

Friday, March 7, 2025



Cooperative Request Form

Request Utilization of a Federal, Statewide, Municipal, or Cooperative Contract

A cooperative is when Metro utilizes a contract from another public entity to make a purchase. With the exception of statewide contracts, use of a cooperative requires Metro Council approval.

Generally, cooperatives are appropriate when the purchase is for goods; cooperatives are not appropriate when the purchase is for services.

Cooperatives are not negotiable. Departments must accept the terms of the master contract without exception.

Questions? Email zak.kelley@nashville.gov.

Departmental Information

What is your name?

Grace Wichert

What is your department?

General Services- Office of Fleet Management

What is your email address?

grace.wichert@nashville.gov

What is your phone number?

(615) 862-5084

In addition to your department, will other Metro departments be utilizing this cooperative?

Yes.

If other Metro departments will be utilizing this cooperative, list them here:

Metro-Wide

How much do you estimate spending on this cooperative contract?

\$5,000,000

Cooperative Information

What is the cooperative entity?

Cooperative - Sourcewell.

What is the lead agency?

Sourcewell

Who is the supplier?

72 Hour, LLC dba National Auto Fleet Group

Is the supplier registered in iSupplier?

Yes.

If yes, what is the supplier's ISN?

1014248

What is the contract number?

032824-NAF

When did the contract start?

Tuesday, July 2, 2024

When does the contract end?

Sunday, July 9, 2028

What was the solicitation method for this contract?

RFP - Request for Proposal.

What is the good/service that this cooperative will be utilized to purchase?

Class 4-8 chassis and related equipment that may include, but is not limited to: refuse, concrete, dump, and street sweeping equipment.

Why is utilizing this cooperative contract more advantageous to Metro than issuing our own RFP/ITB?

The cooperative resulted from a competitive solicitation that received a total of 35 responses to provide Class 4-8 chassis and cabs and related equipment. We are seeking approval to utilize a total of five (5) contracts for similar equipment (3 of 5). Allowing the use of these contracts will provide Metro access to equipment that includes, but is not limited to, refuse, concrete, dump and street sweeping trucks. With current volatility in the manufacturing industry the ability to have access to multiple contracts will increase availability and options, while leveraging competitive pricing utilizing Sourcewell members spending power.

Upload the original contract from the lead agency.



National Auto Fleet Contract 032824.pdf



National Auto Fleet 032824-NAF - Pric... .pdf

Does the contract contain any good/service relative to surveillance as described in MCL 13.08.080?

No.

This contract contains a cooperative purchase provision that allows use by other governmental agencies and/or use of this contract is authorized by state and local law.

Yes.

I accept the terms of this contract without exception.

Yes.

Upload the formal solicitation (RFP/ITB) from the lead agency.



Prop. Opening Record-Class 4-8 Chas... .pdf



Prop. Eval.-Class 4-8 Chassis 032824.pdf



RFP and Addendums-Class 4-8 Chass... .pdf



Proof of Publication-Class 4-8 Chassi... .pdf



Board Resolutions.pdf



Comment and Review-Class 4-8 Chas... .pdf

This solicitation was advertised, open, and unrestricted.

Yes.

I have confirmed with both my department finance manager and/or OMB budget analyst sufficient fund availability for this request.

Yes

I affirm that I am authorized by the appropriate individuals in my department, including my director or their designee, to submit this cooperative request.

Yes



Cooperative Request Review

This cooperative request for class 4 - 8 chassis from 72 Hour LLC dba National Auto Fleet Group via Sourcewell contract #032824-NAF is recommended for approval.

The anticipated project value is **\$5,000,000.00**. The estimated savings to Metro via this cooperative is **\$965,071.00**.

The cooperative was requested by the **General Services**; use will be available to all Metro entities.

Council approval of the master agreement is required.

Legal Justification

T.C.A. § 12-3-1205 & MCL 4.12.093 authorize Metro to participate in cooperative purchasing agreements with other governmental entities outside Tennessee for the purchase of goods, supplies, services, and equipment.

For this request the cooperative purchasing agreement is held by Sourcewell; the lead agency is Sourcewell. Sourcewell is a public institution in Minnesota that meets the standards for governmental entity as defined in the referenced statute.

The contract resulted from a **competitive RFP with 26 offers**.

Regulatory Justification

R4.12.090.05 of the regulations to the procurement code limit participation in cooperative purchasing agreements to that of supplies and products that do not include services unless the purchasing agent determines that such a cooperative is in the best interest of Metro.

For this request the cooperative purchasing agreement is primarily for supplies and products. To the extent that services are included, they are related to the functionality and performance of these supplies and products. It is, therefore, in the best interest of Metro to utilize a cooperative that provides for both the supplies/products and their associated supportive services.

Value Justification

It is unlikely that Metro, as a single government entity, will obtain better value through a competitive solicitation. That is because the pricing in this cooperative purchase agreement (**19% median off MSRP**) leverages both the scale of Sourcewell membership and the competition of 26 offers.

Further, a competitive solicitation for this good/service would require an estimated 139 hours of staff time valued at approximately \$17,457.00. Utilization of this cooperative will require 19 hours of staff time valued at approximately \$2,386.00. **A total savings (discount + staff time) of \$965,071.00.**

Impact on Minority & Women Owned Businesses

This cooperative is primarily for goods, so the equal business opportunity program would likely not apply if Metro issued a competitive solicitation. There is, therefore, minimal impact on these firms.

Metro will also work with the vendor to maximize, to the extent practicable, participation of small & disadvantaged firms where subcontracting opportunities are available.

Prepared by Zak Kelley
03/07/2025



Cooperative Request Signature Form

Co-Op Request Number	c2025049
Date Received	March 7, 2025

To Whom It May Concern,

I have read the attached Cooperative Review and concur with the recommendation contained therein.

Should you have questions, please contact the reviewer or reach out to me directly.

Regards,

Dennis Rowland
Dennis Rowland
Purchasing Agent & Chief Procurement Officer

3/7/2025 | 3:12 PM CST
Date Signed



**Solicitation Number: RFP #032824****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and 72 Hour LLC, dba National Auto Fleet Group, 490 Auto Center Drive, Watsonville, CA 95076 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires July 9, 2028, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new and the current model. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Supplier's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. **SHIPPING AND SHIPPING COSTS.** All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. **SALES TAX.** Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. **HOT LIST PRICING.** At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;

- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized

subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. **ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM.** Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. **SPECIALIZED SERVICE REQUIREMENTS.** In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. **TERMINATION OF ORDERS.** Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. **GOVERNING LAW AND VENUE.** The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted

price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. **AUDIT.** Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. **ASSIGNMENT.** Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. **AMENDMENTS.** Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. **WAIVER.** Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. **CONTRACT COMPLETE.** This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. **RELATIONSHIP OF THE PARTIES.** The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any act or omission in the performance of this Contract by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

- a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.

2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.

b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. **PUBLICITY.** Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. **MARKETING.** Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. **ENDORSEMENT.** The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance*. During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability*. During the term of this Contract, Supplier will maintain coverage for all claims the Supplier may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Supplier's professional services required under this Contract.

Minimum Limits:

\$2,000,000 per claim or event

\$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. **ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE.** Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. **WAIVER OF SUBROGATION.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. **UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION.** The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. **LAWS AND REGULATIONS.** All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. **LICENSES.** Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcwell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to “federal” should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier’s Equipment, Products, or Services with United States federal funds.

A. **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of “federally assisted construction contract” in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, “Equal Employment Opportunity” (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, “Amending Executive Order 11246 Relating to Equal Employment Opportunity,” and implementing regulations at 41 C.F.R. § 60, “Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor.” The equal opportunity clause is incorporated herein by reference.

B. **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, “Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction”). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with

the Copeland “Anti-Kickback” Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, “Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States”). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and

records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

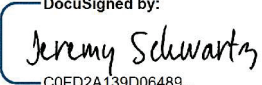
T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

72 Hour LLC, dba National Auto Fleet Group

DocuSigned by:

By: C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 7/2/2024 | 2:37 PM CDT

DocuSigned by:

By: FACBB5730C1E467...
Jesse Cooper
Title: National Fleet Manager
Date: 7/2/2024 | 2:04 PM CDT

RFP 032824 - Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Vendor Details

Company Name: 72 HOUR LLC

Does your company conduct business under any other name? If yes, please state: National Auto Fleet Group

Address: 490 Auto Center Drive
Watsonville, CA 95076

Contact: Jesse Cooper

Email: Jcooper@nationalautofleetgroup.com

Phone: 951-440-0585

Fax: 831-840-8497

HST#: 263297677

Submission Details

Created On: Thursday February 08, 2024 14:26:39

Submitted On: Wednesday March 27, 2024 18:09:27

Submitted By: Jesse Cooper

Email: Jcooper@nationalautofleetgroup.com

Transaction #: de37f6a4-b806-40a7-b5b6-766f219b36f2

Submitter's IP Address: 104.35.160.44

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	72 HOUR, LLC	*
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	72 Hour, LLC	*
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	National Auto Fleet Group	*
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Y1FHD2Z1ZDY5	*
5	Proposer Physical Address:	490 Auto Center Drive Watsonville, CA 95076	*
6	Proposer website address (or addresses):	www.Nationalautofleetgroup.com	*
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Jesse Cooper National Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Jcooper@nationalautofleetgroup.com 855-289-6572	*
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Jesse Cooper National Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Jcooper@nationalautofleetgroup.com 855-289-6572	*
9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Clarke Cooper National Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Clarkecooper@watsonvillefleetgroup.com 818-618-6136	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>National Auto Fleet Group was established in 1987 in Southern California, and boasts a rich history of family-driven success. From humble beginnings with a single dealership, we've grown into a nationwide network of over 15 dealerships, thanks to the dedication and vision of our father.</p> <p>One of our core values has always been fostering a strong company culture, and we achieve this by prioritizing internal growth. We proudly promote from within, leveraging the talent and experience of our dedicated team members. This approach not only ensures continuity and a deep understanding of our values, but also fosters a sense of loyalty and belonging among our employees.</p> <p>This commitment to internal development has been instrumental in our expansion, allowing us to cultivate a leadership team that embodies our core values and drives our continued success. We are proud of the journey we've taken and excited for the future, as we continue to empower our team and provide exceptional service to our customers.</p> <p>For over 35 years, National Auto Fleet Group has remained a family-owned and operated company. The Cooper family has deep roots in the automobile industry, with a passion for exceeding expectations passed down through generations. Today, even our future generations are learning the ropes, ensuring decades more of industry leadership.</p> <p>We aren't just selling vehicles; we're building relationships that last. Our family values of integrity, dedication, and customer service permeate everything we do. This commitment has earned us numerous industry awards and the trust of countless clients. But this is just the beginning. With fresh perspectives from future generations joining the team, we're excited to lead the industry for decades to come.</p> <p>National Auto Fleet Group isn't just about delivering vehicles; it's about delivering peace of mind. Our unwavering commitment to the 4 RIGHTS: delivering the RIGHT vehicle, at the RIGHT time, to the RIGHT place, and at the RIGHT price, ensures our clients experience unmatched satisfaction and success.</p> <p>Since 1987, we've witnessed the auto industry shift gears, evolving from gas-powered machines to the cutting edge of all-electric and fuel cell technology. Through it all, one thing has remained constant: our core values.</p> <p>Even in today's rapidly changing landscape, we hold steadfast to the principles that have guided us for decades. These values – internal growth, customer focus, efficiency, teamwork, accountability and integrity are the engine that powers our growth and fuels our commitment to exceeding expectations.</p> <p>While the vehicles we offer may have changed, our dedication to providing superior customer service remains as strong as ever. We embrace the future with the same passion and determination that fueled our success in the past, ensuring that our customers continue to receive the exceptional service they deserve.</p>
11	What are your company's expectations in the event of an award?	Securing another Sourcewell contract would mark our sixth, propelling us to even greater heights by leveraging our proven track record of serving customers nationwide. This expansion fuels our commitment to invest in our divisions, particularly our Partner Program (details in uploaded Zip file). This innovative program empowers members to recommend local upfitters, fostering win-win partnerships and delivering
12	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	We have demonstrated throughout the past 12 years to our financial institutions that we stability in the market place and with this meaning data our bank has provided us with a \$ 72,000,000 floor plan limit to help in our growing operations which include Sourcewell Members.
13	What is your US market share for the solutions that you are proposing?	Our US market share for the products and models we are offering is roughly 70-80% as represented by the 15 manufacturers.
14	What is your Canadian market share for the solutions that you are proposing?	While we haven't yet entered the Canadian market, National Auto Fleet Group's proven track record of success fuels our aggressive expansion plans, with a strong focus on international markets like Canada. We are confident that our expertise and commitment to innovation will allow us to make a significant impact in the near future, expanding our reach and serving customers across new borders.
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No
16	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	A) we are best described as a distributor/dealer/reseller and all our written authorization documents are attached in the Related Certificates section.
17	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	What is required does vary from state to state however we 72 Hour LLC, do hold all applicable licenses and certifications required by the State of California to sell, service and delivery New/Unused Vehicles we are franchised for and sell, service and delivery any vehicle we are not franchised for through our resellers permit. All our dealer partners across the county have provide us with there dealer certificates and department of motor vehicles certificates to allow NAFG to partner and sell there products. All documents are attached in the Certificates section.
18	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	None exist

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
19	Describe any relevant industry awards or recognition that your company has received in the past five years	NAFG has a strong track record of success, consistently ranking among the top dealerships in Government Sales for Ford Motor Company and receiving high recognition from General Motors for its Chevrolet brand. The most prodigious award NAFG has received in the past 5 years would be: Top Placement in Ford Motor Company as a leading dealership in Government Sales followed by our high ranking recognition from General Motors for our Chevrolet brand. Both NAFG has received 4 of the past 5 years
20	What percentage of your sales are to the governmental sector in the past three years	In our division in Fleet, we have sold about 95% to Government accounts
21	What percentage of your sales are to the education sector in the past three years	As a percentage of our sales in the Government, about 20% would be considered to Universities and Unified School Districts.
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	We hold the State of California contract with volumes from 200 to 500 units a year during the past three years. Second, our Sourcewell Contract's 091521 and 060920 which over the past three years LADWP Contracts valued over \$ 220,000,000 City of San Diego Contracts valued over \$ 120,000,000
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	NAFG focus is on our Sourcewell Contracts we do not hold any other besides the State of California.

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
Port of Los Angeles (CA)	David Comer	310-732-3794
Los Angeles Department of Water & Power (CA)	Philip Ly	818-771-3607
City of Jersey City (NJ)	James Lovero	201-547-4423
Washington Suburban Sanitary Commission (Maryland)	Jarrett Baumgartner	301-206-4226
Town of Hempstead (NY)	Christopher Carter	516-812-3555

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
Port of Los Angeles Mr. David Comer 310-732-3794	Government	California - CA	Provided New Vehicles with Upfits	Over \$1,000,000	Over \$ 3,000,000
Los Angeles Department of Water & Power Mr. Philip Ly 818-771-3607	Government	California - CA	Provided New Vehicles with Upfits	Over \$ 20,000,000	Over \$ 80,000,000
City of Jersey City Mr. James Lovero 201-547-4423	Government	New Jersey - NJ	Provided New Vehides with Upfits	Over \$1,000,000	Over \$ 3,000,000
Washington Suburban Sanitary Commission Mr. Jarrett Baumgartner 301-206-4226	Government	Maryland - MD	Provided New Vehicles with Upfits	Over \$1,000,000	Over \$ 3,000,000
El Paso Water Mr. Ivan Ibarra 915-594-5712	Government	Texas - TX	Provided New Vehicles with Upfits	Over \$1,000,000	Over \$ 3,000,000

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable.

Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	National Auto Fleet Group boasts a robust sales force exceeding 100 dedicated personnel. This includes both direct employees and a network of partner dealers, ensuring comprehensive support for dealerships and our dedicated fleet division. Our indirect sales force seamlessly complements our direct team, effectively serving existing member needs. As our member base expands, we're committed to scaling our team accordingly to maintain exceptional service levels.
27	Dealer network or other distribution methods.	NAFG leverages an unparalleled franchise network encompassing 15 leading manufacturers. These industry giants, like (Ford Motor Company, General Motors, CDJR, etc.), boast a nationwide presence, ensuring our members receive seamless service and warranty repairs for their vehicles. Historically, auto manufacturers have faced challenges in distributing automobiles and cab chassis. However, the United States boasts the world's most efficient automotive supply chain network, and as franchised dealers of these renowned brands, NAFG capitalizes on this advantage to efficiently ship and supply vehicles to our members nationwide.
28	Service force.	Our extensive network of service locations, spanning thousands of facilities across our 15 manufacturers, ensures convenient access for our members. This comprehensive coverage allows them to easily find service stations or warranty repair facilities nearby, minimizing downtime and maximizing convenience. While Alaska and Hawaii may have slightly larger distances between dealerships, our members can still rely on our network for support, potentially with extended lead times.
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	Members can place orders with NAFG for all products we are offering, we will either place the order with the OEM as we are franchised for or we will provide the order to our partner dealer who was part of the quote generation from the start with the member so we can allow there relationship to maintain while serving the member. NAFG maintains the role of administering and facilitating the transaction between the member and the OEM dealer.
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	I understand that you want me to use the information in your ZIP file, specifically the "Member Walk Through" document, as a reference to explain your Customer Service programs. Here's a breakdown based on the information you provided: Obtaining Quotes Online: <ul style="list-style-type: none"> Members can register on our website (https://www.nationalautofleetgroup.com/) for free. This protects member pricing. After registration, they'll receive a welcome email with a demo video explaining the website. A secure dashboard keeps all quotes organized. Members choose their desired brand, model year, and category (cars, vans, etc.). Filters help narrow down options (cab style, drivetrain, bed length). All available factory options are displayed for easy selection. Sourcewell Price reports show MSRP, member price, and savings (percentage and dollar amount). Optional extras include additional keys, manuals, sales tax, and upfits. A final, printable quote package includes a unique Sourcewell Quote ID number, description, and specifications. Partnering with Upfitters: <ul style="list-style-type: none"> A dedicated website (https://www.nationalautofleetgroup.com/) connects members with upfitters. Upfitters can learn about partnering with NAFG to serve local members. This simplifies the process of getting a vehicle upfitted. Tracking Orders: <ul style="list-style-type: none"> Members can track orders directly on the main website using the "Track your order" feature. Orders can be tracked by entering the purchase order number, quote ID, upfit quote ID, or VIN. Order Confirmation: <ul style="list-style-type: none"> NAFG sends a courtesy confirmation email to double-check order details (color, quantity, upfit, specifications). Title information is requested to expedite paperwork at delivery. Factory Order Cut-Off Notices: <ul style="list-style-type: none"> The website highlights upcoming factory order cut-off dates. This information is also printed on the quote cover page (when available). Price Validation Example: <ul style="list-style-type: none"> A sample build process showcases member pricing benefits. The example shows the difference between MSRP, member price, and total savings (percentage and dollar amount). (Provide an example with savings %) This emphasizes the additional discount offered by NAFG.
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	We have provided a list of our top 1,000 member/clients demonstrating our ability to service all members nationwide. Located in the Marketing Place ZIP file as "NAFG Top 1,000 Member Clients" PDF
32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	National Auto Fleet Group is poised to expand into Canada, leveraging our proven business model and expertise. We believe the favorable exchange rate and our competitive pricing structure create an ideal opportunity to partner with Canadian dealer groups, ultimately serving members across North America.
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	We are not serving Canada at this moment.
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We're happy to service all Sourcewell members through our 24/7 website. We offer government members a specific discount program in recognition of their use of taxpayer funds. For non-profit organizations, we've designed a tailored pricing program to meet their unique needs and budgets. We'll work with each non-profit on a case-by-case basis to ensure they receive the most value from our services.
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	For members in Alaska, Hawaii, and US Territories, the only membership requirement is the same as for all other members. However, due to logistical shipping constraints in these regions, additional costs may apply. We currently provide members in Alaska with chassis cabs with upfits. In these cases, the member agrees to cover the extra shipping cost, port cost, and driver cost associated with loading and unloading their vehicles from port to port. This additional cost would be clearly outlined in any quote provided to members in these regions.

