) SPEE-DEE (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a		n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNUV	DICOM (5) VELOCITY (5)	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SNYV	ICS COURIER (5)	\$3,180.00	13%	\$2,766.60	n/a	n/a	n/a	\$593.00	\$593.00	\$55.09
SNZV SPE-HT	CARDINAL COURIER (5) ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,180.00 \$3,180.00	13%	\$2,766.60	n/a n/a	n/a	n/a n/a	\$593.00 \$593.00	\$593.00 \$593.00	\$55.09 \$55.09
SPESSVG SSHT	SPE BATCH PROCESSING TOOL ADDITIONAL LOCATIONS (25) PRICE PER LOC.	\$3,180.00 \$3,180.00	13% 13%	\$2,766.60 \$2,766.60	n/a n/a	n/a	n/a n/a	n/a \$593.00	n/a \$593.00	n/a \$55.09
SYAP5 WPYG	ANALYTICS PLATFORM SETUP AND TRAINING C FACE DOWN FINISHER INCLUDES	\$3,180.00 \$3,269.00	16% 15%	\$2,671.20 \$2,773.42	n/a n/a		n/a n/a	n/a n/a	n/a n/a	n/a n/a

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
NVBE C5CC	DEPLOYMENT SERVICES - LEVEL 5 SENDPRO C AUTO 95	\$3,271.00 \$3,334.00	16% 16%	\$2,747.64 \$2,800.56	n/a \$389.00	n/a \$330.65	n/a \$30.72	n/a n/a	n/a n/a	
	DL200 LETTER OPENER 70 LB WEIGHING OPTION FOR MP49 SCALE	\$3,334.00 \$3,334.00	16% 16%	\$2,800.56 \$2,800.56	\$298.00 n/a	\$253.30	\$23.53 n/a	n/a n/a	n/a n/a	n/
ZHA5	70 LB WEIGHING OPTION FOR MT7W SCALE	\$3,334.00	16%	\$2,800.56	n/a	n/a	n/a	n/a	n/a	n/
ZHB5 WRCN	70 LB WEIGHING OPTION FOR MT70 SCALE PLANETPRESS PRES PCL INPUT	\$3,334.00 \$3,400.00	16% 13%	\$2,800.56 \$2,958.00	n/a n/a		n/a n/a	n/a \$708.00	n/a \$708.00	\$65.77
BM10 WRCX	BUSINESS MANAGER - ADMINISTRATIVE WORKST PLANETPRESS PRES PERF PACK DEV/TEST	\$3,445.00 \$3,450.00	13% 13%	\$2,997.15 \$3,001.50	\$617.00 n/a	\$524.45 n/a	\$48.72 n/a	\$192.00 \$718.00	\$192.00 \$718.00	\$17.84 \$66.70
SLEP SLEPSPE	USPS BPOD SPLITTER TOOL USPS BPOD SPLITTER TOOL	\$3,472.00 \$3,472.00	13% 13%	\$3,020.64 \$3,020.64	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/
VPEC	ECOMMERCE INTERFACE	\$3,472.00	13%	\$3,020.64	n/a	n/a	n/a	n/a	n/a	n/
F7MT F7MU	INTERFACE FOR CONNECT+ 1000/2000 INTERFACE FOR CONNECT+ 3000	\$3,488.00 \$3,488.00	16% 16%	\$2,929.92 \$2,929.92	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
WRDL BMS2	OL CONNECT SEND-MAX 2000 USERS DEV/TEST BUS MNGR WORKSTATION SW ONLY	\$3,500.00 \$3,551.00	13% 13%	\$3,045.00 \$3,089.37	n/a \$134.00	n/a \$113.90	n/a \$10.58	\$728.00 \$708.00	\$728.00 \$708.00	\$67.63 \$65.77
	SENDSUITE DESKTOP ROLLOUT SERVICE 1 SITE ADD 1 SITE W/ MULTIPLE WORKSTATIONS	\$3,694.00	16% 13%	\$3,102.96	n/a	n/a	n/a	n/a \$691.00	n/a \$691.00	n/: \$64.19
LOCKERA1	KIOSK COLUMN A1 CAM, BARC, UPS, HUB	\$3,705.00 \$3,733.00	13%	\$3,223.35 \$3,247.71	n/a \$57.00	\$48.45	n/a \$4.50	n/a	n/a	n/a
DT3S F72D	W985 CONVEYER STACKER FOR TABBER 2D CAMERA FOR HIGH CAP SHEET FEEDER	\$3,742.00 \$3,900.00	16% 16%	\$3,143.28 \$3,276.00	\$340.00 \$1,098.00	\$289.00 \$933.30	\$26.85 \$86.70	n/a n/a	n/a n/a	
WSM4 TIRC	MAIL COACH TRAIN 12 HOURS 4 PEOPLE 60 IN TABLE	\$3,949.00 \$3,995.00	16% 22%	\$3,317.16 \$3,116.10	n/a n/a		n/a n/a	n/a n/a		
WRBH	CONNECT FOUNDATION TRNG 2 DAYS	\$4,000.00	16%	\$3,360.00	n/a	n/a	n/a	n/a	n/a	n/:
WRBJ LOCKERW	CONNECT ADVANCED TRNG 2 DAYS INTELLIGENT LOCKER W	\$4,000.00 \$4,008.00	16% 13%	\$3,360.00 \$3,486.96	n/a \$17.00	n/a \$14.45	n/a \$1.34	n/a n/a	n/a n/a	n/a
SSVY LOCKER-CBC-NOUI	SENDSUITE LIVE NON-STANDARD RPRT DEVELOP LOCKER CBC WITHOUT UI EXCL COMPARTMENTS	\$4,040.00 \$4,049.00	16% 13%	\$3,393.60 \$3,522.63	n/a \$0.00	n/a \$0.00	n/a \$0.00	n/a n/a	n/a n/a	
NVAF WPPA	PROFESSIONAL SERIVCES - LEVEL 6 ON SITE 2 DAY PLANETPRESS TRAINING	\$4,088.00 \$4,120.00	16% 15%	\$3,433.92 \$3,495.41	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n/:
WPPC	ON-SITE PLANETPRESS ADVANCED TRAINI	\$4,120.00	15%	\$3,495.41	n/a	n/a	n/a	n/a	n/a	n/:
TIBB TIFS	HORIZONTAL BELT STACKER FLAT SEALER	\$4,129.00 \$4,193.00	16% 16%	\$3,468.36 \$3,522.12	\$251.00 n/a	\$213.35 n/a	\$19.82 n/a	n/a n/a	n/a n/a	
APSF SFPT	CONNECT+ 180/115 LPM SPEED FEDEX SMARTPOST (25)	\$4,195.00 \$4,240.00	28% 13%	\$3,020.40 \$3,688.80	n/a n/a	n/a	n/a n/a	n/a \$791.00	n/a \$791.00	
SGCT	UPS SUREPOST (25) UPS DOMESTIC MAIL INNOVATIONS (25)	\$4,240.00	13%	\$3,688.80	n/a	n/a	n/a	\$791.00	\$791.00	\$73.48
SGWT	UPS DOMESTIC WORLDEASE (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a	n/a	n/a n/a	\$791.00 \$791.00	\$791.00 \$791.00	\$73.48 \$73.48
SHLT SLBT	DHL (US & CANADA) (25) 3RD PARTY USPS WEB CONNNECTOR (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a		n/a n/a	\$791.00 \$1,124.00	\$791.00 \$1,124.00	\$73.48 \$104.42
SLTT	ERR CERTIFY MAIL PROOF OF DELIVERY (25) PUROLATOR (25)	\$4,240.00 \$4,240.00	13% 13%	\$3,688.80 \$3,688.80	n/a n/a	n/a	n/a n/a	\$791.00 \$791.00	\$791.00 \$791.00	\$73.48 \$73.48
SSLZ	ADDITIONAL WORKSTATION LICENSE, SS LIVE	\$4,240.00	13%	\$3,688.80	n/a	n/a	n/a	\$791.00	\$791.00	\$73.48
TRUM	UPGRADE ARRIVAL SOFTWARE MULTIPLE SITE OL CONNECT SEND-MAX 5000 USERS DEV/TEST	\$4,240.00 \$4,250.00	13% 13%	\$3,688.80 \$3,697.50	n/a n/a		n/a n/a	\$1,723.00 \$884.00	\$1,723.00 \$884.00	\$160.07 \$82.12
TIRT TIRW	2D HCSF/INST&TRG/RELAY INTEG PRO STD 2D TOWER/INST&TRG/RELAY INTEG PRO ADV	\$4,335.00 \$4,335.00	16% 16%	\$3,641.40 \$3,641.40	\$1,055.00 \$1,237.00	\$896.75 \$1,051.45	\$83.31 \$97.68	\$570.00 \$950.00	\$570.00 \$950.00	\$52.95 \$88.26
1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	24%	\$3,298.91	n/a	n/a	n/a	n/a	n/a	n/a
	RELAY 1000 SYS 2 STATION W/INSTALL & TRG INTELLIGENT LOCKER V	\$4,372.00 \$4,407.00	16% 13%	\$3,672.48 \$3,834.09	\$451.00 \$48.00	\$383.35 \$40.80	\$35.61 \$3.79	n/a n/a	n/a n/a	
AC2100-102-00-01 ZHA9	PP CONNECT CARE - REENTRY 149 LB WEIGHING OPTION FOR MT4W SCALE	\$4,560.00 \$4,595.00	13% 16%	\$3,967.20 \$3,859.80	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
ZHB3 TIRX	149 LB WEIGHING OPTION FOR MT49 SCALE 2D SHEET FDR/INST&TRG/INTEGRITY EXPRESS	\$4,595.00 \$4,596.00	16% 15%	\$3,859.80 \$3,906.60	n/a \$1,098.00		n/a \$86.70	n/a n/a	n/a n/a	n/:
WRAU	PP CONNECT IMAGING	\$4,600.00	13%	\$4,002.00	n/a	n/a	n/a	\$957.00	\$957.00	\$88.91
DF80 LOCKUI1	DF800 - OFFICERIGHT FOLDER UI PANEL WITH BARCODE SCANNER DOOR WITH SCAN AND ELECT	\$4,717.00 \$4,797.00	16% 13%	\$3,962.28 \$4,173.39	\$542.00 \$767.00	\$460.70 \$651.95	\$42.80 \$60.57	n/a n/a	n/a n/a	
	RISO 4 DAY WORKFLOW SUPPORT INTELLIGENT LOCKER R	\$4,799.00 \$4,806.00	0% 13%	\$4,799.00 \$4,181.22	n/a \$66.00	n/a \$56.10	n/a \$5.21	n/a n/a	n/a n/a	n/:
LOCKERU	INTELLIGENT LOCKER U	\$4,806.00	13%	\$4,181.22	\$66.00	\$56.10	\$5.21	n/a	n/a	n/a
TIRD T2X3	90 IN TABLE W/SHELF UPGRADE ARRIVAL SOFTWARE SINGLE SITE	\$4,861.00 \$4,892.00	16% 13%	\$4,083.24 \$4,256.04	n/a n/a	n/a	n/a n/a	n/a \$913.00	n/a \$913.00	n/: \$84.82
W764 SSZ1	W760 STACKER/DRYER ADDRESSR PRINTER PLANET PRESS INTERFACE 1 LOCATION	\$4,895.00 \$5,000.00	16% 12%	\$4,111.80 \$4,393.50	\$357.00 n/a	\$303.45 n/a	\$28.19 n/a	n/a \$988.00	n/a \$988.00	n/: \$91.79
WRDA WRDQ	PLANETPRESS SEND UP TO 100 USERS OL CONNECT SEND-MAX 1000 USERS BACKUP	\$5,000.00 \$5,000.00	13% 13%	\$4,350.00 \$4,350.00	n/a n/a	n/a	n/a n/a	\$1,040.00 \$988.00	\$1,040.00 \$988.00	\$96.62 \$91.79
LOCKERP	INTELLIGENT LOCKER P	\$5,005.00	13%	\$4,354.35	\$74.00	\$62.90	\$5.84	n/a	n/a	n/:
	INTELLIGENT LOCKER Q INTELLIGENT LOCKER T	\$5,005.00 \$5,005.00	13% 13%	\$4,354.35 \$4,354.35	\$74.00 \$74.00	\$62.90 \$62.90	\$5.84 \$5.84	n/a n/a	n/a n/a	
WPYC WPZJ	SCANNER PACKAGE SCANNER PACKAGE	\$5,015.00 \$5,015.00	15% 15%	\$4,254.73 \$4,254.73	n/a n/a		n/a n/a	n/a n/a	n/a n/a	
LOCKERN	INTELLIGENT LOCKER N	\$5,204.00	13%	\$4,527.48	\$83.00 \$83.00	\$70.55	\$6.55 \$6.55	n/a	n/a	n/:
	INTELLIGENT LOCKER O INTELLIGENT LOCKER S	\$5,204.00 \$5,204.00	13% 13%	\$4,527.48 \$4,527.48	\$83.00	\$70.55 \$70.55	\$6.55	n/a n/a	n/a	n/:
	RELAY 1000 SYS 3 STATION W/INSTALL & TRG SENDSUITE TRACKING ENTERPRISE TOOL KIT	\$5,220.00 \$5,295.00	16% 13%	\$4,384.80 \$4,606.65	\$537.00 n/a	\$456.45 n/a	\$42.40 n/a	n/a n/a	n/a n/a	
	SENDSUITE DESKTOP BASE SYSTEM LICENSE DYMANEX (10)	\$5,295.00 \$5,300.00	13% 13%	\$4,606.65 \$4,611.00	n/a n/a		n/a n/a	\$987.00 \$988.00	\$987.00 \$988.00	\$91.69 \$91.79
SGLX SGNX	SAMEDAY (10) TNT (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a	n/a	n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79 \$91.79
SGSX	GOLDEN STATE OVERNIGHT (10)	\$5,300.00	13%	\$4,611.00	n/a n/a		n/a n/a	\$988.00	\$988.00	\$91.79
SGTX SHA1	UPS AIR FREIGHT (10) ACE (1)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SHNX SHRX	XPO (10) LONESTAR (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SHTX	ATS (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SLH1 SNBX	HAZARDOUS MATERIALS (1) BAX GLOBAL (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNEX SNGX	EASTERN CONNECTION (10) GLOBALTRANZ (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNHX	LTL CZARLITE RATE BOL (PER CARRIER) (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SNMX	MISCELLANEOUS DOMESTIC CARRIERS (10) MIDLAND COURIER (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
	ONTRAC (10) SPEE-DEE (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNUX	DICOM (10) VELOCITY (10)	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SNYX	ICS COURIER (10)	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SNZX SPE-H1	CARDINAL COURIER (10) ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a		n/a n/a	\$988.00 \$988.00	\$988.00 \$988.00	\$91.79 \$91.79
SPE-HX SPESSVE	ADDITIONAL LOCATIONS (10) PRICE PER LOC. PLANETPRESS CONNECT PLUG-IN	\$5,300.00 \$5,300.00	13% 13%	\$4,611.00 \$4,611.00	n/a n/a	n/a	n/a n/a	\$988.00 n/a	\$988.00 n/a	\$91.79 n/s
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOC.	\$5,300.00	13%	\$4,611.00	n/a	n/a	n/a	\$988.00	\$988.00	\$91.79
SSHX BMSU	ADDITIONAL LOCATIONS (10) PRICE PER LOC. BUSINESS MANAGER - SQL EDITION	\$5,300.00 \$5,343.00	13% 13%	\$4,611.00 \$4,648.41	n/a n/a	n/a	n/a n/a	\$988.00 n/a	\$988.00 n/a	\$91.79 n/a
	GREEN CONNECT+ 1000 SERIES INTELLIGENT LOCKER K	\$5,345.00 \$5,403.00	15% 13%	\$4,534.70 \$4,700.61	\$253.63 \$92.00	\$215.59 \$78.20	\$20.03 \$7.26	n/a n/a	n/a	n/:
LOCKERL	INTELLIGENT LOCKER L	\$5,403.00	13%	\$4,700.61	\$92.00	\$78.20	\$7.26	n/a	n/a	n/:
LOCKUI2	INTELLIGENT LOCKER M UI PANEL WITH BARCODE AND ADA DOOR WITH SCAN ADA AND E	\$5,403.00 \$5,459.00	13% 13%	\$4,700.61 \$4,749.33	\$92.00 \$804.00	\$78.20 \$683.40	\$7.26 \$63.49	n/a n/a	n/a	n/:
TIBD C5C1	TANDEM HORIZONTAL BELT STACKER SENDPRO C AUTO 120	\$5,459.00 \$5,603.00	16% 16%	\$4,585.56 \$4,706.52	\$251.00 \$419.00	\$213.35 \$356.15	\$19.82 \$33.09	n/a n/a	n/a n/a	
LOCKERI	INTELLIGENT LOCKER I	\$5,603.00 \$5,603.00	13% 13%	\$4,874.61 \$4,874.61	\$122.00 \$122.00	\$103.70 \$103.70	\$9.63 \$9.63	n/a n/a	n/a	n/:

