



Splash Business Intelligence, Inc., attached hereto and incorporated herein, is hereby approved.

Section 2. That this Resolution shall take effect from and after its adoption, the welfare of The Metropolitan Government of Nashville and Davidson County requiring it.

#### Analysis

This ordinance approves a sole source contract with Splash Business Intelligence, Inc. to provide support, maintenance, and technical/development services for the Splash BI and GL Connect reporting solution within R12 for the Metropolitan Government. Sole source contracts may be awarded under the Metro procurement code when it is determined that there is only one source for the supply or services rendered. Section 4.12.060 of the Metro Code requires all sole source contracts having a total value in excess of \$250,000 to be approved by the Council by resolution.

This resolution approves a five year contract with Splash Business Intelligence, Inc. (Splash BI). The total value of the contract is estimated to be \$1,000,000. Splash BI was selected as Metro's reporting solution as part of the R12 implementation. Splash BI is fully embedded into the R12 product and currently provides all reporting services within R12. The Metropolitan Information Technology Services Department (ITS) will use this contract for support and maintenance or consulting/development technical services directly from Splash BI.

*Fiscal Note: The estimated contract value of \$1,000,000 is based upon the full managed services included in the contract rates. ITS has currently renewed only the support/maintenance portion of this agreement, which amounts to \$50,000 per year.*