Table 7: Marketing Plan

Line Item	Question	Response *
-----------	----------	------------

36	<p>Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.</p>	<p>National Auto Fleet Group utilizes a number of outbound strategies to promote the Sourcewell Vehicle contract. National Auto Fleet Group isn't waiting for government agencies to come knocking about the Sourcewell Vehicle contract. Instead, we're proactively hitting the gas pedal with outbound marketing strategies.</p> <p>With outbound marketing, NAFG initiates by pushing the message out to our government agencies.</p> <p>Examples include: .</p> <ul style="list-style-type: none">• Cold Email Campaigns: Tailored messages reaching relevant government agencies directly. Examples include new vehicle pricing availability, in stock units, new website features, holiday themed flyers and vehicle cutoff dates.• Trade Show Presence: Engaging exhibits and knowledgeable representatives making connections at key events.• Targeted Content: Creating diverse campaign materials that resonate with different government segments. For example, police vehicle availability flyers for police agencies.• Data-Driven Decisions: Tracking results and optimizing campaigns for maximum impact such as open rates, click-through rates to gauge the effectiveness of our email campaigns <p>Our use of Campaigner Email Marketing platform service is a CRM database used to monitor, send and track effectiveness of emails and more. This service has assisted in streamlining email flyer messages to many of our government agencies across the United States. Campaigner has been an essential tool in not only creating new campaigns but recurring campaigns to ensure our message is sent to new potential clients.</p> <p>This type of outbound marketing fosters proactive engagement with potential customers, sparking their interest in our products. We invite them to explore the diverse product range showcased on our NAFG website, conveniently accessible through both phone calls and website visits.</p> <p>To further empower their buying journey, we encourage registration. It not only unlocks real-time product availability, but also grants access to our innovative self-quoting system. This intuitive tool empowers customers with the autonomy to create unlimited personalized quotes, tailoring them to their specific needs and budget. By eliminating the wait for traditional quotes, this self-service option streamlines the process, fostering a sense of control and ownership for the customer. Ultimately, this outbound marketing approach, coupled with our user-friendly self-quoting system, empowers potential customers to confidently explore and confidently make informed decisions.</p> <p>Business to Business Marketing: National Auto Fleet Group</p> <p>National Auto Fleet Group (NAFG) acknowledges the importance of building strong relationships with local upfitting body companies. That's why we employ strategic business-to-business (B2B) marketing strategies to attract potential partners and create a mutually beneficial ecosystem.</p> <p>Introducing Our Partner Website:</p> <p>We encourage any body upfitting company to visit our dedicated partner website: www.nafgpartner.com. This platform makes it easy for local upfitting companies to explore the benefits of collaborating with NAFG.</p> <p>Key Perks for Upfitting Body Companies:</p> <ul style="list-style-type: none">• Enhanced Visibility: Get the body company's company profile listed on our website, making them searchable by NAFG's extensive network of government clients.• Targeted referrals: We actively connect upfitting companies with qualified government clients seeking their specific expertise.• Profile Customization: Partners are encouraged to create a unique profile showcasing the body company's strengths, experience, and service offerings.• Geographic Reach: Expand the network by having our partners' contact information and location displayed on our interactive map. <p>By partnering with NAFG, body companies gain access to a vast pool of potential government clients seeking vehicle upfitting services. In turn, the body company helps us fulfill client needs and deliver comprehensive vehicle solutions.</p> <p>National Auto Fleet Group also exercises the use of inbound marketing strategies to promote our Sourcewell Vehicle contract.</p> <p>Our marketing department cultivates a targeted audience by maintaining a database of registered government agencies on our website and nurturing past customers who have experienced the benefits of our offerings. This allows us to deliver relevant content and resources directly to those already interested in our solutions, fostering trust and brand loyalty.</p> <p>Relationship building is another technique used to foster positive relations with clients to become long-term customers. NAFG team provides excellent customer service and support to encourage word of mouth referral. The positive quality of service experienced by customers has led to an increased number of sales through referrals. Our goal is to provide exemplary customer service throughout the entire purchasing process to encourage repeat business and referrals.</p>
----	---	--

37	<p>Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.</p>	<p>The creation of the National Auto Fleet Group app is one way to build a stronger relationship with interested buyers and empower them with the information they need. By downloading our NAFG app, clients are able to:</p> <ul style="list-style-type: none">• Receive instant push notifications on their phones regarding new vehicle availability: Be the first to know when new vehicles arrive on the lot that match your specific needs and preferences.• Stay informed about crucial cutoff dates: Ensure clients don't miss out on deadlines by having them conveniently delivered straight to your phone.• View Available In-Stock Units: Scroll through a list of in stock vehicles available on our website. <p>A specific inbound marketing tactic that can significantly boost our online presence is the development of search engine optimization (SEO). By optimizing our website for relevant keywords and user experience, we can attract more qualified visitors organically and establish NAFG as a leading name in its field.</p> <p>Here's how we're actively implementing SEO on the NAFG website:</p> <p>Rewriting the NAFG Story:</p> <ul style="list-style-type: none">• By crafting a compelling and informative webpage that clearly defines who we are, what we do, and how we benefit our audience.• Included relevant keywords naturally throughout the content, including product names, mission statement, and contract numbers.• Ensured the page is concise and scannable, breaking up text with headings and bullet points. <p>2. On-Page Optimization Techniques:</p> <ul style="list-style-type: none">• Title tags: Each page includes a unique and descriptive title tag, under 65 characters, that accurately reflects the content and includes relevant keywords.• Meta descriptions: Crafting captivating meta descriptions (under 155 characters) that entice users to click and summarize the page's value proposition.• Header tags: Structured the content with clear headings and subheadings (H1, H2, etc.) to improve readability and search engine crawlability.• Images: Optimize image file names and alt text with relevant keywords to increase accessibility and image search ranking.• Internal linking: Connecting related pages within the website using descriptive anchor text• Social media: Ensure social media profiles and share buttons are linked to our pages. <p>By implementing these actionable SEO strategies, we can significantly improve NAFG's online presence, attract more qualified leads, and establish ourselves as a thought leader in the industry.</p> <p>When the terms "government fleet vehicle purchasing", "purchasing vehicles for the government", "government vehicle purchasing", "how do I purchase vehicles for the government", "purchasing government fleet", "government vehicle procurement", "procuring vehicles for the government", are entered in the google search button, NAFG is on the top five search results.</p> <p>Social media is a critical part in the way people communicate and connect with each other. LinkedIn offers a variety of ways to expand our network by finding and connecting with relevant professionals in the industry. Platforms like LinkedIn offer invaluable tools for professional networking, allowing individuals to expand their network by finding and connecting with relevant professionals and industry leaders.</p> <p>A prime example is National Auto Fleet Group, which effectively utilizes LinkedIn to reach out to current and potential members through personalized messages, fostering stronger relationships and community engagement.</p> <p>Beyond professional connections, social media serves as a powerful bridge between individuals and their governing bodies. By following government pages on Instagram and Twitter, government municipalities can gain valuable insights into pressing issues and important announcements</p>
38	<p>In your view, what is Sourcewell's role in promoting contracts arising out of this RFP?</p> <p>How will you integrate a Sourcewell-awarded contract into your sales process?</p>	<p>Sourcewell is a trusted brand that government entities can rely on to provide a wide variety of products and services. They aim to simplify the procurement process of government entities. The Sourcewell brand integrates a thorough documentation review of all vendors prior to awarding their cooperative contract to ensure products and services are from reputable vendors. The brand provides a sense of showing legitimacy and verification of our company name and members understand that products and services provided are from reputable vendors.</p> <p>Clients recognize the Sourcewell brand and their vendors as a trusted source that will meet their needs. The main selling point of the brand is the elimination of the need to go out to bid. Sourcewell has done the bidding for the government entities which simplifies the purchasing process. This process not only saves money but valuable time as well. Sourcewell has provided NAFG overwhelming opportunities to work with government agencies across the United States.</p> <p>The Sourcewell name represents a high standard of integrity and ethics and we are proud to be part of this dynamic. Sourcewell members have access to a contract that is more flexible than the standard bidding process. Sourcewell is an organization that aids government entities to stay competitive without the frustrations and issues involved with the traditional bidding process. The Sourcewell contract can be also customized to meet the needs of the client. The sales team has incorporated not only this standard of integrity in their sales practice by ensuring clients we will always assist them with their vehicle purchasing needs. The cost savings and stress free nature of the cooperative contracts favors that of the traditional bidding process. It enables vendors to work with qualifying government entities in a more efficient manner. We vow to maintain these levels of standards across the board throughout all departments within National Auto Fleet Group</p> <p>Sourcewell isn't just a trusted brand; it's a comprehensive solution for government procurement. From vehicles and food to technology and administrative services, they offer a diverse range of high-quality products and services. Partnering with pre-vetted vendors ensures reliability and peace of mind.</p> <p>The flexibility of Sourcewell contracts allows us to tailor our services to a specific need, unlike the one-size-fits-all approach of typical bidding.</p> <p>Government agencies across the United States, like NAFG, have utilized Sourcewell to procure their needs efficiently.</p>

39	<p>Are your products or services available through an e-procurement ordering process?</p> <p>If so, describe your e-procurement system and how governmental and educational customers have used it.</p>	<p>Our website provides a hands-on empowering approach to ordering vehicles online. Clients can search through many vehicle makes and models with the ability to customize a vehicle tailored to the specific needs of their agency. A personalized quote with pricing can be available in as little as 5 minutes depending on the complexity of the vehicle. If upfitting is needed, a sales representative can be reached through phone, email, live chat or noted on the self-quoting online system.</p> <p>Once a customized quote is built, clients have the option to finalize the sales transaction by submitting a purchase order to our sales team via email. This gives complete autonomy to the client to purchase vehicles without the need to speak to a sales rep. If assistance is needed, they can contact sales through email, live chat or phone. If support is required to build a quote, our sales reps are available to assist the client step by step.</p> <p>Once the vehicle is built to the client's needs, government agencies are also able to upload a purchase order from their account to purchase a vehicle. NAFG will then process the purchase order and place the vehicle on order with the manufacturer. Government agencies are also able to track the status of their order using the ETA tracking available on the NAFG website.</p> <p>Our website puts the power to order vehicles directly in your hands, with a user-friendly approach that empowers government agencies to choose the perfect solution for their needs. Browse through a comprehensive selection of vehicle makes and models, or customize your ideal vehicle with features tailored to your specific requirements. Get a personalized quote with upfront pricing in as little as 5 minutes, depending on the complexity of your chosen vehicle. Upfitting needed? No problem! Reach out to our dedicated sales team via phone, email, live chat, or simply mention your requirements directly in the self-quoting system.</p> <p>Once a government municipality is ready to purchase, they can simply submit a purchase order through their online account. We offer complete autonomy, allowing buyers to acquire vehicles without needing to speak directly to a sales representative. However, our expert team is always available to assist if they need a helping hand. Our assistance is available via email, live chat, or phone –</p> <p>For government agencies, the process is streamlined even further. They are able to stay informed throughout the entire journey with our convenient ETA tracking system, accessible right on the NAFG website.</p> <p>Experience the convenience and control of online vehicle ordering for government agencies with NAFG. Visit our website today and empower your agency to acquire the perfect vehicle solution.</p> <p>As of today, National Auto Fleet Group has over 8000 members registered on our website and 2400 customers buying from us.</p>
----	---	--

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	NAFG extends any and all Service Training Programs provided by the Manufacturer. Many of the programs offered are quoted individually by the manufacture based on class size and region of the country. NAFG will pass these quotes onto the member at NAFG cost.
41	Describe any technological advances that your proposed products or services offer.	With world leaders in chassis technology like Ford Motor Company, General Motor's and MACK Truck which the member automatically gets the benefit of the latest up to date technology NAFG offers our dealer body to the members for the most leading up to date information.
42	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	NAFG has Partnered to create a 400 US Mayor Drive Climate Mayor Purchasing Collaborative www.Driveevfleet.org to help spread the benefit of members going 100% green. We have 100% Pure Electric vehicles to offer such as the Chevrolet Bolt and Ford Fusion, which are all predecessors to the All New Ford Electric F-150. We are certain over the next few years, Ford and many other manufacturers will be making available 100% pure electric cab chassis for members to select from.
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Ford Motor Company and General Motors just to name 2 of the 15 OEM's we are representing have leading edge certifications and rating which provide them the ability to offer there products nationwide.
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or HUB partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	We hold a Minority Certification through the California Clearing House Authorization
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	NAFG's dedication to the member. NAFG has built its division solely for the purpose of serving the members experience from our 24-hour member website or website improvements and capabilities to thinking outside the box to help a member find a solution.

Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure.

You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
46	Do your warranties cover all products, parts, and labor?	We have attached all Warranty information provided by all 15 manufacturers offered in our proposal as an added attachment.	*
47	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Each manufacturer have there own usage restrictions that a member should be aware of. Such an improper use of a chassis may not allow it to be covered under warranty. For example, a F-250 being used for a police rated pursuit vehicle would void certain warranties. We encourage for each member to contact us for there particular warranty coverage.	*
48	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes, in some cases of a breakdown event, manufacturers would tow your vehicle to there nearest warranty repair facility.	*
49	Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Each manufacture is different, and we encourage prior to purchasing a product to call in and ask about your specific region and how it's covered.	*
50	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	All warranties are passed on to the original equipment manufacturer.	*
51	What are your proposed exchange and return programs and policies?	We offer no exchange, return programs or policies. Once an order is in production with the factory and NAFG can not cancel the order after trying to cancel with the manufacturer, then the order is non-cancellable.	*
52	Describe any service contract options for the items included in your proposal.	We offer any and all manufacturer service contracts to all members. There are several parameters which a customized service contract can be created. NAFG will treat each of these as an added factory option and follow the same discount schedule in the price file.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
53	Describe your payment terms and accepted payment methods.	Payment terms are Net 20, with a 10-day grace period.	*
54	Describe any leasing or financing options available for use by educational or governmental entities.	NAFG has partnered with National Cooperative Leasing to offer Sourcewell Contract Lease Terms to all NAFG Quotes for all Sourcewell Members. We have attached a PDF called "NCL Sample Lease" in the Zip File Called "Member Walk Through"	*
55	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	We attached our Standard Documents that all member would see in a typical transaction. Starting with all quotes which contain there unique Quote ID on the top of each quote. A member can then call and help us identify which quote they are inquiring within so we can help hem quicker. Each quote has its list of standard equipment and selected equipment the member has chosen for themselves. Followed by the contract discount on each cover page so the member can easily see there Sourcewell saving. A sample transaction has been attached.	*
56	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes, up to \$ 2,500 per vehicle, any amount higher than \$ 2,500 would carry a P-card/ Credit Card transaction fee which will be passed onto the member.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *
57	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	NAFG is offering Line Item Discounts Off MSRP for 15 manufacturers detailed in the Price File, NAFG is offering all Upfits to be added to any and all chassis cabs and trucks, details are on the Summary Page in the price file.
58	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	Each Manufacture Product Range is detailed in the tabs below, here is an overview Ford Motor Company from 1.16% to 6.00% RAM Stallantis Company from 4.13% to 4.14% Chevrolet from 6.83% to 6.92% Autocar at 9.00% ISUZU at 5.00% Volvo at 12.00% Freightliner from 4.76% to 15.15% Western Star from 15.00% to 20.00% MACK from 3.00% to 26.36% Kenworth from 13.83% to 32.80% Peterbilt from 10.27% to 31.56% Battle Motors at 25.00% RIZO from 38.25% to 38.46% REE at 7.00% Bollinger Motors at 5.50% Upfits can be added at dealer invoice up to 20%, detailed in the price file.
59	Describe any quantity or volume discounts or rebate programs that you offer.	We encourage any and all members to contact us if considering ordering 100 at time of order or more units for an additional discount quote.
60	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Open Market products or Sourced Goods will be treated as any upfit and may be quoted up to a 20% mark-up if applicable.
61	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	All considerations have been taken into account in the price file in its entirety, Price Summary Page and Price Tabs contain all costs associated with all quotes. If a member would like a quote for a particular situation and the item needed special training or installation, these charges would be added as part of the upfit and included in the members quote.
62	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All manufacturers charge a standardized "Factory Destination Charge" which is displayed on all window stickers and on all trucks on a dealer's lot. This is not the needed destination charge that maybe charged to then ship a chassis to and from an installer, these subsequent movements are all added freight charges and will displayed on the members quote.
63	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Freight to these regions carry a specific logistical barrier which carry added cost such as ferry, port and driver cost both to and from the mainland. These added costs will be disclosed and added to any quote for the member to review.
64	Describe any unique distribution and/or delivery methods or options offered in your proposal.	NAFG will utilize the power and expertise of the already established Automobile Franchise Distribution Network to have members vehicles delivered promptly there destination.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
65	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	NAFG Offers Members of Sourcewell the very best selection and service for the overall best value we can offer.

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
66	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.	We have created a member friendly to build and price there chassis cabs on, the pricing is built directly into the website and is loaded daily by the manufacture MSRP information. Our system will provide an accurate quote 99.99% of the time. We have stream lined how our admin fee is processed to allow a quick 15-30 day turn around on quarterly reports.
67	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	We have internal charts that track how many members we are serving per month and what regions we need to market into to raise awareness of Sourcewell and our contract. We also track how many vehicles we deliver to members to see if our volume is picking up or where the current market is at as it does fluctuate.
68	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Our Admin Fee has been streamlined to allow for growth to occur with maintaining a high level of accuracy and reporting. Our proposed admin fee would follow these guidelines: Flat \$ 400 per unit for all units excluding Alan Jay Automotive Network in Florida Units sold through Alan Jay Automotive Network in Florida will have a\$ 200 flat

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Proposers submitting a proposal in Category 1 as defined herein will be submitting in the broad category that includes all types of engines, fuel, and propulsion systems. For example, if a Proposer offers chassis and cabs with Internal Combustion Engines (ICE) as well as chassis and cabs with electric propulsion systems the Proposer should designate it is seeking an award in Category 1 **only**. Proposers seeking an award in Category 2, as defined herein, must include at least one solution offered within the scope of Category 2 for electric propulsion systems **only**.

Line Item	Category Selection *
69	Category 1: All engines, fuel, and propulsion type chassis and cabs

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
70	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	15 Manufacturers totaling 200 makes and models ranging from Class 4 to Class 8 Cab an Chassis and trucks. With available Upfits to be added ranging from tool boxes to Line Mechanics Bodies. Any and all upfits can be added to our chassis cabs either by our upfit partner supplier or by a members upfit supplier working with NAFG to provide a Turn Key Quote.
71	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	NAFG Lists all makes and models in each ZIP file under ZIP File "All 15 Manufacturers" representing a combined hundred's makes and model/engine combinations for members to choose from along with a subtitle "Upfits" detailed in the price file.
72	Describe any manufacturing processes or materials utilized that contribute to chassis strength, cab strength, overall durability, driver safety.	Leading materials are used by the OEM's daily to safely supply all members with the best on the market place for each OEM.
73	Describe any differentiating serviceability attributes (remote diagnostics, etc.) your proposal offers.	Each OEM has there own unique attribute that all cater and serve the members.

Table 15: Category 1 - Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Proposers submitting a proposal in Category 1 will be submitting in the broad category that includes all types of engines, fuel, and propulsion systems. See RFP Section II. B. 1 for details.

☐ We will not be submitting for Table 15: Category 1 - Depth and Breadth of Offered Equipment Products and Services

Line Item	Category or Type	Offered *	Chassis Type (ICE and/or BEV)	Comments
74	Class 4 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class.
75	Class 5 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class.
76	Class 6 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class.
77	Class 7 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class.
78	Class 8 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class.
79	Related equipment, accessories, parts, upfitting, services, used chassis and Class 3 chassis	<input checked="" type="radio"/> Yes <input type="radio"/> No	Both Chassis Types (ICE and BEV)	All 15 Manufactures are listed in the price file, along with each OEM's product offering for this class. All upfitting is available and outlined in the pricing summary.

Table 16: Category 2 - Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Proposers seeking an award in Category 2, as defined herein, must include at least one solution offered within the scope of Category 2 for electric propulsion systems **only**. See RFP Section II. B. 1 for details.