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	SOURCEWELL ANNUAL EQUIPMENT MAINTENANCE	MONTHLY EQUIPMENT	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWAR MAINTENANCE
SSVE WRAA	ERR COVERSHEET INTERFACE FOR SSL-PP PP CONNECT BACKUP LICENSE	\$5,618.00 \$5,700.00	13% 13%	\$4,887.66 \$4,959.00	n/a n/a		n/a n/a	n/a \$1,186.00	n/a \$1,186.00	n, \$110.1
WRBT WRCA	CROSSGRADE PP PRODUCTION TO CONNECT PLANETPRESS PERF PACK	\$5,700.00 \$5,700.00	13% 13%	\$4,959.00 \$4,959.00	n/a n/a	n/a	n/a n/a	\$1,127.00 \$1,186.00	\$1,127.00 \$1,186.00	\$104.7 \$110.1
LOCKERH TI9C	INTELLIGENT LOCKER H BOOKLET FEEDER	\$5,802.00 \$5,855.00	13% 16%	\$5,047.74 \$4,918.20	\$130.00 \$690.00	\$110.50 \$586.50	\$10.27 \$54.49	n/a n/a	n/a n/a	n,
TI9F	RELAY 9000 BELT STACKER	\$5,855.00	16%	\$4,918.20	\$690.00	\$586.50	\$54.49	n/a	n/a	n,
DLA3 TIRV	OMATION 210 HIGH SPEED LETTER OPENER W/ INSTALL & TRAINI 2D HCSF/INST&TRG/RELAY INTEG PRO ADV	\$5,883.00 \$5,885.00	16% 16%	\$4,941.72 \$4,943.40	\$671.00 \$1,055.00	\$570.35 \$896.75	\$52.99 \$83.31	n/a \$950.00	n/a \$950.00	n, \$88.2
LXAE	INDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER INDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER	\$5,936.00 \$5,936.00	13%	\$5,164.32 \$5,164.32	\$699.00 \$280.00	\$594.15 \$238.00	\$55.20 \$22.11	n/a n/a	n/a n/a	
WSM6 APKM1	MAIL COACH TRAIN 12 HOURS/ 6 PEOPLE UNLIMITED ACCOUNTING FOR PSERIES	\$5,936.00 \$6,000.00	16% 16%	\$4,986.24 \$5,040.00	n/a n/a	n/a	n/a n/a	n/a n/a	n/a n/a	n,
WRBK	CONNECT FOUNDATION FULL TRNG 3 DAYS	\$6,000.00	16%	\$5,040.00	n/a	n/a	n/a	n/a	n/a	n,
LOCKERF	INTELLIGENT LOCKER F INTELLIGENT LOCKER G	\$6,001.00 \$6,001.00	13% 13%	\$5,220.87 \$5,220.87	\$139.00 \$139.00	\$118.15 \$118.15	\$10.98 \$10.98	n/a n/a	n/a n/a	
DF90 C5C3	DF900 - OFFICERIGHT FOLDER W/CONVEYOR ST SENDPRO AUTOFEED PRO SHIPPING	\$6,016.00 \$6,186.00	16% 16%	\$5,053.44 \$5,196.24	\$813.00 \$456.00	\$691.05 \$387.60	\$64.20 \$36.01	n/a n/a	n/a n/a	
LOCKERD LOCKERE	INTELLIGENT LOCKER D INTELLIGENT LOCKER E	\$6,201.00 \$6,201.00	13% 13%	\$5,394.87 \$5,394.87	\$148.00 \$148.00	\$125.80 \$125.80	\$11.69 \$11.69	n/a n/a	n/a n/a	
APSJ SFPL	CONNECT+ 270 LPM SPEED FEDEX SMARTPOST (50)	\$6,295.00 \$6,360.00	31% 13%	\$4,343.55 \$5,533.20	n/a	n/a	n/a n/a	n/a	n/a	
SGCL	UPS SUREPOST (50)	\$6,360.00	13%	\$5,533.20	n/a n/a	n/a	n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.1
SGML SGWL	UPS DOMESTIC MAIL INNOVATIONS (50)  UPS DOMESTIC WORLDEASE (50)	\$6,360.00 \$6,360.00	13% 13%	\$5,533.20 \$5,533.20	n/a n/a		n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.1 \$110.1
SHH1 SHLL	THIRD PARTY HAZMAT CONNECTOR (1) DHL (US & CANADA) (50)	\$6,360.00 \$6,360.00	13% 13%	\$5,533.20 \$5,533.20	n/a n/a		n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.1 \$110.1
SLBL	3RD PARTY USPS WEB CONNNECTOR (50)	\$6,360.00	13%	\$5,533.20	n/a	n/a	n/a	\$1,685.00	\$1,685.00	\$156.5
SLTL SNLL	ERR CERTIFY MAIL PROOF OF DELIVERY (50) PUROLATOR (50)	\$6,360.00 \$6,360.00	13% 13%	\$5,533.20 \$5,533.20	n/a n/a	n/a	n/a n/a	\$1,186.00 \$1,186.00	\$1,186.00 \$1,186.00	\$110.1 \$110.1
LOCKERC BM52	INTELLIGENT LOCKER C CLIENT HOST WS W/PANEL MONITOR	\$6,400.00 \$6,435.00	13% 13%	\$5,568.00 \$5,598.45	\$156.00 \$617.00	\$132.60 \$524.45	\$12.32 \$48.72	n/a \$649.00	n/a \$649.00	n, \$60.2
C5C2 LOCKERB	SENDPRO C AUTO PRO MAILING INTELLIGENT LOCKER B	\$6,451.00 \$6,599.00	16% 13%	\$5,418.84 \$5,741.13	\$637.00 \$165.00	\$541.45 \$140.25	\$50.30 \$13.03	n/a n/a	n/a n/a	n,
TI9G	RELAY 9000 2D / 1D SCANNER (2 POSITIONS-INCLUDES LARGE TRA	\$6,607.00	16%	\$5,549.88	\$778.00	\$661.30	\$61.44	n/a	n/a	n
LXAD LOCKERA	INDOOR FRONT LOAD ADD-ON LOCKER INTELLIGENT LOCKER A	\$6,731.00 \$6,798.00	13% 13%	\$5,855.97 \$5,914.26	\$793.00 \$174.00	\$674.05 \$147.90	\$62.62 \$13.74	n/a n/a	n/a n/a	n
WRBQ LXAM	CROSSGRADE PP OFFICE TO CONNECT INDOOR FRONT LOAD SMALL/MEDIUM ADD-ON LOCKER	\$6,840.00 \$6,890.00	13%	\$5,950.80 \$5,994.30	n/a \$934.00	n/a \$793.90	n/a \$73.75	\$1,352.00 n/a	\$1,352.00 n/a	\$125.6 n
WRCL	PLANETPRESS PRES DEV/TEST PLANETPRESS PRES PERF PACK BACK-UP	\$6,900.00 \$6,900.00	13% 13%	\$6,003.00 \$6,003.00	n/a n/a	n/a	n/a n/a	\$1,436.00 \$1,436.00	\$1,436.00 \$1,436.00	\$133.4 \$133.4
WRDK	OL CONNECT SEND-MAX 2000 USERS BACKUP	\$7,000.00	13%	\$6,090.00	n/a	n/a	n/a	\$1,456.00	\$1,456.00	\$135.2
TIHC AZBA	HIGH CAPACITY SHEET FEEDER SENDPRO P1000 SERIES	\$7,309.00 \$7,310.00	16% 24%	\$6,139.56 \$5,555.60	\$976.00 \$253.63	\$829.60 \$215.59	\$77.07 \$20.03	n/a n/a	n/a n/a	n, n,
T5SX WRBT-IVC	ADD 10 SITES W/ SINGLE WORKSTATION CROSSGRADE PP PRODUCTION TO CONNECT IVC	\$7,367.00 \$7,480.00	13% 13%	\$6,409.29 \$6,507.60	n/a n/a		n/a n/a	\$1,374.00 \$2,600.00	\$1,374.00 \$2,600.00	\$127.6 \$241.5
SSZ2 AZCG	PLANET PRESS INTERFACE 2 LOCATIONS SENDPRO P2000 BASIC	\$7,500.00 \$7,510.00	12% 18%	\$6,590.25	n/a \$566.58		n/a \$44.74	\$1,482.00	\$1,482.00	\$137.6
LXOE	OUTDOOR FRONT LOAD ALL-MEDIUM SIZED ADD-ON LOCKER	\$7,579.00	13%	\$6,158.20 \$6,593.73	\$803.00	\$682.55	\$63.41	n/a n/a	n/a n/a	n,
LXOG SHA2	OUTDOOR FRONT LOAD EXTRA LARGE ADD-ON LOCKER  ACE (2)	\$7,632.00 \$7,950.00	13% 13%	\$6,639.84 \$6,916.50	\$360.00 n/a	\$306.00 n/a	\$28.43 n/a	n/a \$1,482.00	n/a \$1,482.00	n, \$137.6
SLH2 SPE-H3	HAZARDOUS MATERIALS (2) ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00 \$7,950.00	13% 13%	\$6,916.50 \$6,916.50	n/a n/a		n/a n/a	\$1,482.00 \$1,482.00	\$1,482.00 \$1,482.00	\$137.6 \$137.6
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOC.	\$7,950.00	13%	\$6,916.50	n/a	n/a	n/a	\$1,482.00	\$1,482.00	\$137.6
SYAP7 WPZR	ANALYTICS PLATFORM SETUP AND TRAINING D HIGH CAPACITY FEEDER	\$7,950.00 \$8,310.00	16% 15%	\$6,678.00 \$7,050.20	n/a \$1,037.00	\$881.45	n/a \$81.89	n/a n/a	n/a n/a	n,
LXOD	OUTDOOR FRONT LOAD ADD-ON LOCKER  INDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND EL	\$8,374.00 \$8,480.00	13% 13%	\$7,285.38 \$7,377.60	\$888.00 \$1,144.00	\$754.80 \$972.40		n/a n/a	n/a n/a	
SFPC SGCC	FEDEX SMARTPOST (100) UPS SUREPOST (100)	\$8,480.00 \$8,480.00	13% 13%	\$7,377.60 \$7,377.60	n/a n/a	n/a	n/a n/a	\$1,581.00 \$1,581.00	\$1,581.00 \$1,581.00	\$146.8 \$146.8
SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	\$8,480.00	13%	\$7,377.60	n/a	n/a	n/a	\$1,581.00	\$1,581.00	\$146.8
SGWC SLTC	UPS DOMESTIC WORLDEASE (100)  ERR CERTIFY MAIL PROOF OF DELIVERY (100)	\$8,480.00 \$8,480.00	13% 13%	\$7,377.60 \$7,377.60	n/a n/a		n/a n/a	\$1,581.00 \$1,581.00	\$1,581.00 \$1,581.00	\$146.8 \$146.8
SPE-SS1 WRDN	SENDPRO ENTERPRISE 1 SITE/SINGLE STATION OL CONNECT SEND MAX 5000 USERS BACKUP	\$8,480.00 \$8,500.00	13% 13%	\$7,377.60 \$7,395.00	n/a n/a		n/a n/a	\$480.00 \$1,768.00	\$480.00 \$1,768.00	\$44.5 \$164.2
SSTR SSY1	SOLUTIONS DESIGN WORKSHOP PLANETPRESS/ERR LICENSE 1 LOCATION	\$8,735.00 \$9,000.00	16% 12%	\$7,337.40 \$7,908.30	n/a n/a	n/a	n/a n/a	n/a \$1,779.00	n/a \$1,779.00	
WRBQ-IVC	CROSSGRADE PP OFFICE TO CONNECT IVC	\$9,020.00	13%	\$7,847.40	n/a	n/a	n/a	\$2,600.00	\$2,600.00	\$241.5
TI25 T2X1	RELAY 2500 W/INSTALL & TRAINING SINGLE SITE UNLIMITED WORKSTATION	\$9,115.00 \$9,132.00	18% 13%	\$7,474.30 \$7,944.84	\$999.00 n/a	\$849.15 n/a	\$78.89 n/a	n/a \$1,703.00	n/a \$1,703.00	\$158.2
SDIM SPE-SDIM	DIMENSIONER DIMENSIONER	\$9,434.00 \$9,434.00	7% 13%	\$8,773.62 \$8,207.58	\$1,326.00 \$884.00	\$1,127.10 \$751.40		n/a n/a		
SGF1	FEDEX TRANSBORDER (1) THIRD PARTY HAZMAT CONNECTOR (2)	\$9,540.00	13% 13%	\$8,299.80 \$8,299.80	n/a	n/a	n/a	\$1,779.00 \$1,779.00	\$1,779.00 \$1,779.00	\$165.2 \$165.2
SHH2 SLD1	UPS TRADE DIRECT/CROSS BORDER CONS.(1)	\$9,540.00 \$9,540.00	13%	\$8,299.80	n/a n/a	n/a	n/a n/a	\$1,779.00	\$1,779.00	\$165.2
SLL1 SLY1	SHIP TO HOLD (1) BLACK BOX SDK (1)	\$9,540.00 \$9,540.00	13% 13%	\$8,299.80 \$8,299.80	n/a n/a		n/a n/a	\$1,779.00 \$1,779.00	\$1,779.00 \$1,779.00	\$165.2 \$165.2
TI5P TI9J	FILE BASED PROCESSING W/O PC RELAY 9000 OMR/BARCODE SCANNER	\$9,540.00 \$9,583.00	15% 16%	\$8,109.00 \$8,049.72	\$362.00 \$1,129.00	\$307.70 \$959.65	\$28.59 \$89.15	\$375.00 n/a	\$375.00 n/a	\$34.8 n,
AZCY BMS1	GREEN CONNECT+ 3000 SERIES NON-WOW BUS MNGR HOST WORKSTATION SW	\$9,655.00 \$9,821.00	15% 15%	\$8,191.30 \$8,544.27	\$1,707.24 \$134.00	\$1,451.15	\$134.81 \$10.58	n/a \$1,234.00	n/a \$1,234.00	n,
AZCX	GREEN CONNECT+ 2000 SERIES	\$9,840.00	15%	\$8,348.26	\$612.54	\$113.90 \$520.66	\$48.37	n/a	n/a	
AR100 DLA4	ADDRESSRIGHT 100 PRINTER (< 300K CYCLES/MO)  OMATION 410 HIGH SPEED LETTER OPENER WITH PRINTER. INCLU	\$9,858.00 \$9,991.00	16% 16%	\$8,280.72 \$8,392.44	\$1,064.00 \$1,151.00	\$904.40 \$978.35	\$84.02 \$90.89	n/a n/a	n/a n/a	
SSZV WRDP	PLANET PRESS INTERFACE 5 LOCATIONS OL CONNECT SEND-MAX 1000 USERS	\$10,000.00 \$10,000.00	12% 13%	\$8,787.00 \$8,700.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
KER-CBC-WITHU	JI LOCKER CBC WITH UI EXCL COMPARTMENTS	\$10,240.00	13%	\$8,908.80	\$0.00	\$0.00	\$0.00	n/a	n/a	n
SDTK	INDOOR FRONT LOAD HIGH DENSITY ADD-ON LOCKER SOFTWARE DEVELOPER TOOL KIT	\$10,494.00 \$10,595.00	13% 13%	\$9,129.78 \$9,217.65	\$1,649.00 n/a		n/a	n/a n/a	n/a	n
SGKT SGLT	DYMANEX (25) SAMEDAY (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SGNT SGST	TNT (25) GOLDEN STATE OVERNIGHT (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SGTT	UPS AIR FREIGHT (25)	\$10,600.00	13%	\$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
SHAV SHLC	ACE (5) DHL (US & CANADA) (100)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SHNT	XPO (25) LONESTAR (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SHTT	ATS (25)  3RD PARTY USPS WEB CONNNECTOR (100)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$2,247.00	\$1,976.00 \$2,247.00	\$183.5 \$208.7
SLHV	HAZARDOUS MATERIALS (5)	\$10,600.00	13%	\$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.5
SNBT SNET	BAX GLOBAL (25) EASTERN CONNECTION (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNGT SNHT	GLOBALTRANZ (25) LTL CZARLITE RATE BOL (PER CARRIER) (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNJT	MISCELLANEOUS DOMESTIC CARRIERS (25)	\$10,600.00	13%	\$9,222.00	n/a	n/a	n/a	\$1,976.00	\$1,976.00	\$183.
SNLC SNMT	PUROLATOR (100) MIDLAND COURIER (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNRT SNST	ONTRAC (25) SPEE-DEE (25)	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNUT	DICOM (25)	\$10,600.00	13%	\$9,222.00 \$9,222.00	n/a n/a	n/a	n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.5 \$183.5
SNVT	VELOCITY (25)	\$10,600.00	13%							

PCN	DESCRIPTION	COMMERCIAL EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	COMMERCIAL ANNUAL EQUIPMENT MAINTENANCE	ANNUAL EQUIPMENT	SOURCEWELL MONTHLY EQUIPMENT MAINTENANCE	COMMERCIAL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL ANNUAL SOFTWARE MAINTENANCE	SOURCEWELL MONTHLY SOFTWARE MAINTENANCE
SPE-H2 SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOC. ADDITIONAL LOCATIONS (2) PRICE PER LOC.	\$10,600.00 \$10,600.00	13% 13%	\$9,222.00 \$9,222.00	n/a n/a		n/a n/a	\$1,976.00 \$1,976.00	\$1,976.00 \$1,976.00	\$183.57 \$183.57
TI6P LOCKERK5	FILE BASED PROCESSING W/ PC INTELLIGENT LOCKER K5	\$10,600.00 \$10,840.65	15% 13%	\$9,010.00 \$ 9,431.37	\$863.00 \$1,520.00	\$733.55 \$1,292.00	\$68.15 \$120.03	\$375.00 n/a	\$375.00 n/a	\$34.84 n/a
LOCKERK1 LXOB	INTELLIGENT LOCKER K1 OUTDOOR FRONT LOAD MAIN LOCKER WITH TOUCHSCREEN AND	\$10,894.00 \$10,918.00	13% 13%	\$9,477.78 \$9,498.66	\$1,471.00 \$1,286.00	\$1,250.35 \$1,093.10	\$116.16 \$101.55	n/a n/a	n/a n/a	n/a
LOCKERK2	INTELLIGENT LOCKER K2	\$11,093.00	13%	\$9,650.91	\$1,488.00	\$1,264.80	\$117.50	n/a	n/a	n/a
LOCKERK3 LOCKERK4	INTELLIGENT LOCKER K3 INTELLIGENT LOCKER K4	\$11,093.00 \$11,292.00	13% 13%	\$9,650.91 \$9,824.04	\$1,488.00 \$1,503.00	\$1,264.80 \$1,277.55	\$117.50 \$118.69	n/a n/a	n/a n/a	n/a
WPP8 LOCKERK6	PLANETPRESS CONNECT INTELLIGENT LOCKER K6	\$11,400.00 \$11,492.00	13% 13%	\$9,918.00 \$9,998.04	n/a \$1,520.00	n/a \$1,292.00	n/a \$120.03	\$2,372.00 n/a	\$2,372.00 n/a	\$220.36 n/a
RS11R LOCKERK7	RS1100 RISO FW RIP	\$11,500.00 \$11,691.00	16% 13%	\$9,660.00 \$10,171.17	\$260.00 \$1,536.00	\$221.00 \$1,305.60	\$20.53 \$121.29	n/a n/a	n/a n/a	n/a
WPYD WPZM	MULTIFUNCTION FINISHER FG10	\$11,818.00	15% 15%	\$10,026.39	\$1,475.00	\$1,253.75	\$116.47	n/a	n/a	n/a
LOCKERK8	MULTIFUNCTION FINISHER INTELLIGENT LOCKER K8	\$11,818.00 \$11,890.00	13%	\$10,026.39 \$10,344.30	\$1,475.00 \$1,552.00	\$1,253.75 \$1,319.20	\$116.47 \$122.55	n/a n/a	n/a n/a	n/a
LOCKERK9 SHHV	INTELLIGENT LOCKER K9 THIRD PARTY HAZMAT CONNECTOR (5)	\$12,089.00 \$12,720.00	13% 13%	\$10,517.43 \$11,066.40	\$1,568.00 n/a	\$1,332.80 n/a	\$123.82 n/a	n/a \$2,372.00	n/a \$2,372.00	n/a \$220.36
AZBC TI35	SENDPRO P3000 SERIES NON-WOW RELAY 3500 W/INSTALL & TRAINING	\$13,260.00 \$13,455.00	29% 18%	\$9,374.82 \$11,033.10	\$1,707.24 \$1,373.00	\$1,451.15 \$1,167.05	\$134.81 \$108.42	n/a n/a	n/a n/a	
AZBB APSK	SENDPRO P2000 SERIES CONNECT +310 LPM SPEED	\$13,535.00 \$13,645.00	24% 26%	\$10,286.60 \$10,060.46	\$612.54	\$520.66	\$48.37	n/a	n/a n/a	n/:
WRCJ	PLANETPRESS PRES BACK-UP	\$13,800.00	13%	\$12,006.00	n/a n/a	n/a	n/a n/a	n/a \$2,871.00	\$2,871.00	\$266.72
WRCT AZCZ	PLANETPRESS PRES PERF PACK GREEN CONNECT+ 3000 SERIES WOW	\$13,800.00 \$13,880.00	13% 15%	\$12,006.00 \$11,775.79	n/a \$1,707.24	n/a \$1,451.15	n/a \$134.81	\$2,871.00 n/a	\$2,871.00 n/a	\$266.72 n/a
WRDJ R769	OL CONNECT SEND-MAX 2000 USERS  DMIPER UPGRADE SALES KIT 771	\$14,000.00 \$14,570.00	13% 16%	\$12,180.00 \$12,238.80	n/a \$0.00	n/a \$0.00	n/a \$0.00	\$2,912.00 n/a	\$2,912.00 n/a	\$270.53 n/a
TI9P VSD3	FILE BASED PROCESSING W/O PC SENDSUITE DESKTOP ROLLOUT SERV 10 SITES	\$14,840.00 \$14,956.00	16% 15%	\$12,465.60 \$12,688.67	\$362.00 n/a	\$307.70	\$28.59 n/a	\$375.00 n/a	\$375.00 n/a	\$34.84 n/a
SSY2	PLANETPRESS/ERR LICENSE 2 LOCATIONS	\$15,000.00	12%	\$13,180.50	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SSZX AR200	PLANET PRESS INTERFACE 10 LOCATIONS ADDRESSRIGHT 200 (< 600K CYCLES/MO)	\$15,000.00 \$15,370.00	12% 16%	\$13,180.50 \$12,910.80	n/a \$1,810.00	n/a \$1,538.50	n/a \$142.93	\$2,964.00 n/a	\$2,964.00 n/a	\$275.36 n/a
DI9P SGF2	DI9P FILE BASED PROCESSING FEDEX TRANSBORDER (2)	\$15,900.00 \$15,900.00	16% 13%	\$13,356.00 \$13,833.00	\$863.00 n/a	\$733.55 n/a	\$68.15 n/a	\$375.00 \$2,964.00	\$375.00 \$2,964.00	\$34.84 \$275.36
SGKL SGLL	DYMANEX (50) SAMEDAY (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36 \$275.36
SGNL	TNT (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SGSL SGTL	GOLDEN STATE OVERNIGHT (50) UPS AIR FREIGHT (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SHAX SHNL	ACE (10) XPO (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SHRL	LONESTAR (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SHTL SLD2	ATS (50) UPS TRADE DIRECT/CROSS BORDER CONS. (2)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SLHX SLL2	HAZARDOUS MATERIALS (10) SHIP TO HOLD (2)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$3,370.00	\$2,964.00 \$3,370.00	\$275.36 \$313.07
SLY2 SNBL	BLACK BOX SDK (2) BAX GLOBAL (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNEL	EASTERN CONNECTION (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SNGL SNHL	GLOBALTRANZ (50) LTL CZARLITE RATE BOL (PER CARRIER) (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNJL SNML	MISCELLANEOUS DOMESTIC CARRIERS (50) MIDLAND COURIER (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a		n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNRL SNSL	ONTRAC (50) SPEE-DEE (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNUL	DICOM (50)	\$15,900.00	13%	\$13,833.00	n/a	n/a	n/a	\$2,964.00	\$2,964.00	\$275.36
SNVL SNYL	VELOCITY (50) ICS COURIER (50)	\$15,900.00 \$15,900.00	13% 13%	\$13,833.00 \$13,833.00	n/a n/a	n/a	n/a n/a	\$2,964.00 \$2,964.00	\$2,964.00 \$2,964.00	\$275.36 \$275.36
SNZL TI45	CARDINAL COURIER (50) RELAY 4500 W/INSTALL & TRAINING	\$15,900.00 \$16,105.00	13% 18%	\$13,833.00 \$13,206.10	n/a \$1,872.00	n/a \$1,591.20	n/a \$147.82	\$2,964.00 n/a	\$2,964.00 n/a	\$275.36 n/a
OM306 WRDM	306 LETTER OPENER OL CONNECT SEND-MAX 5000 USERS	\$16,430.00 \$17,000.00	16% 13%	\$13,801.20 \$14,790.00	\$1,560.00 n/a	\$1,326.00 n/a	\$123.19	n/a \$3,536.00	n/a \$3,536.00	n/a \$328.50
LOCKEXP4	EXPRESS LOCKER 4 COLUMNS	\$17,175.00	13%	\$14,942.25	\$331.00	\$281.35	\$26.14	n/a	n/a	n/a
WPZU WPZH	HIGH CAPACITY STACKER W/ONE PAPER CART COMCOLOR HIGH PERFORMANCE RIP	\$17,209.00 \$18,225.00	15% 7%	\$14,600.12 \$16,984.97	\$2,148.00 \$260.00	\$1,825.80 \$221.00	\$169.62 \$20.53	n/a n/a	n/a n/a	
TRMM SHHX	MULTIPLE SITE UNLIMITED WORKSTATION THIRD PARTY HAZMAT CONNECTOR (10)	\$18,259.00 \$19,080.00	13% 13%	\$15,885.33 \$16,599.60	n/a n/a		n/a n/a	\$3,404.00 \$3,557.00	\$3,404.00 \$3,557.00	\$316.23 \$330.45
AZBD OM306S	SENDPRO P3000 SERIES WOW 306S LETTER OPENER W/SORT	\$19,310.00 \$19,610.00	26% 16%	\$14,237.26 \$16,472.40	\$1,707.24 \$1,872.00	\$1,451.15 \$1,591.20	\$134.81 \$147.82	n/a n/a	n/a n/a	
SSZT	PLANET PRESS INTERFACE 25 LOCATIONS FEDEX SMARTPOST (ENTERPRISE)	\$20,000.00	12%	\$17,574.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SFPE SGCE	UPS SUREPOST (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGKC SGLC	DYMANEX (100) SAMEDAY (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGME SGNC	UPS DOMESTIC MAIL INNOVATION(ENTERPRISE) TNT (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SGSC	GOLDEN STATE OVERNIGHT (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SGTC SGWE	UPS AIR FREIGHT (100) UPS DOMESTIC WORLDEASE (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHAT	ACE (25) DHL (US & CANADA) (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHNC SHRC	XPO (100) LONESTAR (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SHTC	ATS (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SLBE SLHT	3RD PARTY USPS WEB CONNNECT (ENTERPRISE) HAZARDOUS MATERIALS (25)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SLTE SNBC	ERR CERTIFY MAIL PROOF DELIVERY BAX GLOBAL (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNEC SNGC	EASTERN CONNECTION (100) GLOBALTRANZ (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNHC	LTL CZARLITE RATE BOL (PER CARRIE) (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SNJC SNLE	MISCELLANEOUS DOMESTIC CARRIERS (100) PUROLATOR (ENTERPRISE)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNMC SNRC	MIDLAND COURIER (100) ONTRAC (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNSC SNUC	SPEE-DEE (100) DICOM (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a	n/a	n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
SNVC	VELOCITY (100)	\$21,200.00	13%	\$18,444.00	n/a	n/a	n/a	\$3,952.00	\$3,952.00	\$367.14
SNYC SNZC	ICS COURIER (100) CARDINAL COURIER (100)	\$21,200.00 \$21,200.00	13% 13%	\$18,444.00 \$18,444.00	n/a n/a		n/a n/a	\$3,952.00 \$3,952.00	\$3,952.00 \$3,952.00	\$367.14 \$367.14
TI50 LOCKEXP5	RELAY 5000 INSERTING SYSTEM EXPRESS LOCKER 5 COLUMNS	\$21,306.00 \$21,658.00	18% 13%	\$17,470.92 \$18,842.46	\$2,552.00 \$423.00	\$2,169.20 \$359.55	\$201.52 \$33.40	n/a n/a	n/a n/a	
LOCKSYS5	INTELLIGENT LOCKER SYS5	\$21,700.00	13%	\$18,879.00	\$1,730.00	\$1,470.50	\$136.61	n/a	n/a	n/
DT3A LOCKSYS6	W360 TABBER INTELLIGENT LOCKER SYS6	\$21,831.00 \$21,899.00	16% 13%	\$18,338.04 \$19,052.13	\$2,464.00 \$1,746.00	\$2,094.40 \$1,484.10	\$194.57 \$137.87	n/a n/a	n/a n/a	n/
VSNX LOCKSYS4	10 SITE LICENSES FOR UNLIMITED USERS INTELLIGENT LOCKER SYS4	\$22,000.00 \$23,095.00	12% 13%	\$19,331.40 \$20,092.65	n/a \$1,842.00	n/a \$1,565.70	n/a \$145.45	\$4,348.00 n/a	\$4,348.00 n/a	
LOCKSYS3 LOCKSYS2	INTELLIGENT LOCKER SYS3 INTELLIGENT LOCKER SYS2	\$23,493.00 \$23,692.00	13% 13%	\$20,438.91 \$20,612.04	\$1,875.00 \$1,891.00	\$1,593.75 \$1,607.35	\$148.06 \$149.32	n/a n/a	n/a n/a	n/
WPYP	RISO COMCOLOR FW 5000 UP TO 300K/MONTH	\$24,320.00	15%	\$20,633.09	\$3,036.00	\$2,580.60	\$239.74	n/a	n/a	n/
ARPF VSD4	ADDRESSRIGHT 300 & FEEDER (< 1M CYCLES/MO)  SENDSUITE DESKTOP ROLLOUT SERV 50 SITES  PLANET PRESS INTERFACE 100 LOCATIONS	\$24,380.00 \$24,813.00	13% 15%	\$21,210.60 \$21,051.35	\$2,999.00 n/a		\$236.82 n/a	n/a n/a	n/a n/a	n/:
SSZC		\$25,000.00	12%	\$21,967.50	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93