☒ We will not be submitting for Table 16: Category 2 - Depth and Breadth of Offered Equipment Products and Services

Line Item	Category or Type	Offered *	Comments
80	Battery Electric Vehicle (BEV) Class 4 Chassis	<input type="radio"/> Yes <input type="radio"/> No	
81	Battery Electric Vehicle (BEV) Class 5 Chassis	<input type="radio"/> Yes <input type="radio"/> No	
82	Battery Electric Vehicle (BEV) Class 6 Chassis	<input type="radio"/> Yes <input type="radio"/> No	
83	Battery Electric Vehicle (BEV) Class 7 Chassis	<input type="radio"/> Yes <input type="radio"/> No	
84	Battery Electric Vehicle (BEV) Class 8 Chassis	<input type="radio"/> Yes <input type="radio"/> No	
85	Related equipment, accessories, parts, upfitting, services, used chassis and Class 3 chassis	<input type="radio"/> Yes <input type="radio"/> No	

Table 17: Exceptions to Terms, Conditions, or Specifications Form

Line Item 86. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

- 1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
- 2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
- 3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
- 4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
 - [Pricing](#) - NAFG Price File 032824.zip - Wednesday March 27, 2024 16:08:51
 - [Financial Strength and Stability](#) - Financial Strength and Market Stability 032824.zip - Tuesday March 26, 2024 21:32:50
 - [Marketing Plan/Samples](#) - 032824 NAFG Marketing Plan.zip - Tuesday March 26, 2024 21:30:53
 - [WMBE/MBE/SBE or Related Certificates](#) - Insurance and Realated Certificated 032824.zip - Tuesday March 26, 2024 21:33:17
 - [Warranty Information](#) - Warranty Information 032824.zip - Tuesday March 26, 2024 21:42:37
 - [Standard Transaction Document Samples](#) - 032824 Standard Transaction Document.zip - Wednesday March 27, 2024 13:28:58
 - Requested Exceptions (optional)
 - [Upload Additional Document](#) - 032824 Uploaded ALL 15 MANUFACTURED MODEL's and ELECTIRC SPEC's.zip - Wednesday March 27, 2024 01:25:13

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☒ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Jesse Cooper, National Fleet Manager, 72 Hour LLC, DBA National Auto Fleet Group

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

☒ Yes ☐ No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_7_Class 4-8 Chassis and Cabs _RFP_032824 Thu March 21 2024 08:45 AM		1
Addendum_6_Class 4-8 Chassis and Cabs _RFP_032824 Wed March 20 2024 12:36 PM		3
Addendum_5_Class 4-8 Chassis and Cabs _RFP_032824 Mon March 18 2024 12:01 PM		1
Addendum_4_Class 4-8 Chassis and Cabs _RFP_032824 Wed March 6 2024 09:38 AM		1
Addendum_3_Class 4-8 Chassis and Cabs _RFP_032824 Wed February 21 2024 04:08 PM		2
Addendum_2_Class 4-8 Chassis and Cabs _RFP_032824 Wed February 14 2024 04:12 PM		1
Addendum_1_Class 4-8 Chassis and Cabs _RFP_032824 Thu February 8 2024 04:24 PM		1



RFP #032824
REQUEST FOR PROPOSALS
for
Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Proposal Due Date: March 28, 2024, 4:30 p.m., Central Time

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

SOLICITATION SCHEDULE

Public Notice of RFP Published:	February 8, 2024
Pre-proposal Conference:	February 28, 2024, 10:00 a.m., Central Time
Question Submission Deadline:	March 20, 2024, 4:30 p.m., Central Time
Proposal Due Date:	March 28, 2024, 4:30 p.m., Central Time Late responses will not be considered.
Opening:	March 28, 2024, 4:30 p.m., Central Time See RFP Section V.G. "Opening"

I. ABOUT SOURCEWELL

A. SOURCEWELL

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that facilitates a competitive public solicitation and contract award process for the benefit of its 50,000+ participating entities across the United States and Canada. Sourcewell's solicitation process complies with State of Minnesota law and policies, conforms to Canadian trade agreements (including Canadian Free Trade Agreement, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement, as applicable), and results in cooperative purchasing solutions from which Sourcewell's Participating Entities procure equipment, products, and services.

Cooperative purchasing provides participating entities and suppliers increased administrative efficiencies and the power of combined purchasing volume that result in overall cost savings. At times, Sourcewell also partners with other purchasing cooperatives to combine the purchasing volume of their membership into a single solicitation and contract expanding the reach of contracted suppliers' potential pool of end users.

Sourcewell uses a website-based platform, the Sourcewell Procurement Portal, through which all proposals to this RFP must be submitted.

B. USE OF RESULTING CONTRACTS

In the United States, Sourcewell's contracts are available for use by:

- Federal and state government entities¹;
- Cities, towns, and counties/parishes;
- Education service cooperatives;
- K-12 and higher education entities;
- Tribal government entities;
- Some nonprofit entities; and
- Other public entities.

In Canada, Sourcewell's contracts are available for use by:

- Provincial and territorial government departments, ministries, agencies, boards, councils, committees, commissions, and similar agencies;
- Indigenous self-governing bodies;
- Regional, local, district, and other forms of municipal government, municipal organizations, school boards, and publicly funded academic, health, and social service

¹ Pursuant to HAR §3-128-2, the State of Hawaii, Department of Accounting and General Services, State Procurement Office, on behalf of the State of Hawaii and participating jurisdictions, has provided notice of its Intent to Participate in the solicitation as a participating entity.

entities referred to as MASH sector (this should be construed to include but not be limited to the Cities of Calgary, Edmonton, Toronto, Ottawa, and Winnipeg), as well as any corporation or entity owned or controlled by one or more of the preceding entities;

- Crown corporations, government enterprises, and other entities that are owned or controlled by these entities through ownership interest; and
- Members of the Canoe procurement group of Canada, and their partner associations: Canoe members are regional, local, district or other forms of municipal government, school boards, publicly-funded academic, health and social service entities in Alberta and across Canada, as well as any corporation or entity owned or controlled by one or more of the preceding entities – as well as partner associations, including Saskatchewan Association of Rural Municipalities, Association of Manitoba Municipalities, Local Authorities Services/Association of Municipalities Ontario, Nova Scotia Federation of Municipalities, Federation of Prince Edward Island Municipalities, Municipalities Newfoundland Labrador, Union of New Brunswick Municipalities, North West Territories Association of Communities, CivicInfo BC, and their members.

For a listing of current United States and Canadian Participating Entities visit Sourcewell's website (note: there is a tab for each country): <https://www.sourcewell-mn.gov/sourcewell-for-vendors/agency-locator>.

Participating Entities typically access contracted equipment, products, or services through a purchase order issued directly to the contracted supplier. A Participating Entity may request additional terms or conditions related to a purchase. Use of Sourcewell contracts is voluntary and Participating Entities retain the right to obtain similar equipment, products, or services from other sources.

To meet Participating Entities' needs, Sourcewell broadly publishes public notice of all solicitation opportunities, including this RFP. In addition, where applicable, other purchasing cooperatives and procurement officials receive notice and are encouraged to re-post the solicitation opportunity.

Proof of publication will be available at the conclusion of the solicitation process.

II. SOLICITATION DETAILS

A. SOLUTIONS-BASED SOLICITATION

This RFP and contract award process is a solutions-based solicitation; meaning that Sourcewell is seeking equipment, products, or services that meet the general requirements of the scope of this RFP and that are commonly desired or are required by law or industry standards.

B. REQUESTED EQUIPMENT, PRODUCTS, OR SERVICES

It is expected that proposers will offer a wide array of equipment, products, or services at lower prices and with better value than what they would ordinarily offer to a single government entity, a school district, or a regional cooperative.

1. Sourcewell is seeking proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services. Awards under this solicitation for Class 4-8 chassis and cabs² will be in two (2) categories. Proposers submitting a proposal in Category 1 as defined herein will be submitting in the broad category that includes all types of engines, fuel, and propulsion systems. For example, if a Proposer offers chassis and cabs with Internal Combustion Engines (ICE) as well as chassis and cabs with electric propulsion systems the Proposer should designate it is seeking an award in Category 1 **only**. Proposers seeking an award in Category 2, as defined herein, must include at least one solution offered within the scope of Category 2 for electric propulsion systems **only**.

Category 1: **All** engines, fuel, and propulsion type chassis and cabs:

- a. Internal Combustion Engine fuel types including but not limited to: Gasoline, Diesel, Propane Autogas, CNG, Biodiesel, or other alternative fuels for the following class chassis:
 - i. Class 4;
 - ii. Class 5;
 - iii. Class 6;
 - iv. Class 7;
 - v. Class 8.
- b. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, Hybrid Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis:
 - i. Class 4;
 - ii. Class 5;
 - iii. Class 6;
 - iv. Class 7;
 - v. Class 8.

Proposers may include related equipment, accessories, parts, upfitting, services, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 1 above.

² The vehicle weight classes are defined by the Federal Highway Administration (FHWA) and are used consistently throughout the industry. These classes, 1-8, are based on gross vehicle weight rating (GVWR), the maximum weight of the vehicle, as specified by the manufacturer.

Category 2: Electric Propulsion Systems **only** chassis and cabs:

- a. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis:
 - i. Class 4,
 - ii. Class 5,
 - iii. Class 6,
 - iv. Class 7,
 - v. Class 8.

Proposers may include related equipment, accessories, parts, upfitting, services, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 2 above.

2. The primary focus of this solicitation is on Class 4-8 Chassis and Cabs. This solicitation should NOT be construed to include services-only, or transit bus solutions.

3. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned Sourcewell solicitations, or in contracts currently maintained by Sourcewell, identified below:

- a. Automobiles, Vans, SUVs, and Light Trucks with Related Equipment, Accessories, and Services (RFP #091521); and
- b. School Buses with Related Accessories, Supplies, Parts, and Services (RFP #061023)

Generally, the solutions for Participating Entities are turn-key solutions, providing a combination of equipment, products and services, delivery, and installation to a properly operating status. However, equipment-only or products-only solutions may be appropriate for situations where Participating Entities possess the ability, either in-house or through local third-party contractors, to properly install and bring to operation the equipment or products being proposed.

Sourcewell prefers suppliers that provide a sole source of responsibility for the equipment, products, and services provided under a resulting contract. If proposer is including the equipment, products, and services of its subsidiary entities, the proposer must also identify all included subsidiaries in its proposal. If proposer requires the use of distributors, dealers, resellers, or subcontractors to provide the equipment, products, or services, the proposal must address how the equipment, products or services will be provided to Participating Entities, and describe the network of distributors, dealers, resellers, and/or subcontractors that will be available to serve Participating Entities under a resulting contract.

Sourcewell encourages suppliers to offer the broadest possible selection of equipment, products, and services being proposed over the largest possible geographic area and to the largest possible cross-section of Sourcewell current and future Participating Entities.

C. REQUIREMENTS

It is expected that proposers have knowledge of all applicable industry standards, laws, and regulations and possess an ability to market and distribute the equipment, products, or services to Participating Entities.

1. Safety Requirements. All items proposed must comply with current applicable safety or regulatory standards or codes.
2. Deviation from Industry Standard. Deviations from industry standards must be identified with an explanation of how the equipment, products, and services will provide equivalent function, coverage, performance, and/or related services.
3. New Equipment and Products. Proposed equipment and products must be for new, current model; however, proposer may offer certain close-out equipment or products if it is specifically noted in the Pricing proposal.
4. Delivered and operational. Unless clearly noted in the proposal, equipment and products must be delivered to the Participating Entity as operational.
5. Warranty. All equipment, products, supplies, and services must be covered by a warranty that is the industry standard or better.

D. PROSPECTIVE CONTRACT TERM

The term of any resulting contract(s) awarded by Sourcewell under this solicitation will be four years. Sourcewell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcewell and its Participating Entities. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

E. ESTIMATED CONTRACT VALUE AND USAGE

Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$250 Million; therefore, proposers are expected to propose volume pricing. Sourcewell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

F. MARKETING PLAN

Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

G. ADDITIONAL CONSIDERATIONS

1. Contracts will be awarded to proposers able to best meet the need of Participating Entities. Proposers should submit their complete line of equipment, products, or services that are applicable to the scope of this RFP.
2. A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion.
3. If a proposer works with a consultant on its proposal, the consultant (an individual or company) may not assist any other entity with a proposal for this solicitation.
4. Proposers should include all relevant information in its proposal, since Sourcewell cannot consider information that is not included in the proposal. Sourcewell reserves the right to verify proposer's information and may request clarification from a proposer, including samples of the proposed equipment or products.
5. Depending upon the responses received in a given category, Sourcewell may need to organize responses into subcategories in order to provide the broadest coverage of the requested equipment, products, or services to Participating Entities. Awards may be based on a subcategory.
6. A proposer's documented negative past performance with Sourcewell or its Participating Entities occurring under a previously awarded Sourcewell contract may be considered in the evaluation of a proposal.

III. PRICING

A. REQUIREMENTS

All proposed pricing must be:

1. Either Line-Item Pricing or Percentage Discount from Catalog Pricing, or a combination of these:
 - a. **Line-item Pricing** is pricing based on each individual product or services. Each line must indicate the proposer's published "List Price," as well as the "Contract Price."
 - b. **Percentage Discount from Catalog or Category** is based on a percentage discount from a catalog or list price, defined as a published Manufacturer's Suggested Retail Price (MSRP) for the products or services. Individualized percentage discounts can be applied to any number of defined product groupings. Proposers will be responsible for providing and maintaining current published MSRP with Sourcewell, and this pricing must be included in its proposal and provided throughout the term of any contract resulting from this RFP.
2. The proposer's not to exceed price. A not to exceed price is the highest price for which equipment, products, or services may be billed to a Participating Entity. However, it is permissible for suppliers to sell at a price that is lower than the contracted price.
3. Stated in U.S. and Canadian dollars (as applicable).

4. Clearly understandable, complete, and fully describe the total cost of acquisition (e.g., the cost of the proposed equipment, products, and services delivered and operational for its intended purpose in the Participating Entity's location).

Proposers should clearly identify any costs that are NOT included in the proposed product or service pricing. This may include items such as installation, set up, mandatory training, or initial inspection. Include identification of any parties that impose such costs and their relationship to the proposer. Additionally, proposers should clearly describe any unique distribution and/or delivery methods or options offered in the proposal.

B. ADMINISTRATIVE FEES

Proposers awarded a contract are expected to pay to Sourcewell an administrative fee in exchange for Sourcewell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

IV. CONTRACT

Proposers awarded a contract will be required to execute a contract with Sourcewell (see attached template). Only those modifications the proposer indicates in its proposal will be available for discussion. Much of the language in the Contract reflects Minnesota legal requirements and cannot be altered. Numerous and/or onerous exceptions that contradict Minnesota law may result in the proposal being disqualified from further review and evaluation.

To identify any exception, or to request any modification, to Sourcewell's standard Contract terms, conditions, or specifications, a proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the "Documents" section of the "Bid Details" page on the Sourcewell Procurement Portal and uploaded as part of its response. Only those exceptions noted at the time of the proposal submission will be considered.

Exceptions must:

1. Clearly identify the affected article and section.
2. Clearly note the requested modification; and as applicable, provide requested alternative language.

Unclear requests will be automatically denied.

Only those exceptions that have been accepted by Sourcewell will be included in the contract document provided to the awarded supplier for signature.

If a proposer receives a contract award resulting from this solicitation it will have up to 30 days to sign and return the contract. After that time, at Sourcewell's sole discretion, the contract award may be revoked.

V. RFP PROCESS

A. PRE-PROPOSAL CONFERENCE

Sourcewell will hold an optional, non-mandatory pre-proposal conference via webcast on the date and time noted in the Solicitation Schedule for this RFP and on the Sourcewell Procurement Portal. The purpose of this conference is to allow potential proposers to ask questions regarding this RFP and Sourcewell's competitive contracting process. Information about the webcast will be sent to all entities that have registered for this solicitation opportunity through their Sourcewell Procurement Portal Vendor Account. Pre-proposal conference attendance is optional.

B. QUESTIONS REGARDING THIS RFP AND ORAL COMMUNICATION

All questions regarding this RFP must be submitted through the Sourcewell Procurement Portal. The deadline for submission of questions is found in the Solicitation Schedule and on the Sourcewell Procurement Portal. Answers to questions will be issued through an addendum to this RFP. Repetitive questions will be summarized into a single answer and identifying information will be removed from the submitted questions.

All questions, whether specific to a proposer or generally related to the RFP, must be submitted using this process. Do not contact individual Sourcewell staff to ask questions or request information as this may disqualify the proposer from responding to this RFP. Sourcewell will not respond to questions submitted after the deadline.

C. ADDENDA

Sourcewell may modify this RFP at any time prior to the proposal due date by issuing an addendum. Addenda issued by Sourcewell become a part of the RFP and will be delivered to potential proposers through the Sourcewell Procurement Portal. Sourcewell accepts no liability in connection with the delivery of any addenda.

Before a proposal will be accepted through the Sourcewell Procurement Portal, all addenda, if any, must be acknowledged by the proposer by checking the box for each addendum. It is the responsibility of the proposer to check for any addenda that may have been issued up to the solicitation due date and time.

If an addendum is issued after a proposer submitted its proposal, the Sourcewell Procurement Portal will WITHDRAW the submission and change the proposer's proposal status to

INCOMPLETE. The proposer can view this status change in the “MY BIDS” section of the Sourcwell Procurement Portal Vendor Account. The proposer is solely responsible to check the “MY BIDS” section of the Sourcwell Procurement Portal Vendor Account periodically after submitting its proposal (and up to the Proposal Due Date). If the proposer’s proposal status has changed to INCOMPLETE, the proposer is solely responsible to:

- i) make any required adjustments to its proposal;
- ii) acknowledge the addenda; and
- iii) ensure the re-submitted proposal is received through the Sourcwell Procurement Portal no later than the Proposal Due Date and time shown in the Solicitation Schedule above.

D. PROPOSAL SUBMISSION

Proposer’s complete proposal must be submitted through the Sourcwell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcwell. **Late proposals will not be considered.** It is the proposer’s sole responsibility to ensure that the proposal is received on time.

It is recommended that proposers allow sufficient time to upload the proposal and to resolve any issues that may arise. The time and date that a proposal is received by Sourcwell is solely determined by the Sourcwell Procurement Portal web clock.

In the event of problems with the Sourcwell Procurement Portal, follow the instructions for technical support posted in the portal. It may take up to 24 hours to respond to certain issues.

Upon successful submission of a proposal, the Sourcwell Procurement Portal will automatically generate a confirmation email to the proposer. If the proposer does not receive a confirmation email, contact Sourcwell’s support provider at support@bidsandtenders.ca.

To ensure receipt of the latest information and updates via email regarding this solicitation, or if the proposer has obtained this solicitation document from a third party, the onus is on the proposer to create a Sourcwell Procurement Portal Vendor Account and register for this solicitation opportunity.

Within the Sourcwell Procurement Portal, all proposals must be digitally acknowledged by an authorized representative of the proposer attesting that the information contained in the proposal is true and accurate. By submitting a proposal, proposer warrants that the information provided is true, correct, and reliable for purposes of evaluation for potential contract award. The submission of inaccurate, misleading, or false information is grounds for disqualification from a contract award and may subject the proposer to remedies available by law.

E. GENERAL PROPOSAL REQUIREMENTS

Proposals must be:

- In substantial compliance with the requirements of this RFP or it will be considered nonresponsive and be rejected.
- Complete. A proposal will be rejected if it is conditional or incomplete.
- Submitted in English.
- Valid and irrevocable for 90 days following the Proposal Due Date.

Any and all costs incurred in responding to this RFP will be borne by the proposer.

F. PROPOSAL WITHDRAWAL

Prior to the proposal deadline, a proposer may withdraw its proposal.

G. OPENING

The Opening of proposals will be conducted in the Sourcewell Procurement Portal immediately following the proposal due date and time. To view the list of proposers resulting from the opening, verify that the Sourcewell Procurement Portal opportunities list search is set to “All” or “Closed.”

Members of the public may attend the Opening at Sourcewell’s office located at 202 12th Street NE, Staples, MN to hear the results.

VI. EVALUATION AND AWARD

A. EVALUATION

It is the intent of Sourcewell to award one or more contracts to responsive and responsible proposers offering the best overall quality, selection of equipment, products, and services, and price that meet the commonly requested specifications of Sourcewell and its Participating Entities. The award(s) will be limited to the number of proposers that Sourcewell determines is necessary to meet the needs of its Participating Entities.

Factors to be considered in determining the number of contracts to be awarded in any category may include the following:

- Total evaluation scores (giving consideration to natural breaks in the scoring of responsive proposals);
- The number and geographic location of highest-scoring proposers that offer:
 - A comprehensive selection of the requested equipment, products, or services;
 - A sales and service network ensuring availability and coverage for Participating Entities’ use; and

- Other attributes of the proposer or contents of its proposal that assist Participating Entities in achieving environmental and social requirements, and goals.