		COMMERCIAL		I	COMMERCIAL	SOURCEWELL	SOURCEWELL	COMMERCIAL	SOURCEWELL	SOURCEWELL
PCN	DESCRIPTION	EQUIPMENT PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	ANNUAL EQUIPMENT  MAINTENANCE		MONTHLY EQUIPMENT	ANNUAL SOFTWARE MAINTENANCE	ANNUAL SOFTWARE MAINTENANCE	MONTHLY SOFTWARE MAINTENANCE
SSZL	PLANET PRESS INTERFACE 50 LOCATIONS	\$25,000.00	12%	\$21,967.50	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	\$25,440.00	13%	\$22,132.80	n/a		n/a	\$4,743.00	\$4,743.00	\$440.63
LOCKSYS1 LOCKEXP6	INTELLIGENT LOCKER SYS1 EXPRESS LOCKER 6 COLUMNS	\$25,685.00 \$26,140.00	13% 13%	\$22,345.95 \$22,741.80	\$2,052.00 \$514.00	\$1,744.20 \$436.90	\$162.04 \$40.59	n/a n/a		n/a n/a
SGKE	DYMANEX (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00		\$458.93
SGLE	SAMEDAY (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SGNE SGSE	TNT (ENTERPRISE) GOLDEN STATE OVERNIGHT (ENTERPRISE)	\$26,500.00	13% 13%	\$23,055.00 \$23,055.00	n/a		n/a	\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SGTE	UPS AIR FREIGHT (ENTERPRISE)	\$26,500.00 \$26,500.00	13%	\$23,055.00	n/a n/a		n/a n/a	\$4,940.00	\$4,940.00	\$458.93
SHAC	ACE (100)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SHAE	ACE (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SHAL	ACE (50)  XPO (ENTERPRISE)	\$26,500.00 \$26,500.00	13% 13%	\$23,055.00 \$23,055.00	n/a n/a		n/a n/a	\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SHRE	LONESTAR (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SHTE	ATS (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SLHC	HAZARDOUS MATERIALS (100)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SLHE	HAZARDOUS MATERIALS (ENTERPRISE) HAZARDOUS MATERIALS (50)	\$26,500.00 \$26,500.00	13%	\$23,055.00 \$23,055.00	n/a n/a		n/a n/a	\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SNBE	BAX GLOBAL (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SNEE	EASTERN CONNECTION (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SNGE	GLOBALTRANZ (ENTERPRISE)  LTL CZARLITE RATE BOL (PER CARRIER)ENTER	\$26,500.00 \$26,500.00	13% 13%	\$23,055.00 \$23,055.00	n/a n/a		n/a n/a	\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SNHE	MISC DOMESTIC CARRIERS (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a n/a		n/a n/a	\$4,940.00 \$4,940.00	\$4,940.00	\$458.93 \$458.93
SNME	MIDLAND COURIER (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SNRE	ONTRAC (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a	n/a	n/a	\$4,940.00	\$4,940.00	\$458.93
SNSE	SPEE-DEE (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SNUE	DICOM (ENTERPRISE)  VELOCITY (ENTERPRISE)	\$26,500.00 \$26,500.00	13% 13%	\$23,055.00 \$23,055.00	n/a n/a		n/a n/a	\$4,940.00 \$4,940.00	\$4,940.00 \$4,940.00	\$458.93 \$458.93
SNYE	ICS COURIER (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
SNZE	CARDINAL COURIER (ENTERPRISE)	\$26,500.00	13%	\$23,055.00	n/a		n/a	\$4,940.00	\$4,940.00	\$458.93
WRCH	PLANETPRESS PRES	\$27,600.00	13%	\$24,012.00	n/a		n/a	\$5,741.00	\$5,741.00	\$533.34
TI9E	RISO COMCOLOR FW 5231 UP TO 300K/MONTH RELAY 9000 MULTIFUNCTION FOLDER	\$27,820.00 \$28,313.00	15% 16%	\$23,602.49 \$23,782.92	\$3,847.00 \$3,334.00	\$3,269.95 \$2,833.90	\$303.78 \$263.27	n/a n/a		n/a n/a
SSYV	PLANETPRESS/ERR LICENSE 5 LOCATIONS	\$30,000.00	12%	\$26,361.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71
LOCKEXP7	EXPRESS LOCKER 7 COLUMNS	\$30,623.00	13%	\$26,642.01	\$606.00	\$515.10	\$47.85	n/a		
WPYA	RISO COMCOLOR FW 5230 UP TO 300K/MONTH  ADD 50 SITES W/ SINGLE WORKSTATION	\$30,820.00	15%	\$26,147.69	\$3,847.00	\$3,269.95	\$303.78	n/a		n/a \$546.26
T5SL TI9B	RELAY 9000 2ND TOWER	\$31,535.00 \$31,788.00	13% 16%	\$27,435.45 \$26,701.92	n/a \$3,742.00	\$3,180.70	n/a \$295.49	\$5,880.00 n/a		\$546.26 n/a
SGFV	FEDEX TRANSBORDER (5)	\$31,800.00	13%	\$27,666.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	\$31,800.00	13%	\$27,666.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71
SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE THIRD PARTY HAZMAT CONNECTOR (50)	\$31,800.00 \$31,800.00	13%	\$27,666.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71 \$550.71
SLDV	UPS TRADE DIRECT/CROSS BORDER CONS. (5)	\$31,800.00	13%	\$27,666.00 \$27,666.00	n/a n/a		n/a n/a	\$5,928.00 \$5,928.00	\$5,928.00 \$5,928.00	\$550.71
SLLV	SHIP TO HOLD (5)	\$31,800.00	13%	\$27,666.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71
SLYV	BLACK BOX SDK (5)	\$31,800.00	13%	\$27,666.00	n/a		n/a	\$5,928.00	\$5,928.00	\$550.71
SPE-HS T5MX	HOSTING SERVICES ADD 10 SITES W/ MULTIPLE WORKSTATIONS	\$31,800.00 \$32,595.00	13%	\$27,666.00 \$28,357.65	n/a n/a		n/a n/a	n/a \$6,077.00	n/a \$6,077.00	n/a \$564.56
VSD5	SENDSUITE DESKTOP ROLLOUT SERV 100 SITES	\$36,823.00	15%	\$31,240.63	n/a		n/a	56,077.00 n/a		3364.36 n/a
WPZA	RISO COMCOLOR GD 7330 UP TO 500K /MONTH	\$37,820.00	14%	\$32,510.69	\$4,886.00	\$4,153.10	\$385.83	n/a		
TI60	RELAY 6000 INSERTING SYSTEM	\$43,180.00	18%	\$35,407.60	\$3,617.00	\$3,074.45	\$285.62	n/a		
WPZB TI70	RISO COMCOLOR GD 9630 UP TO 500K/MONTH RELAY 7000 INSERTING SYSTEM	\$44,320.00 \$48,755.00	14% 16%	\$38,025.29 \$40,954.20	\$5,698.00 \$4,508.00	\$4,843.30 \$3,831.80	\$449.95 \$355.98	n/a n/a		
SSYX	PLANETPRESS/ERR LICENSE 10 LOCATIONS	\$50,000.00	12%	\$43,935.00	n/a		n/a	\$9,880.00		\$917.86
T5SC	ADD 100 SITES W/ SINGLE WORKSTATION	\$52,470.00	13%	\$45,648.90	n/a		n/a	\$9,782.00	\$9,782.00	\$908.75
SGFX	FEDEX TRANSBORDER (10)	\$53,000.00	13%	\$46,110.00	n/a		n/a	\$9,880.00	\$9,880.00	\$917.86
SLDX SLLX	UPS TRADE DIRECT/CROSS BORDER CONS. (10) SHIP TO HOLD (10)	\$53,000.00 \$53,000.00	13% 13%	\$46,110.00 \$46,110.00	n/a n/a		n/a n/a	\$9,880.00 \$9,880.00	\$9,880.00 \$9,880.00	\$917.86 \$917.86
SLYX	BLACK BOX SDK (10)	\$53,000.00	13%	\$46,110.00	n/a		n/a	\$9,880.00	\$9,880.00	\$917.86
TI80	RELAY 8000 INSERTING SYSTEM	\$71,513.00	16%	\$60,070.92	\$5,994.00	\$5,094.90	\$473.32	n/a	n/a	n/a
SSYT	PLANETPRESS/ERR LICENSE 25 LOCATIONS	\$75,000.00	12%	\$65,902.50	n/a		n/a	\$14,820.00	\$14,820.00	\$1,376.79
SGFT	FEDEX TRANSBORDER (25)  UPS TRADE DIRECT/CROSS BORDER CONS. (25)	\$79,500.00 \$79,500.00	13% 13%	\$69,165.00 \$69,165.00	n/a n/a		n/a n/a	\$14,820.00 \$14,820.00	\$14,820.00 \$14,820.00	\$1,376.79 \$1,376.79
SLLT	SHIP TO HOLD (25)	\$79,500.00	13%	\$69,165.00	n/a		n/a	\$14,820.00	\$14,820.00	\$1,376.79
SLYT	BLACK BOX SDK (25)	\$79,500.00	13%	\$69,165.00	n/a		n/a	\$14,820.00	\$14,820.00	\$1,376.79
TI99	RELAY 9000 INSERTER W/INST/TRG<500K MO W/ BASE, MAIL FEEL	\$85,557.00	16%	\$71,867.88	\$9,862.00	\$8,382.70	\$778.76	n/a		n/a
SSYL	PLANETPRESS/ERR LICENSE 50 LOCATIONS FEDEX TRANSBORDER (50)	\$90,000.00 \$95,400.00	12%	\$79,083.00 \$82,998.00	n/a n/a		n/a n/a	\$17,784.00 \$17,784.00		\$1,652.14 \$1,652.14
SLDL	UPS TRADE DIRECT/CROSS BORDER CONS. (50)	\$95,400.00	13%	\$82,998.00	n/a		n/a	\$17,784.00		\$1,652.14
SLLL	SHIP TO HOLD (50)	\$95,400.00	13%	\$82,998.00	n/a	n/a	n/a	\$17,784.00	\$17,784.00	\$1,652.14
SLYL	BLACK BOX SDK (50)	\$95,400.00	13% 12%	\$82,998.00 \$87,870.00	n/a		n/a	\$17,784.00 \$19,760.00		\$1,652.14
SSYE	PLANETPRESS/ERR LICENSE 100 LOCATIONS PLANETPRESS/ERR LICENSE ENTERPRISE	\$100,000.00 \$100,000.00	12%	\$87,870.00	n/a n/a		n/a n/a	\$19,760.00		\$1,835.71 \$1,835.71
SGFC	FEDEX TRANSBORDER (100)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00		\$1,835.71
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	\$106,000.00	13%	\$92,220.00	n/a	n/a	n/a	\$19,760.00	\$19,760.00	\$1,835.71
SLDC	UPS TRADE DIRECT/CROSS BORDER CONS.(100)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00	\$19,760.00	\$1,835.71
SLDE	UPS TRADE DIRECT/CROSSBORDER CONS(ENTER) SHIP TO HOLD (100)	\$106,000.00 \$106,000.00	13% 13%	\$92,220.00 \$92,220.00	n/a n/a		n/a n/a	\$19,760.00 \$19,760.00	\$19,760.00 \$19,760.00	\$1,835.71 \$1,835.71
SLLE	SHIP TO HOLD (ENTERPRISE)	\$106,000.00	13%	\$92,220.00	n/a		n/a	\$19,760.00	\$19,760.00	\$1,835.71
SLYC	BLACK BOX SDK (100)	\$106,000.00	13%	\$92,220.00	n/a	n/a	n/a	\$19,760.00	\$19,760.00	\$1,835.71
SLYE T5ML	BLACK BOX SDK (ENTERPRISE)  ADD 50 SITES W/ MULTIPLE WORKSTATIONS	\$106,000.00 \$139,920.00	13%	\$92,220.00 \$121,730.40	n/a		n/a	\$19,760.00 \$26,084.00		\$1,835.71 \$2,423.22
T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS  ADD 100 SITES W/ MULTIPLE WORKSTATIONS	\$139,920.00	13%	\$121,730.40	n/a n/a		n/a n/a	\$43,275.00		\$4,020.27

PCN	velope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC7  DESCRIPTION	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
4W00-MHMS	METER SUBSCRIPTION FOR CONNECT+3000 & SENDPRO P3000	\$76.00	13%	\$66.12
4W00-MLMS	METER SUBSCRIPTION FOR CONNECT+500 /SENDPRO P SERIES METER15000	\$52.00	13%	\$45.24
4W00-MMMS	METER SUBSCRIPTION FOR CONNECT+1000/2000 & SENDPRO P1000/2000	\$52.00	13%	\$45.24
7H00-MHMS	IMI METER SUBSCRIPTION FOR SENDPRO C500	\$44.00	13%	\$38.28
7H00-MLMS	IMI METER SUBSCRIPTION FOR SENDPRO C200/C425	\$23.00	13%	\$20.01
7H00-MMMS	IMI METER SUBSCRIPTION FOR SENDPRO C300/C400	\$36.00	13%	\$31.32
7PRO-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
7PRO-ML	USPS TRACKING SERVICES-ACTIVATION BRING YOUR OWN APPROVED DEVICE	\$7.00 \$20.00	0%	\$7.00
BYOAD BYOAD10	BRING YOUR OWN APPROVED DEVICE  BRING YOUR OWN APPROVED DEVICE 10	\$20.00	0% 0%	\$20.00 \$200.00
BYOAD15	BRING YOUR OWN APPROVED DEVICE 15	\$300.00	0%	\$300.00
BYOAD2	BRING YOUR OWN APPROVED DEVICE 2	\$40.00	0%	\$40.00
BYOAD20	BRING YOUR OWN APPROVED DEVICE 20	\$400.00	0%	\$400.00
BYOAD3	BRING YOUR OWN APPROVED DEVICE 3	\$60.00	0%	\$60.00
BYOAD4	BRING YOUR OWN APPROVED DEVICE 4	\$80.00	0%	\$80.00
BYOAD5	BRING YOUR OWN APPROVED DEVICE 5	\$100.00	0%	\$100.00
CAAA1	BRONZE COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAB	COST ACCOUNTING SILVER PLAN	\$0.00	0%	\$0.00
CAAB1	BASIC COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAC	COST ACCOUNTING GOLD PLAN	\$25.00	0%	\$25.00
CAAC1	PREMIUM COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAD	COST ACCOUNTING PLATINUM PLAN	\$60.00	0%	\$60.00
CAAD1	ENTERPRISE COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CAAE	UNLIMITED COST ACCOUNTING	\$170.00	0%	\$170.00
CAAE1	UNLIMITED COST ACCOUNTING FOR PSERIES	\$0.00	0%	\$0.00
CDSF1	CELLULAR CONNECTION FOR SENDPRO MAILSTATION	\$5.00	0%	\$5.00
CDSF10	CELLULAR ROUTER 10G MONTHLY DATA PLAN	\$150.00	0%	\$150.00
CDSF14	CELLULAR ROUTER 4G MONTHLY DATA PLAN	\$75.00	0%	\$75.00
CDSF2	CELLULAR CONNECTION FOR SENDPRO C	\$10.00	0%	\$10.00
CDSF20	CELLULAR ROUTER 20G MONTHLY DATA PLAN	\$250.00	0%	\$250.00
CDSF4	CELLULAR CONNECTION FOR SENDPRO P	\$45.00	0%	\$45.00
CDSF8	CELLULAR ROUTER 8G MONTHLY DATA PLAN	\$100.00	0%	\$100.00
DSH1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
DSH2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
DSH3	HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
ERB1	ERETURN RECEIPT SUBSCRIPTION - P SERIES	\$25.00	0%	\$25.00
ERB3	ERETURN RECEIPT SUBSCRIPTION - DM300/400	\$21.00	0%	\$21.00
ERB4	ERETURN RECEIPT SUBSCRIPTION - C SERIES	\$28.00	0% 0%	\$28.00 \$0.00
ERR1 ERR3	E-RETURN RECEIPT FEATURE	\$0.00 \$0.00	0%	\$0.00
G9SS-MH	ERETURN RECEIPT USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
G9SS-ML	USPS TRACKING SERVICES-NO ACTIVATION	\$7.00	0%	\$7.00
ILOS	LOCKER OS BANK SUBSCRIPTION	\$49.00	0%	\$49.00
ILP-SSTO	LOCKER OS BAINE SOBSCRIPTION  LOCKER OS INTEGRATION TO SSTO	\$0.00	0%	\$0.00
ILPX	LOCKER OS CLOUD SUBSCRIPTION	\$149.00	0%	\$149.00
M9SS-MH	USPS TRACKING SERVICES-NO ACTIVATION	\$0.00	0%	\$0.00
M9SS-ML	USPS TRACKING SERVICES-ACTIVATION	\$17.00	0%	\$17.00
NV90	INVIEW SUBSCRIPTION	\$0.00	0%	\$0.00
NV99	INVIEW MMS BASE SOFTWARE	\$0.00	0%	\$0.00
NVMA	INVIEW DASHBOARD - SINGLE METER	\$4.00	0%	\$4.00
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	\$7.00	0%	\$7.00
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	\$15.00	0%	\$15.00
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	\$50.00	0%	\$50.00
NVME	INVIEW DASHBOARD - UP TO 50 METERS	\$100.00	0%	\$100.00
NVMF	INVIEW DASHBOARD -UP TO 100 METERS	\$150.00	0%	\$150.00
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	\$250.00	0%	\$250.00
PBIL	PBIL INTEGRATION SUBSCRIPTION	\$149.00	0%	\$149.00
PBIL-SST	PBIL SST INTEGRATION SUBSCRIPTION	\$0.00	0%	\$0.00
PTJ1	POSTAL SHIPPING	\$0.00	0%	\$0.00
PTJ3	MULTICARRIER SHIPPING W/O HW OR METER	\$15.00	0%	\$15.00
PTJ4	MULTICARRIER SENDING APP W/HW OR METER	\$15.00	0%	\$15.00
PTJ7	SENDPRO MAILING INCLUDED W/O HW	\$0.00	0%	\$0.00
PTJ8	SENDPRO MAILING INCLUDED W/ HW	\$0.00	0%	\$0.00
PTJA	SENDPRO BASIC 1 USER	\$0.00	0% 0%	\$0.00 \$10.00
PTJB PTJC	SENDPRO BASIC 50 USERS SENDPRO INDIVIDUAL	\$10.00 \$15.00	0%	\$10.00 \$15.00
PTJD	SENDPRO OFFICE	\$15.00	0%	\$15.00
PTJE	SENDPRO UNLIMITED	\$25.00	0%	\$180.00
PTJF	SENDPRO UNLIWITED  SENDPRO BASIC 50 USERS	\$180.00	0%	\$10.00
PTJG	SENDPRO INDIVIDUAL	\$15.00	0%	\$15.00
PTJH	SENDPRO OFFICE	\$25.00	0%	\$25.00
PTJI	SENDPRO UNLIMITED	\$180.00	0%	\$180.00
PTJN	SINGLE USER ACCESS	\$0.00	0%	\$0.00
PTJP	50 USER ACCESS W/O HARDWARE OR METER	\$10.00	0%	\$10.00
PTJQ	UNLIMITED USER ACCESS W/O HW OR METER	\$155.00	0%	\$155.00
PTJR	50 USER ACCESS WITH HARDWARE OR METER	\$10.00	0%	\$10.00
PTJS	UNLIMITED USER ACCESS WITH HARDWARE	\$155.00	0%	\$155.00
PTK1	WEB BROWSER INTEGRATION	\$0.00	0%	\$0.00
PTK2	SENDPRO C SERIES SHIPPING INTEGRATION	\$0.00	0%	\$0.00
PTK3	SENDPRO P SERIES METER INTEGRATION	\$0.00	0%	\$0.00
PTK5	METER INTEGRATION	\$0.00	0%	\$0.00
PTKA	US MARKET	\$0.00	0%	\$0.00
PTKM	SENDPRO CSD1 PRINTING	\$7.00	0%	\$7.00
PTKN	SENDPRO CSD1 PRINTING UPGRADE	\$7.00	0%	\$7.00
		4		Ć42.00
PTKP	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE	\$13.00	0%	\$13.00
PTKP PTKQ	SENDPRO MAILSTATION STAMPS 50 USERS-PURCHASE  SENDPRO MAILSTATION STAMPS 50 USERS -LEASE/RENT  H PURCHASE POWER FOR C+500/SP1500 - SP3000	\$13.00 \$13.00 \$15.00	0% 0% 0%	\$13.00 \$13.00 \$15.00