Information submitted as part of a proposal should be as specific as possible when responding to the RFP. Do not assume Sourcewell has any knowledge about a specific supplier or product.

B. AWARD(S)

Award(s) will be made to the highest-scoring proposer(s) whose proposal conforms to all conditions and requirements of the RFP, and consistent with the award criteria defined in this RFP.

Sourcewell may request written clarification of a proposal at any time during the evaluation process.

Proposal evaluation will be based on the following scoring criteria and the Sourcewell Evaluator Scoring Guide (a copy is available in the Sourcewell Procurement Portal):

Conformance to RFP Requirements	50
Financial Viability and Marketplace Success	75
Ability to Sell and Deliver Service	100
Marketing Plan	50
Value Added Attributes	75
Warranty	50
Depth and Breadth of Offered Equipment, Products, or Services	200
Pricing	400
TOTAL POINTS	1000

C. PROTESTS OF AWARDS

Any protest made under this RFP by a proposer must be in writing, addressed to Sourcewell's Executive Director, and delivered to the Sourcewell office located at 202 12th Street NE, P.O. Box 219, Staples, MN 56479. All documents that comprise the complete protest package must be received, and time stamped at the Sourcewell office by 4:30 p.m., Central Time, no later than 10 calendar days following Sourcewell's notice of contract award(s) or non-award. A protest must allege a procedural, technical, or legal defect, with supporting documentation. A protest that merely requests a re-evaluation of a proposal's content will not be entertained.

A protest must include the following items:

- The name, address, and telephone number of the protester;
- Identification of the solicitation by RFP number;
- A precise statement of the relevant facts;
- Identification of the alleged procedural, technical, or legal defect;

- Analysis of the basis for the protest;
- Any additional supporting documentation;
- The original signature of the protester or its representative; and
- Protest bond in the amount of \$20,000 (except where prohibited by law or treaty).

Protests that do not address these elements will not be reviewed.

D. RIGHTS RESERVED

This RFP does not commit Sourcewell to award any contract, and a proposal may be rejected if it is nonresponsive, conditional, incomplete, conflicting, or misleading. Proposals that contain false statements or do not support an attribute or condition stated by the proposer may be rejected.

Sourcewell reserves the right to:

- Modify or cancel this RFP at any time;
- Reject any and all proposals received;
- Reject proposals that do not comply with the provisions of this RFP;
- Select, for contracts or for discussion, a proposal other than that with the lowest cost;
- Independently verify any information provided in a proposal;
- Disqualify any proposer that does not meet the requirements of this RFP, is debarred or suspended by the United States or Canada, State of Minnesota, Participating Entity's state or province; has an officer, or other key personnel, who have been charged with a serious crime; or is bankrupt, insolvent, or where bankruptcy or insolvency are a reasonable prospect;
- Waive or modify any informalities, irregularities, or inconsistencies in the proposals received;
- Clarify any part of a proposal and discuss any aspect of the proposal with any proposer; and negotiate with more than one proposer;
- Award a contract if only one responsive proposal is received if it is in the best interest of Participating Entities; and
- Award a contract to one or more proposers if it is in the best interest of Participating Entities.

E. DISPOSITION OF PROPOSALS

All materials submitted in response to this RFP will become property of Sourcewell and will become public record in accordance with Minnesota Statutes Section 13.591, after negotiations are complete. Sourcewell considers that negotiations are complete upon execution of a resulting contract. It is the proposer's responsibility to clearly identify any data submitted that it considers to be protected. Proposer must also include a justification for the classification citing the applicable Minnesota law. Sourcewell may reject proposals that are marked confidential or nonpublic, either substantially or in their entirety.

Sourcewell will not consider the prices submitted by the proposer to be confidential, proprietary, or trade secret materials. Financial information, including financial statements, provided by a proposer is not considered trade secret under the statutory definition.



02/8/2024

Addendum No. 1

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Amendment to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

RFP Amendment:

Table 18, Line Item 87 in the Sourcewell Procurement Portal has been updated, and is now Table 17, Line Item 86.

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 02/8/2024, is required at the time of proposal submittal.



02/14/2024

Addendum No. 2

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Does a manufacturer's dealer qualify as a proposer or is there a requirement that the proposer be a manufacturer of the equipment?

Answer 1:

This RFP is not limited to manufactures only; each proposal is evaluated based on the criteria stated in RFP section VI. Evaluation and Award.

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 02/14/2024, is required at the time of proposal submittal.



02/21/2024

Addendum No. 3

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

For purposes of clarification, RFP Section II. B. 1 has been amended as follows to include **used chassis** within the ancillary or complementary equipment or products sections for both category 1 and category 2.

New RFP Section II. B. 1 Language:

"Sourcewell is seeking proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services. Awards under this solicitation for Class 4-8 chassis and cabs¹ will be in two (2) categories. Proposers submitting a proposal in Category 1 as defined herein will be submitting in the broad category that includes all types of engines, fuel, and propulsion systems. For example, if a Proposer offers chassis and cabs with Internal Combustion Engines (ICE) as well as chassis and cabs with electric propulsion systems the Proposer should designate it is seeking an award in Category 1 **only**. Proposers seeking an award in Category 2, as defined herein, must include at least one solution offered within the scope of Category 2 for electric propulsion systems **only**.

Category 1: **All** engines, fuel, and propulsion type chassis and cabs:

- a. Internal Combustion Engine fuel types including but not limited to: Gasoline, Diesel, Propane Autogas, CNG, Biodiesel, or other alternative fuels for the following class chassis:
 - i. Class 4;
 - ii. Class 5;
 - iii. Class 6;

¹ The vehicle weight classes are defined by the Federal Highway Administration (FHWA) and are used consistently throughout the industry. These classes, 1-8, are based on gross vehicle weight rating (GVWR), the maximum weight of the vehicle, as specified by the manufacturer.

- iv. Class 7;
- v. Class 8.
- b. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, Hybrid Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis:
 - i. Class 4;
 - ii. Class 5;
 - iii. Class 6;
 - iv. Class 7;
 - v. Class 8.

Proposers may include related equipment, accessories, parts, upfitting, services, **used chassis**, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 1 above.

Category 2: Electric Propulsion Systems **only** chassis and cabs:

- a. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis:
 - i. Class 4,
 - ii. Class 5,
 - iii. Class 6,
 - iv. Class 7,
 - v. Class 8.

Proposers may include related equipment, accessories, parts, upfitting, services, **used chassis**, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 2 above.”

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcwell Procurement Portal on 02/21/2024, is required at the time of proposal submittal.



03/6/2024

Addendum No. 4

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

When Sourcewell requests a quote and/or invoice, will the currency be in correspondence to the respective participant's country, or still remain as \$USD?

Answer 1:

See Contract Template Section 5 and Section 6 for information regarding a participating entities access to and use of the resulting contract. Specifically, section 6 states, "Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms".

Section III. A. of the RFP document provides all respondents guidance on pricing proposals, sub-part 3 of that section states all proposed pricing must be, "stated in U.S. and Canadian dollars (as applicable)".

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 03/6/2024, is required at the time of proposal submittal.



03/18/2024

Addendum No. 5

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

We would like some more clarification on question number 71 : Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services. We would like to make sure we are answering it correctly so more information would be great.

Answer 1:

In the competitive process, Sourcewell cannot advise a proposer on the content of the proposal. It is left to the discretion of the proposer to identify subcategory descriptors that may be relevant to the proposer's offered equipment, products, and services.

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 03/18/2024, is required at the time of proposal submittal.



03/20/2024

Addendum No. 6

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Questions and Answers to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Could you please clarify question - 77 Related equipment, accessories, parts, upfitting, services, used chassis and Class 3 chassis?

Answer 1:

See RFP Section II. B. 1 - Proposers may include related equipment, accessories, parts, upfitting, services, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 1.

Question 2:

Portal Questionnaire | TAB 1: Proposer Identity & AuthRe [SIC]: # 4: Provide CAGE code or Unique Entity Identifier (SAM):

Questions: If the participating bidder is in process of obtaining a CAGE code or Unique Entity Identifier (UEI) SAM, will this disqualify the bidder? Is this required to bid?

Answer 2:

A CAGE or Unique Entity Identifier (SAM) code is not required to be considered for or awarded a Sourcewell contract. Proposals are evaluated based on the criteria as stated in the RFP. Refer to the General Instructions above Questionnaire Table 1. Respond "N/A" if a question does not apply (preferably with an explanation).

Question 3:

Page. 6 | E. Estimated Contract Value and Usage: Based on past volume of similar contracts, the estimated annual value of all transactions from contracts resulting from this RFP are anticipated to be USD \$250 Million; therefore, proposers are expected to propose volume pricing. Sourcwell anticipates considerable activity under the contract(s) awarded from this RFP; however, sales and sales volume from any resulting contract are not guaranteed.

Question: Please provide raw data on the statement provided in this section?

Answer 3:

This RFP's anticipated volume is an estimate based on past volumes of similar Sourcwell contracts. It is an estimate only, and no sales or sales volume are guaranteed.

Question 4:

Page.6 | F. Marketing Plan: Proposer's sales force will be the primary source of communication with Participating Entities. The proposer's Marketing Plan should demonstrate proposer's ability to deploy a sales force or dealer network to Participating Entities, as well as proposer's sales and service capabilities. It is expected that proposer will promote and market any contract award.

Question: Can the agency please clarify this request, is the agency asking how the supplier plans to market the cooperative agreement; can the agency provide detail on what the agency is seeking on this Marketing Plan?

Answer 4:

In the competitive process, Sourcwell will not advise a proposer on the content of the proposal, so it is left to the discretion of each proposer to articulate a marketing plan within the Questionnaire Table 7 (line Item 36-39) that aligns with its business methods and satisfies all the requirements of RFP Section II. F. - Marketing Plan. The solicitation is a competitive process and proposals are evaluated on the criteria stated in the RFP.

Question 5:

Page.7 | III Pricing: B. Administrative Fees. Proposers awarded a contract are expected to pay to Sourcwell an administrative fee in exchange for Sourcwell facilitating the resulting contracts. The administrative fee is normally calculated as a percentage of the total sales to Participating Entities for all contracted equipment, products, or services made during a calendar quarter, and is typically one percent (1%) to two percent (2%). In some categories, a flat fee may be an acceptable alternative.

Question: is the agency focused on the 1% -2% fee or can the bidder offer their administrative fee?

Answer 5:

It is left to the discretion of each proposer to determine and propose an administrative fee that is consistent with its business and its industry. Within the Questionnaire tables, Table 13, Line Item 68, provides the respondent the opportunity to Identify a proposed administrative fee that you will pay to Sourcewell.

Question 6:

Page 8. | IV. Contract: Contract. [SIC]

Question: Will agency accept redlines, if yes, prior or with the submission of the bid response?

Answer 6:

See Questionnaire, Step 1, Table 18, Line Item 86 - Exceptions to Terms, Conditions, or Specifications Form. "To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the "Bid Documents" section. Proposer must upload the redline in the "Requested Exceptions" upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Question 7:

Is an organization allowed to provide their own submission, while also being part of another company's submission (for the same Sourcewell RFP)?

Answer 7:

See RFP Section II. G - Additional Considerations - 2. "A proposer may submit only one proposal. If related, affiliated, or subsidiary entities elect to submit separate proposals, rather than a single parent-entity proposal, each such proposal must be prepared independently and without cooperation, collaboration, or collusion."

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 03/20/2024, is required at the time of proposal submittal.



03/21/2024

Addendum No. 7

Solicitation Number: RFP 032824

Solicitation Name: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Consider the following Question and Answer to be part of the above-titled solicitation documents. The remainder of the documents remain unchanged.

Question 1:

Are we required to submit Vehicle Specifications and Pricing for this initial RFP 032824 Class 4-8 Chassis and Cabs. I don't find this information anywhere in the Document we are working on to Submit. [SIC]

Answer 1:

Proposers should include all relevant information in its proposal. See RFP Section III. Pricing and RFP Section II. B. Requested Equipment, Product, or Services, for details. The RFP Questionnaire has tables specific to Pricing and Requested Equipment, Products, or Services under Step 1 and document uploads are allowed in Step 2 of the proposal preparation process.

End of Addendum

Acknowledgement of this Addendum to RFP 032824 posted to the Sourcewell Procurement Portal on 03/21/2024, is required at the time of proposal submittal.



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

National Auto Fleet Group Contract #032824-NAF pricing utilities a percentage off MSRP/LIST. National Auto Fleet Group offers pricing discounts ranging from 1.16% through 38.46% across 15 Manufacturers depending on the model. All vehicles can come with or without up-fitting from our national supplier or a member's local up fitter. Inquire within.

Pricing can be obtained using two methods:

1. Online quoting process using www.NationalAutoFleetGroup.com. Once the Sourcewell Member registers on the NAFG website, they then can build the desired vehicle to their specifications. The member then builds the vehicle and obtains an online quote for that specific vehicle
*Sourcewell pricing is built right into the NAFG site
2. The Sourcewell member can also reach out to National Auto Fleet Group directly at (1-855-289-6572) to have an associate help guide your agency with the appropriate vehicles to fit your need.

Jesse Cooper

National Auto Fleet Group





Proposal Opening Record

Date of opening: March 28, 2024

Sourcewell posted Request for Proposal #032824, for the procurement Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services, on the Sourcewell Procurement Portal [\[portal.sourcewell-mn.gov\]](https://portal.sourcewell-mn.gov) on Thursday, February 8, 2024, and the solicitation remained in an open status within the portal until March 28, 2024, at 4:30 pm CT. The RFP required that all proposals be submitted through the Sourcewell Procurement Portal no later than 4:30 pm CT on March 28, 2024, the date and time specified in the Solicitation Schedule.


The undersigned certify that all responses received on Request for Proposal #032824 were submitted through the Sourcewell Procurement Portal, and that each Proposer's response material was digitally sealed upon submission and remained inaccessible until the due date and time specified in the Solicitation Schedule.

Responses were received from the following:


72 HOUR, LLC dba National Auto Fleet Group - Submitted Wed Mar 27, 2024 at 6:09:27 PM
Amthor International - Submitted Wed Mar 27, 2024 at 4:11:06 PM
Autocar Truck, LLC - Submitted Thu Mar 28, 2024 at 1:09:03 PM
Battle Motors, Inc. – Submitted Thu Mar 28, 2024 at 2:58:24 PM
Bollinger Motors, Inc. - Submitted Thu Mar 28, 2024 at 4:01:43 PM
Buyers Products Company, Inc. - Submitted Thu Mar 28, 2024 at 3:02:24 PM
BYD Motors, LLC - Submitted Thu Mar 28, 2024 at 9:01:48 AM
Certified Stainless Service, Inc. dba West-Mark - Submitted Thu Mar 28, 2024 at 11:17:01 AM
Daimler Trucks North America, LLC - Submitted Thu Mar 28, 2024 at 9:56:59 AM
Dennis Eagle, Inc. - Submitted Mon Mar 25, 2024 at 7:03:25 AM
Ed Murdock Superstores, Inc. dba Lavonia Ford - Submitted Thu Mar 28, 2024 at 3:58:22 PM
Electric Vehicle Conversions, LLC dba Electric Vehicle Choice (EVC) - Submitted Thu Mar 28, 2024 at 1:55:38 PM
Emerald Transportation Solutions, LLC - Submitted Thu Mar 28, 2024 at 4:11:31 PM
Expertec Van Systems, Inc. - Submitted Thu Mar 28, 2024 at 12:42:35 PM
GreenPower Motor Company, Inc. - Submitted Thu Mar 28, 2024 at 2:44:58 PM
Hino Motors Sales U.S.A., Inc. - Submitted Thu Mar 28, 2024 at 11:14:41 AM
Kenworth Truck Company, Division of PACCAR, Inc. - Submitted Wed Mar 27, 2024 at 7:02:51 PM

Lion Buses, Inc. (The Lion Electric Company) - Submitted Wed Mar 27, 2024 at 12:29:01 PM
LOS ANGELES TRUCK CENTERS (VVG Holdings, LLC) - Submitted Thu Mar 28, 2024 at 2:11:33 PM
Mack Trucks, Inc. - Submitted Wed Mar 27, 2024 at 4:13:41 PM
Navistar, Inc. (International Truck) - Submitted Thu Mar 28, 2024 at 11:14:55 AM
Nikola Corporation - Submitted Thu Mar 28, 2024 at 2:29:39 PM
North Central International dba Hoglund Bus Co. - Submitted Tue Mar 26, 2024 at 3:14:05 PM
Olathe Ford Sales, Inc. - Submitted Thu Mar 28, 2024 at 2:17:18 PM
Par-Kan Company, LLC - Submitted Thu Mar 28, 2024 at 3:49:46 PM
Peterbilt Motors - MD Sales - Submitted Thu Mar 28, 2024 at 9:59:08 AM
REE Automotive USA, Inc. - Submitted Thu Mar 28, 2024 at 11:44:11 AM
Roundtrip EV Solutions, Inc. - Submitted Thu Mar 28, 2024 at 2:52:53 PM
Rush Enterprises (Rush Truck Centers of Texas, L.P.) - Submitted Thu Mar 28, 2024 at 2:25:34 PM
Stellar Industries, Inc. - Submitted Thu Mar 28, 2024 at 1:24:38 PM
Stykemain Chevrolet, LLC - Submitted Wed Mar 27, 2024 at 12:56:32 PM
Truck Country of Wisconsin - Submitted Thu Mar 28, 2024 at 2:57:07 PM
Truckcorp, LLC - Submitted Thu Mar 28, 2024 at 1:29:54 PM
VALLEY FORD OF HURON, INC. (Valley Truck Centers)- Submitted Wed Mar 27, 2024 at 4:16:38 PM
Workhorse Technologies, Inc. - Submitted Thu Mar 28, 2024 at 9:29:32 AM

The Proposals were opened electronically, and a list of all Proposers was made publicly available in the Sourcwell Procurement Portal, on March 28, 2024, at 4:30 pm CT. All responsive proposals were then submitted for review by the Sourcwell Evaluation Committee.

DocuSigned by:

0B0204E40D3E445...

Michael Muñoz, CPPB, Senior Procurement Analyst

DocuSigned by:

6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst



Proposal Evaluation
Class 4-8 Chassis and Cabs RFP #032824
Category 1

	Possible Points	72 HOUR, LLC dba National Auto Fleet Group	Anthon International	Autocar Truck, LLC	Battle Motors, Inc.	Buyers Products Company, Inc.	Certified Stainless Service, Inc. dba West- Mark	Daimler Trucks North America, LLC	Dennis Eagle, Inc.	Ed Murdock Superstores, Inc. dba Lavonia Ford	Emerald Transportation Solutions, LLC	Expertec Van Systems, Inc.	Hino Motors Sales U.S.A., Inc.	Kenworth Truck Company, Division of PACCAR, Inc.
Conformance to RFP Requirements	50	44	42	42	43	41	45	44	43	41	41		42	44
Pricing	400	339	328	326	333	326	335	331	321	319	321		331	344
Financial Viability and Marketplace Success	75	66	63	63	59	60	66	65	61	58	56		64	69
Ability to Sell and Deliver Service	100	85	69	81	77	73	80	90	84	74	68		80	90
Marketing Plan	50	45	43	38	43	41	43	43	42	45	38		37	43
Value Added Attributes	75	63	59	61	62	57	63	64	62	57	56		56	64
Warranty and Performance Standards or Guarantees	50	44	39	43	44	37	40	44	43	41	38		40	43
Depth and Breadth of Offered Equipment, Products, or Services	200	178	164	164	166	166	173	168	134	162	167		156	174
Total Points	1,000	863	807	818	826	802	844	850	789	798	784		805	870
Rank Order		2	13	12	10	15	5	4	19	16.5	20		14	1

	Possible Points	LOS ANGELES TRUCK CENTERS (VVG Holdings, LLC)	Mack Trucks, Inc.	Navistar, Inc. (International Truck)	North Central International dba Hoglund Bus Co.	Olathe Ford Sales, Inc.	Par-Kan Company, LLC	Peterbilt Motors - MD Sales	Rush Enterprises (Rush Truck Centers of Texas, L.P.)	Stellar Industries, Inc.	Stykemain Chevrolet, LLC	Truck Country of Wisconsin	Truckcorp, LLC	VALLEY FORD OF HURON, INC.
Conformance to RFP Requirements	50	43	43	45	42	44		43	44	42	37	39	43	43
Pricing	400	274	331	299	311	323		314	331	324	258	276	338	271
Financial Viability and Marketplace Success	75	68	68	65	61	64		67	65	60	50	59	65	64
Ability to Sell and Deliver Service	100	86	87	87	73	83		87	84	78	60	73	84	74
Marketing Plan	50	42	41	44	40	41		43	38	39	31	39	44	39
Value Added Attributes	75	64	66	66	56	62		66	61	59	47	60	68	63
Warranty and Performance Standards or Guarantees	50	44	44	44	40	44		44	41	41	34	41	43	41
Depth and Breadth of Offered Equipment, Products, or Services	200	174	163	174	162	170		168	176	156	163	159	173	173
Total Points	1,000	795	843	823	782	830		831	840	798	677	747	858	767
Rank Order		18	6	11	21	9		8	7	16.5	24	23	3	22

DocuSigned by:
Michael Muñoz
0B0204E40D3E445...

Michael Muñoz, CPPB, Senior Procurement Analyst

DocuSigned by:
James Voelker
15F6C0FFA61E4A0...

James Voelker, CPCW, CFCW, Procurement Manager

DocuSigned by:
Ginger Line
851994C8DEB1414...

Ginger Line, MPA NIGP-CPP CPPB, Senior Procurement Analyst

DocuSigned by:
Carol Jackson
6EE63AEDEDF46E...

Carol Jackson, Procurement Analyst

Proposal Evaluation
Class 4-8 Chassis and Cabs RFP #032824
Category 2



	Possible Points	Bollinger Motors, Inc.	BYD Motors, LLC	Electric Vehicle Conversions, LLC dba Electric Vehicle Choice (EVC)	GreenPower Motor Company, Inc.	Lion Buses, Inc. (The Lion Electric Company)	Nikola Corporation	REE Automotive USA, Inc.	Roundtrip EV Solutions, Inc.	Workhorse Technologies, Inc.
Conformance to RFP Requirements	50	37	42	43	42	43	42	41	43	42
Pricing	400	293	296	325	306	320	318	318	333	320
Financial Viability and Marketplace Success	75	50	61	58	58	62	60	53	55	56
Ability to Sell and Deliver Service	100	50	69	76	68	75	83	75	69	67
Marketing Plan	50	39	39	41	40	39	40	41	42	40
Value Added Attributes	75	49	61	65	60	64	62	61	64	59
Warranty and Performance Standards or Guarantees	50	36	42	43	42	43	42	43	41	41
Depth and Breadth of Offered Equipment, Products, or Services	200	108	157	176	149	167	138	136	168	154
Total Points	1,000	660	766	827	764	811	784	765	814	778
Rank Order		9	6	1	8	3	4	7	2	5

DocuSigned by:
Leo A
0B0204E40D3E445...

Michael Muñoz, CPPB, Senior Procurement Analyst

DocuSigned by:
James Voelker
15F6CFFA61E4A0...

James Voelker, CPCM, CFCM, Procurement Manager

DocuSigned by:
Ginger Line
851994C8DEB1414...

Ginger Line, MPA NIGP-CPP CPPB, Senior Procurement Analyst

DocuSigned by:
Carol Jackson
6EE63AEDED5F46E...

Carol Jackson, Procurement Analyst



The New York State Contract Reporter

*NYS' official source of contracting opportunities
Bringing business and government together*

This document printed
Thursday, 02/08/2024

Contracting Opportunity

Title: Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Agency: Sourcewell

Division: Procurement Department

Contract Number: 032824

CR Number: 2106365

Contract Term: 4 years

Date of Issue: 02/08/2024

Due Date/Time: 03/28/2024 4:30 PM
Central Time

County(ies): All NYS counties

Classification: Vehicles & Equipment - *Commodities*

Opportunity Type: General

Entered By: Tara Wolff

Description: Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Service-Disabled Veteran-Owned Set Aside: No

Business entities awarded an identical or substantially similar procurement contract within the past five years:

Autocar Truck

Certified Stainless dba West-Mark

Crane Carrier (Battle Motors)

Kenworth

Lion Electric Co.

Mack Trucks

National Auto Fleet

Navistar (International Truck)

Peterbilt

Contact Information

Primary contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Submit to contact: Sourcewell
Procurement Department
Tara Wolff
Procurement Manager
202 12th Street NE
P.O. Box 219
Staples, MN 56479
United States
Ph: 218-541-5362
rfp@sourcewell-mn.gov

Bid Results

Bid Results have not been entered

Awards

Awards have not been entered

© 2024, Empire State Development <http://www.esd.ny.gov/>

Daily Journal of Commerce
1618 SW First Ave., Suite 400
Portland, OR, 97201
Phone: 503-226-1311 Fax: 503-222-5358



Affidavit of Publication

To: Sourcewell - Carol Jackson
Po Box 219
Staples, MN, 564790219

Re: Legal Notice 2580077, CLASS 4-8 CHASSIS AND CABS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES

State of OR

County of Multnomah

}
} SS:
}

I, Michelle A. Ropp, being duly sworn, depose and say that I am the Principal Clerk of the Daily Journal of Commerce, a newspaper of general circulation in the counties of CLACKAMAS, MULTNOMAH, and WASHINGTON as defined by ORS 193.101 and 193.020, published in Portland in the aforesaid County and State; that I know from my personal knowledge that the notice described as:

CLASS 4-8 CHASSIS AND CABS WITH RELATED EQUIPMENT, ACCESSORIES, AND SERVICES
SOURCEWELL

a printed copy of which is hereto annexed, was published in the entire issue of said newspaper 1 time(s) in the following issues:

02/09/2024.

SEE EXHIBIT A

State of Oregon
County of Multnomah

SIGNED OR ATTESTED BEFORE ME ON 12th day of February 2024

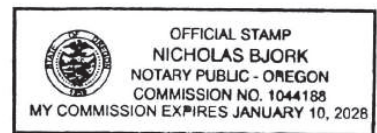
By:

A handwritten signature in black ink that reads "Michelle A Ropp".

Michelle A. Ropp

By:

A handwritten signature in black ink that reads "Nicholas Bjork".



Nicholas Bjork
Notary Public, State of OR
No. 1044188
My commission expires on January 10, 2028

EXHIBIT A

**SOURCEWELL
CLASS 4-8 CHASSIS AND CABS
WITH RELATED EQUIPMENT,
ACCESSORIES, AND SERVICES**

Proposals due 4:30 pm,

March 28, 2024

REQUEST FOR PROPOSALS

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Published Feb. 9, 2024. 2580077

LOCALiQ

The Oklahoman

PO Box 631643 Cincinnati, OH 45263-1643

PROOF OF PUBLICATION

Lisa Truax
Po Box 219
Staples MN 56479-0219

STATE OF OKLAHOMA, COUNTY OF OKLAHOMA

The Oklahoman, a daily newspaper of general circulation in the State of Oklahoma, and which is a daily newspaper published in Oklahoma County and having paid general circulation therein; published and personal knowledge of the facts herein state and that the notice hereto annexed was Published in said newspapers in the issues dated on:

02/08/2024, 02/15/2024

and that the fees charged are legal.
Sworn to and subscribed before on 02/15/2024

Legal Clerk

Notary, State of WI, County of Brown

My commission expires

Publication Cost: \$42.55

Order No: 9823627

Customer No: 1191238

PO #: LOKL0058504

of Copies:
0

THIS IS NOT AN INVOICE!

Please do not use this form for payment remittance.

KEEGAN MORAN
Notary Public
State of Wisconsin

Request For Proposals
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

LPXLP

February 8, 15 2024

LOKL0058504



The Beaufort Gazette
The Belleville News-Democrat
Bellingham Herald
Centre Daily Times
Sun Herald
Idaho Statesman
Bradenton Herald
The Charlotte Observer
The State
Ledger-Enquirer

Durham | The Herald-Sun
Fort Worth Star-Telegram
The Fresno Bee
The Island Packet
The Kansas City Star
Lexington Herald-Leader
The Telegraph - Macon
Merced Sun-Star
Miami Herald
El Nuevo Herald

The Modesto Bee
The Sun News - Myrtle Beach
Raleigh News & Observer
Rock Hill | The Herald
The Sacramento Bee
San Luis Obispo Tribune
Tacoma | The News Tribune
Tri-City Herald
The Wichita Eagle
The Olympian

AFFIDAVIT OF PUBLICATION

Account #	Order Number	Identification	Order PO	Amount	Cols	Depth
34474	517679	Print Legal Ad-IPL01584420 - IPL0158442		\$160.64	1	18 L

Attention: Carol Jackson

SOURCEWELL
PO BOX 219
STAPLES, MN 56479

carol.jackson@sourcwell-mn.gov

REQUEST FOR PROPOSALS
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Class 4-8 Chassis and Cabs with Related Equipment**, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://proportal.sourcwell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.
IPL0158442
Feb 8 2024

State of South Carolina

County of Richland

I, Tara Pennington, makes oath that the advertisment, was published in The State, a newspaper published in the City of Columbia, State and County aforesaid, in the issue(s) of

1 insertion(s) published on:
02/08/24

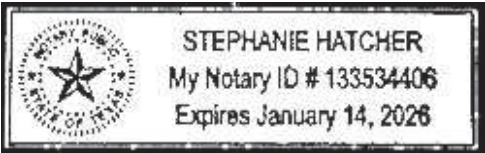
Tara Pennington

Tara Pennington

Sworn to and subscribed before me this 14th day of February in the year of 2024

Stephanie Hatcher

Notary Public in and for the state of Texas, residing in Dallas County



Errors- the liability of the publisher on account of errors in or omissions from any advertisement will in no way exceed the amount of the charge for the space occupied by the item in error, and then only for the first incorrect insertion."

Extra charge for lost or duplicate affidavits.
Legal document please do not destroy!

first battle but not war

small victory for the NCAA keeps NIL rules in place, at least for now more days.

There's no time for the NCAA to argue there will be an injunction in Knoxville, Tenn., on Feb. 13, unless the probe could be frozen until the summer.

After Corker made that decision, he said in his order.

The order addresses only plaintiffs' claims for a temporary restraining order or a preliminary injunction of the proceeding," he said.

The Attorney General Jonathan Brinkley requested emergency relief from the NCAA's NIL rules before Wednesday, the Division I football regulatory period, when recruits can no longer be in contact with a university.



The Tennessee football team runs through the T during a game against Tennessee Tech in 2021. BRIANNA PACIORKA/KNOXVILLE NEWS SENTINEL

But Corker said those requirements for urgency were not met.

If the injunction is granted, however, it would be a much bigger loss for the NCAA and make this restraining order obsolete. But if the NCAA also fends off the injunction, it will compound the states' losses.

Judge pointed to obstacles ahead for NCAA

Speaking of that injunction, Corker appeared to indicate the NCAA faces an uphill battle to win the next round, spe-

cifically against charges that its NIL rules violate antitrust laws.

"Considering the evidence currently before the court, plaintiffs are likely to succeed on the merits of their claim under the Sherman Act (antitrust)," Corker wrote.

He said the "NCAA's NIL-recruiting ban likely harms competition" and therefore is "anticompetitive." Furthermore, he said the rules in question "likely foster economic exploitation of student-athletes."

Those are harsh words and a high hurdle for the NCAA to clear.

to the NCAA's investigation into allegations that UT broke NIL rules, which are always related.

Since the NCAA held off on a decision at least for another week, UT expects the investigation to continue in the direction of the probe could tip the balance.

If the injunction is denied, the NCAA could be emboldened to continue its investigation.

But if the injunction is granted, UT could be shocked if the NCAA paid a fine or suddenly reduces its football scholarship allocations.

After all, would the NCAA punish UT for breaking rules that are unenforceable in the first place? Certainly could, but that would be a first.

UT acknowledged the investigation exists, but it has not received a formal inquiry.

So there's still time for the NCAA to heat up or cool down.

Messi plays in Tokyo to end Inter Miami world tour

Messi entered in the second half of a soccer match in Tokyo on Wednesday and nearly scored in 30 minutes, salvaging the end of his club's worldwide preseason on a high note.

Messi entered in the 60th minute of Inter Miami's match against Japanese club Vissel Kobe at Japan National Stadium and appeared close to full recovery from his adductor injury, which sidelined him to miss a match in Hong Kong on Sunday.

Miami's match with Vissel Kobe ended in a scoreless draw, but both teams participated in penalty kicks to determine the winner. Vissel Kobe won 4-3 on penalties.

Messi found the back of the net in the 72nd minute, but his shot was blocked by the goalie. And his rebound shot hit the net before another defender cleared it away. Messi also had a chance where he dribbled into the penalty area in attempts to finish for his teammates.

After the match, Messi delivered on the promise he made after his absence due to injury in Hong Kong on Sunday, which had left local officials feeling duped by his promise to participate in a charity event for local children one day earlier.

The event turned into a bout of bad weather, forcing Messi to clear the air with fans in a conference Tuesday and play in the rain on Wednesday.

Inter Miami made stops in El Salvador and Costa Rica before returning to South Florida.



Inter Miami's Lionel Messi controls the ball during the friendly match Wednesday against Vissel Kobe at the National Stadium in Tokyo. EUGENE HOSHIKO/AP

Inter Miami, and the MLS.

Messi was listed on Inter Miami's roster and announced in the stadium as a substitute for the match. But Messi was not among his teammates warming up for the match before the game.

When the second half began, Messi came back out of the locker room wearing a heavy jacket and long warmup

It appeared the rest seemed to help Messi, who entered in the 60th minute and told Gregor to keep the captain's arm band. It was distinctly different from his brief appearance last Wednesday in Saudi Arabia where he was testing out his injury and played conservatively.

Messi ran at a fast pace and his feet

But the same couldn't be said for fellow Barcelona teammate Sergi Busquets, who slowly walked off in the 25th minute with a left ankle injury. Jordi Alba, who finished the match in spite of aggravating his right groin injury.

Luis Suarez, who missed the Hong Kong match due to knee injury, started in Tokyo and attempted a long kick in the 72nd minute, but his footed shot was close to the goal but came off in the 75th minute.

Inter Miami had some questions to make at halftime. Since even play after Busquets and Suarez suffered injuries? It would seem Inter Miami to remain competitive in the world's best player. But the decision after the back of the season and Inter Miami faced after the Hong Kong made the journey murky.

Messi left the pitch after the match, waving to fans outside the locker rooms.

After two weeks in the United States and Asia, Inter Miami is heading to South Florida and will be traveling clocking in at more than 10,000 miles in the air – enough to circle the globe once.

What is Messi's next move? Inter Miami's upcoming schedule

Inter Miami returned home for a match in Tokyo on Wednesday.

One week later, it will have a preseason match against MLS club Newell's Old Boys, Mexico's top team, on Feb. 15 at DRV

As an official site of the Government of Alberta

SuppliersBrowseResources

2024-12-22 17:21

Open & competitive opportunity

Rural Municipalities of Alberta (RMA)

Request for Proposal

Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

APC Reference # AB-2024-01007

Internal Reference # AB-2024-01007

Closed to Submissions
Mar 05, 2026 - 9:00:00 pm (MST)

Contracting Organization
Rural Municipalities of Alberta (RMA)

Bookmark

Open

Evaluation

Solutions

Assessed

Posting Date & Time

Thu - Feb 8, 2024 - 9:00 am (MST)

General Info

Contact Info

Document Downloads

Interested Suppliers

When the information in this online posting varies from the downloadable documents (see below), the information in the documents always supersedes the information shown below.

General Info

Contracting Organization
Rural Municipalities of Alberta (RMA)

Organization Address
2510 Sparrow Drive
Nisku, CA AB
T9E 0H5
CA

Posting Type
Open & competitive opportunity

Solicitation Type
Request for Proposal

Region(s) of Delivery
Alberta

Trade Agreement(s)
NMPTA - TILMA & CFTA & CETA & TCA

Description/Summary
Cance Procurement Group of Canada, is seeking the solicitation on behalf of Cwchro BC, RMA, SARMA, AMM, LAS, UMBH, NSFM, FFEM, MMB, HWYAC, HAM, AVC and its current and potential Members and represented Associations and their Members, which includes all MASH/MUSH sectors, Provincial Governments, Federal Agencies, Crown Corporations, local Governmental and other not-for-profit organizations located in all provinces and territories in Canada including but not limited to British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland and Labrador, Northwest Territories, Yukon Territories and Nunavut. Request for Proposal (RFP) to result in regional and/or national contract solutions under the rules and regulations of Canadian trade agreements (including Canadian Free Trade Agreement (CFTA) Chapter 5, Ontario-Quebec Trade and Cooperation Agreement, and Canada-European Union Comprehensive Economic and Trade Agreement (CETA) Chapter 18, New West Partnership Trade Agreement (NWPTA), Atlantic Trade and Procurement Partnership (ATPP) as applicable). Cance/Sourcwell is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a national contracting solution for use by its members. Members include thousands of governments, higher education, K-12 education, not-for-profit, trade government, and other public agencies located in Canada. A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal (<https://portal.sourcwell-mgmt.com>). Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:20 pm Central Time, and late proposals will not be considered. 1. Sourcwell and Cance are seeking proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services. Awards under this solicitation for Class 4-8 chassis and cabs will be in two (2) categories. Proposals submitting a proposal in Category 1 as defined herein will be submitting in the broad category that includes all types of engines, fuel, and propulsion systems. For example, if a Proposer offers chassis and cabs with Internal Combustion Engines (ICE) as well as chassis and cabs with electric propulsion systems the Proposer should designate it as seeking an award in Category 1 only. Proposals seeking an award in Category 2, as defined herein, must include at least one solution offered within the scope of Category 2 for electric propulsion systems only. Category 1: All engines, fuel, and propulsion type chassis and cabs: a. Internal Combustion Engine fuel types including but not limited to: Gasoline, Diesel, Propane Autogas, CNG, Biodiesel, or other alternative fuels for the following class chassis: i. Class 4; ii. Class 5; iii. Class 6; iv. Class 7; v. Class 8; b. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, Hybrid Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis: i. Class 4; ii. Class 5; iii. Class 6; iv. Class 7; v. Class 8. Proposers may include related equipment, accessories, parts, upfitting, services, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 1 above. Category 2: Electric Propulsion Systems only chassis and cabs: a. Battery Electric Vehicle (BEV), Fuel Cell Electric Vehicle, or other alternative Electric Propulsion Systems for the following class chassis: i. Class 4; ii. Class 5; iii. Class 6; iv. Class 7; v. Class 8. Proposers may include related equipment, accessories, parts, upfitting, services, and Class 3 chassis to the extent that these solutions are ancillary or complementary to the equipment or products being proposed in Category 2 above. 2. The primary focus of this solicitation is on Class 4-8 Chassis and Cabs. This solicitation should NOT be construed to include services-only, or transit bus solutions. a. This solicitation does not include those equipment, products, or services covered under categories included in pending or planned sourcwell solicitations, or in contracts currently maintained by Sourcwell, identified below: a. Automobiles, Vans, SUVs, and Light Trucks with Related Equipment, Accessories, and Services (RFP #091521); and b. School Buses with Related Accessories, Supplies, Parts, and Services (RFP #081022). 4. The term of any resulting contract(s) awarded by Sourcwell under this solicitation will be four years. Sourcwell and supplier may agree to up to three additional one-year extensions based on the best interests of Sourcwell and its Participating Entities. Sourcwell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances. 5. A full copy of the Request for Proposals can be found on the Sourcwell Procurement Portal (<https://portal.sourcwell-mgmt.com>). Only proposals submitted through the Sourcwell Procurement Portal will be considered. Proposal's complete proposal must be submitted through the Sourcwell Procurement Portal no later than the date and time specified in the Solicitation Schedule. Any other form of proposal submission, whether electronic, paper, or otherwise, will not be considered by Sourcwell. Only complete proposals that are timely submitted through the Sourcwell Procurement Portal will be considered. Late proposals will not be considered. It is the Proposer's sole responsibility to ensure that the proposal is received on time. 6. Following submission of proposals, negotiations may be permitted.

Estimated Contract Start Date
May 1, 2024

Estimated Contract End Date
May 1, 2028

Estimated Contract Duration
3 Year(s) – 51 Week(s) – 6 Day(s)

*These estimated contract dates and duration are only estimates and subject to change.