PCN	relope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE
RC9E	RCH - INTEGRITY EXPRESS RELAY 5000+	\$100.00	0%	\$100.00
RC9F	RCH - INTEGRITY EXPRESS 2500-4500	\$50.00	0%	\$50.00
RC9G	RCH - INTEGRITY EXP SALES PAK 2500 -3500	\$25.00	0%	\$25.00
RC9H	RCH - INTEGRITY EXP SALES PAK 4500	\$35.00	0%	\$35.00
SPE-BASIC-100	SENDPRO ENTERPRISE BASIC SUB 100	\$50.00	0%	\$50.00
SPE-BASIC-1000	SENDPRO ENTERPRISE BASIC SUB 1000	\$210.00	0%	\$210.00
SPE-BASIC-10000	SENDPRO ENTERPRISE BASIC SUB 10000	\$1,600.00	0%	\$1,600.00
SPE-BASIC-100000	SENDPRO ENTERPRISE BASIC SUB 100000	\$5,500.00	0%	\$5,500.00
SPE-BASIC-150000	SENDPRO ENTERPRISE BASIC SUB 150000	\$7,500.00	0%	\$7,500.00
SPE-BASIC-2500	SENDPRO ENTERPRISE BASIC SUB 2500	\$440.00	0%	\$440.00
SPE-BASIC-25000	SENDPRO ENTERPRISE BASIC SUB 25000	\$2,250.00	0%	\$2,250.00
SPE-BASIC-500 SPE-BASIC-5000	SENDPRO ENTERPRISE BASIC SUB 500 SENDPRO ENTERPRISE BASIC SUB 5000	\$105.00 \$775.00	0% 0%	\$105.00 \$775.00
SPE-BASIC-50000	SENDPRO ENTERPRISE BASIC SUB 50000	\$3,000.00	0%	\$3,000.00
SPE-BASIC-7500	SENDPRO ENTERPRISE BASIC SUB 7500	\$1,450.00	0%	\$1,450.00
SPE-BASIC-VSPS	SENDPRO ENTERPRISE BASIC SUB USPS ONLY	\$20.00	0%	\$20.00
SPE-BB	BLACK BOX	\$75.00	0%	\$75.00
SPE-BBSDK	BLACK BOX SDK (1)	\$100.00	0%	\$100.00
SPE-CBC	CROSS BORDER CONSOLIDATION	\$300.00	0%	\$300.00
SPE-ECOMM	SPE ECOMMERCE CONNECTOR SUB	\$50.00	0%	\$50.00
SPE-HL1	HOSTING LEVEL 1	\$1,000.00	0%	\$1,000.00
SPE-HL2	HOSTING LEVEL 2	\$1,666.67	0%	\$1,666.67
SPE-HL3	HOSTING LEVEL 2 HOSTING LEVEL 3	\$2,500.00	0%	\$2,500.00
SPE-HZMT	HAZMAT	\$300.00	0%	\$2,300.00
SPEPP000	SPE PURCHASE POWER BUNDLE - CLEANUP	\$0.00	0%	\$0.00
SPEPP004	SPE PURCHASE POWER BUNDLE - CLEANOF	\$4.00	0%	\$4.00
SPEPP013	SPE PURCHASE POWER BUNDLE - 500	\$13.00	0%	\$13.00
SPEPP026	SPE PURCHASE POWER BUNDLE - 1000	\$26.00	0%	\$26.00
SPEPP065	SPE PURCHASE POWER BUNDLE - 2500	\$65.00	0%	\$65.00
SPEPP131	SPE PURCHASE POWER BUNDLE - 5000	\$131.00	0%	\$131.00
SPEPP196	SPE PURCHASE POWER BUNDLE - 7500	\$196.00	0%	\$196.00
SPEPP261	SPE PURCHASE POWER BUNDLE - 10000	\$261.00	0%	\$261.00
SPE-RPS	RESTRICTED PARTY SCREENING	\$150.00	0%	\$150.00
SPE-TIER2-100	SENDPRO ENTERPRISE TIER 2 SUB 100	\$100.00	0%	\$100.00
SPE-TIER2-1000	SENDPRO ENTERPRISE TIER 2 SUB 1000	\$350.00	0%	\$350.00
SPE-TIER2-10000	SENDPRO ENTERPRISE TIER 2 SUB 10000	\$1,750.00	0%	\$1,750.00
SPE-TIER2-100000	SENDPRO ENTERPRISE TIER 2 SUB 100000	\$6,500.00	0%	\$6,500.00
SPE-TIER2-150000	SENDPRO ENTERPRISE TIER 2 SUB 150000	\$8,000.00	0%	\$8,000.00
SPE-TIER2-2500	SENDPRO ENTERPRISE TIER 2 SUB 2500	\$625.00	0%	\$625.00
SPE-TIER2-25000	SENDPRO ENTERPRISE TIER 2 SUB 25000	\$2,750.00	0%	\$2,750.00
SPE-TIER2-500	SENDPRO ENTERPRISE TIER 2 SUB 500	\$180.00	0%	\$180.00
SPE-TIER2-5000	SENDPRO ENTERPRISE TIER 2 SUB 5000	\$1,000.00	0%	\$1,000.00
SPE-TIER2-50000	SENDPRO ENTERPRISE TIER 2 SUB 50000	\$3,750.00	0%	\$3,750.00
SPE-TIER2-7500	SENDPRO ENTERPRISE TIER 2 SUB 7500	\$1,650.00	0%	\$1,650.00
SPE-TIER3-100	SENDPRO ENTERPRISE TIER 3 SUB 100	\$200.00	0%	\$200.00
SPE-TIER3-1000	SENDPRO ENTERPRISE TIER 3 SUB 1000	\$550.00	0%	\$550.00
SPE-TIER3-10000	SENDPRO ENTERPRISE TIER 3 SUB 10000	\$2,000.00	0%	\$2,000.00
SPE-TIER3-100000	SENDPRO ENTERPRISE TIER 3 SUB 100000	\$7,000.00	0%	\$7,000.00
SPE-TIER3-150000	SENDPRO ENTERPRISE TIER 3 SUB 150000	\$8,500.00	0%	\$8,500.00
SPE-TIER3-2500	SENDPRO ENTERPRISE TIER 3 SUB 2500	\$800.00	0%	\$800.00
SPE-TIER3-25000	SENDPRO ENTERPRISE TIER 3 SUB 25000	\$3,000.00	0%	\$3,000.00
SPE-TIER3-500	SENDPRO ENTERPRISE TIER 3 SUB 500	\$325.00	0%	\$325.00
SPE-TIER3-5000	SENDPRO ENTERPRISE TIER 3 SUB 5000	\$1,250.00	0%	\$1,250.00
SPE-TIER3-50000	SENDPRO ENTERPRISE TIER 3 SUB 50000	\$4,000.00	0%	\$4,000.00
SPE-TIER3-7500	SENDPRO ENTERPRISE TIER 3 SUB 7500	\$1,850.00	0%	\$1,850.00
SPE-UPSSADP	USPS SHIPPING API DISCT PROGRAM	\$29.95	0%	\$29.95
SPE-USPSAPI	USPS SHIPPING API	\$0.00	0%	\$0.00
SPML	SENDPRO MULTI LOCATION	\$0.00	0%	\$0.00
SPML15	SENDPRO ML UP TO 10 LOCATIONS W/O HW	\$95.00	0%	\$95.00
SPML16	SENDPRO ML UP TO 10 LOCATIONS W/ HW	\$95.00	0%	\$95.00
SPML17	SENDPRO ML UP TO 25 LOCATIONS W/O HW	\$180.00	0%	\$180.00
SPML18	SENDPRO ML UP TO 25 LOCATIONS W/ HW	\$180.00	0%	\$180.00
SPML21	SENDPRO ML UP TO 50 LOCATIONS W/O HW	\$125.00	0%	\$125.00
SPML22	SENDPRO ML UP TO 50 LOCATIONS W/ HW	\$125.00	0%	\$125.00
SPML23	SENDPRO ML UP TO 100 LOCATIONS W/O HW	\$400.00	0%	\$400.00
SPML24	SENDPRO ML UP TO 100 LOCATIONS W/ HW	\$400.00	0%	\$400.00
SPML25	SENDPRO ML UP TO 300 LOCATIONS W/O HW	\$1,000.00	0%	\$1,000.00
SPML26	SENDPRO ML UP TO 300 LOCATIONS W/ HW	\$1,000.00	0%	\$1,000.00
SSLSHAPI	SSL SHIPPING API	\$0.00	0%	\$0.00
SYAB1	ANALYTICS - 2 PRODUCTS	\$15.00	0%	\$15.00
SYAB21	ANALYTICS - 2 PRODUCTS	\$25.00	0%	\$25.00
SYAB31	ANALYTICS - 2 PRODUCTS	\$10.00	0%	\$10.00
SYAD1	ANALYTICS PLATFORM SUB - MAIL & SHIP A	\$50.00	0%	\$50.00
SYAD21	ANALYTICS 2.0 TIER A	\$60.00	0%	\$60.00
SYAD22	ANALYTICS 2.0 TIER B	\$300.00	0%	\$300.00
SYAD23	ANALYTICS 2.0 TIER C	\$800.00	0%	\$800.00
SYAD24	ANALYTICS 2.0 TIER D	\$1,500.00	0%	\$1,500.00
SYAD25	ANALYTICS 2.0 TIER E	\$2,500.00	0%	\$2,500.00
SYAD26	ANALYTICS 2.0 TIER F	\$3,700.00	0%	\$3,700.00
SYAD27	ANALYTICS 2.0 TIER G	\$5,000.00	0%	\$5,000.00
SYAD3	ANALYTICS PLATFORM SUB - MAIL & SHIP B	\$450.00	0%	\$450.00
SYAD5	ANALYTICS PLATFORM SUB - MAIL & SHIP C	\$1,500.00	0%	\$1,500.00
SYAD6	ANALYTICS PLATFORM SUB - MAIL & SHIP D	\$4,500.00	0%	\$4,500.00
T6CE	RECEIVING - ENHANCED	\$49.00	0%	\$49.00
T6CN	RECEIVING - WITH NOTIFICATION	\$149.00	0%	\$149.00
T6CS	RECEIVING - STANDARD	\$0.00	0%	\$0.00
	SSTO RECEIVE AND DELIVER	\$199.00	0%	\$199.00
T89D				