Open & competitive opportunity - Rural Municipalities of Alberta (RMA) - Request for Proposal
Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

UNSPSC Commodity Codes

The United Nations Standard Products and Services Code (UNSPSC) is an international classification system for products and services. You can use these codes to search for opportunities/notices that match the specific categories of products and/or services you supply. Previously used Goods and Services Identification Number (GSIN) codes are also listed, where available, as a convenience to Suppliers.

Code

GSIN Code

Description

Code Level

There are currently no items to display

Notes: Access the full open dataset of codes used in APC at [Open Documents](#).

Back to top

Contact Info

If you have questions, please contact the Contact Person below: **only by email**.

Contact Person
Tara Woff

Method of Contact
tara.woff@sourcwell-mgmt.com

Address
2510 Sparrow Drive
Nisku, Alberta
Canada
T9E 0H5

Back to top

Document Downloads

Documents

Document Name

File Info

Download All

Supplemental Information

2024 02 07 RFP_032824_Class_4-8_Chassis_Cance.pdf

PDF - 2.3 MB

Download

Notice.pdf

PDF - 52.2 kb

Download

Provincial Associations - Public Sector Agencies 2024.xlsx

XL SX - 126.6 kb

Download

Back to top

Interested Suppliers

Prior to submitting a response to an opportunity, you should express interest before its Closing Date, so that your business name is published in the Interested Suppliers list below and you are subscribed to email notifications of updates to the opportunity.

Additionally, you may also choose to explicitly indicate interest in potential partnership inquiries from other Suppliers for this opportunity and publish your preferred contact information in the Interested Suppliers list.

Note that you will automatically be deemed as having expressed interest in an opportunity when you download any opportunity documents. You can update your interest in the opportunity and/or in partnerships at any time before the Closing Date, after which expressing and/or updating interest will NOT be available.

Interested Suppliers list

Interested in partnerships with other Suppliers

Only display Suppliers interested in partnerships with other Suppliers.

Suppliers who express interest in this opportunity (see "Express Interest" above) will be listed here. Check back later.

Back to top

Legal Support

Alberta

© 2024 Government of Alberta

Bid RFP #032824 – Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Bid Type RFP

Bid Number 032824

Title Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Start Date Feb 8, 2024 9:05:00 AM CST

End Date Mar 28, 2024 4:30:00 PM CDT

Agency Sourcewell

Bid Contact Tara Wolff
(218) 541-5362
rfp@sourcewell-mn.gov
202 12th Street NE
P.O. Box 219
Staples, MN 56479-0219

Access Reports

View reports on who has been notified of the bid or accessed it.
[Notification report] [Access report]

Questions

0 Questions
0 Unanswered
[View/Ask Questions]

Edit Bid

[Create Addendum]

Description

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Pre-Bid Conference

Date	Feb 28, 2024 10:00:00 AM CST
Location	Online Conference
Notes	Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Documents

No Documents for this bid



View Details

Click [here](#) to return to the Sourcewell Procurement Portal home page.

Bid Details

Bid Classification:

Bid Type:

Bid Number:

Bid Name:

Bid Status:

Bid Closing Date:

Question Deadline:

Electronic Auctions:

Language for Bid Submissions:

Submission Type:

Submission Address:

Public Opening:

Public Opening Address:

Description:

Goods

RFP - General

RFP 032824

Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Closed

Thu Mar 28, 2024 4:30:00 PM (CDT)

Wed Mar 20, 2024 4:30:00 PM (CDT)

Not Applicable

English unless specified in the bid document

Online Submissions Only

Online Submissions Only

Yes

See RFP and FAQ documents for details.

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for **Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services** to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than **March 28, 2024, at 4:30 p.m. Central Time**, and late proposals will not be considered.

Bid Document Access:

Bid Opportunity notices and awards and a free preview of the bid documents is available on this site free of charge without registration. Please note, some documents may be secured and you will be required to register for the bid to download and view the documents. There is no cost to obtain an unsecured version of the document and /or to participate in this solicitation.

Categories:

[Show Categories](#) [±]



Register for this Bid



Download Bid Documents



Register

OPEN

Class 4-8 Chassis with Related Equipment, Accessories, and Services

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada.

A full copy of the RFP can be found on the Sourcewell Procurement Portal, and only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024 at 04:30 PM CT and late proposals will not be considered.

Important Dates

- Pre-Proposal Conference:
February 28, 2024 at 10:00 AM CT
- Proposal Due:
March 28, 2024 at 04:30 PM CT

To obtain a copy of the complete RFP, ask questions related to the RFP, or submit a proposal, please use the link below.

[Sourcewell Procurement Portal](#)



- Publish
- Bid Announcements
- Doc. Taker's List

Publish /Verify Contents

Save as Template

Solicitation Setting

- Invite Bidders No
- Evaluate Response online No
- Internal Approval No
- Enable Collaboration with other Users No

Solicitation Details

Mandatory Information			
Solicitation Type	RFP	Solicitation Number	032824
Solicitation Name	Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services	Procurement Type	Goods , Services
Country & Province/State	Canada / Ontario	Published By	Sourcewell
Accept Questions	Not Applicable		
Internal Information (For Internal Use Only)			
Procurement Title/Project Name	032824 Class 4-8 Chassis		

Advertisement

Basic Settings			
Solicitation Type	Open to all suppliers	Estimated Contract Amount	\$250,000,000.00
Publish Date	02/08/2024	Closing Date & Time	03/28/2024 16:30:00 CT
Publish Option		Value Range for this Solicitation	10,000,001 over

Selected Categories

- Automotive/ Industrial
- Industrial Vehicles/ Equipment Fire trucks, Ambulances, Transport Trucks, Garbage Trucks, Buses (school and commercial). Utility Trucks, Ride-on Lawn Mowers, decontamination trailers, streetcars, ice-resurfacers, office trailers, trains etc



Solicitation Overview



Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

032824

Closing Date: 03/28/2024 04:30:00 PM CT

Detail:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [https://portal.sourcewell-mn.gov]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

Solicitations List 032824 - Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and ... (Published)

- X
- 1

Preview
- 2

Amendments
- 3

Bid Results
- 4

Award
- 5

Audit



Preview

Print

Notice Categories

Basic Information

Estimated Contract Value (CAD)
250,000,000.00 (Not shown to suppliers)

Issuing Organization
Sourcewell

Solicitation Number
032824

Source ID
PP.CO.USA.868485.C88455

Reference Number
0000264192

Solicitation Type
RFP - Request for Proposal (Formal)

Title
Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

Details

Location
Canada, All of Canada, All of Canada

Purchase Type
Duration: 4 years

Description
Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal...
[See more](#)

Dates

Publication Date
2024/02/08 09:35:01 AM EST

Question Acceptance Deadline
2024/03/20 05:30:00 PM EDT

Questions are submitted online
No

Closing Date
2024/03/28 05:30:00 PM EDT

Bid Intent
Not Available

Prebid Conference
2024/02/28 11:00:00 AM EST

Contact Information

Procurement Department

rfp@sourcewell-mn.gov

218-894-1930

Pre-Bidding Events

Event Type
Prebid Conference

Attendance
Recommended

Event date
2024/02/28 11:00:00 AM EST

Location
Online Conference

Event Note
Login information will be emailed two business days prior to the event to those registered in the Sourcewell Portal.

Bid Submission Process

Bid Submission Type
Electronic Bid Submission

Pricing
In attached document

Bid Documents List

Item Name	Description	Mandatory	Limited to 1 file
Bid Documents	Documents defining the proposal	Yes	No

**SOURCEWELL
STATE OF MINNESOTA**



Member Kicker moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

1/16/2024

Resolution No. 2024_01

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Dahlberg and the following voted in favor: (list names here)

Zylka, Nagel, Thiel, Barrows, Arts, Kircher, Kicker, Dahlberg

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Linda Arts

0EF5785F1EAD4CF...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - January 2024

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	None		
CONSENT AGENDA ITEMS	Requesting Board permission to Re-Solicit the following categories:		
	Equipment Rental Solutions with Related Services		
	Class 4-8 Chassis with Related Equipment, Accessories, and Services		
	NEW CONTRACTS		
	Supplier Name	Contract Number	Solicitation Title
	Dasco Storage Solutions	110923-DASCO	"Physical Storage Systems and Equipment with Related Software and Services"
	DeBourgh Mfg. Co.	110923-DBM	"Physical Storage Systems and Equipment with Related Software and Services"
	Kardex Remstar	110923-KRS	"Physical Storage Systems and Equipment with Related Software and Services"
	Spacefile International Corp.	110923-SPCFI	"Physical Storage Systems and Equipment with Related Software and Services"
	Spacesaver Corp.	110923-SPC	"Physical Storage Systems and Equipment with Related Software and Services"
	Curbtender	110223-CRB	"Refuse Collection Vehicles with Related Equipment, Accessories and Services"
	Labrie Enviroquip Group	110223-LEG	"Refuse Collection Vehicles with Related Equipment, Accessories and Services"
	McNeilus Truck & Mfg.	110223-MCN	"Refuse Collection Vehicles with Related Equipment, Accessories and Services"
	Scranton Mfg. Co.	110223-NWY	"Refuse Collection Vehicles with Related Equipment, Accessories and Services"
	The Heil Co.	110223-THC	"Refuse Collection Vehicles with Related Equipment, Accessories and Services"
	CONTRACT EXTENSIONS		
	Supplier Name	Contract Number	Solicitation Title
	Ford Motor Company	101520-FMC	"OEM Automotive Parts and Supplies"
	Clark Equip. dba Bobcat-Doosan Construction	040319-CEC	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	Gradall Industries	040319-GRD	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	JCB, Inc.	040319-JCB	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	Kubota Tractor Corp.	040319-KBA	"Medium Duty and Compact Construction Equipment with Related Attachments, Accessories and Supplies"
	CNH Industrial America	032119-CNH	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
	Hyundai Construction Equipment Americas	032119-HCE	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
	Volvo Group North America	032119-VCE	"Heavy Construction Equipment with Related Accessories, Attachments, and Supplies"
	NEW IDIQ CONTRACTS		
	Company Name	Contract Number	Region - Type of Work
	None		
	IDIQ Contract Extensions		
	Company Name	Contract Number	
	Ohio Paving and Construction Company, Inc.	OH-R2-PA02-102021-OPC	
	McDaniel's Construction Corp., Inc.	OH-MBE-R3-GC01-102021-MCC	
	McDaniel's Construction Corp., Inc.	OH-MBE-R3-CC01-102021-MCC	
	The Lusk Group	OH-R2-C01-102021-LUS	
	McDaniel's Construction Corp., Inc.	OH-MBE-R4-GC01-102021-MCC	
	Air Force One	OH-R4-HVAC02-102021-AFO	

APPENDIX A Continued

Johnson-Laux Construction, LLC	OH-R4-GC06-102021-JLC	
F.H. Paschen, S.N. Nielsen & Associates, LLC	OH-R5-GC02-102021-FHP	
Air Force One	OH-R2-HVAC02-102021-AFO	
The Lusk Group	OH-R1-PA01-102021-LUS	
The Lusk Group	OH-R2-RW01-102021-LUS	
The Lusk Group	OH-R2-GC07-102021-LUS	
The Lusk Group	OH-R2-PA01-102021-LUS	
The Lusk Group	OH-R3-CC01-102021-LUS	
Centennial Contractors Enterprises, Inc.	OH-R2-GC02-102021-CCE	
Centennial Contractors Enterprises, Inc.	OH-R4-GC02-102021-CCE	
The Lusk Group	OH-R1-RW01-102021-LUS	
McDaniel's Construction Corp., Inc.	OH-MBE-R4-CC01-102021-MCC	
Genesis 1 Construction	OH-R2-GC06-102021-GNS	
Centennial Contractors Enterprises, Inc.	OH-R1-GC04-102021-CCE	
The Lusk Group	OH-R1-CC01-102021-LUS	
The Lusk Group	OH-R3-GC05-102021-LUS	
The Lusk Group	OH-R3-RW01-102021-LUS	
The Lusk Group	OH-R4-E02-102021-LUS	
The Lusk Group	OH-R4-PA01-102021-LUS	
Place Services, Inc.	OH-R1-E01-102021-PLA	
F.H. Paschen, S.N. Nielsen & Associates, LLC	OH-R3-GC03-102021-FHP	
The Lusk Group	OH-R3-E02-102021-LUS	
Place Services, Inc.	OH-R4-E01-102021-PLA	
Triton Services, Inc.	OH-R4-GC08-102021-TRS	
The Lusk Group	OH-R4-RW01-102021-LUS	
The Lusk Group	OH-R5-C01-102021-LUS	
The Lusk Group	OH-R5-CC01-102021-LUS	
The Lusk Group	OH-R2-CC01-102021-LUS	
The Lusk Group	OH-R4-C01-102021-LUS	
The Lusk Group	OH-R5-RW01-102021-LUS	
Air Force One	OH-R1-HVAC02-102021-AFO	
Air Force One	OH-R5-HVAC02-102021-AFO	
The K Company, Inc.	OH-R2-HVAC01-102021-TKC	
Ohio Paving and Construction Company, Inc.	OH-R2-C02-102021-OPC	
Place Services, Inc.	OH-R1-GC03-102021-PLA	
Place Services, Inc.	OH-R2-E01-102021-PLA	
Place Services, Inc.	OH-R2-GC04-102021-PLA	
Place Services, Inc.	OH-R3-E01-102021-PLA	
Regency Construction Services Inc	OH-R2-GC08-102021-REG	
The K Company, Inc.	OH-R4-HVAC01-102021-TKC	
McDaniel's Construction Corp., Inc.	OH-MBE-R5-GC01-102021-MCC	
Universal Contracting Corporation	OH-R4-GC05-102021-UCC	
F.H. Paschen, S.N. Nielsen & Associates, LLC	OH-R4-GC03-102021-FHP	
Air Force One	OH-R3-HVAC02-102021-AFO	
The K Company, Inc.	OH-R3-HVAC01-102021-TKC	
Place Services, Inc.	OH-R3-GC04-102021-PLA	
Place Services, Inc.	OH-R4-GC04-102021-PLA	
Place Services, Inc.	OH-R5-GC03-102021-PLA	
Place Services, Inc.	OH-R5-E01-102021-PLA	
The K Company, Inc.	OH-R1-HVAC01-102021-TKC	
Centennial Contractors Enterprises, Inc.	OH-R3-GC02-102021-CCE	
The Lusk Group	OH-R4-CC01-102021-LUS	
The Lusk Group	OH-R5-GC05-102021-LUS	
The Lusk Group	OH-R5-PA01-102021-LUS	
Johnson-Laux Construction, LLC	OH-R3-GC06-102021-JLC	
McDaniel's Construction Corp., Inc.	OH-MBE-R5-CC01-102021-MCC	
Johnson-Laux Construction, LLC	OH-R1-GC05-102021-JLC	
The K Company, Inc.	OH-R5-HVAC01-102021-TKC	
The Lusk Group	OH-R1-C01-102021-LUS	
The Lusk Group	OH-R3-PA01-102021-LUS	
The Lusk Group	OH-R3-C01-102021-LUS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	OH-R1-GC02-102021-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	OH-R2-GC03-102021-FHP	
Johnson-Laux Construction, LLC	OH-R2-GC05-102021-JLC	
The Lusk Group	OH-R5-E02-102021-LUS	
Johnson-Laux Construction, LLC	OH-R5-GC04-102021-JLC	

APPENDIX A Continued

G & B Electric Co.	OH-R2-E02-102021-GBE	
The Lusk Group	OH-R1-GC06-102021-LUS	
The Lusk Group	OH-R1-E02-102021-LUS	
Lee Construction and Maintenance Company	TX-NT-EC-101619-LCM	
G2 General Contractors	TX-NT-APC-101619-GGC	
G2 General Contractors	TX-NT-P-101619-GGC	
G2 General Contractors	TX-NT-W-101619-GGC	
Centennial Contractors Enterprises, Inc.	TX-NT-GC-101619-CCE	
Gomez Floor Covering, Inc. dba GFC Contracting	TX-NT-F-101619-GFC	
CORE Construction Services of Texas, Inc.	TX-NT-APC-101619-CCT	
CORE Construction Services of Texas, Inc.	TX-NT-P-101619-CCT	
Lee Construction and Maintenance Company	TX-NT-P-101619-LCM	
Gomez Floor Covering, Inc. dba GFC Contracting	TX-NT-P-101619-GFC	
Lee Construction and Maintenance Company	TX-NT-GC-101619-LCM	
WR Construction Inc.	TX-PH-GC-101619-WRC	
CORE Construction Services of Texas, Inc.	TX-PH-GC-101619-CCT	
CORE Construction Services of Texas, Inc.	TX-PH-APC-101619-CCT	
CORE Construction Services of Texas, Inc.	TX-PH-P-101619-CCT	
Tri-State General Contracting Group, Inc.	TX-PH-GC-101619-JRT	
G2 General Contractors	TX-NT-GC-101619-GGC	
G2 General Contractors	TX-NT-RC-101619-GGC	
Freedom Construction-a series of tFg Companies, LLC	TX-NT-GC-101619-FRC	
Teinert Construction	TX-PH-GC-101619-TCB	
SDB, Inc.	TX-PH-GC-101619-SDB	
Lee Construction and Maintenance Company	TX-NT-F-101619-LCM	
Teinert Construction	TX-NT-GC-101619-TCB	
CORE Construction Services of Texas, Inc.	TX-NT-GC-101619-CCT	
Henthorn Commercial Construction, LLC	TX-NT-GC-101619-HCL	
CORE Construction Services of Texas, Inc.	TX-PH-F-101619-CCT	
F.H. Paschen, S.N. Nielsen & Associates, LLC	TX-NT-GC-101619-FHP	
SDB, Inc.	TX-NT-GC-101619-SDB	
CORE Construction Services of Texas, Inc.	TX-NT-F-101619-CCT	
F.H. Paschen, S.N. Nielsen & Associates, LLC	TX-PH-GC-101619-FHP	
Nouveau Construction and Technology Services, LP	TX-NT-GC-101619-NCT	
Henthorn Commercial Construction, LLC	TX-PH-GC-101619-HCL	
David Mancini & Sons, Inc.	FL-R1-CC01-111821-DMS	
Astra Group, LLC	FL-R1-CC02-111821-ACS	
Amici Engineering Contractors	FL-R1-CC03-111821-AME	
Nichols Contracting, Inc.	FL-R1-E01-111821-NIC	
Advanced Roofing, Inc.	FL-R1-E02-111821-ADR	
Jewel of the South	FL-R1-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R1-GC02-111821-FHP	
Place Services, Inc.	FL-R1-GC03-111821-PLA	
JOC Construction	FL-R1-GC04-111821-LRI	
Nichols Contracting, Inc.	FL-R1-GC05-111821-NIC	
Johnson-Laue Construction, LLC	FL-R1-GC06-111821-JLC	
Advanced Roofing, Inc.	FL-R1-GC07-111821-ADR	
RAM Construction & Development	FL-R1-GC08-111821-RAM	
Millers Plumbing & Mechanical, Inc.	FL-R1-HVAC01-111821-MPM	
Advanced Roofing, Inc.	FL-R1-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R1-HVAC03-111821-MSF	
Astra Group, LLC	FL-R1-PAC01-111821-ACS	
David Mancini & Sons, Inc.	FL-R1-PAC02-111821-DMS	
Advanced Roofing, Inc.	FL-R1-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R2-CC01-111821-DMS	
Astra Group, LLC	FL-R2-CC02-111821-ACS	
Amici Engineering Contractors	FL-R2-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R2-E01-111821-ADR	
Integrated Fire & Security Solutions Inc	FL-R2-E02-111821-IFS	
Jewel of the South	FL-R2-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R2-GC02-111821-FHP	
Place Services, Inc.	FL-R2-GC03-111821-PLA	
JOC Construction	FL-R2-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R2-GC05-111821-ADR	
Johnson-Laue Construction, LLC	FL-R2-GC06-111821-JLC	
RAM Construction & Development	FL-R2-GC07-111821-RAM	

APPENDIX A Continued

HCR Construction, Inc.	FL-R2-GC08-111821-HCR	
Millers Plumbing & Mechanical, Inc.	FL-R2-HVAC01-111821-MPM	
Advanced Roofing, Inc.	FL-R2-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R2-HVAC03-111821-MSF	
Astra Group, LLC	FL-R2-PAC02-111821-ACS	
Amici Engineering Contractors	FL-R2-PAC03-111821-AME	
David Mancini & Sons, Inc.	FL-R2-PAC03-111821-DMS	
Advanced Roofing, Inc.	FL-R2-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R3-CC01-111821-DMS	
Astra Group, LLC	FL-R3-CC02-111821-ACS	
Amici Engineering Contractors	FL-R3-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R3-E01-111821-ADR	
Jewel of the South	FL-R3-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R3-GC02-111821-FHP	
Place Services, Inc.	FL-R3-GC03-111821-PLA	
JOC Construction	FL-R3-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R3-GC05-111821-ADR	
Johnson-Laux Construction, LLC	FL-R3-GC06-111821-JLC	
RAM Construction & Development	FL-R3-GC07-111821-RAM	
HCR Construction, Inc.	FL-R3-GC08-111821-HCR	
Millers Plumbing & Mechanical, Inc.	FL-R3-HVAC01-111821-MPM	
Advanced Roofing, Inc.	FL-R3-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R3-HVAC03-111821-MSF	
Astra Group, LLC	FL-R3-PAC01-111821-ACS	
David Mancini & Sons, Inc.	FL-R3-PAC02-111821-DMS	
Amici Engineering Contractors	FL-R3-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R3-RW01-111821-ADR	
Amici Engineering Contractors	FL-R4-CC01-111821-AME	
David Mancini & Sons, Inc.	FL-R4-CC02-111821-DMS	
Astra Group, LLC	FL-R4-CC03-111821-ACS	
Advanced Roofing, Inc.	FL-R4-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R4-E02-111821-NIC	
Jewel of the South	FL-R4-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R4-GC02-111821-FHP	
Place Services, Inc.	FL-R4-GC03-111821-PLA	
JOC Construction	FL-R4-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R4-GC05-111821-ADR	
Nichols Contracting, Inc.	FL-R4-GC06-111821-NIC	
Johnson-Laux Construction, LLC	FL-R4-GC07-111821-JLC	
David Mancini & Sons, Inc.	FL-R4-GC08-111821-DMS	
HCR Construction, Inc.	FL-R4-GC09-111821-HCR	
Astra Group, LLC	FL-R4-GC10-111821-ACS	
Millers Plumbing & Mechanical, Inc.	FL-R4-HVAC01-111821-MPM	
Advanced Roofing, Inc.	FL-R4-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R4-HVAC03-111821-MSF	
Amici Engineering Contractors	FL-R4-PAC01-111821-AME	
Astra Group, LLC	FL-R4-PAC02-111821-ACS	
David Mancini & Sons, Inc.	FL-R4-PAC03-111821-DMS	
Advanced Roofing, Inc.	FL-R4-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R5-CC01-111821-DMS	
Astra Group, LLC	FL-R5-CC02-111821-ACS	
Amici Engineering Contractors	FL-R5-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R5-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R5-E02-111821-NIC	
Jewel of the South	FL-R5-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R5-GC02-111821-FHP	
Place Services, Inc.	FL-R5-GC03-111821-PLA	
JOC Construction	FL-R5-GC04-111821-LRI	
Advanced Roofing, Inc.	FL-R5-GC05-111821-ADR	
Nichols Contracting, Inc.	FL-R5-GC06-111821-NIC	
Johnson-Laux Construction, LLC	FL-R5-GC07-111821-JLC	
David Mancini & Sons, Inc.	FL-R5-GC08-111821-DMS	
Millers Plumbing & Mechanical, Inc.	FL-R5-HVAC01-111821-MPM	
Advanced Roofing, Inc.	FL-R5-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R5-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R5-PAC01-111821-DMS	

APPENDIX A Continued

Astra Group, LLC	FL-R5-PAC02-111821-ACS	
Amici Engineering Contractors	FL-R5-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R5-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R6-CC01-111821-DMS	
Astra Group, LLC	FL-R6-CC02-111821-ACS	
Amici Engineering Contractors	FL-R6-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R6-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R6-E02-111821-NIC	
Integrated Fire & Security Solutions Inc	FL-R6-E03-111821-IFS	
Jewel of the South	FL-R6-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R6-GC02-111821-FHP	
Shiff Construction & Development, Inc.	FL-R6-GC03-111821-SCD	
Advanced Roofing, Inc.	FL-R6-GC04-111821-ADR	
JOC Construction	FL-R6-GC05-111821-LRI	
Place Services, Inc.	FL-R6-GC06-111821-PLA	
Centennial Contractors Enterprises, Inc.	FL-R6-GC07-111821-CCE	
Ovation Construction Company	FL-R6-GC08-111821-OCC	
Hall Mechanical and Air Conditioning LLC	FL-R6-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R6-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R6-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R6-PAC01-111821-DMS	
Astra Group, LLC	FL-R6-PAC02-111821-ACS	
Amici Engineering Contractors	FL-R6-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R6-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R7-CC01-111821-DMS	
Astra Group, LLC	FL-R7-CC02-111821-ACS	
Amici Engineering Contractors	FL-R7-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R7-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R7-E02-111821-NIC	
Integrated Fire & Security Solutions Inc	FL-R7-E03-111821-IFS	
Jewel of the South	FL-R7-GC01-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R7-GC02-111821-FHP	
Shiff Construction & Development, Inc.	FL-R7-GC03-111821-SCD	
Advanced Roofing, Inc.	FL-R7-GC04-111821-ADR	
JOC Construction	FL-R7-GC05-111821-LRI	
Place Services, Inc.	FL-R7-GC06-111821-PLA	
Nichols Contracting, Inc.	FL-R7-GC07-111821-NIC	
Amici Engineering Contractors	FL-R7-GC08-111821-AME	
Hall Mechanical and Air Conditioning LLC	FL-R7-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R7-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R7-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R7-PAC01-111821-DMS	
Astra Group, LLC	FL-R7-PAC02-111821-ACS	
Amici Engineering Contractors	FL-R7-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R7-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R8-CC01-111821-DMS	
Astra Group, LLC	FL-R8-CC02-111821-ACS	
Amici Engineering Contractors	FL-R8-CC04-111821-AME	
Advanced Roofing, Inc.	FL-R8-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R8-E02-111821-NIC	
Integrated Fire & Security Solutions Inc	FL-R8-E03-111821-IFS	
Harbour Construction, Inc.	FL-R8-GC01-111821-HBC	
Jewel of the South	FL-R8-GC02-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R8-GC03-111821-FHP	
Shiff Construction & Development, Inc.	FL-R8-GC04-111821-SCD	
David Mancini & Sons, Inc.	FL-R8-GC05-111821-DMS	
Advanced Roofing, Inc.	FL-R8-GC06-111821-ADR	
Centennial Contractors Enterprises, Inc.	FL-R8-GC07-111821-CCE	
JOC Construction	FL-R8-GC08-111821-LRI	
Place Services, Inc.	FL-R8-GC09-111821-PLA	
Nichols Contracting, Inc.	FL-R8-GC10-111821-NIC	
Hall Mechanical and Air Conditioning LLC	FL-R8-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R8-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R8-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R8-PAC01-111821-DMS	
Astra Group, LLC	FL-R8-PAC02-111821-ACS	

APPENDIX A Continued

Amici Engineering Contractors	FL-R8-PAC04-111821-AME	
Advanced Roofing, Inc.	FL-R8-RW01-111821-ADR	
David Mancini & Sons, Inc.	FL-R9-CC01-111821-DMS	
Astra Group, LLC	FL-R9-CC02-111821-ACS	
Amici Engineering Contractors	FL-R9-CC03-111821-AME	
Advanced Roofing, Inc.	FL-R9-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R9-E02-111821-NIC	
Integrated Fire & Security Solutions Inc	FL-R9-E03-111821-IFS	
Shiff Construction & Development, Inc.	FL-R9-GC01-111821-SCD	
Jewel of the South	FL-R9-GC02-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R9-GC03-111821-FHP	
David Mancini & Sons, Inc.	FL-R9-GC04-111821-DMS	
Advanced Roofing, Inc.	FL-R9-GC05-111821-ADR	
Place Services, Inc.	FL-R9-GC06-111821-PLA	
JOC Construction	FL-R9-GC07-111821-LRI	
Centennial Contractors Enterprises, Inc.	FL-R9-GC08-111821-CCE	
Hall Mechanical and Air Conditioning LLC	FL-R9-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R9-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R9-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R9-PAC01-111821-DMS	
Astra Group, LLC	FL-R9-PAC02-111821-ACS	
Amici Engineering Contractors	FL-R9-PAC03-111821-AME	
Advanced Roofing, Inc.	FL-R9-RW01-111821-ADR	
Salomon Construction & Roofing	FL-R9-RW02-111821-SCR	
David Mancini & Sons, Inc.	FL-R10-CC01-111821-DMS	
Lanzo Construction Co., Florida	FL-R10-CC02-111821-LCC	
Astra Group, LLC	FL-R10-CC03-111821-ACS	
Amici Engineering Contractors	FL-R10-CC04-111821-AME	
Advanced Roofing, Inc.	FL-R10-E01-111821-ADR	
Nichols Contracting, Inc.	FL-R10-E02-111821-NIC	
Harbour Construction, Inc.	FL-R10-GC01-111821-HBC	
Shiff Construction & Development, Inc.	FL-R10-GC02-111821-SCD	
Team Contracting, Inc.	FL-R10-GC03-111821-TCI	
David Mancini & Sons, Inc.	FL-R10-GC04-111821-DMS	
Advanced Roofing, Inc.	FL-R10-GC05-111821-ADR	
Jewel of the South	FL-R10-GC06-111821-JOS	
F.H. Paschen, S.N. Nielsen & Associates, LLC	FL-R10-GC07-111821-FHP	
Place Services, Inc.	FL-R10-GC08-111821-PLA	
Nichols Contracting, Inc.	FL-R10-GC09-111821-NIC	
Amici Engineering Contractors	FL-R10-GC10-111821-AME	
Johnson-Laax Construction, LLC	FL-R10-GC11-111821-JLC	
Centennial Contractors Enterprises, Inc.	FL-R10-GC12-111821-CCE	
Hall Mechanical and Air Conditioning LLC	FL-R10-HVAC01-111821-HMA	
Advanced Roofing, Inc.	FL-R10-HVAC02-111821-ADR	
Mechanical Services of Central Florida, Inc.	FL-R10-HVAC03-111821-MSF	
David Mancini & Sons, Inc.	FL-R10-PAC01-111821-DMS	
Lanzo Construction Co., Florida	FL-R10-PAC02-111821-LCC	
Astra Group, LLC	FL-R10-PAC03-111821-ACS	
Amici Engineering Contractors	FL-R10-PAC04-111821-AME	
Advanced Roofing, Inc.	FL-R10-RW01-111821-ADR	
Salomon Construction & Roofing	FL-R10-RW02-111821-SCR	

**SOURCEWELL
STATE OF MINNESOTA**



Member Kicker moved the adoption of the following Resolution:

RESOLUTION TO APPROVE SOLICITATION AND/OR RE-SOLICITATION OF CATEGORIES

7/16/2024

Resolution No. 2024_23

WHEREAS, Sourcewell desires to issue a solicitation, and is seeking permission from the Board to issue a solicitation, for the categories listed on Appendix A, which is attached and incorporated.

WHEREAS, through the Sourcewell Procurement Policy, the Board designated the Chief Procurement Officer to administer Sourcewell's cooperative purchasing and contracting program; and

WHEREAS, the Chief Procurement Officer recommends approval of categories detailed above.

NOW THEREFORE BE IT RESOLVED that the Board of Directors hereby approves the solicitation of categories.

The motion for the adoption of the foregoing resolution was duly seconded by Member Thiel and the following voted in favor: (list names here)

Zylka, Thiel, Barrows, Arts, Kicker, Dahlberg

and the following voted against: (list names here or "NONE")

NONE

whereupon said resolution was declared duly passed and adopted.

ATTEST:

DocuSigned by:

Linda Arts

0EF5785E1EAD4CF...
Clerk to the Board of Directors

APPENDIX A

SOURCEWELL PROCUREMENT DEPARTMENT
BOARD ITEMS - July 2024

CONSENT AGENDA ITEMS	Requesting Board permission to Solicit the following categories:		
	Risk Management, Employee Benefits, and Insurance Consulting Services		
	Requesting Board permission to Re-Solicit the following categories:		
	After Market Parts and Supplies		
	Body Armor with Related Accessories, Equipment, and Services		
	Tax Exempt Municipal Leasing with Related Services		
	Indefinite Delivery Indefinite Quantity - Florida		
	Contract Extensions		
	Supplier Name	Contract Number	Solicitation Title
CONSENT AGENDA ITEMS	Multiforce Systems	092920-MTF	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Gilbarco	092920-GVR	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Syn-tech Systems	092920-SYS	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	E.J. Ward	092920-EJW	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	JF Petroleum Group	092920-JFA	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Western Global	092920-WST	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	Graco	092920-GRC	"Aboveground Fuel and Fluid Storage with Related Hardware, Software and Services"
	NAPA	032521-GPC	"Aftermarket Vehicle Parts and Supplies"
	Peterbilt	060920-PMC	"Class 4-8 Chassis with Related Equipment, Accessories and Services"
	Shaw Integrated and Turf Solutions	080819-SII	"Flooring Materials with Related Supplies and Services"
CONSENT AGENDA ITEMS	New Contracts		
	Supplier Name	Contract Number	Solicitation Title
	TK Elevator Corporation	050224-TKE	"Elevators, Escalators, and Moving Walks with Related Equipment, Services and Supplies"
	Schindler Elevator Corporation	050224-SCH	"Elevators, Escalators, and Moving Walks with Related Equipment, Services and Supplies"
	Transel Elevator & Electric, Inc.	050224-TRL	"Elevators, Escalators, and Moving Walks with Related Equipment, Services and Supplies"
	National Auto Fleet Group	032824-NAF	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Truckcorp, LLC	032824-TRK	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Olathe Ford Sales	032824-OLA	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Navistar	032824-NVS	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Nikola Corporation	032824-NKA	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
CONSENT AGENDA ITEMS	Peterbilt Motors Company	032824-PMC	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Kenworth Truck Company	032824-KTC	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	The Lion Electric Company/Lion Buses, Inc.	032824-LON	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Electric Vehicle Conversions	032824-ELV	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Roundtrip EV Solutions	032824-RDT	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Certified Stainless Service dba West-Mark	032824-CER	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Rush Truck Centers of Texas/Rush Enterprises	032824-RTG	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
	Workhorse Technologies	032824-WKH	"Class 4-8 Chassis and Cabs with Related Equipment and Services"

APPENDIX A Continued

Daimler Trucks North America	032824-DAI	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
Battle Motors	032824-CRN	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
Autocar Truck/Autocar Industries	032824-ATC	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
Mack Trucks	032824-MAK	"Class 4-8 Chassis and Cabs with Related Equipment and Services"
NEW IDIQ CONTRACTS		
Company Name	Contract Number	Region - Type of Work
none		
Company Name	Contract Number	
IDIQ CONTRACT EXTENSIONS		
Adrian L. Merton, Inc.	MD-R5-HVAC02-052621-ALM	
Skyline Roofing, Inc.	MD-R1-RW01-052621-SKY	
Skyline Roofing, Inc.	MD-R2-RW01-052621-SKY	
Skyline Roofing, Inc.	MD-R3-RW01-052621-SKY	
Vigil Contracting, Inc.	MD-R2-GC01-052621-VGL	
Centennial Contractors Enterprises, Inc.	MD-R6-GC04-052621-CCE	
Centennial Contractors Enterprises, Inc.	MD-R5-GC04-052621-CCE	
S-Works Construction Corporation	MD-R4-GC04-052621-SWC	
Paige Industrial Services, Inc.	MD-R6-GC03-052621-PAI	
Paige Industrial Services, Inc.	MD-R3-GC03-052621-PAI	
Paige Industrial Services, Inc.	MD-R3-E02-052621-PAI	
Paige Industrial Services, Inc.	MD-R3-RW02-052621-PAI	
Paige Industrial Services, Inc.	MD-R6-HVAC02-052621-PAI	
Paige Industrial Services, Inc.	MD-R5-RW02-052621-PAI	
Paige Industrial Services, Inc.	MD-R6-RW02-052621-PAI	
Adrian L. Merton, Inc.	MD-R4-HVAC02-052621-ALM	
Paige Industrial Services, Inc.	MD-R6-PAC02-052621-PAI	
F.H. Paschen, S.N. Nielsen & Associates, LLC	MD-R1-GC02-052621-FHP	
Skyline Roofing, Inc.	MD-R5-RW01-052621-SKY	
Vigil Contracting, Inc.	MD-R4-E02-052621-VGL	
S-Works Construction Corporation	MD-R2-GC03-052621-SWC	
Vigil Contracting, Inc.	MD-R4-GC01-052621-VGL	
Vigil Contracting, Inc.	MD-R2-HVAC01-052621-VGL	
Vigil Contracting, Inc.	MD-R6-E02-052621-VGL	
Nichols Contracting, Inc.	MD-R5-GC01-052621-NIC	
Adrian L. Merton, Inc.	MD-R3-HVAC02-052621-ALM	
Vigil Contracting, Inc.	MD-R5-E02-052621-VGL	
Centennial Contractors Enterprises, Inc.	MD-R3-GC02-052621-CCE	
Paige Industrial Services, Inc.	MD-R3-PAC01-052621-PAI	
Paige Industrial Services, Inc.	MD-R5-PAC02-052621-PAI	
Adrian L. Merton, Inc.	MD-R2-HVAC02-052621-ALM	
Centennial Contractors Enterprises, Inc.	MD-R4-GC02-052621-CCE	
Johnson-Laux Construction, LLC	MD-R1-GC04-052621-JLC	
Centennial Contractors Enterprises, Inc.	MD-R1-GC03-052621-CCE	
Step 1 Enterprises, LLC	MD-R1-GC01-052621-S1E	
Vigil Contracting, Inc.	MD-R5-GC02-052621-VGL	
The Matthews Group	MD-R2-GC04-052621-TMG	
Vigil Contracting, Inc.	MD-R3-GC04-052621-VGL	
Vigil Contracting, Inc.	MD-R3-HVAC01-052621-VGL	
Nichols Contracting, Inc.	MD-R3-GC01-052621-NIC	
Vigil Contracting, Inc.	MD-R5-HVAC01-052621-VGL	
Vigil Contracting, Inc.	MD-R2-E02-052621-VGL	
Paige Industrial Services, Inc.	MD-R5-GC03-052621-PAI	
Vigil Contracting, Inc.	MD-R6-GC01-052621-VGL	
Vigil Contracting, Inc.	MD-R6-HVAC01-052621-VGL	
Vigil Contracting, Inc.	MD-R4-HVAC01-052621-VGL	
Mans Construction Company	NM-R1-E-060222-MCO	
National Roofing Company, Inc.	NM-R1-R-060222-NRC	
National Roofing Company, Inc.	NM-R2-R-060222-NRC	
National Roofing Company, Inc.	NM-R5-R-060222-NRC	