DocuSign E	nvelope ID: FEE57F59-68F9-412C-AE7D-07AC7635DEC	COMMERCIAL LIST PRICE	SOURCEWELL DISCOUNT	SOURCEWELL PRICE	
T8DD	SSTO ENHANCED RECEIVE AND DELIVER	\$249.00	0%	\$249.00	
WRBV	CAPTURE ON THE GO - PER USER (UP TO 49)	\$25.00	0%	\$25.00	
WRBW	CAPTURE ON THE GO - PER USER (50 TO 99)	\$22.50	0%	\$22.50	
ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	\$0.00	0%	\$0.00	
ZHD8	ELECTRONIC RETURN RECEIPT	\$0.00	0%	\$0.00	
1R0T	POSTAGE METER	\$137.00	16%	\$115.08	Support for the DM Infinity Meter may not go beyond June
1RPT	PERMIT METER	\$137.00	16%	\$115.08	30, 2024.
1T00	DM INFINITY UIC	\$0.00	0%	\$0.00	The Initial Term/the Lease Term for a DM Infinity Meter
1T04	UIC, US DM INFINITY PERMIT METER	\$0.00	0%	\$0.00	may not go beyond June 30, 2024.
1H00-ML	METER FOR SENDPRO C200-LEGACY	\$35.00	16%	\$29.40	
1H00-MM	METER FOR SENDPRO C300/C400-LEGACY	\$50.00	16%	\$42.00	
4W00-MH	METER FOR CONNECT+3000 & SENDPRO P3000-LEGACY	\$100.00	16%	\$84.00	Prices apply to legacy meter rentals only. Pricing for current
4W00-ML	METER FOR CONNECT+500 /SENDPRO P SERIES METER15000-LEGACY	\$66.00	16%	\$55.44	active meters will be found in the list above with a
4W00-MM	METER FOR CONNECT+1000/2000 & SENDPRO P1000/2000-LEGACY	\$76.00	16%	\$63.84	description of meter subscription.
7H00-ML	IMI METER FOR SENDPRO C200-LEGACY	\$35.00	16%	\$29.40	Support for these legacy meters (highlighted in orange) may
7H00-MM	IMI METER FOR SENDPRO C300/C400-LEGACY	\$50.00	16%	\$42.00	not go beyond December 31, 2024. The InitialTerm/the
G900-MH	METER FOR DM475 SERIES-LEGACY	\$76.00	16%	\$63.84	Lease Term for these meters may not go beyond December
G900-ML	METER FOR DM300 SERIES-LEGACY	\$51.00	16%	\$42.84	31. 2024.
G900-MM	METER FOR DM400 SERIES-LEGACY	\$66.00	16%	\$55.44	<u>,</u>
PR00-ML	METER FOR DM125-LEGACY	\$35.00	16%	\$29.40	
PR00-MH	METER FOR DM225-LEGACY	\$53.00	16%	\$44.52	