APPENDIX A Continued

Mans Construction Company	NM-R4-R-060222-MCO	
Ross Wes Electrical Services	NM-R5-E-060222-RWE	
Junior Builders	NM-R4-GC-060222-JUB	
Junior Builders	NM-R4-P-060222-JUB	
Junior Builders	NM-R3-GC-060222-JUB	
Junior Builders	NM-R3-P-060222-JUB	
HB Construction, Inc.	NM-R5-GC-060222-HCO	
GM Builders, Inc.	NM-R5-GC-060222-GMB	
GM Builders, Inc.	NM-R2-GC-060222-GMB	
Mans Construction Company	NM-R4-E-060222-MCO	
Mans Construction Company	NM-R5-R-060222-MCO	
White Sands Construction Inc.	NM-R5-GC-060222-WSC	
GM Builders, Inc.	NM-R5-R-060222-GMB	
National Construction, Inc.	NM-R4-GC-060222-NCI	
Jim Sena Construction Co., Inc.	NM-R3-GC-060222-JSC	
GM Builders, Inc.	NM-R2-R-060222-GMB	
GM Builders, Inc.	NM-R3-R-060222-GMB	
WWRC, Inc.	NM-R3-P-060222-WRI	
Jim Sena Construction Co., Inc.	NM-R3-R-060222-JSC	
WWRC, Inc.	NM-R2-HVAC-060222-WRI	
GM Builders, Inc.	NM-R1-R-060222-GMB	
HB Construction, Inc.	NM-R1-GC-060222-HCO	
WWRC, Inc.	NM-R3-R-060222-WRI	
WWRC, Inc.	NM-R4-GC-060222-WRI	
WWRC, Inc.	NM-R4-P-060222-WRI	
WWRC, Inc.	NM-R4-R-060222-WRI	
Jim Sena Construction Co., Inc.	NM-R4-R-060222-JSC	
GM Builders, Inc.	NM-R4-R-060222-GMB	
HB Construction, Inc.	NM-R2-GC-060222-HCO	
Ross Wes Electrical Services	NM-R1-E-060222-RWE	
WWRC, Inc.	NM-R3-HVAC-060222-WRI	
Jim Sena Construction Co., Inc.	NM-R4-GC-060222-JSC	
Mans Construction Company	NM-R5-E-060222-MCO	
Consolidated Builders of NM	NM-R3-GC-060222-COB	
Consolidated Builders of NM	NM-R4-GC-060222-COB	
CORE Construction Services of Texas, Inc.	NM-R5-GC-060222-CCT	
DKG & Associates, Inc.	NM-R2-R-060222-DKG	
Ross Wes Electrical Services	NM-R2-E-060222-RWE	
GM Builders, Inc.	NM-R1-GC-060222-GMB	
Dallago Corporation	NM-R1-P-060222-DCO	
CORE Construction Services of Texas, Inc.	NM-R1-GC-060222-CCT	
Dallago Corporation	NM-R1-HVAC-060222-DCO	
DKG & Associates, Inc.	NM-R4-R-060222-DKG	
DKG & Associates, Inc.	NM-R5-R-060222-DKG	
Consolidated Builders of NM	NM-R1-GC-060222-COB	
Consolidated Builders of NM	NM-R2-GC-060222-COB	
CORE Construction Services of Texas, Inc.	NM-R2-GC-060222-CCT	
Mans Construction Company	NM-R3-E-060222-MCO	
WWRC, Inc.	NM-R4-HVAC-060222-WRI	
Mans Construction Company	NM-R1-GC-060222-MCO	
Mans Construction Company	NM-R2-E-060222-MCO	
Consolidated Builders of NM	NM-R5-GC-060222-COB	
DKG & Associates, Inc.	NM-R1-R-060222-DKG	
Smith Roofing, Inc.	NM-R5-R-060222-SMR	
WWRC, Inc.	NM-R2-GC-060222-WRI	
WWRC, Inc.	NM-R2-P-060222-WRI	
WWRC, Inc.	NM-R2-R-060222-WRI	
Triton Services, Inc.	KY-NC-HVAC01-062420-TRS	
The Lusk Group	KY-NC-GC05-062420-LMC	
The Lusk Group	KY-E-GC03-062420-LMC	
Place Services, Inc.	KY-W-GC01-062420-PLS	
Place Services, Inc.	KY-E-E01-062420-PLS	
The Lusk Group	KY-W-HVAC01-062420-LMC	
The Lusk Group	KY-NC-HVAC02-062420-LMC	
The Lusk Group	KY-NC-E02-062420-LMC	
The Lusk Group	KY-W-RW01-062420-LMC	
F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-NC-GC04-062420-FHP	

APPENDIX A Continued

F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-W-GC02-062420-FHP	
F.H. Paschen, S.N. Nielsen & Associates, LLC	KY-E-GC02-062420-FHP	
The Lusk Group	KY-W-E02-062420-LMC	
Tecta America Corp	KY-W-RW02-062420-TEA	
Place Services, Inc.	KY-NC-GC03-062420-PLS	
Place Services, Inc.	KY-NC-E01-062420-PLS	
Tecta America Corp	KY-NC-RW02-062420-TEA	
Tecta America Corp	KY-E-RW02-062420-TEA	
The Lusk Group	KY-NC-RW01-062420-LMC	
The Lusk Group	KY-W-GC03-062420-LMC	
The Lusk Group	KY-E-HVAC01-062420-LMC	
The Lusk Group	KY-E-E02-062420-LMC	
Place Services, Inc.	KY-E-GC01-062420-PLS	
Calhoun Construction Services	KY-NC-GC02-062420-CAC	
Place Services, Inc.	KY-W-E01-062420-PLS	
The Lusk Group	KY-E-RW01-062420-LMC	
Triton Services, Inc.	KY-NC-GC01-062420-TRS	



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #032824
Entitled

Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services

The following advertisement was placed February 8, 2024 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://portal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter www.nyscr.ny.gov, February 9, 2024 in Oregon's *Daily Journal of Commerce*, and February 8 and February 14, 2024 in *The Oklahoman*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://portal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than March 28, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

72 HOUR, LLC dba National Auto Fleet Group	Kenworth Truck Company, Division of PACCAR, Inc.
Acela, Inc.	Lion Buses, Inc. (The Lion Electric Company)
Amthor International	LOS ANGELES TRUCK CENTERS (VVG Holdings, LLC)
Aria Contracting Sales & Services, Inc.	Mack Trucks, Inc.
Autocar Truck, LLC	Mall Chevrolet
Battle Motors, Inc.	Merlin Ford Lincoln
Betts Platinum Group, LLC	Midwest Bus Parts, Inc.
Bollinger Motors, Inc.	Mohawk Electric Trucks
Boucher Group Inc.	Motiv Power Systems, Inc.
Broadway Ford Truck	MTECH Incorporated
Buyers Products Company, Inc.	Navistar, Inc. (International Truck)
BYD Motors, LLC	Nikola Corporation
CAM CLARK FORD SALES, LTD 2012	North Central International dba Hoglund Bus Co.
Campbell Freightliner of Orange County, LLC	Olathe Ford Sales, Inc.

Campbell Freightliner, LLC	Pacifico Ford, Inc.
CARL BLACK OF ORLANDO, LLC	Par-Kan Company, LLC
Certified Stainless Service, Inc. dba West-Mark	Peterbilt Motors - MD Sales
Colonial Equipment Company	Pioneer Truckweld, Inc.
Computer Design Center, LLC	R Noble & Sons, Inc.
Concord Road Equipment Mfg., LLC	REE Automotive USA, Inc.
Creative Bus Sales, Inc.	Ricart Properties, Inc.
Daimler Trucks North America, LLC	RIDE MOBILITY, LLC
Dennis Eagle, Inc.	Roundtrip EV Solutions, Inc.
Dobbs Ford, Inc.	Rush Enterprises (Rush Truck Centers of Texas, L.P.)
Ed Murdock Superstores, Inc. dba Lavonia Ford	Rush Truck Centers of Illinois, Inc.
Electric Vehicle Conversions, LLC dba Electric Vehicle Choice (EVC)	Rush Truck Centers of Oklahoma, Inc.
Emerald Transportation Solutions, LLC	Southland International Trucks, Ltd.
Endera Motors	Stellar Industries, Inc.
Expertec Van Systems, Inc.	Stinar, LLC
Garber Highland, Inc.	Stykemain Chevrolet, LLC
GCL Diesel Injection Service	TEC Equipment
GENERAL BODY MANUFACTURING CO., INC.	The Fab Shop, LLC
Gincor Industries	Truck Country of Wisconsin
GovZERO	Truckcorp, LLC
GreenPower Motor Company, Inc.	VALLEY FORD OF HURON, INC. (Valley Truck Centers)
Gregory Poole Equipment Company	Vector Fleet Management
Harlow's Bus Sales, Inc.	Viking Cives Midwest, Inc.
Hino Motors Sales U.S.A., Inc.	Village of Lowville
Ice Glen Holdings, Inc.	Certified Stainless Service, Inc. dba West-Mark
Isuzu Commercial Truck of America	Whites Welding, LLC
JOE AHRENS, INC.	Workhorse Technologies, Inc.
John Grappone, Inc.	Zeus Electric Chassis, Inc.
Ken Garff Ford	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on March 28, 2024, at 4:30 pm CT. Proposals were received from the following:

72 HOUR, LLC dba National Auto Fleet Group
 Amthor International
 Autocar Truck, LLC
 Battle Motors, Inc.
 Bollinger Motors, Inc.
 Buyers Products Company, Inc.
 BYD Motors, LLC
 Certified Stainless Service, Inc. dba West-Mark
 Daimler Trucks North America, LLC

Dennis Eagle, Inc.
Ed Murdock Superstores, Inc. dba Lavonia Ford
Electric Vehicle Conversions, LLC dba Electric Vehicle Choice (EVC)
Emerald Transportation Solutions, LLC
Expertec Van Systems, Inc.
GreenPower Motor Company, Inc.
Hino Motors Sales U.S.A., Inc.
Kenworth Truck Company, Division of PACCAR, Inc.
Lion Buses, Inc. (The Lion Electric Company)
LOS ANGELES TRUCK CENTERS (VVG Holdings, LLC)
Mack Trucks, Inc.
Navistar, Inc. (International Truck)
Nikola Corporation
North Central International dba Hoglund Bus Co.
Olathe Ford Sales, Inc.
Par-Kan Company, LLC
Peterbilt Motors - MD Sales
REE Automotive USA, Inc.
Roundtrip EV Solutions, Inc.
Rush Enterprises (Rush Truck Centers of Texas, L.P.)
Stellar Industries, Inc.
Stykemain Chevrolet, LLC
Truck Country of Wisconsin
Truckcorp, LLC
VALLEY FORD OF HURON, INC. (Valley Truck Centers)
Workhorse Technologies, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Manager
Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst
Carol Jackson, Procurement Analyst
Michael Muñoz, CPPB, Senior Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from Expertec Van Systems, Inc., and Par-Kan Company, LLC fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Autocar Truck, LLC is a medium and heavy-duty truck manufacturer selling and servicing Class 7 and 8 chassis. They bring multiple product lines in various configurations, including options for CNG. Their dealer network has a presence in all states and provinces and their products are backed by a solid warranty. Autocar Truck is offering Sourcewell participating entities competitively discounted pricing.

Battle Motors, Inc. is a manufacturer offering 20 different medium and heavy-duty models. Their presence includes 37 dealers with 144 locations in the United States. Battle Motors offers a true low entry chassis. They are offering competitive discounts off MSRP pricing to Sourcewell participating entities.

Certified Stainless Service, Inc. dba West-Mark, is offering their full line of Class 4-8 chassis, as well as turn-key truck solutions including D.O.T. tanks, vacuum tanks and specialty equipment of all types in stainless steel, aluminum, and mild steel. They provide customer service to Sourcewell participating entities in the United States and Canada. West-Mark offers a significant discount on their products along with volume discounts.

Daimler Trucks North America manufacturers Class 6-8 commercial vehicles. They sell and service their products through their network of over 400 sales locations and approximately 150 parts and service locations. They provide a solid warranty for their large number of configurations available. Daimler offers a solid price discount to all Sourcewell participating entities.

Electric Vehicle Conversions, LLC is a manufacturer offering battery electric, hydrogen fuel cell electric vehicles along with fleet electrification products. With their factory direct sales force and 800 sales representatives and 2200 DOT/ASE certified technicians, they can cover all the United States and Canada. They offer different kinds of training at no cost with vehicle purchase. They are offering competitive discounts off MSRP pricing to Sourcewell participating entities.

Kenworth Truck Company offers truck chassis in Class 5-8 that are available at over 400 dealers in the United States and Canada. Their advanced technology includes increased safety, improved fuel economy, navigation systems, diagnostic tools, and proactive diagnostic and repair planning before the truck reaches the shop. Kenworth Truck Company is offering Sourcewell participating entities a solid discount off their list pricing.

Lion Buses, Inc. is a zero-emission heavy-duty battery electric truck and bus manufacturer, that has a proven track record with vehicle ranges up to 250 miles per charge. Their trucks feature a tight turning radius, and optimization of visibility to enhance safety. Lion offers Sourcewell participating entities volume discounts along with their substantial discounted list pricing.

Mack Trucks, Inc. includes truck chassis alternatives in Class 6-8 with sales through 432 dealer locations in the United States and Canada. They have a dedicated UpTime Center staffed with over 600 people providing live support 24/7/365. All Mack powered trucks come standard with connectivity and remote monitoring of the Mack engine, transmission, and after-treatment systems. Sourcewell participating entities will have access to a variety of financing and leasing options, competitive discounts, and extended service plans.

National Auto Fleet Group is offering Class 4-8 chassis from 11 different manufacturers including Ford, RAM FCA, Chevrolet, HINO, ISUZU, International, Volvo, Freightliner/Western Star, MACK, Kenworth, and Peterbilt. Through their direct sales force and dealerships, as well as their manufacturer partner dealer networks, they can sell and service across the United States and Canada. Sourcewell participating entities will receive a significant discount off MSRP.

Navistar, Inc. manufactures and offers a large selection of Class 4-8 chassis models to fulfill Sourcewell participating entity needs. Navistar is offering Sourcewell participating entities a solid discount. Their extensive dealer network is positioned to serve the needs of Sourcewell participating entities across North America.

Nikola Corporation is a manufacturer of battery-electric and hydrogen fuel cell electric Class 8 vehicles. With their factory direct sales force and 175 authorized dealers, they can cover all the United States. Their focus and commitment to sustainability is present in what they build and how they do it. They are offering competitive discounts off list pricing to Sourcewell participating entities.

Olathe Ford Sales, Inc. has been in business for over 100 years. They are offering numerous models in Classes 3-7 from multiple manufacturers. With their large direct sales force and vast partner network, they can serve and sell across the United States and Canada. Their offering includes ICE as well as a fully electric offering. Olathe is offering Sourcewell participating entities a solid discount off their list pricing.

Peterbilt Motors Company is medium and heavy-duty Class 6-8 truck manufacturer that has been around for over 80 years. Their dealer network consists of 432 locations along with 7 parts distribution centers. Some of the advances they offer are their configurable digital display, Smart Nav, SmartAir, collision mitigation, driver information display, stability control, Zinc coated frame rails, and Allison FuelSense, among others. Peterbilt offers Sourcewell participating entities substantial discounts from list pricing.

Roundtrip EV Solutions, Inc. provides Class 4-8 electric chassis focusing on the refuse industry along with various maintenance and repair options along with charging infrastructure. They are offering equipment interoperability, charger interoperability, integrated software, 96% guaranteed charger uptime, and an energy management system. Their "Full-Service Lease" is a program offered to all Sourcewell participating entities which includes necessary services along with the chassis. Sourcewell participating entities will have access to significant discounts, and extended service plans.

Rush Truck Centers of Texas has been serving truck buyers for almost 70 years with over 140 locations in the United States. They are offering Class 4-8 chassis from eight different manufacturers. Their offering includes multiple ICE drivetrains with one BEV option as well. Participating entities will receive a solid discount off MSRP with a volume discount at 10 units.

Truckcorp, LLC was founded in 1971 and has grown to 65 locations with more locations included with their partner networks. They offer 16 options of Class 4-8 chassis along with a myriad of upfitting options for various industries' models to fulfill Sourcewell participating entity needs. Truckcorp is offering a considerable discount. Their dealer network can serve Sourcewell participating entities across the United States and Canada.

Workhorse Technologies, Inc. is offering a line of Class 4-6 electric chassis and stepvan options to further their mission of pioneering the transition to zero-emission commercial vehicles. Workhorse offers sales and service through 12 dealers in 17 states. They provide service to Sourcewell participating entities in the United States. Workhorse offers a significant discount on their products along with a retroactive volume discount.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #032824 to:

Autocar Truck LLC	#032824-ATC
Battle Motors, Inc.	#032824-CRN
Certified Stainless Service, Inc. dba West-Mark	#032824-CER
Daimler Trucks North America	#032824-DAI
Electric Vehicle Conversions, LLC	#032824-ELV
Kenworth Truck Company	#032824-KTC

Lion Buses, Inc.	#032824-LON
Mack Trucks, Inc.	#032824-MAK
National Auto Fleet Group	#032824-NAF
Navistar, Inc	#032824-NVS
Nikola Corporation	#032824-NKA
Olathe Ford Sales, Inc.	#032824-OLA
Peterbilt Motors Company	#032824-PMC
Roundtrip EV Solutions, Inc.	#032824-RDT
Rush Truck Centers of Texas	#032824-RTG
Truckcorp, LLC	#032824-TRK
Workhorse Technologies, Inc.	#032824-WKH

The preceding recommendations were approved on June 20, 2024.

DocuSigned by:
James Voelker
15F6CCFFA61E4A0...
James Voelker, CPCM, CFCM, Procurement Manager

DocuSigned by:
Ginger Line
851994C8DEB1414...
Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst

DocuSigned by:
Carol Jackson
6EE63AEDED5F46E...
Carol Jackson, Procurement Analyst II

DocuSigned by:
Michael Muñoz
0B0204E40D3E445...
Michael Muñoz, CPPB, Senior Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #032824 for Class 4-8 Chassis and Cabs with Related Equipment, Accessories, and Services**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

Signed by:



C0FD2A139D06489...

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer

Certificate Of Completion

Envelope Id: 3749F82F-1F0C-413D-B1C5-7ABD28A3700B

Status: Sent

Subject: Council Legislation - 72 Hours dba National Auto Fleet

Source Envelope:

Document Pages: 105

Signatures: 5

Envelope Originator:

Certificate Pages: 16

Initials: 0

Procurement Resource Group

AutoNav: Enabled

730 2nd Ave. South 1st Floor

Envelopeld Stamping: Enabled

Nashville, TN 37219

Time Zone: (UTC-06:00) Central Time (US & Canada)

prg@nashville.gov

IP Address: 170.190.198.190

Record Tracking

Status: Original

Holder: Procurement Resource Group

Location: DocuSign

4/8/2025 8:12:14 AM

prg@nashville.gov

Security Appliance Status: Connected

Pool: StateLocal

Storage Appliance Status: Connected

Pool: Metropolitan Government of Nashville and
Davidson County

Location: Docusign

Signer Events

Signature

Timestamp

Elizabeth Jefferson

elizabeth.jefferson@nashville.gov

Security Level: Email, Account Authentication
(None)

Elizabeth Jefferson

Sent: 4/8/2025 8:16:21 AM

Viewed: 4/9/2025 2:38:05 PM

Signed: 4/9/2025 2:41:30 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Dennis Rowland

dennis.rowland@nashville.gov

Purchasing Agent & Chief Procurement Officer

Security Level: Email, Account Authentication
(None)

Dennis Rowland

Sent: 4/9/2025 2:41:38 PM

Viewed: 4/9/2025 4:09:48 PM

Signed: 4/9/2025 4:09:54 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Not Offered via Docusign

Jenneen Reed/mjw

MaryJo.Wiggins@nashville.gov

Security Level: Email, Account Authentication
(None)

Jenneen Reed/mjw

Sent: 4/9/2025 4:10:01 PM

Viewed: 4/9/2025 4:52:19 PM

Signed: 4/9/2025 4:52:56 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.100

Electronic Record and Signature Disclosure:

Accepted: 4/9/2025 4:52:19 PM

ID: 3945685c-56e3-4e34-b58c-05a9a94c7d69

Tessa V. Ortiz-Marsh

tessa.ortiz-marsh@nashville.gov

Security Level: Email, Account Authentication
(None)

Tessa V. Ortiz-Marsh

Sent: 4/9/2025 4:53:05 PM

Viewed: 4/9/2025 8:59:40 PM

Signed: 4/9/2025 8:59:47 PM

Signature Adoption: Pre-selected Style

Using IP Address: 170.190.198.185

Electronic Record and Signature Disclosure:

Accepted: 4/9/2025 8:59:40 PM

ID: 2d4d189a-246d-4cbb-a6f1-44ce833bbca3

Signer Events	Signature	Timestamp
Procurement Resource Group prg@nashville.gov Metropolitan Government of Nashville and Davidson County Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		Sent: 4/9/2025 8:59:56 PM
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
Sally Palmer sally.palmer@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 4/6/2025 7:34:54 AM ID: 7f3daaa1-ac6b-4c93-9051-a79b92d6b843		
Tessa V. Ortiz-Marsh tessa.ortiz-marsh@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 4/9/2025 8:59:40 PM ID: 2d4d189a-246d-4cbb-a6f1-44ce833bbca3		
Amber Gardner Amber.Gardner@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Austin Kyle publicrecords@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Accepted: 4/7/2025 8:16:57 AM ID: 5f6f2f76-6670-47ac-9dbb-8d0381c01479		
Terri Ray terri.ray@nashville.gov Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign		
Witness Events	Signature	Timestamp

Notary Events	Signature	Timestamp
Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	4/8/2025 8:16:21 AM
Payment Events	Status	Timestamps
Electronic Record and Signature Disclosure		