**Certificate Of Completion** 

Envelope Id: FEE57F5968F9412CAE7D07AC7635DEC7

Subject: Council Legislation - Sourcewell/Pitney Bowes

Source Envelope:

AutoNav: Enabled

Document Pages: 101 Signatures: 5

Certificate Pages: 16

**Envelopeld Stamping: Enabled** 

Time Zone: (UTC-06:00) Central Time (US & Canada)

Initials: 0

Procurement Resource Group 730 2nd Ave. South 1st Floor Nashville, TN 37219 prg@nashville.gov

IP Address: 170.190.198.190

**Record Tracking** 

Status: Original

12/1/2023 2:16:51 PM

Security Appliance Status: Connected Storage Appliance Status: Connected Holder: Procurement Resource Group

prg@nashville.gov

Pool: StateLocal

Pool: Metropolitan Government of Nashville and

**Davidson County** 

Signature

Location: DocuSign

**Envelope Originator:** 

Status: Sent

Location: DocuSign

**Signer Events** 

Elizabeth Jefferson

elizabeth.jefferson@nashville.gov

Security Level: Email, Account Authentication

(None)

Elizabeth Jefferson

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185

**Timestamp** 

Sent: 12/1/2023 2:31:50 PM Viewed: 12/1/2023 2:35:07 PM Signed: 12/1/2023 2:39:27 PM

**Electronic Record and Signature Disclosure:** 

Accepted: 12/1/2023 2:35:07 PM

ID: a6cec15c-9829-4914-82ac-b44ea758a5e8

Michelle A. Hernandez Lane michelle.lane@nashville.gov

Chief Procurement Officer/Purchasing Agent

Security Level: Email, Account Authentication

(None)

Michelle a. Hernandez Lane

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190

Sent: 12/1/2023 2:39:48 PM Viewed: 12/7/2023 2:31:27 PM Signed: 12/7/2023 2:31:35 PM

**Electronic Record and Signature Disclosure:** 

Not Offered via DocuSign

Kevin Crumbo/mjw

MaryJo.Wiggins@nashville.gov

Security Level: Email, Account Authentication

(None)

Levin Crumbo/mpw

Signature Adoption: Pre-selected Style Using IP Address: 76.122.251.187

Signed using mobile

Sent: 12/7/2023 2:31:53 PM Viewed: 12/7/2023 2:51:12 PM

Signed: 12/7/2023 2:51:34 PM

**Electronic Record and Signature Disclosure:** 

Accepted: 12/7/2023 2:51:12 PM

ID: 18d17e2a-75a0-4ae3-a43b-2afc9eae0936

Tessa V. Ortiz-Marsh

tessa.ortiz-marsh@nashville.gov

Security Level: Email, Account Authentication

(None)

Tessa V. Ortez-Marsh

Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185

Sent: 12/7/2023 2:51:51 PM Viewed: 12/7/2023 4:36:58 PM Signed: 12/7/2023 4:37:28 PM

**Electronic Record and Signature Disclosure:** 

**Signer Events** 

**Signature** 

**Timestamp** 

Sent: 12/7/2023 4:37:50 PM

Viewed: 12/7/2023 5:08:05 PM

Accepted: 12/7/2023 4:36:58 PM

ID: 91b02a91-dac5-48be-9a3a-68314f2069e3

Procurement Resource Group

prg@nashville.gov

Metropolitan Government of Nashville and Davidson

County

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Not Offered via DocuSign

In Person Signer Events

Timestamp

**Timestamp** 

Editor Delivery Events Status

Agent Delivery Events Status Timestamp

**Signature** 

Intermediary Delivery Events Status Timestamp

Certified Delivery Events Status Timestamp

Carbon Copy Events Status Timestamp

**COPIED** 

COPIED

Sally Palmer

sally.palmer@nashville.gov

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Accepted: 12/7/2023 7:57:12 AM

ID: 6e1e1a3d-d99c-4178-be8a-548e00547eda

Tessa V. Ortiz-Marsh

tessa.ortiz-marsh@nashville.gov

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Accepted: 12/7/2023 4:36:58 PM

ID: 91b02a91-dac5-48be-9a3a-68314f2069e3

Amber Gardner

Amber.Gardner@nashville.gov

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Accepted: 11/21/2023 10:20:59 AM

ID: 3ccf2030-2fdc-4b9a-bf88-53bccb570865

Austin Kyle

publicrecords@nashville.gov

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Accepted: 12/7/2023 12:17:57 PM

ID: 519a42b9-f21d-4af9-8648-1cc0961693d9

Terri Ray

terri.ray@nashville.gov

Security Level: Email, Account Authentication

(None)

**Electronic Record and Signature Disclosure:** 

Not Offered via DocuSign

Sent: 12/7/2023 4:37:49 PM

Sent: 12/7/2023 4:37:48 PM

Witness Events	Signature	Timestamp				
Notary Events	Signature	Timestamp				
Envelope Summary Events	Status	Timestamps				
Envelope Sent	Hashed/Encrypted	12/1/2023 2:31:50 PM				
Certified Delivered	Security Checked	12/7/2023 5:08:05 PM				
Payment Events	Status	Timestamps				
Electronic Record and Signature Disclosure						